

For Six Month Period Ending **30 DEC 1997**
(Insert date)

I - REGISTRANT

1. (a) Name of Registrant (b) Registration No. 2310
BAHAMAS TOURIST OFFICE
d/b/a/ Bahamas News Bureau
(c) Business Address(es) of Registrant
MINISTRY OF TOURISM
P.O. BOX N-3701
NASSAU, BAHAMAS

2. Has there been a change in the information previously furnished in connection with the following: N . A .

- (a) If an individual:
 - (1) Residence address Yes No
 - (2) Citizenship Yes No
 - (3) Occupation Yes No
- (b) If an organization:
 - (1) Name Yes No
 - (2) Ownership or control Yes No
 - (3) Branch offices Yes No

(c) Explain fully all changes, if any, indicated in items (a) and (b) above.

N . A .

023625

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, AND 5(a).

3. If you have previously filed Exhibit C¹, state whether any changes therein have occurred during this 6 month reporting period.
Yes No

If yes, have you filed an amendment to the Exhibit C? Yes No

If no, please attach the required amendment.

¹ The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, and by laws of a registrant that is an organization. (a waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

CB

4. (a) Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes No

If yes, furnish the following information:

Name	Position	Date Connection Ended
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(b) Have any persons become partners, officers, directors or similar officials during this 6 month reporting period? Yes No

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed
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5. (a) Has any person named in item 4(b) rendered services directly in furtherance of the interests of any foreign principal? Yes No

If yes, identify each such person and describe his service.

(b) Have any employee or individuals, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting? Yes No

If yes, furnish the following information:

Name	Position or connection	Date terminated
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(c) During this six month reporting period, has the registrant hired as employees or in any other capacity, any persons who rendered or will render services to the registrant directly in furtherance of the interests of any foreign principal(s) in other than a clerical or secretarial, or in a related or similar capacity? Yes No

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed
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6. Have short form registration statements been filed by all of the persons named in Items 5(a) and 5(c) of the supplemental statement? Yes No

If no, list names of persons who have not filed the required statement.

II - FOREIGN PRINCIPAL

7. Has your connection with any foreign principal ended during this 6 month reporting period?
Yes No

If yes, furnish the following information:

Name of foreign principal

Date of termination

8. Have you acquired any new foreign principal² during this 6 month reporting period?
Yes No

If yes, furnish following information:

Name and address of foreign principal

Date acquired

9. In addition to those named in Items 7 and 8, if any, list foreign principals² whom you continued to represent during the 6 month reporting period.

N . A .

10. EXHIBITS A AND B

(a) Have you filed for each of the newly acquired foreign principals in Item 8 the following: N . A .

Exhibit A³ Yes No
Exhibit B⁴ Yes No

If no, please attach the required exhibit.

(b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes No

If yes, have you filed an amendment to these exhibits? Yes No

If no, please attach the required amendment.

2 The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a) (9)). A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

3 The Exhibit A, which is filed on form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

4 The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

III - ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 7, 8, and 9 of this statement? Yes No

If yes, identify each such foreign principal and describe in full detail your activities and services:

SEE INSERT 11

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity⁵ as defined below?

Yes No

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places, of delivery, names of speakers and subject matter.

13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes No

If yes, describe fully.

⁵ The term "political activities" means any activity that the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting or changing the domestic or foreign policies of the United States or with reference to political or public interests, policies, or relations of a government a foreign country or a foreign political party.

IV - FINANCIAL INFORMATION

14. (a) RECEIPTS-MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 7, 8, and 9 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes No

If no, explain why.

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies⁶

Date	From Whom	Purpose	Amount
SEE INSERT 14 (a)			

Total

(b) RECEIPTS - FUND RASING CAMPAIGN

During this 6 month reporting period, have you received, as part of a fund raising campaign⁷, any money on behalf of any foreign principal named in items 7, 8, and 9 of this statement? Yes No

If yes, have you filed an Exhibit D to your registration? Yes No

If yes, indicate the date the Exhibit D was filed. Date _____.

(c) RECEIPTS-THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁹ other than money from any foreign principal named in Items 7, 8, and 9 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes No

If yes, furnish the following information:

Name of foreign principal	Date received	Description of thing of value	Purpose
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6, 7 A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. (See Rule 201(e).)
8 An Exhibit D, for which no printed form is provided, sets forth an account of money collected or received as a result of a fund raising campaign and transmitted for a foreign principal.
9 Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS-MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign named in Items 7, 8, and 9 of this statement? Yes No

(2) transmitted monies to any such foreign principal? Yes No

If no, explain in full detail why there were no disbursements made on behalf of any foreign principal.

