

For Six Month Period Ending 1-31-87

(Insert date)

Name of Registrant Daniel J. Edelman, Inc.

Registration No. 3634

Business Address of Registrant

1730 Penna. Avenue, NW, Suite 460
Washington, D.C. 20006

I-REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

- (1) Residence address Yes No
- (2) Citizenship Yes No
- (3) Occupation Yes No

(b) If an organization:

- (1) Name Yes No
- (2) Ownership or control Yes No
- (3) Branch offices Yes No

2. Explain fully all changes, if any, indicated in item 1.

N/A

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 U.S. DEPARTMENT
 OF JUSTICE
 CRIMINAL DIVISION
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 INTERNAL SECURITY
 SECTION
 REGISTRATION UNIT

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes No

If yes, furnish the following information:

Name	Position	Date Connection Ended
N/A		

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?
 Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
N/A				

5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?
 Yes No

If yes, identify each such person and describe his services.

N/A

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
Damion Patrick Housman	2530 S. Walter Reid Dr. Account Supervisor Arlington, VA 22206	1-23-87

7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
N/A			

II—FOREIGN PRINCIPAL

8. Has your connection with any foreign principal ended during this 6 month reporting period? Yes No

If yes, furnish the following information:

Name of foreign principal

Date of Termination

N/A

9. Have you acquired any new foreign principal¹ during this 6 month reporting period? Yes No

If yes, furnish following information:

Name and address of foreign principal

Date acquired

Republic of China
Coordination Council for North American Affairs
159 Lexington Avenue
NY, NY

12-16-86

10. In addition to those named in Items 8 and 9, if any, list the foreign principals¹ whom you continued to represent during the 6 month reporting period.

Japan Tobacco Inc.
Gov't of Panama
Hitachi, LTD.
Social Christian Reform Party of the Dominican Republic

III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes No

If yes, identify each such foreign principal and describe in full detail your activities and services:

Japan Tobacco Inc. -- Writing and distribution of fact sheets, news releases, background papers and press kits to the news media, public officials, civic groups, press associations and associations. News conference in Raleigh, NC was held on August 28, 1986. Luncheon with trade associations and news media. Distributed JTI information to concerned individuals.

Gov't of Panama -- None

Hitachi, LTD. -- None

Social Christian Reform Party -- Met with Members of new government and attended inauguration.

Republic of China -- None

¹The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).
A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity² as defined below?
Yes No

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

Japan Tobacco Inc. -- Edelman was involved with Japan Tobacco Inc. in conjunction with JTI's involvement with a USG Section 301 investigation into tobacco trade between the U.S. and Japan. Edelman coordinated a news conference in NC and a luncheon for the general news media and association executives.

Other JTI materials were distributed to concerned individuals including those at State, USTR, Commerce and other Administration officials.

13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes No

If yes, describe fully.

N/A

²The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV—FINANCIAL INFORMATION

14. (a) RECEIPTS—MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.³

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
August-January	Japan Tobacco Inc.	Professional Fee	7000/month
December-January	ROC	Professional Fee	15000/month
			\$72,000.00
Total			

(b) RECEIPTS—THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁴ other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes No

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
N/A			

³A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).

⁴Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS—MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes No

(2) transmitted monies to any such foreign principal? Yes No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
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(see attached)

\$ 80,761.50

Total

15. (b) DISBURSEMENTS—THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value⁵ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes No

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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N/A

(c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value⁵ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes No

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
October 6, 1986	\$250.00	Friends of James Florio	James Florio.

V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes No

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

Japan Tobacco Inc.

⁵Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes No

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

Japan Tobacco Inc. -- \$7,000.00 per month plus expenses.
Gov't of Greece -- \$48,614.73, final payment, 12-9-86.
Republic of China -- \$15,000.00 per month plus expenses.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

- Radio or TV broadcasts
- Magazine or newspaper articles
- Motion picture films
- Letters or telegrams
- Advertising campaigns
- Press releases
- Pamphlets or other publications
- Lectures or speeches

Other (specify) _____

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

- Public Officials
- Newspapers
- Libraries
- Legislators
- Editors
- Educational institutions
- Government agencies
- Civic groups or associations
- Nationality groups

Other (specify) _____

21. What language was used in this political propaganda:

- English
- Other (specify) _____

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes No

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes No

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes No

VI--EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

(a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

- Exhibit A⁶ Yes No
- Exhibit B⁷ Yes No

If no, please attach the required exhibit.

(b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes No

If yes, have you filed an amendment to these exhibits? Yes No

If no, please attach the required amendment.

