

APR 23 1987

For Six Month Period Ending _____
(Insert date)

Name of Registrant

Registration No.

Burson-Marsteller

2469

Business Address of Registrant

1850 M Street N.W., Suite 900
Washington, D.C. 20036

I-REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

- | | | |
|-----------------------|------------------------------|-----------------------------|
| (1) Residence address | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| (2) Citizenship | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| (3) Occupation | Yes <input type="checkbox"/> | No <input type="checkbox"/> |

(b) If an organization:

- | | | |
|--------------------------|---|--|
| (1) Name | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |
| (2) Ownership or control | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |
| (3) Branch offices | Yes <input checked="" type="checkbox"/> | No <input type="checkbox"/> |

RECEIVED
GENERAL INVESTIGATIVE
DIVISION
APR 23 1987
U.S. DEPARTMENT OF JUSTICE

2. Explain fully all changes, if any, indicated in item 1.

Burson-Marsteller's Dallas/Ft. Worth office was sold to Reed, Poland.

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes No

If yes, furnish the following information:

See Attachment I.

Name

Position

Date Connection Ended

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?
 Yes No

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed
See Attachment II.				

5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?
 Yes No

If yes, identify each such person and describe his services.

Marc Grossman performs basic public relations services on behalf of the Industrial Development Board for Northern Ireland (IDB), while Susan (Landau) Matthias works on behalf of the Saudi Basic Industries Corp. (SABIC).

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes No

If yes, furnish the following information:

Name	Position or connection	Date terminated
Perry Chlan	account supervisor	1/23/87
Kathleen Bawden	account executive	4/1/87
Kathleen Teichgraeber	client service manager	12/31/86
Alison Dickard	account executive	4/3/87

7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes No

If yes, furnish the following information:

Name	Residence Address	Position or connection	Date connection began
Jeffrey Hunt	740 West End Ave. #102A New York, NY 10025	account supervisor	2/9/87

II—FOREIGN PRINCIPAL

8. Has your connection with any foreign principal ended during this 6 month reporting period? Yes No

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date of Termination</i>
Embratur	1/15/87

9. Have you acquired any new foreign principal¹ during this 6 month reporting period? Yes No

If yes, furnish following information:

<i>Name and address of foreign principal</i>	<i>Date acquired</i>
Industrial Development Board for Northern Ireland 64 Chichester St., Belfast, BT1 4JX	11/15/86

Keizaikai Co., Ltd. 11th Mori Bldg, 2-6-4 Toranomon, Minato-ku, Tokyo, 105 Japan	2/1/87
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10. In addition to those named in Items 8 and 9, if any, list the foreign principals¹ whom you continued to represent during the 6 month reporting period.

Seoul Olympic Organizing Committee; Saudi Basic Industries Corp., Petroleos de Venezuela, S.A.; Thomson, S.A.

III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes No

If yes, identify each such foreign principal and describe in full detail your activities and services:

See Attachment (s) III

¹The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).
A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity² as defined below?
 Yes No

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

Burson-Marsteller, in its role as a public relations agency, occasionally disseminates press releases to trade magazines, business publications and general interest media on behalf of SABIC, SLOOC and IDB. These, respectively, deal with the petrochemical market, general Olympic news and business opportunities in Northern Ireland.

13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes No

If yes, describe fully.

²The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV—FINANCIAL INFORMATION

14. (a) RECEIPTS—MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.³

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
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See Attachment (s) IV.

\$1,967,559.38

Total

(b) RECEIPTS—THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁴ other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes No

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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³A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).
⁴Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) DISBURSEMENTS—MONIES

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes No

(2) transmitted monies to any such foreign principal? Yes No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
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See Attachment(s) V.

\$585,008.21

Total

15. (b) DISBURSEMENTS—THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value⁵ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes No

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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(c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value⁵ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes No

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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See Attachment VI.

V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes No

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

SLOOC; SABIC; IDB

⁵Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes No *

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

* Burson-Marsteller's contracts with SABIC and IDB have overall media relations budgets, of which dissemination activities are but one element.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

Radio or TV broadcasts Magazine or newspaper articles Motion picture films Letters or telegrams
 Advertising campaigns Press releases Pamphlets or other publications Lectures or speeches

Other (specify) _____

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

Public Officials Newspapers Libraries
 Legislators Editors Educational institutions
 Government agencies Civic groups or associations Nationality groups
 Other (specify) _____

21. What language was used in this political propaganda:

English Other (specify) _____

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes No

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes No

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes No

VI--EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

- (a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

Exhibit A⁶ Yes No
Exhibit B⁷ Yes No

If no, please attach the required exhibit.

- (b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes No

If yes, have you filed an amendment to these exhibits? Yes No

If no, please attach the required amendment.

⁶The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

⁷The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

If you have previously filed an Exhibit C³, state whether any changes therein have occurred during this 6 month reporting period. Yes No

If yes, have you filed an amendment to the Exhibit C? Yes No

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement? Yes No

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

Jonathan S. Jessar
Jonathan S. Jessar
General Manager, Senior Vice President

Subscribed and sworn to before me at District of Columbia

this 29th day of May, 19 87

JOYCE A. FRISBY
My Commission Expires October 14, 1991
Notary Public of the District of Columbia

Joyce A. Frisby
(Signature of notary or other officer)

³The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

Attachment I

DEPARTMENT OF JUSTICE REPORT
BURSON-MARSTELLER

TERMINATIONS
OCTOBER 24, 1986 - APRIL 23, 1987

<u>NAME</u>	<u>TITLE</u>	<u>TERMINATION DATE</u>
Norman Arey	V.P.	11/15/86
Steven Balow	V.P.	10/31/86
Ellen Blakeman	V.P.	10/31/86
John Bohan	V.P.	2/20/87
John Burke	Sr.V.P.	12/31/86
Wayne Charness	V.P.	1/09/87
Brian Cummings	Sr.V.P.	3/31/87
Dennis Cunningham	Sr.V.P.	11/15/86
James DiClerico	E.V.P.	3/31/87
Jill Dominique	V.P.	1/19/87
Clay Edmunds	Sr.V.P.	3/27/87
Victor Emmanuel	Sr.V.P.	1/30/87
Joseph Essex	V.P.	12/31/86
Patrick Griffin	Sr.V.P.	1/15/87
Mirrel Kephart	V.P.	3/31/87
Carl Levin	Sr.V.P.	1/01/87
Anthony Miller	V.P.	12/15/86
Gerald Murray	Sr.V.P.	1/23/87
Chester Placek	V.P.	11/30/86
Frank Simonelli	V.P.	3/30/87
Kenneth Tucker	Sr.V.P.	1/05/87

DEPARTMENT OF JUSTICE REPORT
BURSON-MARSTELLER
ADDITIONS
OCTOBER 24, 1986 - APRIL 23, 1987

<u>Name & Address</u>	<u>Title</u>	<u>Date Assumed</u>	<u>Citizenship</u>
Michael Adams 715 Central Ave. Wilmette, IL 60091	V.P.	12/03/86	U.S.
John Birch 329 W. 19th St. New York, NY 10011	Sr.V.P.	4/01/87	U.S.
Mark Boyer 204 S. Juanita #3-214 Los Angeles, CA 90004	V.P.	12/03/86	U.S.
Kirk Brewer 2040 Lake Ave. Wilmette, IL 60091	V.P.	12/15/86	U.S.
David Canty 353 E. 83rd St. New York, NY 10028	V.P.	2/26/87	U.S.
James Carroll 201 Caselli Ave. San Francisco, CA 94114	V.P.	2/26/87	U.S.
David Congero 17 Teresa Lane East Northport, NY 11731	V.P.	2/26/87	U.S.
Mary Anne Gaetti 340 E. 80th St. New York, NY 10021	V.P.	2/26/87	U.S.
Constance Green 2828 N. Burling St. Chicago, IL 60657	V.P.	2/26/87	U.S.
Marc Grossman 22 15th Ave. San Francisco, CA 94118	V.P.	4/01/87	U.S.

