

For Six Month Period Ending JUN 30 2004  
(Insert date)

**I - REGISTRANT**

1. (a) Name of Registrant (b) Registration No. 430  
BERMUDA DEPARTMENT OF TOURISM

(c) Business Address(es) of Registrant  
675 Third Avenue, 20th Floor, New York, NY 10017  
184 High Street, 4th Floor, Boston, MA 02110  
245 Peachtree Center Avenue, Suite 803, Atlanta, GA 30303

2. Has there been a change in the information previously furnished in connection with the following:

- (a) If an individual:
  - (1) Residence address Yes  No
  - (2) Citizenship Yes  No
  - (3) Occupation Yes  No

- (b) If an organization:
  - (1) Name Yes  No
  - (2) Ownership or control Yes  No
  - (3) Branch offices Yes  No

(c) Explain fully all changes, if any, indicated in items (a) and (b) above.

Reginald C. Toby Dillas retired January 16, 2004  
Christopher Spurling Edwards resigned January 31, 2004  
Karin Angelyn Darrell moved to new address at 1590 Anderson Avenue, Fort Lee, NJ 07024  
William Glenn Bean moved to new address at 101-24 Queens Blvd. Apt. 6A, Forest Hills, NY 11375  
The Washington Office at 1420 New York Avenue, Suite 810, Washington, DC 20005 closed as of April 1, 2004

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**IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, AND 5(a).**

3. If you have previously filed Exhibit C<sup>1</sup>, state whether any changes therein have occurred during this 6 month reporting period.  
Yes  No

If yes, have you filed an amendment to the Exhibit C? Yes  No

If no, please attach the required amendment.

<sup>1</sup> The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, and by laws of a registrant that is an organization. (a waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

4. (a) Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes  No

If yes, furnish the following information:

Name	Position	Date Connection Ended
Reginald C. Toby Dillas	Director of Sales, N.A.	January 16, 2004
Christopher Spurling Edwards	Asst. Field Marketing Manager	January 31, 2004

- (b) Have any persons become partners, officers, directors or similar officials during this 6 month reporting period? Yes  No

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed
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5. (a) Has any person named in item 4(b) rendered services directly in furtherance of the interests of any foreign principal? Yes  No

If yes, identify each such person and describe his service.

- (b) Have any employee or individuals, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting? Yes  No

If yes, furnish the following information:

Name	Position or connection	Date terminated
Reginald C. Toby Dillas	Director of Sales, N.A.	January 16, 2004
Christopher Spurling Edwards	Asst. Field Marketing Manager	January 31, 2004

- (c) During this six month reporting period, has the registrant hired as employees or in any other capacity, any persons who rendered or will render services to the registrant directly in furtherance of the interests of any foreign principal(s) in other than a clerical or secretarial, or in a related or similar capacity? Yes  No

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed
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6. Have short form registration statements been filed by all of the persons named in Items 5(a) and 5(c) of the supplemental statement? Yes  No

If no, list names of persons who have not filed the required statement.

II - FOREIGN PRINCIPAL

7. Has your connection with any foreign principal ended during this 6 month reporting period?  
Yes  No

If yes, furnish the following information:

Name of foreign principal

Date of termination

8. Have you acquired any new foreign principal<sup>2</sup> during this 6 month reporting period?  
Yes  No

If yes, furnish following information:

Name and address of foreign principal

Date acquired

9. In addition to those named in Items 7 and 8, if any, list foreign principals<sup>2</sup> whom you continued to represent during the 6 month reporting period.

GOVERNMENT OF BERMUDA, BERMUDA DEPARTMENT OF TOURISM

10. EXHIBITS A AND B

(a) Have you filed for each of the newly acquired foreign principals in Item 8 the following:

Exhibit A<sup>3</sup> Yes  No   
Exhibit B<sup>4</sup> Yes  No

If no, please attach the required exhibit.

(b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes  No

If yes, have you filed an amendment to these exhibits? Yes  No

If no, please attach the required amendment.

