

30 JUN 1993

For Six Month Period Ending _____

(Insert date)

Name of Registrant **BERMUDA DEPARTMENT OF TOURISM** Registration No. **430**

Business Address of Registrant **310 Madison Avenue, Suite 201, New York, N.Y. 10017**
150N. Wacker Drive, Suite 1070, Chicago, IL. 60606
245 Peachtree Center Avenue, Suite 803, Atlanta, GA. 30303
44 School Street REGISTRANT Suite 1010, Boston, MA. 02108

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

- (1) Residence address Yes No
- (2) Citizenship Yes No
- (3) Occupation Yes No

(b) If an organization:

- (1) Name Yes No
- (2) Ownership or control Yes No
- (3) Branch offices Yes No

2. Explain fully all changes, if any, indicated in item 1.

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes No

If yes, furnish the following information:

Name	Position	Date Connection Ended
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4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?
Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
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5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?
Yes No

If yes, identify each such person and describe his services.

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
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7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
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II—FOREIGN PRINCIPAL

(PAGE 3)

8. Has your connection with any foreign principal ended during this 6 month reporting period? Yes No

If yes, furnish the following information:

Name of foreign principal

Date of Termination

9. Have you acquired any new foreign principal¹ during this 6 month reporting period? Yes No

If yes, furnish following information:

Name and address of foreign principal

Date acquired

10. In addition to those named in Items 8 and 9, if any, list the foreign principals¹ whom you continued to represent during the 6 month reporting period.

III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes No

If yes, identify each such foreign principal and describe in full detail your activities and services:

SEE ATTACHED

¹The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity² as defined below?
Yes No

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

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13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes No

If yes, describe fully.

²The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV—FINANCIAL INFORMATION

14. (a) RECEIPTS—MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes No

PLEASE SEE ATTACHED SCHEDULE "A"

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.³

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
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Total

(b) RECEIPTS—THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁴ other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal?

Yes No

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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³A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).

⁴Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS—MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes No

(2) transmitted monies to any such foreign principal? Yes No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
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PLEASE SEE ATTACHED SCHEDULES "A" AND "B" FOR LIST OF OPERATIONAL EXPENSES.

Total

15. (b) DISBURSEMENTS—THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value⁵ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes No

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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(c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value⁵ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes No

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes No

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

⁵Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes No

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

- Radio or TV broadcasts Magazine or newspaper articles Motion picture films Letters or telegrams
- Advertising campaigns Press releases Pamphlets or other publications Lectures or speeches
- Other (specify) _____ **NONE**

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

- Public Officials Newspapers Libraries
- Legislators Editors Educational institutions
- Government agencies Civic groups or associations Nationality groups
- Other (specify) _____ **NONE**

21. What language was used in this political propaganda:

- English Other (specify) _____

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes No

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes No

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes No

VI—EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

- (a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

- Exhibit A⁶ Yes No
- Exhibit B⁷ Yes No

If no, please attach the required exhibit.

- (b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes No

If yes, have you filed an amendment to these exhibits? Yes No

If no, please attach the required amendment.

⁶The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

⁷The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

If you have previously filed an Exhibit C⁸, state whether any changes therein have occurred during this 6 month reporting period. Yes No

If yes, have you filed an amendment to the Exhibit C? Yes No

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement? Yes No

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

Paul Zar

PAUL ZAR

DIRECTOR OF SALES, NORTH AMERICA

City of New York } ss:
County of Queens }

Subscribed and sworn to before me at 32 E. 42nd Street N.Y. N.Y. 10017

this 2nd day of August, 19 93

BIBI HASSAN
Notary Public, State of New York
No. 41-5007157
Qualified in Queens County
Commission Expires Jan. 25, 1995

Bibi Hassan
(Signature of notary or other officer)

⁸The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

UNITED STATES DEPARTMENT OF JUSTICE
REGISTRATION UNIT
CRIMINAL DIVISION
WASHINGTON, D.C. 20530

NOTICE

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form CRM-154, formerly Form OBD-64-- Supplemental Statement):

Yes _____ or No _____

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

Yes _____ or No _____

(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

Paul Zar
Signature

8/2/93
Date

PAUL ZAR

Please type or print name of signatory on the line above

DIRECTOR OF SALES, N.A.

