

For Six Month Period Ending January 31, 2011
(Insert date)

I - REGISTRANT

1. (a) Name of Registrant
Daniel J. Edelman, Inc.

(b) Registration No.
3634

(c) Business Address(es) of Registrant
200 East Randolph Drive
Chicago, IL 60601

2. Has there been a change in the information previously furnished in connection with the following:

- (a) If an individual:
- | | | |
|---------------------------|------------------------------|-----------------------------|
| (1) Residence address(es) | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| (2) Citizenship | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| (3) Occupation | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
- (b) If an organization:
- | | | |
|--------------------------|------------------------------|--|
| (1) Name | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |
| (2) Ownership or control | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |
| (3) Branch offices | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |
- (c) Explain fully all changes, if any, indicated in items (a) and (b) above.

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IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4 AND 5(a).

3. If you have previously filed Exhibit C¹, state whether any changes therein have occurred during this 6 month reporting period.
Yes No

If yes, have you filed an amendment to the Exhibit C? Yes No

If no, please attach the required amendment.

N/A

¹ The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, and by laws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, National Security Division, U.S. Department of Justice, Washington, DC 20530.)

4. (a) Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes No

If yes, furnish the following information:

Name	Position	Date connection ended
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(b) Have any persons become partners, officers, directors or similar officials during this 6 month reporting period? Yes No

If yes, furnish the following information:

Name	Residence address	Citizenship	Position	Date assumed
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5. (a) Has any person named in item 4(b) rendered services directly in furtherance of the interests of any foreign principal? Yes No

If yes, identify each such person and describe his service.

(b) Have any employees or individuals, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes No

If yes, furnish the following information:

Name	Position or connection	Date terminated
Please see addendum to supplemental statement		

(c) During this 6 month reporting period, has the registrant hired as employees or in any other capacity, any persons who rendered or will render services to the registrant directly in furtherance of the interests of any foreign principal(s) in other than a clerical or secretarial, or in a related or similar capacity? Yes No

If yes, furnish the following information:

Name	Residence address	Citizenship	Position	Date assumed
Please see addendum to supplemental statement				

6. Have short form registration statements been filed by all of the persons named in Items 5(a) and 5(c) of the supplemental statement? Yes No

If no, list names of persons who have not filed the required statement.

William Crain - filed together with this report
Devin Farley - filed together with this report
Christopher Hayes - filed together with this report
Kathleen Lacey - filed together with this report
Raquel Maya - filed together with this report
Joanna Sowa - filed together with this report
Gaston Terrones Dimant - filed together with this report

II - FOREIGN PRINCIPAL

7. Has your connection with any foreign principal ended during this 6 month reporting period?

Yes No

If yes, furnish the following information:

Name of foreign principal	Date of termination
Embassy of the United Arab Emirates	January 2011

8. Have you acquired any new foreign principal during this 6 month reporting period?

Yes No

If yes, furnish the following information:

Name and address of foreign principal	Date Acquired
Embassy of the Republic of Korea 2450 Massachusetts Avenue NW Washington, DC 20008	September 2010
Embassy of the United Arab Emirates 3522 International Court, NW, Suite 400 Washington, DC 20008	November 2010
Russian Venture Company 3-1 Kapranova Lane Moscow, Russian Federation 123242	September 2010

9. In addition to those named in Items 7 and 8, if any, list foreign principals² whom you continued to represent during the 6 month reporting period.

Bombardier Inc.
Grupo Vicini
Oerlikon Solar
Panama Canal Authority
Religare Enterprises Ltd.
Suzlon Energy Ltd.

10. **EXHIBITS A AND B**

(a) Have you filed for each of the newly acquired foreign principals in Item 8 the following:

Exhibit A ³	Yes <input checked="" type="checkbox"/>	No <input type="checkbox"/>
Exhibit B ⁴	Yes <input checked="" type="checkbox"/>	No <input type="checkbox"/>

If no, please attach the required exhibit.

(b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during the 6 month period? Yes No

If yes, have you filed an amendment to these exhibits? Yes No

If no, please attach the required amendment.

Amendments for the Embassy of the Republic of Korea and the Panama Canal Authority are filed together with this report.

² The term "foreign principal" includes, in addition to those defined in Section 1(b) of the Act, an individual organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9).) A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

³ The Exhibit A, which is filed on Form NSD-3 (Formerly CRM-157), sets forth the information required to be disclosed concerning each foreign principal.

⁴ The Exhibit B, which is filed on Form NSD-4 (Formerly CRM-155), sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

III - ACTIVITIES

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11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 7, 8, and 9 of this statement? Yes No

If yes, identify each such foreign principal and describe in full detail your activities and services:
Please see attachment A

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12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity⁵ as defined below?
Yes No

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates and places of delivery, names of speakers and subject matter.

Please see attachment A

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13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes No

If yes, describe fully.

⁵ The term "political activities" means any activity that the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV - FINANCIAL INFORMATION

14. (a) RECEIPTS - MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 7, 8, or 9 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes [X] No []

If no, explain why.

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies⁶.

Date	From whom	Purpose	Amount
Please see attachment B			

Total

(b) RECEIPTS - FUND RAISING CAMPAIGN

During this 6 month reporting period, have you received, as part of a fund raising campaign⁷, any money on behalf of any foreign principal named in items 7, 8, or 9 of this statement? Yes [] No [X]

If yes, have you filed an Exhibit D⁸ to your registration? Yes [] No []

If yes, indicate the date the Exhibit D was filed. Date _____

N/A

(c) RECEIPTS - THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁹ other than money from any foreign principal named in Items 7, 8, or 9 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes [X] No []

If yes, furnish the following information:

Name of foreign principal	Date received	Description of thing of value	Purpose
Grupo Vicini	12/2010	A book and calander	Holiday gift from Vicini

6, 7 A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. (See Rule 201(e).)

8 An Exhibit D, for which no printed form is provided, sets forth an account of money collected or received as a result of a fund raising campaign and transmitted for a foreign principal.

9 Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS – MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 7, 8, or 9 of this statement? Yes No

(2) transmitted monies to any such foreign principal? Yes No

If no, explain in full detail why there were no disbursements made on behalf of any foreign principal.

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

Date	To whom	Purpose	Amount
Please see attachment C			

Total

(b) DISBURSEMENTS – THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value¹⁰ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in Items 7, 8, or 9 of this statement?

Yes No

If yes, furnish the following information:

Date disposed	Name of person to whom given	On behalf of what foreign principal	Description of thing of value	Purpose
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(c) DISBURSEMENTS – POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value¹¹ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes No

If yes, furnish the following information:

Date	Amount or thing of value	Name of political organization	Name of candidate
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Personal Contributions by employees subject to short form filings:

Name	Date	Amount	Name of Political Organization	Name of Candidate
Kimberly Kupiecki	08/2010	\$100.00	Campaign for Matt Entenza	Matt Entenza for Governor of MN

Contributions by Daniel J. Edelman Inc.:

NONE

^{10, 11} Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks" and the like.

V - INFORMATIONAL MATERIALS

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any informational materials¹²?
Yes No

IF YES, RESPOND TO THE REMAINING ITEMS IN SECTION V.

17. Identify each such foreign principal.

- Embassy of the Republic of Korea
- Oerlikon Solar
- Panama Canal Authority
- Religare Enterprises Ltd.
- Russian Venture Company
- Suzlon Engergy Ltd.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating informational materials? Yes No

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

Embassy of the Republic of Korea \$10,000.00 per month September 1, 2010 through July 31, 2011

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of informational materials include the use of any of the following:

- | | | | |
|--|--|---|--|
| <input checked="" type="checkbox"/> Radio or TV broadcasts | <input checked="" type="checkbox"/> Magazine or newspaper articles | <input type="checkbox"/> Motion picture films | <input checked="" type="checkbox"/> Letters or telegrams |
| <input checked="" type="checkbox"/> Advertising campaigns | <input checked="" type="checkbox"/> Press releases | <input checked="" type="checkbox"/> Pamphlets or other publications | <input checked="" type="checkbox"/> Lectures or speeches |
| <input checked="" type="checkbox"/> Internet | <input checked="" type="checkbox"/> Other (specify) <u>Banners, E-Newsletter, and Emails</u> | | |

20. During this 6 month reporting period, did you disseminate or cause to be disseminated informational materials among any of the following groups:

- | | | |
|---|--|--|
| <input checked="" type="checkbox"/> Public officials | <input checked="" type="checkbox"/> Newspapers | <input type="checkbox"/> Libraries |
| <input checked="" type="checkbox"/> Legislators | <input checked="" type="checkbox"/> Editors | <input checked="" type="checkbox"/> Educational institutions |
| <input checked="" type="checkbox"/> Government agencies | <input checked="" type="checkbox"/> Civic groups or associations | <input checked="" type="checkbox"/> Nationality groups |
| <input type="checkbox"/> Other (specify) _____ | | |

21. What language was used in the informational materials:

- English Other (specify) Korean

22. Did you file with the Registration Unit, U.S. Department of Justice a copy of each item of such informational materials disseminated or caused to be disseminated during this 6 month reporting period? Yes No
Filed together with this report

23. Did you label each item of such informational materials with the statement required by Section 4(b) of the Act? Yes No

*noted a few exceptions and have sent a reminder to include the required statement going forward

¹² The term informational materials includes any oral, visual, graphic, written, or pictorial information or matter of any kind, including that published by means of advertising, books, periodicals, newspapers, lectures, broadcasts, motion pictures, or any means or instrumentality of interstate or foreign commerce or otherwise. Informational materials disseminated by an agent of a foreign principal as part of an activity in itself exempt from registration, or an activity which by itself would not require registration, need not be filed pursuant to Section 4(b) of the Act.

VI – EXECUTION

In accordance with 28 U.S.C. §1746, the undersigned swear(s) or affirm(s) under penalty of perjury that he/she has (they have) read the information set forth in this registration statement and the attached exhibits and that he/she is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in the attached Short Form Registration Statement(s), if any, insofar as such information is not within his/her (their) personal knowledge.

(Date of signature)

(Type or print name under each signature¹³)

3/11/11



Randall Corley

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¹³ This statement shall be signed by the individual agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions, if the registrant is an organization, except that the organization can, by power of attorney, authorize one or more individuals to execute this statement on its behalf.