2 The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual (See Rule 100(a) (9)). A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208)

3 The Exhibit A, which is filed on form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

4 The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

II' ACTIVITIES

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11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 7, 8, and 9 of this statement?                      Yes                       No

If yes, identify each such foreign principal and describe in full detail your activities and services:

(SEE LIST OF ACTIVITIES ATTACHED)

- 
12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity<sup>5</sup> as defined below?                      Yes                       No

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places, of delivery, names of speakers and subject matter.

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13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals?                      Yes                       No

If yes, describe fully.

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<sup>5</sup> The term "political activities" means any activity that the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting or changing the domestic or foreign policies of the United States or with reference to political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV - FINANCIAL INFORMATION

14. (a) RECEIPTS-MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 7, 8, and 9 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes [X] No [ ]

If no, explain why.

(SEE LIST OF SHEETS ATTACHED)

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies<sup>6</sup>

Date From Whom Purpose Amount

(SEE LIST OF SHEETS ATTACHED)

Total

(b) RECEIPTS - FUND RASING CAMPAIGN

During this 6 month reporting period, have you received, as part of a fund raising campaign<sup>7</sup>, any money on behalf of any foreign principal named in items 7, 8, and 9 of this statement? Yes [ ] No [X]

If yes, have you filed an Exhibit D to your registration? Yes [ ] No [ ]

If yes, indicate the date the Exhibit D was filed. Date \_\_\_\_\_.

(c) RECEIPTS-THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value<sup>9</sup> other than money from any foreign principal named in Items 7, 8, and 9 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes [ ] No [X]

If yes, furnish the following information:

Name of foreign principal Date received Description of thing of value Purpose

6, 7 A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. (See Rule 201(e).)

8 An Exhibit D, for which no printed form is provided, sets forth an account of money collected or received as a result of a fund raising campaign and transmitted for a foreign principal.

9 Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

**1. DISBURSEMENTS-MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 7, 8, and 9 of this statement?      Yes       No

(2) transmitted monies to any such foreign principal?      Yes       No

If no, explain in full detail why there were no disbursements made on behalf of any foreign principal.

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

Date	To Whom	Purpose	Amount
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(SEE SCHEDULE OF OPERATIONAL EXPENSES ATTACHED)

\_\_\_\_\_  
Total

**(b) DISBURSEMENTS-THINGS OF VALUE**

During this 6 month reporting period, have you disposed of anything of value<sup>10</sup> other than money in furtherance of or in connection with activities on behalf of any foreign principal named in Items 7, 8, and 9 of this statement?

Yes  No

If yes, furnish the following information:

Date disposed	Name of person to whom given	On behalf of what foreign principal	Description of thing of value	Purpose
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**(c) DISBURSEMENTS-POLITICAL CONTRIBUTIONS**

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value<sup>11</sup> in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes  No

If yes, furnish the following information:

Date	Amount or thing of value	Name of political organization	Name of candidate
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<sup>10, 11</sup> Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks" and the like.

V - INFORMATIONAL MATERIALS

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any informational materials<sup>12</sup>?  
Yes  No

IF YES, RESPOND TO THE REMAINING ITEMS IN SECTION V.

17. Identify each such foreign principal.

GOVERNMENT OF BERMUDA, BERMUDA DEPARTMENT OF TOURISM

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating informational materials? Yes  No

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

(SEE LIST OF SHEETS ATTACHED)

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of informational materials include the use of any of the following:

- Radio or TV broadcasts
- Magazine or newspaper articles
- Motion picture films
- Letters or telegrams
- Advertising campaigns
- Press releases
- Pamphlets or other publications
- Lectures or speeches
- Internet
- Other (specify) TRAVEL AGENTS

20. During this 6 month reporting period, did you disseminate or cause to be disseminated informational materials among any of the following groups:

- Public Officials
- Newspapers
- Libraries
- Legislators
- Editors
- Educational institutions
- Government agencies
- Civic groups or associations
- Nationality groups
- Other (specify) TRAVEL AGENTS

21. What language was used in the informational materials:

- English
- Other (specify) \_\_\_\_\_

22. Did you file with the Registration Unit, U.S. Department of Justice a copy of each item of such informational materials disseminated or caused to be disseminated during this 6 month reporting period? Yes  No

23. Did you label each item of such informational materials with the statement required by Section 4(b) of the Act? Yes  No

12 The term informational materials includes any oral, visual, graphic, written, or pictorial information or matter of any kind, including that published by means of advertising, books, periodicals, newspapers, lectures, broadcasts, motion pictures, or any means or instrumentality of interstate or foreign commerce or otherwise. Informational materials disseminated by an agent of a foreign principal as part of an activity in itself exempt from registration, or an activity which by itself would not require registration, need not be filed pursuant to Section 4(b) of the Act.

