

For Six Month Period Ending June 1, 1992  
(Insert date)

Name of Registrant

Registration No.

**Robinson, Lake, Lerer & Montgomery**

**3911**

Business Address of Registrant

**1667 K Street, N.W., #900  
Washington, D.C. 20005**

**I—REGISTRANT**

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

- (1) Residence address                      Yes               No
- (2) Citizenship                              Yes               No
- (3) Occupation                              Yes               No

(b) If an organization:

- (1) Name                                      Yes               No
- (2) Ownership or control                  Yes               No
- (3) Branch offices                          Yes               No

2. Explain fully all changes, if any, indicated in item 1.

**None**

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period?      Yes       No

If yes, furnish the following information:

Name

Position

Date Connection  
Ended

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CRIMINAL DIVISION

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?  
 Yes  No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
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5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?  
 Yes  No

If yes, identify each such person and describe his services.

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes  No

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
<b>Christopher Rieck</b>	<b>Associate</b>	<b>3/31/92</b>

7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes  No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
<b>Clare Lynam</b>	<b>1233 N. Scott Street, 401 Arlington, VA 22209</b>	<b>Associate</b>	<b>*</b>
<b>Douglas Lowenstein</b>	<b>3902 Rosemary Street Chevy Chase, MD 20815</b>	<b>Vice President</b>	<b>**</b>
<b>Edith Wooten</b>	<b>2250 Clarendon Blvd. Arlington, VA 22201</b>	<b>Associate</b>	<b>**</b>

**Clare Lynam, Douglas Lowenstein, and Edith Wooten have all been previously employed by Robinson, Lake, Lerer & Montgomery but did not begin work on a foreign principal until \* 2/3/92 and \*\* 3/6/92, at which time Robinson, Lake, Lerer & Montgomery submitted their short form registrations in compliance with your rules and regulations.**

II—FOREIGN PRINCIPAL

8. Has your connection with any foreign principal ended during this 6 month reporting period? Yes  No

If yes, furnish the following information:

**Embassy of Papua New Guinea**  
*Name of foreign principal*

**1/92**  
*Date of Termination*

9. Have you acquired any new foreign principal<sup>1</sup> during this 6 month reporting period? Yes  No

If yes, furnish following information:

*Name and address of foreign principal*

*Date acquired*

<b>Canadian Forest Industries Council, 1200-555 Burrard Street</b>	
<b>Vancouver, British Columbia V7X1S7</b>	<b>2/3/92</b>
<b>Brewers Association of Canada, 1200 155 Queen Street, Ottawa, Ontario K1P6L1</b>	<b>3/6/92</b>
<b>Ukraine, Kiev, Ukraine</b>	<b>4/22/92</b>

10. In addition to those named in Items 8 and 9, if any, list the foreign principals<sup>1</sup> whom you continued to represent during the 6 month reporting period.

**Mitsubishi Electric Corp., Japan Auto Parts Industry Association, Minolta Camera, Abu Dhabi Investment Authority**

III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes  No

If yes, identify each such foreign principal and describe in full detail your activities and services:

**See Attached**

<sup>1</sup>The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity<sup>2</sup> as defined below?  
Yes  No

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

**See Attached**

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13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes  No

If yes, describe fully.

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<sup>2</sup>The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV—FINANCIAL INFORMATION

14. (a) RECEIPTS—MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes  No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.<sup>3</sup>

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
<b>See Attached</b>			

Total

(b) RECEIPTS—THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value<sup>4</sup> other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes  No

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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<sup>3</sup>A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).  
<sup>4</sup>Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS—MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement?      Yes       No

(2) transmitted monies to any such foreign principal?      Yes       No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
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**See Attached**

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Total

## 15. (b) DISBURSEMENTS—THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value<sup>5</sup> other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes  No

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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## (c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value<sup>5</sup> in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes  No

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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**V—POLITICAL PROPAGANDA**

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes  No

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

**Canadian Forest Industries Council, Brewers Association of Canada**

<sup>5</sup>Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes  No

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

- Radio or TV broadcasts
- Magazine or newspaper articles
- Motion picture films
- Letters or telegrams
- Advertising campaigns
- Press releases
- Pamphlets or other publications
- Lectures or speeches

Other (specify) copies of ITC testimony

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

- Public Officials
- Newspapers
- Libraries
- Legislators
- Editors
- Educational institutions
- Government agencies
- Civic groups or associations
- Nationality groups
- Other (specify) \_\_\_\_\_

21. What language was used in this political propaganda:

- English
- Other (specify) French

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes  No

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes  No

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes  No

VI—EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

(a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

- Exhibit A<sup>6</sup> Yes  No
- Exhibit B<sup>7</sup> Yes  No

If no, please attach the required exhibit.

(b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes  No

If yes, have you filed an amendment to these exhibits? Yes  No

If no, please attach the required amendment.

<sup>6</sup>The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

<sup>7</sup>The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

If you have previously filed an Exhibit C<sup>8</sup>, state whether any changes therein have occurred during this 6 month reporting period. Yes  No

If yes, have you filed an amendment to the Exhibit C? Yes  No

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

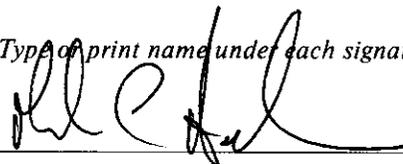
Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement? Yes  No

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

(Type or print name under each signature)



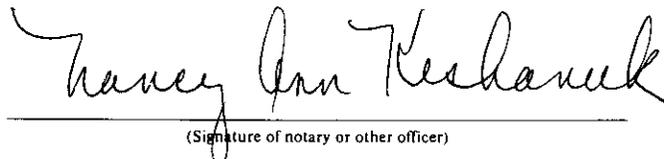
**Mark C. Helmke**

**President**

Subscribed and sworn to before me at Washington, D.C.

this 16<sup>th</sup> day of June, 19 92

**Commission Expires 10/31/96**

  
(Signature of notary or other officer)

<sup>8</sup>The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)



ITEM 11 & 12

Foreign Principal: Japan Auto Parts Industry Association

Interests: Track legislation and administrative agency activity affecting international trade, prepare memoranda, and advise principal on taking, action, if appropriate, with regard to either legislative or administrative activities.

Key: CW - Cary Walker

<u>Date</u>	<u>Person</u>	<u>Nature of Contact</u>	<u>Individual Contacted</u>
3/18	CW	Tel Call	Alison Roche, Department of Commerce, requesting information on auto parts trade meeting attended by Members of Congress, Administration officials and industry representatives.
	CW	Tel Call	Erin Endean, USTR, requesting information on auto parts trade meeting attended by Members of Congress, Administration officials and industry representatives.

INTERNAL SECURITY  
SECTION  
REGISTRATION UNIT

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ITEM 11 & 12

Foreign Principal: Mitsubishi Electronic

Interests: Track legislative and administrative agency activity affecting international trade, prepare memoranda and advise principal on taking action, if appropriate, with regard to either legislative or administrative activities.

<u>Date</u>	<u>Person</u>	<u>Nature of Contact</u>	<u>Individual Contacted</u>
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12/1/91 to 5/31/92

NO REPORTABLE ACTIVITY THIS PERIOD

ITEM 11 & 12

Foreign Principal: Embassy of Papua New Guinea

Interests: Monitor and explain to news media through written and oral communications developments in Papua New Guinea and assist the Embassy of Papua New Guinea in developing a series of meetings with the American business community designed to encourage foreign investment in Papua New Guinea.

<u>Date</u>	<u>Person</u>	<u>Nature of Contact</u>	<u>Individual Contacted</u>
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12/1/91 to 5/31/92

NO REPORTABLE ACTIVITY THIS PERIOD

ITEM 11 & 12

Foreign Principal: Minolta Camera Co., Ltd

Interests: Monitor and explain to news media and government officials through written and oral communications the nature of the principal's interest in regard to international trade issues. We will track legislative and administrative agency activity affecting international trade and advise principal on taking action, if appropriate, with regard to either legislative or administrative activities.

Key MG - Michael Gross  
 DN - Donald Nathan \*  
 SR - Steven Rosenbaum \*

<u>Date</u>	<u>Person</u>	<u>Nature of Contact</u>	<u>Individual Contacted</u>
12/4	MG	Tel Call	Rudi Larini, Newark Star Ledger, Barnaby Feder, New York Times, Art Hayes, Wall Street Journal, Joe Neff, AP, Martin Dickson, Financial Times, regarding civil suit between Honeywell and Minolta.
	SR	Tel Call	George Schaub, Photographic Trade News, Sophie Smoliar, Photo International/PTN, Bill Clark, Photo Business, Bill Schiffner, PTN, Gary Pageau and Margaret Hooks, Photo Marketing, Mark Seavy, Home Furnishings Daily, Lynda McDonnell, St. Paul Pioneer Press, regarding civil suit between Honeywell and Minolta.
12/10	MG	Tel Call	Bill Holstein, Business Week, and Joan Rigdon, Wall Street Journal, regarding civil suit between Honeywell and Minolta.
1/7	MG	Tel Call	Rudi Larini, Newark Star Ledger, Barnaby Feder, New York Times, Art Hayes, Wall Street Journal, Joe Neff, AP, Sophie Smoliar, Photo International/PTN, Martin Dickson, Financial Times, regarding civil

suit between Honeywell and Minolta.

SR		Tel Call	George Schaub, Photographic Trade News, Sophie Smoliar, Photo International/PTN, Bill Clark, Photo Business, Bill Schiffner, PTN, Gary Pageau and Margaret Hooks, Photo Marketing, Lynda McDonnell, St. Paul Pioneer Press, regarding civil suit between Honeywell and Minolta.
1/8	MG	Tel Call	Rudi Larini, Newark Star Ledger, Barnaby Feder, New York Times, Art Hayes, Wall Street Journal, Joe Neff, AP, Sophie Smoliar, Photo International/PTN, Joan Rigdon, Wall Street Journal, regarding civil suit between Honeywell and Minolta.
SR		Tel Call	George Schaub, Photographic Trade News, Sophie Smoliar, Photo International/PTN, Bill Clark, Photo Business, Bill Schiffner, PTN, Gary Pageau and Margaret Hooks, Photo Marketing, Mark Seavy, Home Furnishings Daily, Lynda McDonnell, St. Paul Pioneer Press, regarding civil suit between Honeywell and Minolta.
1/24	MG	Tel Call	Rudi Larini, Newark Star Ledger, regarding civil suit between Honeywell and Minolta.
SR		Tel Call	George Schaub, Photographic Trade News, Sophie Smoliar, Photo International/PTN, Bill Clark, Photo Business, Bill Schiffner, PTN, Gary Pageau and Margaret Hooks, Photo Marketing, Mark Seavy, Home Furnishings Daily, Lynda McDonnell, St. Paul Pioneer Press, regarding civil suit between Honeywell and Minolta.
2/6	MG	Tel Call	Rudi Larini, Newark Star Ledger, Barnaby Feder, New York Times, Art Hayes, Wall Street Journal, Joe Neff, AP, Sophie Smoliar, Photo International/PTN, Brian Bremner, Business Week, Martin Dickson, Financial Times, Ed Andrews, New

York Times, Stuart Auerbach, Washington Post, regarding civil suit between Honeywell and Minolta.

