

EXHIBIT A  
TO REGISTRATION STATEMENT

Under the Foreign Agents Registration Act of 1938, as amended

Furnish this exhibit for EACH foreign principal listed in an initial statement  
and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant Robinsons Inc. P.O. Box 7725 Orlando, Florida 32854		2. Registration No.  3110
3. Name of foreign principal Cayman Islands Department of Tourism	4. Principal address of foreign principal Grand Cayman British West Indies	

5. Indicate whether your foreign principal is one of the following type:

- Foreign government
- Foreign political party
- Foreign or  domestic organization: If either, check one of the following:
  - Partnership  Committee
  - Corporation  Voluntary group
  - Association  Other (specify) \_\_\_\_\_
- Individual - State his nationality \_\_\_\_\_

6. If the foreign principal is a foreign government, state:

- a) Branch or agency represented by the registrant.  
Department of Tourism
- b) Name and title of official with whom registrant deals.  
Mr. Eric Bergstrom, Director

7. If the foreign principal is a foreign political party, state:

- Not Applicable
- a) Principal address
- b) Name and title of official with whom the registrant deals.
- c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

- Not Applicable
- a) State the nature of the business or activity of this foreign principal

TERMINATED  
DATE 12-4-82

b) Is this foreign principal  
Not Applicable

Owned by a foreign government, foreign political party, or other foreign principal . . . . Yes  No

Directed by a foreign government, foreign political party, or other foreign principal . . . . Yes  No

Controlled by a foreign government, foreign political party, or other foreign principal . . . . Yes  No

Financed by a foreign government, foreign political party, or other foreign principal . . . . Yes  No

Subsidized in whole by a foreign government, foreign political party, or other foreign principal . . . . . Yes  No

Subsidized in part by a foreign government, foreign political party, or other foreign principal . . . . . Yes  No

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

Not Applicable

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Not Applicable

Date of Exhibit A May 16, 1980	Name and Title Perry W. Sears Secretary/Treasurer	Signature <i>Perry W. Sears</i>
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UNITED STATES DEPARTMENT OF JUSTICE  
Washington, D.C. 20530

EXHIBIT B

TO REGISTRATION STATEMENT  
Under the Foreign Agents Registration Act  
of 1938, as amended

RECEIVED  
JUN 13 10 42 AM '80  
REGISTRATION UNIT  
INTERNAL SECURITY  
SECTION  
CRIMINAL DIVISION

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
ROBINSONS INC.	Cayman Islands Department of Tourism

Check Appropriate Boxes:

- The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
  - There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
  - The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.
4. Describe fully the nature and method of performance of the above indicated agreement or understanding.  
Please see each contract for detailed description of services we are providing.

TERMINATED  
DATE 12-4-82

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

We are gathering data from the Foreign Principal's Embarkation/Debarkation forms, prepared by visitors to the Cayman Islands, in order to assist their tourist officials in developing new and improved tourist promotional methods. For additional details, see attached contracts.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?<sup>1/</sup> Yes  No

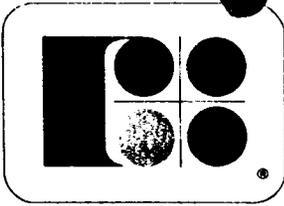
See Explanation below

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Robinsons Inc. does not believe that the activity described in Paragraph 5, immediately above, constitutes "Political Activity" as defined in Section 1(0) of the Act.

Date of Exhibit B	Name and Title	Signature
May 16, 1980	Perry W. Sears Secretary/Treasurer	<i>Perry W. Sears</i>

<sup>1/</sup> Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.



**Robinsons Inc.**

RECEIVED  
 DEPARTMENT OF JUSTICE  
 JUN 3 10 42 AM '80  
 Marketing Services to the Travel Industry  
 REGISTRATION UNIT  
 INTERNAL SECURITY  
 COMMUNICATIONS SECTION

**ROBINSONS, INC.**

**MAR 20 1978**

Cayman Islands Department of Tourism  
 Grand Cayman  
 British West Indies  
  
 Attn: Mr. Eric Bergstrom  
 Director

DATE March 15, 1978

THIS QUOTATION IS EFFECTIVE FOR 14 DAYS AFTER ABOVE DATE IF YOU WISH TO PLACE AN ORDER AFTER THAT TIME PLEASE REQUEST A CONFIRMATION OR A NEW QUOTATION.

