

For Six Month Period Ending DEC 31 2003  
(Insert date)

I - REGISTRANT

1. (a) Name of Registrant (b) Registration No. 430  
BERMUDA DEPARTMENT OF TOURISM

(c) Business Address(es) of Registrant  
675 Third Avenue, 20th Floor, New York, NY 10017  
1420 New York Avenue, Suite 810, Washington, DC 20005  
184 High Street, 4th Floor, Boston, MA 02110  
245 Peachtree Center Avenue, Suite 803, Atlanta, GA 30303

2. Has there been a change in the information previously furnished in connection with the following:

- |                          |   |  |  |
|--------------------------|---|--|--|
| (a) If an individual:    |   |  |  |
| (1) Residence address    | Yes <input checked="" type="checkbox"/> | No <input type="checkbox"/>            |  |
| (2) Citizenship          | Yes <input type="checkbox"/>            | No <input checked="" type="checkbox"/> |  |
| (3) Occupation           | Yes <input type="checkbox"/>            | No <input checked="" type="checkbox"/> |  |
| (b) If an organization:  |   |  |  |
| (1) Name                 | Yes <input type="checkbox"/>            | No <input checked="" type="checkbox"/> |  |
| (2) Ownership or control | Yes <input type="checkbox"/>            | No <input checked="" type="checkbox"/> |  |
| (3) Branch offices       | Yes <input type="checkbox"/>            | No <input checked="" type="checkbox"/> |  |

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2004 JUN 26 AM 11:19

(c) Explain fully all changes, if any, indicated in items (a) and (b) above.

Earlton T. Dill, Jr. moved from 38 Lyme St. #307, Malden, MA, 02148 to new address at 1741 North Maplewood Ave, Apt. #2, Chicago, IL 60647 effective June 30, 2003.

Lesley Diane White moved from 95 Thorne Cliff Park Drive, East York, Ontario M4H 1L7, Canada to new address at 76 Elm Street, Jamaica Plains, MA 02130 effective June 30, 2003.

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, AND 5(a).

3. If you have previously filed Exhibit C<sup>1</sup>, state whether any changes therein have occurred during this 6 month reporting period.  
Yes  No

If yes, have you filed an amendment to the Exhibit C? Yes  No

If no, please attach the required amendment.

<sup>1</sup> The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, and by laws of a registrant that is an organization. (a waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

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4. (a) Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes  No

If yes, furnish the following information:

Name	Position	Date Connection Ended
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(b) Have any persons become partners, officers, directors or similar officials during this 6 month reporting period? Yes  No

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed
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5. (a) Has any person named in item 4(b) rendered services directly in furtherance of the interests of any foreign principal? Yes  No

If yes, identify each such person and describe his service.

(b) Have any employee or individuals, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting? Yes  No

If yes, furnish the following information:

Name	Position or connection	Date terminated
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(c) During this six month reporting period, has the registrant hired as employees or in any other capacity, any persons who rendered or will render services to the registrant directly in furtherance of the interests of any foreign principal(s) in other than a clerical or secretarial, or in a related or similar capacity? Yes  No

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed
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6. Have short form registration statements been filed by all of the persons named in Items 5(a) and 5(c) of the supplemental statement? Yes  No

If no, list names of persons who have not filed the required statement.

## II - FOREIGN PRINCIPAL

7. Has your connection with any foreign principal ended during this 6 month reporting period?

Yes  No

If yes, furnish the following information:

*Name of foreign principal*

*Date of termination*

8. Have you acquired any new foreign principal<sup>2</sup> during this 6 month reporting period?

Yes  No

If yes, furnish following information:

*Name and address of foreign principal*

*Date acquired*

9. In addition to those named in Items 7 and 8, if any, list foreign principals<sup>2</sup> whom you continued to represent during the 6 month reporting period.

GOVERNMENT OF BERMUDA, BERMUDA DEPARTMENT OF TOURISM

10. **EXHIBITS A AND B**

(a) Have you filed for each of the newly acquired foreign principals in Item 8 the following:

Exhibit A <sup>3</sup>	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
Exhibit B <sup>4</sup>	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>

If no, please attach the required exhibit.

(b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes  No

If yes, have you filed an amendment to these exhibits? Yes  No

If no, please attach the required amendment.

2 The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a) (9)). A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

3 The Exhibit A, which is filed on form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

4 The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

III - ACTIVITIES

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11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 7, 8, and 9 of this statement? Yes  No

If yes, identify each such foreign principal and describe in full detail your activities and services:

(SEE LIST OF ACTIVITIES ATTACHED)

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12. During this reporting period, have you on behalf of any foreign principal engaged in political activity<sup>5</sup> as defined below? Yes  No

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places, of delivery, names of speakers and subject matter.

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13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes  No

If yes, describe fully.