U.S. Department of Justice
National Security Division

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THIS FORM IS TO BE AN OFFICIAL ATTACHMENT TO YOUR CURRENT SUPPLEMENTAL STATEMENT - PLEASE EXECUTE IN TRIPLICATE

SHORT-FORM REGISTRATION INFORMATION SHEET

SECTION A

The Department records list active short-form registration statements for the following persons of your organization filed on the date indicated by each name. If a person is not still functioning in the same capacity directly on behalf of the foreign principal, please show the date of termination.

Short Form List for Registrant: Daniel J. Edelman, Inc.

Last Name	First Name and Other Names	Registration Date	Termination Date	Role
Domingo	Roquena R.	11/21/2000		
Rehg	Robert	01/25/1994		
Brownstein	Craig	06/23/2005	10/2010	PANAMA CANAL
Hawkins	Tamika	01/03/2007		
Correcha	Carlos Andres R.	10/11/2007	10/2010	PANAMA CANAL
Henry	Mercedith M.	04/09/2009	10/2010	PANAMA CANAL
Myers	Richard B.	10/06/2009	01/2010	EMBASSY SWITZERLAND
Sheridan	Kevin R.	10/06/2009	01/2010	Grupo Vicini
Fontanez	Mary B.	10/06/2009	01/2010	Embassy Switzerland
Hayes	Christopher	10/05/2009		
Devlin	Nina	03/08/2010	12/2010	Religare
Petz	Adrienne Woodward	03/08/2010		
Hargrave	Victoria Lynn	03/08/2010		
Disehen	Robert	03/08/2010	01/2010	Grupo Vicini
Bakaly	Charles G.	03/08/2010		
Kolb	Kristine	03/08/2010		
Randall	Christine Ann	03/08/2010	01/2010	Grupo Vicini
Suzuki	Eiko	06/10/2010		
D'Orazio	Elissa	06/10/2010		
Laws	George Benjamin	06/10/2010		
Charleston	Monica	06/25/2010		
Aabram	Michael P.	06/25/2010		
Cook	Kevin	06/25/2010		
Flacks	Abigail	06/25/2010		
Futterman	Marni	06/25/2010		
Glazik	Michelle	06/25/2010	02/2010	SOZLON
Walsh	Monica	07/20/2010		
Lopez	Jennifer	07/20/2010		
Kupiecki	Kimberly	07/20/2010		
Dolezal	Ashley	07/20/2010		
O'Leary	Jim	08/02/2010		
Mittendorf	Christopher	09/01/2010		
Gutman	Beata	09/01/2010	08/2010	Grupo Vicini
Green	Tai	09/01/2010	08/2010	Grupo Vicini
Wallace	Monica	09/01/2010		
Schellhardt	Timothy D.	09/01/2010		
Nelson	Samantha	09/01/2010	10/2010	Religare
Bailey	Nathan	09/24/2010		

Capps	Jennifer	09/24/2010
Church	Andrew	09/24/2010
Kos	Abbey	09/24/2010
Gosbee	Jeremy K.	09/24/2010
McConville	Colin	09/24/2010
McIntyre	William	09/24/2010
Naim	Claudia	09/24/2010
O'Neill	Kevin	09/24/2010
Tilley	Amy	09/24/2010
Plotatskaya	Svetlana	11/23/2010
Kovalev	Andrey	11/23/2010
Kvasova	Ekaterina	11/23/2010
Keiser	Tracy	11/29/2010
Koechlein	Daniel Clayton	11/29/2010
Moran	Robert P.	11/29/2010
Zivin	Aaron "Sparky"	11/29/2010
Solomon	Angela	12/09/2010

10/2010 Embassy Republic Korea
09/2010 Embassy Republic Korea
12/2010 Embassy Republic Korea
11/2010 Russian Venture Comp
01/2011 UAE EmbASSY
12/2010 UAE EmbASSY
01/2011 UAE EmbASSY
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U.S. Department of Justice

National Security Division

Washington, DC 20530

SECTION B

In addition to those persons listed in Section A, list below all current employees rendering services directly on behalf of the foreign principals(s) who have not filed short-form registration statements. (Do not list clerks, secretaries, typists or employees in a similar or related capacity). If there is some question as to whether an employee has an obligation to file a short-form, please address a letter to the Registration Unit describing the activities and connection with the foreign principal.

Name	Function	Date Hired
Will Crain	Account Executive	01/2011
Christopher Hayes	Executive Vice President	09/2010
Kathleen Lacey	Executive Vice President	01/2011
Raquel Maya	Account Executive	09/2010
JOANNA SOWA	Intern	09/2010
Devin Farley	Asst. Account Executive	12/2010
Gaston Terrones Dimant	Vice President	01/2011

Signature:  Date: March 2, 2011

Title: Global Compliance Officer

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Addendum to Supplemental Statement

5(b): Have any employees or individuals, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? **YES**

Name	Position or Connection	Date Terminated
Brownstein, Craig	Vice President (Panama Canal)	10/2010
Capps, Jennifer	Senior Account Supervisor (Embassy Republic Korea)	10/2010
Correcha, Carlos	Senior Account Supervisor (Panama Canal)	10/2010
Devlin, Nina	Senior Vice President (Religare)	12/2010
Discher, Robert	Vice President (Vicini)	01/2010
Glazik, Michelle	Intern (Suzlon)	02/2010
Green, Tai	Account Supervisor (Vicini)	08/2010
Gutman, Beata	Senior Vice President (Vicini)	08/2010
Henry, Meredith	Associate (Panama Canal)	10/2010
Keiser, Tracy	Research Assistant 2 (UAE Embassy)	01/2011
Koechlein, Daniel	Research Assistant 2 (UAE Embassy)	12/2010
Kos, Abbey	Senior Account Executive (Embassy Republic Korea)	09/2010
Kovalev, Andrey	Acct Director Business Development Dept (Russian Venture Company)	11/2010
Moran, Robert	Executive Vice President (UAE Embassy)	01/2011
Nelson, Samantha	Assistant Account Executive (Religare)	10/2010
O'Neill, Kevin	Vice President (Embassy Republic Korea)	12/2010
Randall, Christine	Senior Account Supervisor (Vicini)	01/2010
Sheridan, Kevin	Senior Vice President (Vicini)	01/2010
Zivin, Aaron	Vice President (UAE Embassy)	01/2011

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5(c): During this 6 month reporting period, has the registrant hired as employees or in any other capacity, any persons who rendered or will render services to the registrant directly in furtherance of the interests of any foreign principal(s) in other than a clerical or secretarial, or in a related or similar capacity? **YES**

Name	Residence Address	Citizenship	Position	Date assumed
Crain, William	199 6 th Avenue, Apt B Brooklyn, NY 11217	U.S.	Account Executive	01/2011 Bombardier, Inc.
Farley, Devin	3025 15 th St. NW # 104 Washington, DC 20009	U.S.	Assistant Account Executive	12/2010 Grupo Vicini
Terrones-Dimant, Gaston	8 Clark Street #5F Brooklyn, NY 11201	Argentina	Vice President	01/2011 Grupo Vicini
Bailey, Nathan	280 Yoakum Parkway #1414 Alexandria, VA 22304	U.S.	Senior Account Supervisor	09/2010 Embassy Republic of Korea

Name	Residence Address	Citizenship	Position	Date Assumed
Capps, Jennifer	1202 S. Washington St. #326C Alexandria, VA 22314	U.S.	Senior Account Supervisor	09/2010 Embassy Republic of Korea
Church, Andrew	216 5 th St. NE Washington, DC 20002	U.S.	Front End Web Developer	09/2010 Embassy Republic of Korea
Hayes, Christopher	707 W. University Pkwy Baltimore, MD 21210	U.S.	Executive Vice President	09/2010 Embassy Republic of Korea
Kos, Abbey	1644 Park Rd. NW Washington, DC 20010	U.S.	Senior Account Executive	09/2010 Embassy Republic of Korea
Gosbee, Jeremy K.	2596B South Arlington Mill Dr. Arlington, VA 22206	U.S.	Vice President	09/2010 Embassy Republic of Korea
McConville, Colin *address change	7 Corda Lane Warren, NJ 07059	U.S.	Senior Account Executive	09/2010 Embassy Republic of Korea
McIntyre, William	6531 Copa Court Falls Church, VA 22044	U.S.	Senior Vice President	09/2010 Embassy Republic of Korea
Naim, Claudia	5000 River Hill Road Bethesda, MD 20816	U.S.	Account Executive	09/2010 Embassy Republic of Korea
O'Neill, Kevin	4402 Rollingbrooke Ct. Alexandria, VA 22306	U.S.	Vice President	09/2010 Embassy Republic of Korea
Tilley, Amy	1367 Massachusetts Ave. SE Washington, DC 20003	U.S.	Account Executive	09/2010 Embassy Republic of Korea
Keiser, Tracy	334 Maryland Ave., NE Washington, DC 20002	U.S.	Research Assistant 2	10/2010 Embassy of UAE
Koechlein, Daniel	3300 16 th St. NW #915 Washington, DC 20010	U.S.	Research Assistant 2	10/2010 Embassy of UAE
Moran, Robert	10610 Fiesta Rd. Fairfax, VA 22032	U.S.	Executive Vice President	10/2010 Embassy of UAE
Zivin, Aaron	1302 Edmondson Ave. Catonsville, MD 21228	U.S.	Vice President	10/2010 Embassy of UAE
Maya, Raquel	355 I Street, NW #520 Washington, DC 20024	U.S.	Account Executive	09/2010 Panama Canal
Lacey, Kathleen	630 Park Avenue New York, NY 10065	U.S.	Executive Vice President	01/2011 Religare Enterprises Ltd.
Soloman, Angela	235 E 25 th Street New York, NY 10010	U.S.	Assistant Account Exec	11/2010 Religare Enterprises Ltd.
Kvasova, Ekaterina	20 Danbury St. N1 8JU, London, UK	Russian	Senior Vice President	09/2010 Russian Venture Co.
Plotnitskaya, Svetlana	Flat 236, Bild 31 Ostrovityanova Street Moscow, Russia	Russian	Vice President Development Department	09/2010 Russian Venture Co.
Kovalev, Andrey	Flat 82, Bild 2 Kremenchugskaya Street, 3 Moscow, Russia	Russian	Acct Director Business Development Dept	09/2010 Russian Venture Co.
Sowa, Joanna	920 W. Wrightwood Ave. Chicago, IL 60614	U.S.	Intern	09/2010 Suzlon Energy Ltd

ATTACHMENT A – Activities for the Period of August 1, 2010 through January 31, 2011

I. BOMBARDIER, INC.

Below please find a brief summary of Edelman's work on behalf of Bombardier for its public relations efforts from August 1, 2010 to January 31, 2011.