QUANTITY	DESCRIPTION	UNIT PRICE	TOTAL
	One (1) market survey of embarkation/disembarkation card data on all non-resident stopover visitors to the Cayman Islands between <u>December</u> , 1978 and <u>November</u> , 1980 (24 months) including all system design, programing, computing, and the preparation of monthly market summaries as outlined on the attached sheets. . . . .	(U.S.)	\$20,112.00
<p><b>TERMS:</b> \$2,112.00 (U.S.) payable upon signature of this agreement, \$750.00 (U.S.) payable the first day of each month for 24 consecutive months beginning <u>December 1</u>, 1978. All authorized travel and related expenses to be billed to purchaser, payable upon invoicing.</p>			

TAX EXEMPT #

SUBJECT TO STANDARD CONDITIONS GOVERNING ALL FORMS OF PRINTING AS LISTED ON REVERSE SIDE THIS QUOTATION IS SUBJECT TO ACCEPTANCE IN WRITING BY AN AUTHORIZED OFFICER GRABENT OF ROBINSONS INC. AT ITS HOME OFFICE IN ORLANDO FLORIDA AND SHALL BECOME EFFECTIVE AND BINDING ONLY WHEN A SIGNED COPY OF

THIS AGREEMENT IS MAILED TO PURCHASER ALL ORDERS F O B ORLANDO FLORIDA UNLESS OTHERWISE STATED IN WRITING ALL PRICES QUOTED HEREIN ARE PAYABLE IN U.S. DOLLARS WITH CHECKS DRAFTS ETC. DRAWN ON A U.S. BANK COSTS OF COLLECTING FOREIGN CHECKS DRAFTS ETC. WILL BE BILLED TO PURCHASER

THE UNDERSIGNED AGREES TO PAY THE AMOUNT OF U.S. \$ FOR THE PURCHASE OF PRINTING OR SERVICES UNDER THE TERMS AND CONDITIONS SET FORTH ABOVE. OVER RUNS OR UNDER RUNS NOT TO EXCEED 10 PER CENT OF THE AMOUNT SHALL CONSTITUTE AN ACCEPTABLE DELIVERY AND THE EXCESS OR DEFICIENCY SHALL BE CHARGED OR CREDITED TO THE CUSTOMER PROPORTIONATELY. UNDERSIGNED FURTHER AGREES TO PAY ANY AND ALL STATE OR LOCAL SALES OR EXCISE TAXES, WHERE APPLICABLE, ON THE MATERIAL COVERED BY THIS ORDER AND FURTHER AGREES TO ACCEPT BILLING FOR AND PAY SUCH TAXES OR TO FURNISH SATISFACTORY EVIDENCE OF EXEMPTION.

*Jim Pepperdine*  
 (SALES REPRESENTATIVE)  
 THE UNDERSIGNED AGREES BY ACCEPTANCE OF THIS BID TO FURNISH THE ITEMS ABOVE IN THE QUANTITIES AND AT PRICES INDICATED AND IN THE AMOUNT AUTHORIZED ABOVE THE SIGNATURE OF THE PURCHASER. SUCH MATERIAL AND SERVICE SHALL BE FURNISHED IN EXACT ACCORDANCE WITH SPECIFICATIONS STATED HEREIN UNLESS EXCEPTIONS ARE SPECIFICALLY NOTED ABOVE AT THE TIME OF SIGNING THIS CONTRACT.

ACCEPTED ON March 16, 1978  
 (DATE)  
 PURCHASER CAYMAN ISLANDS DEPT. OF TOURISM  
 BY *Eric Bergstrom*  
 TITLE Mr. Eric Bergstrom  
Director

ACCEPTED BY  
**Robinsons Inc.**  
 By John E. Robinson, Jr. Date March 20 1978  
President

TERMINATED  
 DATE 12/2/77

GIVE CORRECT SHIPPING ADDRESS

DELIVERY OF THE FINISHED WORK BY US TO A COMMON CARRIER WILL CONSTITUTE FINAL DELIVERY OF WORK. IN THE EVENT THAT NO SELECTION OF CARRIER IS MADE BY CUSTOMER, CUSTOMER AGREES TO ACCEPT METHOD OF SHIPMENT DESIGNATED BY SHIPPER.