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

Date	To Whom	Purpose	Amount
SEE INSERT 15 (a)			

Total

(b) DISBURSEMENTS-THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value¹⁰ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in Items 7, 8, and 9 of this statement?

Yes No

If yes, furnish the following information:

Date disposed	Name of person to whom given	On behalf of what foreign principal	Description of thing of value	Purpose
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(c) DISBURSEMENTS-POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value¹¹ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes No

If yes, furnish the following information:

Date	Amount or thing of value	Name of political organization	Name of candidate
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10, 11 Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks" and the like.

V - INFORMATIONAL MATERIALS

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any informational materials¹²?
Yes No

IF YES, RESPOND TO THE REMAINING ITEMS IN SECTION V.

17. Identify each such foreign principal.

N . A .

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating informational materials?
Yes No

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of informational materials include the use of any of the following: N . A .

- Radio or TV broadcasts
- Magazine or newspaper articles
- Motion picture films
- Letters or telegrams
- Advertising campaigns
- Press releases
- Pamphlets or other publications
- Lectures or speeches
- Other (specify) _____

20. During this 6 month reporting period, did you disseminate or cause to be disseminated informational materials among any of the following groups: N . A .

- Public Officials
- Newspapers
- Libraries
- Legislators
- Editors
- Educational institutions
- Government agencies
- Civic groups or associations
- Nationality groups
- Other (specify) _____

21. What language was used in the informational materials: N . A .

- English
- Other (specify) _____

22. Did you file with the Registration Unit, U.S. Department of Justice a copy of each item of such informational materials disseminated or caused to be disseminated during this 6 month reporting period? Yes No

23. Did you label each item of such informational materials with the statement required by Section 4(b) of the Act? Yes No

¹² The term informational materials includes any oral, visual, graphic, written, or pictorial information or matter of any kind, including that published by means of advertising, books, periodicals, newspapers, lectures, broadcasts, motion pictures, or any means or instrumentality of interstate or foreign commerce or otherwise. Informational materials disseminated by an agent of a foreign principal as part of an activity in itself exempt from registration, or an activity which by itself would not require registration, need not be filed pursuant to Section 4 (b) of the Act.

VI--EXECUTION

In accordance with 28 U.S.C. § 1746, the undersigned swear(s) or affirm(s) under penalty of perjury that he/she has (they have) read the information set forth in this registration statement and the attached exhibits and that he/she is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her (their) knowledge and belief, except that the undersigned make(s) no representation as to truth or accuracy of the information contained in the attached Short Form Registration Statement(s), if any, insofar as such information is not within his/her (their) personal knowledge.

(Date of signature)

(Type or print name under each signature¹³)

January 22, 1998

Patricia Rodgers

Patricia Rodgers (Dr)
Permanent Secretary

January 22, 1998

Renee D. Mayers

Renee D. Mayers

¹³ This statement shall be signed by the individual agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions, if the registrant is an organization, except that the organization can, by power of attorney, authorize one or more individuals to execute this statement on its behalf.

UNITED STATES DEPARTMENT OF JUSTICE
FARA REGISTRATION UNIT
CRIMINAL DIVISION
WASHINGTON, D.C. 20530

NOTICE

Please answer the following questions and return this sheet in triplicate with your Supplemental Statement:

1. Is your answer to Item 16 of Section V (Informational Materials - page 8 of Form CRM-154, formerly Form OBD-64-Supplemental Statement):

YES _____ or NO XXX _____

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

YES XXX _____ or NO _____

(If your answer to question 2 is "yes" please forward for our review copies of all material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

RDMayers
Signature

Jan. 22, 1998
Date

RENEE D. MAYERS _____

Please type or print name of
signatory on the line above

MANAGER _____

Title

023623

COPIES OF THIS FORM
SHOULD BE KEPT IN
YOUR FILES

EXPLANATION FOR THE BREAKDOWN OF RECEIPTS

Payments on behalf of all U.S. Bahamas Tourist Offices are made from the Accounting Department now located in Nassau, Bahamas. The actual breakdown of receipts from The Bahamas would be as much the same as the breakdown of the disbursements. The Bahamas Treasury has provided the Bahamas Tourist Offices with a working float. Payments are made against the float and at the end of each week, a summary of the disbursements is prepared (by account, eg. salaries, rents, transportation, etc.) and sent to the Ministry of Tourism, Nassau. The Ministry in turn sends these Reports to the Treasury requesting reimbursement. Reimbursement cheques are forwarded to The Accounts Office as they are received. The amount of the reimbursement cheques (receipts) received for a given period (eg. January-June, 1990) would be less than the amount of actual disbursements for that period since reimbursement cheques are sometimes received a month or more after reports have been submitted. the float allows us to continue day-to-day operations in such cases.