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<sup>5</sup> The term "political activities" means any activity that the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting or changing the domestic or foreign policies of the United States or with reference to political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV - FINANCIAL INFORMATION

14. (a) RECEIPTS-MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 7, 8, and 9 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes  No

If no, explain why.

(SEE LIST OF SHEETS ATTACHED)

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies<sup>6</sup>

Date	From Whom	Purpose	Amount
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(SEE LIST OF SHEETS ATTACHED)

Total

(b) RECEIPTS - FUND RASING CAMPAIGN

During this 6 month reporting period, have you received, as part of a fund raising campaign<sup>7</sup>, any money on behalf of any foreign principal named in items 7, 8, and 9 of this statement? Yes  No

If yes, have you filed an Exhibit D to your registration? Yes  No

If yes, indicate the date the Exhibit D was filed. Date \_\_\_\_\_.

(c) RECEIPTS-THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value<sup>9</sup> other than money from any foreign principal named in Items 7, 8, and 9 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes  No

If yes, furnish the following information:

Name of foreign principal	Date received	Description of thing of value	Purpose
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<sup>6, 7</sup> A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. (See Rule 201(e).)

<sup>8</sup> An Exhibit D, for which no printed form is provided, sets forth an account of money collected or received as a result of a fund raising campaign and transmitted for a foreign principal.

<sup>9</sup> Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS-MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 7, 8, and 9 of this statement?      Yes       No

(2) transmitted monies to any such foreign principal?      Yes       No

If no, explain in full detail why there were no disbursements made on behalf of any foreign principal.

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

Date	To Whom	Purpose	Amount
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(SEE SCHEDULE OF OPERATIONAL EXPENSES ATTACHED)

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Total

**(b) DISBURSEMENTS-THINGS OF VALUE**

During this 6 month reporting period, have you disposed of anything of value<sup>10</sup> other than money in furtherance of or in connection with activities on behalf of any foreign principal named in Items 7, 8, and 9 of this statement?

Yes  No

If yes, furnish the following information:

Date disposed	Name of person to whom given	On behalf of what foreign principal	Description of thing of value	Purpose
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**(c) DISBURSEMENTS-POLITICAL CONTRIBUTIONS**

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value<sup>11</sup> in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes  No

If yes, furnish the following information:

Date	Amount or thing of value	Name of political organization	Name of candidate
September 24, 2003	\$40.00	Congressional Black Caucus Washington, DC	

<sup>10, 11</sup> Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks" and the like.

V - INFORMATIONAL MATERIALS

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any informational materials<sup>12</sup>?  
Yes  No

IF YES, RESPOND TO THE REMAINING ITEMS IN SECTION V.

17. Identify each such foreign principal.

GOVERNMENT OF BERMUDA, BERMUDA DEPARTMENT OF TOURISM

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating informational materials? Yes  No

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

(SEE LIST OF SHEETS ATTACHED)

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of informational materials include the use of any of the following:

- Radio or TV broadcasts
- Magazine or newspaper articles
- Motion picture films
- Letters or telegrams
- Advertising campaigns
- Press releases
- Pamphlets or other publications
- Lectures or speeches
- Internet
- Other (specify) TRAVEL AGENTS

20. During this 6 month reporting period, did you disseminate or cause to be disseminated informational materials among any of the following groups:

- Public Officials
- Newspapers
- Libraries
- Legislators
- Editors
- Educational institutions
- Government agencies
- Civic groups or associations
- Nationality groups
- Other (specify) TRAVEL AGENTS

21. What language was used in the informational materials:

- English
- Other (specify) \_\_\_\_\_

22. Did you file with the Registration Unit, U.S. Department of Justice a copy of each item of such informational materials disseminated or caused to be disseminated during this 6 month reporting period? Yes  No

23. Did you label each item of such informational materials with the statement required by Section 4(b) of the Act? Yes  No

12 The term informational materials includes any oral, visual, graphic, written, or pictorial information or matter of any kind, including that published by means of advertising, books, periodicals, newspapers, lectures, broadcasts, motion pictures, or any means or instrumentality of interstate or foreign commerce or otherwise. Informational materials disseminated by an agent of a foreign principal as part of an activity in itself exempt from registration, or an activity which by itself would not require registration, need not be filed pursuant to Section 4(b) of the Act.

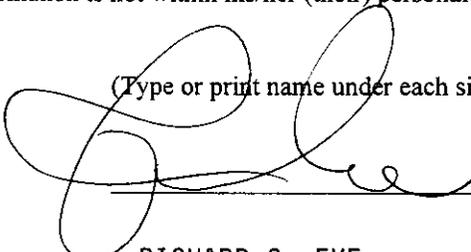
**VI--EXECUTION**

In accordance with 28 U.S.C. § 1746, the undersigned swear(s) or affirm(s) under penalty of perjury that he/she has (they have) read the information set forth in this registration statement and the attached exhibits and that he/she is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her (their) knowledge and belief, except that the undersigned make(s) no representation as to truth or accuracy of the information contained in the attached Short Form Registration Statement(s), if any, insofar as such information is not within his/her (their) personal knowledge.

