

For Six Month Period Ending OCT 23 1989
(Insert date)

Name of Registrant

Registration No.

Burson - Marsteller

2469

Business Address of Registrant

1850 M Street, N.W.
Suite 900
Washington, D.C. 20036

I-REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

- (1) Residence address Yes No
- (2) Citizenship Yes No
- (3) Occupation Yes No

(b) If an organization:

- (1) Name Yes No
- (2) Ownership or control Yes No
- (3) Branch offices Yes No

2. Explain fully all changes, if any, indicated in item 1.

The following new B-M offices opened during the six-month reporting period:

- B-M/Rome -- June 1989
- B-M/GmbH/Munich -- July 1989
- Omo-Delta B-M/Mexico -- September 1989

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes No

If yes, furnish the following information:

Name	Position	Date Connection Ended
See Attachment I		

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 REGISTRATION
 DIVISION

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?
 Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
See Attachment II				

5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?
 Yes No

If yes, identify each such person and describe his services.

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>

7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
Anne Marie Reynolds	9 Hollow Tree Ridge Road Darien, CT	Public Relations Counsel	1/89
Susan Dunn	305 Mountain Avenue Bound Brook, NJ	Public Relations Counsel	4/89

II—FOREIGN PRINCIPAL

8. Has your connection with any foreign principal ended during this 6 month reporting period? Yes No

If yes, furnish the following information:

Name of foreign principal

Date of Termination

9. Have you acquired any new foreign principal¹ during this 6 month reporting period? Yes No

If yes, furnish following information:

Name and address of foreign principal

Date acquired

State of Victoria, Australia 1 Treasury Pl. 3/89*
Dept. of Industry, Technology & Resources Melbourne, Australia

Embassy of Norway Washington, D.C. 10/89

10. In addition to those named in Items 8 and 9, if any, list the foreign principals¹ whom you continued to represent during the 6 month reporting period.

Saudi Basic Industries Corp., Industrial Development Board for Northern Ireland, Thomson, CSF, Saudi Refining

III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes No

If yes, identify each such foreign principal and describe in full detail your activities and services:

See Attachment(s) III

* Inadvertently omitted from our last report.

¹The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).
A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 204.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity² as defined below?

Yes No

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

Burson-Marsteller, in its role as a public relations agency, occasionally disseminates press releases to trade magazines, business publications and general interest media on behalf of SABIC. These deal with the petrochemical market.

13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes No

If yes, describe fully.

²The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV—FINANCIAL INFORMATION

14. (a) RECEIPTS—MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.³

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
See Attachment IV			

\$1,971,303.08
Total

(b) RECEIPTS—THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁴ other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes No

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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³A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).
⁴Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS—MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes No

(2) transmitted monies to any such foreign principal? Yes No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
See Attachment	V		

\$734,074.52

Total

15. (b) DISBURSEMENTS—THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value⁵ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes No

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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(c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value⁵ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes No

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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See Attachment VI

V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes No

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

Saudi Basic Industries Corp.

⁵Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes No *

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

*Burson-Marsteller's contract with SABIC has an overall media relations budget, of which dissemination activities are but one element.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

- Radio or TV broadcasts Magazine or newspaper articles Motion picture films Letters or telegrams
 Advertising campaigns Press releases Pamphlets or other publications Lectures or speeches
 Other (specify) _____

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

- Public Officials Newspapers Libraries
 Legislators Editors Educational institutions
 Government agencies Civic groups or associations Nationality groups
 Other (specify) _____

21. What language was used in this political propaganda:

- English Other (specify) _____

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes No

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes No

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes No

VI-EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

(a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

- Exhibit A⁶ Yes No
Exhibit B⁷ Yes No

If no, please attach the required exhibit.

(b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes No

If yes, have you filed an amendment to these exhibits? Yes No

If no, please attach the required amendment.

⁶The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.
⁷The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

If you have previously filed an Exhibit C¹, state whether any changes therein have occurred during this 6 month reporting period. Yes No

If yes, have you filed an amendment to the Exhibit C? Yes No

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

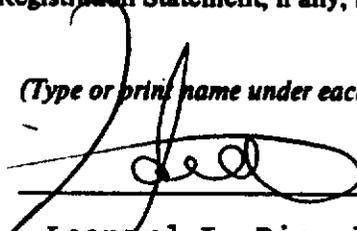
Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement? Yes No

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)



Leonard I. Biegel

Subscribed and sworn to before me at 1850 M St., NW, Washington, DC

this 28th day of November, 19 89

KRISTEN E. McMAHON
DISTRICT OF COLUMBIA NOTARY PUBLIC
MY COMMISSION EXPIRES JUNE 14, 1994



(Signature of notary or other officer)

¹The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

DEPARTMENT OF JUSTICE REPORT
BURSON-MARSTELLER
APRIL 24 - NOVEMBER 17, 1989
ADDITIONS

<u>Name & Address</u>	<u>Title</u>	<u>Date Assumed</u>	<u>Citizenship</u>
Karen Arena 111 Rockne Street Staten Island, NY 10314	VP	6/27/89	USA
Joy Brownstein 302 E. 88th Street - 3B New York, NY 10128	VP	10/6/89	USA
David Cooper 1140 5th Avnue - 15C New York, NY 10128	VP	10/6/89	USA
Suzanne Cushman 260 Bean Avenue Salmon Creek, CA 94923	VP	6/27/89	USA
Margaret Durante 77 Dugsby Road Brooklyn, NY 11230	VP	10/6/89	USA
Scott Farrell 4386 Lombardy Lane Hoffman Estates, IL60195	VP	10/6/89	USA
Richard Fitzsimmons 1413-4 E. Abingdon Drive Alexandria, VA 22314	VP	6/27/89	USA
Patrick Ford 8213 Cedar Landing Court Alexandria, VA 22306	VP	6/27/89	USA
Laura Gongos 240 E. 27th St - 24E New York, NY 10016	VP	6/27/89	USA
Peter Judice 29 Lincoln Street Larchmont, NY 10538	SVP	10/6/89	USA
Kathleen Sullivan Kaska 223 Forsest Avenue Oak Park, IL 60302	VP	10/6/89	USA