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023630

THE BAHAMAS MINISTRY OF TOURISM.
JAN., 1996

BAHAMAS MINISTRY OF TOURISM

TOTAL RECEIPTS FOR PERIOD, JULY - DECEMBER/97

MONTH	AMOUNT
JULY	500,000.00
AUGUST	1,400,000.00
SEPTEMBER	950,000.00
OCTOBER	500,000.00
NOVEMBER	1,000,000.00
DECEMBER	500,000.00
	\$ 4,850,000.00

BAHAMAS TOURIST OFFICE

8600 WEST BRYN MAWR AVENUE

SUITE 820

CHICAGO, IL 60631

TELEPHONE (312) 693-1500

MEMORANDUM

TO: Manager, Human Resources

FROM: Rosetta Robinson

DATE: January 13, 1998

RE: FILING OF REGISTRATION FORMS
U.S. JUSTICE DEPARTMENT
JULY-DECEMBER 1997

023526

Attached, please find the information requested for the U.S. Justice Department for the period July- December, 1997.



Rosetta Robinson

/r

attachment

RECEIVED
JAN 14 1998
HUMAN RESOURCES

BTO MIDWEST AREA
JULY-DECEMBER, 1997 PROMOTIONS/SEMINARS

JULY

- 9 **Carlson Wagonlit Travel Presentation, Kentucky**
- 11 **GoGo Tours Presentation, Chicago, IL**
- 18-19 **Oakbrook Travel Gospel Conference, St. Louis, MO**
- 30 **GoGo Worldwide Vacations Promotion, Indiana**
- 31 **N.E. Ohio Suppliers Golf Promotion, Ohio**

AUGUST

- 5 **Imperial Travel Consumer Show, Indiana**
- 7-8 **Ambassador Travel Show, Indiana**
- 7 **Travel Careers Presentation, Columbus, Ohio**
- 9-15 **Gospel Music Workshop, Cleveland, OH**
- 13 **AAA Travel Managers Presentation, Cleveland, OH**
- 15 **Atlantis/BTO Meeting Presentation, Cleveland, OH**
- 15 **Wide World Travel In-house, Peoria, IL**
- 15 **Uniglobe Odyssey In-house Presentation, Bloomington, IL**
- 19 **ASTA Golf Outing, Addison, IL**
- 26 **Sunchaser Travel In-house Presentation, Flossmoor, IL**
- 27 **BTO/Fairview Promotion, Cleveland, OH**
- 28 **Beemster Travel In-house Presentation, Flossmoor, IL**

SEPTEMBER

- 3 Carson Pirie Scott In-house Presentation, Aurora, IL
- 5 Imperial Travel Consumer Show, Indiana
- 7 Vagabond Travel Show, Milwaukee, WI
- 8 South Suburban Professional Presentation, Chicago, IL
- 10 CTO Presentation, Chicago, IL
- 10 ATA Vacation In-house Presentation, Indianapolis
- 10 Uniglobe Ambassador Travel Show, Peoria, IL
- 14 Caldwell Travel Presentation, Indianapolis, IN
- 15 Apple Vacations Trade Show, Detroit, MI
- 16 Carlson Trade Show, Akron, OH
- 16 CTO/CTA Trade Show, Minneapolis, MN
- 16 BTO/MLT Res. Staff Presentation, Minneapolis, MN
- 16 Apple Vacations Trade Show, Chicago, IL
- 17 Apple Vacations Trade Show, Milwaukee, WI
- 18 Cleveland Travel Trade Show, Dayton, OH
- 18 Apple Vacations Trade Show, St. Louis, MO
- 19-23 BTO/MLT/Funjet Fam Trip, Nassau, Bahamas
- 22 Funjet Vacations Winter Trade Show, Glen Ellyn, IL
- 23 Funjet Vacations Winter Show, Milwaukee, WI
- 23 Northshore Senior Center Presentation, Chicago, IL
- 23 Carlson Travel Fest, Cincinnati, OH
- 23 Captain Jims Travel In-house Pres., Oak Forest, IL

SEPTEMBER (Cont.)