DN            Tel Call            Rudi Larini, Newark Star Ledger, regarding civil suit between Honeywell and Minolta.

SR            Tel Call            Burt Keppler and Jason Schneider, Popular Photography, Jackie Augustine, Petersen's Photographic News, George Schaub, Photographic Trade News, Sophie Smoliar, Photo International/PTN, Bill Clark, Photo Business, Bill Schiffner, PTN, Gary Pageau and Margaret Hooks, Photo Marketing, Lynda McDonnell, St. Paul Pioneer Press, regarding civil suit between Honeywell and Minolta.

2/7    MG            Tel Call            Rudi Larini, Newark Star Ledger, Barnaby Feder, New York Times, Art Hayes, Wall Street Journal, Joe Neff, AP, Brian Bremner, Business Week, Stuart Auerbach, Washington Post, regarding civil suit between Honeywell and Minolta.

DN            Tel Call            Joe Neff, AP, regarding civil suit between Honeywell and Minolta.

SR            Tel Call            Burt Keppler and Jason Schneider, Popular Photography, Jackie Augustine, Petersen's Photographic News, George Schaub, Photographic Trade News, Sophie Smoliar, Photo International/PTN, Bill Clark, Photo Business, Bill Schiffner, PTN, Gary Pageau and Margaret Hooks, Photo Marketing, Lynda McDonnell, St. Paul Pioneer Press, regarding civil suit between Honeywell and Minolta.

2/10   MG            Tel Call            Rudi Larini, Newark Star Ledger, Barnaby Feder, New York Times, Art Hayes, Wall Street Journal, Joe Neff, AP, Brian Bremner, Business Week, regarding civil suit between Honeywell and Minolta.

DN            Tel Call            Lynda McDonnell, St. Paul Pioneer Press, Tony Thomas, Economist, Judi

			Valenti, Wall Street Journal, Bart Ziegler, AP, regarding civil suit between Honeywell and Minolta.
	SR	Tel Call	Burt Keppler and Jason Schneider, Popular Photography, Jackie Augustine, Petersen's Photographic News, George Schaub, Photographic Trade News, Sophie Smoliar, Photo International/PTN, Bill Clark, Photo Business, Bill Schiffner, PTN, Gary Pageau and Margaret Hooks, Photo Marketing, Lynda McDonnell, St. Paul Pioneer Press, Mark Seavy, Home Furnishings Daily, regarding civil suit between Honeywell and Minolta.
2/11	MG	Tel Call	Rudi Larini, Newark Star Ledger, regarding civil suit between Honeywell and Minolta.
	SR	Tel Call	Burt Keppler and Jason Schneider, Popular Photography, Jackie Augustine, Petersen's Photographic News, George Schaub, Photographic Trade News, Sophie Smoliar, Photo International/PTN, Bill Clark, Photo Business, Bill Schiffner, PTN, Gary Pageau and Margaret Hooks, Photo Marketing, Lynda McDonnell, St. Paul Pioneer Press, Mark Seavy, Home Furnishings Daily, regarding civil suit between Honeywell and Minolta.
3/4	MG	Tel Call	Rudi Larini, Newark Star Ledger, Barnaby Feder, New York Times, Art Hayes, Wall Street Journal, Joe Neff, AP, Sophie Smoliar, Photo International/PTN, regarding civil suit between Honeywell and Minolta.
	SR	Tel Call	Burt Keppler and Jason Schneider, Popular Photography, Jackie Augustine, Petersen's Photographic News, George Schaub, Photographic Trade News, Sophie Smoliar, Photo International/PTN, Bill Clark, Photo Business, Bill Schiffner, PTN, Gary Pageau and Margaret Hooks, Photo Marketing, Lynda McDonnell, St. Paul Pioneer Press, Mark Seavy, Home Furnishings Daily,

Al Debat, The Professional Photographers of America, regarding civil suit between Honeywell and Minolta.

3/5 MG Tel Call

Rudi Larini, Newark Star Ledger, Barnaby Feder, New York Times, Art Hayes, Wall Street Journal, Joe Neff, AP, regarding civil suit between Honeywell and Minolta.

SR Tel Call

Burt Keppler and Jason Schneider, Popular Photography, Jackie Augustine, Petersen's Photographic News, George Schaub, Photographic Trade News, Sophie Smoliar, Photo International/PTN, Bill Clark, Photo Business, Bill Schiffner, PTN, Gary Pageau and Margaret Hooks, Photo Marketing, Lynda McDonnell, St. Paul Pioneer Press, Mark Seavy, Home Furnishings Daily, regarding civil suit between Honeywell and Minolta.

3/24 MG Tel Call

Rudi Larini, Newark Star Ledger, Barnaby Feder, New York Times, Art Hayes, Wall Street Journal, Joe Neff, AP, regarding civil suit between Honeywell and Minolta.

SR Tel Call

Burt Keppler and Jason Schneider, Popular Photography, Jackie Augustine, Petersen's Photographic News, George Schaub, Photographic Trade News, Sophie Smoliar, Photo International/PTN, Bill Clark, Photo Business, Bill Schiffner, PTN, Gary Pageau and Margaret Hooks, Photo Marketing, Lynda McDonnell, St. Paul Pioneer Press, Mark Seavy, Home Furnishings Daily, regarding civil suit between Honeywell and Minolta.

3/25 MG Tel Call

Rudi Larini, Newark Star Ledger, Barnaby Feder, New York Times, Art Hayes, Wall Street Journal, Joe Neff, AP, regarding civil suit between Honeywell and Minolta.

SR Tel Call

Burt Keppler and Jason Schneider, Popular Photography, Jackie Augustine, Petersen's Photographic

News, George Schaub, Photographic Trade News, Sophie Smoliar, Photo International/PTN, Bill Clark, Photo Business, Bill Schiffner, PTN, Gary Pageau and Margaret Hooks, Photo Marketing, Lynda McDonnell, St. Paul Pioneer Press, Mark Seavy, Home Furnishings Daily, regarding civil suit between Honeywell and Minolta.

3/26 MG Tel Call

Rudi Larini, Newark Star Ledger, regarding civil suit between Honeywell and Minolta.

SR Tel Call

Burt Keppler and Jason Schneider, Popular Photography, Jackie Augustine, Petersen's Photographic News, George Schaub, Photographic Trade News, Sophie Smoliar, Photo International/PTN, Bill Clark, Photo Business, Bill Schiffner, PTN, Gary Pageau and Margaret Hooks, Photo Marketing, Lynda McDonnell, St. Paul Pioneer Press, Mark Seavy, Home Furnishings Daily, regarding civil suit between Honeywell and Minolta.

\* Donald Nathan and Steven Rosenbaum are with the New York office of Robinson, Lake, Lerer & Montgomery. Registration statements were never filed for them because they were not involved in public policy issues which are considered reportable activities. After review of our filing, Counsel has advised us that their activities of talking to the press in the civil litigation matter should be reported and are included above. Their registration statements will be submitted under separate cover.

ITEM 11 & 12

Foreign Principal: Abu Dhabi Investment Authority

Interests: Monitor and explain to news media through written and oral communications developments regarding the Abu Dhabi Investment Authority and assist it in its communications efforts.

Key: JHL James H. Lake  
 CR Cynthia Rapp  
 CW Cary Walker

<u>Date</u>	<u>Person</u>	<u>Nature of Contact</u>	<u>Individual Contacted</u>
12/2	CR	Press Release	See attached press release which was sent to the attached press list to announce client's reaction to London court's decision to grant adjournment for settlement until January 14, 1992. (#1)
	CR	Tele Calls	See attached press release which was sent to the attached press list to announce client's reaction to London court's decision to grant adjournment for settlement until January 14, 1992. Phone calls were made to follow up on the press release. (#1)
12/8	CW	Meeting	Brian Mohler, Deputy Chief of the Mission at the U.S. Embassy in Abu Dhabi. Discussion was regarding a general background briefing on the emirate.
12/10	CW	Meeting	Sami Hajjar, Public Affairs Office, U.S. Embassy in Abu Dhabi. Discussion was regarding a general background briefing on the emirate.
1/8	CR	Memorandum	See attached memorandum which was sent to the attached press list to provide background information to U.S. reporters. (#2)
1/9	CW	Tele Calls (2)	Brian Barger, special assignment editor with CNN, regarding interview request and background

information.

1/13	CR	Memorandum	See attached memorandum which was sent to the attached press list to provide background information to London-based U.S. reporters. (#2)
2/3	CR	Letter	Ned Crabb, Wall Street Journal, to submit letter-to-the-editor.
2/4	CR	Tel Call	Ned Crabb, Wall Street Journal, regarding submission of letter-to-the-editor.
2/7	CR	Tel Call	Ned Crabb, Wall Street Journal, regarding publication of letter-to-the-editor.
2/10	CR	Tel Call	Tom Petzinger, Wall Street Journal, to schedule background briefing.
2/13	CR	Release	To attached list to provide statement in response to Price Waterhouse allegations. (#3)
	CR	Tel Calls	To above attached list to follow-up on press release.
2/14	CR	Tel Call	Tom Petzinger, Wall Street Journal, where he requested responses to background questions he submitted to us in writing.
	CR	Tel Calls	Tom Petzinger, Wall Street Journal, Sharon Walsh, Washington Post, Marci Gordon, AP, and Steve Lohr, New York Times, to alert them to possible settlement announcement.
2/17	CR	Tel Call	Tom Petzinger, Wall Street Journal, regarding status of question responses.
2/19	CR	Tel Call	Paul Gigot, Wall Street Journal, to schedule a background briefing.
	CR	Tel Call	Tom Petzinger, Wall Street Journal, regarding status of question responses.
2/21	CR	Release	To attached list to provide statement and background information regarding proposed settlement between the majority

shareholders and the liquidators.  
 (#4)

Tel Calls To above attached list to followup  
 on press release. (#4)

2/27 CR Tel Call Tom Petzinger, Wall Street Journal,  
 regarding status of question  
 responses.

