

For Six Month Period Ending DEC 31 1999
(insert date)

I - REGISTRANT

1. (a) Name of Registrant (b) Registration No. 430
Bermuda Department of Tourism
- (c) Business Address(es) of Registrant 205 E. 42nd Street, New York, NY 10017
44 School Street, Boston, MA 02108
245 Peachtree Center Avenue NE, Atlanta, GA 30303

2. Has there been a change in the information previously furnished in connection with the following:

- (a) If an individual:
- | | | |
|-----------------------|------------------------------|-----------------------------|
| (1) Residence address | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| (2) Citizenship | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| (3) Occupation | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
- (b) If an organization:
- | | | |
|--------------------------|------------------------------|--|
| (1) Name | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |
| (2) Ownership or control | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| (3) Branch offices | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
- (c) Explain fully all changes, if any, indicated in items (a) and (b) above.

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, AND 5(a).

3. If you have previously filed Exhibit C¹, state whether any changes therein have occurred during this 6 month reporting period.
Yes No

If yes, have you filed an amendment to the Exhibit C? Yes No

If no, please attach the required amendment.

¹ The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, and by laws of a registrant that is an organization. (a waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

4. (a) Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes No

If yes, furnish the following information:

Name	Position	Date Connection Ended
------	----------	-----------------------

(b) Have any persons become partners, officers, directors or similar officials during this 6 month reporting period? Yes No

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed
------	-------------------	-------------	----------	--------------

5. (a) Has any person named in item 4(b) rendered services directly in furtherance of the interests of any foreign principal? Yes No

If yes, identify each such person and describe his service.

(b) Have any employee or individuals, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting? Yes No

If yes, furnish the following information:

Name	Position or connection	Date terminated
------	------------------------	-----------------

(c) During this six month reporting period, has the registrant hired as employees or in any other capacity, any persons who rendered or will render services to the registrant directly in furtherance of the interests of any foreign principal(s) in other than a clerical or secretarial, or in a related or similar capacity? Yes No

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed
------	-------------------	-------------	----------	--------------

6. Have short form registration statements been filed by all of the persons named in Items 5(a) and 5(c) of the supplemental statement? Yes No

If no, list names of persons who have not filed the required statement.

II - FOREIGN PRINCIPAL

7. Has your connection with any foreign principal ended during this 6 month reporting period?

Yes No

If yes, furnish the following information:

Name of foreign principal

Date of termination

8. Have you acquired any new foreign principal² during this 6 month reporting period?

Yes No

If yes, furnish following information:

Name and address of foreign principal

Date acquired

9. In addition to those named in Items 7 and 8, if any, list foreign principals² whom you continued to represent during the 6 month reporting period.

10. EXHIBITS A AND B

(a) Have you filed for each of the newly acquired foreign principals in Item 8 the following:

Exhibit A³ Yes No
Exhibit B⁴ Yes No

If no, please attach the required exhibit.

(b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes No

If yes, have you filed an amendment to these exhibits? Yes No

If no, please attach the required amendment.

² The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)). A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

³ The Exhibit A, which is filed on form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

⁴ The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

III - ACTIVITIES

-
11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 7, 8, and 9 of this statement? Yes No

If yes, identify each such foreign principal and describe in full detail your activities and services:

List of activities attached

-
12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity⁵ as defined below? Yes No

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places, of delivery, names of speakers and subject matter.

-
13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes No

If yes, describe fully.

⁵ The term "political activities" means any activity that the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting or changing the domestic or foreign policies of the United States or with reference to political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV - FINANCIAL INFORMATION

14. (a) RECEIPTS-MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 7, 8, and 9 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes [X] No []

If no, explain why.

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies⁶

Date	From Whom	Purpose	Amount
------	-----------	---------	--------

SEE ATTACHED SCHEDULE

Total

(b) RECEIPTS - FUND RASING CAMPAIGN

During this 6 month reporting period, have you received, as part of a fund raising campaign⁷, any money on behalf of any foreign principal named in items 7, 8, and 9 of this statement? Yes [] No [X]

If yes, have you filed an Exhibit D to your registration? Yes [] No []

If yes, indicate the date the Exhibit D was filed. Date _____

(c) RECEIPTS-THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁹ other than money from any foreign principal named in Items 7, 8, and 9 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes [] No [X]

If yes, furnish the following information:

Name of foreign principal	Date received	Description of thing of value	Purpose
---------------------------	---------------	-------------------------------	---------

⁶ A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. (See Rule 201(e))
⁷ An Exhibit D, for which no printed form is provided, sets forth an account of money collected or received as a result of a fund raising campaign and transmitted for a foreign principal.
⁹ Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS-MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign named in Items 7, 8, and 9 of this statement? Yes No

(2) transmitted monies to any such foreign principal? Yes No

If no, explain in full detail why there were no disbursements made on behalf of any foreign principal.

