

For Six Month Period Ending 7 3
(Insert date)

Name of Registrant

Registration No.

Burson-Marsteller
Business Address of Registrant
1850 M Street, NW, Suite 900
Washington, DC 20036

2469

I-REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

- (1) Residence address Yes
- (2) Citizenship Yes
- (3) Occupation Yes

(b) If an organization:

- (1) Name Yes
- (2) Ownership or control Yes
- (3) Branch offices Yes

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2. Explain fully all changes, if any, indicated in item 1.

Burson-Marsteller consolidated its Santa Clara office with its San Francisco office.

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes No

If yes, furnish the following information:

See Attachment I

Name	Position	Date Connection Ended
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4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?
 Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
See Attachment II				

5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?
 Yes No

If yes, identify each such person and describe his services.

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
Judy Henry	account supervisor	7/24/87

7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
Michael Smigen	10 Yarmouth Road Rowayton, CT	assistant account executive	4/27/87

II—FOREIGN PRINCIPAL

8. Has your connection with any foreign principal ended during this 6 month reporting period? Yes No

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date of Termination</i>
Petroleos de Venezuela, S.A.	6/15/87
Keizaikai Co., Ltd.	5/15/87

9. Have you acquired any new foreign principal¹ during this 6 month reporting period? Yes No

If yes, furnish following information:

<i>Name and address of foreign principal</i>	<i>Date acquired</i>
1. Epson America, Inc. 23530 Hawthorne Blvd Torrance, CA 90505	1. 6/15/87
2. U.S.-Taiwan, ROC Fair Trade Council Taitech Intl Corp. 2-A,415 Hsin yi Road Sect 4 Taipei, Taiwan, Republic of China	2. 9/30/87

10. In addition to those named in Items 8 and 9, if any, list the foreign principals¹ whom you continued to represent during the 6 month reporting period.

Seoul Olympic Organizing Committee; Thomson, S.A.; Industrial Development Board for Northern Ireland; Saudi Basic Industries Corp.

III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes No

If yes, identify each such foreign principal and describe in full detail your activities and services:

See Attachment(s) III

¹The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity² as defined below?
 Yes No

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

Burson-Marsteller, in its role as a public relations agency, occasionally disseminates press releases to trade magazines, business publications and general interest media on behalf of SABIC and IDB. These, respectively, deal with the petrochemical market and business opportunities in Northern Ireland.

Burson-Marsteller also arranged meetings with media, legislators and other interested parties for the U.S.-Taiwan, ROC Fair Trade Council. Topics of discussion dealt with U.S.-Taiwan trade and other economic news items of joint concern.

13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes No

If yes, describe fully.

²The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV—FINANCIAL INFORMATION

14. (a) RECEIPTS—MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.³

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
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See Attachment(s) IV

<u>\$ 2,478,303.60</u>
Total

(b) RECEIPTS—THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁴ other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes No

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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³A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).
⁴Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS--MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes No

(2) transmitted monies to any such foreign principal? Yes No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
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See Attachment(s) V

\$ 970,748.79

Total

15. (b) DISBURSEMENTS—THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value⁵ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes No

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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(c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value⁵ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes No

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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See Attachment VI

V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes No

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

U.S.-Taiwan, ROC Fair Trade Council; SABIC; IDB

⁵Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes No *

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

*Burson-Marsteller's contracts with SABIC and IDB have overall media relations budgets, of which dissemination activities are but one element.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

- Radio or TV broadcasts Magazine or newspaper articles Motion picture films Letters or telegrams
 Advertising campaigns Press releases Pamphlets or other publications Lectures or speeches
 Other (specify) _____

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

- Public Officials Newspapers Libraries
 Legislators Editors Educational institutions
 Government agencies Civic groups or associations Nationality groups
 Other (specify) _____

21. What language was used in this political propaganda:

- English Other (specify) _____

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes No

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes No

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes No

VI—EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

- (a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

- Exhibit A⁶ Yes No
Exhibit B⁷ Yes No

If no, please attach the required exhibit.

- (b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes No

- If yes, have you filed an amendment to these exhibits? Yes No

If no, please attach the required amendment.

⁶The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal

⁷The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

If you have previously filed an Exhibit C⁸, state whether any changes therein have occurred during this 6 month reporting period. Yes No

If yes, have you filed an amendment to the Exhibit C? Yes No

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

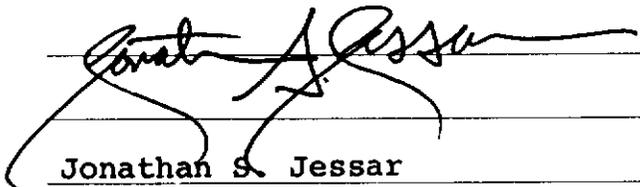
Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement? Yes No

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)



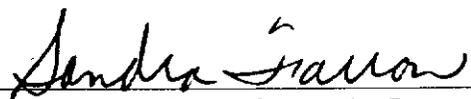
Jonathan S. Jessar

Senior Vice President and

General Manager

Subscribed and sworn to before me at 1850 M St N.W. Wash, D.C.

this 20th day of November, 19 87


(Signature of notary or other officer)

My Commission Expires June 30, 1992

⁸The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

Attachment I

DEPARTMENT OF JUSTICE REPORT
BURSON-MARSTELLER

TERMINATIONS

APRIL 24, 1987 - OCTOBER 23, 1987

<u>NAME</u>	<u>TITLE</u>	<u>TERMINATION DATE</u>
William Delaney	V.P.	6/12/87
Katharine O'Callaghan	V.P.	9/30/87
Michael Popernik	Sr. V.P.	4/30/87
Michael Provenzano	Sr. V.P.	9/30/87
Philip Schiano	E. V.P.	10/07/87
Roger Sennott	Sr. V.P.	9/15/87
Sheila Tate	Sr. V.P.	5/05/87
Fredrick Thompson	V.P.	9/04/87
Joseph Willett III	V.P.	5/31/87
Linda Wolff	V.P.	5/19/87

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Attachment II

DEPARTMENT OF JUSTICE REPORT
BURSON-MARSTELLER

ADDITIONS

APRIL 24, 1987 - OCTOBER 23, 1987

<u>Name & Address</u>	<u>Title</u>	<u>Date Assumed</u>	<u>Citizenship</u>
William Bell 17 Sussex Avenue Bronxville, NY 11788	V.P.	6/08/87	U.S.
Philip Bloom 89 Gelston Avenue Brooklyn, NY 11209	V.P.	6/17/87	U.S.
Sheryl Checkman 531 East 87th Str. New York, NY 10128	V.P.	6/17/87	U.S.
Paula Gaber-McNulty 30 Verdun Avenue New Rochelle, NY 10804	V.P.	7/24/87	U.S.
Shirley Hallett 1636 N. Wells Street #1001 Chicago, IL 60614	V.P.	6/17/87	U.S.
Susan Hennemuth 164 E. 90th Str. Apt. SE New York, NY 10128	V.P.	6/17/87	U.S.
Robin Horton 495 First Street Brooklyn, NY 11215	V.P.	6/17/87	U.S.
Veronica Mancuso 1738 Hobart Avenue Bronx, NY 10461	V.P.	6/17/87	U.S.
Dermot McNulty 30 Verdun Avenue New Rochelle, NY 10804	Sr. V.P.	7/20/87	U.S.

Fredrick Paladino V.P. 6/17/87 U.S.
147-07 10th Avenue
Whitestone, NY 11357

Susan Reilly Richardson V.P. 6/17/87 U.S.
2500 N. Lakeview Avenue
Chicago, IL 60614

APRIL 24, 1987 - OCTOBER 23, 1987

<u>Name & Address</u>	<u>Title</u>	<u>Date Assumed</u>	<u>Citizenship</u>
Roger Sennott 6 S. 164 Cohasset Road Naperville, IL 60540	Sr. V.P.	6/17/87	U.S.
Sharon Weinstein 214-05 23rd Avenue Bayside, NY 11360	V.P.	6/17/87	

Please note that the following two officers assumed their titles prior to April 24, 1987, but were not included in the previous report.

William F. Ranew, Jr. V.P. 3/16/87 U.S.
2097 Marann Dr. NE
Atlanta, GA 30345

Jerry Shields V.P. 3/16/87
2876 Galahad Dr. NE
Atlanta, GA 30345

Attachment(s) III

**Petroleos de Venezuela, S.A.
Activities Report
April 24 -- October 23, 1987**

No activities.