Michael Kehs 1800 Key Blvd. Arlington, VA 22201	VP	10/6/89	USA
David Langston 55 rockledge Drive Stamford, CT 06092	VP	6/27/89	USA
Steve Moskovic 218 Brown Street Mineola, NY 11501	VP	10/6/89	USA
Charlotte Newton 9213 Beachway Lane Springfield, VA 22153	VP	10/6/89	USA
Abby O'Neill 52 Irving Place New York, NY 10003	VP	6/27/89	USA
Robert Sprague 2208 Wightman St. Pittsburgh, PA 15217	VP	6/27/89	USA

<u>DELETIONS</u>	<u>TITLE</u>	<u>TERMINATION DATE</u>
John Burdick	VP	9/8/89
Jill Boltax-Dworin	VP	9/1/89
Kirk Brewer	VP	9/8/89
Dennis Duffy	SVP	8/10/89
Michael Fidnatzo	VP	10/31/89
Robert Flaherty	VP	9/29/89
Marc Jampole	VP	5/9/89
Robert Jaescke	VP	8/11/89
Michael Levine	VP	7/31/89
Bronna Lipton	VP	7/14/89
Dena Winokur	VP	5/5/89

Industrial Development Board for Northern Ireland (IDB)
Activities Report
April 24, 1989-October 24, 1989

April 24 - May 15, 1989

- o Continued to work with European magazine to secure IDB placement for future issue.
- o Revised and updated 1992 ad headlines and copy.
- o Maintained contact with London correspondents of major U.S. dailies and business magazines to discuss story possibilities.
- o Worked with B-M/Belfast, Queen's University and U.K.-based company-Solid State Logic to develop product announcement for apt-X 100 (digital music compression).
- o Developed and wrote news release and backgrounder on above product with emphasis on Queen's University contribution to product development.
- o Worked with magazine to develop story on Northern Ireland's printed circuit board manufacturing industry.
- o Prepared information kit including lead press release and facts and figures.
- o Monitored U.S. media coverage of Northern Ireland.
- o Coordinated details of orthopedics editors' visit with B-M Belfast and IDB/Belfast.
- o Worked with B-M/Belfast and IDB/NY to coordinate visit of IDB CEO, Tony Hopkins. Arranged and attended interviews for Tony Hopkins with major dailies, a major network and business publications.

- o Developed and wrote news release announcing IDB's record job creation year. Submitted release for client approval then distributed release to New York-based major media and lead newspapers in top 50 U.S. markets.
- o Contacted medical and software/electronic industry trade associations to look for speaking and/or co-sponsorship opportunities for IDB.
- o Worked with IDB-Boston to coordinate visit by Doug Reilley, CEO of British Telecom in Northern Ireland and to secure media interviews with trade publications.
- o Worked with Boston press to secure interviews for visiting scientists from Queen's University.
- o Worked with Minnesota Chamber of Commerce on 1992 research survey of Minnesota companies.
- o Drafted and obtained approvals for news release based on ACC Anaheim 1992 seminar.

May 16 - June 15, 1989

- o Wrote pitch letters and scheduled media interviews for Northern Ireland trade mission with trade publications.
- o Ongoing contact with medical press to obtain coverage of ACC news release.
- o Monitored U.S. media for coverage of Northern Ireland
- o Discussed co-sponsorship opportunities for IDB with trade publications and associations.

- o Continued work on computerized list of IDB prospect names of companies who have attended IDB events.
- o Continued work with regional IDB officers on local programs, advertising, co-sponsorship opportunities and industry analysis.
- o For Minneapolis survey, completed telemarketing (outside supplier), coordinated results report with B-M research, received client input on results; discussed story angles with IDB, B-M Research and Media and drafted news release for client and co-sponsor approval.
- o Began research on company attitudes toward 1992 in San Jose market.
- o Provided IDB materials for ADAPSO conference; drafted follow-up mailshot letter for client approval. Letter sent out to conference attendees.

June 16 - July 15, 1989

- o Wrote and obtained client and company approval for BIS Beecom announcement. Release was sent to targeted business and software publications.
- o Developed, wrote and obtained approvals for John Ritchie by-lined article for European magazine.
- o Compiled and wrote backgrounder for orthopedics press kit; gathered background information on Musgrave Park Hospital, the Bio-Engineering Center, and Northern Ireland medical experts.
- o Wrote draft proposal for orthopedics sector program.
- o Contacted trade publication to evaluate IDB participation in survey on overseas expansion.
- o Completed information kits.
- o Continued discussions about editorial coverage and advertising placement with target publications.

- o Worked with Young and Rubicam direct marketing to provide client with ideas for direct marketing as a prospect management tool.
- o Contacted Minneapolis media to arrange coverage of release of results of Minneapolis survey.
- o Worked with B-M Research on results of San Jose survey; obtained client input; edited final findings for release.

July 16 - August 15, 1989

- o Worked with B-M/Belfast on release for Holian investment announcement. Developed and wrote release for distribution to U.S. business media and for medical trade publications.
- o Developed and wrote pitch letter to Reuters on IDB Ken Love medical/electronics photos.
- o Adopted BIS Beecom release for distribution to site selection publications.
- o Contacted target publications to pitch Op-Ed project in Hartford, Long Island, Baltimore and Pittsburgh.
- o Continued preparations for October visit of Orthopedics Editors to Northern Ireland
- o Continued monitoring of U.S. media for coverage of Northern Ireland.
- o Worked with B-M Media to coordinate media activities in San Jose and Minneapolis as follow-up to release of survey results.
- o Prepared and sent IDB materials for handout at HIMA Smaller Business Conference.
- o Wrote marketing communications program to follow-up on Orthopedics Perspectives Study. Program sent to client for review and comments.
- o Worked with client to develop direct mail letters for medical prospect management list.
- o Contacted local San Jose media to release results of San Jose survey; arranged media interviews; wrote San Jose Executive Summary from survey results.