Rebecca Halkais 4921 Seminary Rd. Alexandria, VA 22311	V.P.	2/26/87	U.S.
Flo Hammet 145 W. 58th St. New York, NY 10019	V.P.	2/26/87	U.S.
Victor Han 93 Crosby St. New York, NY 10012	V.P.	12/03/86	U.S.
Kathy Hyett 330 E. 46th St. New York, NY 10017	V.P.	2/26/87	U.S.
Donald Ingle 100 N. Chestnut Apt.#3008 Chicago, IL 60610	V.P.	2/26/87	U.S.
Robert Jaeschke 2526 Greenwood Wilmette, IL 60091	V.P.	12/03/86	U.S.
Marc Kirschner 130 E. 18th St. #7H New York, NY 10003	V.P.	2/26/87	U.S.
Bronna Lipton 495 West End Ave. New York, NY 10024	V.P.	12/03/86	U.S.
John Maltese 116 Ned Dr. Lakewood, NJ 08701	V.P.	12/03/86	U.S.
Johnna Matthews 750 Glencoe Dr. Glencoe, IL 60022	V.P.	12/03/86	U.S.
Susan Matthias 155 W. 75th St. New York, NY 10023	V.P.	2/26/87	U.S.
Colleen McGrath 112 Hoyt St. 1E Stamford, CT 06902	V.P.	12/03/86	U.S.
David Michaelson 105 East 15th St. New York, NY 10003	V.P.	12/03/86	U.S.

Thomas Milligan 77 Arbour St. West Islip, NY 11795	V.P.	12/03/86	U.S.
William Morrison 229 E. 29th St. #6M New York, NY 10016	V.P.	2/26/87	U.S.
James Murphy 2 Vista Dr. Greenwich, CT 60830	E.V.P.	4/15/87	U.S.
Eileen Murray 34-44 82nd St. Apt. 5-B Jackson Heights, NY 11372	V.P.	12/03/86	U.S.
Sharon Natanblut 3300 Military Rd. NW Washington, D.C. 20015	V.P.	12/03/86	U.S.
Tracey Riese 74 Fifth Ave. New York, NY 10011	V.P.	2/26/87	U.S.
William Rosner 564 Wahnetah Dr. Bound Brook, NJ 08805	V.P.	2/26/87	U.S.
Stan Sauerhaft 21 Windmill Place Armonk, NY 10504	E.V.P.	1/08/87	U.S.
Anne Strianese 342 E. 53rd St. New York, NY 10022	V.P.	12/03/86	U.S.
Nancy Vos 111 Rockview Ave. North Plainfield, NJ 07060	V.P.	12/03/86	U.S.

Industrial Development Board for Northern Ireland (IDB)
Activities Report
October 24, 1986 -- April 23, 1987

October 24 -- November 23, 1986

- Coordinated media interviews for the Duke of Abercorn/John Dowdall.
- Reviewed information on Japanese investment in Northern Ireland.
- Arranged interviews for G. Mackey with business media.
- Discussed possible Phil Coulter concert tour of U.S.
- Developed advertisement for Ireland Fund Dinner Dance program.
- Agency representative traveled to Belfast to develop story ideas and identify possible spokespeople. Summary report submitted to client.
- Responded to editorial requests regarding IDB's financial incentives.
- Updated IDB media lists.
- Conducted focus group to test new IDB advertisement.
- Met with client to review newsbureau activities and evaluate opportunities to coordinate work on future projects.
- Continued ongoing newsbureau activities which included information gathering to generate stories and articles for IDB. Maintained contact with editors of trade and business publications.
- Provided client with a monthly activities report, which included clippings of U.S. media coverage on Northern Ireland.

November 24 -- December 23, 1986

- Completed first draft of U.S. Background Kit for U.S. newsbureau operation.
- Arranged and coordinated New York and Boston interviews for Mayor of Derry.

- Produced and distributed news release on Van Oerle's investment in Northern Ireland. Forwarded copy of release and distribution list to British Information Service.
- Followed up with several print media who interviewed the Duke of Abercorn/John Dowdall. Discussed possible articles and journalist visits to Northern Ireland.
- Produced and distributed news release on Lucas Stability Electronics' plans to fabricate silicon chips in Northern Ireland.
- Met with several business editors to discuss possible journalist visits to Northern Ireland.
- Met with Chicago account team to develop key messages for Minneapolis project.
- Produced and distributed news release on RFD Group's plans to move operations to Northern Ireland.
- Coordinated IDB booth activities at WESCON trade show and, arranged interviews for IDB's Stuart MacDonnell with high-tech editors attending show.
- Continued ongoing newsbureau activities which included information gathering to generate stories and articles for IDB. Maintained contact with editors of trade and business publications.
- Met with client and British Information Service to review newsbureau activities and evaluate opportunities to coordinate work on future projects.
- Prepared and submitted advertising recommendations to client based on results of focus groups.
- Provided client with a monthly activities report, which included clippings of U.S. media coverage on Northern Ireland.

December 24, 1986 -- January 23, 1987

- Submitted U.S. Media Background Kit to client for approval.
- Developed visual concepts (binder design, graphics photography) for U.S. Media Background Kit.
- Continued editorial follow up with New York and Boston media who interviewed the Mayor of Derry.
- Began compiling prospect names for mailing list for the Minneapolis project.

- Followed up with editors who met S. MacDonnell at the WESCON trade show.
- Presented U.S. Communications program to Minister Viggers.
- Continued ongoing newsbureau activities which included information gathering to generate stories and articles for IDB. Maintained contact with editors of trade and business publications.
- Met with client and British Information Service to review newsbureau activities and discuss upcoming opportunities.
- Provided client with a monthly activities report, which included clippings of U.S. media coverage on Northern Ireland.