U.S.-Taiwan, ROC Fair Trade Council
Activities report
April 24, 1987 - October 23, 1987

September 28, 1987 - October 2, 1987

- o Gathered information and drafted press kit materials.
- o Structured audit questionnaires for several groups; briefed interview team; developed respondent list; and scheduled and started interviews.
- o Investigated possibility of National Press Club luncheon or breakfast with chairman of that organization's speakers committee.
- o Held discussions to beginning process of requesting appointments with key Congressional Members and cabinet offices.
- o Requested appointments with key Congressional members and cabinet officials:
- o Initiated contact with business, special interest and academic organizations for potential meetings with the delegation.
- o Started initial organization work for visit to New York by delegation.
- o Reserved room in Capitol for November 3 reception for the Trade Council; preparations for the reception commence.

October 3, 1987 - October 9, 1987

- o Revised press kit materials to incorporate client input.
- o Initiated media contact to gain press coverage of the Trade Council's visit to the United States. Pitch letters sent to media.
- o Reviewed Congressional proceedings regarding Taiwan.
- o Scheduled November 3 National Press Club breakfast for members of the Trade Council.
- o Continued to schedule and conduct interviews as part of the issues and opinion survey.

- o Continued coordination with New York liaison for visit by delegation to that city.
- o Met with client to finalize contract details and upcoming activities.

October 10, 1987 - October 16, 1987

- o Began to make arrangements for all-day briefing session, scheduled for October 29.
- o Started work on briefing book for use by members of the Trade Council.
- o Initiated publicity work on behalf of a November 3 National Press Club breakfast.
- o Continued to revise and develop materials for Trade Council press kit.
- o Continued to contact media to gain press coverage of the Trade Council's visit to the United States.
- o Completed in-person and telephone interviews for the issues and opinion survey.
- o Begin to draft final report analyzing and summarizing results of issues and opinion survey.
- o Continued process of requesting appointments with key government officials and representatives of business, special interest and academic organizations.
- o Continued coordination with New York liaison to reflect recent changes in Council's schedule.
- o Continued preparations for November 3 reception, including drafting of invitation, reviewing menus and working closely with chief caterer of the U.S. Senate.

10/15/87 John Tuck, Deputy Assistant to the President RE:
Requested meeting with National Security Council

10/15/87 Dean Kline, Department of Treasury
RE: Requested meeting with Charles Dallara

10/15/87 Deborah Lamb, Director, Korea and Taiwan,
Department of Commerce
RE: Request meeting with Assistant Secretary Louis
Laun

10/15/87 Alan Holmer, Deputy Trade Representative

RE: Requested meeting with Alan Holmer

10/15/87 Bruce Strong, AIT
RE: Requested meeting with David Brown,
Department of State

10/15/87 Holly Richardson, Sen. Strom Thurmond's office
RE: Requested meeting with Sen. Thurmond

October 17, 1987 - October 23, 1987

- o Completed final report analyzing and summarizing results of issues and opinion survey.
- o Continued to make arrangements for October 29 all-day briefing session.
- o Continued work on briefing book for use by members of the Trade Council.
- o Continued to contact media to gain press coverage of the Trade Council's visit to the United States.
- o Continued process of requesting appointments with key government officials and representatives of business, special interest and academic organizations.
- o Continued coordination with New York liaison on Trade Council visit to that city.
- o Continued preparations for November 3 reception, including preparing guest list and delivering invitations.
- o Began work on an op-ed to be bylined by Legislator Jaw.

10/20/87 Janet Ruth, Staff Assistant with Rep.
Jim Leach
RE: Requested meeting with Rep. Leach

10/26/87 Telephone conferences with offices of Representatives Tony Coelho, Glenn English, Jim Wright, Dan Glickman, Don Bonker, Steve Solarz, Dick Gephardt to request meetings with Taiwanese on trade issues.

Telephone conferences with Bruce Strong, AIT, to discuss Taiwan delegation visit.

Attachment(s) III

Seoul Olympic Organizing Committee
Activities Report
April 24 -- October 23, 1987

April 24 - May 15, 1987

- o Maintained editorial contact with national/regional newspapers and wire services regarding story possibilities, planning coverage plans and requests for information.
- o Submitted world press monitoring reports to B-M/Seoul.
- o Provided agenda and discussed planning trip for wire service staffers.
- o Contacted NBC-TV regarding information concerning an interview with President Park. Informed B-M/Seoul of network's reporting plans.
- o Submitted missionaries story to wire service; held several follow-up discussions.
- o Answered questions from the Associated Press Sports Editors on Convention regarding a SLOOC appearance.
- o Discussed with wire service editor status of personnel that would conduct an interview with President Park during its planning trip. Discussed results of trip upon return.
- o Provided requested editorial lists to Korean Cultural Service (New York).
- o Reviewed material for radio scripts, discussed with script writer.
- o Researched number of foreign correspondents in New York and Washington at the request of B-M/Seoul. Sent information.
- o Distributed "Corporate Backing Tops L.A." release to more than 500 newsrooms, magazines and wire services.
- o Discussed with Sports Timepiece (a commercial sports calendar) request for Olympic information to be published in calendar. Sent copy of calendar to B-M/Seoul and suggested they discuss with SLOOC marketing prior to B-M supplying information. submitted Olympic schedule for calendar.
- o Submitted requested L.A. Olympics "commercialism" stories to

B-M/Seoul.

- o Answered marketing questions and submitted press kit and marketing release to advertising publication. Submitted story to B-M/Seoul.
- o Followed-up with wire service regarding its weekend feature based on its planning trip to Seoul.
- o Distributed "Limbering Up" release to top circulation newspapers in each state.

May 16 - June 15, 1987

- o Maintained editorial contact with national/regional newspapers and wire services regarding story possibilities, planning coverage plans and requests for information.
- o Submitted world press monitoring reports to B-M/Seoul.
- o Obtained wire service "missionaries" feature story to B-M/Seoul.
- o Discussed script approach/radio series with writer.
- o Distributed "SLOOC/Istanbul" release to more than 500 newsrooms, magazines, radio and television networks, and wire services.
- o Submitted June, July, August and September radio scripts to B-M/Seoul for approval.
- o Discussed television series to be taped in Seoul with Minneapolis television station.
- o Submitted biographies and pictures of SLOOC delegates to Associated Press Sports Editors Convention Olympic chairman.
- o Informed B-M/Seoul of results of wire services Olympic tennis players stories.
- o Met with wire service to continue effort for early movement of Park Seh-jik interview and to discuss other Olympic possibilities.
- o Confirmed hotel rooms at Associated Press Sports Editors convention for two SLOOC attendees with convention organizers and hotel.
- o Contacted wire services and the U.S. Tennis Association for tennis information requested by B-M/Seoul.
- o Discussed with wire services story on final Olympic schedule.

- o Continued discussions with Minneapolis television station regarding its Seoul television series. Submitted letter from station to B-M/Seoul.
- o Discussed SLOOC presentation with AP Convention Olympic chairman; also discussed other convention details.
- o Contacted AP convention officials and hotel regarding a change of hotel rooms, possible SLOOC-hosted dinner and flight information as provided by B-M/Seoul. Had further discussions regarding materials for "work room" and agenda of convention, distribution of press materials, etc.
- o Contacted Korean shipping firm regarding the status of materials shipped from Seoul for the AP convention.

June 16 - July 16, 1987

- o Maintained editorial contact with national/regional newspapers and wire services regarding story possibilities, planning coverage plans and requests for information.
- o Submitted world press monitoring reports to B-M/Seoul.
- o Discussed with AP Sports Editor Convention Olympic Chairman Dick Sandler final details regarding SLOOC at the convention.
- o Continued follow-up with wire service regarding President Park interview.
- o Discussed various story possibilities with wire services.
- o Requested from B-M/Seoul additional information regarding cab drivers' language training program and cosmetics appliances, etc. for athletes at Games.
- o Suggested B-M/Seoul do story on Olympic Folklore Festival.
- o Distributed Ace Service for Tennis Stars release to more than 500 newsrooms, including newspapers, magazines, television and radio and general trade.
- o Submitted requested Olympic, travel material to Minneapolis television station.
- o Discussed with wire service plans for special Olympic package.
- o Discussed internally strategy for President Park's proposed New York, Washington visit.
- o Attended APSE convention.
- o Attended B-M/NBC-TV luncheon arranged by B-M to discuss Olympics plans.

