

OCT 23 1988

For Six Month Period Ending _____
(Insert date)

Name of Registrant: **Burson-Marsteller** Registration No.: **2469**
Business Address of Registrant:
1850 M Street, N.W.
Suite 900
Washington, D.C. 20036 **I-REGISTRANT**

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

- (1) Residence address Yes No
- (2) Citizenship Yes No
- (3) Occupation Yes No

(b) If an organization:

- (1) Name Yes No
- (2) Ownership or control Yes No
- (3) Branch offices Yes No

2. Explain fully all changes, if any, indicated in item 1.

n/a

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes No

If yes, furnish the following information:

Name	Position	Date Connection Ended
See Attachment I		

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4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?
 Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
See Attachment II				

5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?
 Yes No

If yes, identify each such person and describe his services.

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
See Attachment III		

7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
Nancy Prater	395 South End Ave. Apt. 27N New York, NY 10280	Asst. account executive	5/16/88
Charles M. Schroeder	529 W. 48th Street #9 New York, NY 10036	Account Representative	9/16/88

II—FOREIGN PRINCIPAL

(PAGE 3)

8. Has your connection with any foreign principal ended during this 6 month reporting period? Yes No

If yes, furnish the following information:

Name of foreign principal

Date of Termination

Epson America, Inc.

10/23/88

9. Have you acquired any new foreign principal¹ during this 6 month reporting period? Yes No

If yes, furnish following information:

Name and address of foreign principal

Date acquired

Saudi Refining Inc. 9009 West Loop South, Houston, TX 77096

6/30/88

Thomson-CSF, Inc. 2231 Crystal Dr., Suite 814,
Arlington, VA 22202

10/05/88

10. In addition to those named in Items 8 and 9, if any, list the foreign principals¹ whom you continued to represent during the 6 month reporting period.

Saudi Basic Industries Corp.; Seoul Olympic Organizing Committee;
Industrial Development Board for Northern Ireland.

III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes No

If yes, identify each such foreign principal and describe in full detail your activities and services:

See Attachment (s) IV

¹The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity² as defined below?
Yes No

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

Burson-Marsteller, in its role as a public relations agency, occasionally disseminates press releases to trade magazines, business publications and general interest media on behalf of SABIC. These, respectively, deal with the petrochemical market.

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13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes No

If yes, describe fully.

²The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV—FINANCIAL INFORMATION

14. (a) RECEIPTS—MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.³

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
See Attachment V			

<u>\$2,720,180.74</u>
Total

(b) RECEIPTS—THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁴ other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes No

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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³A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).
⁴Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS—MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes No

(2) transmitted monies to any such foreign principal? Yes No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
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See Attachment VI

\$1,059,821.85
Total

15. (b) DISBURSEMENT OF THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value⁵ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes No

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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(c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value⁵ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes No

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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See Attachment VII

V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes No

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

Saudi Basic Industries Corp.

⁵Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes No *

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

*Burson-Marsteller's contract with SABIC has an overall media relations budget, of which dissemination activities are but one element.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

Radio or TV broadcasts Magazine or newspaper articles Motion picture films Letters or telegrams
 Advertising campaigns Press releases Pamphlets or other publications Lectures or speeches

Other (specify) _____

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

Public Officials Newspapers Libraries
 Legislators Editors Educational institutions
 Government agencies Civic groups or associations Nationality groups
 Other (specify) _____

21. What language was used in this political propaganda:

English Other (specify) _____

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes No

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes No

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes No

VI—EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

- (a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

Exhibit A⁶ Yes No
 Exhibit B⁷ Yes No

If no, please attach the required exhibit.

- (b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes No

If yes, have you filed an amendment to these exhibits? Yes No

If no, please attach the required amendment.

⁶The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

⁷The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

If you have previously filed an Exhibit C⁸, state whether any changes therein have occurred during this 6 month reporting period. Yes No

n/a

n

If yes, have you filed an amendment to the Exhibit C? Yes No

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement? Yes No

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

Jonathan S. Jessar

Jonathan S. Jessar

Executive Vice President/General Manager

Subscribed and sworn to before me at 1850 M Street, N.W., Suite 900, Wash. D.C. 20036

this 1 day of December, 19 88

Sandra J. Brookings

(Signature of notary or other officer)

My Commission Expires March 14, 1993

⁸The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

DEPARTMENT OF JUSTICE REPORT
BURSON-MARSTELLER
APRIL 24, 1988 - OCTOBER 23, 1988

TERMINATIONS

<u>Name</u>	<u>Title</u>	<u>Termination Date</u>
William Bell	V.P.	6/30/88
John Birch	S.V.P.	5/31/88
Lee Davies	V.P.	7/01/88
Robert Feldman	V.P.	10/21/88
Charles Hamlin	V.P.	9/09/88
Gayle Haring	V.P.	7/26/88
Lawrence Kurtz	V.P.	6/17/88
Lance Morgan	V.P.	7/01/88
Tracey Riese	V.P.	9/23/88
Roger Semerad	S.V.P.	8/15/88

DEPARTMENT OF JUSTICE REPORT
BURSON-MARSTELLER
APRIL 24, 1988 - OCTOBER 23, 1988

ADDITIONS

<u>Name & Address</u>	<u>Title</u>	<u>Date Assumed</u>	<u>Citizenship</u>
Gerry Athas 80-39 87th Road Woodhaven, NY 11421	V.P.	10/21/88	U.S.
Howard Bragman 1200 S. Hauser Boulevard Los Angeles, CA 90019	V.P.	6/24/88	U.S.
Andrew Capron 69 Watchung Avenue Montclair, NJ 07042	V.P.	10/21/88	U.S.
Katherine Fajardo 31 Littlerock Road Darien, CT 06820	V.P.	10/21/88	U.S.
Terrence Hill 115 4th Avenue #4J New York, NY 10003	E.V.P.	7/11/88	U.S.
Michael Jolivette 2052 Lincoln Park West Chicago, IL 60614	S.V.P.	10/17/88	U.S.
Ronald Kalb 1303 Las Raposas Road San Rafael, CA 94903	V.P.	7/01/88	U.S.
Lois Levin 20 Beekman #11B New York, NY 10022	V.P.	6/24/88	U.S.
Paul Marone 4111 Via Marina B-314 Marina del Rey, CA 90202	V.P.	8/01/88	U.S.
Lee Migliara 254 Park Avenue South #4J New York, NY 10010	V.P.	10/21/88	U.S.
Richard Moore 1608 Fitzgerald Lane Alexandria, VA 22302	V.P.	6/24/88	U.S.

William Sklar V.P. 10/21/88 U.S.
5851 Upton Street
McLean, VA 22101

Ivana Santini Tibbetts V.P. 6/24/88 U.S.
34-36 80th Street
Jackson Heights, NY 11372

Vicki Wray V.P. 10/21/88 U.S.
265 Ingleside Drive
Stamford, CT 06903

Rebecca Todd York V.P. 6/24/88 U.S.
10508 Cowberry Court
Vienna, VA 22180

Please note that the following officer assumed his title prior to April 24, 1988 but was not included in the previous report.