⁶The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

⁷The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

If you have previously filed an Exhibit C¹, state whether any changes therein have occurred during this 6 month reporting period. Yes No

If yes, have you filed an amendment to the Exhibit C? Yes No

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement? Yes No

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

Stephen K. Cook
Stephen K. Cook Executive Vice President

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

Subscribed and sworn to before me at Washington, D.C.

this 20th day of March, 19 87

[Signature]
(Signature of notary or other officer)

My Commission Expires November 30, 1990

¹The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

EDELMAN

public relations

RAFAEL V. CAPO
 to RE: SOCIAL CHRISTIAN REFORM
 PARTY OF DOMINICAN REP.
 1636 CONNECTICUT AVE. NW
 WASHINGTON DC 20009

date 12/30/86

account no. 0462145

ATTN: RAFAEL V. CAPO

vendor—description	date	invoice no.	charges	CD	service charges	balance
POSTAGE	12/05/86	00693	.43	5		.43
PHOTOCOPY	12/18/86	00694	.80	5		1.23
HERTZ SYSTEMS	10/15/86	00703	207.96	9	36.70	245.89

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 U.S. DEPARTMENT
 OF JUSTICE
 CRIMINAL DIVISION
 MAR 20 4 36 PM '87
 INTERNAL SECURITY
 SECTION
 REGISTRATION UNIT

control no. 15838

code explanation

- 5 — internal costs
- 6 — clippings
- 7 — press kits, releases and mailing
- 8 — photos and prints
- 9 — long distance, delivery, postage and transportation
- 10 — expenses
- 11 — special services
- 12 — art work, printing and visuals

please pay last amount in this column

ACCOUNT SUPERVISOR

EDELMAN

public relations

to RAFAEL V. CAPU
 PRESIDENTIAL CANDIDATE REPORT
 PARTY OF DOMINICAN REP.
 1638 CONNECTICUT AVE. NW
 WASHINGTON DC 20039

date 11/30/86

account no. 0462145

ATTN: RAFAEL V. CAPU

Vendor—description	date	invoice no.	charges	CD	service charges	balance
AT&T	9/18/86	00645	3.06	9		3.06
XEROX	9/10/86	00646	5.60	5	.54	9.20
POSTAGE	11/20/86	00663	.43	5		9.63
QUICK MESSENGER S	8/29/86	3039	9.90	0	1.75	21.28
QUICK MESSENGER S	9/30/86	3452	3.95	9	.70	25.93

control no. 15612

- code explanation
- 5 — internal costs
 - 6 — clippings
 - 7 — press kits, releases and mailing
 - 8 — photos and prints
 - 9 — long distance, delivery, postage and transportation
 - 10 — expenses
 - 11 — special services
 - 12 — art work, printing and visuals

please pay last amount in this column

Paul
 ACCOUNT SUPERVISOR

EDELMAN

public relations

to RAFAEL V. CAPO
 RE: SOCIAL CHRISTIAN REFORM
 PARTY OF DOMINICAN REP.
 1638 CONNECTICUT AVE. NW
 WASHINGTON DC 20009

date 10/31/86

account no. 8482145

ATTN: RAFAEL V. CAPO

vendor—description	date	invoice no.	charges	CD	service charges	balance
PHOTOCOPY	10/14/86	00615	.80	5		.80
POSTAGE	10/20/86	00623	.43	5		1.23
QUICK MESSENGER S	7/31/86	2619	3.95	9	.70	5.88
WATERS TRAVEL SER	8/13/86	22003	453.00	9	79.95	538.83

control no. 15358

code explanation

- 5 - internal costs
- 6 - clippings
- 7 - press kits, releases and mailing
- 8 - photos and prints
- 9 - long distance, delivery, postage and transportation
- 10 - expenses
- 11 - special services
- 12 - art work, printing and visuals

please pay last amount in this column

D Cordova
 ACCOUNT SUPERVISOR

EDELMAN

public relations

PANAMA REPUBLIC OF
 to MINISTR OF THE PRESIDENCY
 APDO. 53
 PANAMA CITY, REPUBLIC OF
 PANAMA

date 1/31/87

account no. 0451778

ATTN: MR. NADER PITY

vendor—description	date	invoice no.	charges	CD	service charges	balance
QUIKM EDELMAN INC. *DAN	0/31/86	2207	5.95	9		5.95
POSTG EDELMAN INC. *DAN	0/31/86	2207	10.44	5		16.39
XEROX EDELMAN INC. *DAN	0/31/86	2207	1.00	5		17.39
POSTG EDELMAN INC. *DAN	0/31/86	2207	13.33	5		30.72
POSTG EDELMAN INC. *DAN	1/30/86	2421	7.57	5		38.29
XEROX EDELMAN INC. *DAN	1/30/86	2421	.80	5		39.09
XEROX EDELMAN INC. *DAN	1/30/86	2421	10.20	5		49.29
RAPIC EDELMAN INC. *DAN	1/30/86	2421	2.00	5		51.29

control no. **N 60955**

code explanation

- 5 — internal costs
- 6 — clippings
- 7 — press kits, releases and mailing
- 8 — photos and prints
- 9 — long distance, delivery, postage and transportation
- 10 — expenses
- special services
- art work, printing and visuals

please pay last
 amount in this
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EDELMAN

public relations

to PANAMA REPUBLIC OF
 MINISTR OF THE PRESIDENCY
 APDO, 53
 PANAMA CITY, REPUBLIC OF
 PANAMA

date 11/30/86

account no. 0451778

ATTN: MR. NANDER PITY

vendor—description	date	invoice no.	charges	CD	service charges	balance
AMER EXPRESS	7/30/86	00576	16.80	9		16.80
TDX SYSTEMS	8/10/86	00578	2.27	9		19.07
RAPICOM	7/30/86	00582	12.00	5		31.07
QUICK EDELMAN INC. *DAN	9/30/86	11975	24.72	9		55.79
MESSG EDELMAN INC. *DAN	9/30/86	11975	10.85	9		66.64
XEROX EDELMAN INC. *DAN	9/30/86	11975	7.60	5		74.44
POSTG EDELMAN INC. *DAN	9/30/86	11975	16.41	5		92.85
RAPIC EDELMAN INC. *DAN	9/30/86	11975	12.00	5		104.85
RAPIC EDELMAN INC. *DAN	9/30/86	11975	18.00	5		122.85
MICHL EDELMAN INC. *DAN	9/30/86	11975	7.93	9		130.80
TDX EDELMAN INC. *DAN	9/30/86	11975	8.67	9		139.47