- o Submitted to B-M/Seoul new dates for visits by newspapers and television stations.
- o Discussed situation in Seoul via phone with B-M/Seoul.
- o Submitted recommendations on above for SLOOC consideration on press response; also submitted analysis of U.S. press coverage.
- o Discussed art work for story on local U.S. Olympic hopefuls with Maryland magazine.
- o Discussed facilities story with sports business magazine and submitted press kit, marketing information.
- o Sent to B-M/Seoul request from newspaper chain for information on how to reach SLOOC security personnel. Contacted reporter based on reply from Seoul.
- o Discussed with B-M/Seoul SLOOC request for additional recommendations regarding the current situation.
- o Monitored Sunday newsmaker programs to determine if suggestions needed revisions based on statements by U.S. government officials.
- o Discussed with R.V. Allen official arranging meetings with Korean Cultural Service officials in New York and Washington to update them on U.S. Olympic public relations activities.
- o Submitted press kit to geographic magazine.
- o Discussed press monitoring material with Park Shinil of the Korean Cultural Service; submitted material.
- o Obtained wire sports feature based on President Park interview and current situation; submitted to B-M/Seoul.
- o Harold Burson hosted luncheon/meeting attended by Ambassador Park, permanent observer to the U.N., and J. Gilbert of NBC-TV.
- o Discussed with USOC response strategy to calls for moving Olympic Games from Seoul; obtained from wire service USOC response and submitted to B-M/Seoul.
- o Submitted additional recommendations on SLOOC stance in current situation.
- o Submitted final report on the AP Sports Editors Convention to B-M/Seoul.

July 16 - August 15, 1987

- o Maintained editorial contact with national/regional newspapers and wire services regarding story possibilities, planning coverage plans and requests for information.
- o Submitted world press monitoring reports to B-M/Seoul.
- o Continued liaison activities with Korean Cultural Service personnel.
- o Submitted pertinent press monitoring reports to Korean Cultural Service.
- o Met with Korean Cultural Service and R.V. Allen Co. to update on Olympic publicity program.
- o Drafted topics of discussion for B-M/R.V. Allen/Korean ambassador meeting.
- o Discussed new public date for sports magazine marketing story with publisher's representative.
- o Discussed with financial magazine possible Olympics tickets story.
- o Distributed "Olympiad of Art" release to more than 500 newsrooms, including newspapers, magazines, television and radio stations and general trade.
- o Discussed exclusive version of "Olympiad of Art" release with wire service features. Redrafted release for possible placement and submitted to B-M/Seoul for approval. Submitted exclusive version to wire service features.
- o Discussed story possibilities with wire special editions editor.
- o Submitted photos of President Park/Mr. Samaranch from ANOC meetings to Korean Information Office at their request for possible use in newsletter containing Olympic story.
- o Submitted Pacifism International letter to B-M/Seoul regarding a video.
- o Discussed with B-M/Seoul ideas for D-365 and video news release.
- o Met with Olympic chairman of the AP Sports Editors Convention for convention debriefing and to discuss story possibilities; submitted report to B-M/Seoul.
- o Discussed with USOC (Mike Moran) joint strategy for answering attacks on Seoul Olympics.

- o Discussed with USOC (Kris Erickson) use of SLOOC press kit material in USOC newsletter.
- o Discussed sports column possibilities with wire service sports columnist.
- o Discussed with wire service meeting for special Olympic package regarding "one year to go."
- o Distributed second quarter update to top 200 newspapers.
- o Submitted Olympic material (press kits, updates, releases, Games book) to national news organizations.
- o Reviewed video news release script outline from B-M/Seoul; provided input.
- o Contacted various B-M offices regarding appropriate media for President Park Seh-jik's visit.
- o Distributed July radio release to 2,000 wire service stations.
- o Met with three wire service editors regarding story possibilities on the "one year to go" Olympic package; discussed with other wires.
- o Submitted to B-M/Seoul second August, second September, first October radio releases for approval.
- o Submitted to B-M/Seoul suggestions for D-365.
- o Submitted to B-M/Seoul various information on President Park's U.S. visit; media schedule, home phone numbers of B-M personnel in L.A. and San Francisco and special media requests for updated material for marketing columnist.
- o Distributed "Early Bookings for Olympic Hotels" to travel trades.
- o Distributed "Early Bookings for Olympic Hotels" to wire newsfeatures.

August 16 - September 15, 1987

- o Maintained editorial contact with national/regional newspapers and wire services regarding story possibilities, planning coverage plans and requests for information.
- o Submitted world press monitoring reports to B-M/Seoul.
- o Coordinated all U.S. activities of President Park's tour with B-M/Seoul, other B-M offices and R.V. Allen Co.

- o Coordinated press activities on behalf of SLOOC with Dudek & Co. regarding the introduction of Olympic coins at the American Numismatic Association Convention press conference in Atlanta.
- o Continued liaison activities with Korean Cultural Service.
- o Submitted pertinent press monitoral material to Korean Cultural Service.
- o Distributed first August radio release to 2,000 wire stations.
- o Followed-up with wire features the status of exclusive version of "Olympiad of Art" release.
- o Continued discussions wire service regarding a special "one year to go" package.
- o Held numerous discussions with morning news program in preparation for President Park's appearance; attended appearance.
- o Held discussions with newspapers and television stations regarding possible interview with President Park.
- o Discussed President Park's meeting with Vice President Bush at Special Olympics with Yonhap, New York; discussed with wire service the possibility of moving the photo internationally.
- o Discussed possible photo opportunity for President Park at Pan American Games with Mr. Kim and USOC officials.
- o Arranged photo to be moved internationally by wire service of President Park and USOC President Robert Helmick.
- o B-M/San Francisco contacted Mayor Feinstein's press secretary (Tom Eastham) to confirm Mr. Park's August 11 meeting with the mayor and received approval to bring photographers and notify local photo desks.
- o Arranged for wire service to move photo of visit internationally.
- o Discussed with wire sports writer marketing column possibility; told writer that President Park had no comment on latest North Korea proposal since he had not had the opportunity to review it.
- o B-M/Los Angeles contacted L.A. Coliseum officials to receive permission to conduct photo/TV press event there.
- o Briefed Korean Cultural Service regarding recent public relations efforts.
- o Discussed with wire service "one year to go" story

possibilities.

- o Submitted to B-M/Seoul results of President Park's U.S. visit.
- o Checked "attorney" school credentials for SLOOC; submitted to B-M/Seoul.
- o Submitted to B-M/Seoul copy of approval of radio scripts okayed by Mr. Shin in U.S.
- o Submitted fashion editors list, editorial page editors list to Korean Cultural Service regarding President Park's New York visit.
- o Submitted all U.S.A. videotapes, photographs of President Park's visit to B-M/Seoul.
- o Coordinated with B-M/Seoul and Korean cultural Service regarding President Park's September trip to New York; discussed trip with D. Plunk of R.V. Allen Co.
- o Discussed possible "one year to go" story with popular magazine.
- o Submitted to B-M/Seoul July 28, August 3 radio release monitoring reports.
- o Maintained contact with wire sports editor and sports marketing writer regarding "one year to go" stories.
- o Harold Burson met with SLOOC officials in Korea.
- o Distributed second August radio release to 2,000 wire stations.

August 16 - September 15, 1987

- o Maintained editorial contact with national/regional newspapers and wire services regarding story possibilities, planning coverage plans and requests for information.
- o Submitted world press monitoring reports to B-M/Seoul.
- o Continued liaison activities with Korean Cultural Service personnel.
- o Submitted pertinent press monitoring reports to Korean Cultural Service.
- o Distributed "Olympic Schedules Announced" release to more than 500 newsrooms, including newspapers, magazines, radio and television stations and general press.
- o Continued discussions with wire services regarding "one year to go" and other story possibilities.

- o Submitted video news release to distributors for approval.
- o Informed financial magazine we could not provide specific ticket details for October article deadline.
- o Submitted photos to wire service for photo layout possibilities.
- o Informed B-M/Seoul of newspaper editors' request to visit Seoul.
- o Obtained and submitted to B-M/Seoul wire service stories of schedule release.
- o Obtained and submitted to B-M/Seoul President Park and USOC President Helmick Pan American Games photo.
- o Obtained and submitted to B-M/Seoul President Park and Mayor Feinsten photo.
- o Distributed first September radio release to 2,000 wire stations.
- o Distributed "one year to go" package to more than 500 newsrooms, including newspapers, magazines, radio and television stations and general trade.
- o Discussed with wire service final needs regarding "one year to go" story by Seoul correspondent.
- o Discussed photo layout possibilities with feature photo editor of wire service.
- o Submitted tapes of first and second September radio releases to B-M/Seoul.
- o Obtained six-picture wire service photo layout regarding "one year to go" and submitted to B-M/Seoul.
- o Obtained wire service "one year to go" stories and submitted to B-M/Seoul.
- o Continued discussion with major newspaper regarding a proposed visit to Seoul.
- o Submitted video news release to cable station.
- o Drafted second October, first November radio releases and submitted to B-M/Seoul for approval.
- o Distributed schedule books to wire services.
- o Obtained and submitted wire newsfeatures "Rooms in Seoul" story

to B-M/Seoul.

