

For Six Month Period Ending ~~XXXXXX~~ JUNE 30, 1990
(Insert date)

Name of Registrant : Bahamas Tourist Office
d/b/a Bahamas News Bureau

Registration No. 2310

Business Address of Registrant
Ministry of Tourism
P. O. Box N-3701
Nassau, Bahamas

I-REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following: N/A

(a) If an individual:

- | | | |
|-----------------------|------------------------------|-----------------------------|
| (1) Residence address | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| (2) Citizenship | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| (3) Occupation | Yes <input type="checkbox"/> | No <input type="checkbox"/> |

(b) If an organization:

- | | | |
|--------------------------|------------------------------|-----------------------------|
| (1) Name | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| (2) Ownership or control | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| (3) Branch offices | Yes <input type="checkbox"/> | No <input type="checkbox"/> |

2. Explain fully all changes, if any, indicated in item 1.

N/A

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes No

If yes, furnish the following information:

Name

Position

Date Connection
Ended

RECEIVED
DEPT. OF JUSTICE
90 AUG 30 AM 11:33

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?
Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
-------------	------------------------------	--------------------	-----------------	-------------------------

5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?
Yes No N/A

If yes, identify each such person and describe his services.

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
-------------	-------------------------------	------------------------

7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
-------------	------------------------------	-----------------------------------	----------------------------------

II—FOREIGN PRINCIPAL

8. Has your connection with any foreign principal ended during this 6 month reporting period? Yes No

If yes, furnish the following information:

Name of foreign principal

Date of Termination

9. Have you acquired any new foreign principal¹ during this 6 month reporting period? Yes No

If yes, furnish following information:

Name and address of foreign principal

Date acquired

10. In addition to those named in Items 8 and 9, if any, list the foreign principals¹ whom you continued to represent during the 6 month reporting period.

The Bahamas Ministry of Tourism

III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes No

If yes, identify each such foreign principal and describe in full detail your activities and services:

(See Insert 11).

¹The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).
A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity² as defined below?
Yes No

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

-
13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes No

If yes, describe fully.

²The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policy of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV—FINANCIAL INFORMATION

14. (a) RECEIPTS—MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.³

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
-------------	------------------	----------------	---------------

(See Insert 14 (a))

Total

(b) RECEIPTS—THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁴ other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes No

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
--------------------------------------	--------------------------	--	----------------

³A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).
⁴Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS—MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes No

(2) transmitted monies to any such foreign principal? Yes No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
-------------	----------------	----------------	---------------

(See Insert 15 (a))

Total

15. (b) DISBURSEMENTS—THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value⁵ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes No

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
----------------------	-------------------------------------	--	--------------------------------------	----------------

(c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value⁵ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes No

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
-------------	---------------------------------	---------------------------------------	--------------------------

V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes No

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

N/A

⁵Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes No N/A

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following: N/A

- Radio or TV broadcasts
- Magazine or newspaper articles
- Motion picture films
- Letters or telegrams
- Advertising campaigns
- Press releases
- Pamphlets or other publications
- Lectures or speeches

Other (specify) _____

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups: N/A

- Public Officials
- Newspapers
- Libraries
- Legislators
- Editors
- Educational institutions
- Government agencies
- Civic groups or associations
- Nationality groups
- Other (specify) _____

21. What language was used in this political propaganda: N/A

- English
- Other (specify) _____

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? N/A Yes No

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? N/A Yes No

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? N/A Yes No

VI—EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

(a) Have you filed for each of the newly acquired foreign principals in Item 9 the following: N/A

- Exhibit A⁶ Yes No
- Exhibit B⁷ Yes No

If no, please attach the required exhibit.

(b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes No

If yes, have you filed an amendment to these exhibits? Yes No

If no, please attach the required amendment.

⁶The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

⁷The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

If you have previously filed an Exhibit C⁸, state whether any changes therein have occurred during this 6 month reporting period. N/A Yes No

If yes, have you filed an amendment to the Exhibit C? Yes No

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement? Yes No N/A

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

Renee D. Mayers

Renee D. Mayers

Subscribed and sworn to before me at NASSAU, BAHAMAS

this 27th day of AUGUST, 1990

[Handwritten Signature]

(Signature of notary or other officer)

⁸The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

Report - USG010 Bahamas Government - Ministry Of Tourism Page
Report Of U.S. Offices Half - Year Expenditure
Expressed In United States Dollars
For The Half Year Ended 30/06/90

BTO: Nat. Headquarters

	Expenditure
Salaries And Allowances.....	117,501.76
Health Insurance And Pension.....	73,219.92
Travel Allowances And Subsistence.....	7,088.97
Telephone And Communication Services..	12,277.32
Rentals.....	74,436.83
Printing And Reproduction.....	365.21
Repairs And Maintenance.....	48.00
Fees And Professional Services.....	3,299.06
Office Supplies.....	3,442.36
Hospitality And Entertainment.....	166.86
Office Total---->	291,846.29

RECEIVED
DEPT. OF JUSTICE
CRIMINAL DIVISION

OCT 30 1990

OCT 30 1990

RECEIVED
DEPT. OF JUSTICE
CRIMINAL DIVISION

Report - USG010 Bahamas Government - Ministry Of Tourism Page
 Report Of U.S. Offices Half - Year Expenditure
 Expressed In United States Dollars
 For The Half Year Ended 30/06/90

BTO: Support Services

	Expenditure
Salaries And Allowances.....	44,432.69
Travel Allowances And Subsistence.....	12,634.86
Telephone And Communication Services..	83,844.09
Rentals.....	2,410.43
Printing And Reproduction.....	755.72
Repairs And Maintenance.....	294.16
Fees And Professional Services.....	13,472.12
Office Supplies.....	1,650.70
Hospitality And Entertainment.....	201.00

Office Total---> 159,695.77

Report - USG010 Bahamas Government - Ministry Of Tourism Page
Report Of U.S. Offices Half - Year Expenditure
Expressed In United States Dollars
For The Half Year Ended 30/06/90

BTO: Southern Area

	Expenditure
Salaries And Allowances.....	41,107.93
Travel Allowances And Subsistence.....	19,220.83
Telephone And Communication Services..	2,867.31
Rentals.....	792.03
Printing And Reproduction.....	132.48
Fees And Professional Services.....	1,281.21
Office Supplies.....	46.10
Hospitality And Entertainment.....	1,010.56
Office Total--->	66,458.45

Report Of U.S. Offices Half - Year Expenditure

Expressed In United States Dollars

For The Half Year Ended 30/06/90

BTO: Groups

	Expenditure
Salaries And Allowances.....	54,646.44
Travel Allowances And Subsistence.....	19,921.69
Telephone And Communication Services..	10,843.94
Rentals.....	6,489.07
Printing And Reproduction.....	6,663.33
Fees And Professional Services.....	12,920.87
Office Supplies.....	1,962.42
Hospitality And Entertainment.....	4,078.20
Office Total--->	117,525.96

Report - USG010 Bahamas Government - Ministry Of Tourism Page
 Report Of U.S. Offices Half - Year Expenditure
 Expressed In United States Dollars
 For The Half Year Ended 30/06/90

BTO: Eastern Area

	Expenditure
Salaries And Allowances.....	76,825.14
Travel Allowances And Subsistence.....	9,827.91
Telephone And Communication Services..	8,762.32
Rentals.....	2,673.03
Printing And Reproduction.....	378.00
Fees And Professional Services.....	1,563.94
Office Supplies.....	561.19
Hospitality And Entertainment.....	226.85
Office Total--->	100,818.38

Report - USG010 Bahamas Government - Ministry Of Tourism Page
 Report Of U.S. Offices Half - Year Expenditure
 Expressed In United States Dollars
 For The Half Year Ended 30/06/90

BTO: Western Area

	Expenditure
Salaries And Allowances.....	38,193.52
Travel Allowances And Subsistence.....	10,639.24
Telephone And Communication Services..	1,646.72
Rentals.....	.00
Printing And Reproduction.....	11.70
Repairs And Maintenance.....	250.23
Fees And Professional Services.....	748.56
Office Supplies.....	469.20
Hospitality And Entertainment.....	1,083.89
Office Total--->	53,043.06

Report - USG010 Bahamas Government - Ministry Of Tourism Page
Report Of U.S. Offices Half - Year Expenditure
Expressed In United States Dollars
For The Half Year Ended 30/06/90

BTO: Midwest Area

	Expenditure
Salaries And Allowances.....	52,255.53
Travel Allowances And Subsistence.....	19,004.45
Telephone And Communication Services..	13,640.46
Rentals.....	3,063.93
Printing And Reproduction.....	792.17
Fees And Professional Services.....	1,306.75
Office Supplies.....	1,130.35
Hospitality And Entertainment.....	4,171.48
Office Total--->	95,365.12

Report - USG010 Bahamas Government - Ministry Of Tourism Page
Report Of U.S. Offices Half - Year Expenditure
Expressed In United States Dollars
For The Half Year Ended 30/06/90

BTO: Boston

	Expenditure
Salaries And Allowances.....	57,745.38
Travel Allowances And Subsistence.....	8,722.70
Telephone And Communication Services..	11,432.55
Rentals.....	21,649.73
Printing And Reproduction.....	916.90
Repairs And Maintenance.....	141.92
Fees And Professional Services.....	3,481.22
Office Supplies.....	1,470.27
Hospitality And Entertainment.....	764.08
Office Total--->	106,324.75

Report - USG010 Bahamas Government - Ministry Of Tourism Page
 Report Of U.S. Offices Half - Year Expenditure
 Expressed In United States Dollars
 For The Half Year Ended 30/06/90

BTD: Chicago

	Expenditure
Salaries And Allowances.....	85,463.97
Travel Allowances And Subsistence.....	37,191.49
Telephone And Communication Services..	21,353.38
Rentals.....	37,863.18
Printing And Reproduction.....	2,741.87
Fees And Professional Services.....	1,395.99
Office Supplies.....	2,960.05
 Hospitality And Entertainment.....	 10,195.95
 Office Total---->	 199,165.88

Report - USG010 Bahamas Government - Ministry Of Tourism Page
Report Of U.S. Offices Half - Year Expenditure
Expressed In United States Dollars
For The Half Year Ended 30/06/90

BTO: Dallas

	Expenditure
Salaries And Allowances.....	62,180.17
Travel Allowances And Subsistence.....	17,797.16
Telephone And Communication Services..	13,323.23
Rentals.....	23,673.90
Printing And Reproduction.....	1,208.58
Repairs And Maintenance.....	539.30
Fees And Professional Services.....	2,010.83
Office Supplies.....	1,907.51
Hospitality And Entertainment.....	2,748.46
Office Total---->	125,389.14