James Murphy E.V.P. 4/15/88 U.S.
2 Vista Drive
Greenwich, CT 06830

Attachment III

<u>Name</u>	<u>Position or Connection</u>	<u>Date Terminated</u>
William Frank Anderson	Senior account executive	07/15/88
Kent C. Cooper	Senior account executive	07/01/88
Charles E. Hamlin	Vice president/group manager	09/09/88
Patricia J. Farrell	Senior account executive	08/11/88
Robert C. Feldman	Senior vice president	10/21/88
Lawrence W. Kurtz	Vice president/group manager	06/17/88
Phyllis V. Laorenza	Consultant	09/09/88
Patrice T. Malone	Senior Account Executive	11/04/88
Daniel H. Saks	Client service manager	07/29/88
Paul H. Spiers, Jr.	Consultant	07/07/88

Saudi Basic Industries Corporation
Activities Report
April 24, 1988 - October 23, 1988

April 24 - May 23, 1988

- o Distributed two press releases.
- o Produced and distributed three articles bylined by SABIC executives for exclusive placement with three separate trade magazines.
- o Executed two interviews for a SABIC executive with a trade and a financial newspaper.
- o Began coordinating interviews for a SABIC executive with New York business press editors.
- o Provided a Saudi diplomat from the Royal Embassy of Saudi Arabia in Washington, D.C., with background information on SABIC and an updated "Products and Projects" chart. Information to be used in an update of the Embassy's booklet, "A Businessman's Guide to Saudi Arabia."
- o Officially registered SABIC delegates at the National Plastics Exposition (NPE) trade show in Chicago, held June 20-24, 1988.
- o Contacted 50+ trade editors as part of groundwork for a SABIC press briefing at NPE.
- o Sent memos to client regarding recent newspaper/magazine articles.

May 24 - June 23, 1988

- o Held meetings with editors for three trade publications to determine their interest in publishing information on SABIC.
- o Based on contact with trade editors, an editorial calendar update was produced and sent to the client.
- o Sent memos to the client regarding recent newspaper/magazine articles.
- o Editing of press releases and photo captions included as part of the SABIC 1988 Press Kit. Press Kit distributed at NPE.
- o Agency contacted by a reporter from a major business magazine requesting information for a listing in the magazine's non-U.S. industrial corporations listing.

- o Agency prepared and executed a media training program for a SABIC executive at the agency's New York office.
- o Execution of interviews for a SABIC executive with key New York business publications.
- o Agency planned and executed a press briefing for a SABIC executive at NPE and for a briefing of the MidAmerica Arab Chamber of Commerce.
- o General media support activities for client at NPE trade show (i.e. arranging interviews with SABIC personnel, distributing printed information and handling of logistics for meetings).

June 24 - July 23, 1988

- o Distributed two press releases.
- o Prepared a mini press kit, containing three releases, on a SABIC plant. Forwarded to client for approval.
- o Forwarded photo of SABIC plant to a U.K. trade publication for use as a cover photo.
- o At client's request, agency contacted trade magazines to confirm the rumor that a Texaco ethylene plant had exploded.
- o Agency worked with several trade editors to develop articles on SABIC.
- o Agency continued general media support activities for client at NPE trade show (i.e. arranging interviews with SABIC personnel, distributing printed information and handling of logistics for meetings).
- o 1988 SABIC Press Kit distributed to U.S. trade and business editors, industry consultants and financial analysts not attending NPE trade show.
- o Agency followed up with trade editors who attended the NPE press briefing to determine whether they would print information obtained at press briefing.
- o Sent memos to client regarding recent newspaper/magazine articles.
- o Sent report to client on recent media training of a SABIC executive.

July 24 - August 23, 1988

- o Sent memos to client regarding recent newspaper/magazine articles.
- o Mini press kit (three releases, two pictures) on new SABIC plant distributed to U.S. trade editors.
- o Agency provided a trade editor with client's views on packaging trends.
- o Developed and completed a report on communication practices of U.S. chemical companies; forwarded report to client.
- o Distribution of one press release.
- o Received approval on French and German case histories; edited the stories and forwarded to agency's offices in Paris and Frankfurt, respectively.
- o Drafted a German case history, sent to client for approval.

August 24 - September 23, 1988

- o Sent memos to client regarding recent newspaper/magazine articles.
- o Distribution of three press releases.
- o Agency responded to queries from trade editors prompted by a SABIC press release.
- o Agency contact overseas offices to obtain the information required to develop a global editorial calendar for the remainder of 1988.
- o Agency placed a SABIC advertisement and listed SABIC products in a trade publication's 1989 Buyer's Guide.
- o Agency developed a recommendation for a low-budget corporate advertising program.

- o Agency received 110 copies of client's 1987 annual report and distributed to U.S. trade media.

September 24 - October 23, 1988

- o Sent memos to client regarding recent newspaper/magazine articles.
- o Distribution of one press release.
- o Agency worked with several trade editors to develop stories on SABIC.
- o Memo to client regarding corporate titles and how corporate responsibility relates to the title.
- o Agency received approval of a German case history and forwarded final products (including two pictures) to agency's Frankfurt office.
- o Coordination of client business trip to Germany with agency's Frankfurt office to begin work for K '89, a trade show in Germany.

Industrial Development Board for Northern Ireland (IDB)
Activities Report
April 24, 1988 - October 23, 1988

April 24 - May 15, 1988

- o Maintained contact with business, high tech, med tech and site selection editors. We have submitted stories to those who attended IDB events.
- o Developed press releases on new business developments in Northern Ireland; distributed to appropriate publications.
- o Followed-up with editors who have interviewed various IDB officials to ensure ongoing positive coverage of IDB.
- o Arranged for business luncheons between IDB officials and the Business Council for International Understanding (BCIU) and the international staff of a major business publication.
- o Began designing new advertising.
- o Coordinated final details for roundtable discussion on the results of a survey on U.S. attitudes toward European expansion.
- o Wrote job creation release and distributed over News Radio Network.
- o Continued media efforts for Northern Ireland trade mission to U.S.

May 16 - June 15, 1988

- o Researched and wrote several photo captions for new products developed in Northern Ireland; submitted captions for distribution over a newswire.
- o Maintained contact with business, high tech, med tech and site selection editors.
- o Attended BCIU and major business publication luncheons.
- o Continued development of four new ads.
- o Contacted New York business trade editors to determine interest in meeting members from the Northern Ireland trade mission. Arranged several interviews and provided editors with background information.
- o Discussed early results of IDB study on U.S. attitudes toward European expansion with a major business publication's research staff.

- o Prepared transcripts of roundtable discussion on survey results for production.
- o Arranged and executed interviews for several radio stations with an IDB executive.
- o Wrote news releases on new products being developed in Northern Ireland; distributed to appropriate media.
- o Coordinated a trip for U.S. electronics editors to Northern Ireland.
- o Purchased ad space in trade, business and daily publications. Responded to inquiries from other publications about future ad opportunities.
- o Researched software and electronics publications for possible speaking opportunities.
- o Continued development of stories for trade magazines; liaised with trade editors to secure placement of stories.
- o Secured IDB med tech director as co-facilitator at panel discussion at a medical device industry convention in New York. Arranged media interviews for med tech director.
- o Coordinated follow-up mailings/phone calls to Baltimore manufacturers selected by OPO from the Northeast Market survey conducted by a business publication.
- o Supervised creation of Boston-Gateway Venture trade booth.
- o Arranged interviews for electronics editors with a professor from the University of Ulster.
- o Coordinated a software company research project to determine prospects for the OPO.
- o Met with American Electronics Association (AEA) to determine tie-in possibilities for upcoming fall AEA conventions.
- o Prepared for June Management Steering Group (MSG) meeting.

June 16 - July 15, 1988

- o Researched and wrote photo news releases on new products being developed in Northern Ireland; distributed over newswires.
- o Maintained contact with business, high tech, med tech and site selection editors.