- o Distributed to B-M/Seoul audience analysis of August 25 and September 3 radio releases.
- o Reviewed revisions on video news release.
- o Resumed discussions with sports magazine regarding marketing story possibilities.
- o Submitted and discussed photo possibilities with wire newsfeature photo editor.
- o Discussed use of stories in special editions with wire special editions editor.

September 15 - October 23, 1987

- o Maintained editorial contact with national/regional newspapers and wire services regarding story possibilities, planning coverage plans and requests for information.
- o Submitted world press monitoring reports to B-M/Seoul.
- o Continued liaison activities with Korean Cultural Service personnel.
- o Submitted pertinent press monitoring reports to Korean cultural Service.
- o Submitted "Odd Language of Sports" release to wire newsfeatures.
- o Continued discussion with newspapers and wires regarding additional stories and photo use possibilities.
- o Reviewed appropriate material for additional radio scripts.
- o Submitted to B-M/Seoul worldwide labels for upcoming UPDATE reports mailings.
- o Continued discussion with major newspapers regarding a trip to Seoul.
- o Submitted 1987 APSE convention report to B-M/Seoul.
- o Distributed first October radio release to 2,000 wire radio stations.
- o Submitted first October radio release tapes to B-M/Seoul.
- o Submitted for approval to B-M/Seoul second October radio release.

- o Informed B-M/Seoul of sports magazine's November visit to check out facilities.
- o Checked status of "one year to go" distribution of photos with wire service and informed B-M/Seoul.
- o Discussed publicity opportunities with major Canadian newspapers; met with representatives.
- o Submitted to B-M/Seoul for approval of first December radio release.
- o Discussed with Calgary Olympic Organizing Committee possibility of Seoul Olympics information room during Winter Olympics.
- o Submitted 1988 program ideas to B-M/Seoul.
- o Submitted to B-M/Seoul request for sports magazine for information for Seoul Olympic issue promotional brochure.
- o Provided information of estimated television audience and tickets statistics to news magazine.
- o Submitted to B-M/Seoul monitoring reports of September 14 and October 1 radio release.
- o Submitted "Olympic Cultural Posters" story to wire service.
- o Continued discussions with major newspaper regarding its Seoul agenda.
- o Distributed third quarter UPDATE to top 200 U.S. sports editors.
- o Met with regional newspaper to discuss its Seoul trip plans.
- o Followed-up with Canadian newspapers on story ideas and use of SLOOC material in special Calgary Olympic issues.
- o Distributed second October radio release to 2,000 wire radio stations.
- o Submitted to B-M/Seoul tapes of above radio release.
- o Distributed video news release nationally over satellite network.
- o Distributed tapes of above to B-M/Seoul.
- o Submitted revised SLOOC agenda to major newspapers regarding editors trip to Seoul.
- o Attended General Association of International Sports Federations meetings.

- o Discussed use of SLOOC logos with USOC.
- o Discussed Olympic coins with advertising magazine.
- o Accompanied major newspapers editors to Seoul for Olympic meetings.

Saudi Basic Industries Corporation (SABIC)
Activities Report
April 24, 1987-October 23, 1987

April 24 - May 23, 1987

- o B-M/NY representatives visited the SABIC headquarters in Riyadh.
- o Reviewed Riyadh meetings and prepared comprehensive report for SABIC re ad campaign recommendations including proposed budget.
- o Prepared press release on polystyrene capacity and sent client for approval.
- o Submit SABIC byliner on diversified economy to FORTUNE for editorial consideration.
- o Responded to editorial questions from various trade editors.
- o Maintained contact with 12 trade editors.
- o Conducted editorial audit of U.S. trade publications to assess opportunities for SABIC during the second half of '87.
- o Prepared document for SABIC with product-oriented story suggestions, article topics, editorial requests, etc.

May 24 - June 23, 1987

- o Prepared six press LADENE product releases and submit to Riyadh for approval.
- o Wrote cover letter for H.E. Salamah's byliner and sent with copy of article to SABIC numerous business and trade publications.
- o Sent number of reader response inquiries to client with cover memo.
- o Investigated computerized coding system for reader response inquiries and provided client with explanation of system, along with recommendations.
- o Complete editorial audit of twelve plastic and trade editors on upcoming editorial needs.

- o Attend annual meeting of American-Arab Association for Commerce & Industry to assess current activity level; generate communications opportunities for SABIC.
- o Respond to several editorial requests from trade editors.
- o Secure booth exhibit space for National Plastics Exposition, June '88 on behalf of SABIC.

June 24 - July 23, 1987

- o Distributed nine press releases.
- o Submitted press release on ethylene glycol shipment to B-M/London for exclusive European distribution.
- o Wrote editorial letter to key SABIC's trade press and sent with two press releases and background materials.
- o Sent numerous reader inquiries to client with cover memo.
- o Submitted editorial requests re SABIC's earnings to client.
- o Contacted six editors from relevant trade publications on upcoming editorial needs.
- o Responded to several editorial requests.
- o Began work on new SABIC advertising campaign layouts.

July 24 - August 23, 1987

- o Conducted mid-year media analysis of key industry trends emphasized by the media during first half of 1987.
- o Handled media inquiries from global B-M offices.
- o Distributed two press releases.
- o Investigated trade publication reader response services.
- o Conducted audit of financial security analysts covering chemical and plastics industries. Prepared report for client on findings.
- o Responded to media inquiries from various trade journalists.
- o Reviewed status of various SABIC ad campaign concepts.

August 24 - September 23, 1987

- o Distributed eight press releases.
- o Distributed press kit "IBN AL-BAYTAR" containing cover letter, one press release, fact sheet and three picture captions to business and trade press.
- o Discussed with several trade editors rumor of polyethylene production problem at SABIC's SADAF facility.
- o Met with several editors to discuss editorial opportunities for SABIC, and responded to their media inquiries.
- o Obtained copy of Chem Systems plastics forecast report and prepared analysis of text for client.
- o Finalize recommendations for new SABIC advertising campaign and submit layouts and rationale to client for review.

September 24 - October 23, 1987

- o Distributed four press releases.
- o Prepared and distributed press kit "Butene-1" containing cover letter, press release, fact sheet and two picture captions to business and trade press.
- o Responded to several media inquiries from trade journalists.
- o Contacted trade editors to discuss upcoming editorial opportunities and provided editors with background data on SABIC.
- o Begin investigating conducting a press tour for U.S. business journalists to Saudi Arabia in 1988. Audit several publications to assess editor's reaction to proposed trip.
- o Discussed SABIC's participation at INTERPLAS '87 and made several recommendations.
- o Began preparing recommendations for SABIC's participation at the National Plastics Exposition in Chicago in June '88.

Epson America, Inc.
Activities report
April 24, 1987 - October 23, 1987

April 24, 1987 - May 15, 1987

- o Held weekly internal account team meetings
- o Wrote and edited four drafts of media statement.
- o Responded to six media inquiries regarding tariff; determined nature of inquiries and routed to appropriate EAI spokespersons
- o Developed Tariff Communications Plan, delivered to client
- o Developed stand-by-media guidelines for EAI corporate communications and marketing divisions
- o Monitored developments regarding trade legislation in U.S. Senate; provided periodic updates to client
- o Researched issues for discussion with Oregon Congressional delegation
- o Began research in Washington on possibilities of exemption from tariff
- o Toured Epson Portland to view assembly process for printers and to discuss plans for shift of Equity III+ production
- o Determined nature of request from FCC for product sample; discussed expected arrival dates and logistics of immediate delivery to FCC with Tak Shiozaki and Dean Fleischauer
- o Began developing suggested management communications retreat agenda; incorporated edits, scheduling changes; delivered to client
- o Researched, developed and edited EAI media spokesperson grid; delivered to client
- o Identified major discussion issues for retreat and began developing issues pages for retreat briefing book, including meeting objectives, participant biographies, issues analyses, positioning background and exercises, appendices and evaluation.
- o Produced binder covers and assembled contents; delivered

copies to client's homes and office; incorporated edits and delivered second drafts