Strategy Development

- Developed a comprehensive engagement plan, detailing efforts surrounding:
 - Upcoming BBD announcements/corporate milestones
 - CEO media opportunities
 - IR activity
 - Bombardier Transportation and InnoTrans
- Conducted calls to discuss communication strategy surrounding corporate milestones and upcoming events, including:
- Evolution of the BBD corporate "Story Matrix"
- Montreal Visit:
 - Conducted tours of BBD facilities
 - Conducted meetings with BBD Transportation leadership to discuss how PR strategy can align with and enhance overall corporate strategy
- Edelman team attended a trade conference to enhance understanding of the current rail/infrastructure environment in the United States and gained insight on competitor products and messaging.

Media Relations

- Developed a plan for executive media engagement
- Developed a media outreach plan in coordination with IR roadshow events
- Developed media engagement plan and conducted outreach in preparation for BBD's Investor Day
- Developed list of Twitter handles for influential users in the Aviation and High Speed Rail/Transportation Infrastructure spaces
- Developed media engagement plan and recommendations in preparation for Pierre Beaudoin's attendance at key events
- Recommendations for media strategy surrounding the 2011 World Economic Forum Annual Meeting in Davos

Rankings Strategy

- Refined plan to include a comprehensive methodology to identify and engage the most impactful rankings and indices in BBD key emerging markets
- Customized plan based on BBD's market-specific business priorities
- Developed a 3-phase process to execute the global rankings strategy plan and streamline efforts, spanning the initial identification process through the analysis of results

II. EMBASSY OF THE REPUBLIC OF KOREA

The Embassy of the Republic of Korea has retained Grassroots Enterprise/Edelman (effective 9/1/2010) to head up both an advocacy effort in support of the Korea-U.S. Free Trade Agreement (KORUS FTA) and an outreach program to engage Korean Americans. To that end, Edelman designed and launched an online action center that allows users to identify and contact their members of Congress in support of KORUS FTA, share their support for the agreement via social networks and recruit other likely supporters to the cause.

Work to Date

Website Development

- Constructed, designed, authored content, and implemented advocacy website, integrated into the Embassy's existing site, www.koreauspartnership.org
- Updated the website with new content as needed
- The website featured functionality that allowed users to contact their Members of Congress via email/fax to speak out in support of KORUS FTA

Advertising and Recruitment

- Created and launched bilingual advertising online and in print designed to recruit supporters and encourage them to support KORUS FTA
- Produced banners and promotional materials to highlight the Embassy's efforts in support of KORUS FTA

Email Communications and Mobilization Program

- Maintained a program to regularly reach out to supporters to keep them apprised of progress and/or to encourage them to take additional actions in support of KORUS FTA

III. EMBASSY OF THE UNITED ARAB EMIRATES THROUGH THE HARBOUR GROUP

The Harbour Group has retained StrategyOne to head up qualitative and quantitative research for the Embassy of the United Arab Emirates.

Work to Date

Research Plan / Budget Development

October 2010	Proposal Submitted to The Harbour Group
October 2010	Client approved proposal of Washington and national research elements
October 2010	Kick-off Conference Call with client to discuss scope and methodology of research
October 2010	Ongoing calls with the Harbour Group to finalize research plan

October 2010	StrategyOne begins drafting national and Beltway Barometer questionnaire drafts
October 2010	Focus groups conducted at OMR (900 17th Street, NW - Suite 650 Washington, DC 20006)
October 2010	StrategyOne and The Harbour Group both sign-off on formal Statement of Work for StrategyOne's services

Qualitative Research Element

October 2010	Focus groups conducted at OMR (900 17th Street, NW - Suite 650 Washington, DC 20006)
October- November 2010	StrategyOne begins analysis of focus group findings and compiles detailed findings to be presented to client

Quantitative Research Element

November 2010	The Harbour Group approves national and Beltway Barometer survey questionnaires
November 2010	Data collection for both surveys begins
December 2010	Survey data collection ends and analysis begins
January 2011	StrategyOne presents comprehensive research findings covering qualitative and quantitative research to the UAE ambassador
January 2011	Project ends

IV. GRUPO VICINI

- Developed potential press announcement surrounding agreement to develop film studio in the Dominican Republic
- Assisted with the revision of several pieces surrounding investment in the Dominican Republic
- Provided strategic counsel surrounding communications regarding legal developments

V. OERLIKON SOLAR

The following outlines Edelman's general public relations activities performed for Oerlikon Solar:

- ***Drafted and distributed press releases/e-mail blasts/media advisories on the following:***
 - November 10, 2010: Oerlikon Solar Racing Team Continues on Global Zero Emissions Race through North America
 - October 19, 2010: Oerlikon Solar Receives Order for 40 MW Turnkey Production Line From China
 - September 7, 2010: Oerlikon Solar Breaking Two World Records: Lowest Module Production Cost and Highest Lab Cell Efficiency
 - August 11, 2010: Oerlikon Solar Joins Global Zero Emissions Race

- August 9, 2010: Astronergy Jump Starts Expansion with New Thin Film Silicon Equipment from Oerlikon Solar
- **Coordinated media briefings with various news media outlets:**
 - Newspapers
 - Magazines
 - Trade Publications
- **Drafted byline opps for trade publications**

VI. PANAMA CANAL AUTHORITY (ACP)

The following outlines Edelman's general public relations activities performed for the ACP:

Drafted and distributed press releases/e-mail blasts/media advisories on the following:

- Panama Canal Authority Signs First-Ever Partnership Agreement with the Mississippi State Port Authority at Gulfport
- Panama Canal Receives Bid for Pacific Access Channel Entrance Expansion Project
- Panama Canal Celebrates 96 Years of Service to Global Trade
- Panama Canal Authority Releases Fiscal Year 2010 Third Quarter Metrics
- Panama Canal Authority Unveils Model of the D'artagnan Dredger
- Panama Canal Authority Recognized as Leader for Second Year in a Row
- Panama Canal Authority Signs Partnership Agreement with the Tennessee-Tombigbee Waterway
- Panama Canal Authority and Antwerp Port Authority Sign Important Partnership Agreement
- Panama Canal Authority CEO Alberto Aleman Zubieta and His Wife Launch New Canal Dredge in the Netherlands
- South Carolina Officials Receive Warm Welcome at the Panama Canal
- Panama Canal Authority and the Algeciras Bay Port Authority in Spain Launch Strategic Partnership
- One Million and Counting: Panama Canal Authority Commemorates History-Making Transit Through Canal
- Another Expansion Milestone Reached: Canal Officials Inspect Physical Model of New Locks
- Panama Canal Authority Signs Partnership Agreement with the Port of Galveston
- Panama Canal Authority Signs Historic Partnership with the Port of Long Beach
- Panama Canal Authority and North Carolina State Ports Authority Establish Partnership
- Latest in New Fleet of Tugboats Heads to Panama Canal
- The Panama Canal Authority to Sponsor Retail Conference (RILA) in Orlando and Host Major Retailers in Panama

Coordinated media requests from:

- | | |
|---|---------------------------|
| ▪ Newspapers | ▪ TV Networks |
| ▪ Magazines | ▪ News wire organizations |
| ▪ Trade Publications | ▪ Online publishing sites |
| ▪ Online Business and Technology News Sites | ▪ Radio Stations |

Drafted letters/op-eds to the following media outlets:

- | | |
|---|----------------------|
| ▪ Online Business & Technology News Sites | ▪ Trade Publications |
| ▪ Magazines | ▪ Newspapers |

- News wire organizations
- Online publishing sites

Coordinated advertising campaigns in trade publications

Facilitated direct mailing to audiences:

- Expansion Notes

Edelman travel on behalf of the ACP:

August 2-4, 2010 – Edelman traveled to Panama for the ACP-Edelman quarterly meeting.

VII. RELIGARE ENTERPRISES LIMITED

Key Announcements:

Landmark

Edelman supported Religare with the announcement of its acquisition of a majority stake in mark Partners. Our work included:

- Drafting/editing of the press release
- Recommendations around announcement timetable and media strategy
- Coordination with Landmark on announcement timetable and media inquiries
- Media outreach to 40+ reporters
- Interview coordination, including embargoed interview with news agency
- Media monitoring
- Announcement day media coverage

Media Interviews:

Edelman has arranged a series of in-person and phone interviews for Matthew Mongia to introduce him to key reporters and provide them with background on Religare in context of the company's U.S. acquisition plans.

Edelman arranged a series of in-person media interviews surrounding the participation of Religare's Chairman, Sunil Godhwani, at The Buttonwood Gathering and The World Economic Forum's annual Davos meeting.

Edelman arranged a series of in-person media interviews surrounding the participation of Religare's CEO, Shachindra Nath, at the JPMorgan Global Asset Management CEO Conference.

Edelman has also provided background information on Religare to numerous other reporters and pitched interviews. This is a continuous process.

Press Release Distribution:

In addition to the Northgate announcement, Edelman distributed the following Religare press releases and, when appropriate, pitched the announcements to media:

- Religare Capital Markets Appoints Jason Todd as Global Head of Equity Strategy
- Religare Capital Hires Citigroup's Nayyar in India
- Religare Capital Markets Agrees to acquire Asian Equities Specialist Central Joint Enterprises (Trading as Aviate Global (Asia))

- Religare Enters Sri Lanka's Financial Markets
- Religare Capital Markets Hires Abrar Mir as Global Head of Healthcare Investment Banking

Speaking Opportunity Identification:

Edelman has identified and proposed potential speaking opportunities for Religare executives at various conferences, summits, and events.

Edelman secured a panel speaking opportunity for Sunil at The Buttonwood Gathering.

Editorial Calendar Development:

Edelman continually identifies potential story opportunities for Religare based on editorial calendars and pitches reporters at business and finance publications.

Other

- Drafted a guide to interacting with U.S. media hand book for Sunil Godhwani
- Provided edits to Religare's international media policy document
- Helped draft talking points for Sunil's panel appearance at the Buttonwood Gathering

VIII. RUSSIAN VENTURE COMPANY

Below please find a brief summary of Edelman's work on behalf of Russian Venture Company for its public relations efforts.