- o Developed a release highlighting medical developments in Northern Ireland.
- o Arranged interviews for editors of Texas newspapers with David Ripley, President of Neotech (a Dallas-based company with a Northern Ireland subsidiary).
- o Made ad buys in financial publications.
- o Completed last of four new ads, design through mechanical.
- o Researched newsworthy medical developments in Northern Ireland.
- o Began developing placement strategy for both the roundtable and survey results (survey on U.S. attitude towards investing in Europe).
- o Coordinated with outside firm and began research in Pittsburgh area to target firms interested in overseas expansion. OPO will follow up with top prospects.
- o Teamed up with AEA to co-sponsor a series of seminars on the implications of 1992.
- o Researched story for aviation trades on new ejector seat developed in Northern Ireland.
- o Accompanied electronics editors on four-day trip to Northern Ireland.
- o Responded to various editorial inquiries.
- o Developed follow-up report on the IDB seminar conducted at the American College of Cardiology. Submitted to client.
- o Continued work on Northeast Market follow-up; developed script for client to use when making telemarketing calls.
- o Wrote letter to publisher of a business publication, outlining options for a seminar.
- o Contacted, sent information and followed up with Univ. of Chicago regarding James Gray's speaking engagement on 1992. Also contacted other Midwest organizations to determine speaking opportunities.
- o Began executing a software company research project to determine prospects for OPO.
- o Provided B-M Belfast with list of B-M clients who would be appropriate for IDB to contact.

- o Discussed redesign of booth used for Boston/Gateway Venture with IDB/B-M Belfast.
- o Continued pre-meeting MSG preparations, including year-to-date and first and second quarter charts. Carried out MSG meeting.

July 16 - August 15, 1988

- o Researched and wrote photo news releases for several medical products; distributed to appropriate media.
- o Maintained contact with business, high tech, med tech and site selection editors.
- o Contacted business editors to determine interest in a visit to Northern Ireland.
- o Placement of ads in trade and business publications.
- o Wrote news release on survey conducted with major business publication; release to be distributed during next reporting period.
- o Discussions with Network of City Business Journals regarding development of program similar to the Northeast Market Project in Pittsburgh and Minneapolis. Began initial steps of Minneapolis project.
- o Continued contact with AEA on co-hosting a seminar on the implications of 1992.
- o Explored media opportunities for IDB with business and medical publications during American Heart Association (AHA) conference.
- o Began writing news release on U.S. companies doing contract R&D with NIRAD.
- o Maintained contact with OPO to assess programming needs and publicity material.
- o Continued to investigate speaking opportunities for James Gray.
- o Contacted software trade editors in San Francisco to obtain their input on the software mailer project.
- o Concluded the first stage of software company research project (to determine prospects for the OPO).
- o Spoke with representative from Cahners Exposition Group to gain information about computer trade shows appropriate for OPO involvement.

- o Maintained contact with OPOs to answer questions, gain input and report on account status.

August 16 - September 15, 1988

- o Researched and wrote photo news releases on new products developed in Northern Ireland; distributed to newswires.
- o Researched and wrote stories on new U.S. business activity in Northern Ireland; distributed to business and trade magazines.
- o Ongoing contact with business editors to coordinate visit to Northern Ireland in September.
- o Maintained contact with business, high tech, med tech and site selection editors.
- o Mailed survey release to top 500 U.S. daily newspapers.
- o Developed program for AHA seminar scheduled for November in Washington, D.C.
- o Accompanied IDB New York OPO to Health Industry Manufacturers Association (HIMA) conference in Washington, D.C.
- o Discussed advertising buys with various publications.
- o Continued coordination and development for the Pittsburgh and Minneapolis Projects (to generate possible OPO contacts). Actions included generating publicity with local media and determining interest of local business groups for possible co-sponsorship.
- o Negotiated contract with AEA for IDB to have full co-sponsorship privileges nationwide for AEA's seminar on 1992. Wrote program proposal.

September 16 - October 23, 1988

- o Accompanied business editors to Northern Ireland and maintained contact to ensure story placement.
- o Arranged editorial meeting with visiting IDB official.
- o Researched and wrote photo news releases on new products developed in Northern Ireland; distributed to newswires.

- o Researched and wrote stories on new U.S. business activity in Northern Ireland; distributed to business and trade magazines.
- o Maintained contact with business, high tech, med tech and site selection editors.
- o Purchased ad space with electronics and computer trade magazines.
- o Continued development of AHA program for IDB. Secured spokespersons, developed mailing list, drafted IDB med tech director's remarks and provided logistical support (registration, etc.).
- o Completed research on the Pittsburgh Project and wrote Pittsburgh Executive Summary. Continued contact with Network of City Business Journals and a business publication.
- o Continued coordination of Minneapolis Project. Secured the Minnesota Chamber of Commerce as co-sponsor.
- o Coordinated AEA 1992 seminar series. Work entailed all logistics, writing and distribution of pre-event publicity materials, contacting the media to determine their interest and gathering of art work.

Attachment(s) IV

Saudi Refining Inc.
Activities Report
April 24 -- October 23, 1988

- o Advised client on possible political ramifications of its joint venture with Texaco.
- o Advised client on the appropriate means to advise U.S. government on the Texaco-Saudi Refining Inc. joint venture.
- o Monitored Congressional reaction to joint venture and reported such to the client.
- o Advised client on appropriate venue of joint venture signing ceremony.
- o Prepared press materials for initial announcement of joint venture.
- o Prepared press materials for joint venture signing ceremony.
- o Contacted the following on behalf of client:

<u>DATE</u>	<u>CONTACT (OFFICE)</u>	<u>MODE</u>
Week of June 20	Mike Woo (Prof. Staff Member, House Energy & Commerce Comm.)	Tel.
	Cody Graves (Leg. Asst., Senator Boren's Office)	Tel.
	Rick Young (Prof. Staff Member, House Government Operations, Subcomm. on Energy)	Tel.
	Greg Means (Admin. Asst., Office of Rep. Eckart)	Tel.

6/28/88	Mike Harvey (Chief Counsel, Senate Energy)	Tel.
6/28/88	Jack Riggs (Maj. Staff Dir., House Energy & Comm., Energy & Power Subc.)	Tel.
6/29/88	Christophe Toulou (Leg. Dir., Cong. Carper)	Tel.
6/29/88	Jim Bruce (Prof. Staff Member, Senate Energy)	Tel.
7/7/88	Christophe Toulou (Leg. Dir., Cong. Carper)	Lunch
Week of July 11	Hillel Weinberg (Min. Staff Cons., House Foreign Affairs Comm. and Subcomm. on the Middle East)	Tel.
7/14/88	Chip Andreae (Admin. Asst., Sen. Lugar)	Lunch
7/18/88	Tom Runge (Counsel, House Energy & Comm., Energy & Power Subc.)	Tel.
7/28/88	Frank Cushing (Min. Staff Dir., Senate Energy)	Lunch
8/1/88	Christophe Toulou (Leg. Dir., Cong. Carper)	Tel.
8/18/88	Tom Runge (Counsel, House Energy & Comm., Energy & Power Subc.)	Tel.

8/31/88 Tom Runge Lunch
(Counsel, House Energy
& Comm., Energy & Power
Subc.)

9/8/88 Daryl Owen Mtg.
(Maj. Staff Dir.,
Senate Energy)

10/20/88 Tom Runge Tel.
(Counsel, House Energy
& Comm., Energy & Power
Subc.)

8/31/88 Tom Runge Mtg.
(Counsel, House Energy
& Comm., Energy & Power
Subc.)