- 24 **Funjet Vacations Trade Show, Cleveland, OH**
- 24 **ASTA Cruise Night, Cleveland, OH**
- 25 **Funjet Vacations Winter Show, St. Louis, MO**
- 25 **Star Tribune Show, Minneapolis, MN**
- 27 **International Federation of Women Luncheon,
St. Louis, MO**
- 29 **Carlson Travel In-house Presentation Pres., Cleveland, OH**
- 29 **Funjet Vacations Trade Show, Rockford, IL**
- 29-30 **ATA Roundtable Promotion, Indiana**
- 30 **Funjet Vacations Trade Show, Indianapolis**
- 30 **Wayne Griffin Travel In-house Presentation,
Arlington Heights, IL**

OCTOBER

- 1 **Travel Network In-house Presentation, Beloit, WI**
- 6-8 **IT&ME Trade Show, Chicago, IL**
- 8 **Carlson Wagonlit In-house Presentation, Evanston, IL**
- 9 **Plain Dealer Trade Show, Cleveland, OH**
- 14 **Bahamas/MLT Presentation, Rochester, MN**
- 14 **Detroit News Trade Show, Detroit, MI**
- 14 **Mainline Travel In-house Presentation, Brunsville, MN**
- 15 **Bahamas/MLT Presentation, Minneapolis, MN**
- 16 **Central Illinois Trade Show & Pres., Peoria, IL**

OCTOBER (Cont.)

- 16 AAA Travel Managers Presentation, Minneapolis, MN
- 17 AAA Travel In-house Presentation, Minneapolis, MN
- 18 Aarco Travel Group Presentation/Luncheon, Chicago, IL
- 20 Don Holland Trade Show, Chicago, IL
- 22 Preview '98, Chicago, IL
- 23 St. Louis Post Dispatch Show, St. Louis, MO
- 23 Atlantis/BTO, Chicago, IL
- 24 Lansing Travel In-house Presentation, Lansing, IL
- 28 Adventura Travel In-house Presentation, Evanston, IL
- 28 BTO/HMHF Seminar, Southfield, MI
- 29 BTO/HMHF Seminar, Troy, MI

NOVEMBER

- 2-6 Radisson Cable Beach Fam Trip, Nassau
- 3 Group Presentation, First Baptist Church, Chicago, IL
- 4 Travel Education Institute Presentation, Detroit, MI
- 4 Boarding Pass In-house Presentation, Schaumburg, IL
- 4 BTI Seminar, Dayton, OH
- 5 BTI Seminar, Cincinnati, OH
- 5 Wisconsin Women In Travel Presentation, Milwaukee, WI
- 6 GoGo Tours Presentation, Downers Grove, IL
- 6 BTI Seminar, Saginaw, MI
- 6 BTI Seminar, Columbus, OH

NOVEMBER (Cont.)

- 8 T.R.I.P Travel Agent Trade Show, Appleton, WI
- 11 Creative Tours In-house Presentation, Chicago, IL
- 11 CTO Presentation, Cleveland, OH
- 11 BTO/MLT Seminar Presentation, Duluth, MN
- 12 BTI Seminar, Bloomington, Indiana
- 12 BTI Seminar, Warren, MI
- 12 BTO/MLT Seminar/Presentation, Eau Claire, WI
- 12 BTI Seminar, Lincoln, NE
- 12 BTI Seminar, Toledo, OH
- 13 BTO/MLT Seminar/Presentation, La Crosse, WI
- 13 BTI Seminar, Merriville, Indiana
- 13 Travel Consultants Presentation, Grand Rapids, MI
- 14 Chicago Women In Travel Presentation, Chicago, IL
- 18 GoGo Tours In-house Presentation, Oak Forest, IL
- 19 BTI Seminar, Chicago, IL

DECEMBER

- 1-4 BTO/Air Jamaica Fam Trip, Nassau
- 2 Chicago Women In Travel Christmas Pres., Chicago, IL
- 9 Boarding Pass In-house Presentation, Milwaukee, WI
- 11 Omega Travel In-house Presentation, Milwaukee, WI
- 11 BTI Seminar, Cedar Rapids, Iowa

DECEMBER (Cont.)