End of August

Media Research

- Conducted competitive media audit and landscape analysis
- Evaluated media relations, press-events and speaking opportunities

September

Main scope of work

- Coordinated with RVC and other Global Innovation Partnerships partners:
 - Design the Global Innovation Partnerships materials (brochure, blank, badges, etc.)
 - Design and programming the site for the GIP events
 - Brochure structuring
 - Text writing for the brochure and site
 - Work with the potential information sponsors
 - Information sponsors activation plan
 - Augmented press-events calendar with PR activity
 - Provided messaging to media for GIP's events coverage
 - Media list actualization (international and national media)
 - Press-materials preparation

October

Main scope of work

- Weekly meetings coordination
- Print the brochure and programme, paper bags for the printing materials, pens, badges, ribbon for the badges, panels for the mobile stands, photo panels, registration and directions plates

- Final preparation of the press-materials
- Proof-reading of the materials
- Announcing press-conference organization and follow-up
- Press-center organization and follow-up
- Press-briefing organization follow-up
- Press-tours organization (to Skolkovo and Tatarstan) and follow-up
- Press-support for the partners events (RVC)and follow-up
- Press-releases dissemination
- Cultural program organization
- Photo materials preparation
- Congratulation letters preparation
- Implementation photo materials to the site
- Media-monitoring

November-December

Main scope of work

- Media monitoring and analysis
- Reporting
- Technical and information site support

Brief description of the event

- We worked with the organizing committee of the visit of Silicon Valley Trade Mission to Russia and Global Innovation Partnerships Forum: Russian Venture Company, RUSNANO, Skolkovo Foundation, and Global Technology Symposium, with the participation of Investment and Venture Fund of the Republic of Tatarstan and Silicon Valley Bank.
- The Global Innovation Partnerships Forum, featuring a high-profile Silicon Valley Trade Delegation headed by California Governor Arnold Schwarzenegger, was held in Russia on October 10-14, 2010.
- The U.S. trade delegation included top managers of Microsoft, Google and Oracle as well as CEOs of more than 20 of the largest Silicon Valley venture funds with \$100 billion in assets under management. The Silicon Valley participants included such top-tier venture investment gurus as Franklin "Pitch" Johnson, Asset Management Company founder and Draper and Johnson Investment Company co-founder, Dixon Doll, DCM Co-Founder and General Partner and Dick Kramlich, New Enterprise Associates Co-Founder and Managing Director.
- The actual contracts Edelman signed were with Russian Venture Company – Russian state fund of funds focused on promotion and investment in innovation across industries, and Skolkovo Foundation – a non-for-profit organization created with the support of the President of Russia, D. Medvedev, to establish an innovation cluster near Moscow.
- Global Innovation Partnerships were created to foster US-Russian relationships in the area of innovation, development of innovation potential of Russia with the experience of US partners. Edelman was hired to provide PR support for the 2nd Silicon Valley Trade Mission to Russia headed by the Governor of California A. Schwarzenegger. One of the main objectives of Edelman's key client, Russian Venture Company, is the promotion of the overall concept of innovation and entrepreneurship in this area across Russia, as well as promotion of the potential of Russia. The main part of Edelman's work was to engage local media and correspondents of global media based in Russia.

The specific activities included:

- Consulting the client on media relations and engagement of relevant stakeholders in the Global Innovation Partnerships Forum in Russia
- Edelman drafted, designed and produced Forum brochures, developed the Global Innovation Partnerships website and fed content onto it in Russian and English
- Drafted press materials, press kits and press releases in Russian and English
- Developed story angles for the media, undertook extensive media outreach, engaging media in the Forum events, including Forum participants' visit to Kazan, organizing press tour of Russian journalist and foreign correspondents in Russia to Kazan (Republic of Tatarstan)
- Organized special events- evening receptions at Tretyakovskaya Art Gallery and Museum of Pushkin in Moscow
- Supported organizing Committee in terms of coordination of media opportunities with Governor's press office

IX. SUZLON ENERGY LTD.

The following outlines Edelman's general public relations activities performed for Suzlon Wind Energy Corp:

I. Media Materials and Outreach

Press Releases

Edelman distributed one press release during this timeframe. It was a statement from Andy Cukurs in support of the RES legislation.

Email Pitches

The team pitched media for various announcements/issues/events

Media Requests and Interviews

The team secured interviews / article opportunities with the following and responded to their interview requests:

- Newspapers
- Blogs
- Trade Publications
- Online Technology News Sites
- News Wire Organizations
- Online publishing sites
- Radio Stations

II. Opinion/Thought Leadership

E-newsletters

Edelman drafted and distributed an email newsletter on September 27 targeted to financial stakeholders with the intent of sharing positive company news and information supporting the importance of the wind industry in the U.S.

Bylines and Op-eds

- Tulsii Tanti op-ed on a news website: "Let's Seize the Opportunity to Pass a Renewable Electricity Standard This Year"
- Andy Cukurs op-ed on a news website: "Jobs and the Illinois Elections"
- Post-midterm election op-eds – distributed in December 2010
 - Two newspapers and their online websites ran the submission.

- Magazine byline article – sent in January and will run in March 2011

Letters to the Editor

- Edelman drafted and submitted a letter to newspaper editor in response to an article
- Developed post-election letter to the editor, which would be tailored to different states, about the importance of an RES and Section 1603 tax credits that was distributed to targeted media. Coverage ran in two newspapers and on their online websites.

Letters to Officials

Edelman drafted several letters for Suzlon that the company could send directly to elected officials.

- Letters to senators in support of renewable legislation
 - This was drafted and approved in January, and Edelman tailored the finals with state wind data for each letter.
 - Finals included from February as well as a list of contact information for the senators.

III. Executive Outreach

Edelman coordinated event speaking opportunities for Suzlon executives (Tulsi Tanti, Andy Cukurs) at the various conferences and events.

Supportive media outreach was conducted for one conference, targeting a couple of utility trade media and local media. Targeted media were included above in the media section.

ATTACHMENT B - Receipts
for the Period of August 1, 2010 through January 31, 2011

DATE	PURPOSE	AMOUNT
Bombardier, Inc.		
8/6/2010	Client Service	20,000.00
8/20/2010	Client Service	600.00
9/24/2010	Possible overpayment on invoice	36.00
10/1/2010	Client Service	600.00
11/12/2010	Client Service	20,600.00
11/12/2010	Client Service	20,600.00
12/3/2010	Client Service	20,000.00
12/3/2010	Client Service	20,600.00
12/10/2010	Client Service	394.83
	TOTAL	103,430.83
Embassy of the Republic of Korea		
10/20/10	Client Service	30,000.00
10/20/10	Client Service	10,000.00
10/29/10	Client Service	30,000.00
11/15/10	Client Service	35,000.00
11/30/10	Client Service	30,000.00
12/23/10	Client Service	30,000.00
12/23/10	Client Service	35,000.00
01/31/11	Client Service	30,000.00
	TOTAL	230,000.00
Embassy of the United Arab Emirates		
N/A		
	TOTAL	N/A
Grupo Vicini		
12/10/2010	Client Service	21,293.93
12/29/2010	Client Service	3,672.90
12/29/2010	Client Service	264.17
12/29/2010	Client Service	2,016.61
12/29/2010	Client Service	10,885.15
1/19/2011	Client Service	4,030.13
	TOTAL	42,162.89
Oerlikon Solar		
12/15/2010	Client Service	1,226.01
12/15/2010	Client Service	12,940.00
12/15/2010	Client Service	23,500.00
01/11/2011	Client Service	12,574.06
01/11/2011	Client Service	6,500.00
01/21/2011	Client Service	70,500.00
01/21/2011	Client Service	7,234.07
01/21/2011	Client Service	12,425.00
01/21/2011	Client Service	2,737.00

DATE	PURPOSE	AMOUNT
Oerlikon Solar (continued)		
	TOTAL	\$149,636.14
Panama Canal Authority		
08/03/10	Client Service	16,661.00
08/03/10	Client Service	3,448.90
08/03/10	Client Service	8,699.40
08/11/10	Client Service	71,029.41
09/17/10	Client Service	71,029.41
10/01/10	Client Service	71,029.41
10/01/10	Client Service	20,212.00
10/13/10	Client Service	1452.00
10/19/10	Client Service	1697.95
10/19/10	Client Service	92.69
10/19/10	Client Service	1496.40
10/19/10	Client Service	201.17
10/19/10	Client Service	2024.00
10/26/10	Client Service	5,796.65
11/19/10	Client Service	5,550.00
12/30/10	Client Service	71,029.41
01/31/11	Client Service	72,058.82
01/31/11	Client Service	72,058.82
	TOTAL	495,567.44
Religare Enterprises Limited		
8/10/2010	Client Service	15,000.00
8/10/2010	Client Service	15,000.00
8/10/2010	Client Service	3,335.79
8/10/2010	Client Service	15,000.00
8/10/2010	Client Service	15,000.00
8/10/2010	Client Service	655.53
11/15/2010	Client Service	15,000.00
11/15/2010	Client Service	15,450.00
11/15/2010	Client Service	15,450.00
11/15/2010	Client Service	15,450.00
01/11/2011	Client Service	15,450.00
1/11/2011	Client Service	15,450.00
1/11/2011	Client Service	136.47
1/11/2011	Client Service	15,450.00
1/12/2011	Client Service	1,090.26
	TOTAL	172,918.05
Russian Venture Company		
10/19/2010	Client Service	22,141.40
11/09/2010	Client Service	17,702.54
11/09/2010	Client Service	4,295.48
11/24/2010	Client Service	32,473.07
12/20/2010	Client Service	26,604.06
01/11/2011	Client Service	4,341.32
	TOTAL	107,557.87

DATE	PURPOSE	AMOUNT
Suzlon Energy Ltd.		
11/02/10	Client Service	108,000.00
12/02/10	Client Service	3,061.79
12/02/10	Client Service	9,572.00
12/12/10	Client Service	18,000.00
12/16/10	Client Service	18,000.00
TOTAL		156,633.79

**ATTACHMENT C - Disbursements
for the Period of August 1, 2010 through January 31, 2011**

DATE	PURPOSE	AMOUNT
Bombardier, Inc.		
Materials		
8/27/2010	Administration Fee	600.00
10/12/2010	Administration Fee	600.00
10/12/2010	Administration Fee	600.00
10/20/2010	Administration Fee	600.00
11/12/2010	Dow Jones	394.83
11/25/2010	Administration Fee	600.00
12/28/2010	Administration Fee	600.00
1/26/2011	Administration Fee	600.00
	TOTAL	4,594.83
Embassy of the Republic of Korea		
Materials		
11/15/10	Various vendors for recruit/advertising	35,000.00
12/23/10	Various vendors for recruit/advertising	35,000.00
	TOTAL	\$70,000.00
Embassy of the United Arab Emirates		
Materials		
12/28/10	focus group facilities/incentives, survey vendors, design services, and courier fees	70,000.00
	TOTAL	\$70,000.00
Grupo Vicini		
Materials		
8/18/2010	Telephone	4.78
8/18/2010	Administrative	113.85
8/18/2010	Service Fee	0.48
9/18/2010	Fees & Licenses	305.00
9/18/2010	Administrative	597.15
9/18/2010	Service Fee	30.50
10/19/2010	Transportation	69.60
10/19/2010	Meals - Staff	121.58
10/19/2010	Meals - Travel	89.74
10/19/2010	Hotels/Lodging	438.41
10/19/2010	Administrative	1,164.60
12/14/2010	Legal Services	742.50
12/14/2010	Transportation	29.14
12/14/2010	Administrative	180.08
12/14/2010	Service Fee	77.16
1/14/2011	Parking	40.00

