

For Six Month Period Ending FEB 1 1987  
(Insert date)

Name of Registrant  
Korea Economic Institute

Registration No.  
3327

Business Address of Registrant  
1030 15th Street, NW, Suite 662  
Washington, DC 20005

I-REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

- |                       |                              |  |
|-----------------------|------------------------------|--|
| (1) Residence address | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |
| (2) Citizenship       | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |
| (3) Occupation        | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |

(b) If an organization:

- |                          |                              |  |
|--------------------------|------------------------------|--|
| (1) Name                 | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |
| (2) Ownership or control | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |
| (3) Branch offices       | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |

2. Explain fully all changes, if any, indicated in item 1.

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes  No

If yes, furnish the following information:

Name	Position	Date Connection Ended
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4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?  
Yes  No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
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5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?  
Yes  No

If yes, identify each such person and describe his services.

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6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes  No

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
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7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes  No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
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## II—FOREIGN PRINCIPAL

(PAGE 3)

8. Has your connection with any foreign principal ended during this 6 month reporting period? Yes  No

If yes, furnish the following information:

*Name of foreign principal*

*Date of Termination*

- 
9. Have you acquired any new foreign principal<sup>1</sup> during this 6 month reporting period? Yes  No

If yes, furnish following information:

*Name and address of foreign principal*

*Date acquired*

- 
10. In addition to those named in Items 8 and 9, if any, list the foreign principals<sup>1</sup> whom you continued to represent during the 6 month reporting period.

Korea Development Institute

## III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes  No

If yes, identify each such foreign principal and describe in full detail your activities and services:

Korea Development Institute  
see Attachments 1 & 2

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<sup>1</sup>The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 206.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity<sup>2</sup> as defined below?  
Yes  No

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

Korea Development Institute

see Attachments 1 & 2

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13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes  No

If yes, describe fully.

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<sup>2</sup>The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

## IV—FINANCIAL INFORMATION

## 14. (a) RECEIPTS—MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes  No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.<sup>3</sup>

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
10/22/86	Korea Development Inst.	Funding for Projects as defined in contract	\$90,000.00
11/6/86	Korea Development Inst.	Funding for Projects as defined in contract	10,000.00
12/31/86	Columbia First Federal	Interest earned	1,308.84
1/31/87	Vanguard Group	Interest earned	2,820.26
			\$104,129.10
		Total	

## (b) RECEIPTS—THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value<sup>4</sup> other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes  No

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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<sup>3</sup>A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).

<sup>4</sup>Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS—MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement?      Yes       No

(2) transmitted monies to any such foreign principal?      Yes       No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
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see Attachment 3

\$172,902.76

**Total**

**15. (b) DISBURSEMENTS—THINGS OF VALUE**

During this 6 month reporting period, have you disposed of anything of value<sup>5</sup> other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes  No

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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**(c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS**

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value<sup>5</sup> in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes  No

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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**V—POLITICAL PROPAGANDA**

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes  No

**IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.**

17. Identify each such foreign principal.

Korea Development Institute

<sup>5</sup>Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes  No

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

- Radio or TV broadcasts
- Magazine or newspaper articles
- Motion picture films
- Letters or telegrams
- Advertising campaigns
- Press releases
- Pamphlets or other publications
- Lectures or speeches
- Other (specify) \_\_\_\_\_

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

- Public Officials
- Newspapers
- Libraries
- Legislators
- Editors
- Educational institutions
- Government agencies
- Civic groups or associations
- Nationality groups
- Other (specify) \_\_\_\_\_

21. What language was used in this political propaganda:

- English
- Other (specify) \_\_\_\_\_

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes  No

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes  No

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes  No

VI—EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

(a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

- Exhibit A<sup>6</sup> Yes  No
- Exhibit B<sup>7</sup> Yes  No  N/A

If no, please attach the required exhibit.

(b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes  No

If yes, have you filed an amendment to these exhibits? Yes  No

If no, please attach the required amendment.

<sup>6</sup>The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

<sup>7</sup>The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

If you have previously filed an Exhibit C<sup>a</sup>, state whether any changes therein have occurred during this 6 month reporting period. Yes  No

If yes, have you filed an amendment to the Exhibit C? Yes  No

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement? Yes  No

If no, list names of persons who have not filed the required statement.

N/A

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

*John T. Bennett*

(John T. Bennett, President)

*Thomas Green*

(Thomas Green, Director/Treasurer)

*Carl J. Green*

(Carl J. Green, Counsel/Secretary)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

Subscribed and sworn to before me at Washington, DC

this 20<sup>th</sup> day of February, 19 87

*Claudia E. Balke*

(Signature of notary or other officer)

Commission Expires September 30, 1988

<sup>a</sup>The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

UNITED STATES DEPARTMENT OF JUSTICE  
REGISTRATION UNIT  
CRIMINAL DIVISION  
WASHINGTON, D.C. 20530

NOTICE

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form OBD-64 - Supplemental Statement):

Yes   X   or No \_\_\_\_\_

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

Yes \_\_\_\_\_ or No \_\_\_\_\_

(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

John T. Bennett

Signature

2/20/67

Date

John T. Bennett  
Please type or print name of signatory on the line above

President

Title

CONTACTS -- August 1, 1986 - January 31, 1987  
of Linda G. Silver, Legislative Analyst,  
KOREA ECONOMIC INSTITUTE OF AMERICA

CODE

D-dinner, L-lunch, M-meeting, T-telephone ----- C-Congressional, G-Government, J-Journalist.
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AUGUST

- 8/1 T Barbara Wanner (Matsushita) re: trade.B  
T Terry Fortune (Paul Weiss et al) re: textiles.  
L Margery Sonnenfeldt (Hill & Knowlton) re: trade,  
Korea-US trade issues.  
T Jim Gould (Sen. Lloyd Bentsen) re: appointment with  
Korean official from Economic Planning Board. C
- 8/4 T Tom Gallagher (EF Hutton) re: textiles.B  
M Jeff Lang (Senate Finance Committee) with Korean  
official of the Economic Planning Board. re: trade.C  
L EPB official and George Tyler (Joint Economic  
Committee) and Jim Gould (Sen. Lloyd Bentsen) re: exchange rates,  
US-Korea trade relations. C  
T Janet Nuzum (House Ways and Means Committee) re: US-Korea  
textile agreement, hearing on trade with Korea.C  
T Susan Schwab (Sen. John Danforth) re: US-Korea textile  
agreement. C  
T David Chen (Coordination Council for North American  
Affairs) re: US-Korea textile agreement.  
T Lyushen Shen (Coordination Council for North American  
Affairs) re: US-Korea textile agreement.
- 8/5 T Caroline Davis (French & Co.) re: textiles.B  
L Maryann Boukalis (Consultant) re: textiles.  
D Steve Meeter (Gray and Co.), Bruce Matthias (Hyundai  
Motor America), John Bennett (KEI) re: trade issues.B
- 8/6 T Janet Nuzum (House Ways and Means Committee) re:  
textiles. C  
T Sandra Taylor (Sen. John Chafee) re: textiles.C  
T David Hill (Sen. Phil Gramm) re: textiles.C  
T Caroline Davis (French & Co.) re: textiles.C  
T Tom Gallagher (EF Hutton) re: textiles.B  
T Sarah Alexander (Rep. Robert Mrazek) re: US-Korea  
security issues.C
- 8/7 L Official from Korea's Economic Planning Board, David  
Blakemore and Jim Gagnon (State Dept.) and Mel Searls and Scott  
Goddin (Commerce Dept.) re: GSP, US-Korea trade. G  
T Eileen Doherty (Japan Economic Institute) re: textiles.  
T Tom Gallagher (EF Hutton) re: trade agenda.B  
T Steve Meeter (Gray & Co.) re: hearing on trade with

Korea.