(Date of signature)

1/23/2004

(Type or print name under each signature<sup>13</sup>)



RICHARD C. EVE

2004 JAN 26 AM 11:20  
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13 This statement shall be signed by the individual agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions, if the registrant is an organization, except that the organization can, by power of attorney, authorize one or more individuals to execute this statement on its behalf.

UNITED STATES DEPARTMENT OF JUSTICE  
FARA REGISTRATION UNIT  
CRIMINAL DIVISION  
WASHINGTON, D.C. 20530

**NOTICE**

Please answer the following questions and return this sheet in triplicate with your Supplemental Statement:

1. Is your answer to Item 16 of Section V (Informational Materials - page 8 of Form CRM-154, formerly Form OBD-64-Supplemental Statement):

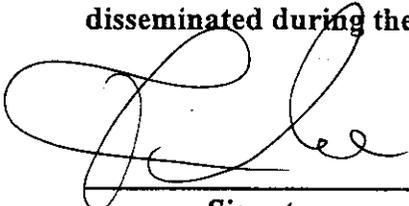
YES   X   or NO \_\_\_\_\_

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

YES \_\_\_\_\_ or NO \_\_\_\_\_

(If your answer to question 2 is "yes" please forward for our review copies of all material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

  
\_\_\_\_\_  
*Signature*

1/23/04  
*Date*

Richard C. Eve  
Please type or print name of  
signatory on the line above

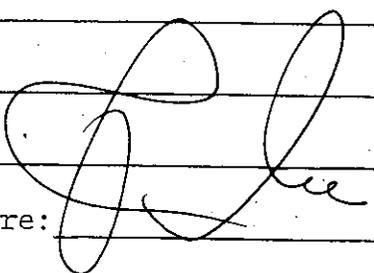
Director of Sales, N.A.  
*Title*

2004 JAN 26 AM 11: 21  
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SECTION B

In addition to those persons listed in Section A, list below all current employees rendering services directly on behalf of the foreign principal(s) who have not as yet filed short-form registration statements. (Do not list clerks, secretaries, typists or employees in a similar or related capacity. If there is some question as to whether an employee has an obligation to file a short-form, please address a letter to us describing the activities and connection with the foreign principal.)

Name	Function	Date Hired
WILLIAM GLENN BEAN	REGIONAL MANAGER	MAY 1988
MARY ROSETTA CASTRO	ACCOUNT EXECUTIVE	JUNE 1994



Signature: \_\_\_\_\_

Date: 1/23/2004

Title: DIRECTOR OF SALES, N.A.

2004 JAN 26 AM 11: 21  
CRM/ISS/REGISTRATION UNIT

**Thursday, July 03, 2003 -- Thursday, July 03, 2003**

Hosted a Bermuda Presentation to Precision Travel by C. Edwards.  
9 people attended, literature disseminated.

**Tuesday, July 08, 2003**

Hosted a Bermuda Presentation to Liberty Travel at the Lenox Hotel, Boston MA by T. MacDonald and L. White. 22 travel agents attended, literature disseminated

**Friday, July 11, 2003 -- Friday, July 11, 2003**

Participated in National Trade Show, The Diplomat Hotel, Hollywood, FL by G. Peters & M. Smith. 1500 people attended, literature disseminated

**Tuesday, July 15, 2003 -- Tuesday, July 15, 2003**

Attended the TODAY Show, Rockefeller Centre, NYC, NY by P. Pitt.  
Attended the TODAY Show, Rockefeller Centre, NYC, NY by Z. Edwards  
Attended the TODAY Show, Rockefeller Centre, NYC, NY by B. Smith

**Wednesday, July 16, 2003 -- Wednesday, July 16, 2003**

Participated in Bermuda Jazz Festival Trade Show at Ida Mae Lounge in Manhattan, NY by B. Smith. 60 people attended, literature disseminated

**Thursday, July 17, 2003 -- Thursday, July 17, 2003**

Hosted a Bermuda Specialist Workshop at the Summerfield Suites, White Plains, NY by P. Pitt. 5 agents attended, literature disseminated.

**Thursday, July 24, 2003 -- Thursday, July 24, 2003**

Hosted a Bermuda Presentation to Ocean's Window Travel by C. Edwards.  
20 people attended, literature disseminated

**Sunday, August 03, 2003 -- Tuesday, August 05, 2003**

Participated in the MPI World Education Congress Trade Show, San Francisco, CA by Mary Castro & Arthur T. Lugo, literature disseminated

**Wednesday, August 06, 2003 -- Wednesday, August 06, 2003**

Hosted a Bermuda Night in Westfield, NJ by Z. Edwards. 75 people attended, literature disseminated

**Saturday, August 09, 2003 -- Sunday, August 10, 2003**

Participated in the JVC Newport Jazz Festival, Newport RI by T. MacDonald and L. White. 400 consumers attended, literature disseminated.