3/1 CR Tel Call Tom Petzinger, Wall Street Journal,  
 with background questions regarding  
 ADIA.

3/4 JHL Tel Call Tom Petzinger, Wall Street Journal,  
 regarding background information.

3/5 CR Memo Tom Petzinger, Wall Street Journal,  
 with response to above background  
 questions.

3/9 CR Letter Tom Petzinger, Wall Street Journal,  
 with response to submitted  
 questions.

CR Tel Call Tom Petzinger, Wall Street Journal,  
 with followup questions to  
 submitted responses.

3/10 CR Tel Call Tom Petzinger, Wall Street Journal,  
 with requested additional contacts  
 for additional information.

3/11 CR Tel Call Reuters, with response to March 11,  
 1992, Wall Street Journal article.

3/18 CW Tel Call Charles Babcock, Washington Post,  
 requesting printed correction of  
 previously written incorrect  
 assertion.

3/18 CR Tel Call John Martin and Alan Frank, ABC  
 News, providing Foreign Agent  
 Registration Act information and  
 background information of previous  
 filings.

3/19 CR Meeting Tom Petzinger, Wall Street Journal,  
 regarding background briefing.

3/20 CR Letter Robert Bartley, Paul Steiger, Ned  
 Crabb, Tom Petzinger, Peter Truell,  
 Wall Street Journal, to submit  
 attached Letter-to-the-Editor in

response to 3/11/92 article.

4/29	CR	Letter	Robert Bartley, Ned Crabb, Wall Street Journal, to submit attached Letter-to-the-Editor in response to the 4/1/92 and 4/17/92 editorials.
5/13	CR	Tel Call	Sharon Walsh, Washington Post, to provide information and statement (attached) in response to her inquiry. (#5)
5/14	CR	Press Release	Attached release to attached list to deny allegations made by Keith Vaz, MP. (#6)
5/15	CR	Written Information	To press in attendance at U.S. Senate Subcommittee on Terrorism, Narcotics and International Operations at May 14th hearing. Information attached. (#7)
5/15	CR	Tel Call	Steve Lohr, New York Times, to request and arrange an interview.
5/16	CR	Tel Call	Ira Silverman, NBC, regarding possible interview.
	CR	Tel Call	Sharon Walsh, Washington Post, regarding possible interview.
	CR	Meeting	Steve Lohr, New York Times, to interview representative who appeared before Senate Subcommittee. Discussed in greater detail information provided to the Subcommittee.
5/17	CR	Tel Call	Steve Lohr, New York Times, to discuss article based on 5/16/92 interview.
5/19	CR	Tel Call	Robert Bartley, Wall Street Journal, to arrange editorial board meeting.
	CR	Letter	George Melloan, Wall Street Journal, to correct assertions made in 5/18 op-ed; and provide written and oral statements as submitted to Senate Subcommittee on 5/14/92

5/22 JHL,CR Meeting R. Bartley, D. Henniger, P. Gigot,  
Wall Street Journal to provide  
background information.

5/28 CR Press Release To attached press list to correct  
errors in Washington Post article.  
(#8)

ITEM 11 & 12

Foreign Principal: Canadian Forest Industries Council

Interests: Track legislation and administrative agency activity affecting international trade, prepare memoranda, and advise principal on taking, action, if appropriate, with regard to either legislative or administrative activities and to assist the Council in its communications efforts.

Key: JHL - James H. Lake  
 LM - Lance Morgan  
 JL - Janet Lane  
 CL - Clare Lynam

<u>Date</u>	<u>Person</u>	<u>Nature of Contact</u>	<u>Individual Contacted</u>
1/24	LM	Tel Call	Cort Kirkwood, Washington Times, requesting meeting with client to discuss background of the US-Canada lumber dispute.
1/30	CL	Tel Call	Joan Motyka, New York Times, regarding possibility of the New York Times doing an op-ed on the US-Canada lumber dispute.
1/31	LM	Tel Call	Gordon Crovitz, Wall Street Journal, requesting meeting with client to discuss background of the US-Canada lumber dispute.
	CL	Tel Call	Leo Abruzzese, Journal of Commerce, requesting meeting to discuss the US-Canada lumber dispute.
	JL	Tel Call	James Bovard, freelance journalist, to request meeting with client.
2/3	LM	Tel Call	Cort Kirkwood, Washington Times, to firm up plans for session with Washington Times editorial writers and Council members.
	LM	Tel Call	Karen Tumulty, Los Angeles Times, requesting interview with client to discuss US-Canada lumber dispute.

	CL	Tel Call	Leo Abruzzese, Journal of Commerce, requesting editorial board meeting with client to discuss the US-Canada lumber dispute.
2/4	LM	Letter	Gordon Crovitz, Wall Street Journal with background information on the US-Canada lumber dispute.
	CL	Tel Call	Leo Abruzzese, Journal of Commerce, regarding meeting of editorial board with client to discuss US-Canada lumber dispute.
2/5	LM	Letter	John Anderson, Washington Post and Peter Passell, New York Times, with background information on Canadian timber issue.
	CL	Tel Call	To attached list inviting them to attend press breakfast on 2/11/92 with client to discuss US-Canada lumber dispute. (#9)
2/6,7,10	JL, CL	Tel Calls	To above attached list following up on invitation to press breakfast on 2/11/92. (#9)
2/6	CL	Tel Call	Mike Omeluf, Broadcasting Limited, Cal Woodward, Canadian Press Wire, regarding invitation to press breakfast on 2/11/92.
	CL	Tel Call	Bob Davis, Wall Street Journal, to arrange meeting with client to discuss US-Canada lumber dispute.
	CL	Fax	James O'Connell, CTV Television regarding press briefing breakfast on 2/11/92.
2/7	LM	Tel Call	Gordon Crovitz, Wall Street Journal and John Anderson, Washington Post, regarding possible meeting with client to discuss US-Canada lumber dispute.
	CL	Tel Call	Bruce Stokes, National Journal, and David MacDonald, Winnepeg Free Press, regarding their attendance at press briefing breakfast on 2/11/92.

	CL	Tel Call	Leo Abruzzese, Journal of Commerce, to confirm editorial board meeting on 2/13/92.
2/10	CL	Tel Call	Bob Davis, Wall Street Journal, to confirm meeting with client on 2/11/92 and faxed some biographical information on clients.
2/11	JL,CL	Meeting	Press breakfast with John Maggs, Journal of Commerce, Nancy Waitz, Reuters, Barb Sweet, Thomson Newspapers, M. Omelus, Canadian Press, Broadcast News, John Saunders, Toronto Globe and Mail, Hilary MacKenzie, Maclean's Magazine, David Schaefer, Seattle Times, Rod McQueen, Financial Post, Jim Berger, Washington Trade Daily, Mary Foley, UPI, Scott Sonner, AP, George Hoff, CBC, Alkman Granitsas, Inside US Trade, and Council members John Kerr, Gordon Ritchie, and Tom Buell.
2/11 - 2/13	LM, JL, CL	Mail, Messenger and Hand Out	Press packet to list attached. (#10)
2/11	JL,CL	Meeting	Keith Bradsher, New York Times, and James Bovard, freelance journalist, and Council members (John Kerr, Gordon Ritchie and Tom Buell) regarding US-Canada lumber dispute.
	CL	Meeting	Bob Davis, Wall Street Journal, and Council Members (John Kerr, Gordon Ritchie and Tom Buell) regarding U.S.-Canada lumber dispute.
	JL	Tel Call	Ken Smith, Washington Times, regarding confirmation of meeting with client to discuss US-Canada lumber dispute.
2/12	LM	Meeting	Ken Smith, Washington Times, and Council members (John Kerr and Tom Buell) to discuss US-Canada lumber dispute.
2/13	LM	Meeting	Gordon Crovitz, Wall Street Journal, and Council members (John

			Kerr and Gordon Ritchie) to discuss US-Canada lumber dispute.
	LM	Meeting	Scott Bosley, Leo Abruzzese, Aviva Freudmann, Howard Simon and Loli Wu, Journal of Commerce, and Council members (John Kerr and Gordon Ritchie) to discuss US-Canada lumber dispute.
	CL	Tel Call	Phil Cogswell, Oregonian, regarding possible editorial board meeting with Council members to discuss US-Canada lumber dispute.
2/18	CL	Tel Call	Jim Vesely, Seattle Times, regarding possible editorial board meeting with Council members to discuss US-Canada lumber dispute.
2/19	LM	Tel Calls	Richard Thomas and Bob Samuelson of Newsweek to discuss US-Canada lumber dispute.
2/21	CL	Tel Call	Charles Dunshire, Seattle Post-Intelligencer, regarding possible editorial board meeting with Council members to discuss US-Canada lumber dispute.
2/24	LM	Letter	Ken Smith, Washington Times with some background clippings on US-Canada lumber situation.
2/24	LM	Tel Call	Gordon Crovitz, Wall Street Journal, regarding op-ed written by Gordon Ritchie.
2/26	CL	Meeting Press Packet	Phil Cogswell, Oregonian, and Jim Vesely and Don Hannula, Seattle Times, and Council members to discuss US-Canada lumber dispute. Press packet was given to each.
	LM	Tel Call & Letter	Peter Passell, New York Times, with press kit containing background on US-Canada lumber dispute.
2/27	JL	Letters	Jim Hoagland, Washington Post, and Robert Samuelson, Newsweek, with press kit containing background on US-Canada lumber dispute.

	LM, JL	Letters	To attached list with additional background information on US-Canadian lumber dispute. (#11)
2/28	JL	Letter	John Memmott, USA Today, with press kit containing background on US-Canada lumber dispute.
3/2	LM	Letter	Hobart Rowen, Washington Post, with press kit containing background on US-Canada lumber dispute.
	CL	Fax	Ken Smith, Washington Times, with some background information on US-Canada lumber dispute.
	CL	Tel Call	From George Hoff, CBC, requesting information on possible announcement from Department of Commerce.
3/3	CL	Tel Calls	Bob Davis, Wall Street Journal and Keith Bradsher, New York Times, regarding potential announcement from Department of Commerce.
	LM	Tel Calls	Ken Smith, Washington Times, with background information on US-Canada lumber dispute.
3/4,5	JL, CL	Fax	Invitation to attached list to attend press conference on March 6, 1992, at the Canadian Embassy regarding the Department of Commerce's preliminary determination. (#12)
3/4,5	LM	Tel Calls	David Frum, Wall Street Journal, regarding publication of Gordon Ritchie's op-ed. Conversations were regarding background information on the piece.
3/4	CL	Tel Call	Jim Vesely, Seattle Times, regarding possibility of doing editorial on the lumber dispute.
	CL	Tel Call	Mike Omeluf, Canadian Press, regarding possible press conference to be held at Canadian Embassy.
3/5	CL	Tel Call	Leo Abruzzese, Journal of Commerce, regarding possibility of doing editorial on the lumber dispute.