- T Keith Henderson (consultant) re: insurance.
- 8/8 L Stuart Auerbach (Washington Post), Susan Schwab (Sen. John Danforth), Official from Korea Economic Planning Board. re: trade climate. J & C
- 8/11 T Sandra Taylor (Sen. John Chafee) re: trade bill. C  
T John Brady (Consultant) re: hearing on Korea.  
T John Starrels (Joint Economic Committee) re: 301 cases, current account with U.S. C  
T Nayan Chanda (Far Eastern Economic Review) re: textiles. J
- 8/12 T Bob Kyle (Sen. Max Baucus) re: trade bill. C  
T Carole Grunberg (House Foreign Affairs Committee) re: visit by Korean businessmen to Washington State. C  
T Paul MacWhorter (Arnold & Porter) re: US-Pacific Rim hearing on Korea.  
T Bill Bell (Mitsui) re: exchange rates. B  
L Rusty Matthews (Black, Manafort & Stone) re: trade.  
T John Hall (Sen. John Danforth) re: trade bill. C  
T John Conzelman (Rep. Mike Oxley) re: Congressional delegation proposed visit to Korea. C
- 8/13 T Sydnie Kohara (KCRA-TV) re: info on Korea. J  
T Caroline Davis (French & Co.) re: US-Pacific Rim hearing on Korea.
- 8/14 T Rusty Matthews (Black, Manafort & Stone) re: trade.  
T David Hill (Sen. Phil Gramm) re: textiles. C  
T Greg Taylor (AT&T) re: Korean push to buy US products. B
- 8/15 T Greg Taylor (AT&T) re: Korean product diversification list. B

#### SEPTEMBER

- 9/2 T Judy Goodwin (Keefe Co.) re: Hyundai Motor America. B  
T Raymond Ahearn (Congressional Research Service) re: study on "Economic Changes in the Asian Pacific Rim." C  
T Larry Nicksch (Congressional Research Service) re: study on "Economic Changes in the Asian Pacific Rim." C  
T Mary Irace (Rep. Richard Schulze) re: visit to Korea. C
- 9/3 T John Wright (Chamber of Commerce-Joplin, Missouri) re: business trip to Korea, Korean investment in U.S. B  
T John Hall (Sen. John Danforth) re: trade. C  
T John Starrels (Joint Economic Committee) re: JEC report

on Asia, trade legislation. C  
     T Tom Gallagher (EF Hutton) re: trade. B  
     T Scott Goddin (Commerce Dept.) re: Missouri business  
 delegation to Korea, trade. G  
     T Greg O'Connell (Research Asst. for Prof. Don MacDonald)  
 re: Korean export figures.  
     T Joanna Shelton (Ways and Means) re: US-Korea trade,  
 trade legislation. C  
     T Philip Losey (Consultant) re: "Korea's Economy".

9/5   T Rusty Matthews (Black, Manafort & Stone) re: trade.  
       T Don Terry (Joint Economic Committee) re: JEC conference  
 on Asia, industrial policy, Korea.C  
       L John Hall (Sen. John Danforth) re: trade.C  
       T John Stermer (First Chicago National Bank) re: Korean  
 political situation, US-Korea trade issues.B  
       M Tom Gallagher (EF Hutton) re: trade.B  
       T Mary Irace (Rep. Richard Shulze) re: trip to Korea.C  
       T Scott Goddin (Dept. of Commerce) re: status of Missouri  
 trade delegation to Korea.G

9/8   T Pat Eveland (Rep. Bill Frenzel) re: trade.C  
       L Ray Ahearn (Congressional Research Service) re:  
 US-Korea trade issues.C  
       T Rusty Matthews (Black, Manafort & Stone) re: trade.

9/9   T Bruce Heiman (Sen. Daniel Moynihan) re: Korea business  
 contacts, trade. C  
       T John Conzelman (Rep. Mike Oxley) re: proposed  
 Congressional trip to Korea. C  
       T Kevin Nealer (Senate Democratic Policy Committee) re:  
 trade. C

9/10  T Bob Kyle (Sen. Max Baucus) re: trade.C  
       T Susan Lynner (Prudential Bache) re: trade.B  
       T Sandra Kristoff (Office of the U.S. Trade  
 Representative) re: Korea 301 cases, GSP.G  
       L Rusty Matthews (Black, Manafort & Stone) re: trade  
 legislation.

9/11  T John Wright (Joplin Missouri Chamber of Commerce) re:  
 Missouri State delegation visit to Korea.B  
       T Billy Yoo (Pohang Steel) re: status of Congressional  
 sanctions against South Africa.  
       T Susan Lynner (Prudential Bache) re: trade, US-Korea  
 trade figures. B  
       T Tom St. Maxens (St. Maxens & Co.) re: Senate trade  
 bill, GSP.B  
       T Eileen Doherty (Japan Economic Institute) re: Senate  
 trade bill.  
       T Scott Goddin (US Dept. of Commerce) re: US-Korea trade

figures. G

- T Barbara Wanner (Matsushita) re: Senate trade bill.B
- T Ruth Kurtz (Sen. William Roth) re: Senate trade bill.C
- T Judy Goodwin (Keefe Co.) re: Senate trade bill.
- T Tom Gallagher (EF Hutton) re: Senate trade bill.B
- T Caroline Davis (French & Co.) re: Senate trade bill.
- T Rusty Matthews (Black Manafort Stone & Kelly) re: Senate trade bill.
- T Bob Kyle (Sen. Max Baucus) re: Senate trade bill.C

9/12

- T David Cox (Sen. David Boren) re: Senate trade bill.C
- T Tom Gallagher (EF Hutton) re: Senate trade bill.B
- T Rusty Matthews (Black Manafort Stone & Kelly) re: Senate trade bill.
- T Sandra Taylor (Sen. John Chafee) re: Senate action on trade bill. C
- T Bob Ludwiczak (Sen. Charles Grassley) re: Senate action on trade bill.C
- T Caroline Davis (French & Co.) re: trade, GSP.
- T Marian Chambers (House Foreign Affairs Committee) re: GSP in House anti-drug bill.C
- T Jim Gould (Sen. Lloyd Bentsen) re: trade.C

9/15

- M Sandra Taylor (Sen. John Chafee) re: trade. C
- M John Hall (Sen. John Danforth) re: trade.C
- T Tom Gallagher (EF Hutton) re: trade.C
- T Susan Lynner (Prudential Bache) re: trade. C
- L Caroline Davis (French & Co.) and Leslie Nickel (Mudge Rose) re: trade.
- T Jeff Crane (Rep. Phil Crane) re: visit by Korean opposition leader.C
- T Daryl Plunk (Heritage Foundation) re: Korean opposition leader.
- T Chris Nelson (Teramura Assoc.) re: trade.
- T Rusty Matthews (Black, Manafort & Stone) re: trade.

9/16

- T Tom Gallagher (EF Hutton) re: trade. B
- T Judy Goodwin (Keefe Co.) re: trade.
- T Greg Taylor (AT&T) re: trade bill.B

9/17

- T Rusty Matthews (Black, Manafort & Stone) re: trade.
- T Janet Nuzum (House Committee on Ways and Means) re: House reaction to Senate trade bill.C
- T B.K. Ko (Hyundai) re: Korean investment in U.S. B
- T Caroline Davis (French & Co.) re: trade bill.
- T Ruth Kurtz (Sen. William Roth) re: trade bill.C
- T Eileen Doherty (Japan Economic Institute) re: trade bill.
- T Eben Tisdale (Hewlett-Packard) re: trade.B
- T Tom Gallagher (EF Hutton) re: trade bill, GATT.B
- T Susan Lynner (Prudential Bache) re: trade bill.B

T Randy Lumb (AT&T) re: trade bill, procurement problems with Korea.B

T Frank Samolis (Patton, Boggs & Blow) re: trade.

T Chris Nelson (Teramura Assoc.) re: trade.

T Greg Taylor (AT&T) re: trade bill.B

T Walter Evans (Ragen, Roberts, O'Scannlain) re: trade bill.

9/18 T Walter Evans (Ragen, Roberts, O'Scannlain) re: trade bill.

L Rusty Matthews (Black, Manafort & Stone) re: trade bill.

T Greg Taylor (AT&T) re: trade bill.B

T Mary Irace (Rep. Richard Schulze) re: US-Korea trade parliamentary group, Senate trade bill.C

T Heather Jones (Commerce Dept.) re: info on structure of Korea's automotive industry.G

T Sandy Masur (Eastman-Kodak) re: KDI economic forecasts.B

9/19 T Peter Malof (Brookings Institute) re: visa to China for US businessman living in Korea.

T Jim Gagnon (State Department) re: visa to China for U.S. businessman in Korea.G

T Tom Gallagher (EF Hutton) re: trade bill.B

T David Hill (Sen. Phil Gramm) re: trade bill.C

9/23 T David Hill (Sen. Phil Gramm) re: trade bill.C

L Greg Taylor (AT&T) re: trade, AT&T joint venture in Korea.B

T John Hall (Sen. John Danforth) re: trade bill.C

T Tom Gallagher (EF Hutton) re: trade bill, custom user fees.B

T Susan Lynner (Prudential Bache) re: trade bill, custom user fees.B

T Rusty Matthews (Black, Manafort & Stone) re: trade bill.

T Evelyn Cserny (student) re: US exports of high tech products to Korea.

