

For Six Month Period Ending January 31, 1988  
(Insert date)

Name of Registrant Daniel J. Edelman, Inc.

Registration No. 3634

Business Address of Registrant  
1420 K Street, N.W.  
8th floor  
Washington, D.C. 20005

**I-REGISTRANT**

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

- (1) Residence address Yes  No
- (2) Citizenship Yes  No
- (3) Occupation Yes  No

(b) If an organization:

- (1) Name Yes  No
- (2) Ownership or control Yes  No
- (3) ~~Branch~~ offices Yes  No

2. Explain fully all changes, if any, indicated in item 1.

Effective December 1, 1987, Registrant's office address was changed to 1420 K Street, N.W., 8th floor, Washington, D.C. 20005

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes  No

If yes, furnish the following information:

Name	Position	Date Connection Ended
N/A		

REGISTRATION SECTION  
INTERNAL SECURITY  
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DEPT. OF JUSTICE  
CRIMINAL DIVISION

INTERNAL SECURITY SECTION  
REGISTRATION DIVISION  
MAR -2 10:10  
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CRIMINAL DIVISION

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?  
Yes  No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
N/A				

5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?  
Yes  No  N/A

If yes, identify each such person and describe his services.

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes  No

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
David Cordova	Vice President	December 31, 1987

7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes  No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
N/A			

## II—FOREIGN PRINCIPAL

(PAGE 3)

8. Has your connection with any foreign principal ended during this 6 month reporting period? Yes  No

If yes, furnish the following information:

*Name of foreign principal*

*Date of Termination*

Toshiba Corporation

9/1/87

Korean Society for the Advancement of Machine Industry

10/30/87

9. Have you acquired any new foreign principal<sup>1</sup> during this 6 month reporting period? Yes  No

If yes, furnish following information:

*Name and address of foreign principal*

*Date acquired*

See attachment A

10. In addition to those named in Items 8 and 9, if any, list the foreign principals<sup>1</sup> whom you continued to represent during the 6 month reporting period.

See attachment A

## III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes  No

If yes, identify each such foreign principal and describe in full detail your activities and services:

See attachment B

<sup>1</sup>The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity<sup>2</sup> as defined below?  
Yes  No

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

See attachment C

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13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes  No

If yes, describe fully.

N/A

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<sup>2</sup>The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV—FINANCIAL INFORMATION

14. (a) RECEIPTS—MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes  No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.<sup>3</sup>

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
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See attachment D

\_\_\_\_\_  
Total

(b) RECEIPTS—THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value<sup>4</sup> other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes  No

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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N/A

<sup>3</sup>A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).  
<sup>4</sup>Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS—MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement?      Yes       No

(2) transmitted monies to any such foreign principal?      Yes       No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
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See attachment E

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Total

15. (b) DISBURSEMENT OF THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value<sup>5</sup> other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes  No

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
N/A				

(c) DISBURSEMENTS--POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value<sup>5</sup> in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes  No

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>

V--POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes  No

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

Japan Tobacco Inc. Korean Society for the Advancement of Machine Industry

<sup>5</sup>Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes  No

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

N/A

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

- Radio or TV broadcasts
- Magazine or newspaper articles
- Motion picture films
- Letters or telegrams
- Advertising campaigns
- Press releases
- Pamphlets or other publications
- Lectures or speeches

Other (specify) \_\_\_\_\_

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

- Public Officials
- Legislators
- Government agencies
- Other (specify) \_\_\_\_\_
- Newspapers
- Editors
- Civic groups or associations
- Libraries
- Educational institutions
- Nationality groups

21. What language was used in this political propaganda:

- English
- Other (specify) \_\_\_\_\_

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes  No

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes  No

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes  No

VI—EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

(a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

- Exhibit A<sup>6</sup> Yes  No
- Exhibit B<sup>7</sup> Yes  No

If no, please attach the required exhibit.

(b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes  No

If yes, have you filed an amendment to these exhibits? Yes  No

If no, please attach the required amendment.

<sup>6</sup>The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

<sup>7</sup>The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

If you have previously filed an Exhibit C<sup>8</sup>, state whether any changes therein have occurred during this 6 month reporting period. Yes  No

N/A

If yes, have you filed an amendment to the Exhibit C? Yes  No

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement? Yes  No

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

*Stephen K. Cook*

Stephen K. Cook

Executive Vice President

District of Columbia:

Subscribed and sworn to before me at 1420 K Street, NW, Washington, DC

this 1<sup>st</sup> day of March, 19 88

*Silane G. Haussein*

(Signature of notary or other officer)

My Commission Expires September 30, 1991

<sup>8</sup>The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

DANIEL J. EDELMAN, INC.  
3634 Attachment A

<u>9. Foreign Principals</u>	<u>Date Acquired</u>
Korean Society for the Advancement of Machine Industry (KOSAMI) 13-31, Yoido-dong Youngdungpo-gu Seoul, Republic of Korea	September 1987

10. Foreign Principals

Fuji Photo Film U.S.A., Inc.  
555 Taxter Road  
Elmsford, New York 10523

Japan Tobacco Inc.  
1667 K Street, N.W.  
Suite 200  
Washington, D.C. 20006

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DANIEL J. EDELMAN, INC.  
3634 Attachment B

11. Activities and Services

Fuji Photo Film U.S.A., Inc.

Registrant monitored developments in the Executive and Legislative branches of the U.S. Government relating to U.S. - Japan trade issues and progress of the Omnibus Trade Bill.