Title

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Bermuda

Department of Tourism

III ACTIVITIES

JANUARY - JUNE 1993

- Jan. 14 Participated in the Dartmouth Travel World Show, Hanover, NH by D. Adams. 150 consumers attended, film shown, "Life In a Day", literature disseminated.
- Jan. 17 Assisted Cosmopolitan Travel with Vacation World Bayside Expo, Boston, MA. by D. Adams. 11,000 people attended, literature disseminated.
- Jan 20 Participated in a Bermuda Educational Seminar at Travelers Choice Travel, Atlanta, GA by G. Peters. 8 travel agents attended, literature disseminated.
- Jan. 22 Presented a Bermuda Educational Seminar at USAir Marketing Office by R.T. Dillas & D. Adams. 12 sales reps in attendance, slide presentation, literature disseminated.
- Jan. 27 Hosted a Bermuda Presentation at Liberty Travel, New York by J. Guishard. 12 people attended.
- Jan. 29 Participated in a Trade Show at the Peabody, Memphis, TN by G. Peters, M. Hale & J. Welch. 780 travel agents attended, literature disseminated.
- Feb. 2 Participated in Milne Travel Expo, West Lebanon, NH by G. Bean & D. Adams. 200 people attended, literature disseminated.
- Feb. 3 Hosted a Bermuda Presentation with Travel One to Reliance Insurance, Phila., PA. by M. Outerbridge. 100 people attended, literature disseminated.
- Feb. 5 Participated in a Trade Show, Southfield Civic Center, Southfield, MI by L. Woolridge. 8,000 people attended, literature disseminated.
- Participated in the Marriott Marketplace Trade Show, JW Marriott, Washington, DC by J. Brimmer. 20 travel executives visited booth, literature disseminated.
- Feb. 8 Presented a Bermuda Educational Seminar by G. Peters & J. Welch, at Delta Airlines, Atlanta, GA. 42 Sales & Marketing staff from Delta Airlines attended. Literature disseminated.

- Feb. 8 Presented a Bermuda Educational Seminar at Liberty Travel by R.T. Dillas. 7 agents attended, literature disseminated, film shown, "In My Life".
- Feb. 10 Presented a Bermuda Educational Seminar at Middlesex College Travel & Tourism Department by D. Adams. 15 students attended, literature disseminated, film shown, "In My Life".
- Feb. 11 Hosted a Bermuda Presentation to Travel Agents International, Richmond, VA. by M. Outerbridge. 70 people attended, literature disseminated.
- Feb. 12 Hosted a Bermuda Presentation to Pisa Brothers Travel, New York by R. Eve. 22 people attended literature disseminated.
- Feb. 16 Presented a Bermuda Educational Seminar, Pittsburgh Hilton, Pittsburgh, PA by J. Guishard & R. Eve. 87 people attended, literature disseminated.
- Presented a Bermuda Educational Seminar, Ann Sathers Restaurant, Chicago, IL by L. Woolridge & D. Ming. 36 travel agents attended, film shown "In My Life", literature disseminated.
- Presented a Bermuda Educational Seminar at the Westin Hotel O'Hare, Rosemont, IL by L. Woolridge & D. Ming. 120 travel agents attended, film shown "In My Life", literature disseminated.
- Feb. 17 Presented a Bermuda Educational Seminar at the Ritz Carlton, Cleveland, OH by L. Woolridge & D. Ming. 126 travel agents attended, film shown "In My Life", literature disseminated.
- Feb. 18 Participated in a Trade show at the Radisson Hotel, Charlotte, NC. by G. Peters & J. Welch. 550 Travel Agents of the Carolinas attended, literature disseminated.
- Presented a Bermuda Educational Seminar, Avalon Inn, Warren, OH by L. Woolridge & D. Ming. 85 travel agents attended, film shown "In My Life", literature disseminated.
- Participation in a Trade Show at Starlite Cruise in Tampa, FL. by M. Hale. 150 people attended, literature disseminated.

- Feb. 24 Presented a Bermuda Educational Seminar at The Manor, W. Orange, NJ by J. Guishard, K. Darrell, R. Eve & L. Woolridge. 180 people attended, film shown, "In My Life", literature disseminated.
- Feb. 25 Presented a Bermuda Educational Seminar at La Mer Restaurant, Brooklyn, NY by L. Woolridge, J. Guishard, R. Eve & K. Darrell. 65 travel agents attended, film shown, "In My Life", literature disseminated.
- Presented a Bermuda Educational Seminar at the Sheraton Portsmouth, NH by R.T. Dillas & D. Adams. 29 travel agents attended, film shown "In My Life, literature disseminated.
- Mar. 1 Participated in the National Trade Show, Holiday Inn Tysons Corner, McLean, VA by M. Outerbridge. 100 people attended, literature disseminated.
- Attended the New York Times Travel Trade Show, New York Hilton, NY by J. Guishard & L. Burchall.
- Presented a Bermuda Educational Seminar at Delta Airlines Marketing Office by R. T. Dillas & D. Adams. 10 sales reps. attended, film shown, "In My Life", literature disseminated.
- Mar. 2 Participation in the National Trade Show, Sheraton Int'l., BWI, Baltimore, MD by M. Outerbridge. 116 people attended, literature disseminated.
- Presented a Bermuda Educational Seminar at the Radisson Plaza, Southfield, MI by L. Woolridge & D. Ming. 48 travel agents attended, film shown "In My Life", literature disseminated.
- Presented a Bermuda Educational Seminar at the Hyatt Regency Dearborn, Dearborn, MI by L. Woolridge & D. Ming. 210 travel agents attended, film shown "In My Life", literature disseminated.
- Mar. 3 Participation in the National Trade Show, Wilmington Hilton Inn, Wilmington, DE by M. Outerbridge. 112 people attended, literature disseminated.