CRIMES/REGISTRATION UNIT  
2004 JAN 26 AM 11:09

**Saturday, August 16, 2003 -- Saturday, August 16, 2003**

Attended Virginia Wine Festival, VA by M. Outerbridge. 3,000 people attended, literature disseminated.

**Saturday, August 23, 2003**

Participated in Ambassadair Travel Gems Trade Show at Union Station, Indianapolis, IN by E. Dill. 1,500 consumers attended, literature disseminated.

Participated at the ASAE Trade Show, Honolulu, HI by Mary Castro & Duncan Tavares. 3500+ attendees, literature disseminated

**Tuesday, August 26, 2003 -- Tuesday, August 26, 2003**

Hosted The Bermuda Advisory Board Forum and lunch, Marriott Inner Harbor Hotel, Md by G. Bean. 5 travel agents attended, literature disseminated.

**Wednesday, August 27, 2003 -- Wednesday, August 27, 2003**

Hosted The Bermuda Advisory Board Forum and lunch, JW Marriott, Washington, DC by G. Bean. 6 travel agents attended, literature disseminated.

**Thursday, August 28, 2003 -- Thursday, August 28, 2003**

Hosted The Bermuda Advisory Board Forum and lunch, Marriott Waterside, Norfolk, VA by M. Outerbridge. 4 travel agents attended, literature disseminated.

Participated in Black Radio Executives (BRE) Trade Show, Washington, DC by G. Bean. 400 people attended, literature disseminated.

**Friday, August 29, 2003 -- Friday, August 29, 2003**

Attended the Giants presentation hosted by BDOT-Atlanta Office in Manhattan, NY by P. Pitt. Literature disseminated

Attended the Giants presentation hosted by BDOT-Atlanta Office in Manhattan, NY by B. Smith. Literature disseminated

**Wednesday, September 03, 200 -- Thursday, September 04, 2003**

Participated in the HSMIAI Affordale Meetings Show, Washington DC by Karin Darrell. 2,500 attendees, literature disseminated

**Saturday, September 06, 2003 -- Saturday, September 06, 2003**

Hosted a Destination Workshop at The Westin Hotel, Philadelphia, PA. 6 travel agents attended, literature disseminated

**Sunday, September 07, 2003 -- Sunday, September 07, 2003**

Attended Bridal Show, Fairfax, VA by G. Bean. 400 people attended, literature disseminated.

**Tuesday, September 09, 2003 -- Tuesday, September 09, 2003**

Presented a Bermuda Educational Seminar at Maggianos Restaurant, Tampa, FL by M. Smith, C. Edwards & G. Peters. 60 travel agents, literature disseminated

**Wednesday, September 10, 2003 -- Wednesday, September 10, 2003**

Presented a Bermuda Educational Seminar at The Westin Hotel, Orlando, FL by M. Smith, C. Edwards & G. Peters. 50 travel agents attended, literature disseminated

Hosted a Bermuda Golf Outing, Avon, Ohio by G. Bean. 90 people attended, literature disseminated.

**Thursday, September 11, 2003 -- Sunday, September 14, 2003**

Participated in National Trade Show, Westin Hotel, Ft. Lauderdale, FL by G. Peters & B. Broughton. 600 people attended, literature disseminated

**Sunday, September 14, 2003 -- Sunday, September 14, 2003**

Attended Bridal Show at Martins Crosswinds, Greenbelt, MD by M. Outerbridge. 1000 people attended, literature disseminated.

**Monday, September 15, 2003 -- Monday, September 15, 2003**

Attended the ETA Meeting at The Sheraton Hotel in Harrisburg, PA by Z. Edwards. 40 travel agents attended, literature disseminated

Participated at the IT & ME Symposium Trade Show, Chicago IL by Karin Darrell, Duncan Tavares & Arthur Lugo. 15,000 attendees, literature disseminated

**Tuesday, September 16, 2003 -- Tuesday, September 16, 2003**

Hosted a Bermuda Destination Workshop to Liberty Travel, Manhattan, NY by B. Smith. 58 travel agents attended, literature disseminated

Presented a Bermuda Educational Seminar at the Marriott Hotel, Raleigh Durham, NC by M. Smith, C. Edwards & G. Peters. 70 travel agents attended, literature disseminated

**Wednesday, September 17, 2003 -- Wednesday, September 17, 2003**

Presented a Bermuda Destination Workshop at The Lime, Westfield, NJ by Z. Edwards. 78 travel agents attended, literature disseminated

Presented a Bermuda Educational Seminar at the Maggianos Restaurant, Atlanta, Ga by M. Smith & G. Peters. 100 travel agents attended, literature disseminated

**Monday, September 22, 2003 -- Monday, September 22, 2003**

Participated in National Trade Show, Holiday Inn, Cincinnati, OH by M. Outerbridge. 87 travel consultants attended, literature disseminated.