January 24, -- February 23, 1987

- Reviewed U.S. Background Kit with client, made revisions, put kit into production.
- Conducted first tier of background sessions with electronics and information technology publications in the New York area.
- Produced and distributed news release on U.S. research contracts with the University of Ulster.
- Arranged media interviews for IDB spokespersons with several business/marketing editors.
- Prepared mailing strategy for the Minneapolis Project.
- Recruited Chicago-area business leaders for a multiplier focus group.
- Continued ongoing newsbureau activities which included information gathering to generate stories and articles for IDB. Maintained contact with editors of trade and business publications.
- Met with client and British Information Service to review the 1986 Stewardship Report, the 1987/88 Communications Program and ongoing newsbureau activities.
- Provided client with a monthly activities report, which included clippings of U.S. media coverage on Northern Ireland.

February 24, -- March 23, 1987

- Arranged agendas for first editorial visit to Northern Ireland.

- Conducted Chicago Multipliers Focus Group.
- Compiled media list of software firms in the Boston area.
- Continued ongoing newsbureau activities which included information gathering to generate stories and articles for IDB. Maintained contact with editors of trade and business publications.
- Met with client to review newsbureau activities and discuss upcoming projects.
- Distributed mailshot letters for the Minneapolis Project.
- Submitted media strategy recommendations for possible spokesperson visits.
- Scheduled interviews for IDB spokespersons with business and textile publications.
- Provided client with a monthly activities report, which included clippings of U.S. media coverage on Northern Ireland.

March 24 -- April 23, 1987

- Conducted trade mission to media-train members of business media.
- Distributed IVEX news release on intravenous fluid for horses.
- Distributed CSD news release on a cable-fault detector developed in Northern Ireland.
- Distributed news release on a new defibrillator that links patient to physician by phone lines.
- Conducted first editorial visit to Northern Ireland.
- Developed communications strategy for Northern Ireland Research and Development Ltd. (NIRAD).
- Began preliminary contacts editors in the San Francisco area.
- Produced full-page, four-color ad for American Ireland Fund Dinner Program.
- Completed ad to run in ELECTRONIC NEWS in May.
- Evaluated Boston market to secure new local public relations agency.

- Conducted editorial background sessions with key editors in target sectors.
- Planned second editorial trip to Northern Ireland for several business editors.
- Met with client to review newsbureau activities and discuss upcoming projects.
- Investigated opportunity for Ulster Museum exhibit to tour U.S.
- Conducted audit to determine value of existing IDB collateral. Submitted final evaluation to client.
- Answered ongoing inquiries from publications regarding possibility of IDB advertising.
- Continued ongoing newsbureau activities which included information gathering to generate stories and articles for IDB. Maintained contact with editors of trade and business publications.
- Provided client with a monthly activities report, which included clippings of U.S. media coverage on Northern Ireland.

Attachment III

Seoul Olympic Organizing Committee (SLOOC)
Activities Report
October 24, 1986 -- April 23, 1987

October 24 -- November 15, 1986

- o Maintained on-going contact with appropriate media. Submitted to B-M/Seoul world-wide monitoring results. Discussed possible features with major media.
- o Submitted activities reports to B-M/Seoul.
- o Distributed electronic release to more than 500 newsrooms.
- o Submitted to B-M/Seoul audience tracing estimate for September 3 radio satellite release.
- o Submitted to B-M/Seoul European offices' reports on marketing stories.
- o Distributed October 30 radio release via satellite to 2000 wire radio stations.
- o Attended receptions at Business Council for International Understanding and at Burson-Marsteller for new U.S. Ambassador to Korea.
- o Contacted Mr. Park Shin-Il, director of Korea Cultural Center in New York City, to coordinate media interviews for Dr. Lee Ha-woo. Arranged wire interviews for Dr. Lee and arranged for NBC-TV Olympic public relations/publicity official to meet Dr. Lee. Briefed Dr. Lee on reporters and probable questions and subsequently attended the media interviews with Dr. Lee. Maintained contact with media and submitted stories to B-M/Seoul.
- o Informed B-M/Seoul of upcoming Wall Street Journal special report on Korea.
- o Submitted to B-M/Seoul "highlights" for special SLOOC report.
- o Arranged for recording of November, December radio releases.
- o Reviews recordings of above prior to release.

- o Discussed with NBC-TV 1987 Olympic plans and talked to their editors regarding tour of Seoul.
- o Began survey of attitudes regarding the Seoul Olympics (U.S. and Israel) and the 1987 program.
- o Discussed with journalists' association possible Olympic-oriented Seoul trip.

November 16 -- December 15, 1986

- o Maintained contact with appropriate media. Arranged meetings with major media to discuss possibilities and articles.
- o Submitted to B-M/Seoul world monitoring material.
- o Submitted to B-M/Seoul activities reports.
- o Distributed November radio feed via satellite to 2000 wire stations and submitted tapes to B-M/Seoul.
- o Submitted to B-M/Seoul letter from journalists' association regarding a possible Seoul trip.
- o Submitted to B-M/Hong Kong media attitude survey regarding the Olympics from U.S. and Israel.
- o Submitted to B-M/Seoul letter from Harvey Frommer Associates Inc. regarding official 1988 Seoul commemorative book.
- o Distributed December radio feed via satellite to 2000 wire stations and submitted tapes to B-M/Seoul.
- o Provided B-M/Frankfurt with requested press kits.
- o Submitted created ideas to B-M/Seoul regarding magazine sponsorship.
- o Drafted and submitted to B-M/Seoul pre-Olympics story for approval.
- o Distributed news release electronically to more than 500 newsrooms.
- o Contacted Rene Henry regarding lecture and speech for Mr. Kim Un-Yong; submitted suggestions for approval to B-M/Seoul.
- o Discussed Olympic planning with NBC-TV.
- o Submitted press material to NBC-TV for Olympic newsletter.

December 15, 1986 -- January 15, 1987

- o Maintained contact with appropriate media. Arranged meetings with major media to discuss possibilities and articles.
- o Submitted to B-M/Seoul world monitoring material.
- o Remained in contact with Rene Henry regarding Kim Un-young lecture.
- o Submitted November and December radio tape audience analyses to B-M/Seoul.
- o Discussed 1987 program draft with H. Burson.
- o Submitted skydiving release to major media and distributed it electronically to more than 500 newsrooms.

January 15 -- February 15, 1987

- o Maintained contact with appropriate media. Arranged meetings with major media to discuss possibilities and articles.
- o Submitted to B-M/Seoul world monitoring material.
- o Continued coordination of Dr. Kim's lecture preparations.
- o Discussed TV specials built around Korean Olympics with KCTA-TV.
- o Attended Business Council for International Understanding luncheon for Ambassador Ro Myung Gong.
- o Suggested to major wire agenda for coverage planning meeting with SLOOC officials in Seoul.
- o Discussed with German publishing firm its plans for Olympic-related magazine. Requested detailed letter on proposal.
- o Arranged media appointments for Mr. Lee.
- o Discussed President Park's possible N.Y. visit with Mr. Lee Jae-hong. Attended reception for Mr. Lee Jae-hong.

February 15 -- March 15, 1987

- o Maintained contact with appropriate media. Arranged meetings with major media to discuss possibilities and articles.
- o Submitted to B-M/Seoul world monitoring material.