T Janet Nuzum (House Ways & Means Committee) re: trade bill, custom user fees.C

9/24 T Phil Jones (Senator Daniel Evans) re: Korean Caravan trip to Seattle.C

T John Starrels (Joint Economic Committee) re: Korean Caravan trip to San Francisco.C

T Tom Gallagher (EF Hutton) re: trade bill.B

T Greg Taylor (AT&T) re: trade bill.B

T Ray Ahearn (Library of Congress) re: info on resolution of Korea 301 cases.C

9/25 T Ruth Kurtz (Sen. William Roth) re: trade bill.C

9/29 T Keith Henderson (consultant) re: Korea 301 insurance.

T Mike Wessel (Rep. Richard Gephardt) re: Korean Caravan trip to St. Louis.C  
T Joanna Shelton (House Ways & Means Committee) re: trade bill. C  
T Leslie Nickel (Mudge, Rose) re: trade bill.

9/30 T Paul Ryan (Embassy of Japan) re: Foreign Relations Subcommittee hearing on trade.

#### OCTOBER

10/1 T Tom Gallagher (EF Hutton) re: trade.B  
T Susan Lynner (Prudential Bache) re: trade.B  
T Eben Tisdale (Hewlett-Packard) re: trade.B  
T Chris McLean (Senator James Exon) re: foreign investment laws in Korea, beef exports to Korea.C  
10/2 T Janet Nuzum (Ways and Means Committee) re: custom user fees, trade.C  
T Nancy Vickroy (Senate Republican Trade Task Force) re: position papers on international trade.C  
T Ed Smith (Hill & Knowlton) re: foreign investment laws in Korea.  
10/3 T Judy Goodwin (Keefe & Co.) re: trade bill.  
T John Hall (Sen. John Danforth) re: Korea caravan visit to Missouri, trade bill.C  
T Sandra Taylor (Sen. John Chafee) re: trade bill.C  
T Bob Kyle (Sen. Max Baucus) re: trade bill.C  
T Leslie Nickel (Mudge, Rose) re: trade bill.  
T Greg Taylor (AT&T) re: trade bill.C  
T Scott Goddin (Dept. of Commerce) re: foreign franchises in Korea.G  
T Rusty Matthews (Black, Manafort) re: Cong. Rostenkowski trip to Korea.  
10/6 T Rusty Matthews (Black, Manafort) re: Rostenkowski trip to Korea.  
T Janet Nuzum (House Ways and Means Committee) re: user fees. C  
T Susan Lynner (Prudential Bache) re: trade.B  
T David Hill (Sen. Phil Gramm) re: trade.C  
T Judy Goodwin (Keefe & Co.) re: trade.  
T Lance Trebbish (Government Research Corp.) re: Korean trading companies.  
10/7 T Eileen Doherty (Japan Economic Institute) re: trade.  
T Don Terry (Joint Economic Committee) re: Conference on

Pacific Basin.C  
 T John Kirby (Maryland National Bank) re: Korea textile industry. B  
 T Bill Reinsch (Sen. John Heinz) re: custom user fees, trade. C  
 T Len Santos (Senate Finance Committee) re: custom user fees.C

10/8 T Kevin Nealer (Senate Democratic Policy Committee) re: trade, visit to Korea.C  
 T Raymond Ahearn (Congressional Research Service) re: visit to Korea.C  
 T Mary Irace (Rep. Richard Schulze) re: trade, visit to Korea. C  
 T Pat Eveland (Rep. Bill Frenzel) re: visit to Korea.C  
 T Lee Goldberg (Inside U.S. Trade) re: soda ash.J  
 T Bill Reinsch (Sen. John Heinz) re: visit to Korea.C  
 T Josh Bolten (Senate Finance Committee) re: visit to Korea.C  
 T Leslie Nickel (Mudge, Rose) re: GSP portion of House-Senate drug bill.  
 T Ruth Kurtz (Sen. William Roth) re: trade.C  
 T Janet Nuzum (House Ways and Means Committee) re: trade.C

10/9 T Tom Gallagher (EF Hutton) re: trade, Korean currency.B  
 T Eben Tisdale (Hewlett-Packard) re: trade.B  
 T Marian Chambers (House Foreign Affairs Committee) re: Congressional schedule.C  
 T Barbara Wanner (Matsushita) re: trade.B  
 T Judy Goodwin (Keefe & Co.) re: trade.  
 T Yoke-Kwang Lee (Embassy of Singapore) re: manufacturing clause, trade bill.  
 T Leslie Nickel (Mudge, Rose) re: trade.  
 T Eileen Doherty (Japan Economic Institute) re: trade.  
 T Susan Schwab (Sen. John Danforth) re: trade.C  
 T Scott Goddin (Dept. of Commerce) re: Korean Color TVs, pianos and photo albums.G

10/10 T Kent Hughes (House Foreign Affairs Committee) re: trade. C  
 L Don Terry (Joint Economic Committee) re: US-Korea trade, economic relations.C  
 T Leslie Nickel (Mudge, Rose) re: "Buy America" provisions in Continuing Resolution.  
 T Keith Henderson (consultant) re: Korea insurance market.

10/14 T Jan Kinney (Rep. Ed Jenkins) re: trip to Korea.C  
 T Susan Lynner (Prudential Bache) re: trade.B  
 T Greg Taylor (AT&T) re: trade.B  
 T Barbara Wanner (Matsushita) re: trade.B  
 T Ethan Siegel (Newmeyer Associates) re: materials on tax reform bill.

T Josh Bolten (Senate Finance Committee) re: trip to Korea.C  
 T Don Terry (Joint Economic Committee) re: JEC symposium  
 on trade with the Pacific.C  
 L Eileen Doherty (Japan Economic Institute) re: trade.  
 T Chris McLean (Sen. James Exon) re: Korea Caravan trip  
 to St. Louis.C  
 T Paul Ryan (Embassy of Japan) re: trade.  
 T Leslie Nickels (Mudge, Rose) re: trade.  
 M Tom Gallagher (EF Hutton) re: 1986 Congressional  
 elections. B  
 T Jan Kinney (Rep. Ed Jenkins) re: trip to Korea.C  
 T George Tyler (Joint Economic Committee) re: trip to Korea.C  
 T Raymond Ahearn (Congressional Research Service) re:  
 luncheon with Korean economist.C  
 T Mary Irace (Rep. Richard Shulze) re: luncheon with  
 Korean economist.C  
 T Jeff Crane (Rep. Phil Crane) re: trade, luncheon with  
 Korean economist.C  
 T Janet Nuzum (House Ways and Means Committee) re:  
 miscellaneous tariff bill.C  
 T George Weiss (House Ways and Means Committee) re:  
 trade, trip to Korea.C  
 T Joanna Shelton (House Ways and Means Committee) re:  
 trade, trip to Korea.C  
 T Pat Eveland (Rep. Bill Frenzel) re: luncheon with  
 Korean economist, trade.C  
  
 10/15 T John Hilley (Senate Budget Committee) re: trip to Korea.C  
 T John Hall (Sen. John Danforth) re: trade.C  
 T Bob Kyle (Sen. Max Baucus) re: trade.C  
 T Rick Samans (Rep. Don Pease) re: trip to Korea.C  
 T Chris McLean (Sen. James Exon) re: names from Nebraska  
 Economic Development org. interested in attending Korean Caravan  
 symposium in St. Louis.C  
  
 10/16 T Rick Samans (Rep. Don Pease) re: trip to Korea.C  
 T Annie Leshner (Rep. David Pryor) re: trip to Korea.C  
 T Sandra Taylor (Sen. John Chafee) re: trade, lunch with  
 Korean economist.C  
 T Bob Kyle (Sen. Max Baucus) re: trade, lunch with Korean  
 economist .C  
 T Randy Lumb (AT&T) re: trade.B  
 T John Starrels (Joint Economic Committee) re: luncheon  
 with Korean economist.  
 T Paul Ryan (Embassy of Japan) re: trade.  
 T Kevin Nealer (Senate Democratic Policy Committee) re:  
 trade. C  
 T Janet Nuzum (House Ways and Means Committee) re: trade.C  
  
 10/17 T Bob Kyle (Sen. Max Baucus) re: trade, lunch with Korean  
 economist .C

T Paul Ryan (Embassy of Japan) re: trade.  
 T Leslie Nickel (Mudge Rose) re: trade.  
 T Annie Leshar (Sen. David Pryor) re: trade.C

10/20 T Josh Bolten (Senate Finance Committee) re: trip to Korea.C  
 T Eileen Doherty (Japan Economic Institute) re: trade.