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

Date	To Whom	Purpose	Amount
------	---------	---------	--------

See Attached Schedule of Operational Expenses

Total

(b) DISBURSEMENTS-THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value¹⁰ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in Items 7, 8, and 9 of this statement?

Yes No

If yes, furnish the following information:

Date disposed	Name of person to whom given	On behalf of what foreign principal	Description of thing of value	Purpose
---------------	------------------------------	-------------------------------------	-------------------------------	---------

(c) DISBURSEMENTS-POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value¹¹ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes No

If yes, furnish the following information:

Date	Amount or thing of value	Name of political organization	Name of candidate
------	--------------------------	--------------------------------	-------------------

10, 11 Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks" and the like.

V - INFORMATIONAL MATERIALS

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any informational materials¹²?
Yes No

IF YES, RESPOND TO THE REMAINING ITEMS IN SECTION V.

17. Identify each such foreign principal.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating informational materials? Yes No

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of informational materials include the use of any of the following:

- Radio or TV broadcasts
- Magazine or newspaper articles
- Motion picture films
- Letters or telegrams
- Advertising campaigns
- Press releases
- Pamphlets or other publications
- Lectures or speeches
- Other (specify) TRAVEL AGENTS

20. During this 6 month reporting period, did you disseminate or cause to be disseminated informational materials among any of the following groups:

- Public Officials
- Newspapers
- Libraries
- Legislators
- Editors
- Educational institutions
- Government agencies
- Civic groups or associations
- Nationality groups
- Other (specify) TRAVEL AGENTS

21. What language was used in the informational materials:

- English
- Other (specify) _____

22. Did you file with the Registration Unit, U.S. Department of Justice a copy of each item of such informational materials disseminated or caused to be disseminated during this 6 month reporting period? Yes No

23. Did you label each item of such informational materials with the statement required by Section 4(b) of the Act?

- Yes No

12 The term informational materials includes any oral, visual, graphic, written, or pictorial information or matter of any kind, including that published by means of advertising, books, periodicals, newspapers, lectures, broadcasts, motion pictures, or any means or instrumentality of interstate or foreign commerce or otherwise. Informational materials disseminated by an agent of a foreign principal as part of an activity in itself exempt from registration, or an activity which by itself would not require registration, need not be filed pursuant to Section 4(b) of the Act.

VI-EXECUTION

In accordance with 28 U.S.C. § 1746, the undersigned swear(s) or affirm(s) under penalty of perjury that he/she has (they have) read the information set forth in this registration statement and the attached exhibits and that he/she is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her (their) knowledge and belief, except that the undersigned make(s) no representation as to truth or accuracy of the information contained in the attached Short Form Registration Statement(s), if any, insofar as such information is not within his/her (their) personal knowledge.

(Date of signature)

01/31/00

(Type or print name under each signature¹³)

R. Toby Dillas

R. Toby Dillas

Director of Sales, N.A.

SWORN TO BEFORE ME

1/31/2000

Michael A. Goetz

MICHAEL A. GOETZ
NOTARY PUBLIC
STATE OF NEW YORK
NO. 01GO5062705
QUALIFIED NEW YORK COUNTY
COMMISSION EXPIRES JULY 1 2000

¹³ This statement shall be signed by the individual agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions, if the registrant is an organization, except that the organization can, by power of attorney, authorize one or more individuals to execute this statement on its behalf.

UNITED STATES DEPARTMENT OF JUSTICE
FARA REGISTRATION UNIT
CRIMINAL DIVISION
WASHINGTON, D.C. 20530

NOTICE

Please answer the following questions and return this sheet in triplicate with your Supplemental Statement:

1. Is your answer to Item 16 of Section V (Informational Materials - page 8 of Form CRM-154, formerly Form OBD-64-Supplemental Statement):

YES _____ or NO _____

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

YES X or NO _____

(If your answer to question 2 is "yes" please forward for our review copies of all material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)


Signature

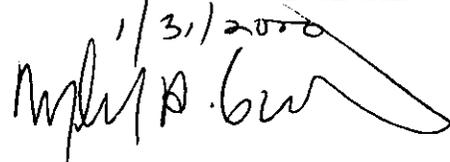
01/31/00
Date

R. Toby Dillas, Director of Sales, N.A.

Please type or print name of signatory on the line above

Director of Sales, N.A.
Title

SWORN TO BEFORE ME

1/31/2000


MICHAEL A. GOETZ
NOTARY PUBLIC
STATE OF NEW YORK
NO. 01GO5062705
QUALIFIED NEW YORK COUNTY
COMMISSION EXPIRES JULY 1, 2000

Thursday, July 01, 1999 -- **Thursday, July 01, 1999**

Presented a Bermuda Seminar at the JW Marriott, Houston, TX by M. Hale. 70 travel agents attended. Literature disseminated.