August 16 - September 15, 1989

- o Contacted export-oriented publications to discuss editorial opportunities.
- o Sent all site selection publications information kits and pitch letters.
- o Worked with trade publication to develop story outline on Europe and 1992. Wrote story; obtained client approval and submitted story to trade publication for publication in October 15 issue.
- o Pitched Northern Ireland to major daily for upcoming section on medical and orthopedic advances.
- o Maintained contact with Hartford, Long Island, Baltimore and Pittsburgh papers for Op-Ed project.
- o Continued preparations for Orthopedics Editor's visit to Northern Ireland.
- o Contacted representatives business, electronic/software and site relocation publications to discuss editorial schedule and ad placements.
- o Continued work on San Jose and Minneapolis survey results.

September 16 - October 23

- o Researched financial services as potential target sector for IDB; met with B-M Research to discuss focus groups for financial services and site selection executives.
- o Began contacting media to discuss Northern Ireland Young Entrepreneurs trade mission.
- o Secured speaking platform for Dr. John Anderson, Director, Bio-Engineering Center, University of Ulster at November HIMA Conference.
- o Organized 1992 seminar to be held during AHA convention in New Orleans. Secured speakers from U.S. Department of Commerce and Harris Laboratories.

- o Completed Op-Ed piece on 1992 and doing business in Europe.
- o Followed up on Orthopedics editor's trip and discussed results with IDB Belfast.
- o Identified and interviewed potential academic participants for discuss of marketing in Europe for upcoming visit of IDB Deputy.
- o Coordinated cost analysis for production of IDB "people" ad with B-M Hong Kong, Belfast, and NY.
- o Developed and wrote second prospect letter on Northern Ireland opportunities in the medical field.
- o Scheduled and coordinated B-M media training for IDB representatives.
- o Mailed Minneapolis survey Executive Summary to Minneapolis Chamber of Commerce members.
- o Initiated and coordinated IDB participation in the PLANING FORUM 1992 conference. Secured Sam and Evelyn Lord for luncheon presentation on living overseas; prepared slide presentation and remarks.
- o Monitored U.S media for coverage of Northern Ireland

Victoria
Monthly Activities Report
April 16, 1989 -- October 15, 1989

April 16 - May 15, 1989

- o Met with Director of Australian Overseas Information Services.
- o Met with DITR's U.S. Investment Unit Manager to discuss Victoria Investment Program.
- o Coordinated with VIP commissioner on itinerary planned for travel reporter's visit to Melbourne.
- o Met with U.S. pharmaceutical representative to discuss Australia's pharmaceutical industry.
- o Conducted preliminary research of target industries and continued research on Victoria and competition.
- o Followed up with a travel weekly and forwarded a hotel development story for possible placement in future issue.
- o Prepared and distributed press materials on technology and hotel development to trade publications.

May 16 - June 15, 1989

- o Re-wrote and coordinated distribution of news release on G-M/Toyota joint venture for U.S. media. Story sent to automotive publications and media's auto industry columns.
- o Prepared and distributed news releases on hotel and recreational facilities, composite companies, real estate development and technology to trade publications.
- o Contacted Australian Tourism Commission regarding supplement in trade publication and prepared memo to DITR to coordinate placement.
- o Provided sample articles and U.S. trade publications to Melbourne news bureau for reference.
- o Initiated agenda for VIP CEO's U.S. visit.
- o Prepared outline of possible talking points for media

interviews and forwarded to B-M/Melbourne.

- o Identified and prepared list of major business/trade events in 1989 recommended for client involvement/participation.
- o Spoke with Boston-based public relations firm on possible DITR/VIP participation in the Boston-Melbourne Sister City Program.
- o Developed questionnaires for tracking study screener and target industry analysis and obtained client approval.

June 16 - July 16, 1989

- o Organized editorial breakfast meeting for site selection and travel trade editors and executive programs director of major business magazine. Set up additional meeting with executive programs editorial director to discuss possible VIP sponsorship and participation in Fall program.
- o Arranged telephone interviews with trade publications for VIP CEO.
- o Organized and hosted BCIU luncheon with select business executives for VIP CEO.
- o Created and collated press kits in preparation for editorial breakfast and BCIU business luncheon.
- o Account team met with VIP CEO and U.S.-based Commissioner to provide update on B-M NY news bureau activities and discuss B-M role in servicing VIP program.
- o Prepared and distributed news releases on hotel development, convention bookings, aerospace industry and Qantas service facility contract with Victoria to trade publications.
- o Met with Victoria representatives in Melbourne to discuss research recommendations.

July 16 - August 15, 1989

- o Arranged Industrial Development Research Council membership for VIP's U.S.-based Commissioner and coordinated his participation in the November conference/study group.
- o Prepared agenda for Victoria Premier's New York visit.
- o Pursued media interviews for Premier with journalists

- from major dailies and business magazines.
- o Prepared editorial contents for press kit.
 - o Developed press releases on biotech industry, vaccines and microscopes, and distributed to science publications.
 - o Prepared and distributed news releases on ceramics industry, investment programs, Australian shipbuilder and dockland redevelopment to trade publications.
 - o Developed advanced materials and advanced manufacturing investor profiles and ongoing development of additional target industry investor profiles.
 - o Prepared itinerary recommendations for Melbourne visit of a senior magazine editor.
 - o Met with representatives of media group and business weekly executive program to review VIP sponsorship opportunities.
 - o Began contacting U.S. companies doing business in Victoria to identify potential spokespersons/case histories.