10/21 T John Starrels (Joint Economic Committee) re: JEC  
 hearing on tax bill.C  
 T Paul Ryan (Embassy of Japan) re: trade.  
 T Ray Ahearn (Congressional Research Service) re:  
 materials on Korea.C  
 L w/Korean economists and Bob Kyle (Sen. Max Baucus);  
 Sandra Taylor (Sen. John Chafee); and John Starrels (Joint  
 Economic Committee) re: Korea.C

10/22 T Paul MacWhorter (Arnold & Porter) re: Commerce duties  
 on color TV parts.  
 T Tim Geitner (Kissinger Assoc.) re: reevaluation of  
 Korean won.  
 T Josh Bolten (Senate Finance Committee) re: areas of  
 interest for Korea trip.C  
 T John Starrels (Joint Economic Committee) re: JEC report  
 on US-Korea economic relations.C  
 T Kim Meyer (Northwest Univ. law student) re: material on  
 Korea 301 cases.  
 T Dana Hutchins (Wharton Econometrics) re: Korean won.B  
 T Shirley Sullivan (Egret International) re: "Doing  
 Business in Korea" material.B  
 L Eben Tisdale (Hewlett-Packard), Carol Rovner  
 (Electronic Industry Assoc.) re: trade.B  
 T Scott Goddin (US Dept. of Commerce) re: Korea briefing  
 for Congressional staffers, dumping duties on Color TV parts.G  
 T Sandra Kristoff (US Trade Representative) re: Korea  
 briefing for Congressional staffers.G

10/23 T Jim Swain (U.S. Dept. of Agriculture) re: US  
 agricultural exports to Korea in 1985.G  
 T Jim Gagnon (U.S. Dept. of State) re: US agricultural  
 exports to Korea in 1985.G  
 T John Starrels (Joint Economic Committee) re: US  
 agricultural exports to Korea in 1985.C  
 T Keith Henderson (Consultant) re: USTR insurance trip to  
 Korea/Taiwan.  
 T Janet Nuzum (Committee on Ways and Means) re: trade.C  
 M Nayan Chanda (Far Eastern Economic Review) re: trade  
 agenda for 100th Congress.J

10/27 T Greg Taylor (AT&T) re: Congressional staff visit to  
 Korea.B  
 T John Starrels (Joint Economic Committee) re: JEC Korea

report.C

T Jim Gagnon (State Department) re: Korean investment in the U.S., briefing for Congressional staffers.G

T John Funabiki (San Diego Union) re: information on Korea's economy.J

10/28 T Josh Bolten (Senate Finance Committee) re: Korea briefing.C

T Rick Samans (Rep. Don Pease) re: Korean labor issues.C

T John Gregerson (3M Company) e: Korea business and political climate.B

T Amy Klausner (American Electronics Association) re: U.S. electronic companies with joint venture in Korea.

T John Starrels (Joint Economic Committee) re: JEC Korea report. C

10/29 T John Hall (Sen. John Danforth) re: 1987 Congress.C

T Bob Kyle (Sen. Max Baucus) re: 1987 Congress.C

T Ted Kloth (State Dept.) re: meeting on labor rights.G

10/30 T Ted Kloth (State Dept.) re: meeting on labor rights.G

T Scott Goddin (Commerce Dept.) re: Korea GSP products.G

T Harold Hinton (George Washington Univ.) re: Pohang Steel, completion of Seoul Olympic sites.

10/31 T David Tong (Oakland Tribune) re: percentage of US exports to Korea as part of total exports to Korea.J

L David Hill (Sen. Phil Gramm) re: trade.C

#### NOVEMBER

11/4 T Greg Taylor (AT&T) re: AT&T business in Korea.C

T Heather Jones (Dept. of Commerce) re: material on Korea's auto parts industry.G

T Eileen Doherty (Japan Economic Institute) re: makeup of Trade Committees in Congress in 1976.

T Bruce Heiman (Sen. Patrick Moynihan) re: 1987 Congress and trade.C

T Amy Klausner (American Electronic Assoc.) re: speaker for seminar on "doing business with Korea".B

M John Gregerson (3M Company) re: marketing strategy for doing business in Korea.B

T Kent Hughes (House Foreign Affairs Committee) re: Congressional elections.C

11/5 M. Sandra Kristoff (USTR); Carol Singer (USTR); Scott Goddin (Dept. of Commerce); Jim Gagnon (Dept. of State); Mary Irace (Rep. Richard Schulze); Josh Bolten (Sen. Finance Committee); Don Terry (Joint Economic Committee); Annie Leshner (Sen. David Pryor); Pat Eveland (Rep. Bill Frenzel); Jeff Crane (Rep. Phil Crane); Ray Ahearn (Library of Congress); and Rick Sammans (Rep. Don Pease) re: US-Korea trade and economic relations. G,C

- 11/20 T Richard Bush (House Foreign Affairs Committee) re: shipping firm. C  
 T Maryann Boukalis (Consultant) re: Senate elections.  
 T David Blakemore (Dept. of State) re: appts. with Korean labor leaders for Congressional staffers.G  
 T Ted Kloth (Dept. of State) re: appts. with labor leaders for Congressional staffers.G
- 11/21 T Phil Jones (Sen. Dan Evans) re: trade.C  
 T Jennifer Rosendahl (Neill & Co.) re: top Korean companies who export to U.S.  
 T Scott Goddin (Dept. of Commerce) re: US-Korea trade.G  
 T David Hill (Sen. Phil Gramm) re: trade. C  
 T John Kirby (Maryland National Bank) re: info on Hyundai and Samsung. B
- 11/24 T Bob Kyle (Sen. Max Baucus) re: Senate trade agenda.C  
 T Sandra Taylor (Sen. John Chafee) re: Senate trade agenda.C  
 T Betty Britton (RJ Reynolds) re: cigarette exports to Korea.B  
 T Eileen Doherty (Japan Economic Institute) re: Senate trade agenda.  
 T Raymond Ahearn (Library of Congress) re: financing Korea's external debt.C  
 T Margery Passet (Hogan & Hartson) re: trade.  
 T Randy Lumb (AT&T) re: sale of AT&T product in Korea.B

DECEMBER

- 12/1 T Greg Taylor (AT&T) re: trade.B  
 T Bruce Heiman (Sen. Daniel Moynihan) re: 1986 Senate elections and trade.C  
 T John Hall (Sen. John Danforth) re: 1986 Senate elections and trade.C  
 L Carol Singer (Office of United States Trade Representative) re: 1987 Congressional trade initiatives.G
- 12/2 T Bill Reinsch (Sen. John Heinz) re: prospects for trade legislation in 1987.C  
 L Phil Jones (Sen. Dan Evans) re: prospects for trade legislation in 1987.C  
 T Eileen Doherty (Japan Economic Institute) re: 1986 Congressional elections and effect on trade legislation.
- 12/3 L Women in Government Relations mtg. w/Betty Britton (Philip Morris).B  
 T Maya Wessel (Public Strategies Inc.) re: trade.

T Tom Gallagher (EF Hutton) re: trade.B  
T Kent Hughes (House Foreign Affairs Committee) re: 1987 Congressional trade agenda.C

12/4 L Greg Taylor (AT&T) re: US-Korea trade issues.B  
T John Augustin (Seward & Kissel) re: Korea's foreign investment regulations.  
T Michele Downey (Seward & Kissel) re: Korea's foreign investment regulations.

12/10 L Meredith Broadbent & Janet Nuzum (House Ways and Means Subcommittee on Trade) re: 1987 trade agenda.C

12/11 M attended Joint Economic Committee Conference on Trade with the Pacific Basin.

12/12 L Korean Embassy Economic officials w/Rick Samans (Rep. Don Pease); Mary Irace (Rep. Richard Schulze); and Pat Eveland (Rep. Bill Frenzel) re: US-Korea trade relations.C  
T Michael Zane (Kryptonite Lock) re: interest in production venture in Korea. B  
T Eileen Doherty (Japan Economic Institute) re: trade study.  
T Jean Sulc (CITGO) re: Korean investment in U.S. B

12/15 L John Hall (Sen. John Danforth) re: trade.C  
T Eileen Doherty (JEI) re: trade study.  
T Jon Woronoff (freelance reporter) re: Korean politics.J  
T Eduardo Lachica (Wall Street Journal) re: US access to Korea's insurance market.J

12/16 T Steve Meeter (Hill & Knowlton) re: Korea's interest payments to U.S. banks.  
T Eileen Doherty (JEI) re: Congressional trade issues.

12/19 T Eileen Doherty (JEI) re: trade issues.  
T Greg Taylor (AT&T) re: US-Korea trade issues.B

12/22 L Bill Reinsch (Sen. John Heinz) re: trade.C  
T Sandra Taylor (Sen. John Chafee) re: trade.C

12/23 T Josh Bolten (Senate Finance Committee) re: trade.C

12/23 L Bruce Heiman (Sen. Daniel Moynihan) re: trade.C  
T Susan Schwab (Sen. John Danforth) re:trade.C

12/30 T Scott Goddin (Commerce Department) re: trade.G  
T Bruce Stokes (National Journal) re: trade.J  
T Alan Goodman (International Trade Reporter) re: trade.J  
T Byung (Chosun Ilbo) re: trade legislation.J  
T Laurie Baum (Business Week) re: Korean investment in

U.S. J

T Janet Nuzum (House Ways and Means Committee) re: trade.C  
L w/Korean Trade Center re: US-Korea trade.