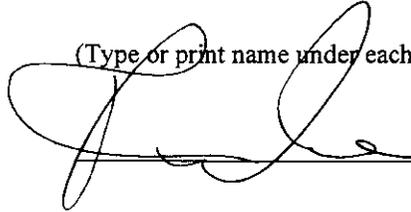
VI--EXECUTION

In accordance with 28 U.S.C. § 1746, the undersigned swear(s) or affirm(s) under penalty of perjury that he/she has (they have) read the information set forth in this registration statement and the attached exhibits and that he/she is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her (their) knowledge and belief, except that the undersigned make(s) no representation as to truth or accuracy of the information contained in the attached Short Form Registration Statement(s), if any, insofar as such information is not within his/her (their) personal knowledge.

(Date of signature)

7/22/04

(Type or print name under each signature<sup>13</sup>)



RICHARD C. EVE

7/22/04

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CRM/ISS/REGISTRATION UNIT

<sup>13</sup> This statement shall be signed by the individual agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions, if the registrant is an organization, except that the organization can, by power of attorney, authorize one or more individuals to execute this statement on its behalf.

**UNITED STATES DEPARTMENT OF JUSTICE  
FARA REGISTRATION UNIT  
CRIMINAL DIVISION  
WASHINGTON, D.C. 20530**

**NOTICE**

Please answer the following questions and return this sheet in triplicate with your Supplemental Statement:

1. Is your answer to Item 16 of Section V (Informational Materials - page 8 of Form CRM-154, formerly Form OBD-64-Supplemental Statement):

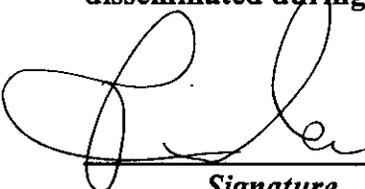
YES   X   or NO \_\_\_\_\_

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

YES \_\_\_\_\_ or NO \_\_\_\_\_

(If your answer to question 2 is "yes" please forward for our review copies of all material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

  
\_\_\_\_\_  
*Signature*

7/22/04  
*Date*

RICHARD C. EVE

Please type or print name of signatory on the line above

DIRECTOR OF SALES, N.A.

*Title*

THIS FORM IS TO BE AN OFFICIAL ATTACHMENT TO YOUR CURRENT  
SUPPLEMENTAL STATEMENT - PLEASE EXECUTE IN TRIPLICATE

SHORT-FORM REGISTRATION INFORMATION SHEET

SECTION A

The Department records list active short-form registration statements for the following persons of your organization filed on the date indicated by each name. If a person is not still functioning in the same capacity directly on behalf of the foreign principal, please show the date of termination.

Short Form List For Registrant: Bermuda Department of Tourism

Last Name	First Name and Other Names	Registration Date	Termination Date	Role
Bean	William Glenn	3/3/04		
Castro	Mary Rosetta	3/3/04		
Darrell	Karin Angelyn	7/31/91		
Dill, Jr.	Earlston T.	7/29/99		
Dillas	Reginald C. Toby	8/1/89	1/16/04	Director of Sales
Edwards	Christopher Spurling	1/26/01	1/31/04	Asst. Field Marketing
Edwards	Zina Elizabeth Nicole	7/29/99		
Eve	Richard C.	8/1/89		
Lugo	Arthur Timothy	2/5/02		
MacDonald	Thomas	2/14/95		
Outerbridge	Michael	8/14/86		
Pedro-Peters	Garth Z.	6/2/81		
Pitt	Patti Jean	2/14/94		
Smith	Bren Charles Maxwell	7/28/00		
Smith	Marshalle (Hale)	8/3/92		
Tavares	Duncan E.	8/15/97		
Welch	Jerome P.	8/14/86		
White	Lesley Diane	7/28/00		

**Sunday, January 11, 2004 -- Sunday, January 11, 2004**

Participated in National Trade Show, Arlington Convention Center, Arlington, TX by C. Edwards. 500 people attended, literature disseminated

Participated in Washington Bridal Show, Greenbelt, MD by M. Outerbridge. Disseminated 400 Honeymoon Kits.