control no. N 60567

code explanation

- 5 - internal costs
- 6 - clippings
- 7 - press kits, releases and mailing
- 8 - photos and prints
- 9 - long distance, delivery, postage and transportation
- 10 - expenses
- 11 - special services
- 12 - art work, printing and visuals

please pay last amount in this column

ORIGINAL

Daniel J. Edelman of New York, Inc.
 211 east Ontario street Chicago, Illinois 60611 phone 312.280 7000

invoice no.
 11226

020

EDELMAN

public relations

to PANAMA*REPUBLIC OF
 MINISTR OF THE PRESIDENCY
 APDU, 53
 PANAMA CITY, REPUBLIC OF
 PANAMA

date 10/31/86

account no. 0451778

ATTN: MR. NANDER PITY

endor-description	date	invoice no.	charges	CD	service charges	balance
						19.46
STARNET CORP.	9/30/86	00560	19.46	9		33.23
WESTERN UNION	8/20/86	00561	13.77	9		125.23
RAPICOM	6/30/86	00564	92.00	5		171.03
PHOTOCOPY	7/31/86	00566	45.80	5		227.03
DHL AIRWAYS, INC.	7/12/86	1392274	56.00	9		229.63
XEROX EDELMAN INC. *DAN	8/29/86	11735	2.60	5		238.61
POSTG EDELMAN INC. *DAN	8/29/86	11735	8.98	5		247.36
FDEXP EDELMAN INC. *DAN	8/29/86	11735	8.75	9		261.86
ADLER EDELMAN INC. *DAN	8/29/86	11735	14.50	11		307.31
TDX EDELMAN INC. *DAN	8/29/86	11735	45.45	9		323.66
PHJNE EDELMAN INC. *DAN	8/29/86	11735	16.35	9		327.26
XEROX EDELMAN INC. *DAN	8/29/86	11735	3.60	5		355.26
RAPIC EDELMAN INC. *DAN	8/29/86	11735	28.00	5		

please pay last amount in this column

control no. N 60398

code explanation

- 5 - internal costs
- 6 - clippings
- 7 - press kits, releases and mailing
- 8 - photos and prints
- 9 - long distance, delivery, postage and transportation
- 10 - expenses
- 11 - special services

EDELMAN

public relations

to PANAMA*REPUBLIC OF
 MINISTR OF THE PRESIDENCY
 APDU, 53
 PANAMA CITY, REPUBLIC OF
 PANAMA

date 9/30/86
 account no. 0451778

ATTN: MR. NANDER PITTY

vendor-description	date	invoice no.	charges	CD	service charges	balance
AMER EXPRESS	5/31/86	00533	1,174.31	9		1,174.31
RAPICOM.	5/30/86	00534	122.00	5		1,296.31
AMER EXPRESS	9/23/86	00536	324.84	9		1,621.15
TDX SYSTEMS	9/24/86	00541	24.32	9		1,545.47
MESSAGE UNITS	6/01/86	00542	28.08	9		1,573.55
WORD PROCESSING	6/30/86	00543	45.00	5		1,718.55
ARCHER SERVICES,	5/24/86	410986	48.70	9		1,767.25
ARCHER SERVICES,	5/24/86	743930	23.09	9		1,790.25
ARCHER SERVICES,	6/28/86	420170A	23.95	9		1,814.20
ARCHER SERVICES,	7/26/86	428115	6.20	9		1,820.40
ARCHER SERVICES,	7/26/86	743930	9.00	9		1,829.40
P/C EDELMAN INC. *DAN	6/30/86	11338	11.00	5		1,840.40
FDEXP EDELMAN INC. *DAN	6/30/86	11338	22.00	9		1,862.40
MESSG EDELMAN INC. *DAN	6/30/86	11338	18.85	9		1,881.25
POSTG EDELMAN INC. *DAN	6/30/86	11338	30.39	5		1,911.64
TDX EDELMAN INC. *DAN	6/30/86	11338	53.92	9		1,965.56
XEROX EDELMAN INC. *DAN	6/30/86	11338	224.00	5		2,189.56
POSTG EDELMAN INC. *DAN	6/30/86	11338	30.86	5		2,220.42
XEROX EDELMAN INC. *DAN	6/30/86	11338	3.40	5		2,223.82
P/C EDELMAN INC. *DAN	6/30/86	11338	28.46	5		2,252.28

control no. N 60189

- code explanation
- 5 - internal costs
 - 6 - clippings
 - 7 - press kits, releases and mailing
 - 8 - photos and prints
 - 9 - long distance, delivery, postage and transportation
 - 10 - expenses
 - 11 - special services
 - 12 - art work, printing and visuals