DATE	PURPOSE	AMOUNT
Grupo Vicini (continued)		
1/14/2011	Transportation	90.00
1/14/2011	Travel-Meals	86.86
1/14/2011	Administrative	580.65
1/14/2011	Airfare	363.00
	TOTAL	5,125.08
Oerlikon Solar		
Materials		
10/19/2010	Lexis Nexis	36.93
10/19/2010	Telephone	1,189.08
11/04/2010	Press Release	12,940.00
11/10/2010	Press Release	7,060.00
11/13/2010	Lexis Nexis	63.98
11/13/2010	Press Release	10,660.00
11/13/2010	Sprint Vendor Load	72.43
11/13/2010	Telephone	1,671.06
11/13/2010	Travel-Meals	43.94
11/13/2010	Web Conferencing	62.65
11/30/2010	Lexis Nexis	77.39
12/08/2010	Airfare	341.40
12/08/2010	Brochures	1,536.85
12/08/2010	Lexis Nexis	79.99
12/08/2010	Press Release	4,245.00
12/08/2010	Sprint Vendor Load	114.20
12/08/2010	Telephone	561.41
12/08/2010	Transportation	152.00
12/08/2010	Travel-Meals	194.99
12/08/2010	Web Conferencing	8.23
12/31/2010	Lexis Nexis	79.44
12/31/2010	Web Conferencing	13.98
01/14/2011	Fax, Print, Copy	30.00
01/14/2011	CATT Vendor Load	33.76
01/14/2011	Press Release Distribution (China)	237.00
01/14/2011	Internet Connectivity	7.00
01/14/2011	News Subscriptions	10.90
01/14/2011	Web Conferencing	7.21
01/31/2011	Lexis Nexis	79.56
	TOTAL	41,610.38
Panama Canal Authority (ACP)		
Materials		
10/19/10	Airfare	1,288.30
10/19/10	Long Distance Telephone	297.85
10/19/10	Dow Jones	89.88
10/19/10	Teleconference	21.92
10/26/10	Office supplies	5,796.65

DATE	PURPOSE	AMOUNT
Panama Canal Authority (continued)		
11/19/10	Prebill for long distance, dow jones, advertising, airfare	5,550.00
Accrued but unpaid	Long Distance Telephone	150.88
Accrued but unpaid	Advertising	2,600.00
Accrued but unpaid	Long Distance Telephone	162.70
Accrued but unpaid	Dow Jones	3.21
Accrued but unpaid	Long Distance Telephone	111.30
	TOTAL	16,072.69
Religare Enterprises Limited		
Materials		
8/27/2010	Dow Jones	112.35
8/27/2010	Web Conferencing	8.02
8/27/2010	Telephone	40.81
8/27/2010	Transportation Charges	25.00
8/27/2010	Service Fee	4.08
8/27/2010	Administrative	900.00
8/27/2010	Administrative	450.00
8/27/2010	Administrative	450.00
9/10/2010	Administrative	450.00
10/14/2010	Administrative	450.00
11/6/2010	Administrative	450.00
11/11/2010	Transportation Charges	6.00
11/11/2010	Web Conferencing	19.23
11/11/2010	Dow Jones	99.51
11/11/2010	CATT Vendor Load	9.79
11/11/2010	Service Fee	1.94
12/7/2010	Administrative	450.00
1/10/2011	Administrative	450.00
	TOTAL	4,376.73
Russian Venture Company		
Materials		
08/02/2010	Writing of information materials	549.57
09/17/2010	Translation	1,334.75
10/01/2010	Translation	707.82
10/26/2010	Press center - organized for media invitations, accreditation, and support during GIP events	11,797.06
10/28/2010	Writing of information materials	3,338.44
10/29/2010	Photographing	857.48
10/29/2010	Meals	1,125.59
11/15/2010	Transportation	1,988.65

DATE	PURPOSE	AMOUNT
Russian Venture Company (continued)		
11/17/2010	GIP Delegation Tour	7,111.94
11/22/2010	Design	9,815.49
11/23/2010	Meals	483.00
11/23/2010	Tickets for an exhibition – delivered to client	33.70
11/23/2010	Translation	101.12
11/23/2010	The maps of Moscow – delivered to client	76.51
11/23/2010	Souvenirs (book) – delivered to client	1,113.41
11/23/2010	Souvenirs (scarf) – delivered to client	528.51
12/02/2010	Print Production Materials (brochures, paper bags for the printing materials, pens, badges, ribbon for the badges, panels for the mobile stands, photo panels, and registration /direction plates.)	13,482.36
12/06/2010	Print Production Materials (brochures, paper bags for the printing materials, pens, badges, ribbon for the badges, panels for the mobile stands, photo panels, and registration /direction plates.)	8,514.87
12/15/2010	Translation	657.26
12/29/2010	Monitoring	185.38
Accrued But Unpaid	Proofreading/Editing brochure	616.35
	TOTAL	\$64,419.26
Suzlon Energy Ltd.		
Materials		
08/20/10	Fees & Licenses	305.00
08/24/10	Long Distance Telephone	50.36
08/31/10	Long Distance Telephone	14.96
09/21/10	Long Distance Telephone	17.68
09/30/10	Long Distance Telephone	20.90
10/05/10	Long Distance Telephone	84.49
10/31/10	Long Distance Telephone	8.02
11/01/10	Travel	54.00
11/09/10	Long Distance Telephone	65.30
11/10/10	Travel	60.86
11/30/10	Long Distance Telephone	4.55

DATE	PURPOSE	AMOUNT
Suzlon Energy Ltd. (continued)		
12/03/10	Long Distance Telephone	19.38
12/16/10	Travel	179.88
12/31/10	Long Distance Telephone	3.18
01/04/11	Long Distance Telephone	49.47
	TOTAL	938.03

Transmitted Monies to Foreign Principal

DATE	PURPOSE	AMOUNT
Panama Canal Authority		
11/24/10	Refund of Overpayments Throughout this time period, Panama made various overpayments and an underpayment as well. The overpayments were due to the client overpaying Edelman for taxes in error, due to client software issues and client A/P error.	16,490.34
	TOTAL	\$16,490.34

NSD/CES/REGISTRATION UNIT
2011 MAR 14 PM 12:05

6' x 30" Flocking Table Throw
on Wyndham Royal Blue Fabric
Qty: 1

KOREA - U.S. TRADE PARTNERSHIP

The Korea - U.S. Free Trade Agreement:
Working Together for Growth and Job Creation

www.koreauspartnership.org

HSD/CES/REGISTRATION UNIT
2011 MAR 14 PM 12:08



KOREA-U.S. TRADE PARTNERSHIP

The Korea - U.S. Free Trade Agreement:
Working Together for Growth and Job Creation

www.koreauspartnership.org

JOIN US



NSD/CES/REGISTRATION UNIT
2011 MAR 14 PM 12: 08

Facebook Ads

Korea Facebook Ads

Kimchi, Samsung, Kia

act.koreauspartnership.org

KOREA & U.S.



WORKING TOGETHER

What do they have in common? You could purchase them at lower prices with the Korea-U.S. Free Trade Agreement. Find out more now.

Kimchi, Samsung, Kia

act.koreauspartnership.org



What do they have in common? You could purchase them at lower prices with the Korea-U.S. Free Trade Agreement. Find out more now.

Korea-US: A 60-Year Bond

act.koreauspartnership.org



Forged by struggle and sacrifice, the Korea-U.S. relationship is like none other. Make it even stronger with Korea-U.S. free trade.

Korean Americans Must Act

act.koreauspartnership.org



As Korean Americans, we know the importance of the US-Korea relationship. Now's the time to strengthen it with free trade. Act today!

Korean Americans Must Act

act.koreauspartnership.org



As Korean Americans, we know the importance of the US-Korea relationship. Now's the time to strengthen it with free trade. Act today!

Korean Trade-70,000 Jobs

act.koreauspartnership.org



Opening up trade between South Korea and the US could create 70,000 new jobs. It's time for action. Tell Congress to create jobs today.

Shared Values & Sacrifice

act.koreauspartnership.org



The U.S. and Korea share much in common. Now that bond can be made even stronger through free trade. Help move the agreement forward.

Shared Values & Sacrifice

act.koreauspartnership.org



The U.S. and Korea share much in common. Now that bond can be made even stronger through free trade. Help move the agreement forward.

Speak Out on Korean Trade

act.koreauspartnership.org



Do you want more jobs, increased prosperity and stronger economic ties for the US and Korea? Tell Congress to support Korea-US trade.

Support Korea-US Trade

act.koreauspartnership.org



Trade between our nations could create 70,000 American jobs and improve prosperity in both countries. Support Korea-US trade today.

Support Korea-US Trade

act.koreauspartnership.org



More jobs, increased prosperity and a stronger Korea/US alliance. That's the Korea-US Free Trade Agreement. Support it now.

Want Cheaper Korean Goods

act.koreauspartnership.org



The Korea-U.S. Free Trade Agreement will help eliminate fees on Korean products imported to the United States. Learn more now.

We Need Korean Trade

act.koreauspartnership.org



Europe has already formed trade relationships with Korea, at the expense of US companies. Don't miss out. Support Korea-US free trade.

We Need Korean Trade – Pledge Test

act.koreauspartnership.org



Europe has already formed trade relationships with Korea, at the expense of US companies. Don't miss out. Support Korea-US free trade.

우리는 한미FTA가 필요합니다

act.koreauspartnership.org



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KOREA & U.S.



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한미 FTA를 지지해주세요.

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한미FTA는 미국 내 7만개의 새로운 일자리를 만들고 양국을 번영으로 이끕니다. 오늘, 한미 FTA를 지지해주세요.

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Ads for Korean Universities

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Korean Trade-70,000 Jobs
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Opening up trade between South Korea and the US could create 70,000 new jobs. It's time for action. Tell Congress to create jobs today.