## STANDARD CONDITIONS GOVERNING ALL FORMS OF PRINTING

1. Orders regularly entered cannot be cancelled except upon terms that will compensate printer against loss.

2. Experimental Work performed at customer's request, such as sketches, drawings, composition, plates (including lithographic plates), presswork and materials shall be charged for at current rates.

3. Sketches, Copy, Dummies, and all preparatory work, created or furnished by the printer, shall remain his exclusive property and no use of same shall be made, nor may ideas obtained therefrom be used, except upon compensation to be determined by the printer. Art Work, Type, Plates (including lithographic plates), engravings, electrotypes, negatives, positives and other items when supplied by the printer shall remain his exclusive property, unless otherwise agreed in writing.

4. Alterations. Proposals are only for work according to the original specifications. If through customer's error, or change of mind, work has to be done a second time or more, such extra work will carry an additional charge, at current rates, for the work performed.

5. Standing Type Matter. Plates (including lithographic plates), and negatives will not be held after completion of the order except by special agreement and charge therefor.

6. Proofs. Proofs will be submitted with original copy except in those cases where customer specifically releases printer from responsibility for error. Corrections, if any, to be made thereon and to be returned marked "O.K." or "O.K. with corrections" and signed with name or initials of person duly authorized to approve same. If revised proofs are desired, at expense of customer, request must be made when proof is returned. Printer is not responsible for errors if work is printed as per customer's O.K. An extra charge will be made for press proofs, unless the customer is present when the form is made ready on the press, so that no press time is lost. Presses standing awaiting O.K. of customer will be charged at current rates for the time so consumed. One press proof of process color jobs will normally be made at no extra charge if at least ten (10) color photos in said jobs are new separations, and in other instances only if specifically stated. Because of the difference in equipment and conditions between the color proofing and the pressroom operations, a reasonable variation in color between color proofs and the completed job shall constitute an acceptable delivery.

7. Verbal Instructions. The printer specifically disclaims any responsibility for following verbal instructions regarding any portions of the printing and preparation covered by this contract. Printer will accept liability only for verbal instructions which have been reduced to writing and transmitted to the printer and acknowledged by him prior to the production of the job.

8. Delivery. Unless otherwise specified the price quoted is for a single shipment, F.O.B. factory. All proposals are based on continuous uninterrupted delivery of complete order, unless specifications distinctly state otherwise. Title for finished work shall pass to the customer upon delivery to carrier at shipping point, or upon mailing of invoices for finished work, whichever occurs first.

9. Customer's Property. It is understood that the gratuitous storage of customer's property is solely for the benefit of the customer, and is performed at customer's request. All customer's property so stored is at customer's risk, and the printer is not responsible for any loss or damage thereto caused by fire, water leakage, theft, negligence, insects, rodents, or any cause beyond the printer's control.

10. Terms: Net cash, unless otherwise provided in writing and made a part of this contract. All accounts not paid within ten (10) days from the date of billing will be charged interest at the rate of 1 1/2% per month or an annual percentage rate of 18%. Customer agrees to pay any Attorney's fees or

other expenses, legal or otherwise, incurred in collection of monies on this order upon failure of customer to pay as agreed. Claims regarding delivery, quantities, quality, changes (either authorized or not authorized) if any, or claims made for any other reasons, must be made in writing within five (5) days after receipt of any or all parts of any job. Failure to make such claim within the stated period shall constitute irrevocable acceptance and an admission that they fully comply with terms, conditions and specifications. Printer's liability shall be limited to stated selling price of any defective goods, and shall in no event include special or consequential damages, including profits, (or profits lost) As security for payment of any sum due or to become due under terms of any Agreement, printer shall have the right, if necessary, to retain possession of and shall have a lien on all customer property in printer's possession including work in process and finished work. The extension of credit or the acceptance of notes, trade acceptances or guarantee of payment shall not affect such security interest and lien. No verbal agreement of any kind shall serve to contradict the above. All sums payable under this contract are payable at the printer's address in Orlando, Orange County, Florida, and customer waives the right to be sued in the county of his residence. Further, all sums payable are to be made in U.S. dollars with checks, drafts, etc., drawn on a U.S. bank. Any costs incurred by printer in effecting collection of payments made in any other manner will be charged to client.