- Mar. 3 Hosted a Bermuda Presentation, USAir reservation staff, Syracuse, NY by K. Darrell. 200 people attended, literature disseminated.
- Hosted a Bermuda Sales Presentation at USAir Reservation Center in Syracuse, New York by R. T. Dillas & D. Adams. 240 reservation agents attended, film shown "In My Life", literature disseminated.
- Presented a Bermuda Educational Seminar at The Registry Hotel, Minneapolis, MN by L. Woolridge & D. Ming. 96 travel agents attended, film shown "In My Life", literature disseminated.
- Hosted a Bermuda presentation at the Celebration Community Center, Hartford, CT by G. Bean. 20 people attended, film shown "In My Life" literature disseminated.
- Mar. 4 Participation in National Trade Show, Sheraton Poste Inn, Cherry Hill, NJ by M. Outerbridge & J. Guishard. 123 people attended, literature disseminated.
- Presented a Bermuda Educational Seminar at Holiday Inn, Hyannis, MA by R. T. Dillas & D. Adams. 51 travel agents attended, film shown "In My Life", literature disseminated.
- Presented a Bermuda Educational Seminar at the Hyatt Regency Cincinnati, Cincinnati, OH by L. Woolridge & D. Ming. 83 travel agents attended, film shown "In My Life", literature disseminated.
- Mar. 5 Participation in a Trade Show at Rich's Dept. Store, Atlanta, GA. by J. Welch. 157 people attended, literature disseminated.
- Mar. 9 Presented a Bermuda Educational Seminar at the Radisson Plaza, Indianapolis, IN by L. Woolridge & D. Ming. 25 travel agents attended, film shown "In My Life", literature disseminated.
- Presented a Bermuda Educational Seminar, at the Ritz Carlton, Clayton, MI by L. Woolridge & D. Ming. 171 travel agents attended, film shown "In My Life", literature disseminated.

- Mar. 10 Presented a Bermuda Educational Seminar at the Holiday Inn , Muskegon, MI by L. Woolridge & D. Ming. 29 travel agents attended, film shown "In My Life", literature disseminated.
- Mar. 11 Presented a Bermuda Educational Seminar at the Hyatt Regency Milwaukee, Milwaukee, WI by L. Woolridge & D. Ming. 53 travel agents attended film shown "In My Life", literature disseminated.
- Mar. 16 Presented a Bermuda Educational Seminar at The Radnor Hotel, St. Davids, PA by M. Outerbridge, J. Guishard, K. Darrell & R. Eve. 53 people attended, literature disseminated.
- Hosted a Bermuda Night at Bristol Travel in Attleboro, MA by D. Adams. 62 people attended literature disseminated, film shown "In My Life".
- Mar. 17 Presented a Bermuda Educational Seminar, The Ritz-Carlton, Phila., PA by M. Outerbridge, J. Guishard, K. Darrell & R. Eve. 27 people attended, literature disseminated.
- Presented a Bermuda Educational Seminar, Sheraton Baltimore North Hotel, Towson, MD. by M. Outerbridge, J. Guishard, K. Darrell & R. Eve. 97 people attended, literature disseminated.
- Mar. 17-20 Participated in the Resorts Show/Small Meetings Show - NY Hilton Hotek, NY by J. Brimmer & M. Castro. 46 meeting planners and travel agents visited the booth, literature disseminated.
- Mar. 18 Presented a Bermuda Educational Seminar, at the Towne Pointe Club, Norfolk, VA by M. Outerbridge, J. Guishard & K. Darrell. 114 people attended, literature disseminated.
- Mar. 19 Participated in the C.I. Travel Trade Show, The Scope Exhibition Hall, Norfolk, VA. by M. Outerbridge & P.J. Pitt. 14,330 people attended, literature disseminated.
- Mar. 22 Presented a Bermuda Educational Seminar in Nashua, NH by R. T. Dillas, D. Adams & H. Cronis. 83 travel agents attended, film shown, "In My Life", literature disseminated.

- Mar. 23 Presented a Bermuda Educational Seminar at North Raleigh Hilton, Raleigh, NC by G. Peters, J. Welch & M. Hale. 129 travel agents attended, literature disseminated.
- Mar. 23 Presented a Bermuda Educational Seminar at The Capital Club, Richmond, VA by M. Outerbridge, J. Guishard & R. Eve. 64 people attended, literature disseminated.
- Presented a Bermuda Educational Seminar, Wakefield, MA by R.T. Dillas, D. Adams, G. Bean, H. Cronis & M. O'Brien. 175 travel agents attended, literature disseminated, film shown, " In My Life".
- Mar. 24 Presented a Bermuda Educational Seminar at the Charlotte Marriott, Charlotte, NC by J. Welch, G. Peters & M. Hale. 142 travel agents attended, literature disseminated.
- Participated in the LITAA Travel Trade Show, Melville, NY by K. Darrell. 300 people attended, literature disseminated.
- Presented a Bermuda Educational Seminar at the Ritz-Carlton Tysons Corner, McLean VA by M. Outerbridge, J. Guishard & R. Eve. 121 people attended, literature disseminated.
- Presented a Bermuda Educational Seminar, Waltham, MA by R. T. Dillas, D. Adams, G. Bean, H. Cronis & M. O'Brien. 121 travel agents attended, film shown "In My Life", literature disseminated.
- Mar. 25 Presented a Bermuda Educational Seminar at the Doubletree Hotel, Atlanta, GA by J. Welch, G. Peters & M. Hale. 238 travel agents attended, literature disseminated.
- Presented a Bermuda Educational Seminar, Braintree, MA. by R. T. Dillas, D. Adams, G. Bean & M. O'Brien. 160 travel agents attended, literature disseminated, film shown, "In My Life".
- Mar. 26 Presented a Bermuda Educational Seminar, Providence, RI by R. T. Dillas, D. Adams, G. Bean & M. O'Brien. 153 travel agents attended, film shown, "In My Life", literature disseminated.

