

Furnish this exhibit for EACH foreign principal listed in an initial statement  
and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant Hill and Knowlton, Inc. 901 31st Street, N.W. - Wash. Harbour, Washington, DC 20007	2. Registration No. 3301
3. Name of foreign principal Fisheries Council of Canada	4. Principal address of foreign principal #505-77 Metcalfe Street Ottawa, Ontario K10 5L6 CANADA

5. Indicate whether your foreign principal is one of the following type:

- Foreign government
- Foreign political party
- Foreign or  domestic organization: If either, check one of the following:
  - Partnership
  - Corporation
  - Association
  - Committee
  - Voluntary group
  - Other (specify) \_\_\_\_\_
- Individual—State his nationality \_\_\_\_\_

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6. If the foreign principal is a foreign government, state:

- a) Branch or agency represented by the registrant. N/A
- b) Name and title of official with whom registrant deals.

7. If the foreign principal is a foreign political party, state:

- a) Principal address N/A
- b) Name and title of official with whom the registrant deals.
- c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

- a) State the nature of the business or activity of this foreign principal  
Foreign principal is a non-profit fisheries industries trade association representing its membership to assist and promote the interests and well-being of the commercial fishing industry.

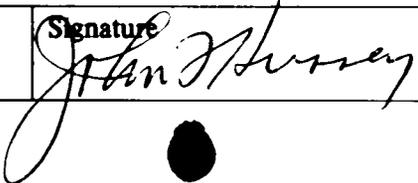
**b) Is this foreign principal**

- Owned by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Directed by a foreign government, foreign political party, or other foreign principal..... Yes  No
- Controlled by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Financed by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes  No
- Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes  No

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Foreign principal is a non-profit trade association supported by funds from its seven member associations, directly representing vessel operators, processors and marketers of fishery products from Ontario, Quebec, New Brunswick, Prince Edward Island, Nova Scotia and Newfoundland.

Date of Exhibit A	Name and Title	Signature
5/11/87	John F. Hussey Exec. Vice President & Managing Director H&K/Washington Operations	

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
Hill and Knowlton, Inc.	Fisheries Council of Canada

Check Appropriate Boxes:

- The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.  
Note: Registrant will forward contract to the Justice Dept. PARA Unit when received.
- There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Registrant will handle public relations and public affairs work on behalf of the foreign principal. Registrant will charge the foreign principal a monthly minimum of US \$10,000 for hourly charges of the registrant's officers and staff participating on the account plus out-of-pocket expenses incurred. Out-of-pocket expenses will be billed at cost plus a 15% administrative handling fee on all expenses classified as "non-routine." Payments will be rendered within 30 days of invoicing. The agreement covers a period of one year, beginning about June 1, 1987, after which it continues indefinitely and either party may terminate by providing 60 days advance written notice to the other party.

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REGISTRATION UNIT

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Registrant will handle public relations/public affairs activities on behalf of the foreign principal including but not limited to media and government relations.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?<sup>1</sup>  
Yes  No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Registrant may contact by telephone, written correspondence or personal visits appropriate media representatives or officials of the Executive Branch or Congress in representing the public relations/public affairs interests of the foreign principal.

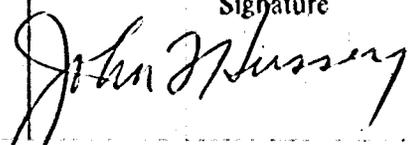
Date of Exhibit B

5/07/87

Name and Title

John F. Hussey  
Exec. Vice President  
& Managing Director  
H&K/Washington Operations

Signature



<sup>1</sup>Political activity as defined in Section 1(o) of the Act means the direct or indirect attempt to influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.