August 16 - September 15, 1989

- o Arranged interviews with major wire service, daily newspaper and business weekly for Victoria Premier.
- o Organized BCIU luncheon.
- o Coordinated media support in San Juan for Victoria Premier's visit.
- o Prepared and distributed new releases on technology, real estate and travel to major U.S. dailies and trade publications.
- o Followed up with wine editors who visited Yarra Valley Wineries in Victoria during August and offered additional information about Victoria.
- o Forwarded sales leads for hotel bookings generated by B-M editorial placement in travel publication.
- o Contacted major automobile manufacturer and chemical company for information to develop case histories.
- o Completed interviewing phase of tracing research.
- o Contacted AUSTRADE in Chicago for schedule of Australian

Chamber of Manufacturers Trade Mission.

- o Maintained ongoing contacts with trade associations to monitor opportunities for VIP participation.
- o Provided six-month review report with media results and fourth quarter activities plan to client for presentation to the Cabinet.

September 16 - October 15, 1989

- o coordinated ongoing research tracking study for global program, reviewed and analyzed initial data from U.S. interviews.
- o Coordinated press trip to Melbourne in November for two U.S. biotech editors.
- o Identified press opportunities in St. Louis in response to the Australian Chamber of Manufacturers Trade Mission to the U.S.
- o Prepared and distributed news releases on investment programs, composites, ceramics and technology to trade publications.
- o Coordinated placement of VIP advertisement in business weekly for the supplement on business in Australia.
- o Reviewed draft of biotech industry brochure and forwarded revisions to B-M Melbourne.
- o Contacted luxury hotel to ascertain receipt of information from VIP during meeting with Rob Spence and hotel representative.
- o Spoke with newly appointed U.S.-based director of Victoria tourism on his plan for the U.S.
- o Contacted by Dr. Jeffrey Fitzgerald of the Department of the Premier and Cabinet, Victoria, regarding Melbourne's Olympic bid.

Saudi Basic Industries Corporation
Activities Report
April 23, 1989 - October 23, 1989

April 24 - May 23, 1989

- o Sent memos to client regarding recent newspaper/magazine articles.
- o Agency produced comprehensive proposal for 1989 SABIC press kit.
- o Agency worked with several trade editors to provide additional information for articles they are developing and/or passed on journalists' questions to client.
- o Distribution of one press release.
- o Agency drafted releases for 1989 SABIC press kit and forwarded to client for approval.
- o Agency prepared activities schedule for two SABIC representatives who will be studying public relations practices at agency's New York office.
- o Agency selected background music for the new corporate video. Client changes also incorporated into video script.
- o Agency assembled photo shoot team (to accompany video crew to Saudi Arabia), gathered passport and visa information and forwarded to client.
- o Agency prepared client corporate ad for placement in U.S. business magazines and newspapers.
- o Agency secured client listing in a trade publication's "buyers' guide."

May 24 - June 23, 1989

- o Sent memos to client regarding recent newspaper/magazine articles.
- o Agency worked with several trade editors to provide additional information for articles they are developing and/or passed on journalists' questions to client.
- o Agency counseled client's vice chairman re contents of his speech for a petrochemicals conference in the U.K.

- o SABIC representatives began public relations training at B-M New York.
- o Agency communicated with client frequently to work out logistics of video and photo shoot.
- o Agency began to work with its Frankfurt office to develop a recommendation for client's participation in a major German trade show in November 1989.
- o Agency passed along information regarding a trade show being held in Barcelona in November 1990.
- o Agency placed client corporate ad in major business magazines and newspapers.
- o Agency continued to develop six core advertisements with input from client.

June 24 - July 23, 1989

- o Sent memos to client regarding recent newspaper/magazine articles.
- o Agency worked with several trade editors to provide additional information for articles they are developing and/or passed on journalists' questions to client.
- o Distribution of four press releases.
- o Agency reviewed drafts of editorial products developed in Riyadh, returned to client with agency input.
- o Agency provided client with a recommended list of U.S., U.K. and German editors who should participate in press tours in 1990.
- o Agency continued to provide training for two SABIC personnel, including information sessions on corporate marketing, B-M media capabilities, overview of the U.S. advertising industry, plus execution of various writing assignments.
- o Agency's New York and Frankfurt offices developed a comprehensive proposal for communication activities at a November German trade show.

July 24 - August 23, 1989

- o Sent memos to client regarding recent newspaper/magazine articles.
- o Distribution of one press release.

- o Agency worked with several trade editors to provide additional information for articles they are developing and/or passed on journalists' questions to client.
- o Agency reviewed drafts of editorial products developed in Riyadh, returned to client with agency input.
- o Agency assembled and produced an abbreviated SABIC 1989 press kit for distribution at the Washington, D.C. Saudi Arabian exhibit.
- o Agency conducted a "B-M capabilities tour" for client's director of public relations at its Washington, D.C. office.
- o Agency conducts a brief "presentation skills training" seminar in Washington, D.C. for head of client's Stamford, CT, office in preparation for his speech during the Saudi Arabian exhibit.
- o Agency produced a release profiling one of the client's liquid petrochemical products.
- o Agency sent client's 1988 annual report to trade editors.
- o Agency completed public relations training for SABIC personnel at its New York office with writing assignments and a review by agency's editorial director.
- o Agency's New York offices placed SABIC ad in two U.K. trade magazines.