- Mar. 29 Participation in National Trade Show, Green Tree Marriott, Pittsburgh, PA by J. Guishard. 95 people attended, literature disseminated.
- Presented a Bermuda Educational Seminar at the Buffalo Marriott, Amherst, NY by K. Darrell & R. Eve. 55 people attended, literature disseminated.
- Mar. 29 Presented a Bermuda Educational Seminar, Worcester MA by R. T. Dillas, D. Adams, G. Bean & M. O'Brien. 100 travel agents attended, film shown, "In My Life", literature disseminated.
- Mar. 30 Presented a Bermuda Educational Seminar at the Hyatt Regency Rochester, Rochester, NY by K. Darrell & R. Eve. 75 people attended, literature disseminated.
- Participated in National Trade Show, Harrisburg Hilton & Towers, Harrisburg, PA by J. Guishard. 117 people attended, literature disseminated.
- Attended the Central Atlantic ASTA meeting at the Willard Inter-Continental Hotel, Washington, DC by M. Outerbridge. 200 people attended, literature disseminated.
- Presented a Bermuda Educational Seminar, Springfield, MA by R. T. Dillas, D. Adams, G. Bean & H. Cronis. 130 travel agents attended, literature disseminated, film shown, "In My Life".
- Mar. 31 Presented a Bermuda Educational Seminar at the Ramada Hotel, Binghamton, NY by K. Darrell & R. Eve. 50 people attended, literature disseminated.
- Participated in National Trade Show, Holiday Inn-Ft. Washington, Ft. Washington, PA by J. Guishard. 100 people attended, literature disseminated.
- Presented a Bermuda Educational Seminar, Rocky Hill, CT by R. T. Dillas, D. Adams, G. Bean & H. Cronis. 151 travel agents attended, literature disseminated, film shown, "In My Life".
- Apr. 1 Attended TNT/Haley Seminar, Marriott's Crystal Gateway, Arlington, VA. by M. Outerbridge. 387 people attended, literature disseminated.

- Apr. 1 Presented a Bermuda Educational Seminar at the Albany Sheraton Hotel, Albany, NY by K. Darrell & R. Eve. 50 people attended, literature disseminated.
- Participated in National Trade Show, Holiday Inn Hotel, Allentown, PA by J. Guishard. 120 people attended, literature disseminated.
- Participated in a Trade Show, Holiday Inn, Independence, OH by D. Ming. 600 travel agents attended, literature disseminated.
- Apr. 7 Presented a Bermuda Educational Seminar at the Long Island Marriott Hotel, Uniondale, NY by K. Darrell & J. Guishard. 70 people attended, literature disseminated.
- Apr. 8 Presented a Bermuda Educational Seminar at the Marriott Wind Watch Hotel, Hauppauge, NY by K. Darrell & J. Guishard. 60 people attended literature disseminated.
- Apr. 12 Participated in National Trade Show, Manchester NH by D. Adams. 54 travel agents attended, literature disseminated.
- Apr. 13 Presented a Bermuda Educational Seminar at the Marriott Hotel, Tampa, FL by G. Peters, M. Hale & J. Welch. 251 travel agents attended, literature disseminated.
- Presented a Bermuda Educational Seminar at the Stouffer Westchester Hotel, White Plains, NY. by K. Darrell & J. Guishard. 70 people attended, literature disseminated.
- Participated in National Trade Show, Mansfield, MA by R. T. Dillas & D. Adams. 110 travel agents attended, literature disseminated.
- Apr. 14 Presented a Bermuda Educational Seminar at the Omni Hotel Orlando, FL by G. Peters, M. Hale & J.
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- Apr. 14 Attended the Maine ASTA trade show, Bangor, ME by D. Adams. 170 travel agents attended, literature disseminated.
- Apr. 15 Presented a Bermuda Educational Seminar at the Marriott Hotel, Ft. Lauderdale, FL by G. Peters & M. Hale. 169 travel agents attended, literature disseminated.
- Apr. 15 Participated in National Trade Show, Ethan Allen Inn, Danbury, CT. by K. Darrell. 150 people attended, literature disseminated.
- Attended the Vermont Society of Travel Agents Educational Forum, Burlington, VT by G. Bean. 130 travel agents attended, literature disseminated.
- Apr. 15-18 Participated in a Trade Show, Fairmont Hotel, Chicago, IL by L. Woolridge. 550 travel agents attended, literature disseminated.
- Apr. 16 Presented a Bermuda Educational Seminar at Certified Vacations, Ft. Lauderdale, FL by M. Hale. 250 reservation agents attended, literature disseminated.
- Presented a Bermuda Educational Seminar at TNT/Haley, Boston, MA. by R.T. Dillas. 18 reservation agents attended, literature disseminated, film shown "In My Life".
- Apr. 19 Participated in National Trade Show, The Coachman, Cranford, NJ by J. Guishard. 95 people attended, literature disseminated.
- Apr. 20 Presented a Bermuda Educational Seminar at the McGregor Country Club, Ft. Myers, FL by M. Hale. 40 people attended, literature disseminated.
- Participated in National Trade Show, Innwood Manor, Teaneck, NJ by J. Guishard. 96 people attended, literature disseminated.
- Presented a Bermuda Educational Seminar, Aquarius Travel, Burlington, MA by R. T. Dillas. 21 travel agents attended, film shown, "In My Life", literature disseminated.