please pay last amount in this column

ORIGINAL

EDELMAN

public relations

PANAMA REPUBLIC OF
 to MINISTR OF THE PRESIDENCY
 APDD, 53
 PANAMA CITY, REPUBLIC OF
 PANAMA

date 8/29/86
 account no. 0451778

ATTN: MR. NANDER PITY

vendor--description	date	invoice no.	charges	CD	service charges	balance
POSTAGE	4/30/86	00515	16.68	5		16.68
PHOTOCOPY	4/30/86	00516	158.00	5		174.68
MESSAGE UNITS	5/01/86	00517	31.59	9		206.27
WORD PROCESSING	5/31/86	00518	9.00	5		215.27
TDX SYSTEMS	6/10/86	00520	23.52	9		238.79
PHOTOCOPY	6/30/86	00521	118.80	5		357.59
STARNET CORP.	5/31/86	00522	99.31	9		456.90
PHOTOCOPY	6/06/86	00523	318.20	5		775.10
POSTAGE	6/06/86	00524	118.59	5		893.69
RAPICOM	4/30/86	00525	84.00	5		977.69
DHL AIRWAYS, INC.	6/14/86	1360021	56.00	9		1,033.69
FDEXP EDELMAN INC. *DAN	7/31/86	11500	60.25	9		1,093.94
TDX EDELMAN INC. *DAN	7/31/86	11500	66.46	9		1,160.40
POSTG EDELMAN INC. *DAN	7/31/86	11500	15.91	5		1,176.31
RAPIC EDELMAN INC. *DAN	7/31/86	11500	28.00	5		1,204.31
MICHL EDELMAN INC. *DAN	7/31/86	11500	229.50	9		1,433.81
FERNANDEZ *MARLENE	6/19/86	INVOIC D	504.40	11		1,938.21
LUCE PRESS CLIPPI	7/31/86	365387	520.68	6		2,458.89
PR AIDS, INC.	1/17/86	58418	4,751.34	7		7,210.23
RADIO TV REPORTS,	6/30/86	131229L	283.00	12		7,493.23
TELE-CRAFT	5/16/86	299	394.01	12		7,887.24

control no. N 59956

code explanation
 5 - internal costs
 6 - clippings
 7 - press kits, releases and mailing
 8 - photos and prints
 9 - long distance, delivery, postage and transportation
 10 - expenses
 11 - special services
 12 - art work printing and visuals

please pay last amount in this column

ORIGINAL

Daniel J. Edelman, Inc.
 211 east Ontario street Chicago, Illinois 60611 phone 312. 280 7000

invoice no.
 011 12730

EDELMAN

public relations

HITACHI LTD.
 to TERAMURA INTERNATIONAL
 1625 K STREET NW
 WASHINGTON DC 20006
 ATTN: MR. SOJI TERAMURA

date 12/30/86
 account no. 0304871

vendor-description	date	invoice no.	charges	CD	service charges	balance
POSTAGE	12/05/86	00693	.62	5		.62
TDX EDELMAN OF N.Y.*D	9/30/86	11007	1.18	9	.21	2.01
ARCHR EDELMAN OF N.Y.*D	9/30/86	11007	29.55	9	5.22	36.78
RAPIC EDELMAN OF N.Y.*D	9/30/86	11007	4.00	5		40.78

control no. **15833**

code explanation

- 5 - internal costs
- 6 - clippings
- 7 - press kits, releases and mailing
- 8 - photos and prints
- 9 - long distance, delivery, postage and transportation
- 10 - expenses
- 11 - special services
- 12 - art work, printing and visuals

please pay last
 amount in this
 column

ACCOUNT SUPERVISOR

Daniel J. Edelman, Inc.
 211 east ...ario street Chicago, Illinois 60611 phone 312. 280 7000

invoice no.

EDELMAN

011

12305

public relations

to HITACHI LTD.
 2 TERAMURA INTERNATIONAL
 1625 K STREET NW
 WASHINGTON DC 20006

date 10/31/86

account no. 0304871

ATTN: MR. SOJI TERAMURA

vendor—description	date	invoice no.	charges	CD	service charges	balance
POSTAGE	10/20/86	00623	2.11	5		2.11
MADISON & THE	4/18/86	295581	165.46	11		196.77
VIDEO MONITORING	8/11/86	0986	84.50	12	29.20	296.18
					14.91	

control no. 15353

code explanation

- 5 - internal costs
- 6 - clippings
- 7 - press kits, releases and mailing
- 8 - photos and prints
- 9 - long distance, delivery, postage and transportation
- 10 - expenses
- 11 - special services
- 12 - art work, printing and visuals

please pay last amount in this column

S. Cook

ACCOUNT SUPERVISOR

EDELMAN

public relations

to HITACHI LTD.
 2 TERAMURA INTERNATIONAL
 1625 K STREET NW
 WASHINGTON DC 20006

date 9/30/86
 account no. 0304073

ATTN: MR. SOJI TERAMURA

vendor-description	date	invoice no.	charges	CD	service charges	balance
POSTAGE	9/16/86	00581	2.11	5		2.11
TDX EDELMAN OF N.Y.*D	8/29/86	10840	1.07	9		3.57
KAPIC EDELMAN OF N.Y.*D	8/29/86	10840	9.00	5	.19	11.37
POSTG EDELMAN OF N.Y.*D	8/29/86	10840	13.20	5		24.57
XEROX EDELMAN OF N.Y.*D	8/29/86	10840	60.20	5		84.77
MICHAEL'S COURIER	5/05/86	505255	12.75	9	2.25	99.71
QUICK MESSENGER S	6/15/86	2033	11.65	9	2.09	113.71

control no. **15104**

- code explanation
- 5 - internal costs
 - 6 - clippings
 - 7 - press kits, releases and mailing
 - 8 - photos and prints
 - 9 - long distance, delivery, postage and transportation
 - 10 - expenses
 - 11 - special services
 - 12 - art work, printing and visuals

please pay last amount in this column

ACCOUNT SUPERVISOR

Daniel J. Edelman, Inc.
 211 east Ohio street Chicago, Illinois 60611 phone 312. 280 7000

invoice no.