Thursday, July 08, 1999 -- **Thursday, July 08, 1999**

Hosted in-house presentation to Creative Travel Agency, Springfield, NJ. by Z. Edwards. 8 agents, literature disseminated.

Monday, July 12, 1999 -- **Monday, July 12, 1999**

Mary Castro attended the MPI Meeting Place in Philadelphia Convention Center, Pennsylvania. 47 meeting planners & travel agents visited the booth. Literature was disseminated.

Tuesday, July 13, 1999 -- **Tuesday, July 13, 1999**

Hosted in-house presentation to GTA Travel Agency, Allentown, PA by Z. Edwards. 12 agents, literature disseminated.

Friday, July 16, 1999

Presented a Bermuda Seminar at Preferred Travel, Braintree, MA by D. Adams. 10 agents attended, literature disseminated.

Thursday, July 22, 1999 -- **Thursday, July 22, 1999**

Hosted in-house presentation to Liberty Travel Agency, Short Hills, NJ by Z. Edwards. 25 agents, literature disseminated.

Tuesday, July 27, 1999

Hosted a Bermuda Presentation to American Express Travel Agents at the Copley Plaza Hotel, Boston, MA by T. MacDonald, 20 agents attended, literature disseminated.

Tuesday, August 03, 1999 -- **Thursday, August 05, 1999**

Mary Castro attended the Meeting World Trade Show at the New York Hilton Hotel in New York. 60 corporate travel agents & meetings planners visited the booth. Literature was disseminated.

Hosted a Bermuda Day with Carroll Travel at Mass Mutual Co., Springfield, MA by D. Tavares. 1,200 consumers attended, literature disseminated.

Saturday, August 07, 1999 -- **Saturday, August 07, 1999**

Participated in Trade Show at Sheraton Music City, Nashville, TN by J. Welch. 120 travel agents attended. Literature disseminated.

Sunday, August 08, 1999 -- **Tuesday, August 10, 1999**

Participated in Trade Show, Houston Convention Center, Houston, TX by M. Hale. 1500 people attended. Literature disseminated.

Tuesday, August 10, 1999

Presented a Bermuda Educational Seminar at the Sheraton Tara Hotel, Framingham, MA by T. MacDonald, D. Adams & D. Tavares. 72 travel agents attended, video "Out of the Blue" shown, literature disseminated.

Wednesday, August 11, 1999

Presented a Bermuda Educational Seminar at the Marriott Hotel, Burlington, MA by T. MacDonald, D. Adams & D. Tavares. 102 travel agents attended, video "Out of the Blue" shown, literature disseminated.

Hosted a Bermuda Day with Carroll Travel at Mass Mutual, Hartford, CT by D. Tavares. 1000 consumers attended, literature disseminated.

Thursday, August 12, 1999-- **Sunday, August 15, 1999**

Participated in P.G.A. Golf Tournament in Medinah Illinois Tent Expo over a 3 day period by L. Woolridge. 1000 persons in attendance. Literature disseminated.

Presented a Bermuda Educational Seminar at the Marriott Hotel, Providence, RI by T. MacDonald, D. Adams & D. Tavares. 101 travel agents attended, video "Out of the Blue" shown, literature disseminated.

Thursday, August 19, 1999-- **Thursday, August 19, 1999**

Hosted in-house presentation to Travel Impressions reservation staff, Travel Impressions Headquarters, Farmingdale, NY by P. Pitt. 50 people, literature disseminated.

Friday, August 20, 1999

Live travel talk show participation with the "Travel Queen Show" in Lansing, Michigan by L. Woolridge.

Saturday, August 21, 1999-- **Tuesday, August 24, 1999**

Mary Castro & Jonathan Guishard attended the ASAE Trade Show at the convention center in San Diego, CA. 103 meeting planners visited the booth. Literature was disseminated.