- Apr. 21 Presented a Bermuda Educational Seminar, Globetrotters, Cambridge, MA. by R. T. Dillas. 20 reservations agents attended, literature disseminated, film shown, "In My Life".
- Apr. 22 Participated in National Trade Show, Friar Tuck Inn, Cedar Grove, NJ by J. Guishard. 108 people attended, literature disseminated.
- Apr. 26 Hosted a Bermuda Presentation to Liberty Travel, New York, NY by J. Guishard. 9 people attended, literature disseminated.
- Apr. 27 Attended Friendly Holidays Trade Show, Long Island Marriott Hotel, Uniondale, NY by K. Darrell. 600 people attended, literature disseminated.
- Apr. 28 Presented a Bermuda Educational Seminar at Carbos Restaurant, Atlanta, GA. by M. Hale & G. Peters. 13 travel agents attended, literature disseminated.
- Attended Friendly Holidays Trade Show, Westchester Marriott Hotel, White Plains, NY by K. Darrell. 500 people attended, literature disseminated.
- Apr. 29 Participated in the Boothbay Travel Fair, Booth-Bay Harbour, ME by D. Adams. 67 people attended, literature disseminated.
- Apr. 29 - Attended GOGO Learning Conference, Montego Bay
May 4 Jamaica, West Indies by M. Outerbridge & K. Darrell. 750 people attended, literature disseminated.
- May 1 Presented a Bermuda Educational Seminar at the Jamaica Grand Hotel, Ocho Rios, Jamaica by D. Ming. 70 travel agents attended, film shown "In My Life", literature disseminated.
- May 2 Presented a Bermuda Educational Seminar at the Jamaica Grand Hotel, Ocho Rios, Jamaica by D. Ming. 40 travel agents attended, film shown "In My Life", literature disseminated.
- Participated in a Trade Show at the Jamaica Grand Hotel, Ocho Rio, Jamaica by D. Ming. 300 travel agents attended, literature disseminated.

- May 3 Hosted a Bermuda Day at Reservoir Place Office Park with Priority Travel, Waltham, MA. 350 people attended, film shown, "In My Life", slide presentation and literature disseminated.
- May 4 Presented a Bermuda Educational Seminar at the Allentown Hilton Hotel, Allentown, PA by J. Guishard & R. Eve. 35 people attended, literature disseminated.
- May 4-6 Participated in the Premium & Incentive Show, Jacob Javits Conventions Center, New York by J. Brimmer & M. Castro. 238 executives visited booth, literature disseminated.
- May 5 Presented a Bermuda Educational Seminar at the Langhorne Sheraton, Langhorne, PA by J. Guishard & R. Eve. 50 people attended, literature disseminated.
- May 6 Presented a Bermuda Educational Seminar at The Inn at Nichols Village, Clarks Summit, PA. by L. Woolridge, K. Darrell & R. Eve. 35 people attended, literature disseminated.
- Participated in a Trade Show at The Westin Hotel, Indianapolis, IN by D. Ming. 300 travel agents attended, film shown "In My Life", literature disseminated.
- Participated in a Trade Show at the City Market, Indianapolis, IN by L. Woolridge & D. Ming. 300 travel agents attended, literature disseminated.
- May 9 Hosted a Bermuda Presentation to "Song of America" crew, New York Harbour by R. Eve. 250 staff members attended, literature disseminated.
- May 10 Participated with USAir and Cambridge Beaches in Bermuda promotion at The Russian Tea Room, New York, NY by J. Guishard & R. Eve. 167 people attended, literature disseminated.
- May 11 Hosted a Bermuda Presentation with Tom Nikels, TNT/Haley to USTravel, Cranford, NJ by J. Guishard. 10 people attended, literature disseminated.

- May 11 Hosted a Bermuda Presentation to Liberty Travel Metuchen, NJ by J. Guishard. 15 people attended, literature disseminated.
- Presented a Bermuda Educational Seminar at the Marriott Hotel, Morrisville, NC by G. Peters & J. Welch. 50 travel agents attended, literature disseminated.
- May 12 Hosted a Bermuda Presentation to Rich World Wide Travel, Harrison, NY by K. Darrell & R. Eve. 40 people attended, literature disseminated.
- Presented a Bermuda Educational Seminar, Boston MA by R. T. Dillas, D. Adams & H. Cronis. 20 travel agents attended, slide presentation, film shown, "In My Life", literature disseminated.
- May 13 Presented a Bermuda Educational Seminar at the Marriott Hotel, Greenville, SC by G. Peters & J. Welch. 57 travel agents attended, literature disseminated.
- Hosted a Bermuda Presentation to Hoechst-Celanese/American Express Travel by J. Guishard. 10 people attended, literature disseminated.
- May 14 Participated in a Trade Show at the Sheraton Hotel Chicago, IL by L. Woolridge. 450 people attended, literature disseminated
- May 18 Presented a Bermuda Educational Seminar in New London, CT. by R. T. Dillas & G. Bean. 30 travel agents attended, literature disseminated, slide presentation and film shown "In My Life".
- Hosted a Bermuda Presentation to Friendly Holidays, Lake Success, NY by K. Darrell & R. Eve. 25 people attended, literature disseminated.
- Attended the Hudson Valley ASTA Meeting, Westpoint, NY by K. Darrell & R. Eve. 70 people attended, literature disseminated.