011 11846

EDELMAN

public relations

HITACHI LTD.
 to M. TERAMURA INTERNATIONAL
 1625 K STREET NW
 WASHINGTON DC 20006

date 8/9/86

account no. 0304871

ATTN: MR. SOJI TERAMURA

vendor—description	date	invoice no.	charges	CD	service charges	balance
PHOTOCOPY	8/08/86	00534	8.60	5		8.60
ARI-GEN DUPLICATI	6/04/86	1352	19.93	12	3.52	32.05
TDX EDELMAN OF N.Y.®D	6/30/86	10597	9.41	9	1.66	43.12
ARCHR EDELMAN OF N.Y.®D	6/30/86	10597	57.95	9	10.23	111.30
MODER EDELMAN OF N.Y.®D	6/30/86	10597	1,116.45	12	197.05	1,424.80
A-EXP EDELMAN OF N.Y.®D	6/30/86	10597	150.00	9	26.48	1,601.28
XEROX EDELMAN OF N.Y.®D	7/31/86	10706	77.44	5		1,678.72
EDELM EDELMAN OF N.Y.®D	7/31/86	10706	10,000.00	5		11,678.72
ARCHR EDELMAN OF N.Y.®D	7/31/86	10706	14.00	9	2.47	11,695.19
STARN EDELMAN OF N.Y.®D	7/31/86	10706	11.32	9	2.00	11,706.51

control no. 14830

- code explanation
- 5 — internal costs
 - 6 — clippings
 - 7 — press kits, releases and mailing
 - 8 — photos and prints
 - 9 — long distance, delivery, postage and transportation
 - 10 — expenses
 - 11 — special services
 - 12 — art work, printing and visuals

please pay last amount in this column

ACCOUNT SUPERVISOR

EDELMAN

public relations

JAPAN TOBACCO, INC.
 to 1667 K STREET, NW
 SUITE 300
 WASHINGTON DC 20006

date 1/31/87
 account no. 033906

ATTN: MR. KAZUYA TAKAHASHI

vendor-description	date	invoice no.	charges	CD	service charges	balance
PHOTOCOPY	1/13/87	00725	.60	5		.60
POSTAGE	1/15/87	00729	2.30	5		2.90
XEROX	1/22/87	00730	19.40	5		22.30
POSTAGE	1/22/87	00731	1.90	5		24.20
RAPICOM	1/22/87	00732	14.00	5		38.20
AMERICAN EXPRESS	11/29/86	91009	95.62	9	16.88	150.70
BANDONG*STANLEY	12/31/86	INVOICE	160.00	11	28.24	338.94
BANDONG*STANLEY	12/31/86	2309	1,052.00	12	185.68	1,576.62
BIRRELL*JEFF	12/18/86	EXP REP	83.00	10	14.65	1,674.27
BIRRELL*JEFF	12/18/86	EXP REP	13.00	10	2.29	1,689.56
BURRELL'S PRESS	11/30/86	3258CG	510.92	6	90.18	2,290.66
C & P TELEPHONE C	12/25/86	3931300	20.47	9	3.61	2,314.74
CABLE & WIRELESS	12/21/86	9127544	2.98	9	.53	2,318.25
COROUVA*DAVID	12/19/86	EXP REP	13.00	10	2.29	2,333.54
COROUVA*DAVID	12/19/86	EXP REP	8.00	10	1.41	2,342.95
DUKE ZEIBERTS RES	1/02/87	4175	58.33	10	10.30	2,411.58
DUKE ZEIBERTS RES	10/01/86	4175	35.62	11	6.29	2,453.49
DUKE ZEIBERTS RES	11/03/86	4175	97.48	11	17.21	2,568.18
MESSENGER EXPRESS	12/13/86	L00333	3.95	9	.70	2,572.83
MESSENGER EXPRESS	12/27/86	L00865	3.95	9	.70	2,577.48
MICHAEL'S COURIER	12/23/86	21145	33.95	9	5.99	2,617.42
MICHAEL'S COURIER	12/29/86	21587	4.25	9	.75	2,622.42
WATERS TRAVEL SER	8/22/86	22603	420.50	9	74.22	3,117.14
WATERS TRAVEL SER	8/25/86	22730	266.00	9	46.95	3,430.09

control no. 16084

code explanation

- 5 - internal costs
- 6 - clippings
- 7 - press kits, releases and mailing
- 8 - photos and prints
- 9 - long distance, delivery, postage and transportation
- 10 - expenses
- 11 - special services
- 12 - art work, printing and visuals