Attachment(s) IV

Seoul Olympic Organizing Committee
Activities Report
April 24, 1988 -- October 23, 1988

April 24 - April 30, 1988

- o Maintained editorial contact with National/regional newspapers and wire services regarding plans, requests and information.
- o Various discussions with R.V. Allen Co. (Messers. Allen, Plunk) and Burson-Marsteller (Messers. Burson, Solomon.)
- o Continued liaison activities with Korean Cultural Service personnel.
- o Submitted pertinent press monitoring reports to B-M Seoul.
- o Arranged and attended interviews with major newspapers, obtained clips.
- o Submitted to B-M Seoul names of B-M personnel from European/China offices who were selected to help out during Olympics.
- o Contacted B-M China, France, Spain to obtain additional information on B-M Olympic staffing assignments per B-M Seoul request.
- o Discussed information room at Associated Press Sports Editors (APSE) Convention with Olympic chairman.
- o Arranged meeting with news service to discuss publicity opportunities.
- o Distributed training center feature to more than 500 newsrooms and national radio and TV networks in the U.S.
- o Distributed March/April UPDATE to top 200 newspapers in U.S.
- o Distributed April radio release to 1000 wire radio stations.
- o Submitted list of art/cultural magazines/newspapers to B-M Seoul.
- o Discussed story ideas with wire services.

- o Discussed requests for give-a-ways for Olympians fund-raiser with president of California Olympians (Gary Visconti.) Asked for details in writing.
- o Obtained and submitted to B-M Seoul wire Special Editions stories.

May 1 - May 31, 1988

- o Maintained editorial contact with national/regional newspapers and wire services regarding plans, requests for information.
- o Various discussions with R.V. Allen Co. (Messers Allen, Plunk) and Burson-Marsteller (Messers Burson, Soloman)
- o Continued liaison activities with Korean Cultural Service personnel. (Mr. Lee Chan-Yong.)
- o Submitted pertinent press monitoring reports to B-M Seoul.
- o Submitted to B-M Seoul request from Californian Olympians for give-a-ways. (Letter from Gary C. Visconti.)
- o Continued discussion with Associated Press Sports Editors (APSE) re SLOOC information room at June convention.
- o Informed Californian Olympians (Gary Visconti) re reply from Seoul for give-a-ways for fund raiser.
- o Distributed May radio release to 2000 wire/stations.
- o Obtained and submitted to B-M Seoul transcripts of network press tour press conferences.
- o Discussed story possibilities with major newspapers.
- o Drafted and submitted to B-M Seoul for approval sixth radio release script.
- o Discussed Olympic planning and trip to Seoul with major newspapers.
- o Provided information re torch relay dates to B-M, LA., re request from Amateur Athletic Union (AAU).
- o Distributed TV rights release to more than 500 newsrooms and national radio and TV networks in the U.S.

- o Discussed SLOOC information room at Associated Press Sports Editor's Convention (APSE) with Adam's Mark hotel convention manager (Christopher Schulte).

June 1 -- June 30, 1988

- o Maintained editorial contact with national/regional newspapers and wire services regarding plans, requests for information.
- o Various discussions with R.V. Allen Co. (Messers Allen, Plunk and Burson-Marsteller (Messers Burson, Soloman.)
- o Continued liaison activities with Korean Cultural Service personnel. (Mr. Lee Chan-Yong.)
- o Submitted pertinent press monitoring reports to B-M Seoul.
- o Continued discussion with Associated Press Sports Editors (APSE) re SLOOC information room at June convention.
- o Continued discussions with major newspapers and network news shows.
- o Discussed Olympic preview packages with wire service.
- o Distributed June radio release to 2000 wire/radio stations.
- o Obtained from wire newsfeatures and submitted to B-M Seoul feature on missionaries language training program at SLOOC.
- o Provided requested information to B-M Brazil.
- o Submitted to B-M Seoul April and May radio audience analysis reports.
- o Distributed special request press material packages to major news organizations.
- o Discussion on various topics with television network re planning.
- o Discussed Olympic plans with major newspapers.
- o Checked with editors for Seoul arrival dates of journalists participating in torch relay and informed B-M Seoul.

July 1 -- July 31, 1988

- o Maintained editorial contact with national/regional newspapers and wire services regarding plans, requests for information.
- o Various discussions with R.V. Allen Co. (Messers Allen, Plunk) and Burson-Marsteller (Messers Burson, Soloman)
- o Continued liaison activities with Korean Cultural Service personnel. (Mr. Lee Chan-Yong.)
- o Submitted pertinent press monitoring reports to B-M Seoul.
- o Discussed story, graphic and photo possibilities with wire service.
- o Discussed Olympic planning with major newspapers.
- o Discussed journalist's torch relay participation with B-M Seoul.
- o Discussed press village accommodations with newspapers.
- o Distributed July radio release to 2000 wire radio stations.
- o Submitted tapes of above to B-M Seoul.
- o Distributed June/July UPDATE to 200 top newspapers.
- o Discussed Seoul Olympic media seminar being organized by USOC (Mike Moran.)
- o Discussed Olympic publicity with USOC public relations advisor (Alan Baker.)
- o Submitted wire service Olympic Package plans to B-M Seoul.

August 1 -- August 31, 1988

- o Maintained editorial contact with national/regional newspapers and wire services regarding plans, requests for information.
- o Various discussions with R.V. Allen Co. (Messers. Allen, Plunk) and Burson-Marsteller (Messers. Burson, Solomon.)

- o Continued liaison activities with Korean Cultural Service personnel. (Mr. Lee Chan-Yong.)
- o Submitted pertinent press monitoring reports to B-M Seoul.
- o Attended Fourth Issue of Seoul Olympic Coins press conference as observer. (Offered help to Mr. Kyung-Ho Kim, Director General of SLOOC Business Department.)
- o Discussed art needs with major news organization.
- o Distributed first August radio release to 2000 wire radio stations.
- o Discussed Olympic preparations and torch relay participation with major news organizations.
- o Discussed story ideas with major newspapers.
- o Submitted to B-M Seoul torch bearer forms and photos for major newspapers..
- o Submitted torch relay information to major newspapers.
- o Distributed second August radio release to 2000 wire radio stations.

September 1 -- September 30, 1988

- o Served as Press Consultant for General Press Services during the Olympic Games in Seoul with specific responsibility for North American media. Also acted as press conference coordinator for SLOOC with USOC and Canadian National Olympic Committees. Daily reports filed to SLOOC officials in Seoul.

October 1 -- October 23, 1988

- o Served as Press Consultant for General Press Services during the Olympic Games in Seoul with specific responsibility for North American media. Also acted as press conference coordinator for SLOOC with USOC and Canadian National Olympic Committees. Daily reports filed to SLOOC officials in Seoul.

Attachment(s) IV

Thomson-CSF, Inc.
Activities Report
April 24 -- October 23, 1988

- o Advised client on the status of Department of Defense (DOD) appropriation and authorization measures.
- o Advised client on status of Congressional action affecting FAA research and development programs.
- o Monitored Congressional action on DOD, Department of Transportation, and FAA authorization and appropriations bills and reported to client on progress of bills.
- o Contacted the following on behalf of the client:

<u>DATE</u>	<u>CONTACT (OFFICE)</u>	<u>MODE</u>
Week of Aug. 8	Phil Rodenberg (Technical Consultant House Science & Tech. Comm.)	Tel.
8/2/88	Chip Andreae (Admin. Asst., Sen. Lugar's Office)	Mtg.
Week of Aug. 29	Phil Rodenberg (Technical Consultant House Science & Tech. Comm.)	Tel.
	Steve Patterson (Admin. Asst., Office of Cong. McCurdy)	Tel.
Week of Sept. 5	Del Davis (Staff Asst., House Appropriations Defense Subcomm. Staff)	Tel.