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The U.S. and Korea share much in common. Now that bond can be made even stronger through free trade. Help move the agreement forward.

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Do you want more jobs, increased prosperity and stronger economic ties for the US and Korea? Tell Congress to support Korea-US trade.

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Trade between our nations could create 70,000 American jobs and improve prosperity in both countries. Support Korea-US trade today.

Support Korea-US Trade

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More jobs, increased prosperity and a stronger Korea/US alliance. That's the Korea-US Free Trade Agreement. Support it now.

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The Korea-U.S. Free Trade Agreement will help eliminate fees on Korean products imported to the United States. Learn more now.

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Europe has already formed trade relationships with Korea, at the expense of US companies. Don't miss out. Support Korea-US free trade.

11/29 – Korean Ads

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한미FTA의 통과를 위해서는 그 무엇보다 교포 여러분의 참여가 중요합니다. 지금 소리 높여 지지해주세요.

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재미 교포로서

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US-Korea free trade will make the critical bond between our two countries even stronger. Find out how you can help make it happen.

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Adding new jobs matters. Growing our economy matters. Strengthening the US-South Korea bond matters. Do something that matters today!

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KORUS FTA

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Help Grow Our Economy

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General Benefits Messages

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Speak out on Korean Trade

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KOREA-U.S. TRADE PARTNERSHIP

KORUS FTA: Working Together for Growth and Job Creation

JOIN THE KOREA-U.S. TRADE PARTNERSHIP ACTION NETWORK

Now more than ever, it is critical that your Members of Congress hear from you about the importance of passing the Korea-U.S. Free Trade Agreement (KORUS FTA).

Act.KoreaUSPartnership.org, launching October 1, will allow you to:

- **Send a letter** to your representatives in Congress
- **Pledge your support** for KORUS FTA
- **Forward information** to friends and family about the benefits of KORUS FTA
- **Share your support** for KORUS FTA on Facebook and Twitter
- **Read the latest information** on the campaign to pass the Agreement
- **Sign up** to receive important email updates

Korean Americans have an important story to tell regarding the importance of ratifying KORUS FTA. Let your Members of Congress know that you want the increased jobs, economic boost and lowered costs for imported Korean products that KORUS FTA would bring.

YOU can help pass the Korea-U.S. Free Trade Agreement.

JOIN US TODAY!

This flier was created by DJE, Inc. on behalf of the Embassy of the Republic of Korea. Additional information is available at the Department of Justice, Washington, D.C.

Act.KoreaUSPartnership.org

English Action Center:

Action Center Home Page: <http://act.koreauspartnership.org/>

KOREA-U.S. TRADE PARTNERSHIP

KORUS FTA: Working Together for Growth and Job Creation



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TAKE ACTION

Priority Action

Urge Your Representatives to Support the Korea-U.S. Free Trade Agreement (KORUS FTA)

The Korea-U.S. Free Trade Agreement is a common sense way of creating new jobs, growing our economy and strengthening the bond between two important allies. But it won't pass if your representatives don't hear about your support. Speak up on behalf of your community by writing a letter to Congress supporting KORUS FTA today.

[SEND A LETTER NOW >](#)

Other Important Actions

- ◆ **Pledge Your Support for KORUS FTA**

KORUS FTA will create jobs and increase prosperity for both the United States and Korea. Sign the pledge to show your support for KORUS FTA today.

[SIGN THE PLEDGE NOW >](#)
- ◆ **Sign Up for Email Updates**

Don't miss out on important news. Get email updates and alerts about KORUS FTA delivered directly to your email.

[SIGN UP NOW >](#)
- ◆ **Help Get Others Involved**

KORUS FTA benefits everyone by adding jobs to our economy and strengthening our alliance with Korea, so don't keep it to yourself. Show your support by spreading the word to your friends and family.

[SHARE NOW >](#)
- ◆ **Make Personal Contact with Your Legislators**

Not sure who your legislators are or how to reach them? We can help you with that. Enter your contact information, and we will connect you to your legislators today.

[FIND YOUR LEGISLATORS NOW >](#)

Show Your Support

Tweet Your Support for the KORUS FTA

We must act to help pass the Korea-US Free Trade Agreement. I did - will you? Learn why at [#KORUSFTA](http://bit.ly/by5awt)

[Tweet Now >](#)

Post Your Support on Facebook

Tell your friends on Facebook why you support KORUS FTA. Share the link to this page so that they can get the facts and take action today.

[Post Now >](#)

Connect with Us

Follow Ambassador Han Duk-soo on Twitter

I attended President Obama's speech today at US Chamber of Commerce. Afterward, we talked about KORUS FTA and he said, "We've got to do it."
1 week ago

Thank you, NY Times, for a right-on-the-money editorial about the KORUS FTA!
<http://tinyurl.com/4q3hng>
1 week ago

[Go to Twitter Now >](#)

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[Go to Flickr Now >](#)

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PRIORITY ACTIONS

- ◆ Urge Your Representatives to Support the Korea-U.S. Free Trade Agreement (KORUS FTA)

OTHER IMPORTANT ACTIONS

- ◆ Pledge Your Support for KORUS FTA
- ◆ Help Get Others Involved
- ◆ Make Personal Contact with Your Legislators
- ◆ Sign Up for Email Updates

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KOREA-U.S. TRADE PARTNERSHIP

KORUS FTA: Working Together for Growth and Job Creation

ABOUT KOREA-US TRADE PARTNERSHIP FACTS AND FIGURES RESOURCES NEWSROOM TAKE ACTION 지금 참여해주세요 CONTACT US

IT'S TIME FOR U.S.- SOUTH KOREA TRADE

U.S.-Korea trade will create good American jobs and strengthen the 60-year bond between the United States and South Korea. Add your name to the growing list of people supporting immediate passage of the Korea-U.S. Free Trade Agreement.

By signing the pledge today, you will help tell Congress that it's time to act. You'll also get exclusive access to updates from the Korean Embassy on the progress of U.S.-Korea free trade.

I SUPPORT U.S.-KOREA TRADE BECAUSE:

- It will **strengthen the economic and security ties between the U.S. and South Korea**, our long-time ally.
- It will help **create 70,000 new American jobs**
- Almost all **Korean products tariffs will be eliminated** within 10 years
- The EU and Canada are moving forward on implementing FTAs with Korea, **at the expense of American businesses**

* required

Email Address *

First Name *

Last Name *

State *

SIGN THE PLEDGE

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KOREA-U.S. TRADE PARTNERSHIP

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Home | Take Action | Urge Your Representatives to Support the Korea-U.S. Free Trade Agreement (KORUS FTA)

URGE YOUR REPRESENTATIVES TO SUPPORT THE PENDING KOREA-U.S. FREE TRADE AGREEMENT (KORUS FTA)

Write a Letter to Your Representatives Today

Your representatives need to know that you support KORUS FTA. Please fill out the form below, and write a letter to your representatives, urging them to support this common sense measure that will grow our economy, increase jobs and strengthen the critical bond between the United States and the Republic of Korea.

We encourage you to change the subject line and/or the content of the letter to reflect your personal views or simply send the sample letter we have already prepared for you.

*required

Prefix *

First Name *

Last Name *

Email Address *

Address 1 *

Address 2

City *

State *

Postal Code *

Yes, I would like to receive periodic updates regarding KORUS FTA.

SEND NOW

Your letter will be sent to the following individual(s):

Your members of the U.S. House of Representatives and Senate

Subject:

Dear Representative/Senator:

I strongly urge you to support the pending Korea-U.S. Free Trade Agreement (KORUS FTA), which will stimulate the U.S. economy, create jobs and strengthen our presence in an increasingly strategic region of the world.

South Korea's economy is one of the world's most dynamic and is the fourth-largest in Asia. Expanding U.S. trade with Korea provides an opportunity to reinvigorate the American economy at no cost to U.S. taxpayers. The U.S. International Trade Commission estimates that KORUS FTA will increase U.S. exports to Korea by \$11 billion and decrease the U.S. deficit by \$4 billion by reducing Korean tariffs on most American products.

KORUS FTA will create U.S. jobs by opening the one trillion-dollar South Korean economy to American manufacturers, farmers and small- and medium-sized companies. The Commerce Department estimates that KORUS FTA will lead to the creation of 70,000 additional jobs here in the U.S.

Korea is a vibrant democracy, a staunch ally of the U.S., and a major commercial center in Asia. KORUS FTA will provide the U.S. with a strong partner in East Asia and enable America to reassert its strategic presence in the region, an increasingly important engine of growth in the global economy.

KORUS FTA has broad bipartisan support in Congress and across the business community. There is no better time for the U.S. to solidify our strong and lasting economic relationship with South Korea, with an agreement that is good for the American economy and for American job creation. For these reasons, I respectfully ask you to support KORUS FTA and help to move it to the top of the Congressional agenda.

Sincerely,

Your name
Your street address
City, State Zip

Please note that only U.S. citizens may send letters to Congress in support of the KORUS FTA.

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PRIORITY ACTIONS

- Urge Your Representatives to Support the Korea-U.S. Free Trade Agreement (KORUS FTA)

OTHER IMPORTANT ACTIONS

- Pledge Your Support for KORUS FTA
- Help Get Others Involved
- Make Personal Contact with Your Legislators
- Sign Up for Email Updates

Content for Issue Target Letter

Subject: America's New Year's Resolution? Ratify South Korea Free Trade

To:

Message: As its citizens all across this country resolved to improve their finances and build better relationships, the United States can do the same: by ratifying the Korea-U.S. Free Trade Agreement. I urge you to make this crucial Agreement a top priority in the New Year.

I'm sure you know that South Korea's economy is one of the world's most dynamic and the fourth-largest in Asia. Expanding U.S. trade with Korea provides an opportunity to reinvigorate the American economy at no cost to U.S. taxpayers. The U.S. International Trade Commission estimates that South Korean free trade will increase U.S. exports to Korea by \$11 billion and decrease the U.S. deficit by \$4 billion by reducing Korean tariffs on most American products. Ours is an economy in need, so we can't miss out on this opportunity to make it stronger.

