

Furnish this exhibit for EACH foreign principal listed in an initial statement  
and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant  
Dickstein, Shapiro & Morin  
2101 I. Street, N.W.  
Washington, D.C. 20037

2. Registration No.  
3028

3. Name of foreign principal  
Toshiba Corporation

4. Principal address of foreign principal  
1-1, Shibaura 1-Chome  
Minato-Ku, Tokyo 105, Japan

5. Indicate whether your foreign principal is one of the following type:

Foreign government

Foreign political party

Foreign or  domestic organization: If either, check one of the following:

Partnership

Committee

Corporation

Voluntary group

Association

Other (specify) \_\_\_\_\_

Individual—State his nationality \_\_\_\_\_

6. If the foreign principal is a foreign government, state:

N/A

a) Branch or agency represented by the registrant.

b) Name and title of official with whom registrant deals.

7. If the foreign principal is a foreign political party, state:

a) Principal address

N/A

b) Name and title of official with whom the registrant deals.

c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

Toshiba Corporation is a Japanese corporation engaged in the manufacture  
and distribution of electrical and electronic products and systems.

b) Is this foreign principal

- Owned by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Directed by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Controlled by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Financed by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Subsidized in part by a foreign government, foreign political party, or other foreign principal ..... Yes  No

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

The stock of Toshiba Corporation is publicly traded in Japan, and, to the best of knowledge of registrant, the majority of the equity of Toshiba Corporation is owned by non-U.S. individuals and institutions. For this reason, registrant believes that Toshiba Corporation is majority-owned and through such stock ownership, directed, controlled and financed, by foreign principals.

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it. N/A

Date of Exhibit A  
July 2, 1987

Name and Title  
G. Joseph Minetti, Partner

Signature  
*G. Joseph Minetti*

**INSTRUCTIONS:** A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

| Name of Registrant         | Name of Foreign Principal |
|----------------------------|---------------------------|
| Dickstein, Shapiro & Morin | Toshiba Corporation       |

Check Appropriate Boxes:

- The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit. Contract between Registrant and Mudge Rose Guthrie Alexander & Ferdon acting on behalf of Toshiba Corporation will be provided when it\*/
- There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Registrant is to represent Toshiba Corporation with respect to proposed U.S. legislative and administrative actions or sanctions related to Toshiba Machine Co., Ltd.'s involvement in the export of high-technology equipment to the Soviet Union. Registrant is to advise Toshiba with respect to the proposed actions or sanctions and the development of Toshiba's position. Registrant's representation will also include the discussion of the issues and Toshiba's position with appropriate U.S. agencies, legislators, and officials, as well as with the press and other persons or firms affected by the proposed action or sanctions, including Government of Japan agencies and officials.

\*/ becomes available.

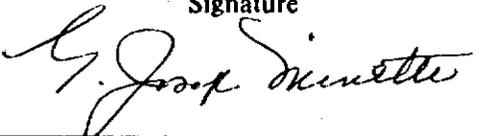
5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

See response to Item 4

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?<sup>1</sup>  
Yes  No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

See response to Item 4

| Date of Exhibit B | Name and Title             | Signature   |
|-------------------|----------------------------|---|
| July 2, 1987      | G. Joseph Minetti, Partner |  |

<sup>1</sup>Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.