	LM	Tel Call	George Hoff, Canadian Broadcasting, regarding possible press conference.
3/6	LM, JL, CL	Hand-Out	Informational packets handed out during press conference held by the Canadian Embassy. See attached sign-in sheet. (#13)
	CL	Tel Call Fax	Jim Vesely, Seattle Times, to discuss the preliminary determination made by the Department of Commerce and faxed background information.
3/10	CL	Tel Call	Terry Brown, Chicago Tribune, regarding possible editorial board meeting with Council members.
3/13, 16	JL, CL	Mail, Messenger	To attached press list, background information and press clippings on US-Canada timber dispute. (#14)
3/13	CL	Tel Call	Terry Brown, Chicago Tribune, to discuss particulars of editorial board meeting on March 26, 1992.
3/17	CL	Mail Tel Call	Charles Dunsire, Seattle Post-Intelligencer, and Ted Douglas, Detroit News, to request editorial board meeting and sent background information and press clippings on US-Canada timber dispute.
	CL	Tel Calls	Chicago Sun Times, requesting editorial board meeting.
	CL	Fax	Tom Plate, Los Angeles Times, requesting editorial board meeting to discuss US-Canada timber dispute.
3/19	CL	Tel Call	Duane Freese, USA Today, and Pat Miller, Philadelphia Inquirer, requesting editorial board meeting to discuss US-Canada timber dispute and sent background information and press clippings.
	CL	Fax	David Boldt, Philadelphia Inquirer, requesting editorial board meeting.

3/20	CL	Tel Call	Linda McCraith, Detroit Free Press, and Terry Brown, Chicago Tribune, requesting editorial board meeting to discuss US-Canada timber dispute.
3/25	LM	Letter	Morris Thompson, Detroit Free Press, Eduardo Lachica, Wall Street Journal and Irv Chapman, CNN, with background information and press clippings on US-Canada timber dispute.
3/26	LM	Meeting	Terry Brown, Chicago Tribune, and Ted Boswell of CFIC, to discuss US-Canada timber dispute. Gave Terry Brown a copy of our informational packet.
3/27	LM	Letter	Terry Brown, Chicago Tribune, with additional background materials requested at previous day's meeting.
3/31	CL	Mail	Barbara Ireland, Buffalo News, Robert Farmer, Watertown Daily News, George Neavoll, Portland Press Herald, Dick Foster, Milwaukee Journal, Chuck Whiting, Minnesota Star Tribune, and Michele Cole, Idaho Statesman, information packet with background materials on US-Canada timber dispute.
	CL	Tel Call	Duane Freese, USA Today, regarding possibility of editorial board meeting.
4/1	CL	Mail	Ron Clark, St. Paul Pioneer Press, and Mark Woodward, Bangor Daily News, information packet with background information on US-Canada timber dispute.
4/2	CL	Tel Call	Ron Clark, St. Paul Pioneer Press, and Mark Woodward, Bangor Daily News, regarding possibility of editorial board meeting.
	LM	Meeting	Morris Thompson, Detroit Free Press, and Ted Boswell of CFIC, to discuss US-Canada timber dispute. Gave Morris Thompson a copy of our informational packet.

	CL	Mail	Tom Plate, LA Times, and Dick Wesnick, Billings Gazette, information packet with background information on US-Canada timber dispute.
	CL	Tel Call	Jim Strang, Cleveland Plain Dealer, regarding possible op-ed.
4/3	LM	Letter	Morris Thompson, Detroit Free Press, with additional background materials requested at previous day's meeting.
4/6	CL	Tel Call	Chuck Whiting, Minneapolis Star Tribune, regarding editorial board meeting.
	CL	Tel Call	Ted Douglas, Detroit News, requesting copy of editorial he wrote for paper.
4/8	LM,CL	Press Release	Informational press release sent to the attached list. (#15)
4/9	CL	Mail	Bob Witas, Milwaukee Sentinel, informational packet with background information of US-Canadian timber dispute.
4/10	CL	Mail	Informational packet and press clippings on US-Canadian lumber dispute to all Members of the U.S. Senate. List is attached. (#16)
4/13-5/31		Hand-out	Informational packet and press clippings on US-Canadian lumber dispute to staffs of Senators Exon, Rudman, Simon, Kerrey, Seymour, Pryor, Glenn, Mitchell, Cohen and Metzenbaum and staffs of Congressmen Sharp, Jacobs, Hyde, LaRocca, Hall, Viscloskey, Long, Purcell, Roemer, Upton, Pickett, Bateman and Leach.
4/14	CL	Tel Call	Mark Woodward, Bangor Daily News, and George Neavoll, Portland Press, regarding editorial board meeting to discuss the US-Canada lumber dispute.

4/15	LM	Tel Call	Joe Geshweiler, Marilyn Geewax, Atlanta Constitution, regarding possible editorial board meeting for members of CFIC to discuss the US-Canada timber dispute.
	CL	Meeting	Mark Woodward, Bangor Daily News, and George Neavoll, Portland Press Herald, to discuss US-Canada timber dispute. Gave informational packets to both newspapers.
4/20	CL	Tel Call	Bob Witas, Milwaukee Sentinel to cancel editorial board meeting request.
4/21	LM	Tel Call	Marilyn Geewax, Atlanta Constitution, regarding editorial board meeting.
4/28	CL	Tel Call	Richard Matthews of Atlanta Journal to request editorial board meeting.
4/29	CL	Press Release	Eddie LaChica, Wall Street Journal, Jim Berger, Washington Trade Daily, (#17) and attached list of PR Newswire contacts. (#18)
4/29	JHL	Tel Call	Clayton Yeutter, Counsellor to the President for Domestic Policy, seeking background knowledge regarding CVD case.
4/30	LM,CL	Press Packet	To attached list with information background, Nordhaus press release and copy of executive summary distributed by Commerce Department. (#19)
5/4	JL	Tel Call	James Bovard, freelance writer regarding Nordhaus press release and executive summary distributed by Commerce Department and sent copy of same.
5/5	CL	Tel Call	Ron Clark, St. Paul Pioneer Press, to discuss possible editorial board meeting.
5/8	LM	Tel Call Mail	Marilyn Geewax, Atlanta Constitution and Richard Matthews, Atlanta Journal to firm up details of meetings to be held. Sent press

			packets with background information on US-Canada timber dispute.
5/10	JHL	Tel Call	Clayton Yeutter, Counsellor to the President for Domestic Policy, requesting he accept phone call from an advisor to CFIC.
5/11	LM	Tel Call	Les Blumenthal, McClatchy Newspapers, regarding US-Canada timber dispute.
5/12	LM	Meeting	Marilyn Geewax, Atlanta Constitution and Richard Matthews, Atlanta Journal, to discuss US-Canada timber dispute.
5/13	LM	Tel Call Mail	Karen Tumulty, Los Angeles Times, to discuss US-Canada timber dispute and sent along packet of background information.
5/14	LM	Tel Call	Karen Tumulty, Los Angeles Times, to discuss US-Canada timber dispute.
5/15	LM	Tel Call	John Maggs, Journal of Commerce, regarding Commerce Department's Final Determination.
5/15	JHL	Tel Call	Les Blumenthal, McClatchy Newspapers regarding US-Canada lumber dispute.
5/15	LM, CL	Press Release	Attached release to attached list. (#20) and to PR Newswire List. (#18)
5/18	LM	Letter	To attached list with attached enclosures. (#21)
5/27	CL	Tel Call	Stuart Auerbach, Washington Post, Eddie Lachica, Wall Street Journal and John Maggs, Journal of Commerce to inform them of ITC hearing on May 28, 1992.
5/28	LM	Press Release	See attached release (#22) to Scott Sonner, AP, Stuart Auerbach, Washington Post, Eddie Lachica, Wall Street Journal, Steve Greenhouse, New York Times, John Maggs, Journal of Commerce, Chuck

Abbott, Reuters, Greg Wright,  
Knight-Ridder, Laura Eggerston, CP,  
Barbara Sweet, Thompson Newspapers,  
Mike Omelus, Broadcast News Ltd.,  
Rod McQueen, Financial Post, John  
Saunders, Globe & Mail and Carl  
Hanlon, Group W News Service. Also  
sent to PR Newswire List (#18)

ITEM 11 & 12

Foreign Principal: Brewers Association of Canada

Interests: Track legislation and administrative agency activity affecting international trade, prepare memoranda, and advise principal on taking, action, if appropriate, with regard to either legislative or administrative activities and to assist the Association in its communications efforts.

Key: DL - Doug Lowenstein  
 EW - Edith Wooten  
 BAC - Brewers Association of Canada

<u>Date</u>	<u>Person</u>	<u>Nature of Contact</u>	<u>Individual Contacted</u>
3/9	EW	Tel Call	Rodney Ferguson, Cleveland Plain Dealer, to get copy of his article and column on Canadian beer.
March - April, 1992			
Various reporters as listed below were sent state specific information pertaining to their state. (#23)			
3/10-3/18	EW	Mail, Messenger, Hand out	Press Kits to attached list. (#24)
3/10	EW	Tel Call	Mike Sherer regarding interest in press kit.
	EW	Tel Call	Ben Steinman, Beer Markets Insight, regarding interest in press kit. Sent kit and copy of Beer I report.
	EW	Tel Call	Nancy Dunne, Financial Times, regarding interest in press kit. Sent kit.
3/11	DL,EW	Meeting	Eduardo Lachica, Wall Street Journal, to discuss GATT panel report on beer and possible interest in story on beer wars. Gave him copy of press kit.
	EW	Tel Call	Eduardo Lachica, Wall Street Journal, to set up conference call

with BAC spokesmen (Bill Merkin and Peter Clark).