Report - USG010 Bahamas Government - Ministry Of Tourism Page
Report Of U.S. Offices Half - Year Expenditure
Expressed In United States Dollars
For The Half Year Ended 30/06/90

BTO: Atlanta

	Expenditure
Salaries And Allowances.....	78,272.79
Travel Allowances And Subsistence.....	29,772.67
Telephone And Communication Services..	18,753.25
Rentals.....	22,939.52
Printing And Reproduction.....	1,976.34
Fees And Professional Services.....	1,899.31
Office Supplies.....	2,145.02
Hospitality And Entertainment.....	2,426.75
Office Total---->	158,185.65

Report - USG010 Bahamas Government - Ministry Of Tourism Page
 Report Of U.S. Offices Half - Year Expenditure
 Expressed In United States Dollars
 For The Half Year Ended 30/06/90

BTO: Los Angeles

	Expenditure
Salaries And Allowances.....	109,684.08
Travel Allowances And Subsistence.....	19,353.19
Telephone And Communication Services..	12,925.03
Rentals.....	33,007.37
Printing And Reproduction.....	1,337.71
Fees And Professional Services.....	2,461.16
Office Supplies.....	1,185.05
Hospitality And Entertainment.....	865.30--
Office Total---->	179,089.09

Report - USG010 Bahamas Government - Ministry Of Tourism Page
 Report Of U.S. Offices Half - Year Expenditure
 Expressed In United States Dollars
 For The Half Year Ended 30/06/90

BTO: Miami

	Expenditure
Salaries And Allowances.....	129,521.77
Travel Allowances And Subsistence.....	13,966.34
Telephone And Communication Services..	23,363.11
Rentals.....	4,855.07
Printing And Reproduction.....	3,717.78
Repairs And Maintenance.....	72.00
Fees And Professional Services.....	1,734.17
Office Supplies.....	5,020.92
Hospitality And Entertainment.....	3,262.78
Office Total---->	185,513.94

Report - USG010 Bahamas Government - Ministry Of Tourism Page
Report Of U.S. Offices Half - Year Expenditure
Expressed In United States Dollars
For The Half Year Ended 30/06/90

BTO: New York

	Expenditure
Salaries And Allowances.....	129,393.24
Travel Allowances And Subsistence.....	34,326.96
Telephone And Communication Services..	20,979.53
Rentals.....	107,107.40
Printing And Reproduction.....	3,319.51
Repairs And Maintenance.....	511.53
Fees And Professional Services.....	4,053.80
Office Supplies.....	7,153.44
Hospitality And Entertainment.....	9,783.40
Office Total--->	316,628.81

Report - USG010 Bahamas Government - Ministry Of Tourism Page
 Report Of U.S. Offices Half - Year Expenditure
 Expressed In United States Dollars
 For The Half Year Ended 30/06/90

BTO: Houston

	Expenditure
Salaries And Allowances.....	51,009.60
Travel Allowances And Subsistence.....	10,242.52
Telephone And Communication Services..	7,910.77
Rentals.....	20,285.52
Printing And Reproduction.....	1,612.84
Repairs And Maintenance.....	351.00
Fees And Professional Services.....	590.98
Office Supplies.....	992.82
Hospitality And Entertainment.....	1,159.70
Office Total--->	94,155.75

Report - USG010 Bahamas Government - Ministry Of Tourism Page
 Report Of U.S. Offices Half - Year Expenditure
 Expressed In United States Dollars
 For The Half Year Ended 30/06/90

BTO: Washington

	Expenditure
Salaries And Allowances.....	109,995.50
Travel Allowances And Subsistence.....	20,384.45
Telephone And Communication Services..	17,159.06
Rentals.....	36,343.40
Printing And Reproduction.....	2,818.09
Repairs And Maintenance.....	125.00
Fees And Professional Services.....	1,357.24
Office Supplies.....	2,052.73
Hospitality And Entertainment.....	622.13
Office Total--->	190,857.60

Report - USG010 Bahamas Government - Ministry Of Tourism Page
Report Of U.S. Offices Half - Year Expenditure
Expressed In United States Dollars
For The Half Year Ended 30/06/90

BTO: Philadelphia

	Expenditure
Salaries And Allowances.....	35,146.53
Travel Allowances And Subsistence.....	10,097.88
Telephone And Communication Services..	6,759.04
Rentals.....	15,280.38
Printing And Reproduction.....	560.82
Fees And Professional Services.....	356.50
Office Supplies.....	1,060.70
Hospitality And Entertainment.....	5,190.98
Office Total--->	74,452.83

Report - USG010 Bahamas Government - Ministry Of Tourism Page
Report Of U.S. Offices Half - Year Expenditure
Expressed In United States Dollars
For The Half Year Ended 30/06/90

BTO: Detroit

	Expenditure
Salaries And Allowances.....	56,391.43
Travel Allowances And Subsistence.....	14,326.79
Telephone And Communication Services..	15,336.98
Rentals.....	18,300.73
Printing And Reproduction.....	305.21
Fees And Professional Services.....	554.76
Office Supplies.....	877.60
Hospitality And Entertainment.....	276.44
Office Total--->	106,369.94

Report Of U.S. Offices Half - Year Expenditure

Expressed In United States Dollars

For The Half Year Ended 30/06/90

BTO: San Francisco

	Expenditure
Salaries And Allowances.....	17,253.00
Travel Allowances And Subsistence.....	5,773.91
Telephone And Communication Services..	7,001.35
Rentals.....	6,392.58
Printing And Reproduction.....	579.57
Repairs And Maintenance.....	70.00
Fees And Professional Services.....	341.82
Office Supplies.....	479.64
Hospitality And Entertainment.....	2,941.47
Office Total--->	40,833.34

Report - USG010 Bahamas Government - Ministry Of Tourism Page
Report Of U.S. Offices Half - Year Expenditure
Expressed In United States Dollars
For The Half Year Ended 30/06/90

BTO: St. Louis

	Expenditure
Salaries And Allowances.....	15,980.03
Travel Allowances And Subsistence.....	7,822.87
Telephone And Communication Services..	3,874.94
Rentals.....	4,560.00
Printing And Reproduction.....	421.50
Fees And Professional Services.....	333.95
Office Supplies.....	216.99
Hospitality And Entertainment.....	2,013.92
Office Total--->	35,224.20

Report - USG010 Bahamas Government - Ministry Of Tourism Page
Report Of U.S. Offices Half - Year Expenditure
Expressed In United States Dollars
For The Half Year Ended 30/06/90

BTO: Charlotte

	Expenditure
Salaries And Allowances.....	13,678.61
Travel Allowances And Subsistence.....	11,332.61
Telephone And Communication Services..	4,475.11
Rentals.....	4,200.30
Printing And Reproduction.....	568.47
Fees And Professional Services.....	647.90
Office Supplies.....	10.50
Hospitality And Entertainment.....	720.02
Office Total--->	35,633.52

Report - USG010 Bahamas Government - Ministry Of Tourism Page
Report Of U.S. Offices Half - Year Expenditure
Expressed In United States Dollars
For The Half Year Ended 30/06/90

BTO: Ohio

	Expenditure
Salaries And Allowances.....	15,140.59
Travel Allowances And Subsistence.....	8,447.57
Telephone And Communication Services..	2,847.45
Rentals.....	2,790.00
Printing And Reproduction.....	597.52
Fees And Professional Services.....	1,311.81
Office Supplies.....	54.73
Hospitality And Entertainment.....	374.39
Office Total--->	31,564.06

Report - USG010 Bahamas Government - Ministry Of Tourism Page
Report Of U.S. Offices Half - Year Expenditure
Expressed In United States Dollars
For The Half Year Ended 30/06/90

BTO: Latin America

	Expenditure
Salaries And Allowances.....	32,371.22
Travel Allowances And Subsistence.....	15,744.08
Telephone And Communication Services..	8,481.77
Rentals.....	3,260.00
Printing And Reproduction.....	1,377.21
Fees And Professional Services.....	3,786.91
Office Supplies.....	235.64
Hospitality And Entertainment.....	6,528.47

Office Total---> 71,785.30

Report - USG010 Bahamas Government - Ministry Of Tourism Page
Report Of U.S. Offices Half - Year Expenditure
Expressed In United States Dollars
For The Half Year Ended 30/06/90

	Expenditure
United States Total(-->	2,835,926.83

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement?

Yes X No

If yes, identify each such foreign principal and describe in full detail your activities and services:

All offices are devoted to the promotion of tourism in The Bahamas on behalf of The Bahamas Ministry of Tourism. Some of the activities in which the offices were engaged were:

- Participation in sales conferences, conventions and trade shows, etc. throughout the United States (see attachments)
- Liaison with tour operators, airlines and travel agents to stimulate their interest in the Bahamas' tourism and to engage in joint promotions and advertising (see attachments)
- Coordination of familiarization trips to The Bahamas and teachers for travel agents (see attachments).

RECEIVED
 DEPT. OF JUSTICE
 GENERAL DIVISION
 90 AUG 30 AM 11:33
 ATLANTA FIELD
 OFFICE
 REGISTRATION

EASYLINK 9038837A001 19JUL90 12:30/12:30 EST
FROM: 62801653
BAHAMA TOURIST OFFICE
TO: 3054480532

CHARLOTTE ACTIVITIES FOR THE FIRST SIX MONTHS 1990

JAN	SALES CALLS THROUGHOUT THE CAROLINAS PRESENTATION PROFESSIONAL WOMEN IN TRAVEL FAM TRIP AMERICAN AIRLINES TOUR DESK
FEB	TRAVEL AGENTS OF THE CAROLINAS CONVENTION MANN TRAVEL SHOW (CONSUMER) ANDERSON TRAVEL SHOW (CONSUMER)
MAR	CLUB AMERICA BREAKFAST SEMINARS (GSO,RDU) JOINT CALLS W GROUPS MANAGER SEMINAR AMERICAN AIRLINES TOUR DESK NATIONAL TRDE SHOWS (GSP,RDU,CLT)
APR	SALES ELITZ SOUTH CAROLINA SEMINAR AMERICAN AIRLINES TOUR DESK CLUB AMERICA BREAKFAST SEMINARS (CAE,CHS,RDU,GSO)
MAY	LIVE RADIO BROADCAST IN CHARLOTTE FROM NASSAU
JUN	PIV BREAKFAST SEMINARS (RDU,CLT,GSO,CHS) SALES CALLS WERE MADE THROUGHOUT THE FIRST SIX MONTHS 6 FAM TRPS TO THE BAHAMAS WERE CONDUCTED DURING THE FIRST SIX MONTHS

MMM

INTERNATIONAL
REGISTRATION

90 AUG 30 AM 11:34

RECEIVED
DEPT OF JUSTICE
CRIMINAL DIVISION

Bahamas Tourist Office
Atlanta

REVIEW OF FIRST AND SECOND QUARTER ACTIVITIES
FOR YEAR 1990

JANUARY

Total # of personal calls:	65
Total # of telemarketing calls:	25
Group presentations:	2
Trade/Consumer Shows:	1

Promotion - Consumer/Trades - Other Activities

- January 8-12 - Annual Worldwide Sales & Marketing Conference in Nassau at Carnival's Crystal Palace.
- January 19 - BTO participated in the Brownell Travel Show in Birmingham, Alabama. Approximately 10,000 attended.
- January 25 - A Bahamas presentation was given by Sales Rep. Paul Strachan and Regional Manager to the Kiwanis Club of Buckhead. Approximately 25 members attended the luncheon meeting.
- Presentation was given to Managers from Travel Bank retail travel agencies. Approximately 12 persons attended.