- o Suggested story possibilities to B-M/Seoul.
- o Continued contact with major wires regarding coverage planning meeting with SLOOC officials in Seoul.
- o Continued discussions regarding AP Sports Editor Convention with officials.
- o Continued coordination of Dr. Kim's lecture preparation.
- o Submitted press kit to Mid-Atlantic Research Associate, referred by Korean Embassy, Washington.
- o Informed B-M/Seoul of new wire staffer in Seoul and the wire's Olympic reporting plans.
- o Submitted draft of Dr. Kim's lecture to B-M/Seoul.
- o Informed B-M/Seoul of upcoming meeting with Olympic chairman of AP Sports Editor Convention to finalize B-M role at convention.
- o Advised wire of change of dates for Seoul planning trip.
- o Provided Korean Cultural Service background information on B-M at request of Mr. Park Shinil. Agreed to meet with Mr. Park Shinil to discuss B-M Olympic plans.
- o Followed-up with AP Sports Editors convention officials at B-M/Seoul's request for further information regarding the convention and reverted to B-M/Seoul.
- o Met with H. Burson to discuss 1988 program.
- o Provided B-M/Seoul with detailed plans for AP Sports Editors Convention in general, and as it relates to SLOOC in particular.
- o Submitted to B-M/Seoul speech requirements for SLOOC representative as suggested by AP Sports Editors Convention representatives.
- o Met with Korean Cultural Service (Park Shinil) for Olympic publicity briefing.
- o Attended Olympic coin press conference at invitation from Korean Cultural Service; met Mr. Kim Ock-Jin.
- o Re-submitted to B-M/Seoul list of story ideas, "stunts" previously submitted during 1986.
- o Met with major newspaper to discuss coverage plans, story ideas, information B-M could provide to induce stories.
- o Provided information regarding the sale of Olympic tickets to travel magazine.

March 15 -- April 23, 1987

- o Maintained contact with appropriate media. Arranged meetings with major media to discuss possibilities and articles.
- o Submitted to B-M/Seoul world monitoring material.
- o Provided agenda and discussed planning trip for wire service.
- o Contacted NBC-TV regarding information concerning interview with President Park. Informed B-M/Seoul of NBC-TV reporting plans.
- o Answered questions from AP Sports Editor Convention officials regarding SLOOC appearance.
- o Discussed with wire editor status of personnel that would conduct interview with President Park during planning trip.
- o Provided requested editorial lists to Korean Cultural Service (NY).
- o Met with Suzy Chung to discuss her Olympic promotion ideas per request from Mr. Lee.
- o Reviewed material for radio scripts, discussed with script writer.
- o Researched number of foreign correspondents in New York, Washington at request of B-M/Seoul. Sent information.
- o Discussed results of planning trip with wire staffers upon return.
- o Distributed news release to more than 500 newsrooms, radio and networks.
- o Submitted requested L.A. Olympics "commercialism" stories to B-M/Seoul.
- o Continued coordination of Dr. Kim's lecture.
- o Answered marketing questions and submitted press kit and marketing release to advertising magazine.
- o Followed-up with wire regarding weekend feature based on planning trip to Seoul.
- o Discussed publicity possibilities with numerous newspapers around the country.

Saudi Basic Industries Corporation (SABIC)
Activities Report
October 24, 1986-April 23, 1987

October 24-November 23, 1986

- o Completed final edit and review of SABIC press kit.
- o Distributed three press releases.
- o Prepared and distributed IBN HAYYAN press kit containing six components.
- o Responded to editorial questions from trade editors.
- o Maintained contact with 18 trade editors to assess editorial needs; investigated future editorial opportunities.
- o Reproduced newly designed press kit folders, stationery and photography, in preparation for distribution of SABIC press kit.
- o Distributed invitations to U.S. trade editors to attend SABIC press conference at trade show in Germany.
- o Reviewed final layouts of proposed new advertising campaign. Prepared detailed campaign proposal and submitted to SABIC.

November 24-December 23, 1986

- o Prepared comprehensive document explaining and evaluating large sample of recent SABIC-related articles. Drafted recommendations based on this analysis and submitted to SABIC.
- o Distributed seven press releases.
- o Began development of bylined article on SABIC's diversifying economy; diverse product lines.
- o Responded to editorial questions from trade editors on EEC decision on import quotas from the Gulf.
- o Relayed question from trade editor on SABIC U.S. marketing plans and proposed New York sales office opening.
- o Provided client with information on commerce association symposium and extended association's invitation for SABIC participation.

- o Maintained close editorial contacts with seven trade media editors.
- o Surveyed group of trade editors on perceived participation level by major companies in international trade show, Interplas '87. Relayed findings to SABIC.
- o Began compilation of trade show and speaking platform opportunities of potential interest to SABIC.
- o Began development of rough sketches for SABIC advertising campaign, stressing product end uses.
- o Contacted NASA to investigate photography available of Saudi Arabia prince involved in space shuttle program.

December 24-January 23, 1987

- o Conducted media audit to update U.S. portion of worldwide media list.
- o Distributed one press release.
- o Maintained personal contact with editors of trade publications to monitor media sentiment toward SABIC.
- o Responded to editorial requests from four trade publications.
- o Continued research on U.S. trade shows and speaking platform opportunities for SABIC.
- o Compiled data from research, incorporating global findings, and submitted to SABIC with recommendations.
- o Developed final advertising campaign sketches and headlines for proposed SABIC ad campaign. Submitted, with cover memo, to SABIC.

January 24-February 23, 1987

- o Reviewed final edit of SABIC byliner on Saudia Arabia's diverse economy. Submitted to SABIC.
- o Distributed five press releases.
- o Completed revisions to worldwide media list, incorporating U.S. changes.
- o Conducted meeting with five trade editors to assess current petrochemical market situation; continued to explore editorial opportunities.

- o Responded to questions from trade editors.
- o Maintained ongoing contact with eight trade editors, coordinating flow of information to and from SABIC.
- o Began liaison with organizers of major U.S. trade show regarding SABIC's participation and exhibit booth space selection.
- o Distributed 110 copies of SABIC "Update '87" revised press kit to business and trade media.
- o Continued preparation of SABIC advertising campaign layouts, strategies, illustrations and messages.

February 24-March 23, 1987

- o Researched and wrote press release on SABIC's marketing plans for five plastics. Submitted to SABIC for approval.
- o Wrote press release on SABIC sales growth demonstrating company's free-trade advocacy. Submitted for approval.
- o Began analysis of global polystyrene supply and demand patterns to gather background information for future press releases.
- o Began drafting press release on SABIC polypropylene feasibility study.
- o Distributed two press releases.
- o Compiled SABIC worldwide media list into one cohesive document and sent final edition to SABIC.
- o Responded to two editorial requests for background information on SABIC, its products, markets and plans for opening of U.S. sales office.
- o Continued investigation into appropriate trade show space for SABIC at national trade show in U.S. Began assemblage of proper registration paperwork for SABIC representative to participate in space drawing lottery.
- o Began coordinating placement of SABIC information in various business and trade directories in the U.S. and worldwide.
- o Began preparation of materials for advertising presentation to client in Riyadh.

