

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in triplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, dissemination report, copy of political propaganda or other document or information filed with the Attorney General under this act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of such documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. Finally, the Attorney General transmits an annual report to the Congress on the Administration of the Act which lists the names of all agents and the nature, sources and content of the political propaganda disseminated or distributed by them. This report is available to the public.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

Name of Registrant	Name of Foreign Principal
van Kloberg & Associates, Ltd.	Embassy of El Salvador <i>#3466</i>

Check Appropriate Boxes:

- 1. The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach three copies of the contract to this exhibit.
- 2. There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach three copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- 3. The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

See attached.

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5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

See attached.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?¹
Yes No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Date of Exhibit B	Name and Title	Signature
15 April, 1973	President Edward J. van Kedy*	Edward J. van Kedy*

¹Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which a person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

**CONTRACT BETWEEN
VAN KLOBERG & ASSOCIATES, LTD.
AND
THE EMBASSY OF EL SALVADOR**

van Kloberg & Associates, Ltd., is engaged by the Embassy of El Salvador and the Embassies of other Central American nations to assist their Ambassadors in coordinating joint government relations and public affairs efforts aimed at promoting their regional goals.

OBJECTIVES OF CONSULTING SERVICES

The Ambassadors who participate in this agreement will comprise an informal governing board to establish major goals to be pursued and major activities to be performed. The government relations and public affairs services will relate to joint objectives in the areas of peace, social and economic welfare, international trade, human rights, consolidating democratization, lobbying the U.S. government, and other issues determined by the Ambassadors.

ACTIVITIES PROVIDED BY VAN KLOBERG & ASSOCIATES

vKA activities will include, but not be limited to, the following:

Congressional Lobbying -- Coordinating the lobbying activities of the Ambassadors, with emphasis on acquainting them with newly-elected members of the 103rd Congress, increasing support for regional objectives, and maintaining traditional support. vKA will arrange meetings for the Ambassadors with key Senators, Congressmen, and members of congressional staffs and committees; will hold briefings; and will schedule working luncheons and other events.

ACTIVITIES TO BE PERFORMED BY VKA:

Government Relations -- Informing, educating, and securing the support of the newly-elected Clinton Administration and incoming members of federal departments regarding the countries' regional goals in the political, social, economic, and cultural arenas.

Media Relations -- Publicizing joint regional initiatives and efforts to accomplish regional goals. vKA activities might include arranging interviews for the Ambassadors with leading journalists and TV/radio personalities, scheduling meetings and luncheons with representatives of selected media organizations, and writing and placing op-ed pieces and letters-to-the-editor in leading American newspapers and magazines.

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Public Affairs -- Organizing meetings, luncheons, and speaking engagements for the Ambassadors -- in Washington, as well as in other key cities -- to discuss regional objectives with members of influential groups such as think tanks, human rights organizations, universities/educational forums, church-related associations, and business groups.

International Trade -- Assisting the Central American nations in their efforts to regionalize for the achievement of joint economic goals and provide counsel on how the countries, as a group, can best lobby for the protection of their GSP treatment, their special trade benefits under the Caribbean Basin Initiative, and a continuing flow of AID funds.

AUTHORITY AND LIAISON

Controlling authority for the agreement with van Kloberg & Associates will rest with the governing board, comprised of the Ambassador who participates in this agreement, and with the President of van Kloberg & Associates. The governing board will designate a spokesperson who will assume the responsibility, on behalf of the other Ambassadors, for transmitting policy decisions to vKA, assigning vKA activities and priorities, and collecting and transmitting to vKA the funds pledged by the participating Ambassadors.

The President of van Kloberg & Associates will be responsible to the governing board, which jointly will direct the work of vKA. Close, continuing liaison will be maintained between the spokesperson designated by the governing board and the President of vKA to carry out the goals of the Ambassadors and to establish activities and priorities consistent with these goals.

In connection with vKA's representation, it is understood that the consultant is required, under United States Law, to register its representation of the Government of El Salvador with the U.S. Government but otherwise will keep its relationship with and activities on behalf of the Government of El Salvador confidential.

FEES AND EXPENSES

Retainer -- El Salvador will contribute \$2,500 per month toward a monthly retainer which will cover standard time charges for vKA principals and associates for a period of six months, beginning January 1, 1993.

The payments of each participating Embassy will be made to the designated spokesperson, for transmittal to vKA, according to the following schedule:

\$7,500 due January 1 for the months of January, February,
and March, 1993
(3 months @ \$2,500 per month)

\$7,500 due April 1 for the months of April, May
and June, 1993
(3 months @ \$2,500 per month)

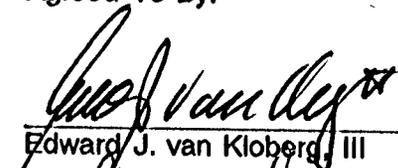
For those countries that do not initially enter into the agreement but, rather, join at a date after January 1, 1993, the payments will be incorporated into the above schedule as agreed upon by the governing board and the President of van Kloberg & Associates.

vKA reserves the right to suspend services pending receipt of the pre-paid retainer fee.

the **PERIOD OF SERVICE** *effect*

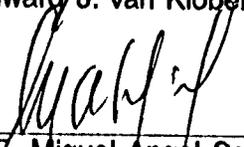
This proposal would take *effect* January 1, 1993, and remains in effect through June 30, 1993, at which time it will be considered for renewal.

Agreed To By:



Edward J. van Kloberg, III

12 January, 1993
Date



H.E. Miguel Angel Salaverria
Ambassador of El Salvador to the
United States

12 Jan / 1993
Date