	Gary Reese (Legis. Asst., Office of Senator Johnston)	Tel.
Week of Sept. 12	Paul Cambon (Legis. Asst., Office of Cong. Bob Livingston)	Conf.
Week of Oct. 10	Cong. McCurdy	Conf.
10/18/88	Sean O'Keefe (Prof. Staff Member, Senate Appropriations Committee)	Telephone
10/15/88	Gary Reese (Legis. Asst., Senator J. Bennett Johnston)	Telephone

Attachment(s) IV

Epson America Inc.
Activities Report
April 24 -- October 23, 1988

- o No reportable activities; we terminate registration.

Burson-Marsteller

Attachment V

INDUSTRIAL DEVELOPMENT BOARD FOR NORTHERN IRELAND -- 1930

<u>CHECK #</u>	<u>DATE BANKED</u>	<u>INVOICE # PAID</u>	<u>AMOUNT</u>
WIRE02009	08/09/88	NY029689	\$ 741.00
		NY028688	\$ 1,037.15
		NY029696	\$ 351.46
WIRE06873	08/12/88	D1030100	\$ 14,942.25
		D1030101	\$ 2,762.28
		D1030102	\$ 1,987.73
		D1030103	\$ 5,240.29
		NY030104	\$ 7,649.05
		D1030105	\$ 1,354.84
		NY030106	\$ 1,682.34
		D1030107	\$ 8,292.11
		D1030108	\$ 15,395.84
		NY030110	\$ 4,813.86
		D1030111	\$ 3,039.68
		NY030112	\$ 8,088.27
		NY030113	\$ 75.00
		NY030114	\$ 1,141.31
		D1030115	\$ 3,400.00
		NY030116	\$ 715.49
		D1030117	\$ 1,865.70
		D1030118	\$ 44.40
		NY030119	\$ 2,246.18
		NY030120	\$ 127.65
		D1030121	\$ 5,240.06
		NY030122	\$ 24.00
		D1030123	\$ 724.90
		NY030124	\$ 1,258.69
		D1030125	\$ 5,418.51
		NY030126	\$ 3,664.67
		NY030127	\$ 11,421.49
		D1030128	\$ 11,261.73
		NY030129	\$ 3,505.99
		NY030130	\$ 5,677.43
		D1030131	\$ 572.20
		D1030132	\$ 19,604.11

155 367.66

INDUSTRIAL DEVELOPMENT BOARD FOR NORTHERN IRELAND -- 1930

<u>CHECK #</u>	<u>DATE BANKED</u>	<u>INVOICE # PAID</u>	<u>AMOUNT</u>
07686	09/15/88	D1030466	\$ 9,970.84
WIRE73213	09/21/88	NY031852	\$ 21,206.07
		NY031853	\$ 46.00
		NY031854	\$ 587.25
		NY031855	\$ 2,263.75
		NY031856	\$ 750.94
		NY031857	\$ 5,305.58
		NY031858	\$ 2,564.99
		NY031859	\$ 3,021.69
		NY031860	\$ 1,622.18
		NY031864	\$ 8,157.16
		NY031865	\$ 8,129.53
		NY031866	\$ 8,027.14
		NY031867	\$ 2.25
		NY031868	\$ 715.04
		NY031869	\$ 1,219.21
		NY031870	\$ 7,181.42
		NY031871	\$ 778.29
		NY031872	\$ 1,502.80
		NY031873	\$ 3,738.85
		NY031874	\$ 263.89
		NY031875	\$ 3,951.00
		NY031876	\$ 17,290.13
		NY031877	\$ 2,952.17
		NY031878	\$ 1,062.52
		NY031879	\$ 5,626.28
		NY031880	\$ 1,696.50
		NY031881	\$ 225.00
		NY031882	\$ 24,653.37

144511.84

INDUSTRIAL DEVELOPMENT BOARD FOR NORTHERN IRELAND -- 1930

<u>CHECK #</u>	<u>DATE BANKED</u>	<u>INVOICE # PAID</u>	<u>AMOUNT</u>
WIRE11043	09/23/88	NY028478	\$ 117.00
		NY028479	\$ 10,122.00
		NY029690	\$ 16,770.19
		NY028480	\$ 628.24
		NY029691	\$ 1,673.67
		NY028481	\$ 28.65
		NY029692	\$ 165.60
		NY028482	\$ 8,061.97
		NY029693	\$ 5,180.76
		NY028483	\$ 950.00
		NY029694	\$ 1,599.40
		NY028688	\$ 6,915.72
		NY029695	\$ 13,104.01
		NY028485	\$ 761.50
		NY028486	\$ 2,463.75
		NY029699	\$ 4,795.70
		NY028487	\$ 1,087.42
		NY029700	\$ 2,826.51
		NY028488	\$ 10,213.83
		NY029701	\$ 7,506.60
		NY028689	\$ 25,022.78
		NY029702	\$ 14,181.23
		NY028490	\$ 118.00
		NY028491	\$ 1,387.33
		NY029703	\$ 776.60
		NY028492	\$ 3,300.00
		NY029704	\$ 4,365.36
		NY028493	\$ 476.50
		NY029705	\$ 7,099.94
		NY028494	\$ 19,047.90
		NY029706	\$ 615.39
		NY028495	\$ 999.85
		NY028497	\$ 7,893.62
		NY029707	\$ 3,836.12
		NY028498	\$ 588.25
		NY028500	\$ 4,250.52
		NY029787	\$ 2,057.40
		NY029708	\$ 2,483.30
		NY028501	\$ 1,100.00
		NY029710	\$ 1,513.00
		NY028502	\$ 4,761.63

20 0847.24

INDUSTRIAL DEVELOPMENT BOARD FOR NORTHERN IRELAND -- 1930 (CON'T)

<u>CHECK #</u>	<u>DATE BANKED</u>	<u>INVOICE # PAID</u>	<u>AMOUNT</u>
WIRE11043	09/23/88	NY029711	\$ 6,088.64
		NY028503	\$ 2,747.62
		NY029712	\$ 2,784.82
		NY028504	\$ 272.50
		NY029713	\$ 668.56
		NY028505	\$ 2,821.52
		NY029714	\$ 2,213.41
		NY028507	\$ 10,214.01
		NY029715	\$ 2,226.88
		NY029716	\$ 2,235.00
		NY028508	\$ 7,485.25
		NY029717	\$ 5,481.75
		NY029718	\$ 5,101.39
		NY028510	\$ 4,557.13
		NY029719	\$ 4,902.00
		NY028513	\$ 611.00
		NY029720	\$ 3,262.26
		NY028515	\$ 10,259.40
		NY029721	\$ 2,843.54
		NY028516	\$ 900.00
		NY029722	\$ 827.00
		NY028517	\$ 12,725.19
NY029723	\$ 15,443.78		
IRE56270	09/28/88	D1030132	\$ 3,150.00

109822.65

INDUSTRIAL DEVELOPMENT BOARD FOR NORTHERN IRELAND -- 1930

<u>CHECK #</u>	<u>DATE BANKED</u>	<u>INVOICE # PAID</u>	<u>AMOUNT</u>
WIRE51507	10/21/88	NY032994	\$ 15,903.59
		NY032995	\$ 1,960.10
		NY032996	\$ 91.35
		NY032997	\$ 5,847.68
		NY032998	\$ 1,402.03
		NY032999	\$ 2,704.14
		NY033000	\$ 2,157.13
		NY033001	\$ 2,550.68
		NY033002	\$ 4,698.86
		NY033003	\$ 9,149.47
		NY033116	\$ 7,058.19
		NY033004	\$ 947.09
		NY033005	\$ 2,691.63
		NY033006	\$ 7,596.90
		NY033007	\$ 2,488.55
		NY033008	\$ 1,049.85
		NY033009	\$ 225.60
		NY033010	\$ 653.88
		NY033011	\$ 920.20
		NY033012	\$ 3,121.95
NY033013	\$ 3,608.44		
NY033014	\$ 7,421.71		
NY033015	\$ 3,580.40		
NY033016	\$ 4,136.80		
NY033017	\$ 16,891.96		
NY033018	\$ 62.70		
NY028688	\$ 29,444.46		
WIRE617831	10/14/88		