**Tuesday, September 23, 2003 -- Tuesday, September 23, 2003**

Participated in National Trade Show at Ramada Inn, Columbus, OH by M. Outerbridge. 105 travel consultants in attendance, literature disseminated.

**Wednesday, September 24, 2003**

Hosted a Bermuda Destination Workshop at Crowne Plaza, Warwick RI by T. MacDonald, L. White, E. Dill & D. Tavares. 62 travel agents attended, literature disseminated, video shown.

**Wednesday, September 24, 2003**

Participated in Congressional Black Caucus Trade Show, Washington, DC by G. Bean. 2000 people attended, literature disseminated.

Participated in National Trade Show at Sheraton Four Points Hotel, Cleveland, OH by M. Outerbridge. 400 people attended, literature disseminated.

**Thursday, September 25, 2003**

Hosted a Bermuda Destination Workshop at the Radisson Hotel, Marlborough, Ma by L. White, E. Dill and D. Tavares. 32 travel agents attended, literature disseminated.

Participated in National Trade Show, Sheraton Fairlawn, Akron, OH by M. Outerbridge. 300 people attended, literature disseminated.

**Friday, September 26, 2003**

Hosted a Bermuda Destination Workshop at the Peabody Essex Museum, Salem, MA by T. MacDonald, L. White, E. Dill. 23 travel agents attended. literature disseminated.

Participated in Congressional Black Caucus Trade Show, Washington, DC by M. Outerbridge. 2000 people attended, literature disseminated.

**Monday, September 29, 2003**

Participated in the TNT Product Launch trade show at the Crowne Plaza, Warwick, RI by L. White. 306 travel agents attended, literature disseminated.

Presented a Fall Seminar, Town Point Club, Norfolk, VA by M. Outerbridge. 92 travel agents attended, literature disseminated.

Participated in Apple Vacations Trade Show, Cleveland, OH by G. Bean. 200 people attended, literature disseminated.

**Tuesday, September 30, 2003 -- Tuesday, September 30, 2003**

Hosted in-house presentation to AAA West Penn, Worldview Travel & Gullivers Travel in Pittsburgh, PA by Z. Edwards. 12 agents attended, literature disseminated

Participated in the TNT Product Launch trade show at F-1, Braintree, MA by L. White. 215 travel agents attended, literature disseminated.

Hosted a Bermuda Presentation to Valerie Wilson Travel by M. Smith. 8 people attended, literature disseminated

Presented Fall Seminar at the Ritz Carlton, Washington, DC by G. Bean. 120 travel agents attended, literature disseminated.

**Wednesday, October 01, 2003**

Participated in Travel Impression's Product Launch at the Sheraton Hotel, Braintree MA by T. MacDonald. 120 travel agents attended, literature disseminated.

AM: Participated in the TNT Product Launch trade show at the Sheraton Hotel, Wakefield, MA by L. White 101 agents attended, literature disseminated.

PM: Participated in the TNT Product Launch Trade show, Holiday Inn, Manchester, NH by L. White. 203 travel agents attended, literature disseminated.

Presented Fall Seminar at Marriott Waterside Hotel, Baltimore, MD with G. Bean and M. Outerbridge. 82 travel agents attended, literature disseminated.

**Thursday, October 02, 2003 – Thursday, October 02, 2003**

Participated in Travel Impressions Trade Show in Tarrytown, NY by B. Smith. 100 people attended, literature disseminated

Participated in the TNT Product launch trade show at the Holiday Inn, Portland ME by L. White. 98 travel agents attended, literature disseminated.

Presented Fall Seminar at Wilmington Country Club, Wilmington, DE by M. Outerbridge. 32 travel agents attended, literature disseminated.

**Monday, October 06, 2003**

Participated in Travel Impressions Trade Show at Martins West, Baltimore, MD by M. Outerbridge. 600 people attended, literature disseminated.

**Wednesday, October 08, 2003 – Wednesday, October 08, 2003**

Participated in Travel Impressions Trade Show, Crest Hollow Country Club, Woodbury, NY by P. Pitt. 250 people attended, literature disseminated

**Thursday, October 09, 2003 – Thursday, October 09, 2003**

Participated in Travel Impressions Trade Show in Edison, NJ by Z. Edwards. 125 people attended, literature disseminated

**Saturday, October 11, 2003 – Saturday, October 11, 2003**

Hosted a Bermuda Presentation to Liberty Travel by Z. Edwards. 10 people attended, literature disseminated

**Tuesday, October 14, 2003**

Participated in Delta Vacations Product Launch at the Marriott Hotel, Quincy MA by L. White. 85 travel agents attended, literature disseminated.