RECEIVED
DEPT. OF JUSTICE
COMMUNITY RELATIONS
90 AUG 30 AM 11:34

FEBRUARY

Total # of personal Calls:	245
Total # of telemarketing calls:	162
Fam trip:	1
Trade/Consumer Shows:	3

Promotion - Consumer/Trades - Other Activities

- February 2-4 - BTO participated in Southlake Mall Wedding Showcase in Atlanta. Approximately 600 consumers visited the booth.
- February 22 - BTO participated in the second annual SATO Travel and Vacation Show in Ft. Rucker, Alabama. Approximately 300 consumers attended.
- February 15 - BTO/Atlanta hosted an open house reception at office. Approximately 30 attended. Purpose was to introduce Regional Manager to key personnel in travel trade in Atlanta.
- February 20 - Regional Manager and Sales Rep. Strachan Introductory meeting with Travel Impression and American Express.
- February 20 - Regional Manager and Sales Staff attended CTO monthly meeting, co-hosted by Eastern Airlines and U.S. Virgin Islands,
- BTO Resident Rep.-Tennessee initial discussion with Mid-American Tours, Forest City, to assist with Bahamas program.
- February 26-28 - Regional Manager and Groups Manager attended Area Managers meeting.

MARCH

Total # of personal sales calls:	278
Total # of telemarketing calls:	125
Group presentations:	6
Trade/Consumer shows:	8

Promotions - Consumer/Trades - Other Activities

- March 4-11 - BTO/Atlanta participated in the Atlanta Boat Show.
- March 6 - Regional Manager and Sales Rep. Strachan had an introductory meeting with GoGo Tours.
- March 12 - Atlanta Office officially became a part of the ITCA Destinations Specialist Program. Regional Manager did a two hour presentation for candidates in Atlanta.
- March 13 - Regional Manager and Groups Manager attended TIAG monthly meeting.
- March 13-15 - BTO/Atlanta participated in the Club America breakfast seminars (two in Atlanta, March 13 & 15 and one in Memphis, March 15).
- March 15-18 - BTO/Atlanta participated in the Fourth Annual Southern Women's Travel Show in Nashville, Tennessee. Approximately 36,000 consumers attended, which was sponsored by WSMU - Channel 4 TV.
- March 19-22 - Atlanta Office participated in four cocktail reception seminars with Crown Cruise Lines, for travel agents in Atlanta. Approximately 100 agents attended each.
- March 26 - Regional Manager attended monthly Board of Directors CTO Atlanta Chapter meeting.
- March 27 - Regional Manager and Sales Rep. Strachan initial meeting with David Denault, President of Tours South. We discussed the possibility of Bahamas Program Summer 1990.
- March 27 - Regional Manager and Sales Rep. D'Aguilar attended Atlanta Women In Travel "Boss Night" dinner.

- March 28 - Regional Manager and Liz Hall had an introductory meeting with Charlie Stuart, Regional Director, Delta Airlines.

- March 28 - Regional Manager and Sales Rep. Strachan had an introductory meeting with managers at Club America and did a presentation for reservations staff. Approximately 45 staff members attended.

- BTO Resident Rep. Tennessee continues to assist Mid-American Tours with Bahamas Program.

APRIL

Total # of personal sales calls:	263
Total # of telemarketing calls:	118
Group presentations:	4
Fam trips:	1
Trade/Consumer Shows:	7

Promotion - Consumer/Trade - Other Activities

- Follow-up with David Denault, President of Tours South showed that Mr. Denault had Bahamas Program in place with seven properties (Pilot House, Pirates Cove, Best Western, Olympia, Ambassador, Royal Bahamian and villas in Paradise); air with Eastern, and lead price \$329.00 p/p double occupancy at Pilot House. BTO provided shells (2,000) at a cost for printing programs.
- April 3 - BTO/Atlanta attended CTO Spring Trade Show in Atlanta.
- April 3 - Regional Manager meeting with Stephanie Willis, Essence Magazine, discussed possible co-op and promotion opportunities.
- April 11 - BTO/Atlanta (Strachan) participated in a cocktail reception and mini trade show in Peachtree City. The function was hosted by Braelin World Travel for their top clients. Approximately 50 attended.
- April 12 - Sales Rep. Strachan attended Jefferson County Bon Vivants monthly meeting in Birmingham, Alabama. The meeting was sponsored by Club America Vacations, and had the setting of a trade show. Approximately 60 agents attended.
- April 16 - Sales Rep. Strachan appeared on a television travel talk show in Dothan, Alabama along with Myrna Ishler, owner of Odyssey Tours, Dothan. The show was aired on WTBY-TV, the CBS affiliate in Dothan. Air time was approximately ten minutes.
- April 18 - Sales Rep. Strachan attended an all day consumer travel trade show at the Redstone Arsenal Base in Huntsville, Alabama. Approximately 300 consumers attended.

- April 18 - Resident Sales Rep. Tennessee gave a presentation to approximately 200 students at Ruff Elementary School in Memphis. Presently, the school is involved in an exchanged program with Carlton E. Francis Primary School in Nassau.

- April 25-27 - BTO/Atlanta attended their PIV breakfast seminars in Atlanta. There was a total of three.

- April 27 - Sales Rep. Strachan gave presentation to approximately 150 students at Fairbanks Elementary School in Atlanta.

MAY

Total # of personal sales calls	233
Total # of telemarketing calls:	212
Group presentation:	1

Promotion - Consumer/Trades - Other Activities

- Regional Manager made initial contact with Connie Rice, Owner/Manager Riverside Travel in West Memphis, regarding the possibility of operating a twice weekly (Monday/Friday) charter program from Memphis to Nassau.
- BTO/Atlanta continues to assist Tours South with establishing their Bahamas Program. (Arrangement to co-sponsor a series of three breakfast seminars in Birmingham, Huntsville and Mobile.)
- May 6 - Mid American Tours, Forest City, AK filed bankruptch. BTO was not able to contact representatives for details.
- May 6 - Regional Manager attended cocktail reception at Mayor's Office, City Hall.
- May 15 and 17 - BTO/Atlanta in conjunction with WERE-Radio Birmingham, US Air and Divi Bahamas participated in a Golf Tournament/Radio Promotion "Million Dollar Hole in One" at the Bent Brook Golf Course in Birmingham, Al. There was \$17,640.00 in air publicity; Divi gave a 4D/3N stay at Bahamas hotel, and US Air provided air transportation.
- May 26 - BTO/Atlanta participated in the Second Annual Peach Carnival. Featured were foods; arts and crafts, and music from the Bahamas and Caribbean.
- May 29 - Regional Manager attended CTO Board of Directors meeting in Atlanta.
- May 30 - Regional Manager and Sales Rep. Strachan attended a luncheon meeting with Joe Saratelli and Sue.

- 8 -

- May 31 - Sales Rep. Strachan attended the North Fulton County Chamber of Commerce Trade Show in Roswell, GA. (Consumer and Trade).

- Sales Rep. D'Aguilar working on a major Mall Promotion in Jackson, Mississippi in conjunction with McGehee Travel, Delta Airlines and Northpark Shopping Mall. Dubbed "Bahamas Weekend" at N.P.S.M.

- Groups Manager and Sales Reps. D'Aguilar and Strachan attended CTO monthly meeting in Atlanta.

JUNE

Total # of personal sales calls:	221
Total # of telemarketing calls:	149
Fam trips:	4
Group presentation:	5
Trade/Consumer Shows:	6

Promotion - Consumer/Trades - Other Activities

- Regional Manager continued to follow-up and maintain contact with Connie Rice, Owner/Manager Riverside Travel, West Memphis regarding new charter service to Nassau per Area Manager directive.
- BTO Atlanta co-sponsored and attended three breakfast seminars in Birmingham, Mobile and Huntsville to help promote Tours South new Bahamas Program.
- Week of June 4 - Sales Rep. Strachan made joint sales calls with Bill Lockhart to help promote his upcoming Bahamas Jazz and Blues Festival September 20-23. Calls were made on predominantly black owned and operated agencies, newspapers and radio stations.
- June 4 - Staff meeting with Area Manager-South.
- June 5 - Regional Manager and Area Manager-South attended meetings with Club America (morning) and Delta Airlines (afternoon).
- June 5 - Regional Manager and Area Manager-South attended dinner with Eastern Airlines managers from Miami.
- June 6 - Area Manager-South, Regional Manager and Sales Rep. Strachan attended Eastern Airlines luncheon/trade show.
- June 25 - Regional Manager attended CTO monthly Board of Directors meeting.
- June 30 - Bahamas Family Fun Day for travel industry partners.
- BTO/Atlanta attended two Paradise Island Vacation breakfast seminars in Knoxville and Memphis. Also made joint sales calls with PIV representatives afterwards.