Tuesday, August 24, 1999

Presented Bermuda Seminar, Spago Restaurant, Beverly Hills. Hosted by Glenn Bean. 75 travel agents attended. Literature disseminated, video shown

Wednesday, August 25, 1999

Presented Bermuda seminar, The Ritz Restaurant, Newport Beach. Hosted by Glenn Bean. 50 travel agents attended. Literature disseminated, video shown

Thursday, August 26, 1999-- **Saturday, August 28, 1999**

Attended the Carlson Wagonlit Conference at the Hilton Hotel, New Orleans, LA by G. Peters. 1300 travel agents attended. Literature disseminated.

Tuesday, September 07, 1999-- **Tuesday, September 07, 1999**

Presented Bermuda Seminar at the Westin Hotel, Atlanta, GA by J. Welch and G. Peters. 60 travel agents attended. Literature disseminated.

Tuesday, September 07, 1999 -- **Tuesday, September 07, 1999**

Wednesday, September 08, 1999 -- **Thursday, September 09, 1999**

Karin Darrell attended the Affordable Meetings Trade Show at the Washington DC convention center. 86 Association & Corporate meeting planners visited the booth. Literature was disseminated

Karin Darrell attended the Affordable Meetings trade show at the Washington DC Convention Center. 86 Association & Corporate meeting planners visited the booth. Literature was disseminated.

Monday, September 13, 1999 -- **Monday, September 13, 1999**

Presented a Bermuda Educational Seminar at the Town Point Club, Norfolk, VA by M. Outerbridge. 42 agents, literature disseminated.

Participated in Friendly Holidays Trade Show, Russo's on the Bay, Howard Beach, NY by E. Dill. 59 agents, literature disseminated.

Tuesday, September 14, 1999 -- **Tuesday, September 14, 1999**

Presented a Bermuda Educational Seminar at the Marriott Crystal Gateway, Arlington, VA by M. Outerbridge. 45 agents, literature disseminated.

Participated in Apple Vacations Trade Show in Oakbrook, Illinois. Literature disseminated. 1000 agents in attendance.

Participated in Friendly Holidays Trade Show, Melville Marriott, Melville, NY by E. Dill. 91 agents, literature disseminated.

Presented a Bermuda Seminar at the Marriott Greensboro Hotel, Greensboro, NC by J. Welch, L. Woolridge and G. Peters. 40 travel agents attended. Literature disseminated.

Wednesday, September 15, 1999 -- **Wednesday, September 15, 1999**

Presented a Bermuda Educational Seminar at the Harrisburg Marriott, Harrisburg, PA by M. Outerbridge. 22 agents, literature disseminated.

Participated in Friendly Holidays Trade Show, Sheraton Newark, Newark, NJ by E. Dill. 110 agents, literature disseminated.

Participated in Apple Vacations Trade Show in St. Louis, Missouri by L. Woolridge. Literature disseminated. 600 agents in attendance.

Presented a Bermuda Seminar at the Marriott Hotel, Tampa, FL by M. Hale and G. Peters. 75 travel agents attended. Literature disseminated.

Thursday, September 16, 1999 -- **Thursday, September 16, 1999**

Karin Darrell attended the Foundation for International Meetings in Washington DC. 18 Corporate meeting planners visited the booth. Literature was disseminated.

Participated in Apple Vacations Trade Show in Detroit, Michigan by L. Woolridge. Literature disseminated. 600 agents in attendance.

Presented a Bermuda Seminar at the Marriott Boca Hotel in Boca Raton, FL by M. Hale and G. Peters. 85 travel agents attended. Literature disseminated.

Sunday, September 19, 1999

Hosted a Bermuda night at Runaway Travel, Manchester, NH by D. Adams. 45 consumers attended, literature disseminated.

Monday, September 20, 1999 -- Monday, September 20, 1999

Presented a Bermuda Educational Seminar at the Albany Marriott, Albany, NY by P. Pitt. 62 agents. literature disseminated.

Hosted Reception for the Minister of Tourism at the Drake Hotel, Chicago, Illinois by L. Woolridge. Literature disseminated. 55 agents in attendance.

Tuesday, September 21, 1999 -- Thursday, September 23, 1999

IT&ME show was held at the McCormick Place North in Chicago, Illinois. 175 meeting planners & travel agents visited the booth. The trade show was attended by Dianne Carlson, Jonathan Guishard, & Karin Darrell. Literature was disseminated.

Hosted Educational Seminar at the Cleveland Marriott Airport Hotel - Cleveland, Ohio by L. Woolridge. Literature disseminated. 45 agents in attendance.

Wednesday, September 22, 1999

Presented a Bermuda Educational Seminar at the Edith Macy Conference Center, Briarcliff Manor, NY by E. Dill and P. Pitt. 35 agents, literature disseminated.

Hosted Educational Seminar at the Radisson Beachwood Hotel in Beachwood, Ohio by L. Woolridge. Literature disseminated. 45 agents in attendance.