- 16 **ATA Vacation In-house Presentation, Indianapolis, IN**
- 17 **Apple Vacations Presentation, Chicago, IL**
- 17 **GoGo Worldwide/USA Presentation, Indianapolis, IN**
- 18 **GoGo Worldwide/USA Presentation, St. Louis, MO**
- 18 **South Suburban Holiday Presentation, Chicago, IL**
- 19 **Funjet Vacations Presentation, St. Louis, MO**

Post-it® Fax Note	7671	Date	1/15/98	# of pages	▶ 11
To	RENEE MAYERS	From	ETHELYN ROLLE		
Co./Dept.		Co.			
Phone #		Phone #			
Fax #	212-322-4041	Fax #			

BAHAMAS TOURIST OFFICE

150 EAST 52ND STREET
28TH FLOOR NORTH
NEW YORK, N.Y. 10022

Telephone: (212) 758-2777

URGENT

January 15, 1998

MEMORANDUM

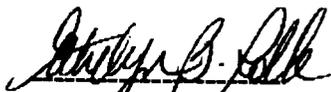
TO: Renee Mayers
Manager-Human Resources

FROM: Ethelyn B. Rolle

RE: SALES/PROMOTIONAL ACTIVITIES - NORTHEAST STAFF
JULY - DECEMBER, 1997 FOR U.S. DEPARTMENT OF JUSTICE

Please find attached, listing of sales/promotional activities for the northeast staff for your usual filing with the U.S. Justice Department for the period July - December, 1997.

If you have any questions, please contact me.


Ethelyn B. Rolle

Attachments

023627

RECEIVED
JAN 16 1998

NORTHEAST AREA
TRADE/CONSUMER SHOWS - JULY - DECEMBER, 1997

<u>DATE</u>	<u>NAME OF SHOW</u>	<u>CITY/LOCATION</u>	<u>EXPECTED ATTENDANCE</u>	<u>BTO REPRESENTATIVE</u>
July 10	American Airlines	Granby, CT	700	C. King
July 28	NYASTA Outing	Westchester, NY	400	M. Lewis

This month's activities also included daily sales calls (Monday-Friday) and sales blitzes by marketing representatives to travel agencies, airlines, wholesaler/tour operators in New York, Connecticut, New Jersey, Boston & New England states, Philadelphia, Washington D.C., Maryland, Virginia and West Virginia.

NORTHEAST AREA
TRADE/CONSUMER SHOWS - JULY - DECEMBER, 1997

<u>DATE</u>	<u>NAME OF SHOW</u>	<u>CITY/LOCATION</u>	<u>EXPECTED ATTENDANCE</u>	<u>BTO REPRESENTATIVE</u>
August 28	Long Island CTO	Long Island, NY	64	R. Culmer

This month's activities also included daily sales calls (Monday-Friday) and sales blitzes by marketing representatives to travel agencies, airlines, wholesaler/tour operators in New York, Connecticut, New Jersey, Boston & New England states, Philadelphia, Washington D.C., Maryland, Virginia and West Virginia.

NORTHEAST AREA
TRADE/CONSUMER SHOWS - JULY - DECEMBER, 1997

<u>DATE</u>	<u>NAME OF SHOW</u>	<u>CITY/LOCATION</u>	<u>EXPECTED ATTENDANCE</u>	<u>BTO REPRESENTATIVE</u>
September 2	National Trade Show	Buffalo, NY	110	M. Higgs
September 3	National Trade Show	Rochester, NY	110	M. Higgs
September 4	National Trade Show	Syracuse, NY	110	M. Higgs
September 5	National Trade Show	Albany, NY	110	M. Higgs
September 9	Connecticut CTO	Milford, CT	300	C. King
September 11	National Trade Show	Providence, RI	110	A. Adderley
September 12	National Trade Show	Windsor Locks, CT	110	C. King
September 15	Friendly Holidays Show	Brooklyn, NY	200	M. Lewis
September 16	Friendly Holidays Show	Long Island, NY	300	R. Culmer
September 17	Friendly Holidays Show	Tarrytown, NY	200	M. Lewis
September 18	Friendly Holidays Show	Newark, NJ	200	B. Vanderpool
September 25	Omega World	Falls Church, VA	500	Kay Evans
September 25	Peninsula Show	Wilmington, DE	N/A	B. Bosfield

NORTHEAST AREA
TRADE/CONSUMER SHOWS - JULY - DECEMBER, 1997

<u>DATE</u>	<u>NAME OF SHOW</u>	<u>CITY/LOCATION</u>	<u>EXPECTED ATTENDANCE</u>	<u>BTO REPRESENTATIVE</u>
September 26-28	Travel Fest	Washington, DC	N/A	K. Evans
September 29	D. Holland Trade Shows	Boston, MA	500	A. Adderley

This month's activities also included daily sales calls (Monday-Friday) and sales blitzes by marketing representatives to travel agencies, airlines, wholesaler/tour operators in New York, Connecticut, New Jersey, Boston & New England states, Philadelphia, Washington D.C., Maryland, Virginia and West Virginia.