May 19 Presented 3 Bermuda Educational Seminars to Travel & Transport, Omaha, NE by D. Ming. 20 travel agents attended, film shown "In My Life", literature disseminated.

Presented a Bermuda Educational Seminar in Pittsfield, MA by G. Bean. 35 travel agents attended, literature disseminated, film shown, "In My Life."

Hosted a Bermuda Presentation at AAA Travel, Needham, MA by D. Adams. 9 people attended, literature disseminated, film shown, "In My Life".

May 20 Presented a Bermuda Educational Seminar, Park Ridge Marriott, Park Ridge, NJ by L. Woolridge. 75 people attended, literature disseminated.

May 25 Hosted a Bermuda night at Travel Agents Int'l, Maiden, MA with TNT & Cruise Int'l by D. Adams. 55 people attended, film shown "In My Life", literature disseminated.

May 26 Attended Richniks Travel Trade Show, Tavern On The Green Restaurant, New York, NY by J. Guishard. 500 people attended, literature disseminated.

May 27 Hosted a Bermuda Presentation to Norwegian Cruise Lines, New York, NY by J. Guishard. 50 people attended, literature disseminated.

June 1 Presented a Bermuda Educational Seminar at the Wynfrey Hotel, Birmingham, AL by G. Peters & J. Welch. 69 travel agents attended, literature disseminated.

June 2 Presented a Bermuda Educational Seminar at the Embassy Suites, Memphis, TN by G. Peters & J. Welch. 65 travel agents attended, literature disseminated.

Presented a Bermuda Educational Seminar at MLT Vacations Reservations Center, Minnesota MN by L. Woolridge. 150 travel agents attended film shown, "In My Life", literature disseminated.

Presented a Bermuda Educational Seminar for the Boston Chapter of ARTA, Cambridge, MA. by R.T. Dillas, D. Adams & H. Cronis. 36 travel agents attended, film shown, "In My Life", literature disseminated.

- June 2-4 Participated in the GWSAE Springtime in the Park Show, Sheraton Hotel, Washington DC by J. Brimmer. 37 meeting planners visited booth, literature disseminated.
- June 2-6 Attended the NYNEX Golf Show, Sleepy Hollow Country Club, Tarrytown, NY by R. Eve, K. Darrell & J. Guishard. 400 people attended, literature disseminated.
- June 3 Presented a Bermuda Educational Seminar at the Nashville Airport Marriott, Nashville, TN by G. Peters & J. Welch. 71 travel agents attended literature disseminated.
- Presented a Bermuda Educational Seminar to Funway/Funjet Reservations Center, Milwaukee, WI by L. Woolridge. 100 travel agents attended, film shown, "In My Life", literature disseminated.
- June 4 Participated in a Trade Show (Black Professionals) at the Hyatt Hotel, Atlanta, GA by J. Welch. 116 people attended, literature disseminated.
- Hosted a Bermuda Presentation for A.C.T. at the Lobster Shanty, Point Pleasant Beach, NJ by L. Woolridge & R. Eve. 170 people attended, literature disseminated.
- June 9 Participated in TNT Trade Show, Providence, RI by G. Bean. 90 travel agents attended, literature disseminated.
- June 11-12 Hosted American Air Lines Sales Meeting, The Turnberry Resort, Miami, FL. by R. Eve. 160 people attended, literature disseminated.
- June 14 Attended "Women in Travel" Trade Show, Holiday Inn, Albany, NY by K. Darrell. 150 people attended, literature disseminated.
- June 15 Hosted a Bermuda Presentation with Rodman Woolridge, Marriott's Castle Harbour at Travel Impressions, Farmingdale, NY by K. Darrell. 50 people attended, literature disseminated.
- June 16 Attended "Women in Travel" Trade Show, Burgundy Basin Inn, Rochester, NY by K. Darrell. 150 people, literature disseminated.

- June 16 Hosted a Bermuda Presentation to Hyde Travel, Sewickly, PA. by J. Guishard. 12 people attended, literature disseminated.
- June 17 Hosted a Bermuda Presentation to Mon Valley Travel, Pittsburgh, PA by J. Guishard. 9 people attended, literature disseminated.
- Attended "Women in Travel" Trade Show, Sheraton Inn, Buffalo, NY by K. Darrell. 120 people attended, literature disseminated.
- June 18 Attended "Women in Travel", The Hilton Hotel Syracuse, Syracuse, NY by K. Darrell. 100 people, literature disseminated.
- Hosted Bermuda Presentation with Rodman Woolridge of Marriott's Castle Harbour at Friendly Holidays, Lake Success, NY by K. Darrell. 25 people, literature disseminated.
- Hosted a Bermuda Presentation to Fling Vacations, Lehigh Valley, PA by K. Darrell & R. Eve. 50 people, literature disseminated.
- June 23 Participated in a Trade Show, JUMARS, Bettendorf, IA by D. Ming. 130 travel agents attended, literature disseminated.