Presented a Bermuda Educational Seminar at the Bermuda Dept of Tourism Office, Atlanta, GA by G. Peters. 18 travel agents attended, literature disseminated.

**Wednesday, October 15, 2003**

Participated in the Delta Vacation Product Launch at the Marriott Hotel, Burlington, MA by T. MacDonald. 140 travel agents attended, literature disseminated.

Participated in the TNT Product launch trade show at the Radisson Hotel, Westboro, MA by L. White. 137 travel agents attended, literature disseminated.

**Thursday, October 16, 2003**

Hosted a Bermuda Presentation with TNT vacations at the Inn at Dartmouth, Hanover, NH by T. MacDonald. 40 travel agents attended, literature disseminated.

Participated in Delta Vacations Product Launch at the Radisson Hotel, Cromwell Ct by L. White. 117 travel agents attended, literature disseminated.

**Friday, October 17, 2003 – Monday, October 20, 2003**

Attended the GoGo Learning Conference at the Wyndhamp el conquistador, Puerto Rico by Z. Edwards. 10/19 - 200 travel agents attended; 10/20 - 400 ppl attended, literature disseminated

Attended the GoGo Learning Conference at the Wyndhamp el conquistador, Puerto Rico by B. Smith. 10/19 - 200 travel agents attended; 10/20 - 400 ppl attended, literature disseminated

**Monday, October 20, 2003 – Monday, October 20, 2003**

Participated in ASTA World Congress Convention, Miami, FI by G.Bean. 2500 travel agents attended, literature disseminated.

Participated in Apple Vacations Trade Show at Adams Mark Hotel, PA by M. Outerbridge. 800 people attended, literature disseminated.

**Tuesday, October 21, 2003 – Tuesday, October 21, 2003**

Presented a Bermuda Destination Workshop at the Albany Marriott, Albany, NY by P. Pitt. 49 travel agents attended, literature disseminated

Participated in National Trade Show, ASTA Congress Miami Convention Center, Miami by G. Peters & M. Smith. 1800 people attended, literature disseminated

**Wednesday, October 22, 2003 – Wednesday, October 22, 2003**

Participated in CTO Trade Show with Alken Tours, Long Island, NY by B. Smith. 22 people attended, literature disseminated

**Thursday, October 23, 2003 – Thursday, October 23, 2003**

Presented a Bermuda Destination Workshop at the Strathallan Hotel, Rochester, NY by P. Pitt. 40 travel agents attended, literature disseminated

Participated in Apple Vacations Trade Show at Baltimore Marriott Hotel, MD. 500 people attended, literature disseminated.

**Friday, October 24, 2003 – Friday, October 24, 2003**

Hosted a Bermuda Specialist Workshop at the Holiday Inn Holidome, Rochester, NY by P. Pitt. 5 travel agents attended, literature disseminated

**Monday, October 27, 2003 – Monday, October 27, 2003**

Participated in Delta Vacations Trade Show, Westin Hotel, Cincinnati, OH. 700 people attended, disseminated literature.

**Tuesday, October 28, 2003 – Tuesday, October 28, 2003**

Participated in the Delta Vacations Trade Show, Crowne Plaza Hotel, White Plains, NY by P. Pitt. 100 people attended, literature disseminated

Presented a Bermuda Destination Workshop at The Plaza, Manhattan, NY by B. Smith. 25 travel agents attended, literature disseminated

**Wednesday, October 29, 2003 -- Wednesday, October 29, 2003**

A.M. - Participated in the TASC Trade Show at the Holiday Inn MacArthur Airport, Ronkonkoma, NY by P. Pitt. 100 people attended, literature disseminated

P.M. - Participated in the Delta Vacations Trade Show at The New Huntington Townhouse, Huntington Stations, NY by P. Pitt. 100 people attended, literature disseminated

Participated in Consumer Bermuda Day at Merck Corporate Center, Springhouse, PA by Z. Edwards. 400 people attended, literature disseminated

**Monday, November 03, 2003 -- Monday, November 03, 2003**

Participated in Continental Vacations Trade Show at The Hilton in New Brunswick, NJ by Z. Edwards. 300 people attended, literature disseminated

Participated in the M.A.S.T. trade show at the Radisson Hotel, Rosemont Hotel, Rosemont, IL by E.Dill, 150 travel agents attended, literature disseminated.

**Tuesday, November 04, 2003 -- Tuesday, November 04, 2003**

Participated with GoGo & Fairmont top 10 travel agents at Morton Steak House, Manhattan, NY by Z. Edwards. Literature disseminated

**Wednesday, November 05, 2003**

Participated in Magic Carpet Vacation's Product Launch at the Sheraton, Wakefield MA by L. White. 120 travel agents attended, literature disseminated.