Thursday, September 23, 1999 -- Thursday, September 23, 1999

Presented a Bermuda Educational Seminar at the Stamford Museum, Stamford, CT by P. Pitt. 37 agents, literature disseminated.

Participated in the Boston Globe Trade show at the Marriott Hotel, Burlington, MA by D. Adams. 350 travel agents attended, literature disseminated.

Tuesday, September 28, 1999 -- Tuesday, September 28, 1999

Presented a Bermuda Educational Seminar at the Cherry Hill Westin, Cherry Hill, NJ by Z. Edwards. 75 agents, literature disseminated.

Wednesday, September 29, 1999 -- Wednesday, September 29, 1999

Presented a Bermuda Educational Seminar at the Morristown Westin, Morristown, NJ. by Z. Edwards. 34 agents, literature disseminated.

Hosted a Bermuda Night at the Sandwich Library, Sandwich, MA by D. Adams. 38 consumers attended, literature disseminated.

Thursday, September 30, 1999 -- Thursday, September 30, 1999

Presented Bermuda Educational Seminar at the The Pittsburgh William Penn Hotel, Pittsburgh, PA. by Z. Edwards. 88 agents, literature disseminated.

Thursday, September 30, 1999 -- **Thursday, September 30, 1999**

Wednesday, October 06, 1999 -- **Wednesday, October 06, 1999**

Presented a Bermuda Educational Seminar at The Marriott, Teaneck, NJ by E. Dill.
67 agents, literature disseminated.

Thursday, October 07, 1999 -- **Thursday, October 07, 1999**

Presented a Bermuda Educational Seminar at The Hotel Thayer, West Point, NY by E. Dill
61 agents, literature disseminated.

Participated in Golf Holidays Trade Show at the Holiday Inn, Randolph, MA by
T. MacDonald. 53 agents attended, literature disseminated.

Presented a Bermuda Seminar at Rosenbluth Travel, Lexington, MA by T. MacDonald &
D. Tavares. 7 agents attended, literature disseminated.

Monday, October 11, 1999 -- **Monday, October 11, 1999**

Hosted LIASTA Chapter dinner meeting, Imperial Manor, Bethpage, NY by P. Pitt.
150 people, literature disseminated.

Participated in Trade Show at Westin Hotel, Dallas, TX by J. Welch. 200 travel agents attended. Literature
disseminated.

Tuesday, October 12, 1999 -- **Tuesday, October 12, 1999**

Participated in the Delta Vacations Trade Show, Ritz Carlton Hotel, McLean, VA by M. Outerbridge. 240 agents.
literature disseminated.

Wednesday, October 13, 1999 -- **Wednesday, October 13, 1999**

Participated in Delta Vacations Trade Show, Cincinnati, OH by E. Dill.
Literature disseminated, 100 agents.

Thursday, October 14, 1999 -- **Thursday, October 14, 1999**

Participated in Trade Show at the J W Marriott Hotel, Atlanta, GA by J. Welch. 210 travel agents attended.
Literature disseminated.

Friday, October 15, 1999

Presented a Bermuda Seminar at the New Hampshire Technical College, Concord, NH by D. Adams. 19 students
attended, literature disseminated, slide presentation.

Monday, October 18, 1999 -- **Monday, October 18, 1999**

Presented a Bermuda Educational Seminar at the Hotel DuPont, Wilmington, DE by M. Outerbridge. 74 agents,
literature disseminated.

Participated in Delta Vacations Trade Show, White Plains, NY by E. Dill
Literature disseminated, 100 agents.

Participated in TNT Vacations Trade Show at the Sheraton Tara, Braintree, MA by D. Adams. 120 agents attended,

Monday, October 18, 1999 — **Monday, October 18, 1999**

literature disseminated.

Participated in TNT Vacations Trade Show at the Marriott, Providence, RI by D. Tavares. 222 travel agents attended, literature disseminated.

Tuesday, October 19, 1999 — **Tuesday, October 19, 1999**

Participated in Travel Impressions Trade Show. E. Rutherford, NJ by E. Dill
Literature disseminated, 186 agents.

Participated in Delta Vacations Trade Show at the Westin Hotel, Boston, MA by
D. Adams, 150 travel agents attended. literature disseminated.

Participated in TNT Vacations trade Show at the Crown Plaza, Worcester, MA by
D. Tavares. 99 travel agents attended, literature disseminated.

Wednesday, October 20, 1999 — **Wednesday, October 20, 1999**

Participated in the Travel Agents of Suffolk County (TASC) Trade Show, Holiday Inn MacArthur Airport,
Ronkonkoma, NY by P. Pitt.
79 people, literature disseminated.