SCHEDULE "A"

NEW YORK OFFICE

BALANCE ON HAND AS OF JANUARY 1, 1993	\$ 539,568
FUNDS RECEIVED FROM BERMUDA (OPERATIONS, TRAVEL, RENT, ADVERTISEMENTS, SALARIES)	\$1,214,210
	<u>\$1,753,778</u>

OPERATIONS	\$1,400,743	
SALARIES	\$ 19,299	
TRAVEL	\$ 33,718	
RENT	\$ 144,805	\$1,598,565

BALANCE ON HAND AS OF JUNE 30, 1993	\$ 556,213
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SCHEDULE "B"

NEW YORK OFFICE

LOCAL TRANSPORTATION	\$ 10,221
TELEPHONE/TELEXES	\$ 55,399
POSTAGE	\$2293475
TRAVEL LITERATURE PRINTING	\$ 735319
TRAVEL LITERATURE DISTRIBUTION	\$ 80,884
ADVERTISING TELEPHONE DIRECTORY	\$ 6,985
CUSTOMS CLEARANCE	\$ 1,032
MESSENGER SERVICE	\$ 1,000
OFFICE EQUIPMENT RENTALS	\$ 21,023
MAINTENANCE/SERVICE	\$ 6,495
OFFICE INSURANCE	\$ 0
ELECTRICITY	\$ 0
STATIONERY/SUPPLIES	\$ 3,420
PROMOTION OF SALES ENTERTAINMENT	\$ 13,878
TRAVEL ORGANIZATIONS	\$ 4,890
SPECIAL SALES PROMOTIONS	\$ 43,611
GIFTS/TIPS	\$ 0

SCHEDULE "A"

CHICAGO OFFICE

BALANCE ON HAND AS OF JANUARY 1, 1993		(\$20,659)
FUNDS RECEIVED FROM BERMUDA (OPERATIONS, TRAVEL, RENT, ADVERTISEMENTS, SALARIES)		\$145,325
		<u>\$165,984</u>
EXPENDITURES		
OPERATIONS	\$ 77,117	
SALARIES	\$ 17,547	
TRAVEL	\$ 23,057	
RENT	\$ 10,689	\$128,410
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BALANCE ON HAND AS OF JUNE 30, 1993		\$ 37,574

SCHEDULE "B"

CHICAGO OFFICE

LOCAL TRANSPORTATION	\$3,441
TELEPHONE/TELEXES	\$5,273
POSTAGE	\$ 500
TRAVEL LITERATURE PRINTING	\$2,126
TRAVEL LITERATURE DISTRIBUTION	\$1,645
ADVERTISING TELEPHONE DIRECTORY	\$ 170
CUSTOMS CLEARANCE	\$ 0
MESSENGER SERVICE	\$ 0
OFFICE EQUIPMENT RENTALS	\$1,178
MAINTENANCE/SERVICE	\$ 170
OFFICE INSURANCE	\$ 0
ELECTRICITY	\$ 233
STATIONERY/SUPPLIES	\$1,499
PROMOTION OF SALES ENTERTAINMENT	\$ 641
TRAVEL ORGANIZATIONS	\$ 350
SPECIAL SALES PROMOTIONS	\$1,350
GIFTS/TIPS	\$ 0

SCHEDULE "A"

ATLANTA OFFICE

BALANCE ON HAND AS OF JANUARY 1, 1993	\$ 7,771
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FUNDS RECEIVED FROM BERMUDA (OPERATIONS, TRAVEL, RENT, ADVERTISEMENTS, SALARIES)	\$250,525
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	\$258,296
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EXPENDITURES

OPERATIONS	\$141,980	
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SALARIES	\$ 1,312	
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TRAVEL	\$ 27,930	
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RENT	\$ 11,571	
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	\$182,793
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BALANCE ON HAND AS OF JUNE 30, 1993	\$ 67,503
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SCHEDULE "B"

ATLANTA OFFICE

LOCAL TRANSPORTATION	\$ 1,844
TELEPHONE/TELEXES	\$10,995
POSTAGE	\$ 9,732
TRAVEL LITERATURE PRINTING	\$ 3,700
TRAVEL LITERATURE DISTRIBUTION	\$ 0
ADVERTISING TELEPHONE DIRECTORY	\$ 0
CUSTOMS CLEARANCE	\$ 0
MESSENGER SERVICE	\$ 34
OFFICE EQUIPMENT RENTALS	\$ 3,020
MAINTENANCE/SERVICE	\$ 1,459
OFFICE INSURANCE	\$ 0
ELECTRICITY	\$ 95
STATIONERY/SUPPLIES	\$ 4,242
PROMOTION OF SALES ENTERTAINMENT	\$ 1,704
TRAVEL ORGANIZATIONS	\$ 3,166
SPECIAL SALES PROMOTIONS	\$ 6,026
GIFTS/TIPS	\$ 0