Japan Tobacco Inc.

In addition to the political activities described in item 12 of this statement, Registrant monitored developments in the Executive and Legislative branches of the U.S. Government relating to tobacco and U.S.- Japan trade.

Korean Society for the Advancement of Machine Industry

In addition to the political activities described in item 12 of this statement, Registrant arranged news conferences and media interviews for representatives of the foreign principal in connection with the foreign principal's Buying Mission directed toward the purchase of U.S. machinery, and provided public relations advice to the foreign principal with respect to said news conferences and media interviews.

Toshiba Corporation

Registrant monitored developments in the Executive and Legislative branches of the U.S. Government in response to the diversion of propeller milling equipment to the Soviet Union by Toshiba Machine Corp.

DANIEL J. EDELMAN, INC.  
3634 Attachment C

12. Political Activities

Fuji Photo Film U.S.A., Inc.

No political activities were performed on behalf of this foreign principal during this reporting period.

Japan Tobacco Inc.

Registrant disseminated written materials on behalf of the foreign principal.

Korean Society for the Advancement of Machine Industry

Registrant disseminated written materials on behalf of the foreign principal.

Toshiba Corp.

No political activities were performed on behalf of this foreign principal during this reporting period.

DANIEL J. EDELMAN, INC.  
3634 Attachment D

14(a). Receipts - Monies

Fuji Photo Film U.S.A., Inc.

August 1987	Fees and Disbursements	\$ 1,000.00
September 1987	Fees and Disbursements	1,000.00
October 1987	Fees and Disbursements	1,000.00
November 1987	Fees and Disbursements	1,000.00
December 1987	Fees and Disbursements	1,000.00
January 1987	Fees and Disbursements	<u>1,000.00</u>
	Total	\$ 6,000.00

Japan Tobacco Inc.

August 1987	Fees and Disbursements	\$ 7,000.00
September 1987	Fees and Disbursements	7,000.00
October 1987	Fees and Disbursements	8,289.00
November 1987	Fees and Disbursements	7,762.62
December 1987	Fees and Disbursements	7,000.00
January 1988	Fees and Disbursements	<u>9,815.05</u>
	Total	\$ 46,866.67

Korean Society for the Advancement of Machine Industry

September 1987	Fees and Disbursements	\$ 10,000.00
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Toshiba Corporation

September 1987	Fees and Disbursements	\$ 11,660.00
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DANIEL J. EDELMAN, INC.  
3634 Attachment E

15(a)(1) Disbursements - Monies

Japan Tobacco Inc.

August 1987	Telecopy Expense	\$	19.18
	Duplication		188.00
	Postage		2.39
	Messenger		35.85
	Telephone		18.17
	Other - Publication		360.40
	Data Processing		452.57
	Miscellaneous		49.52
	Total	\$	1,126.08
September 1987	Telecopy Expense	\$	6.42
	Duplication		5.60
	Postage		24.41
	Messenger		49.95
	Video Monitoring		33.50
	Express Mail		15.00
	Nexis Search		213.89
	Total	\$	348.77
October 1987	Duplication	\$	10.00
	Postage		1.42
	Other - Publication		270.30
	Miscellaneous		49.50
	Total	\$	331.22
November 1987	Telecopy Expense	\$	78.00
	Postage		2.33
	Messenger		14.85
	Other - Publication		25.00
	Express Mail		8.75
	Miscellaneous		44.75
	Total	\$	173.68
December 1987	Telecopy Expense	\$	39.53
	Duplication		129.00
	Postage		.24
	Messenger		81.15
	Other - Publication		10.55
	Nexis Search		112.89
	Miscellaneous		18.00
	Total	\$	391.36

15(a)(1) Disbursements - Monies

Japan Tobacco Inc. Continued

January 1988	Telecopy Expense	\$ 17.79
	Duplication	40.00
	Postage	1.18
	Messenger	115.25
	Video Monitoring	431.91
	Express Mail	8.75
	Nexis Search	59.10
	Business Meal	29.00
	Total	\$ 702.98

Korean Society for the Advancement of Machine Industry

September 1987	Messenger	\$ 14.85
	Federal Express	21.00
	Mariott Press Conf.	362.72
	Miscellaneous	53.00
	Total	\$ 451.57

October 1987	Duplication	\$1,348.20
	Postage	382.11
	Office Supplies	129.19
	Miscellaneous	184.04
	Total	\$2,043.54

November 1987	Telecopy	\$ 148.00
	Duplication	60.00
	Postage	.72
	Telephone	122.74
	Express Mail	126.85
	Video Monitoring	264.00
	Audio Visuals	225.78
	P.R. News Wire	60.00
	Mariott Press Conf.	21.20
	Travel	1,208.55
	Office Supplies	289.38
	Transportation	5.68
	Total	\$2,532.90

December 1987	Telephone	\$ 9.44
	Express Mail	57.76
	Mariott Press Conf.	21.20
	Photography	255.78
	Total	\$ 344.18

January 1988	Graphic Design	\$ 445.00
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DANIEL J. EDELMAN, INC.  
3634 Attachment E

Page 3

15(a)(1) Disbursements - Monies

Toshiba Corporation

July 1987

Telecopy Expense	\$ 1,160.00
Postage	.91
Messenger	4.95
Telephone	882.75
Video Monitoring	185.00
Other - Publication	<u>18.55</u>
Total	\$ 2,252.16