12/31 T Carole Grunberg (House Foreign Affairs Committee) re:  
Congressional visit to Korea.C

L Paul MacWhorter (Arnold & Porter) re: US-Korea trade  
relations.

JANUARY 1987

1/5 T Judy Goodwin (Keefe & Assoc.) re: trade.  
T Ruth Kurtz (Sen. William Roth) re: trade.C  
T Tom Gallagher (EF Hutton) re: trade.B  
T Janet Nuzum (Ways and Means Committee) re: trade.C  
T Margery Passet (Hogan & Hartson) re: trade.  
T Paul MacWhorter (Arnold & Porter) re: trade.  
T Bob Kyle (Sen. Max Baucus) re: trade.C  
T Greg Taylor (AT&T) re:trade.B  
T Carole Grunberg (House Foreign Affairs Committee) re:  
Congressional visit to Korea.C  
T Sue Eckert (House Foreign Affairs Committee) re:  
export controls.C

1/6 T Kevin Nealer (Senate Democratic Policy Committee) re:  
trade. C  
T Donna Vandenbrink (National Bureau of Economic  
Research) re: doing business in Korea.  
T John Hall (Sen. John Danforth) re: trade.C

1/7 T Jim Przystup (IBM) re: US-Korea trade problems. B  
T Donna Vandenbrink (National Bureau of Econ. Research)  
re: US-Korea trade problems.  
M Tom St. Maxems (St. Maxems & Co.) re: generalized  
system of preferences.  
T Leslie Nickel (Mudge, Rose) re: trade.  
T Judy Goodwin (Keefe & Co.) re: trade.  
T Janet Nuzum (Ways and Means Committee) re: trade.C  
T Bruce Heiman (Sen. Daniel Moynihan) re: potential  
U.S. exports to Korea.C

1/8 T Leslie Nickel (Mudge, Rose) re: trade.  
T Bruce Stokes (National Journal) re: trade.J  
T Ben Zingman (Hill & Knowlton) re: trade.  
L Bill Canis (Caterpillar) re: trade.B  
T Eben Tisdale (Hewlett Packard) re: competitiveness.B  
T Bob Ludwiczak (Sen. Charles Grassley) re: Senator's  
interest in visiting Korea.C  
T Janet Nuzum (Ways & Means Committee) re: trade.C

1/9 T Greg Taylor (AT&T) re: trade.B  
T Lee Goldberg (INSIDE U.S. TRADE) re: story on Korea's  
trade surplus with the U.S.J  
T Paul Murphy (PRO-TRADE) re: trade.  
T Chris Nelson (Teramura Assoc.) re: trade.  
T George Tyler (Joint Economic Committee) re: exchange  
rates. C  
T Joe Bury (INSIDE U.S. TRADE) re: report on Korea-US  
trade.J

1/12 T Judy Goodwin (Keefe & Co.) re: GSP.  
T Bob Kyle (Sen. Max Baucus) re: exchange rates.C

1/13 T Wayne Sayer (Consultant) re: trade.  
L Leslie Nickel (Mudge, Rose) re: trade.  
T Walter Evans (Ragan, Roberts & O'Scannlon) re: trade.  
T Chris Nelson (Teramura Assoc.) re: trade.

1/14 T Susan Lynner (Prudential Bache) re: trade.  
T David Parkhurst (Arnold & Porter Company) re: autos.  
T Paul MacWhorter (Arnold & Porter) re: autos.  
T Walter Evans (Ragan, Roberts & O'Scannlon) re: trade.  
T Greg Taylor (AT&T) re: trade.B

1/16 T Margery Passett (Hogan & Hartson) re: trade.  
T Marjorie Sonnenfeldt (Hill & Knowlton) re: trade.  
T Tom Gallagher (EF Hutton) re: trade.B  
T Alan Goodman (International Business Reporter) re:  
US-Korea trade issues, trade bills.J  
T David Parkhurst (Arnold & Porter Co.) re: autos.  
T Greg Taylor (AT&T) re: telecommunications.B  
T Anna Dreisden (Hill & Knowlton) re: Korean principal  
payments to US banks.  
T John Starrels (Joint Economic Committee) re: trade.C  
T Leslie Nickel (Mudge Rose) re: trade bill.

1/21 T Peter Levine (TransAmerica) re: export of medical  
equipment to Korea.B  
T Ron Pump (AT&T) re: mtg. on human rights in Korea.B  
T Eileen Doherty (Japan Economic Inst.) re: trade.  
T Leslie Nickel (Mudge Rose) re: trade.  
T Nayan Chanda (Far Eastern Economic Review) re:  
computers and Finance trade hearing.J

1/23 T Bruce Heiman (Sen. Daniel Moynihan) re: exchange rates.C

1/27 T Judy Goodwin (Keefe & Co.) re: trade.

1/28 T Tom Gallagher (EF Hutton) re: trade, US-Korea exchange  
rates. B

T Eileen Doherty (Japan Econ. Inst.) re: trade.  
T John Dudinski (Mica & Assoc.) re: chemical export.

1/29 T Scott Goddin (Dept. of Commerce) re: US-Korea economic issues. G

T Tom Gallagher (EF Hutton) re: exchange rates, trade.B

T Phil Jones (Sen. Dan Evans) re: trade legislation.C

T Tim Nelson (Business International) re: trade legislation that affects Korea. J

T Janet Nuzum (Ways and Means Committee) re: President's trade initiatives.C

T Susan Schwab (Sen. John Danforth) re: reciprocity.C

T Josh Bolten (Sen. Finance Committee) re: President's trade initiatives.C

T Betty Britton (RJ Reynolds) re: cigarettes.B

T Bill Reinsch (Sen. John Heinz) re: President's trade initiatives, Korean tariff on US chocolates.C

T Marietta Bernow (Chocolate Manufacturers Assoc.) re: reduction of Korean tariffs on chocolates.B

T Greg Taylor (AT&T) re: trade.B

John T. Bennett's Contacts During August, 1986

8/1 C Dallas Bishoff (Europa Consulting) re data on coal consumption and imports. B

T Roxanne Andrieux (Orbital Systems) re prospects for the won exchange rate and controls on foreign exchange. B

8/4 T Jae Yang (Morgan Bank) re the meaning of the semi-conductor agreement with Japan and capital and trade flows. B

T Mark Cohen (lawyer) re controls on foreign exchange. B

8/5 T Joseph Collentro (DEC) re date for a meeting. B

T Daryl Plunk (Heritage Foundation) re participating in a panel. B

T Steve Meter (Gray and Co.) re briefing on Congressional views. B

T Harry Rowen (Stanford U.) re contacts on trip to Korea. B

T Ralph Beha (Control Data Cp.) re source material for a class on Korea at the College of St. Thomas. B

T Jim Gagnon (State Dept.) re the won exchange rate. G

C Bob Mathias (Hyundai America) and Steve Meter (Gray & Co) re Pacific Rim Trade Subcommittee hearings on Korea. B

8/6 T Paul London (consultant) re US criticism of Korea's exchange rate. B

T Tony Albrecht (consultant) re activities in connection with the vote of the Jenkins Bill. B

8/7 C Peggy Houlihan (Bechtel) re trade problems. B

8/8 T Mindy Kotler (Search Assocs.) re material on Korean management style. B

T George Taylor (Washington International Trade Council) re dates and subjects for meetings with Korean officials. B

8/11 Testified before the House Subcommittee on US-Pacific Rim Trade about "The Future of High Technology in Korea and Opportunities There for the US".