August 24 - September 23, 1989

- o Sent memos to client regarding recent newspaper/magazine articles.
- o Agency worked with several trade editors to provide additional information for articles they are developing and/or passed on journalists' questions to client.
- o Distribution of six press releases.
- o Agency reviewed drafts of editorial products developed in Riyadh, returned to client with agency input.
- o Agency distributed 1989 SABIC press kit to U.S. trade publication editors.
- o At client's request, agency produced recommendations for a Saudi Arabian pavilion and a SABIC exhibit therein at Expo '92 in Seville, Spain.

- o Agency's video and photo crew teams picked up travel visas from the Royal Saudi Consulate and traveled to Saudi Arabia to begin filming the new corporate video and update the photo library.
- o Agency placed a SABIC advertisement in a U.S. trade publication.
- o Agency reviewed edited ad copy and visuals on three ads from client and incorporated comments into ads.

September 24 - October 23, 1989

- o Sent memos to client regarding recent newspaper/magazine articles.
- o Agency worked with several trade editors to provide additional information for articles they are developing and/or passed on journalists' questions to client.
- o Agency reviewed draft of editorial products developed in Riyadh, returned to client with agency input.
- o Agency coordinated placement of advertisements in U.S. and European trade publications in conjunction with client participation in German trade show.
- o Agency coordinated client's German trade show activity with its Frankfurt office; included inviting U.S. editors to attend a client press briefing at the show.
- o Agency forwarded a brief proposal for client participation in a trade show in Barcelona, Spain during November 1989.
- o Agency video and photo teams completed activity in Saudi Arabia and returned to New York to begin producing video and photo library.

Government of Norway
Activities Report
October 1989

- o Interviewed various Congressional staff and reporters concerning attitudes toward and knowledge of Norway.
- o Conducted review of recent news media coverage of Norway.
- o Reported results of interviews and literature review to officials of Norwegian embassy and consular affairs.

Thomson-CSF, Inc.
 Activities Report
 April 24, 1989 -- October 23, 1989

- o Advised Client on the status of Department of Defense appropriation and authorization measures.
- o Assisted in planning and implementing Thomson-CSF activities at the Paris Air Show.
- o Other general activities including monitoring other legislation and Congressional activity, supporting Thomson general marketing efforts, and providing advice as requested.

<u>DATE</u>	<u>CONTACT (OFFICE)</u>	<u>MODE</u>
5/1/89	Ann Sauer, Pat Tucker (Senate Armed Svcs. staff)	Visit
5/11/89	Ed Gleiman (Sen. Govt. Aff. Cmts staff)	Visit
5/11/89	J.R. Reskovac (Cong. McCurdy's staff)	Visit
5/16/89	Pete Steffes (House Armd. Svcs. Cmte. staff)	Tel.
5/19/89	Kris Kolesnik (Sen. Grassley's staff)	Visit
5/23/89	Terry Friese - Cong. Dicks Ben Haddad - Cong. Lowery Billy Moore - Cong. Chapman (Paris Air Show visits)	Visit
5/30/89	Terry Friese - Cong. Dicks Ben Haddad - Cong. Lowery Billy Moore - Cong. Chapman (Paris Air Show visits)	Visit
5/30/89	Kirk Robertson (Sen. Govt. Aff. Cmts.)	Visit
6/1/89	Pete Steffes - HASC	Tel.
6/5/89	Terry Friese - Cong. Dicks Ben Haddad - Cong. Lowery Billy Moore - Cong. Chapman Pete Steffes - HASC Eve. Lubalin - Sen. Lautenberg	Visit

6/6/89	Kris Kolesnik - Sen. Grassley	Visit
6/7/89	Eve Lubalin - Sen. Lautenberg	Tel.
6/9/89	Kris Kolesnik - Sen. Grassley Kirk Robertson - Sen. Govt. Aff.	Tel.
6/26/89	Dick Doyle - Sen. Budget Cmte.	Visit
7/12/89	Alden Schacher - Cong. McCurdy	Visit
7/18/89	Kirk Robertson - Sen. Govt. Aff.	Visit
7/27/89	Kirk Robertson - Sen. Govt. Aff.	Visit
7/27/89	Del Davis - House Appr. Cmte.	Tel.
7/28/89	Ann Sauer - Sen. Armd. Svcs. Cmte.	Visit
8/8/89	Bruce McDonald - Sen. Bumpers	Visit
8/11/89	Dick Doyle - Sen. Bud. Cmts.	Visit
8/14/89	Peter Lennon - Sen. Appr. Cmte.	Visit
8/15/89	Ken Keefe - Cong. Heffner	Visit
9/5/89	Dan Cross - Cong. D. Smith	Visit
9/5/89	Donna Martin - Cong. Boxer	Visit
9/6/89	Donna Martin - Cong. Boxer	Visit
9/11/89	Jeff Subco - Sen. Exon	Visit
9/29/89	Ken Johnson - Sen. Armd. Svcs.	Visit
10/5/89	Bob DeGrasse - Cong. Spratt	Visit
10/17/89	John Hamre - Sen. Armd. Svcs.	Visit
10/26/89	Kirk Robertson - Sen. Govt. Aff.	Visit