- o Held two internal creative sessions to determine Epson Awards concept analysis and program strategy
- o Contacted Burson-Marsteller specialists in New York, Chicago, and Washington to begin preliminary research on Epson Awards concept and preliminary program outline as developed by client.
- o Began researching Southern California civic and business organizations as potentials for client representatives membership
- o Facilitated changes in Epson corporate backgrounder; liaison with Epson CPD
- o Responded to media inquiries from trade magazines
- o Prepared brief remarks for President Tsubota for Japanese business student tour; delivered to client
- o Prepared outline of Epson News Bureau plans; delivered to client
- o Prepared slide copy for Gene Kunde's presentation in New York
- o Researched and prepared first draft of comprehensive corporate communications recommendations; presented to Christine Sanchez

May 16, 1987 - June 15, 1987

- o Met with client representative during his visit to Washington, D.C.; discussed EAI government relations strategy
- o Continuously reviewed Senate Finance Committee trade bill to determine impact on Epson; reported developments to client
- o Began study of Japanese companies (i.e., Epson's competitors) to examine extent of their lobbying in Washington, D.C. and the degree of their participation in trade associations
- o Prepared and delivered comprehensive trade memoranda to client
- o Monitored FCC action on Epson's application for approval to begin production of Equity III+ at company's Hillsboro, Oregon facility
- o Facilitated FCC notification of pending delivery of product sample; kept Packwood staff abreast of delivery date
- o Monitored Senate floor debate on the trade bill

- o Researched, developed and presented comprehensive program for the Epson Awards
- o Researched and wrote "short" version of corporate back-grounder
- o Researched and wrote one-page fact sheet of corporate milestones to be used primarily as talking points for media interviews
- o Developed internal budget-tracking and billing process to conform to Epson America accounting standards
- o Responded to media inquiries from trade magazines regarding planned story on Epson's introduction of Apex; researched Roth's agenda/angle, arranged joint interview with GKunde and Marty Strayer
- o Began preparations for announcement of new Seiko Epson president/Epson America chairman
- o Attended corporate retreat; led creative session of meeting to develop overall communications strategies to reach each of Epson's target audiences; participated in corporate positioning development session
- o Foreign Lobbying Registration:
 - 5/14/87 Meeting with Sen. Bob Packwood
Gene Kunde, Exec. Vice President, Epson
RE: Trade Legislation
 - 5/14/87 Meeting with Sen. Mark Hatfield
RE: Trade Legislation
 - 5/14/87 Meeting with Ron Fitzsimmons, Legislative
Assistant to Rep. Les AuCoin
RE: Trade Legislation
 - 5/18/87 Discussions with Brad Figel, Senate Finance
Committee
RE: Trade Legislation
 - 6/2/87 Discussions with Brad Figel, Senate Finance
Committee
RE: Trade Legislation

June 16, 1987 - July 15, 1987

- o Monitored trade bill status; reported findings to client as appropriate
- o Maintained contact with Senator Packwood's staff 7/20, 7/22, 7/23, field representative Teddy Stamper on 7/26; began making

arrangements for private tour of Epson Portland

- o Visited Epson Portland; met with Christine Sanchez, Randy McEvers and Mas Tomita to arrange plans for Senator Packwood's tour on August 14 and VIP luncheon and tour
- o Created media list for August 20 VIP luncheon and tour
- o Delivered plan for Epson Portland to Christine Sanchez
- o Began Foreign Agent registration procedures with U.S. Department of Justice
- o Foreign Lobbying Registration:
 - 6/17/87 Discussions with Brad Figel, Senate Finance Committee
RE: Trade Legislation
 - 6/18/87 Discussions with Brad Figel, Senate Finance Committee
RE: Trade Legislation
 - 6/31/87 Discussions with Brad Figel, Senate Finance Committee
RE: Trade Legislation

July 15, 1987 - August 16, 1987

- o Monitored media coverage of trade bill and conference
- o Phone contacts with Teddy Stamper, field representative to Senator Bob Packwood August 4,5,7,10,11,13,14
- o Hosted Senator Bob Packwood for tour of Epson Portland (Oregon) plant on 8/14/87
- o Continually monitored activities at House-Senate Conference committee staff during August recess
- o Monitored Washington public affairs media for commentary and predictions on fate of trade bill in fall session of Congress
- o Began initial research of Epson regulatory issues through telephone interviews with client representatives
- o Reported likely fall Congressional agenda for trade issues to client
- o Fielded inquiry from news magazine; investigated reporter's angle/questions; conferred with client
- o Investigated client speaking opportunity before Pacific Coast Association of Port Authorities

- o Discussed at length media opportunities for Stanford study with Bart Narder, Stanford University
- o Arranged editorial backgrounding session between client and news magazine
- o Evaluated Department of Education solicitation of Epson involvement
- o Prepared comprehensive corporate newsclip report; delivered to client
- o Maintained frequent contact with RMcEvers/EPI and Sen. Packwood's office to work through details of visit
- o Media relations included preparation of media lists, media advisory, news release and follow-up with media on event attendance; news release and photo were distributed to trade and general business publications
- o Prepared copy for client's remarks to Sen. Packwood, obtained banner welcoming the Senator
- o Advance tour of facility to prepare for event
- o Coordinated with local photographer to shoot event and develop prints immediately after event
- o Event-day attendance and coordination

August 16, 1987 - September 15, 1987

- o Monitored activities and statements of United States Trade Representative regarding trade issues.
- o Attended Pro-Trade Group meeting to obtain strategy information from lobby group.
- o Prepared comprehensive trade briefing memo for Epson meeting 9/27; included research, phone contact with industry lobby groups, Congressional contacts, and briefing B-M/ Washington account team.
- o Participated in conference calls with Dennis Hecht.
- o Ongoing contact with staffs of Congressional trade conferees.
- o Prepared for and attended Epson Tariff Communications Task Force meeting 9/27.
- o Arranged media backgrounding session with GKunde, ALeonard; provided background information on Epson and management interviewees; attendance at interview

- o Revised GKunde biography and sent to client for approval.
- o Held creative session to develop ideas for Epson Awards Program; also discussed dealer relations, Madrona Project and California Bicentennial opportunities.

Attachment(s) III

Thomson, S.A.
Activities report
April 24, 1987 - October 23, 1987

April 24, 1987 - June 23, 1987

No activity.

July 1 - July 23, 1987

- o Counseled client regarding media relations for Thomson/GE announcement, including planning press materials, press conference and preparing message points.
- o Conducted research, wrote and edited press release and background press kit materials, coordinated with Thomson's New York office and Paris headquarters and with GE's Fairfield headquarters and Indianapolis headquarters of Consumer Electronics.
- o Distributed joint Thomson/GE press announcement over wire services, and to major national, business, and trade media.
- o Planned, executed, and attended Thomson/GE press conference. Fielded media inquiries and coordinated interviews.

July 24 - September 30, 1987

- o Ongoing review of press coverage resulting from announcement and press conference. Ongoing monitoring of print and broadcast media.
- o Met requests from journalists, fielded questions and distributed materials to journalists who were unable to attend press conference.
- o Coordinated with B-M Washington to provide Thomson background to members of Congress.
- o Meetings with Hill Offices:
 - 7/27/87 Telephone conferences with Cong. Frank McCloskey's office
RE: Thomson acquisition of G.E. Consumer Products Division
 - 7/31/87 Meeting with Dennis Jackman, L.A. to Arlen Specter

- 7/31/87 Meeting with Bill Pitts, L.A. to John Heinz
- 7/31/87 Meeting with John Enright, L.A. to Joseph M. McDade
- 7/31/87 Meeting with David Wildes, A.A./Legislative Asst.
to Andrew Jacobs
- 7/31/87 Conference with Cong. N. Sisisky's staff and Cong.
Phil Sharp's staff
RE: Thomson acquisition of G.E. Consumer Products
Division
- o Introduced Thomson executives to Congress and staffers to
brief them on its acquisition of GE Consumer Electronics
Division.
- 8/3/87 Meeting with Tom Duesterberg, A.A. to Sen. Dan
Quayle (R-IN)
RE: Thomson acquisition of G.E. Consumer Products
Division
- 8/3/87 Meeting with Chip Andrea, A.A. to Sen. Richard
Lugar (R-IN)
RE: Thomson acquisition of G.E. Consumer Products
Division
- 8/3/87 Conference with Bill McEven, A.A. to Cong. Hefner
and Brian Geaghen, A.A. to Cong. Hamilton
RE: Thomson acquisition of G.E. Consumer Products
Division
- 8/5/87 Conference with George Wilson, A.A. to Cong. Jontz
RE: Thomson acquisition of G.E. Consumer Products
Division
- 8/6/87 Meeting with Ellen Bloom, L.A. to Sen. Howard
Metzenbaum (D-OH)
RE: Thomson acquisition of G.E. Consumer Products
Division
- 8/6/87 Meeting with Laura Pressler, A.A. to Rep. Michael
DeWine (R-OH)
RE: Thomson acquisition of G.E. Consumer Products
Division
- 8/6/87 Meeting with Clint Fuller, A.A. to Sen. Jesse Helms
(R-NC)
RE: Thomson acquisition of G.E. Consumer Products
Division
- 9/10/87 Conference with Paul Vick, A.A. to Sen. T. Sanford
RE: Thomson acquisition of G.E. Consumer Products
Division