11. Repairs, changes, trimming, mortising, anchoring, special proofing or similar work required on materials which are furnished by the customer, including but not limited to, drawings, engravings, electrotypes and negatives, shall be billed at current market rates.

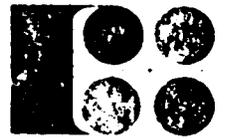
12. Customer Furnishing Materials. Materials or components used in production, including paper stock, furnished by the customer shall be properly packed, free from dirt, grit, torn sheets, bad splices, etc., and of proper quality for printing requirements. Additional cost due to delays or impaired production on account of improper packing or quality shall be charged to the customer. In event customer furnishes materials, full quantity will be guaranteed only when sufficient materials are provided to allow for normal makeready and/or spoilage. No shortage of quantity will be made up by printer unless specified in original order. Responsibility for quality of product will not be assumed by the printer when customer furnishes any portion of the materials used in the production of the printed order. Due to technical problems involved in manufacture, lithographers will not accept negatives, positives or press plates from customers.

13. Unless otherwise specified, the printer shall use such style, type, size, and composition as, in his discretion, seems to be in the best interest of the customer.

14. Prices quoted are based on straight time work. Overtime work caused by customer's failure to meet deadline, delay in turning in copy, proofs, or other materials necessary to complete the work within the time specified shall be charged for at current overtime rates, over and above the price quoted herein.

15. The customer shall be exclusively responsible for and shall indemnify the printer against liability for all claims made by reason of the printing and/or publication of words, pictures, or art work. Buyer shall defend at his own cost any suit which may be brought against the printer or any of his representatives on account of any such use and shall pay all expenses, costs, attorney fees, and damages arising from such suits.

16. This contract shall be governed and construed in accordance with the law of the State of Florida.



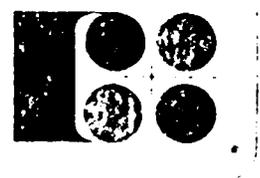
CAYMAN ISLANDS DEPARTMENT OF TOURISM

I. ITEM ANALYSIS

The attached contract includes provision for processing the following statistical information on every non-resident stopover visitor to the Cayman Islands during the 24 month period, subject to availability:

- A. Zip code of residence
- B. Country of residence
- C. Age
- D. Port of embarkation
- E. Carrier
- F. Purpose of visit
- G. Address in the Cayman Islands
- H. Occupation
- I. Number of previous visits -
- J. Length of stay
- K. Date of arrival
- L. Sex
- M. Port of entry

It is acknowledged that some of the above items are currently unavailable from the existing embarkation/dise embarkation card and that modification of this list may be dictated by the format selected for the new E/D card.

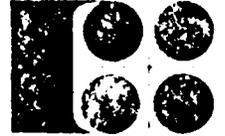


II. DATA PREPARATION AND REPORTING

Twenty-four (24) monthly reports will be prepared on all items listed in I. Each report will contain data tables featuring the absolute counts and corresponding percentage calculations on all items. Year-to-date comparison figures will also be provided.

All zip codes will be analyzed by areas of dominant influence (ADI's) to provide a clear picture of which media areas should be targeted in promotion.

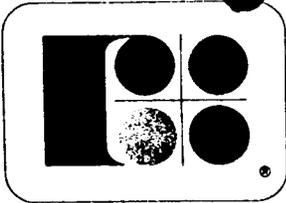
Annual summaries will be prepared at the end of the 12th and 24th months. These summaries will contain data tables featuring the absolute counts and corresponding percentage calculations on all items processed during the 12-month period. Annual summaries will also include cross-tabulations of arrival date by ADI, purpose of visit by ADI, length of stay by ADI, arrival date by carrier, and any other data combinations requested by the Cayman Islands Tourist Board.



### III. DATA FILE MAINTANENCE AND STORAGE

All embarkation/disembarkation data will be stored on magnetic tape, with data diskettes returned to the Cayman Islands Tourist Board upon completion of disk to tape transfer.

Data tapes will remain the property of the Cayman Islands Tourist Board. Access to the information stored on tape will be available only to the contracting party and/or his authorized representative(s).