T Fred Drewes (Korean-American Chamber of Commerce of the North Pacific Coast) re dates and subjects for meetings with Korean officials. B

T Paul Taylor (Korean Embassy) re arguments pro and con on the Omnibus Trade Bill. B

8/12 T Paul Taylor (Korean Embassy) re Administration position on a trade bill. B

T Geza Feketekuty (USTR) re views on a trade bill and exchange rates. G

8/13 T Vincent Hoffman (Mich. State U) re listing of courses in US universities on Korea. B

C Ioanna Beju (Search Assocs.) re printed material on Korean management. B

T Mario Herman (lawyer) re the Korea Society and similar

associations. B

T Bob Pepson (World Perspectives) re sources of data on current economic developments. P

C Joe Collentro, Craig Auman, and Robert St. Julien (Digital Equipment Corp.) re considerations in how to make investment in Korea. B

8/14 T Lee Nicholson (Gallagher Kaiser) re how to market their automated coating systems in Korea. B

T Nicholas Kristoff (NYTimes) re Korea's export prospects and trends. P

T Persephony Economu (Columbia U) re data of foreign investment. B

8/18 T Laurie Hurtado (Commerce Dept.) re investment data. G

8/20 T John Stuermer (First Chicago Bank) re holidays in Korea. B

T Jeanenne La Marsh (Manufacturing Management Inst) re what I would say at their seminar. B

8/21 T Fred Drewes (Korean American Chamber of Commerce of N. CA.) re luncheon meeting for visiting Koreans. B

T Peter Ennis (Tokyo Business Today) re impact of Korean growth and exchange rate changes on Korea and Japan. P

T Tim Roemer (Sen. DeConcini's office) re things to do and people to see in Korea. G

T Robert Wallace (Readers Digest) re how to sell promotional ads to the Koreans. P

T Steve Lande (Manchester Assoc.) re landing rights in Chicago. B

T Kevin Whitfield (Market News Service) re Korean decision to limit borrowing abroad. P

8/22 T Larry Krause (Brookings) re technology study. B

T Bill Finan (Quick, Finan, & Assocs.) re study of the semi-conductor industry. B

T Nicholas Veeder (St. Louis Honorary Consul General) re arrangements for visiting Koreans. B

T Bruce Buckland (Monsanto) re program for visiting Koreans. B

T Keith Blurton (Center for Innovative Technology) re technology study. B

8/25 C Sandra Panem (Brookings) re study of biotechnology for KDI. B

T Harry Rowen (Stanford U.) re acceptance of seminar at KDI on industrial policy. B

T John Starrels (Joint Economic Committee) re last time Korea ran a current account surplus. G

T Larry Westphal (Swarthmore) re emerging technology study. B

T Clyde Hess (consultant) re news report that Chun Kyung Whan had resigned as head of Saemaul. B

T Jim Gagnon (State) re status of exchange rate and landing

rights issues. G

T Steve Coon (Telesis) re Korean methods of encouraging exports. B

8/26 T Cheryl Paine (Brookings) re appointments with Korean visitor. B

T Barbara Woodfell (Rand) re appointments with Korean visitor. B

8/27 T Joan Andrews (Newsweek Japan) re success of the Hyundai Excel in the US. P

T Ed Borchardt (Chemonics) re status of a number of business deals with Korea. B

T Jeff Ubois (Asia Week) re reaction to an article. P

T Hal Malmgren (consultant) re technology study. B

8/28 T Katy Carney (Maryland Office of International Trade) re speaking at December trade conference. G

T George Taylor (Washington International Trade Council) re changing dates for visiting Koreans. B

T Beverley Rowen (trader) re contacts in Korea to begin exporting there. B

8/29 T John Starrels (Joint Economic Committee) re current account surplus this year. G

C Davis Robinson (lawyer) re overview of Korean situation. B

T Daryl Plunk (Heritage Foundation) re my role in a panel on Korea. B

T Davis Robinson (lawyer) re background of the sponsors of a meeting in Seoul. B

9/12 T Jim Thornblade (Bank of Boston) re state of trade relations with Korea, progress with liberalization, and current economic developments. B

T Nicholas Veeder (Korean Consul) re visit by group of Koreans. B

T Timothy Lim (student) re potential employers of people knowledgeable about Korea. B

9/14 C Bob Greeley (Chase Bank) re current developments in Korea and on the trade front. B

9/15 T Philip Yun (student) re agencies interested in a GATT study. B

T Seung He Kim (St. Louis U.) re contacts in the business and Korean-American community. B

C Glenn Lehman (consultant) re update on the Korean economy. B

T Jai Kang (SF State U.) re events for visiting Koreans with university and Korean community. B

T Greg Baudouin (student) re publications on the political system and situation. B

9/16 Attended Tuesday-luncheon-Korea-group at which Don MacDonald (Georgetown U) talked about anti-Americanism in Korea.

T Paul Varadian (Transcontinental Development Corp.) re regulations on foreign investment by Korean companies. B

9/17 T Caroline Pontzer (consultant) re sponsors for speaking program in Baltimore. B

T Fred Drewes (Korean American Chamber) re speaker for luncheon. B

9/18 T Holly Spahn (USA Today) re GNP data. P

T Martin Brennan (N. California World Affairs Council) re coming there on Oct. 30 for a Korea program. B

9/19 T Holly Spahn (USA Today) re GNP data. P

T David Evans (lawyer) re attending the Construction Equipment Producers Advisory Forum. B

T Fred Bergsten (Institute for Int'l Economics) re Korean reaction to US request for won revaluation. B

T Fred Drewes (Korean American Chamber) re rescheduling program in San Francisco. B

9/20 Appeared on Korea Update panel for 25th Reunion of the Peace Corps.

9/23 T Joan Andrews (Newsweek Japan) re relations between Korean and Japanese industry. P

9/24 T Jai Kang (San Francisco State U.) re programming visitors.  
B

T Earnest Notar (U California) re programming visitors. B  
T S H Kim (St. Louis U.) re programming visitors. B

9/25 T Jai Yang (Morgan Bank) re state of monetary negotiations.  
B

T Clyde Hess (consultant) re media contacts in certain  
cities. B

9/26 T Jai Yang (Morgan Bank) re state of monetary negotiations.  
B

T Sung Kwack (Howard U.) re potential visitors and role of  
KEI. B

C Julian Weiss (writer) re future Korean-American business  
relations. P

9/29 T Walter McIntyre (businessman) re Korean companies seeking  
help marketing in the US. B

9/30 Attended Ambassador Kim Kyung Won's speech on Korea's future  
at SAIS, Johns Hopkins Univ.

Contacts of John T. Bennett during October 1986

10/1 T Joyce Price (Washington Times) re the location of the Korean-American Businessmen's Assoc. P

T George Taylor (Washington Council on International Trade) re program for Korean visitors. B

T Prof. S H Kim (St Louis Univ.) re program for Korean visitors. B

T Fred Drewes (US Korean Chamber of Commerce of Northern Pacific) re program for Korean visitors. B

T Clyde Hess (consultant) re reaction to Ambassador Kim's speech on previous day. B

10/3 Attended Korean national day reception

T Jeanenne La Marsh (Manufacturers Management Inst.) re cancellation of seminar I was to conduct. B

10/6 T Joan Andrews (Newsweek Japan) re technology transfer from Japan to Korea and the competitive relationship of the two countries. P

T Paul Taylor (Korean Embassy) re reactions to the Ambassador's article in the New York Time. B

T Jeanenne La Marsh (Manufacturers Management Inst.) re reasons why attendance at proposed seminar was low. B

T Prof. S. H. Kim (St. Louis U.) re desire to have another Korean join the seminar in St. Louis. B

T Doug Nappi (George Washington U Journal of International Law and Economics) re sources of information on ramie and the Korea-US textile agreement. P

T Harry Griffith (IPAC) re availability of list of Korean imports from Japan which they wished to buy elsewhere. B

10/7 T David Evans (Producers Advisory Forum) re speaking on Korea and what the audience would be interested in. B

T Sherrill Mercado (Business Korea) re Korean tobacco exports to the US. P

T Randy Jones (Japan Economic Inst) re sources of data on production and exports by commodity and country. B

10/8 T Harry Rowen (Stanford U.) re his trip to Korea. B

T Katy Newsome (World Affairs Council of Philadelphia) re speaking at a meeting on November 25. B

10/9 T Harold Malmgren (consultant) re acceptance of his proposal and meeting with visitor. B

10/10 T Frank Tiesma (Ernst and Whinney) re scenario and guests at lunch for visiting Koreans. B

C Prof. S H Kim (St. Louis U.) re arrangements for visiting Koreans. B

Addressed the Producers Advisory Forum on the future of trade and possible strategies to handle fluctuations in the exchange rate. (Arranged through David Evans).

10/14 T Bob Angel (U of S. Carolina) re Korean scholars of development. B

T David Fingerman (Brookings Inst.) re ways of recruiting businessmen for a Seoul conference. B

Attended the seminar dinner hosted by the Institute for International Economics for Nam Duck Woo.

10/15 T Clyde Hess (consultant) re arrangements for visiting Koreans. B

T Prof. S H Kim (St Louis U) re arrangements for visiting Koreans. B

T Sung Y. Kwack (Howard U) re proposal for a study of US-Korea-Japan-rest of world trade. B

10/16 Attended Asia Foundation dinner for visiting election officials

10/17 C Kenneth Schiebel (Aetna Life) re sources of information on the Korean economy and current situation and prospects. B

T Nelson Joiner (Washington Int'l Trade Assoc.) re joining and likely guests for speech by Ambassador Kim. B

10/21 T Tammy Fowlston (lawyer) re information on foreign investment law. B

T Bill Gleysteen (consultant) re meeting of advisory council. B

10/22-31 Accompanied group of Korean economists to San Francisco, Seattle, and St. Louis, participating in seminars and other meetings on the Korean economy.