Attachment IV

SAUDI BASIC INDUSTRIES CORP. -- 00744

CHECK #	DATE BANKED	INVOICE # PAID	AMOUNT
WIRE01033	4/27/89	NYO40873	\$ 26,433.43
		NYO40874	2,820.00
		NYO40876	47,457.38
		NYO40877	45,646.69
		NYO40878	11,674.26
		NYO40879	1,209.88
		NYO40880	500.00
		NYO40881	5,537.53
		NYO40882	10,800.00
		NYO40883	391.75
			Subtotal
WIRE1033	10/10/89	NYO48565	13,994.23
		NYO48567	7,822.89
		NYO48570	34,102.27
		NYO48572	26,907.04
		NYO48574	6,930.17
		NYO48576	104.63
		NYO48577	2,143.74
		NYO48578	12,270.97
		NYO48579	18,398.10
			Subtotal
WIRE26737	7/10/89	NYO44682	14,628.39
		NYO44720	5,207.50
		NYO44684	27,995.25
		NYO44685	22,853.73
		NYO44687	8,481.23
		NYO44688	83.56
		NYO44690	20,445.75
		NYO44691	18.18
		NYO44695	18.94
		NYO44696	9,966.58
	Subtotal	<u>109,699.11</u>	
WIRE35212	8/23/89	NYO39216	12,818.74
		NYO39217	20,394.07
		NYO39218	3,358.34
		NYO39219	2,013.73
	Subtotal	<u>38,584.88</u>	
WIRE40814	6/15/89	NYO43415	16,404.87
		NYO43416	2,126.62
		NYO43417	33,443.53
		NYO43418	23,453.89
		NYO43419	5,213.38
		NYO43420	7,337.83
		NYO43421	4,370.00
		NYO43422	14,443.30
		NYO43423	850.87
		NYO43424	82.90
		NYO43425	21,712.44
			Subtotal

WIRE40817

5/25/89

NYO42088 17,900.73
NYO42089 1,103.75
NYO42090 6,662.88
NYO42325 29,371.02
NYO42152 35,254.10
NYO42094 8,968.20
NYO42095 5,694.44
NYO42096 1,892.20
NYO42097 4,462.59
NYO42098 10,768.15

Subtotal 122,078.06

WIRE52348

9/21/89

NYO47585 15,896.24
NYO47178 10,205.22
NYO47586 40,695.17
NYO47180 25,602.99
NYO47182 4,939.13
NYO47183 39.70
NYO47184 11,090.76
NYO47186 1,521.75
NYO47187 8,836.07

Subtotal 118,827.03

WIRE90660

8/7/89

NYO45633 19,861.65
NYO45634 9,442.50
NYO45635 28,172.76
NYO45636 26,649.50
NYO45637 9,537.86
NYO45640 87.13
NYO45638 3,146.59
NYO45641 17,295.59
NYO45639 25,510.73

Subtotal 139,704.31
TOTAL \$933,477.98

IDB NORTHERN IRELAND -- 01930

WIRE21384 7/13/89

NYO43231	\$ 2,154.62
NYO43240	91.64
NYO43243	20,993.85
NYO43246	300.00
NYO43248	11,835.68
NYO43249	13,323.18
NYO43250	2,139.40
NYO43251	4,088.62
NYO43252	24,264.98
NYO43253	18,198.96
NYO43254	3,287.62
Subtotal	<u>100,678.55</u>

WIRE43859 8/22/89

NYO45448	17,944.63
NYO45449	9,570.65
NYO45450	11,645.28
NYO45451	5,377.26
NYO45452	6,268.31
NYO45453	11,749.08
NYO45454	11,882.55
NYO45455	17,577.97
NYO45456	182.81
Subtotal	<u>92,198.54</u>

WIRE59540 6/8/89

NYO42118	4,158.50
NYO42144	4,406.06
NYO42145	8,803.50
NYO42120	129.28
NYO42121	268.77
NYO42122	6,614.42
NYO42123	481.60
NYO42124	41.23
NYO42125	57.95
NYO42126	7.88
NYO42127	1,113.85
NYO42128	1,055.58
NYO42146	4,988.23
NYO42147	1,136.32
NYO42129	382.25
NYO42130	1,454.95
NYO42131	1,446.17
NYO42132	354.66
NYO42133	4,699.49
NYO42134	12,084.78
NYO42135	10,707.29
NYO42136	3,427.50
NYO42137	10,838.75
NYO42138	1,980.00
NYO42139	2,736.32
NYO42140	13,035.78
NYO42141	8,659.13
NYO42142	440.00
Subtotal	<u>105,510.24</u>

WIRE67587

5/4/89

NYO41123	9,399.04
NYO40373	7.50
NYO40374	44.11
NYO41124	9,678.36
NYO41125	2,350.09
NYO41126	2,088.88
NYO41127	271.61
NYO41128	3,722.07
NYO41129	11,076.50
NYO41130	1,622.75
NYO41132	1,494.75
NYO41133	3,416.51
NYO41134	14,358.70
NYO41135	79.95
NYO41136	5,396.84
NYO41137	3,561.15

Subtotal 68,568.81

WIRE15802

9/19/89

NYO44044	777.40
NYO44140	21,107.50
NYO44045	5,501.50
NYO44046	31,916.34
NYO44048	6,768.54
NYO44047	3,202.40
NYO44049	14,041.69
NYO44050	31,526.48
NYO44051	26,253.49
NYO44052	52.75

Subtotal 141,148.09
TOTAL \$508,104.23

VICTORIA -- 00663

WIRE31332

9/13/89

NYO44179
NYO45682
NYO44178
NYO45683
NYO44177
NYO45684
NYO44176
NYO45685

\$ 38,602.02
29,973.84
46,537.70
2,795.60
20,472.43
40,619.90
1,470.00
5,599.01
186,070.50

Subtotal

WIRE37614

7/27/89

NYO43620
NYO43622
NYO43623

15,040.31
112,372.81
9,750.00
137,163.12

Subtotal

WIRE37614

7/27/89

NYO41963
NYO42416
NY142416

10,000.00
71,588.21
1,414.30
83,002.51
\$406,236.13

Subtotal
TOTAL

SAUDI REFINING, INC -- 02263

134754 5/10/89
138276 6/16/89

NYO41902

\$ 20,000.00

NYO43482

20,000.00

TOTAL

\$ 40,000.00

THOMSON, CSF -- 01277

46414	5/8/89	WAO41532	\$ 29,384.43
46597	5/26/89	WAO42767	5,435.42
46934	6/26/89	WAO44205	5,411.19
47381	8/11/89	WAO45384	23,896.93
48012	10/16/89	WAO46983	14,769.24
48012	10/16/89	WAO48280	14,965.40
48050	10/23/89	WAO49398	9,622.13
		TOTAL	<u>\$ 83,484.74</u>