March 24-April 23, 1987

- o Conducted research on polypropylene industry and wrote press release on SABIC's as source of ethane- and propane-based petrochemicals, based on research findings.
- o Analyzed two major business and financial newspapers to assess placement opportunities for SABIC byliner on Saudi Arabia's diverse economy.
- o Wrote press release on how Saudi Arabia's industrial diversification will promote international trade. Submitted to SABIC for approval.
- o Completed press release on SABIC polypropylene feasibility study and sent draft to SABIC for approval.
- o Conducted detailed analysis of polystyrene market to gather background information for press releases. Summarized findings in report to SABIC.
- o Distributed two press releases.
- o Submitted general background information and product data to two interested plastics trade editors.
- o Maintained contact with business and trade editors; responded to questions posed by editors; relayed requests for additional information to SABIC.
- o Provided Saudi Arabian student, studying in U.S., with information on SABIC for use in International Day festivities at Wichita State University.
- o Attended, on behalf of SABIC, exhibit space "drawing" for major U.S. trade show to be held in 1988.
- o Finalized preparations for advertising presentation to SABIC in Riyadh.

Attachment III

Keizaikai USA, Inc./Business Tokyo
Activities Report
October 24, 1986 -- April 23, 1987

October 24 -- November 15, 1986

- o No activity.

November 16 -- December 15, 1986

- o Held initial meetings with client; began researching possible luncheon locations and costs, and outlining possible program agendas, including ideas for speakers, audio/visual components, etc.

December 16, 1986 -- January 15, 1987

- o Continued research/planning for luncheon event; prepared formal recommendation for client review (location, date, timing, invitees, etc.).

January 16 -- February 15, 1987

- o Developed budget, contract for event and prepared detailed task schedule for review and signature. Contract revised to reflect budget reduction and signed by all parties.
- o Initiated search for luncheon keynote speaker. Contacted Margaret D. Tutwiler, assistant treasury secretary for public affairs and public liaison, inquiring about the availability of Treasury Secretary James Baker. Also contacted Helen Robbins, executive assistant to the secretary, to check the schedule for Commerce Secretary Malcolm Baldrige. (Note: both of these occurred February 6, 1987.)
- o Began writing/designing invitation and compiling invitation list.
- o Attended regular meetings with Keizaikai contacts to review progress.

February 16 -- March 15, 1987

- o Continued development of invitation list; finalized copy and artwork for invitation and put into production.
- o Continued search for keynote speaker. Contacted Jo-Ann Coe, senior advisor to the Republican leader, about the availability of Senator Robert Dole (March 2, 1987).
- o Began gathering data for inclusion in client background package to be given to attendees at the luncheon. Began design of package cover, etc. (Package included Fact Sheet on Keizaikai and Business Tokyo, biography of Keizaikai chairman and keynote speaker; chairman's letter of greeting to attendees; announcement of event and of Business Tokyo's mission; copy of May issue of Business Tokyo.)

March 16 -- April 23, 1987

- o Finalized invitation list; mailed invitations; began follow-up phone calls for RSVPs. Began compiling acceptance list; developed design for name tags and sent to printer.
- o Contacted Etta Fielek, communications director to Senator Bob Packwood, about the senator's availability (March 25, 1987).
- o Completed work on background package design and writing; all elements put into production.
- o Selected and negotiated contract with keynote speaker. Discussed speech topics; prepared outline of Keizaikai/Business Tokyo background for speaker.
- o Completed final arrangements with hotel (catering, reception, a/v requirements, etc.).
- o Met with Keizaikai to review status, details for special guests attending luncheon.
- o Designed and wrote copy for official event program, to be given to each attendee.

Burson-Marsteller

Thomson-CSF
Activities Report
24 October, 1986 - 23 April, 1987

October 24 - November 15, 1986

- o Prepared dossier of all press coverage of Thomson-CSF/DSE resulting from Burson-Marsteller's efforts on behalf of DSE.
- o Monitored appropriate publications for stories resulting from September press tour to France. Forwarded articles to client. Sent backgrounders and materials to journalists who were unable to attend press tour to France.
- o Monitored defense trade press, sent client appropriate articles.
- o Met with client to present short-term strategy and review of activities to date. Began planning for presentation of 1987 program.
- o Drafted and revised news release announcing the opening of the Huntsville office.
- o Received product backgrounder and press release from client, discussed possible uses.

November 16 - December 15, 1986

- o Met with client to determine Thomson-CSF/DSE U.S. public relations program for 1987. Reviewed status of DSE activities in the U.S. and outlined expected schedule for each project.
- o Coordinated with client regarding anticipated preparation of U.S. Army RFP announcement.
- o Distributed Huntsville office opening release to defense trade publications, Huntsville media, wire services. Followed up with media. Sent client clips.
- o Obtained video tapes and collateral material.
- o Continued to monitor defense trade press, clip and send appropriate articles.
- o Counseled client on appropriate action for upcoming industry events, shows, and contract announcements.
- o Developed matrix of activities for 1987 public relations program.

December 16, - January 15, 1986

- o Discussed immediate actions with client, including possible FAAD/H announcement and plans for open house at newly opened office and French Embassy show.
- o Wrote public relations program for 1987.
- o Wrote proposal for advertising program, including messages and creative concept as well as recommendations for media frequency.
- o Sent client articles from U.S. press, counseled client on need to address issues.
- o Invited members of the defense press to the Thomson-CSF exhibit at the French Embassy Armaments Show. Began to set up press lunch with client spokesperson.
- o Continued to monitor defense trade press, clip and send appropriate articles.
- o Invited Huntsville media to attend open house. Sent background information, discussed client's presence in the U.S. Arranged for press kits and collateral materials, wrote and placed advertisement announcing client's presence in Huntsville. Wrote drafts of client speeches.
- o Prepared specific breakdown of proposed activities and budget for January 1987.
- o Began revising client-written background material for French Embassy show.

January 16 - February 15, 1987

- o Edited and revised Thomson-CSF materials, provided support for Thomson presentations at GIFAS show. Attended GIFAS show, January 20-23 at French Embassy.
- o Wrote report analysing Thomson-CSF presence at the GIFAS show, made recommendations for future action.
- o Counseled client on response to article in defense press. Wrote memo on protectionist issue.
- o Coordinated and attended press lunch for defense journalists with client representative at the GIFAS Show.
- o Continued to monitor defense trade press, clip and send appropriate articles.

- o Attended office opening open house, assisted with media relations at the event, distributed speech and materials to Huntsville media after the Open House.
- o Prepared program of communications and public relations priorities for 1987. Met with client in Paris.

February 16 - March 15, 1987

- o Sent client Wall Street Journal article on defense issue which contained quotes and information resulting from client interview and cooperation coordinated by B-M.
- o Sent client several articles on U.S. Army contract progress and interim program.
- o Continued to monitor defense trade press, clip and send appropriate articles.
- o Alerted client to media opportunities for spring trade show.
- o Proposed client action on upcoming RFP.
- o While in Paris, worked on writing materials and revising and translating client documents, including product and brochure information.
- o Conducted research on evolving programs and US defense policies.
- o Made preparations for Palo Alto office Open House, including developing press lists and contacts, invitation process, local advertising and audio-visual arrangements.
- o Counseled client on speakers and scheduling and content of presentations for Open House. Researched client's areas of technical expertise for presentations and collateral materials.
- o Concluded meetings in Paris, prepared new program and budget proposal for 1987.