CONTACTS MADE BY JOHN T. BENNETT DURING NOVEMBER, 1986

11/3 T Jim Gagnon (State Dept.) re meeting with Ambassador Walker. G

T Angela Williams (Ford Motor Co.) re printed sources of information on Korea. B

T Dennis Engbarth (Business International) re sources of information. P

11/4 C Laura Micek (Geo Washington Univ.) re the Korean semiconductor industry. B

T Van Metaxas (writer) re operations of a major US company in Korea. P

T Julian Weiss (writer) re experts on Korean industrial productivity. P

11/5 T John Funabiki (San Diego Times) re Korea's economic strengths. P

T Kevin Cornacchio (Cornell U.) re information on industries where foreign investment went. B

T Bill Gleysteen (consultant) re public relations alternatives for Korea. B

Conducted luncheon forum at which Alex Anckonie and Chang-hyun Chi presented their paper on the Impact of Internationalization of the Korean Stock Market.

Attended Korean Ambassador's dinner for Ambassadors Richard Walker and James Lilley.

11/6 T Jai Yang (Morgan Bank) re impact of the elections on trade and economic policy. B

T Amy Klausner (American Electronics Assoc. of San Francisco) re possible speakers with electronic business experience in Korea. B

T Bob Samuelson (Newsweek) re getting a copy of the paper on internationalization of the Korean stock market. P

T Ann Reid (Int'l Trade Com's) re sources of data on the Korean steel industry. G

11/7 T Steve Worth (Hill & Knowlton--Grey & Co.) re producing a TV show for Korea. B

T Tony Albrecht (consultant) re election results effect on trade legislation. B

11/10 T Bill Holstein (Business Week) re sources of information on the large Korean companies and differences in their business strategies. P

T Jeff Grieco (Grey & Co.) re effect of the semiconductor agreement with Japan and likelihood of its surviving. B

C Susanne Kitscha (student) re sources of information on the large Korean company groups. B

C Charles L. Henry (Denver Economic Development Agency) re sources of information on Korea and ways to develop economic relations. B

11/11 T Joe Rogers (consultant) re filling in for him at a seminar at Franklin and Marshall College. B

11/12 T Prof. Ahmed Mitra (Franklin & Marshall) re qualifications of another speaker. B  
T Steve Worth ((Hill & Knowlton--Grey & Co.) re proposal for producing a TV show. B

11/13 T Bob Bell (Washington State Ambassadors) re reactions to their meeting with Korean visitors. B  
T Kent Hughes (Congress) re outlook on trade bills. G  
T John Foulk (L Q Moffitt Inc.) re source of brass centrifugal casting. B  
T John Starrels (Joint Economic Committee) re pros and cons of Korea revaluing. G

11/14 Met with Advisory Council--Bill Gleysteen, George Taylor, Jack Sullivan, and Paul Kuznets--re KEI's role, future, and prospects.  
T David Steinberg (Mansfield Center) re KEI and its funding problem.  
T Bill Finan (Quick and Finan) re Korean reaction to his proposal. B  
T Kirk Winterroth (Walt Disney Imagineering) re current data helpful in making a business decision. B  
T Ed Rekosh (Columbia U) re data for a paper on Korea's economy. B

11/17 T Donald K. Ford (Lenco) re finding a distributor in Korea. B  
T Jai Yang (J P Morgan Securities Inc.) re changes in Korean think tanks. B  
T Yoon Shik Park (Geo Washington U) re changes in Korean think tanks. B  
T Mark Van Fleet (US Chamber of Commerce) re significance of Korea's market opening. B  
T Hobart Rowen (Washington Post) re whether Korean revaluation would help the US current account. P  
T Lee Goldberg (Inside US Trade) re measures Korea will take to redirect trade away from Japan. P  
Attended CSIS International Economic Forum at which Bob Strauss talked on new legislation.  
Attended Harvard Kennedy School forum on the election results.

11/18 T John Day (Bank of Montreal) re KEI future activities. B  
C Frank Fowlkes (editorial consultant) re his mode of operation and cost. B  
T Bill Barnds (Japan Economic Inst.) re their possible interest in Fowlkes services. B  
T Daryl Plunk (Heritage Foundation) re how Heritage is set to accomplish its purposes. B  
T Jack Sullivan (Development Assocs.) re when it would be desirable to submit a proposal. B

T Clyde Hess (consultant) re their clipping service on Korea. B

T Bob Dumm (Dummco) re potential purchase contracts. B  
Attended Asia Society lecture given by Treasury Secretary Baker.

11/19 Attended National War College forum on Central America.  
C Hal Malmgren (consultant) re prospects for protectionism. B

11/20 T Bill Barnds (Japan Economic Institute) re prospects for protectionism. B

T Sung Kwack (Howard U.) re subject for study of trade problems and Korea's trade strategy in dealing with the US. B

T Jim Gagnon (State Dept) re current disputes with Korea. G

T David Blakemore (State Dept) re helping the US-Korea Society publicize the import switching list. G

C John Starrels (Joint Economic Com't) re the won exchange rate and the prospects for a trade bill. G

Attended National Economist Club meeting at which CEA member Michael Mussa talked about the US Trade Balance: Prospects and Policies for Improvement.

C John Starrels (Joint Economic Com't) re how to correct the US trade deficit. G

11/21 T Stuart Paul (Baxter Travenol) re data on prices, land values, and capital equipment costs. B

C Dennis Barrett (Agency for International Development) re data on the growth of Korean companies. G

T Tony Albrecht (consultant) re list of imports being switched from Japanese sources and other trade matters. B

T Glenn Lehman (consultant) re reactions to Michael Mussa talk at the National Economists Club. B

11/24 Attended Forum at which Farrukh Iqbal spoke on the Future of Korea's External Capital Relations.

T John Perkins (State Dept) re description of the US-Korea Society. G

T Nick Lakas (US-Korea Society) re sending material to the US Embassy in Madrid on the society and its current programs. B

T Nayan Chanda (Far East Economic Review) re issues between US and Korea on the exchange rate. P

T Bill Lewis (Geo Washington U) re status of publication of his rice study. B

11/25 T Shifiq Islam (Inst. of Int'l Econ) re exchange rates, capital movements, and trade deficits. B

Addressed a forum on Korea sponsored by the World Affairs Council of Philadelphia. B

CONTACTS MADE BY JOHN T. BENNETT DURING DECEMBER 1986

12/1 T Paul Taylor (Korean Embassy) re prospects for trade legislation. G

C David Steinberg (Mansfield Asian Center) re his program as it affects Korea. B

T Chris Herbst (Far East Business Magazine) re Korean investment in the US. P

Attended Inst. for Sino Soviet Studies reception in honor of the 11 Korean members of the Inst of Foreign Affairs and National Security.

12/2 T Margaret Karns (U of Dayton) re program for tomorrow and subjects I was to cover. B

T Tom D'Elia (CIA) re current economic situation. G

T Linda Ladislas (Creative Assocs.) re the uses of English language training in promoting export-led economic development. B

T Bob Bell (Washington Ambassadors) re contacts in Korea for educational exchange program. B

T Frank Rice (Lamb Technicon) re how to sell metal cutting machines to Hyundai Motor using the prohibition against imports from Japan. B

T Arnold Moore (American Petroleum Inst) re identity and reputation of a visiting Korean. B

T Jae Yang (Morgan Securities) re impact of Iran problem on the Washington political scene. B

12/3 Participated in a panel at the University of Dayton on Korea's economic development.

T Jim Gagnon (State Dept) re follow up on a commercial problem. G

Tony Albrecht (consultant) re trade problems. B

12/4 Lectured to a Dayton University class on comparative economic systems.

T Selman Vitonson (EFHutton) re productivity and wages. B

12/5 C Tony Albrecht (consultant) re trade problems and future company strategies. B

C Selman Vitonson (EFHutton) re productivity and wages. B

T Sung Kwack (Howard U) re possible appointment with Park Yong Chul and Sakong Il. B

T Harold Malmgren (consultant) re trade legislation prospects. B

T Frank Rice (Lamb Technicon) re bids and bidding strategy for sales in Korea. B

T Shaheen Dil (Mellon Bank) re latest current account estimates. B

Attended reception at the Korean Embassy.