**Tuesday, January 13, 2004 -- Tuesday, January 13, 2004**

Hosted a Bermuda Presentation to Strong Travel Austin by C. Edwards. 7 people attended, literature disseminated

**Wednesday, January 14, 2004 -- Wednesday, January 14, 2004**

Participated in National Trade Show, Fishing Hall of Fame, Ft. Lauderdale, FL by M. Smith. 150 people attended, literature disseminated

**Friday, January 16, 2004 -- Sunday, January 18, 2004**

Participated in the National Leisure Group Vacation Expo at the Bayside Expo Center, Boston, MA by T. MacDonald and L. White. 16,000 consumers attended, literature disseminated.

**Monday, January 19, 2004 -- Monday, January 19, 2004**

Hosted a Bermuda Presentation to CWT Frisco Travel by C. Edwards. 4 people attended.

**Tuesday, January 20, 2004**

Attended ETA meeting, Marriott Hershey, Harrisburg, PA by Z. Edwards. 40 travel agents attended, literature disseminated

Hosted a Bermuda Presentation to Centerpoint Travel by C. Edwards. 6 people attended, literature disseminated

Hosted a Bermuda Presentation to Horizons Unlimited by C. Edwards. 6 people attended, literature disseminated

**Wednesday, January 21, 2004**

Attended ETA meeting, Holiday Inn, Allentown, PA by Z. Edwards. 82 travel agents attended, literature disseminated

**Sunday, February 01, 2004**

Participated in the Sanditz Travel Trade Show at the TIMEXPO Museum in Waterbury, CT by L. White. 200 consumers attended, literature was disseminated.

**Tuesday, February 03, 2004**

Participated in US Airways Product Launch at the Seaport Hotel, Boston MA by D. Tavares. 100 travel agents attended, literature disseminated.

**Thursday, February 05, 2004**

Participated in the Virtuoso Conference at the Hotel Sofitel, Chicago II by T. MacDonald and E.Dill. 120 travel agents attended, literature disseminated.

**Sunday, February 08, 2004 -- Sunday, February 08, 2004**

Participated in Covington International Travel Show at Marriott West, Richmond, VA by M. Outerbridge. 300 people attended, literature disseminated

**Monday, February 09, 2004**

Hosted a Bermuda Presentation to the CTO Travel Agents Workshop at the Cafe Escadrille, Burlington MA by D. Tavares. 70 travel agents attended, literature disseminated.

Hosted a Bermuda Presentation to B. Barnes Travel by c. Edwards.  
3 people attended, literature disseminated

**Wednesday, February 11, 2004**

Hosted TASC Chapter Meeting, Marriott Courtyard, Ronkonkoma, NY., by P. Pitt - 70 agents attended, literature disseminated

**Thursday, February 12, 2004**

Hosted the 41-74 Club Meeting, The Penn Club, NYC., by P. Pitt  
70 agents attended, literature disseminated

**Wednesday, February 18, 2004**

Presented a Bermuda In-house seminar, Eagle Rock Travel, Roseland, NJ., by B. Smith - 12 agents attended, literature disseminated

Hosted a Bermuda Advisory Board Seminar, Four Seasons Hotel, Philadelphia, PA., by Z. Edwards  
6 agents attended, literature disseminated

Hosted a Bermuda Presentation to Hyde Park Travel, Tampa, FL by  
M. Smith. 4 people attended, literature disseminated

Attended Washington International Boat Show at the Washington Convention Center, Washington, DC by M. Outerbridge. 1000 people attended, literature disseminated

**Friday, February 20, 2004 -- Friday, February 20, 2004**

Participated in National Trade Show, Hotel Adolphus, Dallas, TX by C. Edwards. 71 people attended, literature disseminated

Participated in the Outdoor Expoo at the Navy Pier, Chicago, II by E. Dill & T. MacDonald. 15,000 consumers attended, literature disseminated.