EASTERN AREA PROMOTIONAL ACTIVITIES - JANUARY/JUNE, 1990

January

Sales Performance/Call Pattern

	<u>Sales Calls</u>	<u>Telemktg Calls</u>	<u>Fam Trips</u>	<u>Group Trvl Pres</u>	<u>Trade/ Consumer Promotions</u>	<u>Presentations</u> <u>Trade Consumer</u>	
<u>BOSTON</u>							
Markelson	16	60	0	0	0	0	0
Johnson	16	22	0	0	0	0	0
Cella	23	72	0	0	0	0	0
Coughlin					1		
<u>PHILADELPHIA</u>							
Melman	25	30	0	1	2	0	0
Bevans	27	70	0	1	5	0	0
<u>WASHINGTON</u>							
Isaacs	20	30	0	0	0	0	0
Rolle	30	48	0	0	0	0	0
Watts	62	80	0	0	3	0	0
Chisholm	29	15	0	0	0	0	0
<u>NEW YORK</u>							
Archer	0	9	0	0	0	0	0
Borghardt	38	95	0	0	0	2	0
Bubb	8	125	0	0	0	0	0
Fisher	45	40	0	0	0	0	0
Fox	21	64	0	0	0	0	0
Lewis	92	40	0	0	0	0	0
Rolle	28	10	0	0	0	0	0
Symonette	8	8	0	0	0	0	0
Totals	488	818	0	2	11	2	0

- NJ Nets promotion and reception.
- Staten Island Mall promotion and "It's Better in the Bahamas Sidewalk Sale".
- Hot 97 trip reunion party for many of the 750 members traveling to NAS.
- BOS Midway promotion and fam trip for agents.
- Northeastern Univ. rugby trip to NAS promotion.
- Training seminar for Johnson & Wales students.
- In house training seminar for 20 Putnam Travel agents.
- In house training seminar for 50 agents of Travel Impressions.
- In house fam for for Paul Berk Travel.

RECEIVED
 DEPT. OF JUSTICE
 90 AUG 30 11:34

- Hartford Bridal Show promotion.
- PHL consumer travel shows with 2200 attendees.
- PHL Radio WUSL 3 month long Bahamas travel promotion started.
- PHL Radio travel promotion with Radio Power 99.
- Atlantic City BOSS 97 radio promotion to Bahamas.
- Int'l Development Assn group travel promotion.
- Nat'l Black Police Assn group travel promotion.
- Five Bridal Shows in the WAS Region.
- Gibson World Travel Show, Virginia Beach with 400 attendees.

FebruarySales Performance/Call Pattern

	<u>Sales Calls</u>	<u>Telemktg Calls</u>	<u>Fam Trips</u>	<u>Group Trvl Pres</u>	<u>Trade/ Consumer Promotions</u>	<u>Presentations Trade Consumer</u>
<u>BOSTON</u>						
Markelson	20	30			1	
Johnson	58	35				
Cella	78	92			2	
Coughlin						
<u>PHILADELPHIA</u>						
Melman	43	30	1		1	
Bevans	73	50			10	
<u>WASHINGTON</u>						
Isaacs	30	45	1	1	1	
Rolle	40	45		1		
Watts	67	68		1		
Chisholm	74	20		1		
<u>NEW YORK</u>						
Lightbourne		23				
Borghardt	48	110			3	
Bubb	37	40			2	
Fisher	57	43				
Fox	52	73			4	
Lewis	79	55			2	
Rolle	28	16				
Totals	784	775	2	4	26	

- BOS dive fam with USAir.
- Co-op program with Woonsocket Call and new agency, Farnum Travel.
- Golf Show with Divi Bahamas.
- Senior Travel Planners Show in PVD with GWV.
- Travel seminars for Newbury College, Dean Jr. Colleg and NE Travel Academy.
- Albany radio travel talk show participation.
- WNYG radio travel promotion.
- Bridal Show with Travel Chalet of Mineola.
- Various group travel promotions with over 3,000 Visitors confirmed.
- Two Franklin Mills Bridal Shows.
- Lehigh Valley AAA Travel Show in Allentown.
- Bahamasair Inaugural and promotion with WPEN Radio.
- Carnival Airlines fams to NAS.
- Bridal Show in Newport News.
- Adventures Unlimited Travel Show in Richmond, VA. Radio WKYS travel promotion to NAS.
- United Methodist Church Bahamas promotion.
- Dive presentation, Springfield, VA.

MarchSales Performance/Call Pattern

	<u>Sales Calls</u>	<u>Telemktg Calls</u>	<u>Fam Trips</u>	<u>Group Trvl Pres</u>	<u>Trade/ Consumer Promotions</u>	<u>Presentations Trade Consumer</u>	
<u>BOSTON</u>							
Markelson	18	33	0	0	2	0	0
Johnson	79	71	0	0	0	0	1
Cella	58	84	0	2	1	0	0
Coughlin							
<u>PHILADELPHIA</u>							
Melman	25	35	0	1	8		
Bevans	71	50	0	1	9		

WASHINGTON

Isaacs	20	30	1	3
Rolle	53	74	3	10
Watts	36	102	0	5
Chisholm	63	60	3	4

NEW YORK

Borghardt	80	126	3	1
Bubb	100	98	2	1
Fisher	65	65	5	1
Fox	70	108	7	0
Lewis	86	65	6	0
Rolle	41	10	0	2
Lightbourne	15	20	3	1

Totals	880	1031	37	42	6	1
--------	-----	------	----	----	---	---

- All day Bahamas presentation to 70 AAL staff.
- TWA Getaway Bahamas product launch.
- Sponsorship of CTO dinner meeting with presentation on Family Islands.
- Dive Show for Beneath the Sea promoting Family Islands.
- WELI Radio promotion with Heritage.
- Henry Davis Travel Show Tarrytown, Long Island and Hartford.
- AWTA Travel Show, Tarrytown.
- NY Travel Planners promotion.
- Richmond Hill High School presentation.
- ALTA presentation, NY Grand Hyatt.
- Metro Club travel seminar participation.
- Newton High School presentation.
- NJ Nets consumer presentation on Bahamas.
- CTO Travel Show Boston and Providence.
- Presentation for Middlesex Community College Tvl & Tourism class.
- National Trade Shows in Wilmington, Cherry Hill, Pittsburgh, Harrisburg, Ft. Washington and Allentown.
- Pittsburgh Travel Expo.

- Cherry Hill High School presentation and development of student group.
- Norfolk Annual Travel Show.
- Travel with Joy Travel Show.
- American Womens' Show in Roanoke, VA.
- AAA Travel Show, W Va.
- Participation in Department of The Army extravaganza at Fort Monroe.
- National Trade Show, McLean, VA.
- Travel Marketplace, Washington and Baltimore.

AprilSales Performance/Call Pattern

	<u>Sales Calls</u>	<u>Telemktg Calls</u>	<u>Fam Trips</u>	<u>Group Trvl Pres</u>	<u>Trade/ Consumer Promotions</u>	<u>Presentations Trade Consumer</u>
<u>NEW YORK</u>						
Borghardt	65	142		1	4	5
Bubb	65	81			4	
Fisher	66	72			1	
Fox	63	140			6	
Lewis	88	40			5	
Rolle*	6	50				
Lightbourne	10	15			3	1
*(Confined to office due injury)						
<u>BOSTON</u>						
Markelson	18	30		4	4	
Johnson	78	231		2	1	1
Cella		12			1	
Coughlin		50			1	1
<u>PHILADELPHIA</u>						
Melman	(On maternity leave)					
Bevans	45	82		1	2	
<u>WASHINGTON</u>						
Isaacs						
Rolle	65	60		1	3	
Watts	68	53		1		
Chisholm	33	55	1	1		
Totals	670	1,113	1	11	37	8

- National Trade Shows in Port Plaza, Cranford, Tenafly and Cedar Grove.
- Henry Davis Shows in Hartford and Secaucus.
- Northeast Spring Expo.
- West Indian Night, White Plains, NY.
- Black Expo, NY.
- NJ Nets Bahamas promotion.
- WKGB Bahamas Talk Show.
- Globetrotters Shows in Rochester and Buffalo.
- Radisson Bahamas Bash.
- CTO Show in Newark.
- City College Caribbean Student Spring Expo, City College, NY.
- CTO Trade Show WAS.
- Club Med Trade Show PHL.
- Rosenbluth Travel staff presentation.
- Bahamas Night at 76'ers game.
- Vacation Scape '90 presentation.
- Crimson Travel School presentation.
- Three Golf Shows in Boston.
- National Trade Shows in New Hampshire and Mass.
- Henry Davis Show Boston.
- Bahamas Day at Globetrotters.

MaySales Performance/Call Pattern

	<u>Sales Calls</u>	<u>Telemktg Calls</u>	<u>Fam Trips</u>	<u>Group Trvl Pres</u>	<u>Trade/ Cons. Shows</u>	<u>Trade/ Cons. Promos</u>	<u>Pres Trade/ Consumer</u>
<u>BOSTON</u>							
Markelson	16	11	0	0	3	5	0
Johnson	20	38	2	0	3	1	1
Cella		On Maternity Leave					
Coughlin					1		
<u>PHILADELPHIA</u>							
Melman		On Maternity Leave					
Bevans	59	57	1	1	1		
<u>WASHINGTON</u>							
Isaacs	15	40			6		
Rolle	55	50	2		7		
Watts	70	130			6		
Chisholm	62	70			4		
<u>NEW YORK</u>							
Borghardt	216	199			4		7
Bubb	164				7		
Fisher	148	42	1		2		
Fox	103	143	2		2		
Lewis	123	60			2		3
Rolle	50	10			2		1
Lightbourne	8	30			5		
Totals	1109	880	8	1	55	6	12

- In house seminar for Sanditz Travel.
- ASTA Eastern Regional Conference in Montreal.
- BTO fam for Westchester and Bronx.
- In house seminar for Westport Travel.
- Goombay Product Launches in NY, Queens, Long Island, Secaucus & Elizabeth, Valley Forge, Washington, and Baltimore.
- Travel Impressions seminars in Queens, NJ and Tarrytown.
- Jetmore Tours seminars in Brooklyn and NJ.
- Six day RIMS Exhibition, Boston.

- NAS and TCB fams from Boston BTO.
- AAL Bahamas presentation.
- Bucks County fam for travel agents.
- Staff presentation to Travel One.
- Four Corners Travel Show, VA.
- Bahamasair PHL fam for agents.
- Morgan State/Howard Univ. NAS game promotion.
- BTO/DL fam.
- Preakness Silks/Saddles Dance Bahamas promotion.
- Georgetown Travel staff presentation.

