

EXHIBIT A

TO REGISTRATION STATEMENT

Under the Foreign Agents Registration Act of 1938, as amended

RECEIVED  
CRIMINAL DIVISION  
OCT 30 3 06 PM '81  
SECURITY  
SECTION  
REGISTRATION UNIT

Furnish this exhibit for EACH foreign principal listed in an initial statement  
and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant Agendas International 820 2nd Avenue - 13th Floor New York, New York 10017	2. Registration No. 3524
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3. Name of foreign principal Embassy of Nicaragua Mission of Nicaragua to the United Nations	4. Principal address of foreign principal 1627 New Hampshire Ave., N.W. Washington, D.C. 20009
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5. Indicate whether your foreign principal is one of the following type:

- Foreign government
- Foreign political party
- Foreign or  domestic organization: If either, check one of the following:
  - Partnership  Committee
  - Corporation  Voluntary group
  - Association  Other (specify) \_\_\_\_\_
- Individual - State his nationality \_\_\_\_\_

6. If the foreign principal is a foreign government, state:

- a) Branch or agency represented by the registrant.  
Embassy, Mission to U.N.
- b) Name and title of official with whom registrant deals.  
Ambassador

7. If the foreign principal is a foreign political party, state:

- a) Principal address n/a
- b) Name and title of official with whom the registrant deals.
- c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

- a) State the nature of the business or activity of this foreign principal n/a

b) Is this foreign principal

Owned by a foreign government, foreign political party, or other foreign principal . . . . Yes  No

Directed by a foreign government, foreign political party, or other foreign principal . . . . Yes  No

Controlled by a foreign government, foreign political party, or other foreign principal . . . . Yes  No

Financed by a foreign government, foreign political party, or other foreign principal . . . . Yes  No

Subsidized in whole by a foreign government, foreign political party, or other foreign principal . . . . . Yes  No

Subsidized in part by a foreign government, foreign political party, or other foreign principal . . . . . Yes  No

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

n/a

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

n/a

Date of Exhibit A September 20, 1983	Name and Title Harold A. Lamport	Signature <i>Harold A. Lamport</i>
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UNITED STATES DEPARTMENT OF JUSTICE  
Washington, D.C. 20530

EXHIBIT B

TO REGISTRATION STATEMENT  
Under the Foreign Agents Registration Act  
of 1938, as amended

RECEIVED  
GENERAL DIVISION  
SEP 30 3 08 PM '83  
INTERNAL SECURITY  
SECTION  
REGISTRATION UNIT

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
Agendas International	Embassy of Nicaragua and Mission of Nicaragua to U.N.

Check Appropriate Boxes:

- The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
  - There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
  - The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.
4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

See attached agreement.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?<sup>1/</sup> Yes  No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

See attached agreement.

Date of Exhibit B	Name and Title	Signature
September 20, 1983	Darryl F. Hunt Donald J. Casey Partners	<i>Darryl F. Hunt</i> <i>Donald J. Casey</i>

<sup>1/</sup> Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

AGREEMENT

RECEIVED  
CRIMINAL DIVISION  
SEP 21 3 00 PM '83  
THE FEDERAL BUREAU OF INVESTIGATION  
REGISTRATION UNIT

The Embassy of Nicaragua in the United States of America ("the Embassy") and Agendas International ("AI"), this 20<sup>th</sup> day of September, 1983, do hereby covenant and agree as follows:

I.

The following tasks in Section II shall be performed by AI in consultation with and under the direction of the Commission appointed by Nicaragua's Ministerio del Exterior (Foreign Ministry) for this purpose. The Foreign Ministry herein designates Victor Hugo Tinoco as its representative for this purpose in New York. The Ambassador of Nicaragua in Washington, in coordination with Mr. Victor Hugo Tinoco, will oversee this program.

II.

AI will perform public affairs/public relations services for the various missions of Nicaragua in the United States for a period of six months, which term of service shall begin on this date. These services shall consist of the following:

A. Information, monitoring and analysis

1. A minimum of biweekly briefing papers and sessions with Embassy personnel on U.S. public opinion of the critical military, political, moral, social and economic issues regarding international relations with Nicaragua.

2. A monthly summary in abstract form of news articles in the press and leading magazines on computer print-outs.

3. A weekly custom-edited videocassette tape of the more than 50 hours of major network television news and public affairs programs during each seven days, and will include a one-hour edited

tape of the news program segments on Nicaragua and fully taped specials or news interviews on Nicaragua or with Nicaraguan personalities.

4. The monitoring and retrieval of important documents, reports and special publications with direct bearing on Nicaragua's interests from sources throughout the U.S. and abroad to be presented to the Commission as they are received.