138365.34

THOMSON CSF, INC. -- 1277

<u>CHECK #</u>	<u>DATE BANKED</u>	<u>INVOICE # PAID</u>	<u>AMOUNT</u>
42539	05/02/88	WA026952	\$ 9,750.97
42887	06/02/88	WA021220	\$ 14,374.58
		WA022121	\$ 26,515.32
		WA023273	\$ 34,178.41
		WA024665	\$ 18,200.69
		WA025963	\$ 6,845.38
43038	06/22/88	WA028333	\$ 10,420.18
		WA029367	\$ 8,142.65
		WA029531	\$ 3,927.72
43651	08/15/88	WA030442	\$ 4,892.24
44152	10/06/88	WA031641	\$ 10,467.75
44239	10/11/88	WA032778	\$ 6,504.20

SAUDI REFINING, INC. -- 2263

<u>CHECK #</u>	<u>DATE BANKED</u>	<u>INVOICE # PAID</u>	<u>AMOUNT</u>
102545	06/17/88	NY245569	\$ 50,000.00
		NY245570	\$ 20,000.00
107241	08/08/88	D1031190	\$ 62,284.22
		NY030556	\$ 20,000.00
112577	10/03/88	NY032435	\$ 88,351.70
112754	10/06/88	NY031637	\$ 20,000.00
113060	10/11/88	NY033484	\$ 20,000.00

SEOUL OLYMPIC ORGANIZING COMMITTEE -- 1518

<u>CHECK #</u>	<u>DATE BANKED</u>	<u>INVOICE # PAID</u>	<u>AMOUNT</u>
WIRE18301	06/03/88	D1026593	\$ 33,500.00
		NY026593	\$325,000.00
WIRE06401	07/22/88	D1031084	\$341,750.00

SAUDI BASIC INDUSTRIES CORP. -- 744

-9-

<u>CHECK #</u>	<u>DATE BANKED</u>	<u>INVOICE # PAID</u>	<u>AMOUNT</u>
WIRE09178	04/29/88	NY025958	\$ 11,420.18
		NY026163	\$ 16,746.70
		NY026165	\$ 1,827.00
		NY026166	\$ 3,809.29
		NY026167	\$ 37,840.62
		NY027046	\$ 6,391.90
		NY026168	\$ 16,512.70
		NY026170	\$ 9,511.95
		NY026171	\$ 65.00
		NY026172	\$ 2,000.00
		NY026173	\$ 16,275.42
		NY026174	\$ 1,400.62
		NY026175	\$ 100.00
		NY026176	\$ 892.50
44	05/02/88	NY020258	\$ 456.49
		NY024969	\$ 2,776.38
WIRE26670	05/12/88	NY024979	\$ 281.38
		NY026796	\$ 5,019.00
		NY026837	\$ 21,759.10
		NY026838	\$ 7,870.95
		NY026839	\$ 4,420.27
		NY026840	\$ 40,538.61
		NY026841	\$ 23,540.15
		NY026842	\$ 7,674.02
		NY026843	\$ 8,829.68
		NY026844	\$ 1,611.25
		NY026845	\$ 1,300.00
		NY026846	\$ 13,317.07
		NY026848	\$ 3,312.50
		NY026849	\$ 7,000.00

SAUDI BASIC INDUSTRIES CORP. -- 744

<u>CHECK #</u>	<u>DATE BANKED</u>	<u>INVOICE # PAID</u>	<u>AMOUNT</u>
WIRE94053	06/24/88	NY028090	\$ 4,428.58
		NY028181	\$ 13,852.17
		NY028304	\$ 3,021.45
		NY028306	\$ 36,782.78
		NY028307	\$ 28,290.55
		NY028309	\$ 9,631.83
		NY028310	\$ 464.09
		NY028311	\$ 19,938.50
		NY028312	\$ 10,600.00
		WIRE75545	07/19/88
NY029680	\$ 18,375.00		
NY029681	\$ 6,919.54		
NY029682	\$ 33,242.10		
NY029683	\$ 29,448.53		
NY029737	\$ 2,638.52		
NY029685	\$ 7,694.62		
NY029808	\$ 4,312.90		
NY029736	\$ 24,454.95		
WIRE21617	08/19/88		
		NY031711	\$ 7,164.15
		D1031057	\$ 24,555.20
		NY031176	\$ 87.80
		D1031058	\$ 6,008.50
		D1031177	\$ 181.10
		D2031059	\$ 33,206.25
		D1031060	\$ 26,539.65
		D1031178	\$ 60.00
		NY031061	\$ 7,853.35
		D2031062	\$ 6,421.93
		D1031063	\$ 9,790.75
		D1031064	\$ 28,983.95
		D1031065	\$ 2,144.50

SAUDI BASIC INDUSTRIES CORP. -- 744

<u>CHECK #</u>	<u>DATE BANKED</u>	<u>INVOICE # PAID</u>	<u>AMOUNT</u>
WIRE22504	09/26/88	NY032466	\$ 86.00
		NY032457	\$ 24,915.81
		NY032458	\$ 1,506.00
		NY032459	\$ 37,622.55
		NY032460	\$ 28,022.95
		NY032461	\$ 6,646.31
		NY032462	\$ 493.20
		NY032463	\$ 2,020.00
		NY032464	\$ 52,759.76

Burson-Marsteller

Attachment VI

SAUDI REFINING
4/16-10/15/88

CATEGORY -----	AMOUNT -----
ADMIN/SUPPORT SERVICES	\$56.25
ADMIN SURCHARGE	\$7,666.63
ART MATERIALS	\$304.60
AUDIO VIDEO MONITORING	\$157.37
AUDIO VISUAL EQUIPMENT	\$75.00
AUDIO VISUAL SUPPLIES	\$115.00
BM MEDIA INFORMATION	\$1,692.12
CLERICAL SERVICES	\$4,926.00
CLIPPING SERVICE	\$3,401.15
COMPREHENSIVES	\$687.16
CONSULTATION FEE	\$2,625.33
DECHATE PROCESSING	\$4,997.00
DINING FACILITIES	\$55.50
ENTERTAINMENT	\$1,330.67
FOOD	\$455.73
FREELANCE/MISC	\$300.00
INFORMATION BANK-WASH	\$649.23
LOCAL TRANSPORTATION	\$1,933.71
LODGING	\$135.40
MAGAZINES & SUBSCRIPTION	\$586.44
MEALS	\$59.75
MEDIA TRAINING	\$2,795.50
MEETING EXPENSES	\$6.00
MESSENGER	\$796.50
MISCELLANEOUS EXPENSE	\$1,773.13
NY SLIDES-EXTERNAL	\$17,296.75
PHOTOSTATS	\$212.32
POSTAGE	\$312.53
PRINTS-COLOR	\$390.30
PRODUCTION	\$1,145.70
PRODUCTION ESTIMATING	\$50.00
REFERENCE MATERIAL	\$27.74
RELEASES	\$2,122.50
REPRODUCTION CHARGES	\$3,446.29
RESEARCH	\$18.00
SHIPPING	\$740.38
TELEMEDIA PRODUCTION	\$2,700.00
TELEPHONE	\$1,592.58
TELEPHONE(LONG DISTANCE)	\$653.03
TRAVEL EXP-AIR AND CAR	\$2,402.09
TRAVEL EXP-OTHER	\$138.93
TYPOGRAPHY	\$2,188.75
WORD PROCESSING	\$55.00