June

Sales Performance/Call Pattern

	<u>Sales Calls</u>	<u>Telemktg Calls</u>	<u>Fam Trips</u>	<u>Group Trvl Pres</u>	<u>Trade/ Consumer Promotion</u>	<u>Presentations Trade Consumer</u>
<u>BOSTON</u>						
Markelson	16	40				
Johnson	58	20				
Cella	*** On Maternity Leave ***					
Coughlin						
<u>PHILADELPHIA</u>						
Melman		*** On Maternity Leave ***				
Bevans	75	85	2	2	1	
<u>WASHINGTON</u>						
Isaacs	25	45	1		3	
Rolle	60	55			5	
Watts	95	35			2	
Chisholm	81	60	1		2	
<u>NEW YORK</u>						
Lightbourne	21	28			4	
Borghardt	177	101	2		6	4
Bubb	59	150	1		4	1
Fisher	43	30	1		1	
Fox	29	97			1	
Lewis	72	55	1		2	
Rolle*	On special assignment for Regional Manager this month.					
Totals	401	801	9	2	30	5

- Newark/Freeport Sister City promotion with CTO.
- KISS FM Radio Bahamas promotion.
- Bahamas Sight-seeing & Tour Operators Assoc. Symposium.
- CHIC Conference in Cancun.
- Association of Latin Travel Agents Ball.
- Grand Bahama Come Alive Seminars - 5 throughout NJ.
- CTO NJ Chapter Caribbean Cultural Festival.
- Jackie Robinson Foundation Jazz Festival, Norwalk, CT.
- Greater Hartford Open Golf Tournament booth on Bahamas.
- Bahamaian Independence Day functions.
- Bucks County C. of C. Caribbean Night promotion.
- Fling Vacations Super Fam for 160 agents and press.
- TWA Travel School presentation.
- BTO/DL NAS fam.
- Norfolk Harborfest Junkanoo Group promotion.
- Richmond Shopping Mall Junkanoo promotion.
- Richmond Lounge Junkanoo TV show promotion.
- Paradise Island/Delta breakfast promotion, Richmond.
- WCAO Radio Grant Foods Bahamas promotion.
- V103 Radio Regatta promotion and live broadcast from NAS.
- Moonlight cruise of Baltimore Harbor with Afro-American newspaper.
- Midway Regional employees, Boston, Bahamas promotion.

<u>DATE</u>	<u>NAME/LOCATION OF SHOW</u>	<u>COST</u>	<u>ESTIMATED ATTENDANCE</u>
Jan. 13	4th Annual 1990 Central Coast Travel Expo San Luis Obispo, Ca	350.00	2,200
Jan. 19 - 21	The Travel Show, Seattle, WA	595.00	
Jan. 20	Davis Travel Faire, Davis, Ca	60.00	
Jan. 20 - 21	10th Annual Metro World Travel Show Phoenix, AZ	625.00	
Jan. 21	San Diego Bridal Bazaar, San Diego, Ca	695.00	
Jan. 31	ASTA's 7th San Diego Travel Festival San Diego, Ca	575.00	
Jan. 31-Feb. 4	Seattle Sportsmen's Show, Seattle, WA		
Feb. 2 - 4	The Golf Show, Phoenix, AZ		
Feb. 3 - 4	12th Annual Orange County Travel Show Orange County, Ca	475.00	
Feb. 7 - 11	Pacific Northwest Sportsmen's Show Portland, OR		
Feb. 10 - 11	The Travel Spectacular, Burbank, Ca	695.00	
Feb. 23 - 24	NORCAL ASTA World Travel-Round Trade Show, San Francisco, Ca	350.00	
Feb. 25	AAA Club Travel Show, San Diego, Ca	Comp.	
Feb. 27	1990 UCLA Travel Fair, Los Angeles, Ca	50.00	
Feb. 28 -	Los Angeles Marathcn Health and Fitness Expo, Los Angeles, CA		
Mar. 3	National Trade Show, Phoenix, AZ		
Feb. 26	National Trade Show, Salt Lake City, UT		
Mar. 1			

RECEIVED
10,500
DEPT. OF JUSTICE
GENERAL INVESTIGATIVE DIVISION

90 AUG 30 AM 1:34

Mar. 2 - 3	9th Annual So. Arizona World Travel Show, Tucson, AZ	575.00
Mar. 2 - 4	San Francisco Chronicle Great Outdoors Adventure Fair, San Francisco, CA	Sports Dept.
Mar. 7 - 11	Int'l Sportsmen's Exposition, San Mateo, CA	" "
Mar. 9 - 11	San Diego Int'l Travel Show, San Diego, CA	795.00
Mar. 9 - 11	Travelage Trade Show, Anaheim, CA	JPC
Mar. 12	Travel Marketplace, Woodland Hills, CA	
Mar. 14	Travel Marketplace, Ontario, CA	
Mar. 17 - 18	The Travel Show, Los Angeles, CA	645.00
Mar. 23 - 25	Seaviews '90, Oakland, CA	Sports Dept.
Mar. 24 - 25	The Travel Show, Orange County, CA	450.00
Mar. 29	Travel Marketplace, Universal City, CA	
Apr. 7	Travel Ventures, Modesto, Ca	275.00
Apr. 11	Alameda City Travel Show, Hayward, Ca	275.00
Apr. 23	CTO Spring Trade Show, San Francisco, Ca	
Apr. 24	CTO Spring Trade Show, Newport Beach, Ca	
Apr. 25	CTO Spring Trade Show, Woodland Hills, Ca	
Apr. 26	CTO Spring Trade Show, Los Angeles, Ca	
Apr. 27	CTO Spring Trade Show, Seattle, Wa	
May 30 - June 3	ASTA Regional Trade Show, Indian Wells, Ca	450.00
Jun. 14 - 16	The Golf Show '90, San Jose, Ca	
Jun. 22 - 24	SCUBA '90, Long Beach, Ca	



MEMORANDUM

TO: Area Manager - West

FROM: District Manager - Dallas

DATE: July 16, 1990

RE: Trade Consumer Shows Dallas - 1990

DATE	NAME/LOCATION OF SHOW	
Jan 25-28	ASTA Southern Regional Dallas, Texas	
Feb 6	Adventure Tours Dallas, Texas	
Feb 8	Int'l Tours Coffee Break Irving, Texas	
Feb 9	Int'l Tours Trade Show Irving, Texas	
Feb 12	CUC Seminar Arlington	
Feb 17-18	Cruise Showw Ft. Worth, Texas	
Feb 23-25	Amer.Airlines Flyaway Show Dallas, Texas	
Feb 27	Nat'l Trade Show Colorado Springs	
Feb 28	Nat'l Trade Show Denver	
March 6	Travel Market Place Dallas, Texas Mar 11 Consumer Las Colinas	Cruise Show
March 14	Funway Funjet Tvl Show Oklahoma City	
March 15	Funway Funjet Tvl Show Dallas, Texas	

Mar 16-18 South West Scuba Show
Dallas, Texas

March 16 Funway Funjet Tvl Show
Ft. Worth, Texas

Mar 17-18 Little Rock, AR Mall Promo
Little Rock, AR

March 20 Funway Funjet Tvl Show
Lubbock, Texas

March 21 Funway Funjet Tvl Show
Amarillo, Texas

March 24 Radio Show
Foley's Swim suit Show Collin Creek Mall

March 25 Radio Show/Arlington Stadium

April 4 Breakfast Seminars
Albuquerque, NM

April 5 Mayor Luncheon/Dallas

April 7 Yacht Club Of NM Banquet
New Mexico

April 16 Travel Market Place
Denver

April 17 CUC Presentation

April 21 UTD Function

May Evening at Bahama Bobs
Dallas, Texas

May 2 Travel Show
Dallas, Texas

May 24 Breakfast Presentation/Lubbock

May 31 Breakfast Presentation/Amarillo

June 13 Cocktail Reception/Little Rock

June 26 CTO Promotion/Bahamas Bash
Dallas, Texas

July 12 Dive Presentation/Dallas

July Staff Seminar - CUC
Arlington, Texas

July Breakfast Seminar

July Breakfast Seminar
 Oklahoma City

July 26 KVIL/Funjet Group Fam

August 1 Presentation/Country Day Travel

August 7 Staff Seminar - GoGo Tours
 Dallas, Texas

August 8 Expert Seminar
 Dallas

September Adventure Tours Tvl Show
 Dallas, Texas

October Golf Show
 Denver

October Travel Market Place
 Denver

October Golf Show
 Dallas, Texas

October GoGo Tours Round Table
 Dallas, Texas

October Travel Market Place
 Dallas, Texas

October Travel Market Place
 Oklahoma

November Coctail Seminar
 Lubbock, Texas

November Seminar - Adventure Tours
 Dallas, Texas

November Breakfast Seminar
 Tulsa, OK

December Christmas Open House
 Dallas, Texas

WM:sam


 Westmore Mortimer

BREAKDOWN - MONTHLY ACTIVITIES
JANUARY - JUNE, 1990

January

- 7-12 - Worldwide Sales & Marketing Conference,
Carnival's Crystal Palace & Casino.
- 25-28 - ASTA's Southern Regional Conference, Dallas
- 27 - ASTA Southern Regional Trade Show - Dallas

February

- 1 - Travel Marketplace Trade Show, Austin, Texas
- 2 - World Travel Trade Show, San Antonio, Texas
- 10-11 - Greater Southwest Louisiana Trade Show, La.