please pay last amount in this column

ACCOUNT SUPERVISOR

Daniel J. Edelman, Inc.
211 east Ohio street Chicago, Illinois 60611 phone 312. 280 7000

invoice no.
12790

011

EDELMAN

public relations

to JAPAN TOBACCO, INC.
1667 K STREET, NW
SUITE 330
WASHINGTON DC 20006

date 1/02/87
account no. 339063

ATTN: MR. NAZUYA TAKAFASHI

vendor—description	date	invoice no.	charges	CD	service charges	balance
PERSONNEL COSTS: JANUARY, 1987						7,000.00

control no. 15897

- code explanation
- 5 - internal costs
 - 6 - clippings
 - 7 - press kits, releases and mailing
 - 8 - photos and prints
 - 9 - long distance, delivery, postage and transportation
 - 10 - expenses
 - 11 - special services
 - 12 - art work, printing and visuals

please pay last amount in this column

ACCOUNT SUPERVISOR

EDELMAN

public relations

JAPAN T. BACCO, INC.
 to 1667 K STREET, NW
 SUITE 330
 WASHINGTON DC 20006

date 12/30/86

account no. 0339063

ATTN: MR. KAZUYA TAKAHASHI

vendor—description	date	invoice no.	charges	CD	service charges	balance
RAPICOM	11/30/86	00688	128.00	5		128.00
RAPICOM	10/30/86	00688	46.00	5		174.00
XEROX	10/31/86	00689	182.60	5		356.60
POSTAGE	10/31/86	00690	71.71	5		428.31
TDX SYSTEMS	10/31/86	00691	108.21	9	19.10	536.62
POSTAGE	12/05/86	00693	.99	5		537.61
PHOTOCOPY	12/18/86	00694	1.00	5		538.61
C & P TEL	12/22/86	00699	25.77	9	4.55	564.38
C & P TEL	10/25/86	00699	29.67	9	5.24	622.04
RAPICOM	12/05/86	00700	16.00	5		638.04
XEROX	12/05/86	00701	130.00	5		768.04
HERTZ SYSTEMS	10/15/86	00703	56.17	9	9.91	834.92
CANTRELL-BRENDA	12/04/86	P/L REP	9.00	9	1.59	845.91
DUKE ZEIBERTS RES	12/01/86	4175	35.87	11	6.33	887.71
TDX EDELMAN OF N.Y. & D	11/30/86	11336	.62	9	.11	888.44
GINN AND COMPANY'S	11/21/86	8310000	82.15	7	14.50	985.09
IMAGE	9/08/86	195008P	242.16	8	42.74	1,269.99
MICHAEL'S COURIER	11/03/86	15359	12.75	9	2.25	1,284.99
MICHAEL'S COURIER	11/17/86	16694	4.25	9	.75	1,289.99
QUICK MESSENGER S	10/15/86	3683	613.25	9	108.24	2,011.49
QUICK MESSENGER S	10/31/86	3902	15.80	9	2.79	2,030.07
TERAMURA INTERNAT	11/01/86	742	1,000.00	11	176.50	3,206.57
TERAMURA INTERNAT	11/01/86	750	2,000.00	11	353.00	5,559.57
WATERS TRAVEL SER	8/06/86	21481	169.00	9	29.83	5,758.40
WATERS TRAVEL SER	8/25/86	22739	266.00	9	46.95	6,071.35

control no. 15834

code explanation

- 5 - internal costs
- 6 - clippings
- 7 - press kits, releases and mailing
- 8 - photos and prints
- 9 - long distance, delivery, postage and transportation
- 10 - expenses
- 11 - special services
- 12 - art work, printing and visuals

please pay last amount in this column

ACCOUNT SUPERVISOR

Daniel J. Edelman, Inc.
211 east Ohio street Chicago, Illinois 60611 phone 312. 280 7000

invoice no.
12590

011

EDELMAN

public relations

to
JAPAN TOBACCO, INC.
1647 K STREET, N.W.
SUITE 300
WASHINGTON, DC 20006

date 12/01/86
account no. 339060

ATTN: MR. KAZUYA TANAHASHI

vendor—description	date	invoice no.	charges	CD	service charges	balance
PERSONNEL COSTS: DECEMBER, 1986						7,000.00

control no. 15668

code explanation

- 5 — internal costs
- 6 — clippings
- 7 — press kits, releases and mailing
- 8 — photos and prints
- 9 — long distance, delivery, postage and transportation
- 10 — expenses
- 11 — special services
- 12 — art work, printing and visuals

please pay last
amount in this
column

ACCOUNT SUPERVISOR

EDELMAN

public relations

to
 JAPAN TOBACCO, INC.
 1607 K STREET, N.W.
 SUITE 300
 WASHINGTON, DC 20006

date 11/03/66
 account no. 335023

ATTN: MR. KAZUYA TAKAHASHI

vendor—description	date	invoice no.	charges	CD	service charges	balance
PERSONNEL COSTS: NOVEMBER, 1966						7,000.00

control no. **15416**

code explanation

- 5 — internal costs
- 6 — clippings
- 7 — press kits, releases and mailing
- 8 — photos and prints
- 9 — long distance, delivery, postage and transportation
- 10 — expenses
- 11 — special services
- 12 — art work, printing and visuals