Presented a Bermuda Educational Seminar at the Radisson Hotel, Los Angeles, CA by C. Edwards. 25 people attended, literature disseminated

**Thursday, November 06, 2003**

Participated in Magic Carpet Vacation's Product Launch at the Hilton, Dedham, MA by T.MacDonald. 75 travel agents attended, literature disseminated.

**Friday, November 07, 2003 -- Sunday, November 07, 2004**

Participated in Travel Impressions Trade Show at The Wyndham Hotel in Philadelphia, PA by Z. Edwards. 500 travel agents attended, literature disseminated

**Monday, November 10, 2003**

Participated in the CTO trade show at the Copley Marriott, Boston, MA by T. MacDonald. 110 travel agents attended, literature disseminated.

**Tuesday, November 11, 2003 -- Tuesday, November 11, 2003**

Participated in the GOGO Worldwide Vacations Trade Show, West Orange, NJ by B. Smith. 140 people attended, literature disseminated

Participated in National Trade Show, JW Marriott, Houston, TX by C. Edwards. 335 people attended, literature disseminated

**Wednesday, November 12, 2003: -- Saturday, November 15, 2003**

Participated in National Trade Show, Giants Conference Sheraton Hotel, Phoenix, AZ by G. Peters & B. Broughton. 500 people attended, literature disseminated

Participated in National Trade Show, Marriott NW Loop, San Antonio, TX by C. Edwards. 150 people attended, literature disseminated

**Thursday, November 13, 2003**

Hosted a Bermuda Presentation to AAA Travel, Waltham MA by L. White. 4 travel agents attended, literature disseminated.

**Monday, November 17, 2003**

Hosted a Bermuda Presentation at AAA Travel, Peabody, MA by L. White. 3 travel agents attended, literature disseminated.

**Wednesday, November 19, 2003: -- Sunday, November 23, 2003**

Participated at the National Coalition of Black Meeting Planners Show, Dallas TX by Jerry Welch & Karin Darrell. 600 attendees, literature disseminated

**Thursday, November 20, 2003 -- Thursday, November 20, 2003**

Hosted a Bermuda Specialist Workshop to Liberty Travel, Short Hills, NJ by B. Smith. 2 travel agents attended, literature disseminated

Hosted a Bermuda Presentation at AAA Travel, Burlington, MA by L. White. 3 travel agents attended, literature disseminated.

Presented a Bermuda Educational Seminar at the BDOT Atlanta Office, Atlanta, GA by G. Peters. 8 people attended, literature disseminated

**Tuesday, November 25, 2003 -- Tuesday, November 25, 2003**

Hosted a Bermuda Specialist Workshop to Liberty Travel, Short Hills, NJ by B. Smith. 2 travel agents attended, literature disseminated

2004 JUN 26 AM 11:20  
CRM/ISS/REGISTRATION UNIT

**SCHEDULES A & B - WASHINGTON, DC  
JULY 1-DECEMBER 31, 2003**

**SCHEDULE "A"**

OPENING BALANCE JULY 1, 2003	\$27,429.00
FUNDS RECEIVED FROM BERMUDA	<u>\$153,340.00</u>

2004 JUN 26 AM 11:20  
 COM/ISS/REGISTRATION UNIT  
 \$180,769.00

**SCHEDULE "B"**

SALARIES	\$3,844.00
OTHER PERSONNEL COSTS	\$20,059.00
TRAINING	\$0.00
TRAVEL & ENTERTAINMENT	\$50,075.00
TELEPHONE/POSTAGE/SHIPPING	\$13,459.00
PROFESSIONAL SERVICES	\$608.00
OFFICE & EQUIPMENT RENTALS	\$43,561.00
OFFICE & EQUIPMENT REPAIRS	(\$1,080.00)
OFFICE & PROPERTY INSURANCE	\$3,000.00
ELECTRICITY	\$0.00
SUPPLIES & EQUIPMENT	\$1,180.00
SPECIAL SALES PROMOTIONS	\$44,428.00
PRINTING	\$0.00
MEMBERSHIP FEES	\$639.00

\$179,773.00

CLOSING BALANCE DECEMBER 31, 2003

\$996.00

**SCHEDULES A & B - BOSTON OFFICE  
JULY 1-DECEMBER 31, 2003**

**SCHEDULE "A"**

OPENING BALANCE JULY 1, 2003	\$37,275.00
FUNDS RECEIVED FROM BERMUDA	<u>\$190,722.00</u>

CRM/ISS/REGISTRATION UNIT

2004 JAN 26 AM 11:20

**\$227,997.00**

**SCHEDULE "B"**

SALARIES	\$3,078.00
OTHER PERSONNEL COSTS	\$38,939.00
TRAINING	\$213.00
TRAVEL & ENTERTAINMENT	\$23,669.00
TELEPHONE/POSTAGE/SHIPPING	\$11,435.00
PROFESSIONAL SERVICES	\$10,618.00
OFFICE & EQUIPMENT RENTALS	\$39,115.00
OFFICE & EQUIPMENT REPAIRS	\$150.00
OFFICE & PROPERTY INSURANCE	\$11,353.00
ELECTRICITY	\$375.00
SUPPLIES & EQUIPMENT	\$2,197.00
SPECIAL SALES PROMOTIONS	\$3,733.00
PRINTING	\$203.00
MEMBERSHIPS	\$540.00