March

- 5 - Travel Marketplace Trade Show, Houston
- 11 - Supertravel's International Travel Show, Houston
- 12 - Funway Holidays Trade Show/Presentation, Houston
- 13 - Funway Holidays Trade Show/Presentation, Houston
- 19 - Funway Holidays Trade Show/Presentation, Austin
- 20 - Funway Holidays Trade Show/Presentation, San Antonio
- 24 - Foley's Summer in Paradise Promotion, Houston

April

- 4 - CTO Trade Show, Houston
- 16 - BTO/Delta/Nassau/Cable Beach/Paradise Island
Promotion Board Educational Seminar, Bryan
College Station
- 17 - Humana Seniors Association, Spring Fling Promotion,
Baytown
- 19 - BTO/GoGo Tours Educational Seminar, Houston

May

17-20 - Pan American/Wyndham - Warwick familiarization trip - Nassau

June

1-3 - Seaspaces '90, Houston

BTO/Delta/N/CB/PI Promotion Board educational seminars were conducted in the following cities:

5 - Austin
6 - San Antonio
7 - Corpus Christi
18 - New Orleans

16 - Ebony Elite Singles Club - Presentation, Houston

19 - Galleria Chamber of Commerce Trade Show, Houston

BAHAMAS TOURIST OFFICE

255 Alhambra Circle

Suite 425

Coral Gables, Florida 33134

Telephone: (305) 442-4860

July 23, 1990

MEMORANDUM

TO: REGIONAL MANAGER - FLORIDA

FROM: DISTRICT MANAGER - SOUTH FLORIDA

BS

RE: ACTIVITY SCHEDULE - JANUARY - JUNE 1990

January

6	American Eagle Inaugural - Miami/Abaco
7 - 13	Worldwide Sales Meeting - Nassau
9	SKAL Meeting
11	IFWTO Meeting
11 - 14	Florida Huddle - Orlando
16	Premier Product Seminars - Miami
16 - 17	Comair Luncheons - West Palm Beach
17	Premier Product Seminars - Ft. Lauderdale
18	Premier Product Seminars - West Palm Beach
18 - 21	DEMA Dive Show - Sports
20	Martin Luther King Promotion - West Palm Beach
23	Travel Agency Seminar
23	Paradise Island Vacations Breakfast Seminar Boca Raton
24	Paradise Island Vacations Breakfast Seminar Jupiter
25	Taste of The Bahamas Reception - Ft. Lauderdale
26	Taste of The Bahamas Reception - West Palm Beach
26 - Feb 1	Blitz Jacksonville with Comair

90 AUG 30 AM 11 34
RECEIVED
DEPT. OF TOURISM
CORAL GABLES, FLORIDA

MEMORANDUM (Continued)

Page Two

January cont'd

27 - 30 PGA Golf Show - Orlando
 Mailing Student Market -
 Boca Raton
 West Palm Beach
 Ft. Lauderdale
 Miami

25 - 28 •ASTA Conference - Dallas

February

6 Bon Vivant - Ft. Lauderdale
6 PAL - Boca Raton
9 - 11 Suncoast Travel Show
12 Taste of The Bahamas - Boca Raton
13 SKAL
13 Paradise Island Vacations Breakfast Seminar
 Ft. Lauderdale
13 CTO
14 & 28 Travel Agency Seminars
14 Paradise Island Vacations - Hollywood
15 - 21 Miami Boat Show
15 Paradise Island Vacations Breakfast Seminars - Miami
19 ASME
20 Taste of The Bahamas - Lakeland
20 National Trade Show - Ft. Myers
21 PAL Trade Show - Dayton
22 PAL Trade Show - Kissimmee

MEMORANDUM (Continued)

Page Three

February cont'd

22 PAL Trade Show - Ft. Myers
22 TIA
23 MAARS
27 - 28 Managers Meeting - BTO
26 Carnival's Reception - Fantasy
27 CTO
27 MPI

Mailing Bridal Shops -
Miami
West Palm Beach

March

6 Bon Vivant - Ft. Lauderdale
6 & 21 Travel Agency Seminar
8 - 11 Orlando Boat Show
9 - 11 Ocean Expo - Miami
13 Don Holland - Ft. Lauderdale
14 National Trade Show - off Walton Beach
15 Don Holland - Tampa
15 - 18 TPC - Jacksonville Golf
19 ASME
20 Henry Davis - Tampa
20 - 24 Sea Trade Show - Miami
20 - 27 One day FAMS Pan Am - Miami/Nassau
21 ASTA

MEMORANDUM (Continued)

Page Four

March cont'd

21 Henry Davis - Orlando
26 Comair presentation
29 - April 1 World Expo - Salt Water Sports

April

5 CTO Trade Show
5 - 8 Lakeland Fly Inn - Lakeland, Fl.
10 Travel Marketplace - Orlando
10 SKAL
10 Travel Marketplace - Orlando
17 Taste of The Bahamas - Sarasota
10 Travel Agency Seminar
19 Don Holland Trade Show - Ft. Myers
20 - 22 Church Street Promotion - Orlando
22 - 25 Caribbean Close-Up Conference
23 Don Holland - Miami
24 Don Holland - West Palm Beach
27 MAARS
30 Tampa Goombay Launch

May

1 Orlando Goombay Launch
2 Goombay Product Launch - West Palm Beach

MEMORANDUM (Continued)

Page Five

May cont'd

2 Meeting Planners Luncheon - Miami
3 Meeting Planners Luncheon - Boca Raton
3 Goombay Product Launch - Miami
3 - 6 Ft. Lauderdale Boat Show
4 Goombay Product Launch - Ft. Lauderdale
8 - 11 Ft. Pierce Sales Blitz
15 Pan Am Inaugural - Ft. Myers
15 & 23 Travel Agency Seminars
18 - 20 Freeport/Lucaya Grand FAM
25 Ft. Pierce AeroCoach

June

1 - 3 Coconut Grove Goombay Festival
2 6 Site Pow-Wow - Orlando
5 - 6 One day FAM Comair - West Palm Beach/Nassau
AARP Convention - Orlando
9 Travel Agency Seminar
15 - 17 Nassau FAM
20 - 24 Freeport Boating Fling
26 MPI

SALES PERFORMANCE CALL PATTERN

St. Louis District:

<u>Name</u>	<u>Sales Calls</u>	<u>Telemarketing Calls</u>	<u>Fam Trips</u>	<u>Group Travel Presentations</u>	<u>Trade/ Consumer Shows</u>	<u>Trade/ Consumer Promotions</u>	<u>Presentations Trade</u>	<u>Consumer</u>
<u>December 1989</u>								
K. Fountain	26	61	2	0	0	0	0	0
December 1st	INITIATED INTO SKAL (ST. LOUIS CHAPTER)							
December 2nd-3rd	ASTA MEETING Kansas City, MO							
December 8th-10th	SIEFKES TRAVEL IN-HOUSE FAM TRIP in conjunctn with TWA Wichita, KS (Agents: 14)							
December 8th-11th	BTO/DELTA KANSAS CITY FAM TRIP Nassau, Bahamas (Agents: 18)							
December 13th-14th	AREA SALES MEETING Chicago, IL							

January 1990

K. Fountain (Vacation: January 1-5)	25	97	0	0	0	0	1	0
January 7th-12th	WORLDWIDE SALES MEETING Nassau, Bahamas							
January 23rd	DINNER PRESENTATION--SOUTHWEST KANSAS ASSOCIATION OF TRAVEL AGENTS (SKATA) Liberal, KS; (Agents: 29)							

AUG 30 AM 1:34

RECEIVED
DEPT. OF JUSTICE
SERIAL 100-10807

SALES PERFORMANCE CALL PATTERN

St. Louis District:

<u>Name</u>	<u>Sales Calls</u>	<u>Telemarketing Calls</u>	<u>Fan Trips</u>	<u>Group Travel Presentations</u>	<u>Trade/Consumer Shows</u>	<u>Trade/Consumer Promotions</u>	<u>Presentations Trade</u>	<u>Consumer</u>
K. Fountain	57	97	0	0	1	1	2	0

February 1st
American Express In-House Seminar
St. Louis, MO
(96 agents)

February 1st
SKAL Meeting
St. Louis, MO

February 3rd
Sponsored dinner/Seminar for ASTA's
Missouri Valley Chapter in conjunction
with TWA and Carnival
St. Louis, MO

February 10th-11th
Maupintours Consumer Mall Promotion
Overland Park, Kansas
(1,500-2,000 persons)

February 18th
Radio Station KEZK's Bridal Fair
St. Louis, MO
(4,300 people--12,00 brides)

SALES PERFORMANCE CALL PATTERN

MARCH

St. Louis District:

<u>Name</u>	<u>Sales Calls</u>	<u>Telemarketing Calls</u>	<u>Fan Trips</u>	<u>Group Travel Presentations</u>	<u>Trade/ Consumer Shows</u>	<u>Trade/ Consumer Promotions</u>	<u>Presentations Trade</u>	<u>Consumer</u>
K. Fountain	43	101	0	0	1	2	1	0

March 1st

SKAL Meeting
St. Louis, MO

March 8th

In-House Seminar, West Travel
St. Louis, MO
(8 Agents)

March 10th

Sentinel Charities Travel Fashion Show/Luncheon
S. Louis, MO
(2,000 people)

March 24th

International Students Day--Parks College/
University of St.Louis.
Cahokia, IL
(150 students)

March 28th-30th

ITIX Show
Chicago, IL

SALES PERFORMANCE CALL PATTERN

APRIL

ST. LOUIS DISTRICT:

<u>Name</u>	<u>Sales Calls</u>	<u>Telemarketing Calls</u>	<u>Fan Trips</u>	<u>Group Travel Presentations</u>	<u>Trade/Consumer Shows</u>	<u>Trade/Consumer Promotions</u>	<u>Presentations Trade Co</u>
K. Fountain	22	104			3	1	2

April 6

SKAL
St. Louis

April 11

IN-HOUSE SEMINAR FOR TRAVEL MASTERS
St. Louis, MO
(Agents: 7)

April 17

IN-HOUSE SEMINAR FOR MCDONNELL DOUGLAS
TRAVEL COMPANY
St. Louis, MO
(Agents: 17)

April 19

ST. LOUIS POST DISPATCH SHOW
St. Louis, MO

April 25

TRAVEL MARKETPLACE
Kansas City, MO
(Agents: 300-350)

April 23

ASTA CENTRAL REGIONAL MEETING
St. Louis, MO

April 28

TAMARACK TRAVEL/BLUE RIDGE MALL CONSUMER SHOW
Kansas City, MO
(Approximately 200-250 stopped by Bahamas booth)

SALES PERFORMANCE CALL PATTERNST. LOUIS DISTRICT: May 1990

<u>Name</u>	<u>Sales Calls</u>	<u>Telemarketing Calls</u>	<u>Fan Trips</u>	<u>Group Travel Presentations</u>	<u>Trade/Consumer Shows</u>	<u>Trade/Consumer Promotions</u>	<u>Presentations Trade</u>	<u>Consumers</u>
K. Fountain	47	133	1	0	2	1	1	0

May 4th-7th

UNIGLOBE AGENTS FAM TO NASSAU VIA
DELTA AIRLINES
St. Louis, MO
(19 Agents)

May 4th

HENRY DAVIS SHOW
St. Louis
(80 Agents)

May 9th

MANUPINTOURS IN-HOUSE SEMINAR
Lawrence, KS
(9 Agents)

May 10th

HENRY DAVIS SHOW
Kansas City, MO
(80 Agents)

May 21st

GOOMBAY PRODUCT LAUNCH
St. Louis, MO
(120 Agents)

SALES PERFORMANCE CALL PATTERN

JUNE 1990

ST. LOUIS DISTRICT

<u>Name</u>	<u>Sales Calls</u>	<u>Telemarketing Calls</u>	<u>Fam Trips</u>	<u>Group Travel Presentations</u>	<u>Trade/ Consumer Shows</u>	<u>Trade/ Consumer Promotions</u>	<u>Presentations Trade</u>	<u>Consumer</u>
K. Fountain	40	109	1	0	0	1	1	