please pay last
 amount in this
 column

D Cordova

ACCOUNT SUPERVISOR

EDELMAN

011

12300

public relations

to JAPAN TOBACCO, INC.
 1667 K STREET, NW
 SUITE 300
 WASHINGTON DC 20006

date 10/31/86

account no. 0339063

ATTN: MR. KAZUYA TAKAHASHI

vendor—description	date	invoice no.	charges	CD	service charges	balance
PHOTOCOPY	10/14/86	00615	1.00	5		1.00
FEDERAL EXPRESS C	9/12/86	20511	53.75	9	9.49	64.24
FEDERAL EXPRESS C	8/22/86	76296	25.36	9	4.48	94.08
MESSENGER EXPRESS	7/19/86	G00304	13.35	9	2.36	109.79
MESSENGER EXPRESS	7/26/86	G00564	13.35	9	2.36	125.50
MESSENGER EXPRESS	8/23/86	H01087	4.45	9	.79	130.74
MESSENGER EXPRESS	9/06/86	I00081	17.80	9	3.14	151.68
MESSENGER EXPRESS	9/13/86	I00312	8.90	9	1.57	162.15
MESSENGER EXPRESS	9/20/86	I00567	8.90	9	1.57	172.62
NEWS AND OBSERVER	9/19/86	SUB.	62.00	11	10.94	245.56
QUICK MESSENGER S	7/31/86	2619	23.70	9	4.18	273.44
SHERATON-CRABTREE	8/31/86	00603	185.20	11	32.69	491.33
VIDEO MONITORING	7/23/86	W0878	84.50	12	14.91	590.74
VIDEO MONITORING	8/11/86	0998	164.00	12	28.95	783.69
VIDEO MONITORING	9/09/86	1184	155.00	12	27.36	966.05
VIDEO MONITORING	9/10/86	1224	725.60	12	128.07	1,819.72

control no. 15354

code explanation

- 5 - internal costs
- 6 - clippings
- 7 - press kits, releases and mailing
- 8 - photos and prints
- 9 - long distance, delivery, postage and transportation
- 10 - expenses
- 11 - special services
- 12 - art work, printing and visuals

please pay last amount in this column

D Cordova
 ACCOUNT SUPERVISOR

6

EDELMAN

public relations

to JAPAN TOBACCO, INC.
1667 K STREET, NW
SUITE 330
WASHINGTON DC 20006

date 10/01/86

account no. 339063

ATTN: MR. KAZUYA TAKAHASHI

vendor—description	date	invoice no.	charges	CD	service charges	balance
PERSONNEL CGSTS: OCTOBER, 1986						7,000.00

control no. 15167

code explanation

- 5 — internal costs
- 6 — clippings
- 7 — press kits, releases and mailing
- 8 — photos and prints
- 9 — long distance, delivery, postage and transportation
- 10 — expenses
- 11 — special services
- 12 — art work, printing and visuals

please pay last
amount in this
column

ACCOUNT SUPERVISOR

EDELMAN

011 12065

public relations

to JAPAN TOBACCO, INC.
 1667 K STREET, NW
 SUITE 330
 WASHINGTON DC 20006

date 9/30/86

account no. 0339063

ATTN: MR. KAZUYA TAKAHASHI

vendor-description	date	invoice no.	charges	CD	service charges	balance
C & P TELEPHONE	9/13/86	00572	16.36	9		
RAPICOM	8/06/86	00574	16.00	5	2.89	19.25
XEROX	8/06/86	00597	119.40	5		35.25
SIRRELL & JEFF	9/08/86	EXP REP	46.00	10		154.65
SIRRELL & JEFF	8/29/86	EXP REP	302.18	10	8.12	208.77
BURRELL'S PRESS	8/31/86	3258CC	1,173.56	6	53.33	564.28
COOK & STEPHEN	8/25/86	EXP REP	12.00	10	207.13	1,944.97
COOK & STEPHEN	8/25/86	EXP REP	91.61	10	2.12	1,959.09
CORDOVA & DAVID	8/25/86	EXP REP	13.00	10	16.17	2,066.87
FEDERAL EXPRESS C	8/15/86	97857	9.75	9	2.29	2,082.16
SUPTON & ASSOCIAT	8/28/86	INVOICE	500.00	12	1.72	2,093.63
MESSENGER EXPRESS	6/28/86	FD0078	8.90	9	88.25	2,681.88
MESSENGER EXPRESS	8/02/86	H00335	8.90	9	1.57	2,692.35
MESSENGER EXPRESS	8/30/86	H01327	4.45	9	1.57	2,702.82
MESSENGER EXPRESS	6/21/86	10900	4.45	9	.79	2,708.06
MESSENGER EXPRESS	7/12/86	140080	8.90	9	.79	2,713.30
QUICK MESSENGER S	6/30/86	2220	15.85	9	1.57	2,723.77
SPECIALIZED AGRIC	7/30/86	FD401	38.00	11	2.80	2,742.42
TDX SYSTEMS, INC.	8/21/86	INVOICE	44.21	9	6.71	2,787.13
WATERS TRAVEL SER	8/20/86	22755	133.00	9	7.80	2,839.14
					23.47	2,995.61

control no. 15105

- code explanation
- 5 - internal costs
 - 6 - clippings
 - 7 - press kits, releases and mailing
 - 8 - photos and prints
 - 9 - long distance, delivery, postage and transportation
 - 10 - expenses
 - 11 - special services
 - 12 - art work, printing and visuals

please pay last amount in this column

ACCOUNT SUPERVISOR

Daniel J. Edelman, Inc.
211 east Ontario Street Chicago, Illinois 60611 phone 312. 280 7000