**Saturday, February 21, 2004**

Attended the African American Caribbean Bridal Show, Hotel Pennsylvania, NYC., by P.Pitt  
5000 consumers attended, literature disseminated

**Thursday, February 26, 2004**

Presented a Bermuda Destination Workshop at the Hotel Marlowe, Cambridge MA by T. MacDonald, D. Tavares and L. White. 57 travel agents attended, literature disseminated, Power point presentation viewed.

**Friday, February 27, 2004**

Participated in the GIANTS Conference at the Sheraton, Ft. Lauderdale, Florida by T. MacDonald. 55 travel agents attended, literature disseminated.

Participated in Washington Wine & Food Festival at the Washington DC Convention Center by M. Outerbridge. 1500 people attended, literature disseminated

**Thursday, March 04, 2004**

Participated in the American Airlines Product Launch at the D. Stephens Convention Center, Rosemont, IL by E. Dill. 350 travel agents attended, literature disseminated.

**Friday, March 05, 2004**

Participated in AAA Travel Show, Radisson Valley Forge Convention Center, Valley Forge, PA., by Z. Edwards. 3000 consumers, literature disseminated

Participated in the GIANTS conference & Trade Show at the Sheraton, Chicago, IL by T. MacDonald. 71 travel agents attended, literature disseminated.

Participated in the AAA Southern New England Consumer show at Gillette Stadium, Foxboro, MA by L. White. 10,000 consumers attended, literature disseminated.

Participated in the Golf Expo at the Bayside Expo Center, Boston, MA by D. Tavares. 25,000 consumers attended, literature disseminated.

Participated in the Giants Conference at the Sheraton Gateway in DesPlaines, IL by E. Dill. 71 travel agents attended, literature disseminated.

**Sunday, March 07, 2004 -- Sunday, March 07, 2004**

Participated in C.I. Travel Showcase at the Ted Constant Convocation Center, Norfolk, VA by M. Outerbridge. 1000 people attended, literature disseminated

**Monday, March 08, 2004**

Attended American Airlines Vacations Trade Show, Crowne Plaza Hotel, White Plains, NY by P. Pitt  
200 people attended, literature disseminated

**Tuesday, March 09, 2004**

Attended American Airlines Vacations Trade Show, Long Island Marriott Hotel, Uniondale, NY by P. Pitt  
200 people attended, literature disseminated

Presented a Bermuda Specialist Workshop, The Daily News Bldg.,  
Conshohocken, PA., by Z. Edwards. 40 agents attended, literature disseminated

Attended American Airlines Vacation Trade Show at the Wyndham Inner Harbour Hotel, Baltimore, MD by M. Outerbridge. 200 travel agents attended, literature disseminated

**Wednesday, March 10, 2004**

Presented a Bermuda In House Seminar at Linden Travel, NYC., by B. Smith  
55 agents attended, literature disseminated

Participated in the American Airlines Product Launch at the Marriott Hotel, Burlington, MA by D. Tavares. 200 travel agents attended, literature disseminated.

**Friday, March 12, 2004 -- Sunday, March 14, 2004**

Attended Berks Jazz Festival with Jazz Fest Travel, Reading, PA by M. Outerbridge. 900 people attended, literature disseminated

**Tuesday, March 16, 2004**

Presented a Bermuda In House seminar, Rich Worldwide Travel, Harrison, NY., by P. Pitt  
25 agents attended, literature disseminated

**Wednesday, March 17, 2004**

Presented a Bermuda In House Lunch Trade Show, Tzell Travel, NYC., by B. Smith. 46 agents attended, literature disseminated

Hosted and a Bermuda Presentation for Den-Mark Travel, Chesterfield, Mo by E. Dill. 8 travel agents attended, literature disseminated.

**Thursday, March 18, 2004**

Participated in the Midwest Travel Suppliers trade show at the Embassy Suites, St. Louis, MO by E. Dill. 90 travel agents attended, literature disseminated.