June 1-3

MIDWEST AREA MEETING (91 Action Plan/Budget/
Review sales strategies for second half of 90)

June 4

SANFORD BROWN BUSINESS COLLEGE PRESENTATION
St. Louis, MO
(20 Students)

June 7

SKAL
St. Louis, MO

June 28

MARITZ INC. "BAHAMAS BEACH BASH"
St. Louis, MO
(4,000 employees)

June 29-July 1

IN-HOUSE FAM TRIP FOR TRAVEL MASTERS
St. Louis, MO
(6 agents)

BAHAMAS TOURIST OFFICE - DETROIT
JANUARY - JUNE 1990

- January 8-12, 1990 - Worldwide Sales & Marketing Meeting, Nassau
- January 17, 1990 - Meeting, GTP Travel, World of Travel Promotion, Southfield, MI
- January 18, 1990 - Meeting, The Party Store, Detroit, MI
- January 19, 1990 - Meeting, The Children's Center of Detroit
- January 20, 1990 - SKAL Fourth Night Function, Detroit, MI
- January 20-28, 1990 - Cincinnati Travel, Sports & Boat Show, Cincinnati, OH
- January 23, 1990 - Meeting, WQRS Radio
- January 25-26, 1990 - Meetings, Chicago, IL
- January 31, 1990 - CTO Function, Southfield, MI
- February 2, 1990 - Bahamas Elite Partners Dinner/Awards Presentation, Chicago, IL
- February 4, 1990 - Children's Center Bahamas Goombay Festival '90, Key Largo Restaurant, Walled Lake, MI
- February 6, 1990 - CTO Board Meeting, Detroit, MI
- February 7, 1990 - Meeting, Thomas Cook Travel Corporate Office
- February 8, 1990 - Meeting, Manning, Selvage & Lee, Bloomfield Hills, MI
- February 8, 1990 - "The World of Travel" Corporate Travel Seminar, Radisson Hotel, Southfield, MI
- February 9-11, 1990 - Detroit Golf Show, Hyatt Regency, Dearborn
- February 13, 1990 - Meeting, Channel 20, Detroit, MI
- February 13, 1990 - Presentation to Uniglobe Town & Country Travel, Warren, MI
- February 14, 1990 - Presentation to Central Travel managers, Toledo, OH
- February 16, 1990 - Meeting, GTP Travel

RECEIVED
 DEPT. OF JUSTICE
 AUG 30 11:34

- February 22, 1990 - Meeting, D M S & B and Key Tours, Windsor, Ontario, Canada
- February 23, 1990 - Meeting, D M B & B and Hamilton, Miller, Hudson & Fayne
- February 24, 1990 - Trade Show/Junkanoo, BTO Chicago, Green Bay, WI
- February 26, 1990 - Carnival Cruise Line Inauguration, Miami, FL
- March 1, 1990 - Presentation to IVI Travel, Sterling Heights, MI
- March 7, 1990 - Detroit Women in Travel meeting, Fairlane Manor, Dearborn, MI
- March 11, 1990 - Michigan Manufacturers Golf Show, Detroit, MI
- March 12, 1990 - Meeting, Carlson Marketing Group, Troy, MI
- March 13, 1990 - Meeting, AAA Travel, Southfield, MI
- March 14, 1990 - Meeting, Toledo Area Travel Agents Association, Toledo, OH
- March 15, 1990 - Presentation, AAA Travel Managers, Royal Oak, MI
- March 17-18, 1990 - Michigan Fly Fishing Expo, Southfield Civic Center
- March 20, 1990 - Open House, Residence Hall, Eastern Michigan University, Ypsilanti, MI
- March 21, 1990 - Presentations to Elliot Travel Schools, Warren and Farmington, MI
- March 23-24, 1990 - International Ethnic Festival and Business Expo, Monroe, MI
- March 26, 1990 - Presentation to Caribbean International Travel, Detroit, MI
- March 26, 1990 - SKAL of Detroit dinner function, Detroit, MI
- March 27, 1990 - Northwest Breakfast Seminar, Cleveland, OH
- March 28-30, 1990 - ITIX, Chicago, IL
- March 29, 1990 - Plain Dealer Trade Show, Independence, OH
- March 29, 1990 - Bahamas Beach Party, Rube's Nightclub, Flint, MI

April 3, 1990 - Detroit News/Free Press Travel Show, Fairlane Manor, Dearborn, MI

April 4, 1990 - Detroit Women in Travel meeting, Georgian Inn, Roseville, MI

April 4, 1990 - Meeting, Mission Baptist Church, Pontiac, MI

April 10, 1990 - Meeting, Rosenbluth Travel Corporate Office, Southfield, MI

April 10, 1990 - CTO Board Meeting, Dearborn, MI

April 13, 1990 - Meeting, Continental Airlines, Livonia, MI

April 19-21, 1990 - ASTA Central Regional Conference, Cancun

April 19, 1990 - Bahamas Promotion, Lido on the Lake, St. Clair Shores, MI

April 24, 1990 - Meeting, Omni Hotel

April 25, 1990 - Mini Trade Show, Mazda Plant, Flat Rock, MI

April 26, 1990 - Caribbean Reception, Eastern Michigan University, Ypsilanti, MI

April 27, 1990 - Meeting, Thomas Cook Corporate Office, Dearborn, MI

April 28, 1990 - Pilot Club International Annual Convention with Bahamas theme, Radisson Hotel, Plymouth, MI

April 30, 1990 - SKAL Detroit dinner meeting, Dearborn, MI

April 23/May 16, 1990 - "Big Bahamas Giveaway"
(TV 20, Ram's Horn Restaurants, USAir)

May 1, 1990 - Travel Marketplace, Cleveland, OH

May 3, 1990 - Meeting, Continental Airlines, Livonia, MI

May 4-7, 1990 - BTO/Midway Airlines Fam trip, Cleveland/Freeport

May 8, 1990 - Meeting, Delta Airlines, Southfield, MI

May 8, 1990 - Henry Davis Show, Fairlane Manor, Dearborn, MI

May 8, 1990 - BTO/Midway Airlines Breakfast Seminar, Holiday Inn, Independence, OH

May 9, 1990 - BTO/Delta Presentation, Uniglobe managers, Detroit, MI

- May 9-12, 1990 - Carlson Marketing Group, "Gold Makers" Conference, Paradise Island, Bahamas
- May 10, 1990 - Monarch Travel/WCK 105 Open House, Flint, MI
- May 14, 1990 - Meeting, TV 20, Southfield, MI
- May 16, 1990 - Michigan Fly Fishing Club Annual Awards Banquet, Botsford Inn, Farmington Hills, MI
- May 17, 1990 - Bahamas Nite, Rosenbluth Travel Corporate Meeting and Travel Planners, Radisson Hotel, Southfield, MI
- May 21, 1990 - SKAL Golf Outing, Ypsilanti, MI
- May 22, 1990 - AAA Moormans Bahamas Seminars, Detroit, MI
- May 22, 1990 - Miss Grand Prix, Bahamas Presentation, Southfield, MI
- May 23, 1990 - Goombay Launch, Ritz Carlton, Dearborn, MI
- May 24, 1990 - Goombay Launch, Cincinnati, OH
- May 24, 1990 - Travel Agents International Open House, Warren, MI
- May 25, 1990 - Carnival Nite, Pullums Caribbean Club, Detroit, MI
- May 25-27, 1990 - Detroit Motor City Classic Golf Tournament and Awards Banquet, Troy Hilton
- May 30, 1990 - Motivation Travel Seminar, Saginaw, MI
- May 30, 1990 - Meeting, Ram's Horn Restaurants/TV 20, Detroit, MI
- June 1-3, 1990 - Michigan ASTA, Mackinaw Island, MI
- June 5, 1990 - Meeting, GTP Travel and Omni Hotel, Detroit, MI
- June 6, 1990 - Meeting, GoGo Tours
- June 7-10, 1990 - BTO/Midway Airlines Fam Trip, Nassau
- June 11, 1990 - Meeting, Canadian Tourist Office/Antillian Airlines, Southfield, MI
- June 13, 1990 - BTO/Delta/Carnival seminar, Saginaw, MI
- June 13-15, 1990 - Chicago BTO/Midway Airlines Site Inspection, Freeport, Grand Bahama
- June 14, 1990 - AAA Utica, Bahamas Incentive Program Kick-off Party, Utica, MI

JANUARY - DECEMBER 1990 PROMOTIONS/SEMINARS

1/2 YR MEE

CHICAGO REGION

JANUARY

- 11 - 13 BTO/Funjet Fam. Trip to Nassau
- 15 - 18 " " " " " "
- 23 Hill Travel Presentation Kankakee, IL
- 24 Lindstrom Travel '90 Presentation

FEBRUARY

- 1 Carnival Breakfast Seminar, Lexington, KY
- 2 Bahamas Eleete Partners (BEEP) Awards/Dinner Presentation
- 2 - 4 Jack Rabbit Travel Trade Show, Chicago, IL
- 5 Chicago Tribune Trade Show
- 6 Milwaukee Breakfast Seminar
- 7 Indianapolis Travel Marketplace
- 8 Hobbit Travel Bahamas Promotion, Chicago, IL
- 12 University of Milwaukee Student Fair
- 13 University of Madison Student Fair, Indianapolis, IN
- 14 - 15 Carnival Breakfast Seminar, St. Louis, MO
- 16 Chicago Golf Show, Chicago, IL
- 20 TWA/BTO Breakfast Seminar, Milwaukee, WI
- 21 Asta "Know Your World" Trade Show, Chicago, IL
- 23 TWA/BTO Breakfast Seminar Milwaukee, WI
- 23 - 25 Wisconsin Golf Show, Milwaukee, WI
- 23 Bahamas Nite Reservations Please, Chicago, IL
- 24-25 WFRV-TV Travel Show

MARCH

- 2 Girls Guide Presentation, Chicago, IL
- 3 Praise Travel Presentation, Chicago, IL
- 6 Delta Airlines Conch-A-Thon, Oakbrook, IL
- 8 TWA Conch-A-Thon, Chicago, IL
- 9 - 11 Minneapolis Golf Show, Minneapolis, MN
- 10 Aarch Travel Presentation, Chicago, IL
- 12 DuPage College Presentation, Glen Ellyn, IL
- 13 MAST Trade Show, Rosemont, IL
- 14 Mississippi Valley ASTA Subchapter Dinner, Rockford, IL
- 15 Midway Airlines Conch-A-Thon, Chicago, IL
- 16 Travel Essentials Grand Opening, Chicago, IL
- 18 2nd Annual Western Wisconsin Export Conference, Euclair, WI
- 23 Lorraine Community College Presentation, Chicago, IL
- 28 - 30 ITIX Trade Show