\$145,618.00

CLOSING BALANCE DECEMBER 31, 2003

\$82,379.00

**SCHEDULES A & B - ATLANTA OFFICE  
JULY 1-DECEMBER 31, 2003**

**SCHEDULE "A"**

OPENING BALANCE JULY 1, 2003	\$82,695.00
FUNDS RECEIVED FROM BERMUDA	<u>\$220,556.00</u>

2004 JAN 26 AM 11:20  
 COM/ISS/REGISTRATION UNIT

**\$303,251.00**

**SCHEDULE "B"**

SALARIES	\$1,115.00
OTHER PERSONNEL COSTS	\$30,722.00
TRAINING	\$402.00
TRAVEL & ENTERTAINMENT	\$71,037.00
TELEPHONE/POSTAGE/SHIPPING	\$14,332.00
PROFESSIONAL SERVICES	\$20,634.00
OFFICE & EQUIPMENT RENTALS	\$16,812.00
OFFICE & EQUIPMENT REPAIRS	\$287.00
INSURANCE	\$6,151.00
ELECTRICITY	\$0.00
SUPPLIES & EQUIPMENT	\$5,132.00
PRINTING	\$108.00
SPECIAL PROMOTIONS	\$2,240.00
MEMBERSHIP FEES	<u>\$1,895.00</u>

**\$170,867.00**

CLOSING BALANCE DECEMBER 31, 2003

**\$132,384.00**

2004 JAN 26 AM 11: 20  
COM/ISS/REGISTRATION UNIT

**SCHEDULES A & B - NEW YORK OFFICE  
JULY 1-DECEMBER 31, 2003**

**SCHEDULE "A"**

OPENING BALANCE JULY 1, 2003	\$1,451,648.00	
FUNDS RECEIVED FROM BERMUDA	<u>\$1,311,557.00</u>	\$2,763,205.00

**SCHEDULE "B"**

SALARIES	\$10,638.00	
OTHER PERSONNEL COSTS	\$194,476.00	
TRAVEL & ENTERTAINMENT	\$258,535.00	
TRAINING	\$0.00	
TELEPHONE/POSTAGE/SHIPPING	\$84,037.00	
PROFESSIONAL SERVICES	\$189,851.00	
OFFICE & EQUIPMENT RENTALS	\$169,029.00	
OFFICE & EQUIPMENT REPAIRS	\$3,897.00	
INSURANCE	\$52,352.00	
ELECTRICITY	\$0.00	
SUPPLIES & EQUIPMENT	\$22,929.00	
SPECIAL SALES PROMOTIONS	\$942,361.00	
PRINTING	\$13,729.00	
MEMBERSHIP	\$13,729.00	
		\$1,955,563.00
CLOSING BALANCE JUNE 30,2003		<u>\$807,642.00</u>

**BERMUDA DEPARTMENT OF TOURISM  
PUBLICATIONS DISTRIBUTED  
JULY 1-DECEMBER 30, 2003**

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<u>Quantity</u>	<u>Publication</u>	<u>Publisher</u>
38072	Where To Stay In Bermuda	EVOKE, Canada
54828	Bermuda Travel Tips	Island Press Ltd., Bermuda
16493	Bermuda Golfers Guide	Acme Printing, MA
5604	Summer Hotel Rate Sheet	Island Press Ltd., Bermuda
2700	Fall to Spring Rate Shet	Island Press Ltd., Bermuda
1200	Bermuda East To West	Island Press Ltd., Bermuda
534	Bermuda Blue Books	Bermuda Press, Bermuda
58269	Handy Reference Map	Island Press Ltd., Bermuda
17722	Bermuda Pink Sand Bags	Kinney Associates, NJ
10001	Bermuda Shell Brochures	Island Press Ltd., Bermuda
4890	Bermuda Secrets	Bermuda Press, Bermuda
393	Window Displays	MMC Group, NY
15324	Bermuda Postcards	Print Atlantic
9271	Bermuda Plastic Bags	Amco Plastics, NY
6623	Important Notice Flyers	Moore-Wallace, Cranbury, NJ
24014	2003/04Wedding & Honeymoon Guide	CNBG, OH
2450	Bermuda Festival	Advark, Canada
100	Large Map Posters	Print Atlantic, Canada
425	Golf Posters	Print Atlantic, Canada
50	Snorkeling Posters	Acme Printing, MA
375	Tennis Posters	Citation Graphics, NY
1460	Beach Posters	Acme Printing, MA