March 15 - April 23, 1987

- o Further meetings and program development with client.
- o Continued to monitor defense press.

Burson-Marsteller

Embratur
Activities Report
24 October, 1986 - 23 April, 1987

24 October - 15 November, 1986

- o Media relations: monitored U.S. media for articles on Brazil, gathered information and materials for newsbureau, developed and pursued story ideas, maintained and expanded mailing lists.
- o Answered media inquires, filled requests for press kits and specific information, conducted research.
- o Prepared journalist log, with information on each journalist request.
- o Distributed feature releases on tourist destinations.
- o Began preparation for Embratur president J. Doria, Jr.'s trip to New York in December.
- o Coordinated invitation and preparation for press trip to Brazil.
- o Sought promotional opportunities for Brazil, including on-location photography for magazine features, catalogues, and television programs.
- o Arranged meeting with travel editor for Embratur representative in New York.

16 November - 15 December, 1986

- o Media relations: monitored U.S. media for articles on Brazil, gathered information and materials for newsbureau, developed and pursued story ideas, maintained and expanded mailing lists.
- o Answered media inquires, filled requests for press kits and specific information, conducted research.
- o Sought promotional opportunities for Brazil, including on-location photography for magazine features, catalogues, and television programs.
- o Arranged interviews for Embratur president with major travel and business publications in New York.
- o Coordinated travel logistics and researched story topics for press trip to Brazil, accompanied journalists on trip.

16 December - 15 January, 1986

- o Media relations: monitored U.S. media for articles on Brazil, gathered information and materials for newsbureau, developed and pursued story ideas, maintained and expanded mailing lists.
- o Answered media inquires, filled requests for press kits and specific information, conducted research.
- o Sought promotional opportunities for Brazil, including on-location photography for magazine features, catalogues, and television programs.
- o Wrote release on speech given by Embratur president to the Brazilian-American Chamber of Commerce.
- o Wrote release on year-end tourism information, results of Embratur's advertising and promotional campaigns.
- o Distributed releases on upcoming Rio Film Festival and Pele Cup Soccer Tournament in Brazil.

After 16 January, 1987

Embratur's contract with B-M expired.

PETROLEOS DE VENEZUELA S.A.
Activities Report

U.S. Department of Justice Reports
October 24, 1986-April 23, 1987

24 October - 15 November 1987

- o Obtained and forwarded copies of special issue of major oil publication containing by-lined article prepared by client.
- o Conferred with client's legal counsel about dropping of a suit brought against client.
- o Monitored and reported on progress of the interdepartmental energy policy review undertaken by the U.S. Under Secretary of Energy.
- o Met with client in New York to discuss agency's communications capabilities.
- o Confirmed dates in mid-December for speaker training in Caracas for a subsidiary.
- o Submitted proposal for internal communications program.
- o Conferred with client about media reports in U.S. and Venezuela.

16 November - 15 December 1987

- o Monitored and reported on progress of U.S. interdepartmental energy policy review.
- o Prepared annual report recommendations and guidelines, accompanied by samples of oil company annual reports.
- o Prepared for and traveled to Caracas to conduct speaker training for subsidiary; force majeure caused its cancellation.
- o Met with Human Resources officials to discuss internal communications program.

- o Conferred with client about media reports in U.S. and Venezuela.

16 December 1986 - 15 January 1987

- o Cancelled outside news monitoring service, at client's request.
- o Met with client in Caracas for account review, discussion of annual report recommendations and guidelines and relationship in 1987.
- o Prepared and submitted recommendations for 1987.
- o Initiated communications with new Human Resources chief.
- o Monitored and reported on progress of U.S. interdepartmental energy policy review.
- o Forwarded occasional U.S. media reports.

16 January - 15 February 1987

- o Reported on interdepartmental energy policy review, and obtained and forwarded copy of report.
- o Forwarded occasional U.S. media reports.

16 February - 15 March 1987

- o Forwarded occasional U.S. media reports.

16 March - 23 April 1987

- o Forwarded occasional U.S. media reports.

Attachment(s) IV

CLIENT: 01518 -- SEOUL OLYMPIC ORGANIZING COMMITTEE

<u>CHECK #</u>	<u>DATE BANKED</u>	<u>INVOICE # PAID</u>	<u>AMOUNT</u>
✓ WIRE 08901	11/14/86	D1242080	\$300,000.00

CLIENT: 0744 -- SAUDI BASIC INDUSTRIES CORP.

<u>CHECK #</u>	<u>DATE BANKED</u>	<u>INVOICE # PAID</u>	<u>AMOUNT</u>		
WIRE 15272	11/24/86	D1241997	\$ 88,383.66		
		D1241999	6,027.35		
		D1241998	19,904.77		
		CA001129	3,087.50		
WIRE 87790	12/31/86	CA001134	\$ 32,095.22		
		NY006558	7,252.45		
		NY006551	23,319.10		
		NY006560	9,249.41		
		NY006557	4,700.91		
		NY006556	1,458.42		
		NY006555	30,816.47		
		NY006554	52,348.93		
		NY006552	8,003.60		
		NY006553	2,256.05		
		NY006559	5,818.40		
WIRE 31067	2/13/87	NY007746	\$ 21,408.00		
		NY007747	25,637.70		
		NY007748	1,116.90		
		NY007749	9,867.89		
		NY007750	26,715.07		
		NY007751	2,051.49		
		NY007753	2,357.85		
		NY007754	2,715.30		
		NY007755	69,828.74		
		NY007752	12,790.23		
		CA001138	385.71		
		WIRE 00104	3/11/87	NY007749	\$ 22,850.15
WIRE 23347	3/24/87	NY009392	\$ 17,879.89		
		NY009393	14,731.19		
		NY009395	32,352.73		
		NY009396	47,571.24		
		NY009397	1,989.71		
		NY009398	8,391.63		
		NY009399	4,742.51		
		NY009400	4,906.03		
		NY009401	64,974.35		
		NY009402	1,081.31		
		CA009325	10,071.79		
CA001138	9,931.14				

CLIENT: 0744 -- SAUDI BASIC INDUSTRIES CORP. (continued)

<u>CHECK #</u>	<u>DATE BANKED</u>	<u>INVOICE # PAID</u>	<u>AMOUNT</u>
WIRE 11644	4/8/87	NY0010674	\$ 17,914.14
		NY0010675	25,981.54
		NY0010676	23,538.60
		NY0010677	913.60
		NY0010678	7,908.83
		NY0010680	33.00
		NY0010681	23,593.32
		NY0010682	4,274.62
		NY0010684	3,558.20
		CA009796	8,937.73

CLIENT: 01277 -- THOMSON, S.A.