- 9/29/87 Meeting with Rep. Bill Hefner (D-NC)
RE: Thomson acquisition of G.E. Consumer Products
Division
- 9/29/87 Meeting with Rep. Frank McCloskey (D-IN)
RE: Thomson acquisition of G.E. Consumer Products
Division
- 9/29/87 Meeting with Rep. Ronnie Flipppo (D-AL)
RE: Thomson acquisition of G.E. Consumer Products
Division
- 9/29/87 Meeting with Rep. Dave McCurdy (D-OK)
RE: Thomson acquisition of G.E. Consumer Products
Division

October 1 - October 23, 1987

- o Discussed with members of Congress Thomson's bid for the
Army's LOS-F-H program of FAADS.
- 10/5/87 Conference with Steve Paterson, A.A. to Cong.
McCurdy
RE: Liberty System
- 10/16/87 Conference with Fred Slabach, L.A. to Sen. Stennis
RE: Liberty System
- 10/29/87 Conference with Eve Criswell, A.A. to Sen. Stennis
RE: Liberty System

Industrial Development Board for Northern Ireland (IDB)
Activities Report
April 24, 1987 - October 23, 1987

April 24, 1987 - May 15, 1987

- o Editorial visit to Northern Ireland conducted by representatives of trade magazine.
- o Continued arranging and conducting background sessions with editors at industry publications.
- o Revised Warne Surgical expansion press release
- o Began developing story on IDB year-end results
- o Contacted british magazine regarding story on NI crafts
- o Submitted photos of NI technology to wire service. Photo story goes out worldwide.
- o Followed up with business magazine regarding story on AVX and British Intelligence Systems.
- o Contacted six golfing and business publications to determine interest in golfing visit to NI.
- o Began coordination of M. Brand visit, including media
- o B-M/LA begins coordination of IDB involvement in LA World Trade Expo
- o Began developing ad campaign
- o Investigated various speaking platforms for OPOs
- o Began implementing survey of computer magazine readers, regarding site relocation plans.
- o Ongoing contact with IDB U.S. offices and B-M/Belfast to report on communications activities, budgets

May 16, 1987 - June 15, 1987

- o Continued revising information kit

- o Wire AP photo story placed with other wire stories
- o Followed up with editors who went on last month's tour to NI
- o Maintained contact with various trade and business publications regarding business and life-style stories
- o Arranged interviews for M. Brand with various publications regarding automation mapping
- o Conducted day-long media and presentation skills training for IDB OPOs
- o Arranged for NY OPO to attend golf outing with financial magazine
- o Continued contact with business associations and local press in Chicago, Cleveland, San Francisco, Los Angeles and Boston to schedule speaking engagements and press interviews for local OPOs
- o Ongoing contact with IDB/NY and B-M/Belfast regarding communications status, budget

June 16, 1987 - July 15, 1987

- o Held editorial meetings with various media regarding interest in business stories on Northern Ireland
- o Maintained ongoing contact with various business and trade publications met with previously or invited to NI
- o In preparation for the DeLorean/London Refurbishing announcement, telephoned major media and faxed release. At last minute, deal is cancelled, story pulled.
- o In Chicago, held Barry Douglas Concert for IDB contacts
- o Conducted research into medical technology sector, including contact with trade media, associations and industry analyst to learn the best way to identify and communicate with potential prospects. Based on input, drafted new communications recommendations.
- o Met with medical technology industry consultant regarding his assistance in identifying companies for IDB med-tech seminars
- o Continued implementation of computer magazine survey
- o Began development of OPO newsletter
- o Maintained ongoing contact with IDB/NY and B-M/Belfast regarding communications activity status, budgets

July 16, 1987 - August 15, 1987

- o Began contacting high tech trade editors to determine interest in a tour of Northern Ireland
- o Began contacting regional editors to determine interest in a tour of Northern Ireland
- o Began to research various publications for possible interviews with Northern Ireland delegation attending a Joint Venture and Trade Mission
- o Maintained ongoing followup with numerous trade and business editors to assist with business story development
- o Continued supervising computer magazine survey
- o During IDB high tech sector expert, S. MacDonnell's visit to the U.S., gained his input regarding communications program and drafted document
- o In the medical terminology sector, we began to investigate markets and platforms for the med tech seminars, including the AHA Convention in Anaheim
- o Submitted revised advertising plans to the client
- o Maintained ongoing contact with IDB/NY and B-M/Belfast, regarding communications activity status, budgets

August 16, 1987 - September 15, 1987

- o Ongoing followup with business and trade editors
- o Began release on Queens University Wave Power Machine
- o Confirmed speaking engagement for Chicago OPO at Exportation Association meeting
- o Finalized details and coordinated presentation of Chicago OPO at International Trade Association
- o Finalized arrangements for the med-tech seminar in Anaheim, completed slides and speeches, held meetings with consultant Roger Singer and other participants
- o Continued development of high tech seminars, including dates, locations, speakers, topics
- o Analyzed results of computer magazine project, compiled into report for IDB, drafted press release and met with magazine to review

- o Continued contact with editors and associations regarding media interviews and speaking engagements for OPOs in Chicago and Boston
- o Revised ad copy and finalized media plan
- o Maintained ongoing contact with IDB/NY and B-M/Belfast regarding communication activity status and budgets

September 16, 1987 - October 24, 1987

- o Began coordinating trip to London to meet with London correspondents of various media
- o Finalized commitments and travel for several business editors to tour Northern Ireland in October
- o Editor from computer magazine toured Northern Ireland
- o Began coordination of high tech editorial tour of NI in November
- o Worked media in Baltimore and Washington in support of the joint venture mission
- o For NI Secretary of State Tom King's visit we arranged an interview with industry magazine regarding the economics of NI today
- o Began development of theme and concept for the U.S. main brochure
- o In the high tech sector we followed up with publications regarding stories on the computer magazine survey; finalized recommendations for high tech seminars in New York and San Francisco
- o For medical technology sector, continued preparation for the seminars, including sending invitations, drafting speeches, confirming speakers, dates, place, etc.
- o Continued contact with associations and publications in Chicago and Boston to schedule speaking engagements and interviews for local OPOs
- o Maintained ongoing contact with IDB/NY and B-M/Belfasst regarding communications activity status and budgets

Keizaikai USA, Inc./Business Tokyo
Activities Report
April 24, 1987 - October 23, 1987

April 24, 1987 - May 15, 1987

- o Final preparations for May 4 luncheon, met with hotel banquet manager to confirm all arrangements; compiled final attendance list and produced name tags; printed events programs; coordinated schedules of visitors from publication's office in Tokyo as well as for keynote speaker and aide; conducted final "rehearsal" of program with client.
- o Luncheon, May 4 - coordinated final hotel set-up and monitored all luncheon activity.
- o Met with client following luncheon to discuss impact, attendance, parent-office comments, etc.

