

EXHIBIT A

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CRIMINAL DIVISION

TO REGISTRATION STATEMENT

SEP 13 3 52 PM '79

Under the Foreign Agents Registration Act of 1938, as amended

INTERNAL SECURITY
SECTION
REGISTRATION UNIT

Furnish this exhibit for EACH foreign principal listed in an initial statement
and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant Marsteller Inc., doing business as Burson-Marsteller, 1800 M Street, NW, Washington, D.C. 20036		2. Registration No. 2469
3. Name of foreign principal City of Berlin/Berlin Senat	4. Principal address of foreign principal Berlin, Germany	

5. Indicate whether your foreign principal is one of the following type:

- Foreign government
- Foreign political party
- Foreign or domestic organization: If either, check one of the following:
 - Partnership
 - Corporation
 - Association
 - Committee
 - Voluntary group
 - Other (specify) _____
- Individual - State his nationality _____

6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant.

City of Berlin, Berlin Senat

b) Name and title of official with whom registrant deals.

Heinz Fanselau
Public information representative, Berlin Senat

7. If the foreign principal is a foreign political party, state:

a) Principal address N/A

b) Name and title of official with whom the registrant deals.

c) Principal aim

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8. If the foreign principal is not a foreign government or a foreign political party,

N/A

a) State the nature of the business or activity of this foreign principal

b) Is this foreign principal

- Owned by a foreign government, foreign political party, or other foreign principal Yes No
- Directed by a foreign government, foreign political party, or other foreign principal Yes No
- Controlled by a foreign government, foreign political party, or other foreign principal Yes No
- Financed by a foreign government, foreign political party, or other foreign principal Yes No
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal Yes No
- Subsidized in part by a foreign government, foreign political party, or other foreign principal Yes No

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

N/A

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

N/A

Date of Exhibit A 9/17/79	Name and Title JAMES J. CASSIDY VICE CHAIRMAN	Signature <i>James J. Cassidy</i>
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UNITED STATES DEPARTMENT OF JUSTICE
Washington, D.C. 20530

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INTERNAL SECURITY
SECTION
REGISTRATION UNIT

EXHIBIT B

TO REGISTRATION STATEMENT
Under the Foreign Agents Registration Act
of 1938, as amended

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant
Marsteller Inc. doing business
as Burson-Marsteller

Name of Foreign Principal
City of Berlin/Borlin Senat

Check Appropriate Boxes:

- The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
- There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

See Attachment A

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- Describe fully the nature and method of performance of the above indicated agreement or understanding.

The contract is still under discussion and is not as yet in force. Under oral agreement, and pending finalization of a contract, Burson-Marsteller will perform selective public relations functions, consisting principally of arrangements for interviews by the news media, interviews between representatives of Berlin's public and private sectors and their U.S. counterparts and the dissemination of news information.

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Burson-Marsteller would develop and implement an information program to promote Berlin's industry, investments in the city and tourism for Berlin.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act? ^{1/} Yes No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Essential to the program planned for Berlin is assisting to promote confidence in and good will toward the city. The promotion of such confidence and good will, as justified by the facts and disseminated to a variety of audiences, would presumably be reflected in attitudes of present and potential investors and others in the business community, the general U.S. public, as well as attitudes of the U.S. government and other segments of the U.S. public such as the travel industry, etc.

Date of Exhibit B	Name and Title	Signature
9/17/79	JAMES J. CASSIDY VICE CHAIRMAN	<i>James J. Cassidy</i>

^{1/} Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

ATTACHMENT A

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Burson-Marsteller has been retained for a period of four years to work for the Press and Information Office of the Senat of West Berlin to maintain relations with U.S. media in an effort to supply journalists with press materials on Berlin and to monitor the media for stories and reports of interest to the client. A primary objective of our work is to interest potential U.S. investors in West Berlin as a good site for expanding their business and/or trade interests. We will also work directly with persons and organizations across the country to promote Berlin's cultural heritage by helping to organize cultural events, inform local and regional media of specific activities in their area and to aid West German cultural and trade officials in promoting their activities on behalf of the city.

Compensation for Burson-Marsteller's work is at the rate of DM 170 per hour, plus reimbursement for expenses.