	DL	Tel Call	Keith Bradsher, New York Times, to discuss GATT report. Sent him press kit.
3/12	DL,EW	Conf Call	Eduardo Lachica, Wall Street Journal, BAC spokesmen Peter Clark and Bill Merkin to discuss GATT panel report.
	DL,EW	Tel Call	Stuart Auerbach, Washington Post, regarding GATT beer decisions. Sent copy of press kit and Beer I.
	DL,EW	Tel Call	Leo Abruzzese, Journal of Commerce and Ann Viegel, Washington Times, regarding GATT beer decisions. Sent copy of press kit.
	DL,EW	Tel Call	Nancy Waitz, Reuters, Scott Sonner, AP, Hobart Rowen and John Anderson, Washington Post, Ken Smith, Washington Times, and Irving Levine, NBC, regarding GATT beer decisions. Sent copy of press kit and Beer II.
	EW	Tel Call	Rodney Ferguson, Cleveland Plain Dealer, regarding his article on Canadian beer.
3/13	EW	Tel Call	Robert Samuelson, Newsweek, Mary Foley, Knight-Ridder, Jeff Brown, MacNeil Lehrer News Hour, Alkman Granitsas, Inside US Trade, Alan Stowell, BNA, William Safire, New York Times, Warren Vieth, Los Angeles Times, Irving R. Levine, NBC, and Jim Kemp, CNN regarding press kit already sent to them. Also, sent them copies of Beer II.
	EW	Tel Call	Jim Berger, Washington Trade Daily, regarding press kit already sent to them. Also, sent him copies of Beer I and Beer II.
3/16	DL	Tel Call	Joel Anthony, Berns News Bureau, to discuss beer issue. Sent copy of press materials.

	EW	Tel Call	Bruce Stokes, National Journal, regarding press kit already sent and sent Beer II.
	EW	Tel Call	Nancy Dunne, Financial Times, Scott Sonner, AP, and Leo Abruzzese, Journal of Commerce, regarding possibility of doing story.
	EW	Tel Call	Chuck Doherty, Milwaukee Sentinel, regarding press kit.
	EW	Tel Call	Erik Gunn, Milwaukee Journal, regarding press kit and sent him Beer II.
3/17	EW	Tel Call	Jack Seamonds, Cincinnati Enquirer, regarding press kit. Sent additional background information.
	EW	Tel Call	Craig Stock, Philadelphia Inquirer, Mary Hance, Nashville Banner, Beth Fitzgerald, Newark Star Ledger, Debbie VanTassel, Akron Beacon Journal, and Chet Wade, Pittsburg Post-Gazette, regarding press kit previously sent.
	EW	Tel Call	Chuck Doherty, Milwaukee Sentinel, and Erik Gunn, Milwaukee Journal, regarding doing story.
	EW	Tel Call	Bob Hetherington, Memphis Commercial Appeal, regarding press kit. Sent Beer II.
3/18	EW	Tel Call	Erik Gunn, Milwaukee Journal, Ben Steinman, Beer Marketers Insight, Alkman Granitsas, Inside US Trade, regarding possible story.
	EW	Tel Call	Ed Garston, CNN-Detroit, John McCarron, Chicago Tribune, Judy Rooks, The Oregonian, John Balzar LA Times, regarding previously sent press kit. Sent some additional background information.
3/19	EW	Tel Call	Judith Willis, St. Paul Pioneer Press, Christian Wihtol, The Register Guard, Theresa Novak, Statesman-Journal, Carla Anderson, Trenton Times, and Brad Bollinger, Santa Rosa Press Democrat,

regarding previously sent press kit.

	EW	Tel Call	Ann Viegel, Washington Times, and Jeffrey Brown, MacNeil Lehrer, regarding possible story.
	EW	Tel Call	Kevin Courtney, Napa Valley Register, and Kyung Song, The Courier-Journal, regarding press kit. Sent Beer II and additional background information.
3/20	EW	Tel Call	Dick Papiernik, The Times Union, James Madore, The Buffalo News, regarding previously sent press kit.
	EW	Tel Call	Carolina Ullman, Morning News Tribune, regarding possible story.
3/24	EW	Tel Call	Brad Bollinger, Santa Rosa Press-Democrat and James Madore, The Buffalo News, regarding possible story.
3/25	EW	Press Advisory	To attached list. (#25)
	EW	Letter	Audrey Horn, Alabama Governor's Washington Office, Mike DuBois, Tennessee Office of Economic Development, and Elizabeth Ozone, Massachusetts Executive Office for Economic Affairs, with background information and clipping on the Canadian-American beer dispute.
3/26	EW	Letter	Kevin Langston, Georgia Department of International Trade and Tourism, with background information and clipping on the Canadian-American beer dispute.
	DL	Tel Call	John Maggs, Journal of Commerce, regarding March 31 deadline for Canadian response to GATT panel report on beer.
3/30	EW	Letter	Tom Resh, Florida Department of Commerce with background information on the Canadian-American beer dispute.
3/31	DL	Tel Call	Stu Auerbach, Washington Post,

regarding release of statement on  
GATT panel ruling.

DL,EW	Press Release	To attached lists. (#26)	
DL	Tel Call	Clyde Farnsworth, Keith Bradsher, New York Times, regarding BAC's statement on GATT case.	
4/9	EW	Tel Call	Jeffrey Brown, MacNeil Lehrer News Hour, regarding background on Canadian-American beer dispute.
4/10	EW	Tel Call	Ann Viegel, Washington Times, Scott Sonner, AP, Alkman Granitsas, Inside US Trade, Alan Stowell, International Trade Reporter, Deane Neuman, BNA, Nancy Dunne, Financial Times, Rodney Ferguson, Cleveland Plain Dealer, Kevin Courtney, Napa Valley Register, Erik Gunn, Milwaukee Journal, Ben Steinman, Beer Markets Insight, Nancy Waitz, Reuters, Jim Berger, Trade Reports International, James Madore, Buffalo News, Chuck Doherty, Milwaukee Sentinel, Mary Foley, Knight-Ridder Financial News, Carla Anderson, Trenton Times, Judy Rooks, The Oregonian, Tom Walsh, Detroit Free Press, Chuck Doherty, Milwaukee Sentinel, Eddie LaChica, Wall Street Journal, Bruce Stokes, National Journal and Leo Abruzzese and John Maggs of the Journal of Commerce, regarding advance notice of USTR expected announcement to raise tariffs on Canadian beer despite appeals to negotiate rational settlement.
4/13	DL	Tel Call	Eduardo Lachica, Wall Street Journal, to discuss USTR decision on beer duties.
4/14,15	DL, EW	Press Release	To attached list regarding urging of negotiated settlement. (#27)
4/16	EW	Tel Call	Ann Viegel, Washington Times, Alkman Granitsas, Inside US Trade, Kevin Courtney, Napa Valley Register, Erik Gunn, Milwaukee Journal, Nancy Waitz, Reuters, Jim

Berger, Trade Reports  
International, James Madore,  
Buffalo News, Chuck Doherty,  
Milwaukee Sentinel, Mary Foley,  
Knight-Ridder Financial News, Carla  
Anderson, Trenton Times, Judy  
Rooks, The Oregonian, Tom Walsh,  
Detroit Free Press, Chuck Doherty,  
Milwaukee Sentinel, Eddie LaChica,  
Wall Street Journal, Bruce Stokes,  
National Journal and Leo Abruzzese  
and John Maggs of the Journal of  
Commerce, regarding press release  
sent the previous day.

4/16	EW	Tel Call and memo	Ted Douglas and Dave Markiewicz, Detroit News, regarding background information.
5/4	EW	Tel Call	Rose Tamuri, Wall Street Journal and Eric Doherty, Milwaukee Sentinel with background information on Beer II negotiations.
5/4	DL, EW	Press Release	Attached press release to attached press list. (#28)

ITEM 11 & 12

Foreign Principal: Government of Ukraine

Interests: Provide assistance on the governmental and sovereign interests of Ukraine in the American press and with American public officials; provide assistance in identifying and establishing contacts with American corporations and business groups who are interested in making investments in Ukraine; and advise on communications matters in the U.S. on behalf of Ukraine.

<u>Date</u>	<u>Person</u>	<u>Nature of Contact</u>	<u>Individual Contacted</u>
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4/22/92 - 5/31/92

NO REPORTABLE ACTIVITY THIS PERIOD

ITEM 14(a)

<u>DATE</u>	<u>FROM WHOM</u>	<u>PURPOSE</u>	<u>AMOUNT</u>
12/91	MELCO	Compensation	7,500.00
	JAPIA	"	9,296.31
	Minolta Camera	"	61,937.50
	Abu Dhabi Investment Authority-Press Liaison Office in Abu Dhabi	"	88,800.00
	Abu Dhabi Investment Authority-Press & Media Operations in Washington, DC	"	64,900.00
1/92	MELCO	"	7,500.00
	JAPIA	"	9,749.33
	Minolta Camera	"	117,443.75
	Abu Dhabi Investment Authority-Press Liaison Office in Abu Dhabi	"	60,000.00
	Abu Dhabi Investment Authority-Press & Media Operations in Washington, DC	"	108,330.00
2/92	MELCO	"	7,500.00
	JAPIA	"	9,729.44
	Minolta Camera	"	75,400.00
	Abu Dhabi Investment Authority-Press Liaison Office in Abu Dhabi	"	60,000.00
	Abu Dhabi Investment Authority-Press & Media Operations in Washington, DC	"	65,310.00
	Canadian Forest Industries Council	"	39,775.00
3/92	MELCO	"	7,500.00
	JAPIA	"	9,937.87
	Minolta Camera	"	34,793.75
	Abu Dhabi Investment Authority-Press Liaison Office in Abu Dhabi	"	60,000.00
	Abu Dhabi Investment Authority-Press & Media Operations in Washington, DC	"	51,045.00
	Canadian Forest Industries Council	"	37,815.00
	Brewers Association of Canada	"	25,000.00

4/92	MELCO	"	7,500.00
	JAPIA	"	9,740.38
	Minolta Camera	"	15,000.00
	Abu Dhabi Investment Authority-Press Liaison Office in Abu Dhabi	"	80,750.00
	Abu Dhabi Investment Authority-Press & Media Operations in Washington, DC	"	38,360.00
	Canadian Forest Industries Council	"	51,500.00
	Brewers Association of Canada	"	25,000.00
5/92	MELCO	"	7,500.00
	JAPIA	"	9,949.89
	Minolta Camera	"	15,000.00
	Abu Dhabi Investment Authority-Press Liaison Office in Abu Dhabi	"	96,000.00
	Abu Dhabi Investment Authority-Press & Media Operations in Washington, DC	"	82,735.00
	Canadian Forest Industries Council	"	43,135.00
	Brewers Association of Canada	"	25,000.00
	Total		\$1,526,433.22

ITEM 15(a)