NORTHEAST AREA
TRADE/CONSUMER SHOWS - JULY - DECEMBER, 1997

<u>DATE</u>	<u>NAME OF SHOW</u>	<u>CITY/LOCATION</u>	<u>EXPECTED ATTENDANCE</u>	<u>BTO REPRESENTATIVE</u>
October 6	Preview Show	North Jersey, NJ	400	R. Culmer
October 7	Preview Show	Philadelphia, PA	400	B. Bosfield
October 8	Preview Show	Baltimore, MD	400	K. Evans
October 9	Preview Show	Boston, MA	400	A. Adderley
October 20	Travel Impressions	Uniondale, NY	300	R. Culmer
October 20	HUDVAL ASTA	Westchester, NY	300	M. Lewis
October 20(AM)	TNT Trade Show	Braintree, MA	50	A. Adderley
October 20	TNT Trade Show	Providence, RI	100	A. Adderley
October 21(AM)	TNT Trade Show	Newton, MA	50	A. Adderley
October 21	TNT Trade Show	Manchester, NH	100	A. Adderley
October 21	Travel Impressions	Edison, NJ	300	B. Vanderpool
October 22(AM)	TNT Trade Show	Worcester, MA	50	A. Adderley

NORTHEAST AREA
TRADE/CONSUMER SHOWS - JULY - DECEMBER, 1997

<u>DATE</u>	<u>NAME OF SHOW</u>	<u>CITY/LOCATION</u>	<u>EXPECTED ATTENDANCE</u>	<u>BTO REPRESENTATIVE</u>
October 22	TNT Trade Show	Wilmington, MA	100	A. Adderley
October 22	Travel Impressions	Philadelphia, PA	300	B. Bosfield
October 23(AM)	TNT Trade Show	Danvers, MA	50	A. Adderley
October 23	TNT Trade Show	Portland, ME	100	A. Adderley
October 23	Travel Impressions	Arlington, VA	300	K. Evans
October 24	TNT Trade Show	Cambridge, MA	100	A. Adderley
October 27	LIASTA	Melville, NY	200	R. Culmer
October 28	BTI Seminar	Allentown, PA	100	B. Bosfield
October 28	BTI Seminar	East Syracuse, NY	40	M. Higgs
October 29	BTI Seminar	Rochester, NY	40	M. Higgs
October 29	BTI Seminar	Wilkes-Barre, PA	100	B. Bosfield

NORTHEAST AREA
TRADE/CONSUMER SHOWS - JULY - DECEMBER, 1997

<u>DATE</u>	<u>NAME OF SHOW</u>	<u>CITY/LOCATION</u>	<u>EXPECTED ATTENDANCE</u>	<u>BTO REPRESENTATIVE</u>
October 30	BTI Seminar	Checktowaga, NY	40	M. Higgs

This month's activities also included daily sales calls (Monday-Friday) and sales blitzes by marketing representatives to travel agencies, airlines, wholesaler/tour operators in New York, Connecticut, New Jersey, Boston & New England states, Philadelphia, Washington D.C., Maryland, Virginia and West Virginia.

NORTHEAST AREA
TRADE/CONSUMER SHOWS - JULY - DECEMBER, 1997

<u>DATE</u>	<u>NAME OF SHOW</u>	<u>CITY/LOCATION</u>	<u>EXPECTED ATTENDANCE</u>	<u>BTO REPRESENTATIVE</u>
November 4	BTI Seminar	Albany, NY	50	C. King
November 5	BTI Seminar	Fishkill, NY	50	M. Lewis
November 5	BTI Seminar	Harrisburg, PA	100	B. Bosfield
November 5	TABS Trade Show	Brooklyn, NY	300	M. Lewis
November 6	BTI Seminar	Kingston, NY	40	M. Lewis
November 6	BTI Seminar	Wilmington, DE	100	B. Bosfield
November 6	VSTA Trade Show	Burlington, VT	200	A. Adderley
November 11	BTI Seminar	Danbury, CT	40	C. King
November 12	BTI Seminar	Farmington, CT	50	C. King
November 12	BTI Seminar	Monroeville, PA	100	B. Bosfield
November 12	BTI Seminar	Virginia Beach, VA	60	Evans/Johnson
November 13	BTI Seminar	Trumbull, CT	40	C. King
November 13	BTI Seminar	Pittsburgh, PA	100	B. Bosfield