Participated in Travel Impressions Trade Show, Garden State Park Racetrack, Cherry Hill, NJ by Z. Edwards. 109
agents, literature disseminated.

Participated in the TNT Vacations Trade Show, Marriott Hotel, Burlington, MA by D. Adams. 155 travel agents
attended, literature disseminated.

Participated in the Delta Vacations Trade Show at the Marriott Hotel, Farmington, CT. by
D. Tavares. 100 travel agents attended, literature disseminated.

Thursday, October 21, 1999 — **Thursday, October 21, 1999**

Participated in Travel Impressions Trade Show, The Maryland Fairgrounds, Baltimore MD by M. Outerbridge. 150
agents, literature disseminated.

Participated in Delta Vacations Trade Show, Headquarters Plaza Hotel, Morristown, NJ by Z. Edwards. 78 agents,
literature disseminated.

Participated in TNT Vacations Trade Show, Sheraton Hotel, Danvers, MA by D. Adams,
130 travel agents attended, literature disseminated.

Participated in TNT Vacations Trade Show, Sheraton Bradley Hotel, Windsor, CT. by D. Tavares. 129 travel agents
attended, literature disseminated.

Monday, October 25, 1999 — **Monday, October 25, 1999**

Participated in Hudson Valley ASTA Trade Show, White Plains, NY by E. Dill
56 agents, literature disseminated.

Wednesday, October 27, 1999

Participated in the New England ASTA trade show at the Marriott, Burlington, MA by D. Adams. 70 travel agents
attended, literature disseminated.

Thursday, October 28, 1999

Participated in the Maine ASTA trade show, Holiday Inn, Portland, ME by D. Adams. 210 travel agents attended, literature disseminated.

Monday, November 01, 1999 -- **Monday, November 01, 1999**

Participated in LIASTA (Long Island ASTA) Trade Show, Melville Marriott, Melville, NY. by P. Pitt. 300 agents, literature disseminated.

Tuesday, November 02, 1999 -- **Tuesday, November 02, 1999**

Participated in Continental Airlines Vacation Trade Show, The Manor, West Orange, NJ by E. Dill. 75 agents, literature disseminated.

Wednesday, November 03, 1999

Participated in Continental Airlines Vacation Seminar in Cleveland, Ohio by L. Woolridge. Literature disseminated. 80 agents in attendance

Thursday, November 04, 1999

Participated in the Vermont Society of Travel Agents trade show at the Sheraton Hotel, Burlington, VT by D. Tavares. 200 travel agents attended, literature disseminated.

Participated in Trade Show at The Luxury Hotel, Houston, TX by M. Hale. 150 travel agents. Literature disseminated.

Friday, November 05, 1999

Presented a Bermuda Educational Seminar at Garber Travel, Boston, MA by T. MacDonald. 10 travel agents attended, literature disseminated.

Sunday, November 07, 1999 -- **Sunday, November 07, 1999**

Participated in Carlson Wagonlit Travel Trade Show, Hilton Hotel, Melville, NY by P. Pitt. 100 agents, literature disseminated.

Tuesday, November 09, 1999

Participated in the Magic Carpet Vacations Trade Show at the Marriott, Burlington, MA by D. Tavares. 200 travel agents attended, literature disseminated.

Participated in the Travel Impressions trade show at the World Trade Center, Boston, MA by T. MacDonald. 211 travel agents attended, literature disseminated.

Wednesday, November 10, 1999 -- **Wednesday, November 10, 1999**

Participated in Kingdom Vacations Trade Show, Martins East, Baltimore, MD by M. Outerbridge. 200 agents attended, literature disseminated.

Thursday, November 11, 1999 -- **Thursday, November 11, 1999**

Participated in Kingdom Vacations Trade Show, The Adams Mark Hotel, City Line Avenue, Philadelphia, PA by M.

Thursday, November 11, 1999 -- Thursday, November 11, 1999

Outerbridge. 330 agents attended, literature disseminated.

Saturday, November 13, 1999 -- Saturday, November 13, 1999

Participated in Van Zile Travel Consumer Show, Riverside Convention Center, Rochester, NY by P. Pitt. 300 people attended, literature disseminated.

Participated in the Ex Travel Ganza Consumer Show at the Valley Forge Convention Center, Valley Forge, PA by M. Outerbridge. 1000 people attended. literature disseminated.

Wednesday, November 17, 1999

Presented a Bermuda Educational Seminar at Marion Court College, Swampscott, MA by T. MacDonald. 10 students attended, literature disseminated.