MITSUBISHI ELECTRIC CORPORATION

<u>DATE TO WHOM</u>	<u>PURPOSE</u>	<u>AMOUNT</u>
12/91 Agency	Reimburse Expenses	
	Information Services	125.00
	Telephone/Telecopy	171.67
	Xerox	235.20
1/92 Agency	Reimburse Expenses	
	Information Services	125.00
	Telephone/Telecopy	147.87
2/92 Agency	Reimburse Expenses	
	Information Services	125.00
	Telephone/Telecopy	162.35
3/92 Agency	Reimburse Expenses	
	Telephone/Telecopy	181.01
	Information Services	125.00
4/92 Agency	Reimburse Expenses	
	Information Services	125.00
	Telephone/Telecopy	178.96
5/92 Agency	Reimburse Expenses	
	Information Services	125.00
	Telephone/Telecopy	199.60
Total	\$2,026.66	

JAPAN AUTO PARTS INDUSTRY ASSOCIATION

<u>DATE TO WHOM</u>	<u>PURPOSE</u>	<u>AMOUNT</u>
12/91 Agency	Reimburse Expenses	
	Telephone	10.09
	Messenger Service	73.60
	Airfare, M. Morrison to Detroit, Michigan, to meet with client, 11/4/91	620.00

1/92 Agency	Reimburse Expenses	
	Telephone/Telecopy	5.71
	Xerox	15.80
	Courier	7.50
	Information Services	41.59
	Local Transportation	180.07
2/92 Agency	Reimburse Expenses	
	Information Services	227.09
	Telephone/Telecopy	4.17
	Xerox	1.80
	Courier	20.50
	Local Transportation	17.00
3/92 Agency	Reimburse Expenses	
	Courier	22.50
	Local Transportation	8.00
	Telephone/Telecopy	8.94
	Publication	17.49
	Photocopying	5.20
4/92 Agency	Reimburse Expenses	
	Telephone/Telecopy	4.91
	Xerox	12.40
	Local Transportation	18.00
	Information Services	67.24
	Tape	41.57
	Courier	73.50
	Staff Meal	42.00
5/92 Agency	Reimburse Expenses	
	Local Transportation	14.00
	Xerox	32.60
	Telephone/Telecopy	3.51
Total	\$1,596.78	

PAPUA NEW GUINEA

<u>DATE TO WHOM</u>	<u>PURPOSE</u>	<u>AMOUNT</u>
12/91 Agency	Reimburse Expenses	
	Telephone/Telecopy	88.43
	Xerox/Printing	78.61
	Staff Meals	50.22
	Shipping	408.44

	Miscellaneous Travel	41.82
	Local Transportation	126.00
	Supplies	38.70
1/92 Agency	Reimburse Expenses	
	Telephone/Telecopy	79.73
	Local Transportation	130.95
	Miscellaneous Travel Expenses	229.22
	Lodging, A. Glowacki, while in Papua New Guinea to meet with the client, 8/2-8/15/91	2,715.11
	Airfare, A. Glowacki, to Papua New Guinea to meet with client to discuss strategy and developments, 8/2-8/15/91	4,424.42
Total		\$8,411.65

MINOLTA CAMERA CO., LTD

<u>DATE TO WHOM</u>	<u>PURPOSE</u>	<u>AMOUNT</u>
12/91	No Expenses	
1/92 Agency	Reimburse Expenses	
	Research Services	66.68
	Information Services	500.00
	Publications	9.00
	Local Transportation	522.99
	Airfare: J. Lane, 11/15/91, roundtrip Washington/New York to meet with client	284.00
	Airfare: L. Morgan, 12/16/91, roundtrip Washington/New York to meet with client	284.00
	Airfare: M. Gross, 7/2/91, roundtrip New York/Washington, for in-house meeting to discuss strategy	284.00
	Staff Meals	77.67
	Messenger/Shipping	89.25
	Xerox and Telecopy	184.43
	Video Services	287.21
2/92 Agency	Reimburse Expenses	
	Research Services	880.21
	Information Services	500.00
	Publications	235.68

	Local Transportation	756.41
	Meeting Room	453.69
	Telephone	562.22
	Messenger/Shipping/Postage	514.09
	Xerox and Telecopy	387.00
3/92 Agency	Reimburse Expenses	
	Research Services	1,461.53
	Information Services	1,225.00
	Clipping Services	3,091.11
	Video Services	69.74
	Local Transportation	666.30
	Staff Meals	231.83
	Telephone	385.30
	Messenger/Shipping/Postage	568.76
	Xerox and Telecopy	2,011.04
4/92 Agency	Reimburse Expenses	
	Research Services	381.69
	Information Services	925.00
	Video Services	10.81
	Publications	3.90
	Beeper Services	100.93
	Airfare: D. Winston, 2/5-2/6/92, round trip New York/Las Vegas to meet with client	570.00
	Lodging: D. Winston, 2/5/92 while in Las Vegas to meet with client	169.50
	Local Transportation	2,689.70
	Staff Meals	537.14
	Telephone	738.11
	Messenger/Shipping/Postage	410.40
	Xerox and Telecopy	1,596.08
5/92 Agency	Reimburse Expenses	
	Research Services	411.82
	Information Services	500.00
	Clipping Services	2,024.16
	Translation Services	465.00
	Beeper Services	99.35
	Local Transportation	106.50
	Staff Meals	35.37
	Telephone	1,216.53
	Messenger/Shipping/Postage	173.00
	Xerox and Telecopy	521.38
Total	\$30,459.01	

ABU DHABI INVESTMENT AUTHORITY

<u>DATE TO WHOM</u>	<u>PURPOSE</u>	<u>AMOUNT</u>
12/91 Agency	Reimburse Expenses Washington Office	
	Airfare to Abu Dhabi to meet with client and press liaison office regarding strategy and developments	
	J. Lake, 11/20-11/26/91	7,010.80
	C. Rapp, 11/20-11/26/91	5,865.80
	Airfare, C. Walker, 11/20-12/20/91, to Abu Dhabi to staff press liaison office.	4,714.00
	Lodging, J. Lake, while in Abu Dhabi to meet with client and press liaison office, 10/16- 10/23/91	690.94
	Courier	78.50
	Information Services	175.00
	Photocopying/Printing	302.60
	Telephone/Telecopy	276.11
	Business Meals	254.18
	Newswire Services	25.00
	Miscellaneous Travel	54.40
1/92 Agency	Reimburse Expenses Washington Office	
	Airfare, C. Rapp, to Abu Dhabi to meet with client and press liaison office regarding strategy and developments, 11/20-11/26/91	6,776.72
	Lodging, C. Rapp, while in Abu Dhabi to meet with client and press liaison office	
	9/9-9/10/91	109.68
	10/16-10/23/91	1,712.22
	11/21-11/26/91	966.70
	Lodging, J. Lake, 11/21-11/26/91, in Abu Dhabi to meet with client and press liaison office	927.51
	Courier	115.00
	Federal Express	148.05
	Information Services	175.00
	Local Transportation	597.60
	Photocopying/Printing	274.60

Telephone/Telecopy	3,021.40
Business Meals	1,179.32
Newswire Services	456.34
Publications	7.37
Miscellaneous Travel	160.04

1/92 Agency

Reimburse Expenses  
Abu Dhabi Press Liaison Office

Staff Meals	3,465.72
Local Transportation	1,735.86
Photocopying/Printing	1,071.42
Telephone/Telecopy	6,312.78
Miscellaneous Travel	50.00

Airfare to Abu Dhabi to staff press liaison office

J. Lockhart, 11/21-12/13/91	4,428.90
C. Walker, 11/20/91	1,788.90

Lodging, J. Lockhart, 11/21-12/13/91 while in Abu Dhabi to staff press liaison office  
3,714.50

Lodging, C. Walker, while in Abu Dhabi to staff press liaison office

11/21-11/30/91	1,437.56
11/30-12/3/91	586.50
12/3-12/19/91	2,710.77

2/92 Agency

Reimburse Expenses  
Washington Office

Courier	131.00
Federal Express	217.45
Information Services	175.00
Local Transportation	58.00
Newswire Services	266.02
Photocopying/Printing	207.02
Publications	109.99
Subscriptions	675.00
Telephone/Telecopy	857.07
Video Transcripts	42.00

2/92 Agency

Reimburse Expenses  
Abu Dhabi Press Liaison Office

Staff Meals	915.73
Local Transportation	257.14
Photocopying/Printing	467.15
Telephone/Telecopy	1,235.37
Miscellaneous Travel	270.74

Lodging, J. Lockhart, while in Abu Dhabi to  
staff press liaison office

12/14-12/16/91	382.12
1/2/91-1/12/92	1,763.16
1/13-1/18/92	886.49

3/92 Agency

Reimburse Expenses  
Washington D.C. Office

Courier	13.00
Federal Express	201.17
Information Services	175.00
Photocopying/Printing	121.40
Telephone/Telecopy	834.37
Local Transportation	428.00

3/92 Agency

Reimburse Expenses  
Abu Dhabi Press Liaison Office

Staff Meals	1,588.76
Local Transportation	427.71
Photocopying	121.71
Postage	43.34
Publications	57.14
Telephone/Telecopy	3,864.72
Miscellaneous Travel	78.57

Lodging, C. Walker, while in Abu Dhabi to  
staff press liaison office, 1/17-2/7/92  
3,751.30

4/92 Agency

Reimburse Expenses  
Washington D.C. Office

Courier	83.50
Federal Express	118.36
Information Services	175.00
Photocopying/Printing	224.80
Telephone/Telecopy	1,378.75
Local Transportation	16.00
Newswire Services	310.31
Postage	2.51
Publications	11.31

4/92 Agency

Reimburse Expenses  
Abu Dhabi Press Liaison Office

Staff Meals	1,695.85
Local Transportation	463.96
Photocopying	368.57
Publications	62.84
Telephone/Telecopy	2,874.29

Miscellaneous Travel 61.43

Lodging, while in Abu Dhabi to staff press liaison office

C. Walker 2/20-3/9/92 2,796.14

J. Lockhart 2/7-2/22/92 2,591.11

Airfare, C. Walker, to Abu Dhabi and return to staff press liaison office, 2/21-3/8/92 4,889.70

Airfare, J. Lockhart from Abu Dhabi to London after staffing press liaison office, 1/19/91 1,150.00

Airfare, J. Lockhart from London to Abu Dhabi to staff press liaison office, 3/7/92 2,734.00

5/92 Agency

Reimburse Expenses  
Washington Office

Airfare to Abu Dhabi to meet with client and press liaison office regarding strategy and developments.