Attended a Berks Jazz Festival with Jazz Fest Travel in Reading, PA. by M. Outerbridge. 1000 people attended, literature disseminated

**Tuesday, March 23, 2004**

Hosted a Bermuda presentation to the Marblehead Rotary Club at Sweeney's Retreat in Marblehead, MA by T. MacDonald. 65 consumers/members attended, literature disseminated.

**Thursday, March 25, 2004 -- Thursday, March 25, 2004**

Hosted a Bermuda Presentation to Robinson Travel by M. Smith.  
3 people attended, literature disseminated

Participated in the Washington Home & Garden Show at the Washington Convention Center, Washington, DC. by M. Outerbridge. 1500 people attended, literature disseminated

**Friday, March 26, 2004**

Participated in the ASTA CruiseFest Trade show at the Hyatt Hotel, Miami, FI by T. MacDonald. 300 travel agents attended, literature disseminated.

**Tuesday, March 30, 2004**

Presented a Bermuda Educational Seminar at the Hotel Commonwealth, Boston, MA by D. Tavares and L. White. 45

**Tuesday, March 30, 2004**

travel agents attended literature disseminated, power point presentation viewed.

**Thursday, April 01, 2004 -- Saturday, April 03, 2004**

Participated in the Carlson Wagonlit-RESULTS Conference Hyatt, New Orleans LA by T. MacDonald. 200 travel agents attended; literature disseminated

Participated in the NEMICE Trade Show, Boston MA, by Mary Castro. 500 people attended, literature disseminated

**Wednesday, April 07, 2004**

Hosted a Bermuda Presentation for World Travel/BTI Group at Wildfire, Schaumburg, IL by E. Dill. 40 travel agents attended literature disseminated.

**Thursday, April 15, 2004**

Participated in a Bermuda Educational Seminar at the Marriott Orlando, Florida by L. White. 60 travel agents attended, literature disseminated.

Participated at the Affordable Meetings Trade Show, Chicago IL by Mary Castro. 900+ attendees, literature disseminated

**Friday, April 16, 2004**

Participated in the Hospitality Sales & Marketing Assoc. Int'l Forum (HSMAI) at the MIT Endicott House, Cambridge, MA by T. MacDonald. 40 consumers attended; literature disseminated

**Wednesday, April 21, 2004 -- Wednesday, April 21, 2004**

Hosted a Bermuda Presentation to Bruces Travel by M. Smith. 5 people attended, literature disseminated

**Thursday, April 22, 2004**

Participated in a Bermuda Educational Seminar at the Marriott Boca Raton, Florida by E. Dill. 50 travel agents attended, literature disseminated.

Hosted a Bermuda Presentation to AX Universal Travel by M. Smith. 10 people attended, literature disseminated

**Monday, May 03, 2004**

Presented a Bermuda In house seminar to USAirways New York Sales Team, NYC by P. Pitt, 7 people attended, literature disseminated

Participated in the Delta Vacations Product Launch at the Marriott, Burlington, MA by D.Tavares. 150 travel agents attended, literature disseminated.

**Tuesday, May 04, 2004**

Participated in the Delta Vacations Product Launch at the Marriott Hotel, Quincy MA by D.Tavares. 150 travel agents attended, literature disseminated.

**Wednesday, May 05, 2004**

Participated in the Delta Vacations Product Launch at the Marriott, Hartford CT by L. White. 106 travel agents attended, literature disseminated.

**Thursday, May 06, 2004**

Hosted a Bermuda Advisory Board Meeting, BDOT Conference Room, NYC., by P. Pitt. 5 agents attended, literature disseminated

**Wednesday, May 12, 2004**

Participated in the American Heart Association Gala, Hilton Rye Town Hotel, Rye Brook, NY., by P. Pitt. 500 people attended, literature disseminated

**Thursday, May 13, 2004 -- Thursday, May 13, 2004**

Participated at GWSAE Springtime in the Park, Washington DC by Karin Darrell. 2,500 attendees, literature disseminated

**Wednesday, May 19, 2004**

Hosted a Bermuda Presentation at AAA Headquarters, Independence, Ohio by E. Dill. 20 travel agents attended, literature disseminated, power point presentation.