Friday, November 19, 1999 -- Wednesday, November 24, 1999

Karin Darrell attended the National Coalition of Black Meeting Planners at the MGM Grand Hotel in Las Vegas, Nevada. 55 meeting planners visited the booth. Literature was disseminated.

Wednesday, December 01, 1999 -- Wednesday, December 01, 1999

Participated in GoGo Trade Show, Holbrook Country Club, Ronkonkoma, NY by P. Pitt. 60 agents, literature disseminated.

In-House presentations given to agents of "Home & Gardens" a division of Globetrotters by L. Woolridge. Literature disseminated. 60 agents in attendance

Wednesday, December 08, 1999

Participated in Hudson Valley ASTA Trade Show and meeting, Fishkill Holiday Inn, Fishkill, NY by E. Dill. 75 agents, literature disseminated.

Attended the American Express conference in Orlando, FL by G. Peters. 600 people attended. Literature disseminated.

Tuesday, December 14, 1999 -- Tuesday, December 14, 1999

Hosted a Bermuda in-house presentation to Travel School, Turnersville, NJ by Z. Edwards. 11 agents, literature disseminated.

SCHEDULES A & B - NEW YORK OFFICE
July 1-December 31, 1999

SCHEDULE "A"

OPENING BALANCE July 1, 1999	\$264,677.00	
FUNDS RECEIVED FROM BERMUDA	\$2,948,100.00	\$3,212,777.00

SCHEDULE "B"

SALARIES	\$9,093.00	
OTHER PERSONNEL COSTS	\$67,303.00	
TRAVEL & ENTERTAINMENT	\$9,641.00	
TRAINING	\$118,059.00	
TELEPHONE/POSTAGE/SHIPPING	\$69,287.00	
PROFESSIONAL SERVICES	\$553,029.00	
OFFICE & EQUIPMENT RENTALS	\$97,135.00	
OFFICE & EQUIPMENT REPAIRS	\$178.00	
INSURANCE	(\$11,052.00)	
ELECTRICITY	\$0.00	
SUPPLIES & EQUIPMENT	\$50,509.00	
SPECIAL SALES PROMOTIONS	\$732,576.00	
PRINTING	(\$2,424.00)	
		\$1,693,334.00
CLOSING BALANCE December 31, 1999		\$1,519,443.00

SCHEDULES A & B - ATLANTA OFFICE
July 1-December 31, 1999

SCHEDULE "A"

OPENING BALANCE JANUARY 1, 9999	\$20,996.00	
FUNDS RECEIVED FROM BERMUDA	\$276,005.00	
		\$297,001.00

SCHEDULE "B"

SALARIES	\$3,315.00	
OTHER PERSONNEL COSTS	\$12,709.00	
TRAINING	\$0.00	
TRAVEL & ENTERTAINMENT	\$51,310.00	
TELEPHONE/POSTAGE/SHIPPING	\$26,578.00	
PROFESSIONAL SERVICES	\$25,340.00	
OFFICE & EQUIPMENT RENTALS	\$16,540.00	
OFFICE & EQUIPMENT REPAIRS	\$3,581.00	
INSURANCE	\$2,531.00	
ELECTRICITY	\$0.00	
SUPPLIES & EQUIPMENT	\$2,325.00	
PRINTING	\$2,417.00	
		\$146,646.00
CLOSING BALANCE DECEMBER 31, 1999		\$150,355.00

SCHEDULES A & B - BOSTON OFFICE
July 1-December 31, 1999

SCHEDULE "A"

OPENING BALANCE July 1, 1999	\$13,258.00	
FUNDS RECEIVED FROM BERMUDA	<u>\$210,205.00</u>	
		\$223,463.00

SCHEDULE "B"

SALARIES	\$1,650.00	
OTHER PERSONNEL COSTS	\$9,968.00	
TRAINING	\$274.00	
TRAVEL & ENTERTAINMENT	\$8,421.00	
TELEPHONE/POSTAGE/SHIPPING	\$16,770.00	
PROFESSIONAL SERVICES	\$26,914.00	
OFFICE & EQUIPMENT RENTALS	\$3,160.00	
OFFICE & EQUIPMENT REPAIRS	\$6.00	
OFFICE & PROPERTY INSURANCE	\$0.00	
ELECTRICITY	\$1,247.00	
SUPPLIES & EQUIPMENT	\$2,170.00	
SPECIAL SALES PROMOTIONS	\$22,852.00	
PRINTING	\$428.00	
		\$93,860.00
CLOSING BALANCE December 31, 1999		\$129,603.00