J. Lake, 4/20-4/22/92 7,077.00

C. Rapp, 4/20-4/22/92 7,077.00

Courier 14.00  
Information Services 175.00  
Photocopying/Printing 431.40  
Telephone/Telecopy 680.36  
Business Meals 180.94  
Newswire Services 32.91  
Local Transportation 175.10  
Federal Express 76.36  
Postage 2.71  
Publications 128.12  
Transcripts 39.30

5/92 Agency

Reimburse Expenses  
Abu Dhabi Press Liaison Office

Staff Meals 2,384.24  
Local Transportation 886.15  
Photocopying 21.43  
Publications 88.57  
Telephone/Telecopy 4,308.87  
Miscellaneous Travel 184.29  
Federal Express 21.14  
Office Supplies 4.50

Lodging, while in Abu Dhabi for staffing of  
press liaison office

C. Walker 3/21-4/3/92	2,362.27
J. Lockhart 3/7-3/21/92	2,240.39
4/6-4/19/92	2,362.27

Airfare, C. Walker, to Abu Dhabi and return  
for staffing of press liaison office, 3/20-  
4/3/92 4,886.00

Airfare, J. Lockhart from London to Abu Dhabi  
and return to staff press liaison office,  
4/5-4/19/92 2,160.00

Total:

Abu Dhabi Press Liaison Office	\$85,166.66
Washington Office	58,997.29
Grand Total:	\$ 144,163.95

CANADIAN FOREST INDUSTRIES COUNCIL

<u>DATE TO WHOM</u>	<u>PURPOSE</u>	<u>AMOUNT</u>
2/92 Agency	Reimburse Expenses	
	Information Services	25.00
	Local Transportation	264.30
	Photocopying	123.80
3/92 Agency	Reimburse Expenses	
	Staff Meals	856.10
	Courier	95.50
	Federal Express	212.17
	Supplies for Kits	16.32
	Information Services	25.00
	Newswire Services	423.93
	Photocopying	1,184.00
	Postage	8.86
	Video Tapes	95.00
	Publications	25.02
	Telephone/Telecopy	140.84
	Local Transportation	110.00
	Limousine Service	393.95

Airfare to Montreal, Canada, to meet with  
client to discuss strategy and developments:

J. Lake - 2/27-2/28/92	514.26
L. Morgan - 2/27-2/28/92	514.26

Train fare to New York City, to meet with editorial boards:

L. Morgan - 2/13/92	129.00
J. Kerr - 2/13/92	129.00

Airfare for L. Morgan for return from New York City after editorial board meetings, 2/13/92 142.00

Lodging while in Montreal, Canada, for meeting with client:

J. Lake - 1/27/92	230.05
L. Morgan - 1/27/92	230.05

4/92 Agency

Reimburse Expenses

Staff Meals	164.26
Courier	154.10
Federal Express	956.33
Supplies for Kits	17.02
Information Services	25.00
Newswire Services	630.08
Photocopying	3,137.40
Printing	795.00
Postage	14.29
Video Tapes	105.40
Publications	142.81
Telephone/Telecopy	219.30
Room Rental for Press Conference	681.01
Local Transportation	373.75
Car Service	245.40

Airfare, L. Morgan to Montreal, Canada, to meet with client to discuss strategy and developments, 3/12-3/13/92 524.75

Airfare, L. Morgan to Chicago, Illinois, (one-way) to meeting with editorial board, 3/26/92 350.50

Airfare, J. Lake to Vancouver, Canada, to meet with client to discuss strategy and developments, 3/23-3/24/92 2,271.45

Airfare, C. Lynam to Vancouver, Canada, to meet with client to discuss strategy and developments, 2/24-2/29/92 712.40

Lodging for L. Morgan while in Montreal,  
Canada, for meeting with client, 3/13/92  
214.65

Lodging for C. Lynam while in Vancouver,  
Canada, for meeting with client, 2/26-2/29/92  
327.74

5/92 Agency

Reimburse Expenses

Staff Meals	322.22
Courier	400.50
Federal Express	843.76
Supplies for Kits	715.50
Information Services	25.00
Newswire Services	206.47
Photocopying	3,011.60
Postage	102.54
Video Tapes	273.80
Press Clippings	2,154.29
Telephone/Telecopy	360.15
Local Transportation	292.00

Airfare, L. Morgan to Chicago, Illinois,  
(one-way) to meet with editorial board,  
3/26/92 427.00

Airfare, L. Morgan to Detroit, Michigan, to  
meet with editorial board, 4/2/92  
632.00

Airfare, L. Morgan to Vancouver, Canada, to  
meet with client to discuss strategy and  
developments, 4/22-4/25/92 1,281.47

Airfare, C. Lynam to Bangor, Maine, to meet  
with editorial boards, 4/15/92  
467.00

Lodging for L. Morgan while in Vancouver,  
Canada, for meeting with client, 4/22-4/25/92  
386.18

Total \$29,852.53

BREWERS ASSOCIATION OF CANADA

<u>DATE TO WHOM</u>	<u>PURPOSE</u>	<u>AMOUNT</u>
4/92 Agency	Reimburse Expenses	
	Staff Meals	41.51

Courier	388.00
Federal Express	1,311.27
Supplies for Kits	431.72
Information Services	200.00
Photocopying	491.00
Postage	94.64
Video Tapes	57.00
Telephone/Telecopy	357.56
Supplies	35.95
Printing	1,459.15
Mailing List	400.00
Local Transportation	249.60
Air Transportation:	

Airfare to Ottawa, Canada, to meet with client to discuss strategy and developments:

M. Helmke - 2/27-2/28/92	447.79
D. Lowenstein - 2/27-2/28/92	458.79
E. Wooten - 2/27-2/28/92	447.79

Lodging: While in Ottawa to meet with client:

M. Helmke - 2/27-2/28/92	151.20
D. Lowenstein - 2/27-2/28/92	155.64
E. Wooten - 2/27-2/28/92	151.20

5/92 Agency

Reimburse Expenses

Staff Meals	61.04
Courier	230.50
Federal Express	118.96
Supplies for Kits	14.10
Information Services	100.00
Photocopying	159.00
Postage	.52
Telephone/Telecopy	470.70
Local Transportation	23.00
Computer	1,100.00
Publications	31.90
Newsire Services	68.56

Total \$9,708.09

Grand Total: \$ 226,218.67

ABU DHABI INVESTMENT AUTHORITY  
DECEMBER 2, 1991

**Robinson, Lake, Lerer & Montgomery**  
Strategic Communications

Robinson, Lake, Lerer & Montgomery  
Strategic Communications  
1667 K Street, N.W.  
Washington, DC 20006  
202-457-9270

**FOR IMMEDIATE RELEASE**  
December 2, 1991

**CONTACT: Cynthia Rapp**  
(202) 457-9270

1 of 2

**STATEMENT BY THE MAJORITY SHAREHOLDERS OF BCCI**

"The Majority Shareholders welcome today's decision to grant adjournment until January 14, 1992. The court's decision endorses the Majority Shareholder's efforts to make a positive contribution toward relieving the suffering of depositors and creditors.

"Before the precipitate closure of BCCI by the Bank of England on July 5, 1991, based on irregular activities by BCCI management before Abu Dhabi became Majority Shareholders in April 1990, the Majority Shareholders were, with approval from the Bank of England, about to complete a comprehensive restructuring plan for BCCI. The Majority Shareholders believe that if this plan had been allowed to proceed no depositors' money would have been lost.

"Like depositors and creditors, the Majority Shareholders have been victims of fraud discovered by the inquiry into BCCI, an inquiry that was instigated by the Majority Shareholders.

"The Majority Shareholders are pursuing a settlement to enhance benefits for the bank's depositors and creditors. By making a significant contribution, the Majority Shareholders believe that the benefits to depositors and creditors will be three-to-four times greater and distributed on a more timely basis."

# # #

(EDITOR'S NOTE: Details to date of the proposed settlement announcement are attached.)

**DETAILS TO DATE OF THE PROPOSED SETTLEMENT PLAN**

- o The plan under discussion involves a pooling arrangement whereby the property and assets of BCCI SA and Overseas would be placed in one common pool for pari passu distribution.
- o The Majority Shareholders would make a cash payment available for distribution among those creditors of the companies and branches which participate in the common pool and who waive any legal claims they may have against the Majority Shareholders.
- o The Majority Shareholders would waive claims against those companies (other than their claims as creditors).
- o BCCI SA and Overseas and any other companies participating in the plan would waive any claims that they have against the Majority Shareholders out of the BCCI affair.
- o Using present estimates, the return to creditors would be within the range of 30 to 40 cents on the U.S. dollar. This would be achieved by a combination of a cash payment and an assumption of liabilities by the Majority Shareholders.

The estimates of return to creditors exclude any assessment of recoveries from third parties by way of damages.

- o Without the Majority Shareholders' support for this plan, preliminary estimates indicate that the return to creditors may well be less than 10 cents on the U.S. dollar, and this return would not be achieved for a number of years.
- o The Majority Shareholders would also assume responsibility for dealing with certain liabilities of Overseas and BCCI SA.
- o Discussions, although far advance, are not finalized. However, all parties are hopeful that a final agreement can be signed before the end of the year.

PRESS LIST

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new person as of 12/16/91  
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2020 M Street, N.W.  
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(202) 457-4444  
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ABU DHABI INVESTMENT AUTHORITY

# 2

JANUARY 1992 + JANUARY 13, 1992

**Robinson, Lake, Lerer & Montgomery**  
Strategic Communications

Robinson, Lake, Lerer & Montgomery,  
Strategic Communications  
1667 K Street Northwest, Suite 900  
Washington, DC 20006-1605  
202-457-9270

January 8, 1992

**TO: Reporters Covering the BCCI Story**  
**FROM: Robinson, Lake, Lerer & Montgomery**  
**SUBJECT: Background Information from the Majority Shareholders**

As you know, England's High Court of Justice is expected to make a winding-up order for BCCI S.A. on January 14 in London. Attached, for your files, is a summary of efforts undertaken by BCCI's Majority Shareholders to ease the plight of the bank's depositors and creditors. You will also find a chronology of events that preceded the announcement of the negotiations of the settlement plan now under discussion.

Although this material does not contain any breaking news, we thought you might find it useful by way of background. Please call Cynthia Rapp or Cary Walker, (202) 457-9270, with any questions.

Attachments

**ACTIVITIES UNDERTAKEN BY THE MAJORITY SHAREHOLDERS  
OF THE BANK OF CREDIT AND COMMERCE INTERNATIONAL**

**Background**

- o The Majority Shareholders took control of BCCI Holdings (Luxembourg) S.A. in April 1990. Until then they had been passive, minority investors.
- o Upon learning of the scope and extent of the bank's fraudulent activities, they initiated significant efforts to investigate the fraud, replace management and restructure BCCI, all in cooperation with the Bank of England and other regulatory authorities.