CLIENT: THOMSON CSF, INC. -- 1277

<u>CHECK #</u>	<u>DATE BANKED</u>	<u>INVOICE # PAID</u>	<u>AMOUNT</u>
WIRE 70575	6/21/87	NY245132	\$ 19,993.00
WIRE 10575	9/3/87	NY245132	65,893.00
WIRE 80575	9/30/87	NY019044	15,905.71
41074	10/8/87	NY011103	1,497.87
		WA011405	27.48
		WA006893	51.75
		NY007372	4,831.85
		NY005906	1,040.00
		NY008272	13,064.50

CLIENT: SEOUL OLYMPIC ORGANIZING COMMITTEE -- 1518

<u>CHECK #</u>	<u>DATE BANKED</u>	<u>INVOICE # PAID</u>	<u>AMOUNT</u>
J WIRE 08601	6/21/87	NY011307	\$241,750.00
		NY013242	241,750.00
		NY016538	241,750.00

CLIENT: SAUDI BASIC INDUSTRIES CORP. -- 744

<u>CHECK #</u>	<u>DATE BANKED</u>	<u>INVOICE # PAID</u>	<u>AMOUNT</u>
WIRE 082603	5/11/87	NY011963	\$ 22,556.11
		NY012023	1,287.97
		NY011957	669.22
		NY011956	22,755.97
		NY011955	30,304.48
		NY011954	9.62
		NY011953	7,361.00
		NY011952	19,216.74
		NY011958	2,892.60
		NY010683	6,709.96
		NY011962	22,401.95
		NY011950	14,159.96
		NY011951	2,012.50
		NY011295	4,416.30
WIRE 15110	5/21/87	NY013266	17,881.23
		NY013267	177.02
		NY013269	18,352.16
		NY013270	34,930.85
		NY013271	4,759.17
		NY013272	7,217.50
		NY013273	2,293.34
		NY013274	5,136.37
		NY013276	991.38
		NY013277	9,106.65
		NY013278	4,136.24
		NY013279	2,291.65
		NY012928	3,743.43
		WIRE 02527	6/23/87
NY014390	8,957.67		
NY014395	112.20		
NY014400	20.93		
NY014459	32,134.46		
NY014463	24,681.40		
NY014464	500.21		
NY014467	9,681.40		
NY014471	19,770.62		
NY014474	11,082.49		
NY014519	4,659.83		
NY014522	250.00		
NY014524	266.90		
NY014526	38.00		

CLIENT: SAUDI BASIC INDUSTRIES CORP. -- 744 (continued)

WIRE 00176	7/16/87	NY015658	\$ 1,182.22		
		NY015659	55.04		
		NY015660	39,741.84		
		NY015661	16,333.05		
		NY015662	1,939.58		
		NY015665	8,621.25		
		NY015666	30.50		
		NY015667	1,008.52		
		NY015668	4,073.93		
		NY015669	2,002.99		
		NY015670	4,652.00		
		NY015671	16,238.28		
		NY015236	4,349.96		
		P/C 029	427.07		
		WIRE 02549	8/18/87	NY016792	54,016.36
				NY016794	3,007.47
NY016795	1,797.28				
NY016796	8,945.00				
NY016798	15.75				
NY016800	640.00				
NY016802	15,258.84				
NY016804	553.00				
NY016809	301.25				
NY016511	3,173.80				
NY018168	148.00				
WIRE 28121	9/17/87			NY018165	526.97
		NY018166	187.50		
		NY018167	35.00		
		NY018168	64,391.28		
		NY018169	1,948.46		
		NY018170	990.62		
		NY018173	8,330.00		
		NY018175	427.39		
		NY018174	227.78		
		NY018176	525.52		
		NY018177	3,081.36		
		NY018141	22.00		
		NY018140	265.52		
		NY017682	20,341.85		

CLIENT: SAUDI BASIC INDUSTRIES CORP. -- 744 (continued)

<u>CHECK #</u>	<u>DATE BANKED</u>	<u>INVOICE # PAID</u>	<u>AMOUNT</u>
WIRE 08762	10/22/87	NY019180	\$ 2,287.69
		NY019182	71,377.65
		NY019183	4,653.82
		NY019184	4,365.50
		NY019186	3,503.61
		NY019187	516.81
		NY019188	1,092.00
		NY019189	400.00
		NY019190	12,476.53
		NY019558	71,749.39
		P/C 39	1,478.77
115	4/28/87	NY010682	2,498.81

CLIENT: PETROLEOS DE VENEZUELA S.A. -- 1100

<u>CHECK #</u>	<u>DATE BANKED</u>	<u>INVOICE # PAID</u>	<u>AMOUNT</u>
WIRE 08784	7/14/87	NY244533	\$ 4,665.84
		NY006065	12,199.84
		NY009071	6,986.02

CLIENT: INDUSTRIAL DEVELOPMENT BOARD FOR NORTHERN IRELAND - 1650

<u>CHECK #</u>	<u>DATE BANKED</u>	<u>INVOICE # PAID</u>	<u>AMOUNT</u>
WIRE 89802	10/7/87	NY016604	\$ 1,364.56
		NY016605	782.85
		NY016606	12,874.37
		NY016607	2,844.61
		NY016608	2,879.89
		NY016609	3,001.19
		NY016610	97.00
		NY016611	4,979.62
		NY016612	3,274.39
		NY016613	50.61
		NY016614	1,175.00
		NY016615	16,974.34
		NY016616	164.25
		NY016618	84.58
		NY016619	5,525.11
		NY016620	8,928.22
		NY016621	407.89
		NY016622	7,938.89
		NY016623	7,204.92
		NY015499	6,261.06
		NY015502	3,782.48
		NY015504	9,691.70
		NY015505	657.45
		NY015506	1,271.28
		NY015507	5,765.04
		NY015509	922.00
		NY015510	14,876.78
		NY015511	8,573.93
		NY015512	12,047.10
		NY015513	800.00
		NY015514	1,904.90
		NY015515	5,784.52
		NY015516	9,003.86
		NY015517	1,846.93
		NY015518	1,820.98
		NY015519	721.70
		NY015520	390.75
		NY015521	128.55
		NY015522	1,501.50
		NY015527	5,043.98
		NY015528	25,802.72
		NY015663	6,767.35

CLIENT: KEIZAIKAI/BUSINESS TOKYO -- 1774

<u>CHECK #</u>	<u>DATE BANKED</u>	<u>INVOICE # PAID</u>	<u>AMOUNT</u>
WIRE 14975	5/13/87	CN012598	\$ 98.00
1497	8/21/87	NY017304	5,000.00
1505	8/31/87	NY017304	5,000.00
1547	10/2/87	NY018541	5,149.37
1606	10/20/87	NY019711	5,150.00

CLIENT: EPSON AMERICA, INC. -- 1820

<u>CHECK #</u>	<u>DATE BANKED</u>	<u>INVOICE # PAID</u>	<u>AMOUNT</u>
104672	6/8/87	LA013962	\$ 23,551.37
107357	6/30/87	LA014378	21,546.96
110124	7/14/87	LA015103	38,815.59
109444	7/17/87	LA015105	30,881.50
112808	8/5/87	LA016163	28,030.01
114948	8/7/87	LA015965	73,535.32
118201	9/8/87	LA017271	2,180.15
		LA016027	976.86
119651	9/15/87	LA018189	39,499.36
		LA018234	68,872.50
120794	9/29/87	LA019016	74,998.80
123021	10/16/87	LA018513	2,001.33

CLIENT: U.S. TAIWAN, ROC FAIR TRADE COUNCIL -- 1907

<u>CHECK #</u>	<u>DATE BANKED</u>	<u>INVOICE # PAID</u>	<u>AMOUNT</u>
WIRE 76943	9/30/87	PC 005	\$ 30,000.00
WIRE 21025	10/16/87	PC 005	65,857.87
WIRE 77025	10/23/87	PC 005	30,833.61

Attachment(s) V

Seoul Olympic Organizing Committee

Professional Services	\$ 200,670.00
Administration/Support Services	35.00
Administrative Surcharge	7,937.99
Air Freight	28.00
Audio Visual Equipment	102.00
Audio Visual Supplies	28.50
BM Media Information System	135.91
Clipping Service	1,306.34
Decmate Processing	9,365.00
Entertainment	1,725.38
Extra Magazine & Subscription	121.44
Finished Art	31.15
Information Bank Searches	4,747.41
Labor	317.66
Local Transportation	1,804.73
Meals	487.39
Messenger	364.10
Newswire Service	788.25
Photographic Prints - Color	510.60
Postage	425.49
Prints - Black & White	119.61
Production	794.14
Production Estimating Services	25.00
Props/Wardrobe	95.70
Reference Materials	1.00
Releases, Mimeo & Mail	65.15
Reproduction Charges	3,948.08
Research	46.15
Secretarial Services	295.00
Shipping	1,223.37
Stationery & Supplies	0.74
Telephone	5,881.09
Telephone - Long Distance	160.77
Telephone - Type - Graph	531.94
Travel Expenses	663.84
Travel Expenses - Air and Car	4,005.44
Travel Expenses - Other	4,047.01
Typography	805.00
Word Processing	3,283.17
Consultation Fee	198,518.44

Total

\$ 445,442.98

Seoul Olympic Organizing Committee (Continued)

Miscellaneous	675.00
Miscellaneous Expenses - Tips, Photography	789.49
Miscellaneous	484.12
Miscellaneous Expenses	1,617.00
Rylance's overseas living allowance	1,010.00
Wire transfer monthly operating expenses	4,663.71
BM employee payroll expense	2,900.00
Wire transfers made to BM/liaison office to cover monthly operating expenses not a BM profit center	84,000.00
PR firm hired to assist BM cost for their time and OOP expenses	36,466.68
Purchase of computer for client and consultant fees	2,275.00
Hotel for Rylance	2,000.50
Telephone - E Mail and FAX	1,760.99
Miscellaneous	<u>5,624.44</u>
Total	\$ 144,266.93

Attachment(s) V

Keizaikai/Business Tokyo

Administrative Surcharge	\$300.00
Art Materials	4.41
Information Bank	<u>149.37</u>
Total	\$453.78

Attachment(s) V

Saudi Basic Industries Corp.