011

invoice no.
11910

EDELMAN

public relations

to JAPAN TOBACCO, INC.
1687 K STREET, NW
SUITE 330
WASHINGTON DC 20006

date 9/01/86
account no. 339063

ATTN: MR. KAZUYA TAKAHASHI

vendor-description	date	invoice no.	charges	CD	service charges	balance
PERSONNEL COSTS: SEPTEMBER, 1986						7,000.00

control no. **14894**

code explanation

- 5 - internal costs
- 6 - clippings
- 7 - press kits, releases and mailing
- 8 - photos and prints
- 9 - long distance, delivery, postage and transportation
- 10 - expenses
- 11 - special services
- 12 - art work, printing and visuals

please pay last
amount in this
column

ACCOUNT SUPERVISOR

Daniel J. Edelman, Inc.
 211 east Ontario street Chicago, Illinois 60611 phone 312. 280 7000

invoice no.
 11697

EDELMAN

public relations

to JAPAN TOBACCO, INC.
 1667 N STREET, NW
 SUITE 330
 WASHINGTON DC 20006

date 8/29/86
 account no. 0339063

ATTN: MR. KAZUYA TAKAHASHI

vendor--description	date	invoice no.	charges	CD	service charges	balance
XEROX	7/11/86	00542	4.80	5		4.80
TOX SYSTEMS	6/21/86	00557	3.55	9	.63	8.98
BIRRELL & JEFF	8/01/86	EXP REP	21.00	10	3.71	33.69
CANTRELL & BRENDA	8/06/86	P/C REP	2.00	11	.35	36.04
COOK & STEPHEN	7/31/86	EXP REP	10.00	10	1.77	47.81
TOX SYSTEMS, INC.	7/21/86	912754	44.37	9	7.83	100.01

control no. 14831

- code explanation
- 5 - internal costs
 - 6 - clippings
 - 7 - press kits, releases and mailing
 - 8 - photos and prints
 - 9 - long distance, delivery, postage and transportation
 - 10 - expenses
 - 11 - special services
 - 12 - art work, printing and visuals

please pay last amount in this column

ACCOUNT SUPERVISOR

Daniel J. Edelman, Inc.
211 east Ontario street Chicago, Illinois 60611 phone 312. 280 7000

invoice no.
11060

EDELMAN

public relations

to JAPAN TOBACCO, INC.
1667 K STREET, NW
SUITE 330
WASHINGTON DC 20006

date 8/01/86
account no. 339083

ATTN: MR. KAZUYA TAKAHASHI

vendor--description	date	invoice no.	charges	CD	service charges	balance
PERSONNEL COSTS: AUGUST, 1986						7,000.00

control no. 14599

code explanation

- 5 - internal costs
- 6 - clippings
- 7 - press kits, releases and mailing
- 8 - photos and prints
- 9 - long distance, delivery, postage and transportation
- 10 - expenses
- 11 - special services
- 12 - art work, printing and visuals

please pay last
amount in this
column

ACCOUNT SUPERVISOR

**Teramura
International,
Inc.**

1625 K Street, N.W., Suite 901 Washington, D.C. 20006 TEL: (202) 429-0360

Mr. Daniel J. Edelman
Chairman
Daniel J. Edelman, Inc.
211 East Ontario Street
Chicago, Illinois 60611

October 1, 1986
No. 750

INVOICE

Success fee for Japan Tobacco, Inc. Project for October 1986.

\$500.00



Soji Teramura
President

The Riggs National Bank
Lincoln Office
17th and H Streets, N.W.
Washington, D.C. 20006
Account Number: 12-08-450-890

**Teramura
International,
Inc.**

1625 K Street, N.W., Suite 901 Washington, D.C. 20006 TEL: (202) 429-0360

Mr. Daniel J. Edelman
Chairman
Daniel J. Edelman, Inc.
211 East Ontario Street
Chicago, Illinois 60611

September 1, 1986

Nº 749

INVOICE

Success fee for Japan Tobacco, Inc. Project for September 1986.

\$500.00


Soji Teramura
President

The Riggs National Bank
Lincoln Office
17th and H Streets, N.W.
Washington, D.C. 20006
Account Number: 12-08-450-890

**Teramura
International,
Inc.**

1625 K Street, N.W., Suite 901 Washington, D.C. 20006 TEL: (202) 429-0360

Mr. Daniel J. Edelman
Chairman
Daniel J. Edelman, Inc.
211 East Ontario Street
Chicago, Illinois 60611

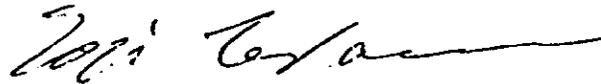
August 25, 1986

No. 748

INVOICE

Success fee for Japan Tobacco, Inc. Project for August 1986.

\$500.00



Soji Teramura
President

The Riggs National Bank
Lincoln Office
17th and H Streets, N.W.
Washington, D.C. 20006
Account Number: 12-08-450-890