**Thursday, May 20, 2004**

Hosted a Bermuda presentation at AAA Headquarters, Independence, Ohio by E. Dill. 15 travel agents attended, literature disseminated, power point presentation.

**Monday, May 24, 2004 -- Saturday, May 29, 2004**

Attended Idamar/Odyssey Network Conference, Ritz Carlton, Naples, FL., by P. Pitt - 500 people attended, literature disseminated

**Tuesday, May 25, 2004**

Presented OSSN Seminar, Denny's, East Brunswick, NJ., by Z. Edwards  
12 agents attended, literature disseminated

**Wednesday, May 26, 2004**

Hosted a Bermuda Presentation for CTASTA at the Sheraton, Windsor Locks, CT by L.White. 50 travel agents attended, literature disseminated, power point presentation viewed.

**Wednesday, June 09, 2004 -- Friday, June 11, 2004**

Participated at the HSMIAI Affordable Meetings-West, Long Beach, CA by Karin Darrell. 1200+ attendees, literature disseminated

**SCHEDULES A & B - WASHINGTON, DC  
JANUARY 1 - JUNE 30, 2004**

**SCHEDULE "A"**

OPENING BALANCE JANUARY 1, 2004	\$996.00	
FUNDS RECEIVED FROM BERMUDA	<u>\$97,740.00</u>	
		\$98,736.00

**SCHEDULE "B"**

SALARIES	\$52,500.00	
OTHER PERSONNEL COSTS	\$30,285.00	
TRAINING	\$0.00	
TRAVEL & ENTERTAINMENT	\$20,228.00	
TELEPHONE/POSTAGE/SHIPPING	\$5,884.00	
PROFESSIONAL SERVICES	\$1,621.00	
OFFICE & EQUIPMENT RENTALS	\$21,197.00	
OFFICE & EQUIPMENT REPAIRS	\$0.00	
OFFICE & PROPERTY INSURANCE	\$0.00	
ELECTRICITY	\$0.00	
SUPPLIES & EQUIPMENT	\$4,501.00	
SPECIAL SALES PROMOTIONS	\$0.00	
PRINTING	\$0.00	
MEMBERSHIP FEES	\$75.00	
		<u>\$136,291.00</u>
CLOSING BALANCE JUNE 30, 2004		<u>(\$37,555.00)</u>

**SCHEDULES A & B - BOSTON OFFICE  
JANUARY 1 - JUNE 30, 2004**

**SCHEDULE "A"**

OPENING BALANCE JANUARY 1, 2004	\$82,379.00	
FUNDS RECEIVED FROM BERMUDA	<u>\$364,732.00</u>	
		\$447,111.00

**SCHEDULE "B"**

SALARIES	\$163,910.00	
OTHER PERSONNEL COSTS	\$65,226.00	
TRAINING	\$199.00	
TRAVEL & ENTERTAINMENT	\$53,906.00	
TELEPHONE/POSTAGE/SHIPPING	\$20,107.00	
PROFESSIONAL SERVICES	\$16,739.00	
OFFICE & EQUIPMENT RENTALS	\$50,607.00	
OFFICE & EQUIPMENT REPAIRS	\$514.00	
OFFICE & PROPERTY INSURANCE	\$3,592.00	
ELECTRICITY	\$375.00	
SUPPLIES & EQUIPMENT	\$10,662.00	
SPECIAL SALES PROMOTIONS	\$0.00	
PRINTING	\$755.00	
MEMBERSHIPS	\$347.00	
		<u>\$386,939.00</u>
CLOSING BALANCE JUNE 30, 2004		<u>\$60,172.00</u>

