

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, dissemination report, copy of political propaganda or other document or information filed with the Attorney General under this act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of such documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. Finally, the Attorney General transmits an annual report to the Congress on the Administration of the Act which lists the names of all agents and the nature, sources and content of the political propaganda disseminated or distributed by them. This report is available to the public.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

*Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently.*

1. Name and address of registrant Hill and Knowlton, Inc. 420 Lexington Avenue, N.Y., N.Y., 10017		2. Registration No. 3301
3. Name of foreign principal Permanent Mission of Kuwait to the United Nations	4. Principal address of foreign principal 321 East 44th St. New York, N.Y. 10017	

5. Indicate whether your foreign principal is one of the following type:

- Foreign government
- Foreign political party
- Foreign or  domestic organization: If either, check one of the following:
  - Partnership
  - Corporation
  - Association
  - Committee
  - Voluntary group
  - Other (specify) \_\_\_\_\_
- Individual—State his nationality \_\_\_\_\_

6. If the foreign principal is a foreign government, state:

- a) Branch or agency represented by the registrant. Permanent Mission of Kuwait to the United Nations
- b) Name and title of official with whom registrant deals. HE Ambassador Mohammad A. Abulhasan

7. If the foreign principal is a foreign political party, state:

- a) Principal address
- b) Name and title of official with whom registrant deals.
- c) Principal aim

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N/A

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

N/A

b) Is this foreign principal

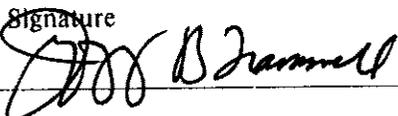
- Owned by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Directed by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Controlled by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Financed by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Subsidized in part by a foreign government, foreign political party, or other foreign principal ..... Yes  No

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

N/A

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

N/A

Date of Exhibit A 9/19/91	Name and Title Jeffrey Trammell Senior Vice President	Signature 
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**INSTRUCTIONS:** A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in triplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

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**Public Reporting Burden.** Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

Name of Registrant <b>Hill and Knowlton, Inc.</b>	Name of Foreign Principal <b>Permanent Mission of Kuwait to the United Nations</b>
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Check Appropriate Boxes:

- 1.  The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach three copies of the contract to this exhibit.
- 2.  There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach three copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- 3.  The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

**Registrant will provide public relations counsel.**

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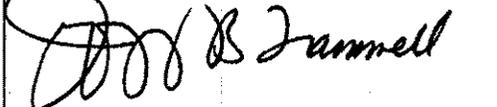
5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

See # 4.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?<sup>1</sup>  
Yes  No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

N/A

Date of Exhibit B	Name and Title	Signature
9/19/91	Jeffrey Trammell Senior Vice President	

<sup>1</sup>Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

Hill and Knowlton, Inc.  
International Public Relations Counsel  
420 Lexington Avenue  
New York, New York 10017  
212-697-5600

Donald C. Deaton  
Managing Director

September 18, 1991

HE Ambassador Mohammad A. Abulhasan  
Permanent Mission of Kuwait  
to the United Nations  
321 East 44th Street  
New York, NY 10017

Your Excellency:

This will serve as the agreement between Hill and Knowlton, Inc. ("H&K") and Permanent Mission of Kuwait to the United Nations ("Permanent Mission of Kuwait") pursuant to which H&K will serve Permanent Mission of Kuwait as public relations counsel.

1. Services

As counsel, H&K will:

- (a) Advise Permanent Mission of Kuwait management on public relations aspects of client's policies and problems;
- (b) Develop for client's approval, and implementation, a program designed to achieve client's communications objectives; and
- (c) Provide professional staff services as may be required to assist client in the implementation of its program.

2. Charges

- (a) At the time of signing of this agreement, client will pay H&K a non-refundable minimum deposit of \$37,500 towards staff time hours related to this assignment.\* H&K will apply staff time charges against these deposits until accrued staff time charges equal said deposits. Any additional H&K staff time charges will be billed at the completion of the assignment. Shortly after the end of the assignment, H&K will provide a final report of activities and submit its invoice for all staff time and expenses that have

\*It is understood that total charges shall not exceed \$75,000 for the services agreed upon *Per*

Permanent Mission of Kuwait  
to the United Nations  
Page 2

been incurred for approved activities. Should any of the deposit remain unexpended for this 30-day period, Hill and Knowlton agrees to negotiate with client as to the final disposition of these sums.