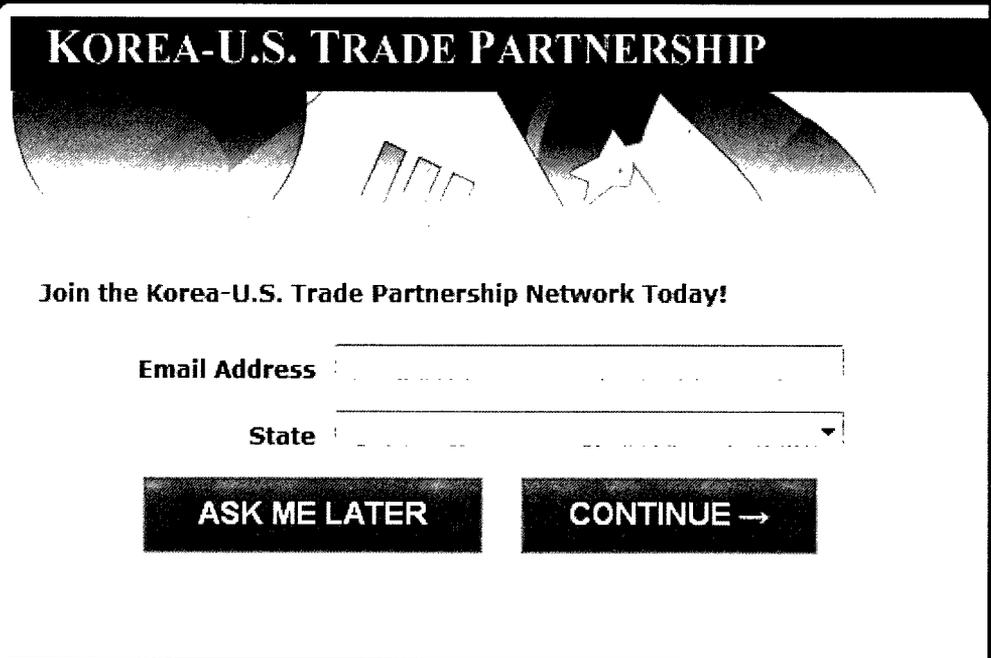
South Korean free trade will create U.S. jobs by opening the one trillion-dollar South Korean economy to American manufacturers, farmers and small- and medium-sized companies. The Commerce Department estimates that this FTA will lead to the creation of up to 70,000 much-needed jobs here in the U.S.

Korea is a vibrant democracy, a staunch ally of the U.S., and a major commercial center in Asia. The South Korea FTA will provide the U.S. with a strong partner in East Asia and enable America to reassert its strategic presence in the region, an increasingly important engine of growth in the global economy, as well as a volatile political climate in need of strengthened partnerships.

It's a New Year, and there is no better time for the United States to advance an Agreement that solidifies our important relationship with South Korea and is good for the American economy and for American job creation.

Make your New Year's resolution for a stronger America. Help move the Korea-U.S. Free Trade Agreement forward today.

Page Overlay:



KOREA-U.S. TRADE PARTNERSHIP

Join the Korea-U.S. Trade Partnership Network Today!

Email Address

State

ASK ME LATER

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Stand Up Version: <http://act.koreauspartnership.org/ad/stand-up/>

KOREA-U.S. TRADE PARTNERSHIP

KORUS FTA: Working Together for Growth and Job Creation



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SUPPORT U.S.-KOREA FREE TRADE

Why should you support U.S.-Korea free trade? Because it will mean a lot both for you and for our country, including:

- **A stronger U.S. relationship South Korea**, a critical U.S. partner in Asia
- **70,000 new U.S. jobs**
- Increased **opportunities for Korean Americans** and American businesses in South Korea
- **A stronger U.S. economy** by boosting U.S. exports by up to \$11 billion



HELP PASS US-KOREA TRADE

U.S.-Korea free trade will benefit everyone, but it won't become a reality without your help. By signing up today, you will stay informed on the progress of U.S.-Korea free trade and learn about the ways you can help move it forward.

**I'm for U.S.-Korea free trade.
Keep me informed.**

* required

Email Address *

First Name *

Last Name *

State *



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Action Center Pledge: <http://act.koreauspartnership.org/pledge/>

KOREA-U.S. TRADE PARTNERSHIP

KORUS FTA: Working Together for Growth and Job Creation



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[Home](#) | [Take Action](#) | [Pledge Your Support for KORUS FTA](#)

PLEDGE YOUR SUPPORT FOR U.S.-KOREA TRADE

U.S.-Korea trade will grow our economy and strengthen the 60-year bond between the United States and South Korea. Add your name to the growing list of people supporting immediate passage of the Korea-U.S. Free Trade Agreement.

By signing the pledge today, you will help show Congress that it's time to act. You'll also get access to critical updates on the progress of U.S.-Korea free trade.

I SUPPORT U.S.-KOREA TRADE BECAUSE:

- It would grow the U.S. economy by boosting U.S. exports by \$11 billion
- It will help create 70,000 new American jobs
- Almost all Korean products tariffs will be eliminated within 10 years
- The EU and Canada are moving forward on implementing FTAs with Korea, at the expense of American businesses

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Email Address *

First Name *

Last Name *

State *
 

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STAND UP FOR U.S.-KOREA FREE TRADE TODAY

The U.S.-Korea Free Trade Agreement means:

- **Creating 70,000 jobs in the U.S.**, according to the Commerce Department
- **Expanding the U.S. economy** by boosting U.S. exports by up to \$11 billion and U.S. GDP by nearly \$12 billion
- **Building a stronger alliance between the U.S. and Korea**, while solidifying a critical U.S. partner in Asia

U.S.-Korea free trade won't happen without your help. Support it today.

I support U.S.-Korea free trade.

* required

Email Address *

First Name *

Last Name *

State *

SHOW YOUR SUPPORT



SHOW YOUR SUPPORT

한글 웹사이트로 가기

PRIORITY ACTIONS

- Urge Your Representatives to Support the Korea-U.S. Free Trade Agreement (KORUS FTA)

OTHER IMPORTANT ACTIONS

- Pledge Your Support for KORUS FTA
- Help Get Others Involved
- Make Personal Contact with Your Legislators
- Sign Up for Email Updates

The Korea-U.S. Trade Partnership is made up of Korean-Americans and friends of Korea who are united by a common interest in strengthening the bond between the United States and Korea. Through the Partnership, you can stay updated on the latest free trade developments, make personal contact with your legislators, sign a pledge of support and share the free trade benefits with your friends and family.

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STAND UP FOR U.S. – KOREA FREE TRADE TODAY

Free trade between the U.S. and Korea means:

- **Creating 70,000 jobs in the U.S.**, according to the Commerce Department
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- **Building a stronger alliance between the U.S. and Korea** while solidifying a critical U.S. partner in Asia



Through the Korea-U.S. Partnership, you'll have access to tools that allow you to have a big impact: **keep up-to-date on the latest developments**, send **targeted letters to Congress**, make **personal contact with your representatives**, sign a **pledge of support**, **share the benefits** of U.S.-Korea free trade with others, and much more.

Passing the Korea-U.S. Free Trade Act **needs your support**. Get involved today.

It's time to pass U.S.-Korea Free Trade. It has my full support.

* required

Email Address *

First Name *
Last Name *
State *

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Home | Take Action | Make Personal Contact with Your Legislators

MAKE PERSONAL CONTACT WITH YOUR LEGISLATORS

Not sure who your legislators are or how to reach them? We can help you with that. Enter your address below, and we will provide a list of the contact information for your elected officials. Then you can reach out to them directly and personally tell them why you believe we must pass KORUS FTA now.

Find Your Legislators

* required

Email Address *

First Name *

Last Name *

Address 1 *

Address 2

City *

State *

Postal Code *

Yes, I would like to receive periodic updates regarding KORUS FTA.

FIND YOUR LEGISLATORS

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Urge Your Representatives to Support the Korea-U.S. Free Trade Agreement -Thank You (Facebook):
<http://act.koreauspartnership.org/support-korus-fta/thank-you-fb/>

KOREA-U.S. TRADE PARTNERSHIP

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THANK YOU

Thank you for supporting the Korea-U.S. Free Trade Agreement.

Don't stop there. Go back to Facebook and share the benefits of U.S.-Korea free trade with all your friends.

Send a Custom Email

* required

Your Email Address *

Your First Name *

Your Last Name *

Enter a personal message (optional)

Hi, I just sent a letter to my representatives urging them to support the pending Korea-U.S. Free Trade Agreement (KORUS FTA). KORUS FTA is critical to growing our economy, creating new jobs and strengthening the bond between the U.S. and Korea. It's easy for you

Enter one or more email addresses below (separated by commas, semi-colons, or hard returns)

Please limit the number of recipients to 20.

SEND NOW

Post to Your Favorite Social Network

Tweet Your Support for the KORUS FTA

We must act to help pass the Korea-US Free Trade Agreement. I did - will you? Learn why at <http://bit.ly/by5swt> #KORUSFTA

[Tweet Now »](#)

Post Your Support on Facebook

Help grow the economy and create jobs, support the pending Korea-U.S. Free Trade Agreement. Find out how. Visit KoreaUSPartnership.org.

[Post Now »](#)

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Follow Ambassador Han Duk-soo on Twitter

I attended President Obama's speech today at US Chamber of Commerce. Afterward, we talked about KORUS FTA and he said, "We've got to do it."

1 week ago

Thank you, NY Times, for a right-on-the-money editorial about the KORUS FTA! <http://tinyurl.com/4q3hbrg>

1 week ago

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Urge Your Representatives to Support the Korea-U.S. Free Trade Agreement -Thank You (Gen/Google):
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Home | Take Action | Thank You

THANK YOU

Thank you for supporting the Korea-U.S. Free Trade Agreement.

Don't stop there. Send a letter to your members of Congress today.

*required

Prefix *

First Name *

Last Name *

Email Address *

Address 1 *

Address 2

City *

State *

Postal Code *

Yes, I would like to receive periodic updates regarding KORUS FTA.

SEND NOW

Your letter will be sent to the following individual(s):

Your members of the U.S. House of Representatives and Senate

Subject: Dear Representative/Senator:

I strongly urge you to support the pending Korea-U.S. Free Trade Agreement (KORUS FTA), which will stimulate the U.S. economy, create jobs and strengthen our presence in an increasingly strategic region of the world.

South Korea's economy is one of the world's most dynamic and is the fourth-largest in Asia. Expanding U.S. trade with Korea provides an opportunity to reinvigorate the American economy at no cost to U.S. taxpayers. The U.S. International Trade Commission estimates that KORUS FTA will increase U.S. exports to Korea by \$11 billion and decrease the U.S. deficit by \$4 billion by reducing Korean tariffs on most American products.