RECEIVED
 DEPT. OF JUSTICE
 ORIGINAL FILED
 90 AUG 30 AM 1:35
 FEDERAL BUREAU OF INVESTIGATION

APRIL - DECEMBER 1990 PROMOTIONS/SEMINARSAPRIL

2 Minneapolis Star Tribune Trade Show Minneapolis, MN
 3 BTO/Funjet/Gogo Breakfast Seminar Oakbrook, IL
 4 " " " " Oaklawn, IL
 5 " " " " Merrillville, IN
 6 " " " " Chicago, IL
 9 Bahamas Luncheon - Hobbit Travel Chicago, IL
 12 MTI/FPO Presentation Oakbrook, IL
 18 Mahogany Travel Presentation
 19-22 ASTA Central Region Conference, Cancun
 " Bankburn Travel Presentation, Deerfield, IL
 23 Chicago Travel Marketplace Chicago, IL
 24 Milwaukee Travel Marketplace, Milwaukee, WI
 24 Nassau Promotion Board/BTO Breakfast Seminar Schaumburg, IL
 25 " " " " Naperville, IL
 26 " " " " Skokie, IL
 30 Minneapolis Travel Marketplace, Minneapolis, MN
 30 Omaha World Herald, Omaha, NE

MAY

1 Des Moines Register, Des Moines, IA
 2 Champion Travel "Dive Presentation" Chicago, IL
 3-5 WXL Radio Promotion-Bahamas Getaway Live Broadcast from Nassau
 9 Henry Davis Trade Show, Minneapolis, MN
 9-6/31 Mix 102 FM Lisol Glassmates Radio Promotion Chicago, IL
 11-13 Our World Underwater Chicago, IL
 12 Reservations Please presentation Chicago, IL
 13 " " " Mothers Day Program Chicago, IL
 22 Chicago Product Launch Chicago, IL
 24 Cincinnati Product Launch Cincinnati, OH
 30 BTO/Apple Vacations Breakfast Seminar Racine, WI
 31 " " " Bloomington, IL
 31 Hem Hill Travel Presentation Chicago, IL

JUNE

4-8 Discovery Cruise Blitz Illinois Suburbs
 11 Dupage College Presentation Chicago, IL
 13-15 Midway/BTO Site Inspection Tour to Freeport
 18 Rockford Golf Outing, Rockford, IL
 19 BTO/Apple Vacations Breakfast Seminar Oakbrook, IL
 20 " " " Southbend, IN
 20 ASTA Meeting Chicago, IL
 20 Studebakers Bahamas Nite, Oakbrook, IL
 21 BTO/Apple Vacations Luncheon Seminar Chicago, IL
 21 Roberta Fisher Travel School Commencement presentation Elk Grove, IL
 21 Oak Brook First Club Promotion Oak Brook, IL
 23 Apple/BTO Bahamas Nite Eyes Around The World (BEEP) promotion Chicago, IL
 24 Miss Black Indiana Pageant Indianapolis, IN
 25-29 Masons Lodge Convention/Bahamas Nite June 26 Chicago, IL
 27 Roberta Fisher Travel Open House Promotion BEEP promotion Chicago, IL
 27 Mississippi Valley ASTA Summerfest Rockford, IL

APRIL - DECEMBER 1990 PROMOTIONS/SEMINARS

JUNE

28 Roberta Fisher Travel (BEEP) Luncheon Open House Chicago, IL
28 National Black MBA Chicago, IL

JULY

1-13 1990 World Ministry's Council Indianapolis, IN
10 DestinationReview/Bahamas Briefings Indianapolis, IN
15 CAAE-Chicago Afro-American Exposition Chicago, IL
16-22 Indiana Black Exposition Indianapolis, IN
19 TWA Fam to Nassau/Freeport) Peoria, IL
19 ASTA Midwest Promotion Oak Brook Hills, IL
26-29 Bork Travel Summerfest
28 EAA Convention & Sport Aviation Show Oshkosh, WI

SUMMARY OF ACTIVITIES
JULY 1989
BYO-CINCINNATI

February 5, 1990	Meeting - Yacht Shoot Magazine
February 6, 1990	Bahamas Seminar Carnival Crystal Palace - Columbus Ohio
February 6, 1990	Meeting - City Center Mall - Columbus
February 7, 1990	Meeting - Casino Junkets - Cincinnati
February 8, 1990	Bahamas Seminar - Carnival Crystal Palace - Miamisburg, Ohio
February 8, 1990	Travel Marketplace Trade Shows - Columbus, Ohio
February 9, 1990	Bahamas Presentation Ohio Travel School
February 9, 1990	Meeting - Procter & Gamble
February 14, 1990	Meeting - Magellian Travel Meeting - Gold Check Fifth Third Bank Travel
February 16, 1990	Meeting - Yacht Short Magazine Magellian. Travel and Carnival Cruise Lines
February 21, 1990	Meeting - Judy Bender
March 1, 1990	Bahamas Presentation Trade Show. Delta Faucet - Greenburg, Indiana,
March 5, 1990	Meeting - WKRC TV CH12
March 6, 1990	Meeting - ASTA American Society of Travel Agents
March 7, 1990	Meeting - WKRC 55 Radio
March 9, 1990	Meeting - SKAL
March 12, 1990	Meeting - Brown's Publishing
March 14, 1990	Meeting - Massey - Young Communications Inc.
March 16, 1990	Meeting with Elite Travel re: Career Fair Trade Show

90 AUG 30 AM 11:35

RECEIVED
DEPT. OF JUSTICE
CRIMINAL DIV.

Summary of Activities
 July 1990
 BTO-Cincinnati
 Page 2

March 19, 1990	Meeting - Cincinnati Magazine
March 20, 1990	Meeting - WIZF Radio
March 23, 1990	Meeting & Interview WNKU Radio Northern Kentucky
March 28, 1990	ITTX Trade Show - Chicago
April 3, 1990	Meeting - Hyatt Regency - Re: Hyatt/Bahamas Goombay Fest
April 6 1990	Meeting Bahamas Quincentennial Commissioner & Ameriflora - Columbus
April 12, 1990	Meeting Re: Hyatt/Bahamas Goombay Fest
April 19, 1990	ASTA Central Regional Conference Cancun - Mexico
April 24, 1990	Bahamas Presentation Kentucky College of Business - Florence, Kentucky
April 26, 1990	Meeting Cincinnati Convention and Visitors Bureau
April 28, 1990	Bahamas Pres - Hania Group - Cincinnati
May 2, 1990	Travel Marketplace Trade Show (Trade)
May 3, 1990	Meeting - WFOX Radio Re: Bahamas Promotion
May 7, 1990	Carlson Marketing Group Meeting Nassau
May 10, 1990	Meeting - SKAL
May 14, 1990	Meeting - Hart Productions Inc.
May 21, 1990	Meeting - CSAE Cincinnati Assoc. of Assoc. Executives
May 23, 1990	Bahamas Product Launch Trade Show Detroit
May 24, 1990	BTO Goombay Launch Trade Show - Cincinnati
May 26, 1990	Miss Black Cincinnati Beauty Pageant
May 27, 1990	Live Radio Talk Show - Re: Travel WKRC 55 AM
May 31, 1990	Bahamas Presentation Aiken High School
June 1, 1990	Michigan ASTA Meeting Mackinaw Island
June 4, 1990	Meeting Delta Airlines & Magellian Travel

Summary of Activities
July 1990
BTO-Cincinnati
Page 3

- June 8, 1990 Meeting - Cincinnati International Festival
- June 13, 1990 Meeting - Ron Buchanan Health & Fitness Talk Show
- June 14, 1990 Meeting SKAL
- June 19, 1990 Meeting - Travel, Travel Tours - Columbus
- June 21, 1990 Meeting - Hyatt/Bahamas Goombay Fest
- June 27, 1990 Bahamas Day Presentation Maritz Fenton, MO

Insert 14(a)

TOTAL CASH RECEIPTS/JANUARY - JUNE, 1990

January	\$	663,253.56
February		0.00
March		174,050.51
April		489,575.56
May		11,587.55
June		<u>179,836.86</u>
	\$	1,518,304.04

RECEIVED
 DEPT. OF JUSTICE
 CRIMINAL DIVISION
 90 AUG 30 AM 11:35

INTERNAL SECURITY
 REGISTRATION



BAHAMAS TOURIST OFFICE

EXPLANATION FOR THE BREAKDOWN
OF RECEIPTS.

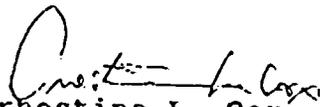
255 ALHAMBRA CIRCLE, SUITE 415

CORAL GABLES, FLORIDA 33134

TELEPHONE (305) 442-4867

Payments on behalf of all U.S. Bahamas Tourist Offices are made from the Accounting Department located in Coral Gables, Florida. The actual breakdown of receipts from The Bahamas would be the same as the breakdown of the disbursements. The Bahamas Treasury has provided the B.T.O. with a working float. Payments are made against this float and at the end of each week a summary of the disbursements is prepared (by account eg. salaries, rent, transportation, etc.) and sent to the Ministry of Tourism, Nassau. The Ministry in turn sends these Reports to the Treasury requesting reimbursement. Reimbursement checks are forwarded to the Miami Accounting Department as they are received. The amount of reimbursement checks (receipts) received for a given period (eg. January-June, 1988) would be less than the amount of actual disbursements for that period since reimbursement checks are sometimes received a month or more after reports have been submitted. The float allows us to continue day-to-day operation in such cases.

If you need additional information please let me know.


Ernestine L. Cox
Sr. Ass't General Manager-Finance



IT'S BETTER IN THE BAHAMAS!



UNITED STATES DEPARTMENT OF JUSTICE
REGISTRATION UNIT
CRIMINAL DIVISION
WASHINGTON, D.C. 20530

NOTICE

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form OBD-64 - Supplemental Statement):

Yes _____ or No X

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

Yes X or No _____

(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

Renee D. Mayers
Signature

RENEE D. MAYERS

Please type or print name of signatory on the line above

EXECUTIVE, ADMINISTRATION

Title

90
AUGUST 27, 1990
AUG 30 AM 1:33
RECEIVED
DEPT. OF JUSTICE
CRIMINAL DIVISION
REGISTRATION UNIT