TOTAL: \$73,014.06

INDUSTRIAL DEVELOPMENT BOARD OF
NORTHERN IRELAND 4/16-10/15/88

CATEGORY	AMOUNT
-----	-----
A/V SUPPLIES	\$287.80
ADM. SURCHARGE	\$15,365.18
ADM/SUPPORT SERV.	\$421.87
AIR FREIGHT	\$2,106.79
ART MATERIAL	\$496.65
AV/MONITORING	\$186.34
CLERICAL SERV.	\$4,368.70
CLIPPING SERVICE	\$7,360.71
COMPS	\$968.17
CONSULTATION FEE	\$15,808.34
COPY & CR.SERV.	\$350.00
CREAT.PUBLISHING	\$375.00
DECMATE	\$26,623.00
ENTERTAINMENT	\$4,766.50
EQUIP.RENTAL	\$681.18
FILM & PROCESSING	\$25.81
FOOD/MEALS	\$783.15
ILLUST./DESIGN	\$98.83
INFO BANKS	\$1,848.77
LOCAL TRANS.	\$2,001.56
LODGING	\$2,754.68
MAGS & SUBSCRIP.	\$611.54
MATS	\$52.94
MECHANICAL ART	\$1.76
MEETING EXPENSES	\$1,221.19
MESSENGER	\$1,307.82
MISC. EXPENSES	\$1,201.02
NEWSWIRE SERVICE	\$6,762.42
PHOTO PRINTS-B/W	\$7,632.42
PHOTOGRAPHY	\$632.91
PHOTOGRAPHS	\$323.89
POSTAGE	\$265.60
PRINTING	\$2,287.67
PRINTS-COLOR	\$2,635.45
PRODUCTION	\$25,504.22
REFERENCE MATERIAL	\$63.51
RELEASES.MIMED,MAIL	\$1,774.75
REPRINTS	\$6,110.67
REPRODUCTION	\$7,950.28
RESEARCH	\$234.00
SHIPPING	\$4,533.77
SLIDES	\$6.50
SLIDES/MY ONLY EX.	\$1,263.02
SPACE	\$111,359.26
SPONSORSHIP	\$30,000.00
STATS & SUPPLIES	\$30.08
TELEPHONE	\$14,495.02
TELEPHONE-LONG DIS.	\$153.50
TRAVEL	\$4,947.27
TRAVEL-AIR/CAR	\$15,803.97
TYPOGRAPHY	\$6,825.74
VIDEO EDITING	\$151.08
VIDEO PRODUCTION	\$4,706.00
VTR DUBS	\$42.60
WORD PROCESS.	\$4,735.64
TOTAL:	\$353,306.54

SAUDI BASIC INDUSTRIES CORP.
4/16-10/15/88

CATEGORY -----	AMOUNT -----
AIR FREIGHT	\$1,686.50
ART MATERIALS	\$29.50
AUDIO VISUAL EQUIPMENT	\$68.00
AUDIO VISUAL SUPPLIES	\$155.00
CLIENT MEETING	\$116.00
CLIPPING SERVICE	\$974.53
COPY & CREATIVE SERV	\$231,992.87
DECHATE PROCESSING	\$22,649.00
ENTERTAINMENT	\$2,199.94
EQUIPMENT RENTAL	\$94.00
EXHIBITS	\$7,199.48
FOOD	\$452.13
INFORMATION BANK SEARCH	\$73.44
LOCAL TRANSPORTATION	\$853.35
LUNCHEONS	\$35.00
MAGAZINES & SUBSCRIPTION	\$694.08
MEALS	\$130.00
MEDIA TRAINING	\$44.65
MEETING EXPENSES	\$67.16
MESSENGER	\$675.15
MISCELLANEOUS EXPENSES	\$3,738.31
PHOTOGRAPHIC PRINTS	\$1,392.97
PHOTOSTATS	\$358.02
POSTAGE	\$561.18
PRODUCTION	\$2,443.52
REGISTRATION	\$40.00
RELEASES	\$3,010.50
REPRODUCTION CHARGES	\$14,866.03
RESEARCH	\$3,030.00
SHIPPING	\$7,223.35
STORAGE	\$897.94
TELEPHONE	\$15,705.95
TELEVIDEO PRODUCTION	\$18.00
TRAVEL - AIR & CAR	\$1,247.45
TRAVEL - OTHER	\$19,393.99
TYPOGRAPHY	\$347.85
WORD PROCESSING	\$2,991.15

TOTAL:	\$348,455.99

SEOUL OLYMPIC ORGANIZING COMMITTEE
4/16-10/15/88

CATEGORY -----	AMOUNT -----
ADMIN SURCHARGE	\$4,863.68
AIR FREIGHT	\$196.28
ART MATERIALS	\$36.00
AUDIO VIDEO MONITORING	\$3,970.70
AUDIO VISUAL SUPPLIES	\$94.50
CONSULTATION FEE	\$142,278.16
DECMATE PROCESSING	\$13,177.00
DEX-TELECOPY	\$54.77
ENTERTAINMENT	\$1,026.58
FOOD	\$30.00
INFORMATION BANK	\$9,617.53
LOCAL TRANSPORTATION	\$920.38
MAGAZINES & SUBSCRIPTION	\$338.18
MEALS	\$260.90
MESSENGER	\$174.45
MISCELLANEOUS EXPENSES	\$81,199.72
NEWSWIRE SERVICE	\$1,147.08
REPRODUCTION CHARGES	\$5,448.57
SHIPPING	\$1,896.80
TELEPHONE	\$4,936.30
TELEPHONE-LONG DIST	\$396.51
TELEVIDEO PRODUCTION	\$50.00
TRAVEL EXP-OTHER	\$1,334.94
TRAVEL EXPENSES	\$3,254.55
VTR DUBS	\$157.37
WORD PROCESSING	\$3,990.12

TOTAL:	\$280,851.07

THOMSON-CSF INC.
4/16-10/15/88

<u>CATEGORY</u>	<u>AMOUNT</u>
ADMIN SURCHARGE	\$1,241.39
CLIPPING SERVICE	207.00
EMPLOYEE DUES	59.50
ENTERTAINMENT	213.22
INFORMATION BANK	503.22
LOCAL TRANSPORTATION	269.56
MAGAZINES/SUBSCRIPTIONS	106.00
MESSENGERS	293.35
MISCELLANEOUS	284.62
POSTAGE	1.00
REFERENCE MATERIALS	356.00
REPRODUCTION	236.90
SHIPPING	23.00
TELEPHONE-LONG DIST.	399.43
TOTAL:	\$4,194.19

<u>Date</u>	<u>Amount</u>	<u>Name of Political Organization</u>	<u>Name of Candidate</u>
* 4/8/88	\$1,000	Bush for President	George Bush
5/7/88	1,000	Bush for President Compliance Committee	George Bush
6/1/88	300	Dukakis for President	Michael Dukakis
6/30/88	25	Packwood for Senate	Bob Packwood
10/17/88	500	Republican National Committee	n/a
10/17/88	200	Committee for Democratic Opportunity	n/a
10/18/88	300	Committee for Democratic Opportunity	n/a

* Note: this was inadvertently omitted from our last report.

Registrant: Marsteller Inc.
 Registration#: 2469

The following persons in your organization filed short form registration statements on the date indicated by each name. These short forms are still in an active status. Please review and update where appropriate.