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<u>DATE</u>	<u>NAME OF SHOW</u>	<u>CITY/LOCATION</u>	<u>EXPECTED ATTENDANCE</u>	<u>BTO REPRESENTATIVE</u>
November 13	BTI Seminar	Richmond, VA	60	Evans/Johnson
November 18	BTI Seminar	Bethesda, MD	70	Evans/Johnson
November 19	BTI Seminar	Annapolis, MD	40	Evans/Johnson
November 20	BTI Seminar	Salisbury, MD	60	Evans/Johnson
November 20	NY/CTO	New York City	200	M. Higgs

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NORTHEAST AREA
TRADE/CONSUMER SHOWS - JULY - DECEMBER, 1997

<u>DATE</u>	<u>NAME OF SHOW</u>	<u>CITY/LOCATION</u>	<u>EXPECTED ATTENDANCE</u>	<u>BTO REPRESENTATIVE</u>
December 1(AM)	BTI Seminar	Providence, RI	60	A. Adderley
December 1 (PM)	BTI Seminar	Springfield, MA	70	A. Adderley
December 2	BTI Seminar	Bedford, NH	70	A. Adderley
December 3	BTI Seminar	So. Portland, ME	70	A. Adderley

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BTC WEST MARKETING ACTIVITIES
FALL SHOWS 1997

Date	Name of Show (T) © (T/C)	City	Est. # of T/A	Est. # o Cons.
July 16	American Airlines Dest. '97	Santa Barbara, CA	100	
July 17	American Airlines Dest. '97	San Luis Obispo, CA	100	
July 20-27	Sunquest Airlines, BTC, Southern California, FAM	Nassau Marriott, Club Med, Eleuthera, Clarion Atlantik, G. B.	10	
July 24-28	CTO, WA/AM/BTC Fam	Marriott, Nassau, G.B.	10	
Aug. 18	ASTA, Golf/Tennis Outing	Industry Hills, CA		02362
Aug. 26	Friendly Holidays In-House Pres.			
Aug 29-Sept. 1	African Marketplace	Los Angeles		2,000
Aug 30-31	Northridge Promotion Mall	Northridge, CA		
Sept. 15	NTS	Concord, CA	110	
Sept. 16	NTS	Sacramento, CA	110	
Sept. 17	NTS	Fresno, CA	110	
Sept. 18	NTS	Milbrea, CA	110	
Sept. 23	Friendly Holidays	Costa Mesa, CA	300	
Sept. 27	Northridge Fashion Center-Cooking & Tasting	Northridge, CA		
Oct. 6	NTE	Los Angeles, CA Woodland Hills, CA	600	
Oct. 6	CTO	Yakima, WA	100	
Oct. 7	Delta Dream Vacations	Irvine, CA		
Oct. 7	NTE	Irvine, CA	100	
Oct. 7	CTO	Tri-Cities, WA Walla, Walla, WA	100	
Oct. 8	CTO	Pullman, WA Spokane, WA	100	
Oct. 9	NTE	San Bernadino, CA	100	
Oct. 9	CTO	Coeur D'Alene, ID	100	