- (b) In addition to staff time charges, Permanent Mission of Kuwait will pay H&K the cost of all materials, services and rights obtained by H&K from third party suppliers on Permanent Mission of Kuwait's behalf, plus a 15 percent handling and administration fee on all such disbursements. In obtaining such materials, services and rights, H&K will act as agent for Permanent Mission of Kuwait as disclosed principal.
- (c) Permanent Mission of Kuwait will reimburse H&K for the cost of all routine out-of-pocket disbursements such as travel, local messengers, in-house photocopying and ordinary communications (telephone, fax and postage).
- (d) Permanent Mission of Kuwait will reimburse H&K for time of staff and expenses incurred in order to comply on Permanent Mission of Kuwait's behalf with the Foreign Agents Registration Act. It is understood that pursuant to such Act, H&K may be making reports of its activities to appropriate U.S. government regulatory agencies and that such reports will be available to the public.

3. Billing

H&K will invoice Permanent Mission of Kuwait for its fee (net of deposits) and out-of-pocket expenses from time-to-time or after the conclusion of the assignment. In the event final payment is not made within thirty (30) days from receipt, H&K will be entitled to charge Permanent Mission of Kuwait a late payment penalty of 1-1/2 percent per month on any overdue and unpaid balance. Permanent Mission of Kuwait agrees to reimburse H&K for all expenses (including reasonable attorneys' fees and disbursements) incurred in the collection of any overdue and unpaid invoices.

4. Records

H&K will maintain accurate records of all staff time work and out-of-pocket expenditures incurred on behalf of Permanent Mission of Kuwait, and, during the term of this agreement, and for one year thereafter, Permanent Mission of Kuwait may examine such records upon reasonable notice and during normal business hours. It is understood that the foregoing does not include H&K's salary data, overhead, and other internal H&K costs or non-billable expenses.

5. Confidentiality

H&K acknowledges its responsibility, both during and after the term of its appointment, to use all reasonable efforts to preserve the confidentiality of any proprietary or confidential information or data developed by H&K on behalf of Permanent Mission of Kuwait or disclosed by Permanent Mission of Kuwait to H&K. Notwithstanding the above, H&K's obligation to maintain the confidentiality of any such information that it maintains in its possession or control shall cease on the third anniversary of the termination of this agreement.

6. Indemnity

It is acknowledged that H&K cannot undertake to verify facts supplied to it by Permanent Mission of Kuwait or factual matters included in material prepared by H&K and approved by Permanent Mission of Kuwait. Accordingly, Permanent Mission of Kuwait agrees to indemnify and hold harmless H&K from and against any and all losses, claims, damages, expenses (including reasonable attorneys' fees and disbursements) or liabilities ("damages") which H&K may incur (i) as a result of any materials, releases, reports or information supplied to H&K by or on behalf of Permanent Mission of Kuwait or prepared by H&K and approved by Permanent Mission of Kuwait prior to its dissemination or broadcast; and (ii) except when attributable to H&K's failure to use due care, resulting from disputes between H&K and third parties related to and/or within the scope of this agreement. Permanent Mission of Kuwait shall similarly indemnify and hold H&K harmless in respect to any damages arising out of the nature or use of Permanent Mission of Kuwait's products or services.

7. Termination

H&K's appointment under this agreement shall be effective as of September 18, 1991 and continue thereafter through October 17, 1991. Upon termination of this agreement, provided that there is no outstanding indebtedness then owing by Permanent Mission of Kuwait to H&K, H&K shall transfer, assign and make available to Permanent Mission of Kuwait all property and materials in its possession or control belonging to Permanent Mission of Kuwait.

You agree that you will not employ, hire or retain, as an employee, agent, independent contractor or otherwise, any person employed by us for a period of one year after termination of this agreement.

8. Governing Law

This agreement will be governed and construed in accordance with the laws of the State of New York for contracts made and to be performed entirely in New York.

If you are in agreement with the above, would you kindly sign both copies of this letter in the space provided for that purpose below and return one copy to us for our records.

Sincerely yours,

HILL AND KNOWLTON, INC.

Ronald C. Peterson

Date: September 19, 1991

AGREED:

PERMANENT MISSION OF KUWAIT TO THE  
UNITED NATIONS

[Signature]

Date: September 19, 1991

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DEPUTY ASSISTANT  
SECRETARY FOR  
OPERATIONS