**SCHEDULES A & B - ATLANTA OFFICE  
JANUARY 1 - JUNE 30, 2004**

**SCHEDULE "A"**

OPENING BALANCE JANUARY 1, 2004	\$132,384.00	
FUNDS RECEIVED FROM BERMUDA	<u>\$344,782.00</u>	
		\$477,166.00

**SCHEDULE "B"**

SALARIES	\$151,766.00	
OTHER PERSONNEL COSTS	\$63,830.00	
TRAINING	\$4,228.00	
TRAVEL & ENTERTAINMENT	\$44,417.00	
TELEPHONE/POSTAGE/SHIPPING	\$20,741.00	
PROFESSIONAL SERVICES	\$11,404.00	
OFFICE & EQUIPMENT RENTALS	\$34,477.00	
OFFICE & EQUIPMENT REPAIRS	\$642.00	
OFFICE & PROPERTY INSURANCE	\$0.00	
ELECTRICITY	\$0.00	
SUPPLIES & EQUIPMENT	\$11,086.00	
PRINTING	\$2,127.00	
SPECIAL PROMOTIONS	\$47,502.00	
MEMBERSHIP FEES	<u>\$100.00</u>	
		<u>\$392,320.00</u>
CLOSING BALANCE JUNE 30, 2004		<u>\$84,846.00</u>

**SCHEDULES A & B - NEW YORK OFFICE  
JANUARY 1 - JUNE 30, 2004**

**SCHEDULE "A"**

OPENING BALANCE JANUARY 1, 2004	\$807,642.00	
FUNDS RECEIVED FROM BERMUDA	<u>\$1,935,664.00</u>	\$2,743,306.00

**SCHEDULE "B"**

SALARIES	\$538,942.00	
OTHER PERSONNEL COSTS	\$328,729.00	
TRAVEL & ENTERTAINMENT	\$135,089.00	
TRAINING	\$9,568.00	
TELEPHONE/POSTAGE/SHIPPING	\$133,221.00	
PROFESSIONAL SERVICES	\$226,434.00	
OFFICE & EQUIPMENT RENTALS	\$188,622.00	
OFFICE & EQUIPMENT REPAIRS	\$33,831.00	
OFFICE & PROPERTY INSURANCE	\$3,197.00	
ELECTRICITY	\$0.00	
SUPPLIES & EQUIPMENT	\$133,405.00	
SPECIAL SALES PROMOTIONS	\$668,754.00	
PRINTING	\$29,468.00	
MEMBERSHIP	\$5,591.00	
		\$2,434,851.00
CLOSING BALANCE JUNE 30, 2004		<u>\$308,455.00</u>

BERMUDA DEPARTMENT OF TOURISM  
PUBLICATIONS DISTRIBUTED  
JANUARY 1 - JUNE 30, 2004

<u>Quantity</u>	<u>Publication</u>	<u>Publisher</u>
40673	Where To Stay In Bermuda	Evoke, Canada
35863	Bermuda Travel Tips	Island Press Ltd., Bermuda
17030	Bermuda Golfers Guide	Acme Printing, MA
10000	Summer Hotel Rate Sheet	Hart Repro, New York
4200	Fall to Spring Rate Sheet	Hart Repro, New York
7330	Bermuda East To West	Island Press Ltd., Bermuda
	Bermuda Blue Books	Bermuda Press, Bermuda
50126	Handy Reference Map	Island Press Ltd., Bermuda
24005	Bermuda Pink Sand Bags	Kinney Associates, NJ
7500	Bermuda Shell Brochures	Island Press Ltd., Bermuda
13140	Bermuda Secrets	Bermuda Press, Bermuda
21600	Bermuda Postcards	Print Atlantic
16370	Bermuda Plastic Bags	Amco Plastics, NY
15833	Important Notice Flyers	Moore-Wallace, Cranbury, NJ
22914	2003/04 Wedding & Honeymoon Guide	CNBG, OH
500	Bermuda Festival	Advark, Canada
4055	Bermuda Wreck & Diving	Bermuda Press, Bermuda
637	Meeting & Incentive Planners Guide	Bermuda Press, Bermuda
11813	Activities Information Sheets	Hart Repro, New York
4060	Bermuda Crayola Coloring Book	Binney & Smith, PA
9040	Bermuda Crayola Crayons	Binney & Smith, PA
12	Bermuda Bike Poster	Print Atlantic, Canada
18	Bermuda Golf Poster	Print Atlantic, Canada
24	Bermuda Map Poster	Print Atlantic, Canada
15	Bermuda Beach Poster	Acme Printing, MA
16	Bermuda Snorkeling Poster	Acme Printing, MA