**Efforts to Restructure the Bank**

- o In the latter part of 1990, the Majority Shareholders produced a restructuring plan for BCCI which was encouraged by the Bank of England and other regulators.
- o Over the next several months, the Majority Shareholders made significant progress in its restructuring plans:
  - new senior management was identified and recruited;
  - a recapitalization plan was developed; and
  - a plan under which the bank's operations would be subject to appropriate regulatory supervision and oversight was developed with encouragement from the Bank of England and other regulators.
- o All of the restructuring activities were undertaken in cooperation with the College of Regulators, including the Bank of England, who were kept informed of the developments at every stage.

**The Abrupt Closure of BCCI**

- o Nevertheless, on July 5, 1991, the Bank of England and other regulators shut down BCCI. The Majority Shareholders, prepared to support the restructuring of BCCI with such further injections of new capital as would have been required and operating with encouragement from the Bank of England, were shocked at the precipitate action.
- o The Bank of England acted without warning and on information supplied secretly by Price Waterhouse in an unverified draft report.
- o If the restructuring plan had been allowed to proceed, no depositors' money would have been lost. As it stands, the Bank of England's unwarranted action created severe financial hardship for 1.25 million depositors worldwide.

**Investigation of Fraud**

- o The Majority Shareholders are continuing to make every effort to bring to light any improper actions committed by BCCI's past management.
- o Prosecuting authorities in Abu Dhabi are investigating 18 former employees who were arrested on September 8, 1991. Among those in custody are former Chief Executive Officers Swaleh Naqvi and Zafar Iqbal.

**Relief Sought for Depositors and Other Creditors**

- o The Majority Shareholders, seeking ways to limit the damage caused by the closure, set up a payroll and redundancy scheme and paid for an out-placement service for United Kingdom employees. At the same time, they began discussions with the provisional liquidators to devise a plan to enhance and speed up the payout to depositors and other creditors.
- o The Majority Shareholders are now pursuing a settlement to enhance payment for the bank's depositors and other creditors.
- o The settlement plan is based on proposals which combine a cash payment by the Majority Shareholders, a pooling of BCCI assets and a waiving of legal claims.

- o Should it be approved, it is believed that the benefits to depositors and creditors will be three-to-four times greater and distributed on a more timely basis than if there were no plan in place.
- o Without the Majority Shareholders' support for this plan, preliminary estimates indicate that the return to creditors may well be less than 10 cents on the U.S. dollar, and this return would not be possible for a number of years, if at all.
- o Discussions, although far advanced, have not reached final stages. However, all parties are hopeful that a final agreement can be signed in the near future.

### Conclusion

- o These activities have been undertaken by the Majority Shareholders despite the fact that:
  - good faith efforts to restructure BCCI were thwarted by the Bank of England;
  - the Majority Shareholders have been victims of fraud discovered by the inquiry into BCCI, an inquiry that was instigated by the Majority Shareholders.
- o After taking control of BCCI, the Majority Shareholders devoted a great deal of time and resources in trying to restore the soundness of the bank. Their efforts were thwarted by the closure of the bank in July 1991.

### First American Bankshares

- o The Majority Shareholders, quite apart from any BCCI involvement, have an equity interest in the parent company of First American Bankshares in the United States. They have acted in a responsible manner with regard to First American, including the provision of needed capital support. They continue to work closely with U.S. regulatory authorities to facilitate a sale of First American.

January 8, 1992

CHRONOLOGY

1988

Feb: Abedi falls ill.

Oct: Naqvi takes over as CEO. BCCI and certain US employees indicted for money laundering in Tampa. UK authorities raid BCCI central office in London.

A BCCI employee named Amjad Awan tells investigators that BCCI secretly owns FAB.

(NOTE: At this time and for the next two years until April 1990, the current majority shareholders were passive investors with only a minority interest in BCCI.)

1989

Based on Awan's statement, FRB-Richmond initiates inquiry into BCCI-FAB link in connection with CCAH/FAB application concerning a Florida bank. Inquiry is inconclusive.

Nov: PW reports on loans secured by CCAH stock and other doubtful loans.

1990

Jan: BCCI enters guilty plea in money laundering case and is fined \$14 million.

March 28: PW provides report on doubtful loans and other irregularities to BCCI directors.

April 18: PW report to BCCI board details irregularities and mentions "false or deceitful" transactions.

April 20: B of E, IML, PW and BCCI meet to consider PW report. At this time, AD became the majority shareholder owning 77% of BCCI. Letter from B of E states that it welcomes the AD investors as majority shareholders, that it welcomes the infusion of capital, and that matters set out in PW report need to be remedied.

April 30: PW signs unqualified audit report.

May: Meeting of B of E and AD representatives to establish clear communications and understand AD plans as to the restructuring. Weekly reviews begin with B of E regarding refinancing and restructuring.

June: New York DA convenes grand jury to investigate allegations of BCCI ownership of CCAH and misstated financial information.

Aug: Pharaon obtains UK court order preventing BCCI from disclosing his account information to New York DA or anyone else.

Sept: BCCI central office executives move from London to AD.

Oct 2: BCCI reorganization proposal submitted to B of E and IML.

Oct 3: New PW report identifies large new problem loans, and states that "previous management may have colluded with... major customers to misstate or disguise the underlying purpose of significant transactions."

- Oct 4: AD writes the directors of BCCI indicating a willingness to provide the support indicated as being necessary by PW in its October 3 report on the condition that support will cease immediately upon discovery that any such transaction was undertaken in connection with fraudulent or criminal activity, among other conditions.
- Oct 5: BCCI central office files, including "Naqvi files," are moved to AD. BCCI confirms acceptance of the government's proposals and conditions. Majority shareholders require resignations of Abedi and Naqvi. Iqbal appointed acting CEO.
- Oct: AD retains Russell Reynolds to find new senior management for a restructured BCCI. Patton, Boggs & Blow retained to represent BCCI in US and cooperate with regulatory authorities.
- Oct 22: IML requires detailed information on losses and indicates that restructuring must take place before June 30, 1991.
- Nov 6: Fed demands to see October PW report.
- Nov 23: B of E agrees in principle with the approach that is being adopted for restructuring.
- Nov 29: B of E agrees in principle to the proposal to split the group into three banks.
- Dec: PW and B of E informed of liabilities and unrecoverable loans. B of E requests a signed letter from AD in respect to the shortfall.

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Dec 4: AD writes to IML that its financial support is on the basis that the College of Regulators (consisting of the Central Banks of UK, Luxembourg, Caymans, Spain, Hong Kong, Switzerland and UAE) will continue to provide the necessary cooperation and assistance in the restructuring.

Dec 10: Fed reviews October PW report in London.

Dec 24: BCCI board meets in Paris. Establishes a committee of investigation and a loan recovery committee, consisting of representatives of the shareholders, PW and E&Y.

Dec 26: Fed demands information on BCCI loans to CCAH shareholders.

1991

Jan: Fed provided information on arrangements with CCAH shareholders.

Jan onward: Investigating committee commences interviewing Naqvi and reviewing his files.

Feb 14: AD provides \$51 million bridge loan to First American.

Feb 14-15: Fed investigators interview BCCI employees in London.

Mar 4: B of E appoints PW to investigate and report on false or doubtful transactions pointed out by Iqbal in connection with 1990 audit. BCCI agrees to cease and desist order with Fed requiring divestiture of CCAH, termination of BCCI US operations, and continued cooperation.

- Mar 9: AD subscribes for shares in BCCI as part of the refinancing package.
- Mar 16-21: With the help of the majority shareholders, Fed investigators interview BCCI employees in AD, and are given access to Naqvi files in AD pertaining to CCAH and National Bank of Ga.
- Apr 4: The College of Regulators determines that the restructuring plan appears acceptable. The majority shareholders agree to provide further financial support in respect to unrecorded deposits.
- Apr 11: B of E notifies AD that restructuring plan is acceptable.
- Apr 26: B of E issues notice under S.39 of Banking Act 1987 requiring production of documents relating to CCAH and NBG.
- May 3: BCCI submits divestiture plan for CCAH. Adham and Jawhary obtain UK court orders preventing BCCI from disclosing their account information.
- May 6: Cease and desist order signed requiring divestiture of Independence Bank.
- May 10: Fed indicates that CCAH divestiture plan must be supplemented. UK court rules that B of E notice overrides the court orders and that documents must be turned over to B of E.
- May 20: BCCI submits second divestiture plan for CCAH, which appears to be acceptable.

- May 22: Based on a restructuring plan acceptable to the College of Regulators the majority shareholders agree to a financial support package for BCCI.
- May 28: Draft business plan in support of a successor UK bank submitted to B of E.
- June 22: PW continues to resist signing its audit report. Provides draft S.41 report to B of E. It provides more complete picture of fraudulent loans reported in the April and October 1990 reports.
- June 27: AD provides \$39 million loan to FAB. AD provides further capital by purchasing \$82 million outstanding FAB debt.
- June 28: B of E, Fed, IML, and Caymans authorities secretly make plans to seize BCCI SA and BCCI Overseas. Final details of restructuring plan are discussed.
- July 3: BCCI submits divestiture plan for Independence Bank. AD sends composite restructuring plan to B of E and IML. Senior officials recruited from other London banks prepare to report to a restructured BCCI as new management team.
- July 5: A meeting had been arranged for this day at which B of E, IML and AD were to make final the restructuring plans submitted by AD. BCCI SA and BCCI Overseas shut down and provisional liquidators appointed in UK. AD halts any further action in connection with the restructuring plans.
- July 8: Delegation from AD meets with B of E in London. Luxembourg appoints commissaire for BCCI.

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- July 12: Fed issues notice of intent to bar Naqvi, Abedi, and others from US banking activities.
- July 16: Delegation from B of E and IML goes to AD to meet with government officials. Provide copy of PW S.41 report, which had previously been withheld from AD.
- July 17: B of E releases PW S.41 report.
- July 29: NY DA issues indictment of Abedi, Naqvi and BCCI. Fed assesses fine of \$200 million against BCCI and issues notice of intent to bar various individuals from US banking. UK depositors petition Prime Minister to set up a restructured BCCI.
- July 30: UK court delays winding up for four months.
- Aug 2: US Bankruptcy Court enters order to protect BCCI assets in US.
- Aug 5: House Banking Committee subpoenas Fed to hand over documents it has received from B of E.
- Aug 13: As a result of continued cooperation between Fed, AD, and FAB outside directors, Clifford and Altman resign from all FAB positions and Katzenbach appointed to become chairman.

# **ATTACHMENTS**

**to this document can be**

**found in the original file.**