<u>CHECK #</u>	<u>DATE BANKED</u>	<u>INVOICE # PAID</u>	<u>AMOUNT</u>
0033812	11/7/86	WA011272	\$ 322.72
		NY239154	3,379.09
		WA011325	118.83
		NY241179	2,000.00
		NY241778	1,170.96
0034067	11/10/86	NY242350	\$ 5,886.74
0034897	2/4/87	WA011440	\$ 28.35
		WA011494	225.68

CLIENT: 0110 -- PETROLEOS DE VENEZUELA, S.A.

<u>CHECK #</u>	<u>DATE BANKED</u>	<u>INVOICE # PAID</u>	<u>AMOUNT</u>
WIRE 11169	11/18/86	NY004549	\$ 10,116.71
943	11/6/86	NY004550	2,993.36
WIRE 61945	1/27/87	NY007115	10,316.92

CLIENT: 08247 -- EMBRATUR

CHECK #

DATE BANKED

INVOICE # PAID

AMOUNT

/ NO PAYMENTS MADE IN THIS TIME PERIOD.

CLIENT: 01774 -- KEIZAIKAI

<u>CHECK #</u>	<u>DATE BANKED</u>	<u>INVOICE # PAID</u>	<u>AMOUNT</u>
1196	3/2/87	NY011636	\$100,000.00
1243	4/2/87	NY011559	50,000.00

CLIENT: 01650 -- INDUSTRIAL DEVELOPMENT BOARD FOR NORTHERN IRELAND

<u>CHECK #</u>	<u>DATE BANKED</u>	<u>INVOICE # PAID</u>	<u>AMOUNT</u>
WIRE 48547	2/20/87	NY244775	\$218,302.30
WIRE 028645	3/10/87	NY011562	\$ 7,340.92
		NY013020	9,067.70
		NY011563	3,931.27
		NY013021	6,070.01
		NY011564	1,035.00
		NY013022	2,278.00
		NY011567	159.12
		NY013023	358.95
		NY011568	2,449.25
		NY013024	7,593.36
		NY011569	9,167.48
		NY013025	10,926.29
		NY013026	875.00
		NY011570	15,613.14
		NY013027	23,723.80
		NY011572	480.00
		NY013028	1,608.59
		NY011574	125.00
		NY013029	9,815.28
		NY013030	2,700.00
		NY011575	3,982.64
		NY013031	14,388.16
		NY011577	6,214.83
		NY013032	7,917.65
		NY011578	1,556.83
		NY013033	1,044.77
		NY011582	125.00
		NY013034	3.75
		NY011584	365.09
		NY013035	1,646.80
		NY011585	1,000.00
		NY013037	530.00
		NY011587	2,262.02
		NY013038	241.85
		NY013040	860.00
		NY013042	250.00
		NY011588	7,074.90
		NY013043	9,095.24
		NY011589	10,197.94
		NY013044	2,701.63
		NY012030	18,862.90
		NY013046	9,359.84

CLIENT: 01650 -- INDUSTRIAL DEVELOPMENT BOARD FOR NORTHERN
IRELAND (continued)

<u>CHECK #</u>	<u>DATE BANKED</u>	<u>INVOICE # PAID</u>	<u>AMOUNT</u>
34060	3/30/87	NY009120	\$ 19,654.16
		NY010462	6,234.75
		NY009121	1,851.84
		NY010463	2,681.02
		NY009122	250.00
		NY010464	120.50
		NY010465	934.05
		NY007938	7,272.50
		NY009123	2,053.68
		NY010466	3,434.03
		NY010474	4,373.48
		NY007945	6,600.02
		NY009131	10,135.51
		NY010475	1,782.67
		NY007946	4.38
		NY009132	4.74
		NY010476	541.51
		NY010477	250.00
		NY010479	797.50
		NY010480	5,330.00
		NY009133	1,475.00
		NY010481	2,486.41
		NY007939	800.00
		NY009124	3,694.00
		NY010467	2,162.45
		NY009125	45.00
		NY010469	1.35
		NY007940	17,963.32
		NY009126	9,877.94
		NY010470	13,513.63
		NY007941	4,775.00
		NY007947	17,660.19
		NY009134	19,059.95
		NY010482	18,486.70
		NY009127	1,893.25
		NY010471	52.50
		NY007942	9,939.85
		NY009128	535.50
		NY010472	11.25
		NY007943	7,127.43
		NY009129	509.93
		NY010473	2,261.25
		NY007944	8,459.71
		NY009130	2,875.40

CLIENT: 0744 -- SAUDI BASIC INDUSTRIES CORP.

<u>CHECK #</u>	<u>DATE BANKED</u>	<u>INVOICE # PAID</u>	<u>AMOUNT</u>
WIRE 15272	11/24/86	D1241997	\$ 88,383.66
		D1241999	6,027.35
		D1241998	19,904.77
		CA001129	3,087.50
WIRE 87790	12/31/86	CA001134	\$ 32,095.22
		NY006558	7,252.45
		NY006551	23,319.10
		NY006560	9,249.41
		NY006557	4,700.91
		NY006556	1,458.42
		NY006555	30,816.47
		NY006554	52,348.93
		NY006552	8,003.60
		NY006553	2,256.05
		NY006559	5,818.40
WIRE 31067	2/13/87	NY007746	\$ 21,408.00
		NY007747	25,637.70
		NY007748	1,116.90
		NY007749	9,867.89
		NY007750	26,715.07
		NY007751	2,051.49
		NY007753	2,357.85
		NY007754	2,715.30
		NY007755	69,828.74
		NY007752	12,790.23
		CA001138	385.71
WIRE 00104	3/11/87	NY007749	\$ 22,850.15
WIRE 23347	3/24/87	NY009392	\$ 17,879.89
		NY009393	14,731.19
		NY009395	32,352.73
		NY009396	47,571.24
		NY009397	1,989.71
		NY009398	8,391.63
		NY009399	4,742.51
		NY009400	4,906.03
		NY009401	64,974.35
		NY009402	1,081.31
		CA009325	10,071.79
		CA001138	9,931.14

Industrial Development Board for Northern Ireland

Admin/Support Services	\$ 236.25
Administrative Surcharge	10,484.79
AGI Adjustments	8,550.00
Air Freight	585.50
Art Materials	368.13
Audio/Visual Equipment	180.50
Audio/Visual Supplies	104.00
Clerical Services	236.25
Clipping Service	1,217.43
Decmate Processing	13,354.25
Dex/Telecopy	30.41
Editing	172.95
Editorial Contact	2,577.14
Entertainment	3,210.21
Extra Magazines & Subscription	2,071.10
Film & Processing	31.25
Film/Tape/Dubs	220.33
Food	234.85
Freelance/Misc.	2,232.00
Illustration & Design	544.13
Information Bank Searches	770.93
Information Bank Searches - Washington	423.47
Local Transportation	2,454.28
Meals	211.32
Mechanical Art	1,341.21
Messenger	1,344.13
Miscellaneous Expenses	9,268.72
Newswire Service	711.78
Photographic Prints - Color	31.47
Photographic Prints - B/W	302.16
Photography	33.75
Photostats	1,205.20
Postage	184.32
Printing	48.93
Print Media Material	3,529.50
Prints	10.70
Prints - Color	2,534.53
Production	5,757.16
Production Estimating Services	917.15
Promotional Display	572.22
Releases, Mimeo & Mail	37.50
Reproduction Charges	9,036.04
Research	3,977.32
Research Final Billing	5,340.00
Research Partial Billing	2,400.00

Secretarial Services	\$	374.05
Shipping		897.98
Stationery & Supplies		17.16
Telephone		4,762.83
Telephone - Long Distance		214.93
Telephone-Type-Graph		1,188.08
Transparancies		9.75
Transportation Expenses		280.60
Travel Expenses		94.59
Travel Expenses - Air & Car	\$	2,429.91
Travel Expenses - Other		4,711.91
Typography		6,068.90
Video		220.33
Video Tape Production		111.06
VTR Dubs		139.61
Word Processing		<u>3,150.36</u>

TOTAL

\$ 124,722.56

Petroleos de Venezuela, S.A.