Air Freight	\$	800.00
Audio Visual Supplies/Equipment		40.85
Art Materials		135.50
Clerical Services		479.94
Clipping Services		523.36
Copy & Creative Services - BM Purchase	98,	392.88
Decmate Processing	6,	748.75
Entertainment	1,	249.55
Extra Magazines & Subscriptions		505.00
Food		312.75
Information Bank Searches		121.02
Local Transportation		148.75
Messenger		234.80
Miscellaneous Expenses		521.87
Photographic Prints B/W		135.45
Photostats		5.41
Postage		12.09
Releases, Mimeo & Mail	1,	108.90
Reproduction Charges	4,	166.90
Research		350.40
Shipping		20.00
Slides		302.34
Storage		387.11
Telephone	3,	570.73
Telephone - Long Distance	1,	745.06
Televideo Production		19.00
Translation	2,	500.00
Transportation Expenses		20.00
Travel Expenses - Air/Car	13,	037.40
Travel Expenses - Other		281.22
Typography		104.28
Word Processing		<u>1,900.22</u>

Total \$ 139,881.53

Attachment(s) V

Thomson, S.A.

Storage	\$ 1,105.25
Administrative Surcharge	427.50
Editorial Contact	120.77
Extra Magazine & Subscription	31.75
Local Transportation	3.00
Meeting Expenses	247.11
Reference Materials	31.75
Reproduction Charges	139.00
Shipping	63.75
Telephone	411.40
Travel Expenses - Air & Car	418.00
Word Processing	<u>1,778.53</u>
Total	\$ 4,777.81

Attachment(s) V

Petroleos de Venezuela, S.A.

Extra Magazine & Subscription	\$ 66.47
Messenger	119.60
Reproduction Charges	24.00
Telephone	233.21
Decmate	<u>70.00</u>
Total	\$ 513.28

Attachment(s) V

Industrial Development Board for
Northern Ireland

Reproduction Charges	\$ 11,837.39
Shipping	2,458.61
Administrative Surcharge	18,203.62
Decmate Processing	23,837.00
Entertainment	4,528.52
Local Transportation	1,913.41
Telephone	16,776.27
Messenger	2,234.85
Word Processing	4,582.30
Production	6,403.08
Meals	441.39
Travel Expenses - Other	3,788.28
Air Freight	1,311.38
Audio Visual Equipment	166.00
Audio Visual Supplies	229.86
Telephone Long Distance	367.47
Art Materials	1,745.03
Freelance Mechanical Artists	165.00
Illustration Design	1,109.62
Typography	911.64
Clipping Service	2,429.14
Postage	243.72
Secretarial Services	1,670.55
A/V Equipment/Supplies	4.02
Information Bank Searches	1,636.20
Photographic Prints B/W	117.65
Miscellaneous Expense	31,711.32
Photography	311.43
Administrative/Support Services	1,145.65
Telephone Type - Graph	957.61
Photostats	140.60
Travel Expense - Air & Car	10,439.37
Releases Mimeo & Mail	367.00
Extra Magazine Subscription	187.28
Consultation Fee	28,837.80
Transportation Expense	96.90
Clerical Service	251.30
Video	276.98
BM-Media Information System	736.13
Film & Processing	48.48
Slides	144.78
Print Media Materials	11.77
Space Purchased	12,054.80
Reprints	2,660.82

Industrial Development Board for
Northern Ireland (Continued)

NYONIX Slides	2,718.96
Research	4,092.65
DEX/Telecopy	151.34
Meeting Expense	10.40
Travel Expenses	218.03
Food	291.14
Newswire	711.78
Lodging	152.76
VTR Dubs	385.30
Production Estimating Service	698.00
Stationery & Supplies	32.23
Photostats	253.65
Mechanical Art	1,707.23
Televideo Production	95.00
Other Travel Expenses	1,613.84
Overtime Meals	4.00
Photographic Prints - Color	334.90
Freelance/Miscellaneous	500.00
Audio Video Monitoring	233.54
Prints	5,146.48
Equipment Rental	636.72
Concept Development	19.21
Display Material	11.77
Props	18.45
Production	6,169.12
Travel Expense Entertainment	6.00
Budget Allocation	10.00

Total

\$225,714.52

Attachment(s) V

U.S.-Taiwan, ROC Fair Trade Council

Local Transportation	\$	221.52
Notary Fees		56.00
Reference Book		25.00
Reproduction Charges		1,185.80
Supplies		373.39
Local Telephone		528.90
Word Processing		1,349.05
Long Distance Telephone		870.00
Information Bank		635.00
Messenger		258.33
Limo Rental		164.56
Airfair		168.00
Food		103.04
Postage		78.12
Press Kit Folders		233.20
Press Kit Labels		238.50
Typesetting Invitations		25.00
Printing Invitations		340.55
Media Clipping Service		344.00
Honorarium		500.00
Goodwill Deposit for Reception		<u>2,000.00</u>
Total	\$	9,697.96

Epson America, Inc.

Administrative/Support Services	\$ 78.75
Administrative Surcharge	11,093.09
Airfreight	2,471.78
Art Direction	2,510.66
Art Materials	139.92
Audio Visual Equipment	111.60
Clerical Services	173.40
Clipping Service	3,256.46
Decmate Processing	367.50
Dex/Telecopy	583.62
Display Material	808.84
Editorial Contact	690.15
Entertainment	371.76
Equipment Purchase	328.97
Equipment Rental	476.99
Exhibits	178.69
Extra Magazine	1,829.86
Info Bank Searches	2,037.11
Info Bank Searches - Washington	380.30
Local Transportation	1,446.81
Lodging	2,349.71
Meals	481.18
Meeting Expenses	348.21
Messenger	2,148.24
Miscellaneous	667.36
Model Fee	1,775.78
Newswire Service	1,503.31
Photographic Prints - Color	897.05
Photographic Prints - B/W	5,114.57
Photographic Services	1,100.00
Photography	6,477.33
Photostats	65.62
Postage	1,519.32
Presentation Materials	100.47
Press Kits	29,422.61
Printing	8,588.11
Promotional Display	97.11
Props	1,356.68
Props/Wardrobe	175.18
Reference Material	273.79
Reproduction Charges	12,901.25
Secretarial Services	30,841.25
Shipping	1,448.01
Slides	2,358.09
Stationery & Supplies	940.88
Telephone	8,792.04
Telephone - Long Distance	212.10
Telephone-Type-Graph	3.00
Transportation Expenses	1,299.95

Epson America, Inc. Cont'd

Travel Expenses	339.22
Travel Expenses - Air & Car	5,015.00
Travel Expenses - Other	302.06
Typography	473.02
VTR Dubs	44.45
Word Processing	9,800.05

TOTAL: \$168,568.26

Attachment VI

<u>Date</u>	<u>Amount</u>	<u>Name of Political Organization</u>	<u>Name of Candidate</u>
6/1/87	\$ 250.00	Markey for Congress	Edward Markey
6/18/87	250.00	Synar for Congress	Mike Synar
8/3/87	50.00	Guy Land for Treasurer	Guy Land
8/14/87	50.00	Driscoll for D.A. Committee	John Driscoll
9/15/87	250.00	Ray Mabus for Governor	Ray Mabus
9/16/87	200.00	Hartigan for Illinois	Neil Hartigan
9/16/87	1,000.00	Dole for President	Robert Dole
9/16/87	1,000.00	Dole for President	Robert Dole
10/1/87	1,000.00	Boren for Senate	David Boren
10/3/87	100.00	Hynes for Assessor	Thomas Hynes
11/1/87	25.00	Arlington County Board Coalition	Bill Newman and Al Eisenberg

UNITED STATES DEPARTMENT OF JUSTICE
REGISTRATION UNIT
CRIMINAL DIVISION
WASHINGTON, D.C. 20530

NOTICE

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form OBD-64 - Supplemental Statement):

Yes X or No _____

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

Yes _____ or No _____

(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)


Signature

November 20, 1987
Date

Jonathan S. Jessar

Please type or print name of signatory on the line above

Senior Vice President & General Manager
Title

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