SCHEDULES A & B - CHICAGO OFFICE
July 1-December 31, 1999

SCHEDULE "A"

OPENING BALANCE July 1, 1999	\$86,938.00	
FUNDS RECEIVED FROM BERMUDA	<u>\$127,200.00</u>	
		\$214,138.00

SCHEDULE "B"

SALARIES	\$0.00	
OTHER PERSONNEL COSTS	\$4,414.00	
TRAINING	\$0.00	
TRAVEL & ENTERTAINMENT	\$19,128.00	
TELEPHONE/POSTAGE/SHIPPING	\$3,744.00	
PROFESSIONAL SERVICES	\$1,342.00	
OFFICE & EQUIPMENT RENTALS	(\$1,200.00)	
OFFICE & EQUIPMENT REPAIRS	\$0.00	
OFFICE & PROPERTY INSURANCE	\$1,757.00	
ELECTRICITY	\$0.00	
SUPPLIES & EQUIPMENT	\$2,227.00	
SPECIAL SALES PROMOTIONS	\$14,259.00	
PRINTING	(\$830.00)	
		<u>\$44,841.00</u>
CLOSING BALANCE December 31, 1999		\$169,297.00

SCHEDULES A & B - LOS ANGELES
July 1-December 31, 1999

SCHEDULE "A"	OPENING BALANCE July 1, 1999	(\$4,717.00)	
	FUNDS RECEIVED FROM BERMUDA	\$61,293.00	\$56,576.00
SCHEDULE "B"	SALARIES	\$0.00	
	OTHER PERSONNEL COSTS	\$4,484.00	
	TRAVEL & ENTERTAINMENT	(\$7,711.00)	
	TRAINING	\$0.00	
	TELEPHONE/POSTAGE/SHIPPING	\$13,089.00	
	PROFESSIONAL SERVICES	\$19,975.00	
	OFFICE & EQUIPMENT RENTALS	\$81.00	
	OFFICE & EQUIPMENT REPAIRS	\$0.00	
	INSURANCE	(\$2,950.00)	
	ELECTRICITY	\$0.00	
	SUPPLIES & EQUIPMENT	\$451.00	
	SPECIAL SALES PROMOTIONS	\$494.00	
	PRINTING	\$2,973.00	
			\$30,886.00
	CLOSING BALANCE December 31, 1999		\$25,690.00

BERMUDA DEPARTMENT OF TOURISM
PUBLICATIONS DISTRIBUTED
JULY 1 -DECEMBER 31, 1999

<u>Quantity</u>	<u>Publication</u>	<u>Publisher</u>
80610	Where To Stay In Bermuda	Acme Printing, MA
17380	Bermuda, November-March	PMB Graphics, NC
82170	Bermuda Travel Tips	Island Press Ltd., Bermuda
14370	Bermuda Golfers Guide	Acme Printing, MA
8904	Summer Hotel Rate Sheet	Island Press Ltd., Bermuda
14585	Fall to Spring Rate Shet	Island Press Ltd., Bermuda
6530	Bermuda Blue Books	Bermuda Press, Bermuda
174117	Handy Reference Map	Bermuda Press, Bermuda
39600	Bermuda Pink Sand Bags	Kinney Associates, NJ
500	Large Map Posters	Allan O'Keefe Group, CT
2000	Golf Posters	Allan O'Keefe Group, CT
58100	Bermuda Shell Brochures	Island Press Ltd., Bermuda
22360	Bermuda Letterhead Stationery	Harti Multi-Copy, NY
7000	Window Displays	Allan O'Keefe Group, CT
23276	Bermuda Secrets	Bermuda Press, Bermuda
30000	Bermuda Postcards	Island Press Ltd., Bermuda
68000	Bermuda Plastic Bags	Amco Plastics, NY
44000	Important Notice Flyers	Metro Seliger Industries, NJ
693	Nov-March Travel Agents Guide	Bermuda Press, Bermuda
47034	Bermuda Activities & Rates	Acme Printing, MA
91145	What To Do In Bermuda	Acme Printing, MA
2233	Group Meeting Guide	Acme Printing, MA
8900	1999 Wedding & Honeymoon Guide	Bridal Guide, NY
2700	Bermuda Calendar of Events	Island Press Ltd., Bermuda
12900	Bermuda Festival	Island Press Ltd., Bermuda
600	Snorkeling Posters	Acme Printing, MA
925	Tennis Posters	Citation Graphics, NY
1400	Family Posters	Acme Printing, MA
600	Flora & Fauna Posters	Advark, Canada
1200	Beach Posters	Acme Printing, MA
6500	Dining At A Glance	Bermuda Press, Bermuda