5. A bi-monthly analysis of U.S. federal and states' legislation that may have a positive or negative impact on Nicaragua, with strategy planning and recommendations as necessary.

#### B. Communications and Public Information

1. Design and maintenance of a mailing list of an estimated 5,000-7,000 names drawn from U.S. Government, business, financial community, Church and news media with subcategories.

2. Edited quarterly updates on developments in Nicaragua, including the economy, foreign policy and other news of interest to U.S. readers to be mailed to Congress, the media and other special segments of the above mailing list.

3. A minimum of two mailings of reprints of news media materials on Nicaragua, speeches, reports and statements of importance concerning Nicaragua.

4. The placement of Nicaraguan officials on U.S. radio/TV news and public affairs programs, maintaining constant contacts with the media, strategy and recommendations for press releases and press conferences, the promotion of op-ed pieces and other articles in major publications and in sectors of the United States other than the East Coast.

5. Maintaining contact with key staff aides and members of Congress to organize briefings, respond to requests for special information, arrange meetings between officials of Nicaragua and members of Congress both in the U.S. and in Nicaragua, and make recommendations for lobbying specific issues.

C. Strategy Planning & Counseling

1. Weekly meetings with Embassy and mission personnel in the U.S. to review developments, discuss specific issues, obtain guidance and approval on various aspects of the program and insure proper channeling of information on plans and policies relating to public affairs issues. At least one Senior Consultant will be available in Washington for these meetings three days each week.

2. Monthly meetings in Managua with the Foreign Ministry officials and others to review events, issues, strategy and programming. Both Senior Consultants will be available for three days each month for these meetings and to develop further aspects of the program.

III.

AI shall be compensated for performing the foregoing tasks as follows:

A. Escrow Guaranty

The Embassy shall establish a separate banking account in the United States in the amount of \$250,000 (\$U.S.) to guarantee the completion of this project. Of this total, \$23,130.00 can be reserved to apply to direct charges incurred by the Embassy. The remainder, \$226,870.00, is to be disbursed to AI in the following allotments:

First disbursement: \$54,956.66 upon signing of this agreement

Second disbursement: \$54,956.66 sixty days after signing this agreement

Third disbursement: \$54,956.66 one hundred twenty days after signing agreement

Reserve disbursement: \$62,000.00 to be dispensed only if and then upon cancelation of this agreement by the Embassy.

B. Expenses

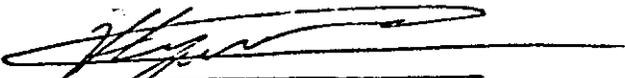
AI will submit to the Embassy an unaudited monthly statement of expenses related to the programs and line items in the attached budget.

IV.

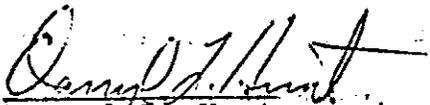
This agreement may be cancelled by the Embassy immediately upon notice to AI. Such cancellation may be for or absent cause. If such cancellation is absent cause, the Embassy shall compensate AI for all fees and expenses due at the time of cancellation. If there is a cancellation by the Embassy, for or absent cause, and if the Senior Consultants (Darryl L. Hunt and Donald J. Casey) have not been given an opportunity to renew their contracts with the same or greater rate, they shall be compensated a full six months' fees, a total of \$62,000, at the time of contract completion or cancellation, as noted in III.A. above ("Reserve disbursement"). Any cancellation or other breach of this agreement by AI shall result in the forfeiture of any fees or expenses due on the date of such cancellation or breach.

V.

The undersigned hereby represent that they are authorized as their respective principals to execute and enter this agreement:



H.E. Victor Hugo Tinoco  
Deputy Foreign Minister  
Government of Nicaragua



Darryl L. Hunt  
Senior Partner  
Agendas International



H.E. Antonio Jarquin  
Ambassador to the United States  
Government of Nicaragua



Donald J. Casey  
Senior Partner  
Agendas International

BUDGET

<u>PROGRAM CATEGORY</u>	<u>DIRECT EMBASSY</u> <u>OUTLAY \$ (US)</u>	<u>OUTLAY</u> <u>\$ (US)</u>	<u>TOTA</u> <u>\$ (US)</u>
<u>I. Information, monitoring and analysis:</u>			
<u>A. Monitoring of Opinion Polls/ Critical Issues Research - A minimum of biweekly briefing papers will be prepared for officials in Managua and the U.S. on public opinion of the critical issues vis-a-vis the military, political, moral, social and economic areas. The analysis will draw from public polls, the media, research data banks and experts in these areas.....</u>	\$ 792.00	\$ 14,709.00	\$ 15,501
<u>B. Monthly Press Summary/Abstracts - Summaries of news articles in the press and leading intellectual magazines retrieved by computer from data banks.....</u>	66.00	834.00	900
<u>C. Television News Scan - Monitoring and recording major U.S. networks daily on a custom-edited videocassette tape for weekly shipment to officials in Managua and the U.S.....</u>	198.00	18,528.00	18,726
<u>D. Document Retrieval - Monitoring and retrieval of important documents, reprints and special publications with direct bearing on Nicaragua's interests from sources throughout the U.S. and abroad.....</u>	132.00	1,668.00	1,800
<u>E. Bimonthly Legislative Monitor and Foreign Economic Policy Analysis - Tracking and analysis of laws that may have a positive or negative impact on Nicaragua, with strategy planning and lobbying recommendations as necessary.....</u>	66.00	5,334.00	5,400
	\$ 1,254.00	41,073.00	42,327

II. Communications and Public In-  
formation:

<p>A. <u>Mailing List Development &amp; Maintenance</u> - Design of a mailing list of an estimated 5,000-7,000 names drawn from U.S. government, business, financial communities, Church and news media with subcategories, its maintenance and continual updating.....</p>	\$ 198.00	5,802.00	6,000
<p>B. <u>Quarterly Update</u> - An edited and professionally presented reprot on developments in Nicaragua, including the economy, foreign policy and other news of interest to U.S. readers with a minimum of two mailings to Congress and the media and other selected segments of the list..</p>	4,810.00	1,190.00	6,000
<p>C. <u>Documentation Mailings</u> - A minimum of two mailings of reprints of news media materials on Nicaragua, speeches, reports and statements of importance concerning Nicaragua.....</p>	2,332.00	1,868.00	4,200
<p>D. <u>Media Liaison</u> - Working with international, national and local media on the development of stories, placement of Nicaraguan officials on U.S. TV/radio news and public affairs programs, press releases and conferences and op-ed articles.....</p>	1,882.00	8,118.00	10,000
<p>E. <u>Congressional Liaison</u> - Maintaining contact with key staff aides and Members of Congress to organize briefings, respond to requests for special information and arrangement of meetings between Nicaraguan officials and Members of Congress both in the U.S. and in Nicaragua.....</p>	<p>1,512.00 \$ 10,734.00</p>	<p>6,533.00 23,511.00</p>	<p>8,045 34,245</p>

III. Strategy Planning & Counselling:

Frequent meetings - weekly in the U.S. and at least monthly in Managua - are necessary to review developments, discuss specific issues, obtain guidance and approval on various aspects of the program and to insure that AI is informed on the plans and policies relating to its area of responsibility. The two senior consultants will be in Washington three days each week and available for meetings with the Ambassador and his staff. They also will go to Managua for at least three days each month.....\$

792.00	29,186.00	29,978
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IV. Administration:

These costs will cover the rental and/or purchase of office equipment for the project in Washington and in New York, which can be considered on loan from the Embassy to the project.....\$

10,350.00	10,350
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V. Fees:

These charges cover the six months' salaries of the two senior consultants and the secretary (administrative assistant), and include the reserve retainership\* fund for six months beyond the life of the program for the two senior consultants.....\$

62,000.00*	71,100.00	133,100
\$ 73,142.00	100,286.00	173,428

PROJECT TOTAL:

\$ 85,130.00	164,870.00	250,000
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BUDGET TOTALS

2-Senior Consultants plus special retainer...	\$124,000	
1-Junior Consultant.....	17,100	
1-Administrative Assistant.....	<u>9,100</u>	\$150,200
Legal Fees.....	<u>1,500</u>	1,500
Accounting Fees		
1-Senior Accountant.....	1,425	
1-Bookkeeper.....	<u>2,340</u>	3,765
Administration		
Telex.....	663	
Telephone.....	1,165	
Messenger/Federal Express.....	898	
Photocopies.....	520	
Paper/Supplies/Correspondence.....	488	
Subscriptions.....	<u>330</u>	4,064
Travel/Representation.....	<u>30,645</u>	30,645
Services		
*Printing.....	6,112	
*Mailing.....	2,840	
Translation.....	1,000	
Other (Videocassette monitoring, subcontracting, etc.....)	<u>35,696</u>	45,648
*Overhead (office rental/utilities).....	3,828	
*Office Equipment.....	<u>10,350</u>	
		<u>14,178</u>
TOTAL		\$250,000

\*Items billed directly to client