Oct. 10	NTE	Santa Barbara, CA	600	
Oct. 14	BTC Fall Seminar - Dinner	Denver, CO	150	
Oct. 15	BTC Fall Seminar - Bkf	Boulder, CO	60	
Oct. 15	BTC Fall Seminar - Dinner	Fort Collins, CO	90	
Oct. 22	BTC Fall Seminar - Dinner	Tucson, AZ	70	
Oct. 22	BTC Fall Seminar - Dinner	Phoenix, AZ	100	
Oct. 22	ARTA	Denver, CO	150	
Oct. 23	ARTA	Phoenix, AZ	150	
Oct. 24	38th Annual Commodores Ball	Newport Beach, CA		
Oct 25-27	Scuba Extasy	Denver, CO		
Oct. 27	NTE	Salt Lake City, UT	300	
Oct. 28	BTC Fall Seminar - Lunch	Bellevue, WA	80	
Oct. 28	BTC Fall Seminar - Dinner	Seattle, WA	100	
Oct. 30	BTC Fall Seminar - Dinner	Portland, OR	100	
Oct 29	ASTA Trade Show	Las Vegas, NV		
Nov. 15	CTO	Portland, Or		
Nov. 20	Business Expo and Mixer, Anaheim Chamber of Commerce	Anaheim, CA		
Dec. 3	Xmas in Bahamas with Greater Puente Hills, Chamber of Commerce	City of Industry		
Dec. 2-4	Apple Vacations Phoenix Seminar Series	Mesa, Phoenix, Tucson		
Dec 4	Travel Partners Appreciation Night	Los Angeles		
Dec. 5	CTO	Oakland		
Dec. 11	ASTA Snow Ball	Los Angeles		
Dec 5-7	Puente Hills Mall Promo	City of Industry, CA		

BAHAMAS TOURIST OFFICE - DALLAS

**TRADE / SEMINAR CALENDER
JULY - DECEMBER 1997**

Date	Name of Show (T) @ (T/C)	City	Est. # T/A	Est. # Cons.	BTC Pers.
JULY 1997					
Jun 28 - Jul 3, 1997	NPI Express Fam Trip	Nassau			
Jul. 6 - 7	NPI Express Fam Trip	Nassau			
Jul. 13 - 17	NPI Express Fam Trip	Nassau			
Jul. 20 - 24	NPI Express Fam Trip	Nassau			
Jul 27 - 31	NPI Express Fam Trip	Nassau			
Jul 17 - 20	Irving Mall Promotion	Irving, Tx			T6
Jul 25 - 27	ASTA SW Chapter Meeting	Oklahoma City, Ok	150 *		TSMR
AUGUST 1997					
Aug 3 - 7	NPI Express Fam Trip	Nassau			
Aug. 10 - 14	NPI Express Fam Trip	Nassau			
Aug. 17-21	NPI Express Fam Trip	Nassau			
Aug 24 - 28	NPI Express Fam Trip	Nassau			
SEPTEMBER 1997					
12 - 15	American Airlines Fam Tnp	Nassau	20		T. Sands
14 - 19	Experience Fam	Nassau	120		M. Wilson
16 - 18	Excel Travel Fam	Nassau	10		T Sands
17	NTE Seminar & Show	Oklahoma City	200		H. Lightbourne
18	NTE Seminar & Show	Tulsa, OK	200		H. Lightbourne
18 - 24	Steff Fam	Out Islands			C. Rose, D. Evans & T. Sands
24	Strong Travel Presentation	Dallas			H. Lightbourne
25 - 28	SuperTravel Fam Trip	Nassau	15		D. Evans
OCTOBER 1997					
2 - 5	NPI Express Fam Trip	Nassau	20		
7	Lewisville Travel Press	Lewisville, Tx			H. Lightbourne & T. Sands
10	ISM Training	Chicago			All Staff
12 - 16	NPI Express Fam Trip	Nassau	20		
15	NTE Seminar & Show	Fort Worth, Tx	200		H. Lightbourne & T. Sands
15	NTE Seminar & Show	Dallas, Tx	200		H. Lightbourne & T. Sands
16	NTE Seminar & Show	San Antonio, Tx.	200		C. Rose, H. Lightbourne & D. Evans
22 - 23	BTI Blitz & Seminar	Austin, Tx			C. Rose, H. Lightbourne
23	Dallas Chamber of Commerce Trade Show	Dallas, Tx			H. Lightbourne & T. Sands

28 - 30	NPI Express Fam trip	Nassau	20		
Oct. 30 - Nov. 2	NPI Express Fam trip	Nassau	20		
NOVEMBER 1997					
6	BTI Seminar/CTO New Orleans	New Orleans, La.	65		H. Lightbourne, C. Rose, D. Evans
9 - 11	BTC - Dallas Area Meeting	Los Angeles, CA			All staff
DECEMBER 1997					
5	BTC-Dallas Travel Agent Appreciation	Dallas, Tx.			

		Course			
	BTI Seminar	Lubbock		100	T. Sands
	BTI Seminar	Houston (Greenspoint)		200	C. Rose
26	BTI Seminar	Houston (NASA)			
31	BTI Seminar	San Antonio, Tx		200	H. Lightbourne. C. Rose

Attachments

to this Document can be

Found in the Original File!!