Clipping Service	\$ 3,048.82
Decmate Processing	1,552.80
Extra Magazine & Subscription	227.71
Information Bank Services	1,382.80
Local Transportation	244.70
Messenger	690.30
Reproduction Charges	206.46
Shipping	50.21
Telephone	516.59
Travel Expenses - Other	35.00
Word Processing	<u>247.59</u>

TOTAL

\$ 8,202.89

Keizaikai (start date 2/87)

Administrative Surcharge	\$ 1,784.41
Art Materials	47.31
Consultation Fee	293.85
Decmate Processing	1,461.25
Entertainment	100.10
Local Transportation	65.90
Messenger	82.30
Miscellaneous Expenses:	
Coffee Service	24.00
Deposit for Hall	1,000.00
Travel Expenses	139.92
Reference Librarian	440.00
Appearance Fee	20,000.00
Photostats	244.25
Production Estimating Services	550.00
Reproduction Charges	220.25
Shipping	28.50
Telephone	16.95
Travel Expenses - Other	3.00
Word Processing	<u>1,603.10</u>

TOTAL

\$ 28,105.09

Seoul Olympic Organizing Committee

Administrative Surcharge	\$ 4,440.45
Air Freight	24.20
Audio Recording	2,320.65
Clipping Service	1,247.41
Consultation Fee	172,000.80
Decimate Processing	5,920.00
Editorial Contact	106.43
Entertainment	400.26
Extra Magazine & Subscription	39.48
Information Bank Searches	3,109.98
Information Bank - Washington	33.88
Local Transportation	1,131.03
Messenger	260.00
Miscellaneous Expenses	3,482.94
Newswire Service	3,363.00
Postage	436.44
Prebilled Expenses	30.99
Releases, Mimeo & Mail	761.00
Reproduction Charges	1,610.23
Shipping	529.48
Telephone	325.92
Telephone - Long Distance	2,505.60
Telephone-Type-Graph	502.99
Travel Expenses - Air & Car	3,270.40
Travel Expenses - Other	5,476.75
Word Processing	<u>2,158.05</u>

TOTAL

\$ 215,488.35

Sabic Basic Industries Corp.

Air Freight	\$ 3,549.15
Art Materials	21.00
Audio Recording	3,125.00
Audio Visual Equipment	113.00
Audio Visual Supplies	1,914.01
Clipping Service	2,017.13
Clerical Services	137.50
Corporate Membership	1,500.00
Deposit	7,150.00
Editing	1,040.00
Editorial Contact	3,535.44
Information Bank Searches	828.26
Local Transportation	1,146.06
Luncheons	247.64
Magazines & Subscriptions	2,370.49
Meals	45.70
Meeting Expenses	316.12
Messenger	1,300.80
Office Supplies	29.34
Photographic Prints	5,885.58
Photostats	281.72
Prints	121.24
Postage	93.66
Production	8,553.60
Production Estimating	50.00
Promotional Display	5.88
Releases	2,710.66
Reproduction	22,578.33
Research	1,616.26
Shipping	10,175.28
Slides	6,952.69
Stationery	50.00
Telephone	10,133.75
Televideo Production	54.00
Typography	51.96
Travel Expenses	2,805.85
VTR Dubs	97.43
Word Processing	<u>19,677.53</u>

TOTAL

\$ 122,282.06

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Administrative Surcharge	\$ 1,278.92
Air Freight	1,060.92
Art Materials	12.00
Audio Visual Equipment	37.50
Audio Visual Supplies	33.00
Clipping Services	4,103.62
Comprehensives	764.73
Consultation Fee	1,504.49
Copy and Creative Services	250.00
Decmate Processing	1,076.25
Editorial Contact	83.00
Information Bank Searches	1,134.67
Local Transportation	318.50
Magazines and Subscriptions	346.83
Messenger	1,194.55
Meals	15.00
Miscellaneous Expenses	940.89
Newswire Services	117.66
Releases	5,875.54
Postage	58.79
Printing	91.28
Reproduction Charges	5,550.76
Telephone	2,690.14
Translation	384.57
Travel Expenses - Air & Car	1,841.20
Travel Expenses - Other	1,563.61
Word Processing	<u>5,460.09</u>

TOTAL

\$ 37,788.51

Thomson, S.A. (New York)

Administrative Surcharge	\$ 2,942.38
Art Materials	3.15
Audio Visual Equipment	35.00
Audio Visual Supplies	178.00
Consultation Fee	340.00
Copy/Creative	50.00
Decimate Processing	88.00
Editorial Contact	*39.75
Entertainment	132.40
Estimated Production Service	3,000.00
Equipment Rental	47.61
Extra Magazine & Subscriptions	1,483.37
Information Bank Searches	671.37
Local Transportation	962.59
Lodging	1,276.76
Meals	11.12
Meeting Expenses	1,356.89
Messenger	61.00
Miscellaneous Expense	385.45
Newswire Service	41.18
Photography	32.74
Photostats	42.43
Production Estimating Service	65.00
Production Surcharge	6,252.50
Postage	174.09
Reference Materials	430.00
Reproduction Charges	1,680.25
Secretarial Services	150.00
Shipping	903.18
Telephone	2,670.68
Televideo	\$ 36.00
Transcription	300.00
Travel Expenses - Air & Car	1,276.76
Travel Expenses - Other	3,803.30
Typography	1,321.56
Word Processing	<u>6,393.38</u>
<u>TOTAL</u>	\$ <u>48,337.59</u>

Thomson, S.A. (Washington)

Administrative Surcharge	\$34.84
Messenger	23.70
Reproduction	7.42
Telephone - L.D.	15.19
<u>TOTAL</u>	<u>\$81.15</u>

Attachment VI

<u>Date</u>	<u>Amount</u>	<u>Name of Political Organization</u>	<u>Name of Candidate</u>
2/3/87	\$ 250	Burson-Marsteller Political Action Committee	n/a
2/4/87	1,500	"	"
2/27/87	2,500	"	"
3/6/87	750	"	"
3/20/87	500	"	"
4/13/87	500	"	"