12/8 T Ruth Winett (Leading Edge Products) re market in Korea for auto radiators and pharmaceuticals. B

T Clyde Hess (consultant) re contacts for visiting journalist at Brookings. B

T Chuck Kaufman (Leading Edge Products) re market for pharmaceuticals. B

12/9 T Bill Gleysteen (consultant) re KEI'S relationship with KDI. B

T Laurie Baum (Business Week) re Korea's foreign investment policy and potential importance in the American market. P

12/10 T Laurie Baum (Business Week) re correction of a figure given to her yesterday. P

T Paul London (consultant) re sources of data in Washington. B

T Oakley Johnson (American Insurance Group) re whether a visiting Korean was still in town. B

T Tony Albrecht (consultant) re the list of items Korea wants to buy elsewhere than Japan. B

T Sung Kwack (Howard U) re exchange rates and sponsors for a conference on US-Korean economic relations. B

12/11 T Tony Rutherford (Caltex) re projections of economic statistics. B

T Michael Shay (Commerce Dept) re productivity of Korean plants in the US. G

C Arnold Moore (American Petroleum Inst.) re energy outlook and statistical sources. B

T Mike Tharp (Wall St. Journal) re prospects for Korean investment in the US. P

T Tony Albrecht (consultant) re status of TV tube dumping case. B

12/12 T Sung Kwack (Howard U) re trade issues with the US. B

12/18 T Stuart Auerbach (Washington Post) re restraints on the import of machine tools. P

T Daryl Plunk (Heritage Foundation) re address to send article on R&D in Korea. B

12/23 T Laurie Baum (Business Week) re Japanese investment in the US. P

T Judy Sloan (Asia Society) re the identity of several Korean politicians. B

Contacts of John T. Bennett during January 1987

- 1/2 T Russell Glitman (PC Week Magazine) re prospects for the Korean computer industry. P  
T Ron Hagen (Caltex) re projections for 1987. B
- 1/5 T Laurie Baum (Business Week) re Korean investment in the US. P  
T Bill Gleysteen (consultant) re KDI ideas about the future of KEI. B
- 1/6 T Laurie Baum (Business Week) re Korean investment in the US. P  
T Christine Carlin (Phoenix Assocs.) re development of the Korean electronics industry. B  
T Chris Hertz (Asia Week) re prospects for protectionism in the Congress. P
- 1/7 T Laurie Baum (Business Week) re Korean investment in the US. P  
T John Starrels (Joint Economic Committee) re Korean imports and exports. G  
T David Sloan (Percy Associates) re structuring and problems with joint ventures in Korea. B  
T John Gregerson (3-M) re contacts in Korea. B  
T Ed Borchardt (self employed) re status of his business with Korea. B  
T Paul Taylor (Perry Oceangraphics, Riviera Beach, FL) re his new job. B.  
C Ernest Lefever and Mel Tratensek (Ethics and Public Policy Center) re proposed conference on Korea and the US. B
- 1/8 Attended luncheon, planning a conference on Managing US-Korea Trade Conflict at the Wilson Center  
T Jae Yang (Morgan Bank) re Korean rules on countertrade. B  
T Alan Song (Columbia U.) re speaking at the East Asia Inst. on the Korean economy. B
- 1/9 T Sheldon Richmond (Geo. Mason U.) re trade data. B  
C David Blakemore (State Dept.) re trade frictions. G  
T Michael Perlstein (First Chicago Bank) re restrictions on foreign portfolio investment. B
- 1/12 T David Steinberg (Mansfield Center) re comments on article he wrote. B  
T Lisa Hsia (Adam Smith's Money World) re story ideas for a program on Korea. P
- 1/13 T Gretchen Jacobson (Brookings Inst.) re possible speaker from Goldstar. B
- 1/20 T Prof. Kwan Ha Yim (Manhattenville College) re staffers and academics to brief Korean Congressmen on trade problems. B  
T Jack Sullivan (Development Assocs.) re identity of a Korean company. B  
T Pamy Arora (Booz Allen) re industry incentives provided by the Korean government. B  
T Bill Barnds (Japan Economic Inst.) re how the Korean exchange rate is set. P  
Attended the Tuesday luncheon group presentation on the Concept of Han given by Prof. Kim Kyong Dong.  
T Denise Barton (lawyer) re how to market rugs in the US produced by a small Korean company. B
- 1/21 T Mel Tratensek (Ethics and Public Policy Center) re how to approach the

- Korean embassy to the status of actions. B  
C John Mica, John Dudinsky, and Bruce Fennie (Harris Corp.) re the business climate in Korea. B
- 1/23 T Steven McCarthy (G-Tech Corp.) re demographic and other data. B  
T Ed Borchardt (consultant) re export prospects to Korea. B  
T Barry Zorthian (Alcalde, Henderson, O'Bannon, and Rousellot) re getting a contract to help the Korean buying mission. B
- 1/27 T Bill Gleysteen (consultant) re KDI's concerns about KEI. B
- 1/28 T Sarah Peasely (National Council for US-China Trade) re data on trade and GNP growth. B  
T Josh Ryan (Hyundai America) re US-Korea trade data. B  
T Bill Lewis (G Washington U.) re state of his book on rice. B
- 1/29 T Ron Morse (Wilson Center) re unavailability of a Korean government official for a conference. B  
T Julianne Marcel (Georgetown U) re data on Korean investment in the US. B
- 1/30 T Jim Gagnon (State Dept.) re current trade frictions. G

Korean embassy to the status of actions. B

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1/29 T Ron Morse (Wilson Center) re unavailability of a Korean government official for a conference. B

T Julianne Marcel (Georgetown U) re data on Korean investment in the US. B

1/30 T Jim Gagnon (State Dept.) re current trade frictions. G

T Todd Crawford (Treasury Dept.) re current discussions with the Koreans on the exchange rate. B

T Jeff Anderson (Institute for International Finance) re availability of certain data. B

T Sung Kwack (Howard U.) re possibility of sending a manuscript back to Korea with a visitor. B

ATTACHMENT 2

October 1986

Korea's Economy - Third Quarter Journal

15 (a)

Salaries	\$ 62,211.28
Benefits	4,952.03
Taxes	11,332.75
Consultant	15,250.00
Directors' Compensation	9,000.00
Rent	19,132.73
Travel	15,352.03
Communication	3,891.04
Supplies	622.33
Maintenance	1,152.68
Legal Fees	4,499.83
Representation	3,174.89
Equipment Purchases	3,243.76
Postage	1,708.85
Printing	7,227.20
Miscellaneous	1,436.97
Publication	<u>8,714.39</u>
<b>TOTAL</b>	<b>\$172,902.76</b>

ACTIVITIES PERFORMED BY THOMAS STERN ON BEHALF OF KOREA  
ECONOMIC INSTITUTE OF AMERICA

<u>DATE</u>	<u>OTHER PERSON INVOLVED</u>	<u>SUBJECT DISCUSSED</u>
9/4	Harry Griffith, IPAC	Defense Production in Korea
9/11	Robert Bauerline Dept of State	FMS
9/18	Mark Borthwick, PPC	Trade in Pacific
9/24	Harry Griffith, IPAC	Defense Production in Korea
9/30	Deirer Shanley, IMF	Economic Statistics
10/3	David Blakemore Dept of State	US-Korean Relations
	William Clark Dept of State	US-Korean Relations
10/16	Milton Mitler E.L. Motaz Sonbol US Chamber of Commerce	Korean Advertisement
10/21	Kim Pham, Student Scott Krumwiede Bank of Baltimore	Korean Economic Statistics Korean Economic Statistics
	Edward Luttuak CSIS	ROK Military
10/29	EL Motaz Sonbal US Chamber of Commerce	Korean Advertisement
10/30	Harry Griffith, IPAC	Defense Production in Korea
11/4	Larry Lavine, US Businessman	US Exports to Kroea
11/5	Harry Griffith, IPAC	US Exports to Korea
11/6	Larry Lavine Harry Griffith	US Exports to Korea US Exports to Korea
11/11	Samuel Goldberg, IS INCO	Mining in Korea
12/11	John Mica US Businessman	Exports to Korea
12/12	Darrell Jordan	Exports to Korea
12/19	Ernest Lefeyeur Center for Public Policy	US-ROK Conference
12/23	John Gregerson, 3M	Meeting in Korea
12/20	Harry Griffith, IPAC Fenwick Yoo, Data Resources Dexter Hutchins Fortune Magazine	Defense Production Economic Data Revaluation of Won
1/7	Ernest Lefeurer	US-ROK Conference
1/15	Daryl Plunk Heritage Foundation	US-ROK Relations
1/27	John Dudinski, Mica Assoc Steven McCarthy, G-Tech Robert Bauerline Dept of State	Meetings in Korea Economic Opportunities in Kore FMS