SCHEDULE "A"
BOSTON OFFICE

BALANCE ON HAND AS OF JANUARY 1, 1993		\$ 23,796
FUNDS RECEIVED FROM BERMUDA (OPERATIONS, TRAVEL, RENT, ADVERTISEMENTS, SALARIES)		\$141,950
		<u>\$165,746</u>
EXPENDITURES		
OPERATIONS	\$104,092	
SALARIES	\$ 1,925	
TRAVEL	\$ 23,052	
RENT	\$ 204791	\$149,548
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BALANCE ON HAND AS OF JUNE 30, 1993		\$ 16,198

SCHEDULE "B"

BOSTON OFFICE

LOCAL TRANSPORTATION	\$ 6,336
TELEPHONE/TELEXES	\$ 9,506
POSTAGE	\$ 8,502
TRAVEL LITERATURE PRINTING	\$ 1,149
TRAVEL LITERATURE DISTRIBUTION	\$ 0
ADVERTISING TELEPHONE DIRCTORY	\$ 0
CUSTOMS CLEARANCE	\$ 0
MESSENGER SERVICE	\$ 15
OFFICE EQUIPMENT RENTALS	\$ 4,898
MAINTENANCE/SERVICE	\$ 1,624
OFFICE INSURANCE	\$ 0
ELECTRICITY	\$ 573
STATIONERY/SUPPLIES	\$ 1,220
PROMOTION OF SALES ENTERTAINMENT	\$ 58
TRAVEL ORGANIZATIONS	\$ 1,688
SPECIAL SALES PROMOTIONS	\$ 6,041
GIFTS/TIPS	\$ 0

PUBLICATIONS DISTRIBUTED
BY
THE BERMUDA DEPARTMENT OF TOURISM

JANUARY 1 - JUNE 30, 1993

<u>AMOUNT</u>	<u>PUBLICATIONS</u>	<u>PREPARED & PRINTED BY</u>
11,750	Bermuda Sports Guide	Donihe Graphics, TN
167,575	Where to Stay in Bermuda	York Litho Ltd, CANADA
31,400	Bermuda Shorts Brochure	Rapp, Collins, Marcoa, NY
13,950	Bermuda Nov-Mar Brochure	Island Press, BERMUDA
100,620	Travel Tips	Island Press, BERMUDA
35,465	Bermuda Golf Guide	Donihe Graphics, TN
178,825	Summer Rate Sheets	Island Press, BERMUDA
3,500	Fall to Spring Rate Sheets	Island Press, BERMUDA
1,100	1993/94 Bermuda Blue Books	Bermuda Press, BERMUDA
105,595	Handy Reference Maps	Bermuda Press, BERMUDA
13,540	Bermuda Festival Brochures	Island Press, BERMUDA
59,550	Bermuda Sand Bags	Kinney Associates, NJ
2,500	College Weeks Brochures	Bermuda Press, BERMUDA
1,250	Golf Posters	Allan O'Keefe Group, CT
1,600	Large Map Posters	Allan O'Keefe Group, CT
300	Springfield Somerset Posters	Allan O'Keefe Group, CT
1,800	Large Tennis Posters	Continental Litho, OH
84,500	Bermuda Shell Brochures	Island Press, BERMUDA
53,300	Bermuda Postcards	Island Press, BERMUDA
41,500	Bermuda Letterheads	Sims Brecher Services, NY
1,348	Bermuda Window Displays	Alan O'Keefe Group, CT
2,175	Bermuda Calendar of Events	Island Press, BERMUDA
2,900	Bermuda Shopping Guide	Metro Seliger Industries, NY
1,218	Special Group Incentive Service Kits	Bermuda Press, BERMUDA
125,300	Bermuda - Discover the Secrets	Bermuda Press, BERMUDA
2,000	Bermuda Napkins	Innovations in Premiums, NY
173,100	Important Notice Flyers	Metro Seliger Industries, NY
273,835	Bermuda Honeymoon Guide 93	Conde Naste, NY
200	Nov-Mar Travel Agents Guide	Rapp, Collins Marcoa, NY
2,800	Bermuda Beach Poster	Allan O'Keefe Group, CT
161,175	What to Do In Bermuda	Donihe Graphics, TN
59,795	What to Do Rate Sheet	Bermuda Press, BERMUDA
2,000	Bermuda Nature Guide	Island Press, BERMUDA
1,200	Flora & Fauna Poster	Ardvar, CANADA
21,300	Bermuda Plastic Bags	PAK 2,000, NH
2,350	Bermuda - A Short Trip to the Perfect Meeting	Rapp, Collins, Marcoa, NY

Registrant: Bermuda Department of Tourism
Registration#: 430

The following persons in your organization filed short form registration statements on the date indicated by each name. These short forms are still in an active status. Please review and update where appropriate.

Date Filed	Name	Current Role	Termination Date?
6/02/81	Garth Z. Pedro		
8/14/86	Michael Outerbridge		
8/14/86	Lauren Woolridge		
8/14/86	Jerome P. Welch		
8/14/86	William K. Gutteridge		
7/30/87	Dianne Carlson		
2/05/88	Paul L. Zar		
8/01/88	W. Glenn Bean		
8/01/88	Jenefer Brimmer		
8/01/89	Reginald C. Toby Dillas		
8/01/89	Richard C. Eve		
8/13/90	Diana Marie Adams		
7/31/91	Karin Angelyn Darrell		
8/03/92	Marshalle Bettyann Hale		
2/19/93	Jonathan Arthur David Guishard		