**Robinsons Inc.**

Marketing Services to the Travel / Hospitality / Leisure Industries

MAY 4 1978

Cayman Islands Tourist Board  
 P.O. Box 67  
 Grand Cayman Island  
 British West Indies

DATE March 23, 1978

THIS QUOTATION IS EFFECTIVE FOR 14 DAYS AFTER ABOVE DATE. IF YOU WISH TO PLACE AN ORDER AFTER THAT TIME PLEASE REQUEST A CONFIRMATION OR A NEW QUOTATION.

5455

CA995

805601

QUANTITY	DESCRIPTION	UNIT PRICE	TOTAL
	Design, creative, typesetting, and production of camera ready mechanicals to be used in the production of printing 3½" x 8½", three part carbon immigration forms. . . . .		\$250.00

*Handwritten initials and date: 5/15/78*

TAX EXEMPT \*

SUBJECT TO STANDARD CONDITIONS GOVERNING ALL FORMS OF PRINTING AS LISTED ON REVERSE SIDE THIS QUOTATION IS SUBJECT TO ACCEPTANCE IN WRITING BY AN AUTHORIZED OFFICER OR AGENT OF ROBINSONS INC. AT ITS HOME OFFICE IN ORLANDO FLORIDA AND SHALL BECOME EFFECTIVE AND BINDING ONLY WHEN A SIGNED COPY OF

THIS AGREEMENT IS MAILED TO PURCHASER. ALL ORDERS F.O.B. ORLANDO FLORIDA. UNLESS OTHERWISE STATED IN WRITING ALL PRICES QUOTED HEREIN ARE PAYABLE IN U.S. DOLLARS WITH CHECKS, DRAFTS, ETC. DRAWN ON U.S. BANK. COSTS OF COLLECTING FOREIGN CHECKS, DRAFTS, ETC. SHALL BE BILLED TO PURCHASER.

THE UNDERSIGNED AGREES TO PAY THE AMOUNT OF U.S. \$ FOR THE PURCHASE OF PRINTING OR SERVICES UNDER THE TERMS AND CONDITIONS SET FORTH ABOVE. OVER RUNS OR UNDER RUNS NOT TO EXCEED 10 PER CENT OF THE AMOUNT SHALL CONSTITUTE AN ACCEPTABLE DELIVERY AND THE EXCESS OR DEFICIENCY SHALL BE CHARGED OR CREDITED TO THE CUSTOMER PROPORTIONATELY. UNDERSIGNED FURTHER AGREES TO PAY ANY AND ALL STATE OR LOCAL SALES OR EXCISE TAXES, WHERE APPLICABLE, ON THE MATERIAL COVERED BY THIS ORDER AND FURTHER AGREES TO ACCEPT BILLING FOR AND PAY SUCH TAXES OR TO FURNISH SATISFACTORY EVIDENCE OF EXEMPTION.

*Signature: Jim Pepperdine*  
 (SALES REPRESENTATIVE)  
 THE UNDERSIGNED AGREES BY ACCEPTANCE OF THIS BID TO FURNISH THE ITEMS ABOVE IN THE QUANTITIES AND AT PRICES INDICATED AND IN THE AMOUNT AUTHORIZED ABOVE THE SIGNATURE OF THE PURCHASER. SUCH MATERIAL AND SERVICE SHALL BE FURNISHED IN EXACT ACCORDANCE WITH SPECIFICATIONS STATED HEREIN UNLESS EXCEPTIONS ARE SPECIFICALLY NOTED ABOVE AT THE TIME OF SIGNING THIS CONTRACT.

ACCEPTED ON APRIL 25, 1978  
 (DATE)  
 PURCHASER CAYMAN ISLAND TOURIST BOARD  
 BY *[Signature]*  
 TITLE DIRECTOR OF TOURISM

ACCEPTED BY \_\_\_\_\_  
**Robinsons Inc.**  
 By *[Signature]*  
**John E. Robinson Jr. Pres.** Date 5/11/78

GIVE CORRECT SHIPPING ADDRESS

DELIVERY OF THE FINISHED WORK BY US TO A COMMON CARRIER WILL CONSTITUTE FINAL DELIVERY OF WORK. IN THE EVENT THAT NO SELECTION OF CARRIER IS MADE BY CUSTOMER, CUSTOMER AGREES TO ACCEPT METHOD OF SHIPMENT DESIGNATED BY SHIPPER.