

Furnish this exhibit for EACH foreign principal listed in an initial statement
and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant Development Cancellors International LTD 461 Park Ave South 9th Floor NY, NY 10016		2. Registration No. 4777
3. Name of foreign principal Government of Western Australia	4. Principal address of foreign principal Box 7734 Perth 6050	

5. Indicate whether your foreign principal is one of the following type:

- Foreign government
- Foreign political party
- Foreign or domestic organization: If either, check one of the following:
 - Partnership
 - Corporation
 - Association
 - Committee
 - Voluntary group
 - Other (specify) _____
- Individual—State his nationality _____

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6. If the foreign principal is a foreign government, state:

- a) Branch or agency represented by the registrant.
- b) Name and title of official with whom registrant deals.

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7. If the foreign principal is a foreign political party, state:

- a) Principal address
- b) Name and title of official with whom the registrant deals.
- c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

- a) State the nature of the business or activity of this foreign principal

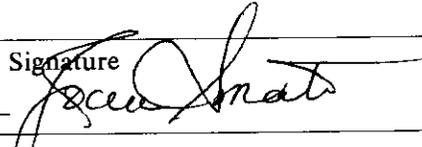
b) Is this foreign principal

- Owned by a foreign government, foreign political party, or other foreign principal Yes No
- Directed by a foreign government, foreign political party, or other foreign principal Yes No
- Controlled by a foreign government, foreign political party, or other foreign principal Yes No
- Financed by a foreign government, foreign political party, or other foreign principal Yes No
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal Yes No
- Subsidized in part by a foreign government, foreign political party, or other foreign principal Yes No

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

Promote investments in Western Australia

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Date of Exhibit A	Name and Title	Signature
11/15/99	JOAO ANATO CONTROLLER	

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
Development Counsellors International LTD	Government of Western Australia

Check Appropriate Boxes:

- The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
- There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Develop a database of Potential investors

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U.S. DEPARTMENT OF JUSTICE
FEB 15 11 21 AM '84

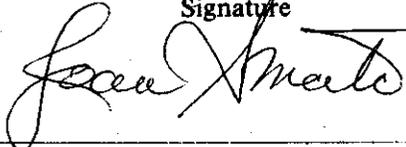
5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

see #4

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?¹
Yes No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

see #4

Date of Exhibit B	Name and Title	Signature
11/15/99	JOAN AMATO CONTROLLER	

¹Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.



**CONTRACT AND
MANAGEMENT
SERVICES**

Your Ref :
Our Ref : CT 0036/99
Enquiries : Jeff Hunneybun
Telephone : (08) 9222 5492
E-Mail : jeffhunnybun@cams.wa.gov.au

Department of Contract and
Management Services
Dumas House
2 Havelock Street
West Perth WA 6005
Tel: (08) 9222 5555
Fax: (08) 9222 5055
www.cams.wa.gov.au

Mr M Illingworth
Development Counsellors International
12th Floor
461 Park Avenue South
NEW YORK NY 10016

Dear Mr Illingworth

**ADVICE OF ACCEPTANCE OF OFFER
FOR REQUEST FOR TENDER RFT 3699
FOR THE PROVISION OF DEVELOP A DATABASE OF POTENTIAL INVESTORS FOR
WESTERN AUSTRALIA**

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Contract and Management Services (CAMS) is pleased to accept your offer dated March 24, 1999 for the above Request for Tender. Acceptance of this offer constitutes a contract between Development Counsellors International and the Chief Executive Officer of the Department of Contract and Management Services.

The contract is to Develop a Database of Potential Investors for Western Australia on behalf of the Department of Commerce and Trade.

The following details have been accepted

Price: As attached.

Payment Details: Invoices are to be sent to Department of Commerce and Trade

Yours sincerely,

Rod Alderton
MANAGER
CLIENT ADVISORY SERVICES
Under Authority from the
Chief Executive Officer

2 June, 1999

RECEIVED
DEPARTMENT OF COMMERCE AND TRADE
18 JUN 1999 11:28 AM



**ADVICE OF ACCEPTANCE OF OFFER
FOR REQUEST FOR TENDER RFT 3699
FOR THE PROVISION OF DEVELOP A DATABASE OF POTENTIAL INVESTORS FOR
WESTERN AUSTRALIA**

Fees Schedule

Stage 1	\$12,800 (US)
Stage 2 (per company)	\$ 9,600 (US)
Stage 3 (per interview)	\$ 9,600 (US)

Payment Schedule

- a. Payment shall be made in installments at the outset of an agreement and then upon completion of the major phases of the project.
- b.
 1. Upon execution of an engagement agreement, DCI shall be paid 10% of the total professional fees.
 2. For each subsequent stage of the program, DCI shall be paid 30%:
- c. *Ad hoc consulting rates:*
 1. Andy Levine, President \$200.00 Per Hour (US)
 2. Montieth Illingworth, Vice President \$175.00 Per Hour (US)
 3. Melissa Hunter, Account Executive \$85.00 Per Hour (US)