Date Filed	Name	Current Role	Termination Date?
12/10/74	Donald L. Jeka	Vice Pres	(active)
5/13/76	James J. Cassidy	Consultant	5/77
8/16/76	Anthony D. Hughes	Consultant	5/77
8/16/76	William F. Noonan	Consultant	(active)
8/16/76	Charles S. Phillips	Consultant	5/77
8/16/76	Kenneth D. Huszar	Consultant	(active)
8/16/76	Harold Burson	Director	(active)
9/15/76	Judith K. Henry	Consultant	7/24/87
10/13/77	Robert Bussjaeger	Consultant	12/78
10/13/77	Donald R. Brashears	Consultant	12/78
10/13/77	Jose R. Apablaza	Consultant	12/78
10/13/77	William Strateman	Consultant	12/79
8/14/80	Alfred L. Schreiber	Consultant	10/31/80
8/14/80	Philip D. Schiano	Consultant	10/31/80
10/15/80	Kenneth G. Trantowski	Consultant	10/23/87
1/29/82	William R. Donaldson	Consultant	11/15/82
1/29/82	John Stoddard	Consultant	11/15/82
1/29/82	Elias Buchwald	Consultant	11/15/82
6/07/82	Ann Marie Simon	Consultant	11/15/82
6/07/82	Pamela Dubose McIver	Consultant	11/15/82
6/07/82	Albert J. Tortorella	Consultant	11/15/82
6/07/82	Robert C. Feldman	Consultant	10/21/83
6/07/82	Joseph G. Charest	Consultant	11/15/82
7/14/82	Owen J. Dougherty	Consultant	11/15/82
7/14/82	Laurel Brantman Manenti	Consultant	11/15/82
3/18/84	Sherry J. Saunders	Consultant	4/23/85
3/18/84	Leonard Biegel	Consultant	6/2/86
3/18/84	Candace L. Greene	Consultant	4/23/85
3/19/84	Timothy Brosnahan	Consultant	4/23/85
4/25/84	Thomas W. McDermott	Consultant	6/2/86
9/24/84	Ann M. Moravick	Consultant	4/23/85
9/24/84	Charles E. Hamlin	Consultant	9/9/87
9/24/84	Susan Landau	Consultant	4/23/88
9/25/84	Timothy McGowan	Consultant	4/23/85
2/20/85	Michael Smith Nebeker	Consultant	10/23/85
4/11/85	Wayne Pines	Consultant	4/23/85
4/11/85	David MacKay	Consultant	4/23/85
4/11/85	Dolores A. Kinder	Consultant	4/23/85
4/11/85	Stephen R. Aiello	Consultant	4/23/85
4/04/85	Alison Corvington	Consultant	10/23/86
9/11/85	Lisa Z. Jahoda	Consultant	6/2/86
9/11/85	Susan F. Kennedy	Consultant	10/23/86
11/26/85	John T. Koutsoumpas, Jr.	Consultant	6/2/86
2/20/86	Barbara A. Hand	Consultant	6/2/86
2/20/86	Michelle Hartz	Consultant	6/2/86
2/25/86	Alison Louise Hill	Consultant	6/2/86
2/26/86	Timothy Lee	Consultant	6/2/86
2/26/86	Mary Ann Sherman	Consultant	10/23/87
3/03/86	Karen Manfredi	Consultant	6/2/86

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Registrant: Marsteller Inc.
 Registration#: 2469

The following persons in your organization filed short form registration statements on the date indicated by each name. These short forms are still in an active status. Please review and update where appropriate.

Date Filed	Name	Current Role	Termination Date?
3/03/86	Mary Michael Simons	Consultant	6/2/86
3/03/86	Arthur Solomon	Consultant	(active)
4/18/86	Terence Hurley	Consultant	10/23/87
5/08/86	Marc Grossman	Consultant	10/23/87
5/08/86	Wendy S. Israel	Consultant	4/23/88
6/19/86	Diana Conconi	Consultant	6/15/86
8/22/86	Nunzio Pernicone	Consultant	4/23/88
9/02/86	Heidi Raker	Consultant	5/22/87
9/02/86	Laura Schoen	Consultant	5/22/87
11/20/86	Christopher J. Hardwick	Consultant	4/23/88
11/20/86	Phyllis Camesano	Consultant	(active)
11/20/86	Michael Morris	Consultant	4/23/88
11/20/86	Lloyd Kirban	Consultant	(active)
11/21/86	Sharon Witherell	Consultant	4/23/87
11/21/86	Albert C. Smith	Consultant	4/23/88
11/24/86	Perry D. Chlan	Consultant	5/22/87
11/24/86	J. Ronald Kelly	Consultant	5/22/87
12/05/86	Lawrence W. Kurtz	Consultant	6/17/88
12/05/86	March ^y A. Grossman	Consultant	10/23/87
2/08/87	Larry E. Smith	Consultant	(active)
2/08/87	Julie Robin Slavitt	Consultant	10/23/87
2/09/87	Cathy Anne Ramsey	Consultant	10/23/87
2/11/87	Mayer R. Resnick	Consultant	5/22/87
2/11/87	Kyle T. Kunz	Consultant	5/22/87
2/19/87	Jeff Robert Hunt	Consultant	(active)
2/24/87	Scott J. Farrell	Consultant	4/23/88
3/23/87	Jeffrey Alan Dixon	Consultant	(active)
5/08/87	Michael Edward Smigen	Consultant	10/23/88
5/19/87	Keith P. Rowan	Consultant	4/23/88
6/18/87	Paul H. Spiers, Jr.	Consultant	7/7/88
6/18/87	Richard E. Nicolazzo	Consultant	10/23/88
6/18/87	Phyllis V. Laorenza	Consultant	9/9/88
6/15/87	Daniel H. Saks	Consultant	7/29/88
6/15/87	Lisa A. Cracchiolo	Consultant	10/23/88
8/12/87	J. Gordon Stephens, Jr.	Consultant	(active)
8/12/87	Rebecca L. Halkias	Consultant	4/23/88
8/12/87	Patricia J. Farrell	Consultant	8/11/88
8/17/87	Kent C. Cooper	Consultant	7/1/88
8/17/87	Mark P. Boyer	Consultant	10/23/88
8/28/87	Patrice T. Malone	Consultant	11/4/88
10/02/87	Carole Trimble	Consultant	10/23/88
10/02/87	Elizabeth K. Eisenberg	Consultant	10/23/88
10/02/87	Curtis S. Chin	Consultant	10/23/88
10/05/87	Joseph A. Cronin	Consultant	10/23/88
10/28/87	David E. Johnson	Consultant	4/23/88
12/03/87	William Frank Anderson	Consultant	7/15/88
3/17/88	Ellen Robinson	Consultant	(active)
5/16/88	Nancy Prater	Consultant	(active)
5/31/88	Charles M. Schroeder	Consultant	(active)

Registrant: Marsteller Inc.
Registration#: 2469

The following persons in your organization filed short form registration statements on the date indicated by each name. These short forms are still in an active status. Please review and update where appropriate.

Date Filed	Name	Current Role	Termination Date?
6/30/88	J. William Ichord	Consultant	(active)
6/30/88	J. Gordon Stephens, Jr.	Consultant	(active)
7/12/88	James J. Fusco	Consultant	(active)
7/21/88	Michael Claes		(active)

UNITED STATES DEPARTMENT OF JUSTICE
REGISTRATION UNIT
CRIMINAL DIVISION
WASHINGTON, D.C. 20530

NOTICE

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form OBD-64 - Supplemental Statement):

Yes X or No _____

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

Yes _____ or No _____

(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)



Signature

12/1/88

Date

Jonathan S. Jessar
Please type or print name of
signatory on the line above

Executive Vice President/General Manager

Title