SAUDI BASIC INDUSTRIES CORP.
04/16/89-10/15/89

<u>CATEGORY</u>	<u>AMOUNT</u>
AIR FREIGHT	125.00
ART MATERIAL	394.63
AUDIO VISUAL EQUIPMENT	239.00
AUDIO VISUAL SUPPLIES	70.50
BOOKS	199.00
CLIPPING SERVICE	739.15
COMPREHENSIVE	433.00
COPY & CREATIVE SVCS BM-PURCH	227,623.01
CREATIVE PUBLISHING	1,300.00
DECMATE	22,435.00
EDITORIAL CONTACT	2,281.61
EMPLOYEE DUES	150.00
ENGRAVING	140.24
EQUIPMENT RENTAL	10,556.81
ILLUSTRATION & DESIGN	2,100.00
INFO. BANK SEARCHES	57.17
LOCAL TRANSPORTATION	708.51
MAGAZINE & SUBSCRIPTION	637.80
MECHANICAL ART	193.75
MEDIA PLACEMENTS	6,817.20
MEETING EXPENSES	214.43
MESSENGER	455.00
MISCELLANEOUS EXPENSES	54.79
NY ONLY SLIDES - EXTERNAL	28.15
PHOTOGRAPHIC PRINTS	1,154.27
PHOTOGRAPHIC PRINTS - B/W	676.00
PHOTOGRAPHIC PRINTS - COLOR	372.30
PHOTOGRAPHY	19,828.14
PHOTOSTATS	329.86
POSTAGE	376.56
	<hr/>
SUBTOTAL:	300,690.88

SAUDI BASIC INDUSTRIES CORP.
04/16/89-10/15/89

<u>CATEGORY</u>	<u>AMOUNT</u>
PRINTING	295.26
PRODUCTION	9,148.66
PRODUCTION ESTIMATING SVCS	125.00
PRODUCTION TECHNICIAN	28,250.00
PROPS	45.47
REFERENCE MATERIAL	44.64
RELEASES, Mimeo & MAIL	1,435.00
REPRODUCTION CHARGES	14,366.15
RESEARCH	8,521.56
SCRIPT RESEARCH	6,000.00
SHIPPING	6,884.65
SPACE PURCHASED	11,067.26
STATIONERY & SUPPLIES	67.99
STOCK PHOTOS	4,738.46
STORAGE	696.59
TELEPHONE	10,399.74
TRAVEL EXPENSES	3,150.00
TRAVEL EXPENSES- AIR & CAR	99.00
TRAVEL EXPENSES- OTHER	750.65
TYPOGRAPHY	4,236.21
WORD PROCESSING	<u>2,193.75</u>
SUBTOTAL:	112,516.04
GRAND TOTAL:	<u>413,206.92</u>

INDUSTRIAL DEVELOPMENT BOARD OF
 NORTHERN IRELAND 04/16/89 - 10/15/89

CATEGORY	AMOUNT
-----	-----
ADMIN. SURCHARGE	\$ 9,802.17
ART MATERIALS	98.10
AUDIO VIDEO MONITORING	1,538.34
AUDIO VISUAL EQUIPMENT	94.00
AUDIO VISUAL SUPPLIES	79.60
CLERICAL SERVICES	58.50
CLIPPING SERVICE	4,593.06
CONSULTATION FEE	2,050.00
CREATIVE PUBLISHING	800.00
DECMATE PROCESSING	18,765.00
DINING FACILITIES	270.25
ENTERTAINMENT	2,885.00
EQUIPMENT RENTAL	289.03
FOOD	263.24
FREELANCE/MISC	385.00
INFO BANK SEARCHES	2,527.80
INFORMATION BANK-WASHINGTON	229.95
LOCAL TRANS.	1,473.23
MATS	174.46
MEALS	133.41
MEDIA INFO NEWSWIRE FEE	40.00
MEDIA PLACEMENTS	1,883.58
MEETING EXPENSES	600.00
MESSENGER	1,005.50
MISC. EXPENSES	5,723.06
NY SLIDES ONLY - EXT.	3,357.76
NY ST. TAX - ART	107.99
PHOTO PRINTS - B/W	611.56
PHOTO. PRINTS - COLOR	73.03
PHOTOGRAPHER'S SERVICES	150.00
PHOTOGRAPHY	434.15
PHOTOSTATS	77.13
POSTAGE	1,613.24
PRESS KIT	467.18
PRINTING	13,244.04
PRODUCTION	11,122.42
PRODUCTION EST. SERVICE	150.00
RESEARCH	12,750.00
RELEASES, MIMEO & MAIL	1,547.50
REPRINTS	1,245.39
REPRODUCTION	4,677.95
SHIPPING	3,891.33

INDUSTRIAL DEVELOPMENT BOARD OF
NORTHERN IRELAND 04/16/89 - 10/15/89 (CONT'D)

CATEGORY	AMOUNT
SPACE PURCHASED	65,830.67
SPONSORSHIP FEE	24,427.00
STATIONARY & SUPPLIES	16.50
TELEMEDIA PROD.	1,289.00
TELEPHONE	12,908.77
TELEPHONE - LONG DIST.	133.00
TRANSCRIPTION	1,429.10
TRAVEL EXP. - OTHER	1,906.67
TRAVEL EXP. AIR & CAR	1,700.38
TYPOGRAPHY	172.49
VIDEO	321.05
VIDEO GRAPHICS	171.29
WORD PROCESSING	8,666.43

TOTALS:

\$ 220,255.30

STATE OF VICTORIA, AUSTRALIA
04/16/89 - 10/15/89

CATEGORY	AMOUNT
-----	-----
ADMIN. SURCHARGE	\$ 15,410.54
ART MATERIALS	315.37
AUDIO VISUAL SUPPLIES	13.50
CLIENT MEETING	227.45
CLIPPING SERVICE	863.87
COMPREHENSIVE	3,496.49
CONSULTATION FEE	13,117.98
CREATIVE PUBLISHING	575.00
DECMATE PROCESSING	16,800.00
DINING FACILITIES	1,204.00
ENTERTAINMENT	592.80
EQUIPMENT RENTAL	81.19
FOOD	24.00
INFO BANK SEARCHES	1,133.46
LOCAL TRANS	671.13
LUNCHEONS	211.10
MAG & SUBSCRIPTIONS	403.73
MEALS	37.75
MEDIN INFO NEWSWIRE FEE	90.00
MEDIA MONITORING	50.00
MEETING EXPENSES	294.40
MESSENGER	351.50
MISC EXPENSES	377.16
NY SLIDES ONLY - EXT	848.83
PHOTO PRINTS COLOR	700.98
PHOTOGRAPHY	579.14
PHOTOSTATS	212.02
POSTAGE	171.90
RESEARCH	157.50
REFERENCE MATERIAL	20.43
RELEASES, MIMEO, MAIL	168.00
REPRODUCTION	3,993.89
SHIPPING	594.88
SLIDES	678.60
STOCK - PHOTOS	58.83
TELEPHONE	8,921.17
TELEPHONE/LONG DISTANCE	304.97
TRAVEL EXPENSES - AIR/CAR	40.00
TELE TYPE GRAPH	18.00
TRAVEL EXPENSES - OTHER	1,324.64
WORD PROCESSING	3,297.98
TYPOGRAPHY	3,527.76
TOTAL	<u>\$ 81,961.94</u>

SAUDI REFINING
04/16/89 - 10/15/89

CATEGORY	AMOUNT
ADMIN. SURCHARGE	\$ 1,141.21
AUDIO VISUAL SUPPLIES	20.00
CLIPPING SERVICE	719.71
CONSULTATION FEE	2,353.00
DECMATE	670.00
DINING FACILITIES	127.50
ENTERTAINMENT	626.26
FOOD	217.05
INFO. BANK SEARCHES	48.32
LOCAL TRANSPORTATION	446.89
MAGAZINES & SUBSCRIPTIONS	20.00
MEALS	45.00
MEDIA INFO. NEWSWIRE FEE	450.00
MEDIA MONITORING	225.00
MESSENGER	42.50
MISCELLANEOUS EXPENSES	11.12
N.Y. STATE SALES TAX - ART	104.78
POSTAGE	71.17
REPRODUCTION	221.42
SHIPPING	74.50
TELEMEDIA PRODUCTION	1,250.00
TELEPHONE	188.07
TRAVEL EXPENSES - AIR/CAR	1,084.00
TRAVEL EXPENSES - OTHER	13.00
TOTAL	<u>\$ 10,170.50</u>

THOMSON - CSF
04/16/89 - 10/15/89

<u>CATEGORY</u>	<u>AMOUNT</u>
INFORMATION BANK	\$ 380.88
LOCAL TRANSPORTATION	552.70
MESSENGER	173.85
ADMINISTRATIVE SURCHARGE	1,775.75
POSTAGE	15.50
REPRODUCTION	683.55
TELEPHONE - LONG DISTANCE	581.50
MAGAZINES & SUBSCRIPTIONS	(262.35)
SHIPPING	101.00
ENTERTAINMENT	565.91
LUNCHEONS	74.50
TRAVEL EXPENSES	74.85
REFERENCE MATERIAL	16.00
	<hr/>
TOTAL:	\$4,733.64

GOVERNMENT OF NORWAY
04/16/89 - 10/15/89

CATEGORY

AMOUNT

ADMINISTRATIVE SURCHARGE	\$ 22.50
INFORMATION BANK	976.76
LOCAL TRANSPORTATION	90.50
LODGING	287.52
MEALS	13.00
REPRODUCTION CHARGES	848.44
TELEPHONE	25.22
TELEPHONE - LONG DISTANCE	10.78
TRAVEL EXPENSES - AIR & CAR	<u>1,471.50</u>
TOTAL:	\$3,746.22

<u>Date</u>	<u>Amount</u>	<u>Name of Political Organization</u>	<u>Name of Candidate</u>
4/28/89	\$500.00	Don Glickman for Congress	Don Glickman
5/11/89	\$1,000.00	Citizens for Schulze	Richard Schulze
6/2/89	\$1,000.00	Bill Bradley for Senate	Bill Bradley
6/8/89	\$400.00	Congressman Doug Eckhart	Doug Eckhart
6/8/89	\$300.00	Congressman Glenn English	Glenn English
6/8/89	\$500.00	Congressman Dave McCurdy	Dave McCurdy
6/16/89	\$500.00	Borski for Congress	Robert Borski
6/20/89	\$1,000.00	People for Pete Domenici	Pete Domenici
6/29/89	\$1,000.00	Bill Gray for Congress	Bill Gray
7/28/89	\$1,000.00	Committee to Re-elect John Murtha	John Murtha
9/18/89	\$1,000.00	Alan Simpson	Alan Simpson
9/29/89	\$300.00	Doug Walgren	Doug Walgren
9/29/89	\$250.00	Joe Gaydos	Joe Gaydos
9/29/89	\$250.00	Austin J. Murphy	Austin Murphy
10/4/89	\$350.00	John Spratt	John Spratt
10/9/89	\$1,000.00	Dan Coats	Dan Coats
6/89	\$250.00	Synar for Congress	Mike Synar
10/23/89	\$500.00	Boren For Senate	David Boren