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KORUS FTA has broad bipartisan support in Congress and across the business community. There is no better time for the U.S. to solidify our strong and lasting economic relationship with South Korea, with an agreement that is good for the American economy and for American job creation. For these reasons, I respectfully ask you to support KORUS FTA and help to move it to the top of the Congressional agenda.

Sincerely,

Your name
Your street address
City, State Zip

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SIGN UP FOR EMAIL UPDATES

By signing up, you'll receive alerts and updates with information about the latest developments on issues important to the United States and Korea, most prominently the Korea-U.S. Free Trade Agreement (KORUS FTA). This information will allow you to stay current on important issues and provide you with the opportunity to engage with the community on these issues.

Join Now

* required

Email Address *

First Name *

Last Name *

City *

State *

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PRIORITY ACTIONS

- Urge Your Representatives to Support the Korea-U.S. Free Trade Agreement (KORUS FTA)

OTHER IMPORTANT ACTIONS

- Pledge Your Support for KORUS FTA
- Help Get Others Involved
- Make Personal Contact with Your Legislators
- Sign Up for Email Updates

Help Get Others Involved: <http://act.koreauspartnership.org/share/>

KOREA-U.S. TRADE PARTNERSHIP

KORUS FTA: Working Together for Growth and Job Creation

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Home | Take Action | Help Get Others Involved

HELP GET OTHERS INVOLVED

KORUS FTA impacts everyone in your community. Show your support by spreading the word to your friends and family by sending them an email, tweeting your support or sharing these tools on Facebook. To make it easy, we've provided you with a sample email below, but edit it as you wish to best speak to your family and friends.

Send a Custom Email

* required

Your Email Address *

Your First Name *

Your Last Name *

Enter a personal message (optional)

Hi, I know we can all agree that our economy needs a boost, our communities need more jobs and our nation needs more strategic international alliances. The Korea-U.S. Free Trade Agreement (KORUS FTA) will give us all of those things - and more. Will you stand with me in support of it?

Enter one or more email addresses below (separated by commas, semi-colons, or hard returns)

Please limit the number of recipients to 20.

SEND NOW

Post to Your Favorite Social Network

Tweet Your Support for the KORUS FTA

We must act to help pass the Korea-US Free Trade Agreement. I did - will you? Learn why at <http://bit.ly/by5swt> #KORUSFTA

Tweet Now »

Post Your Support on Facebook

Help grow the economy and create jobs, support the pending Korea-U.S. Free Trade Agreement. Find out how. Visit KoreaUSPartnership.org.

Post Now »

Connect with Us

Follow Ambassador Han Duk-soo on Twitter

I attended President Obama's speech today at US Chamber of Commerce. Afterward, we talked about KORUS FTA and he said, "We've got to do it."

1 week ago

Thank you, NY Times, for a right-on-the-money editorial about the KORUS FTA! <http://tinyurl.com/4q3nmg>

1 week ago

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Home | Take Action | Thank You

THANK YOU

Thank you for supporting the Korea-U.S. Free Trade Agreement by sending a letter to your elected officials.

Don't stop there! There are other important ways to be involved. Please take a moment to ask your friends and family to send letters as well. There's strength in numbers, so the more letters sent, the more likely Congress will act.

Send a Custom Email

* required

Your Email Address *

Your First Name *

Your Last Name *

Enter a personal message (optional)

Hi, I just sent a letter to my representatives urging them to support the pending Korea-U.S. Free Trade Agreement (KORUS FTA). KORUS FTA is critical to growing our economy, creating new jobs and strengthening the bond between the U.S. and Korea. It's easy for you to show your support.

Enter one or more email addresses below (separated by commas, semi-colons, or hard returns)

Please limit the number of recipients to 20.

SEND NOW

Post to Your Favorite Social Network

Tweet Your Support for the KORUS FTA

We must act to help pass the Korea-US Free Trade Agreement. I did - will you? Learn why at [#KORUSFTA](http://bit.ly/by5awt)

Tweet Now >

Post Your Support on Facebook

Help grow the economy and create jobs, support the pending Korea-U.S. Free Trade Agreement. Find out how. Visit KoresUSPartnership.org.

Post Now >

Connect with Us

Follow Ambassador Han Duk-soo on Twitter

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1 week ago

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1 week ago

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[Home](#) | [Take Action](#) | [Thank You](#)

THANK YOU

Thank you for signing up for email updates and for your support of the Korea-U.S. Free Trade Agreement.

Don't stop there! There are more ways to be involved. We encourage you to:

- [Urge Your Representatives to Support the Korea-U.S. Free Trade Agreement \(KORUS FTA\)](#)
- [Pledge Your Support for KORUS FTA](#)
- [Sign Up for Email Updates](#)
- [Help Get Others Involved](#)
- [Make Personal Contact with Your Legislators](#)

Show your support by spreading the word to your friends and family by sending them an email, tweet your support, or sharing [KoreaUSPartnership.org](#) on Facebook. To make it easy, we've provided you with some sample text below, but you may edit it as you wish.

Send a Custom Email

* required

Your Email Address *

Your First Name *

Your Last Name *

Enter a personal message (optional)

Hi, I know we can all agree that our economy needs a boost, our communities need more jobs and our nation needs more strategic international alliances. The Korea-U.S. Free Trade Agreement (KORUS FTA) will give us all of those things - and more. Will you stand with me in support of it?

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Post to Your Favorite Social Network

Tweet Your Support for the KORUS FTA

We must act to help pass the Korea-US Free Trade Agreement. I did - will you? Learn why at <http://bit.ly/by5swt> #KORUSFTA

[Tweet Now *](#)

Post Your Support on Facebook

Help grow the economy and create jobs, support the pending Korea-U.S. Free Trade Agreement. Find out how. Visit [KoreaUSPartnership.org](#).

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I attended President Obama's speech today at US Chamber of Commerce. Afterward, we talked about KORUS FTA and he said, "We've got to do it."

1 week ago

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- [Help Get Others Involved](#)
- [Make Personal Contact with Your Legislators](#)
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By clicking "Send Now," you agree to these terms and conditions. Note that your information is processed, and will never be sold or rented.

Make Personal Contact with Your Legislators – Information: <http://act.koreauspartnership.org/leg-look-up/info/>

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KORUS FTA: Working Together for Growth and Job Creation



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MAKE PERSONAL CONTACT WITH YOUR LEGISLATORS

If you do not see any legislative contact info displayed above, please ensure that you've provided a full U.S. address. In some cases, our system will not be able to match you to your legislators, if this is the case, you can use this form.

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THE PRESIDENTS AGREE: WE NEED U.S.-KOREA FREE TRADE

Do all your friends know about the presidents' approval of U.S.-Korea free trade? Show your support by spreading the word to your friends and family by sending them an email, tweeting your support or sharing these tools on Facebook. To make it easy, we've provided you with a sample email below, but edit it as you wish to best speak to your family and friends.

Send a Custom Email

* required

Your Email Address *

Your First Name *

Your Last Name *

Enter a personal message (optional)

Did you hear the news? U.S. President Barack Obama and South Korean President Lee Myung-bak announced a final agreement on U.S.-Korea Free Trade! Now, with the final agreement in place, it's our turn to act. Congress still must ratify the agreement, so we

Enter one or more email addresses below (separated by commas, semi-colons, or hard returns)

Please limit the number of recipients to 20.

SEND NOW

Post to Your Favorite Social Network

Tweet Your Support for the KORUS FTA

Presidents Obama and Lee agree: it's time for US-S. Korea free trade. Send Congress a letter at <http://act.koreauspartnership.org> #KorUSfta

Tweet Now >

Post Your Support on Facebook

Did you hear the news? Presidents Obama and Lee agree: it's time for US-S. Korea free trade. Send Congress a letter at <http://act.koreauspartnership.org>.

Post Now >

Connect with Us

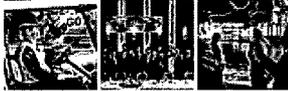
Follow Ambassador Han Duk-soo on Twitter

We respond to Lori Wallace's HuffPost claims about KORUS FTA @ koreauspartnership.org/newsroom/facts_of_the_week.
1 hour ago

I attended President Obama's speech today at US Chamber of Commerce. Afterward, we talked about KORUS FTA and he said, "We've got to do it."
1 week ago

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Home | Take Action | Thank You

THANK YOU

Thank you for supporting the Korea-U.S. Free Trade Agreement.

Don't stop there. Go back to Facebook and share the benefits of U.S.-Korea free trade with all your friends.

Send a Custom Email

* required

Your Email Address *

Your First Name *

Your Last Name *

Enter a personal message (optional)

Hi, I just sent a letter to my representatives urging them to support the pending Korea-U.S. Free Trade Agreement (KORUS FTA). KORUS FTA is critical to growing our economy, creating new jobs and strengthening the bond between the U.S. and Korea. It's easy for you

Enter one or more email addresses below (separated by commas, semi-colons, or hard returns)

Please limit the number of recipients to 20.

SEND NOW

Post to Your Favorite Social Network

Tweet Your Support for the KORUS FTA

We must act to help pass the Korea-US Free Trade Agreement. I did - will you? Learn why at <http://bit.ly/by5wt> #KORUSFTA

Tweet Now »

Post Your Support on Facebook

Help grow the economy and create jobs, support the pending Korea-U.S. Free Trade Agreement. Find out how. Visit KoreaUSPartnership.org.

Post Now »

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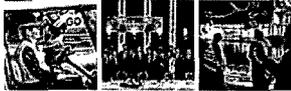
Follow Ambassador Han Duk-soo on Twitter

We respond to Lori Wallach's HuffPost claims about KORUS FTA
koreauspartnership.org/newsroom/facts_of_the_week.
1 hour ago

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Home | Take Action | Thank You

THANK YOU

Thank you for supporting the Korea-U.S. Free Trade Agreement.

Don't stop there. Send a letter to your members of Congress today.

*required

Prefix *

First Name *

Last Name *

Email Address *

Address 1 *

Address 2

City *

State *

Postal Code *

Yes, I would like to receive periodic updates regarding KORUS FTA.

SEND NOW

Your letter will be sent to the following individual(s):

Your members of the U.S. House of Representatives and Senate

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Subject: It's time to pass the Korea-U.S. Free Trade

Dear Representative/Senator:

I strongly urge you to support the pending Korea-U.S. Free Trade Agreement (KORUS FTA), which will stimulate the U.S. economy, create jobs and strengthen our presence in an increasingly strategic region of the world.

South Korea's economy is one of the world's most dynamic and is the fourth-largest in Asia. Expanding U.S. trade with Korea provides an opportunity to reinvigorate the American economy at no cost to U.S. taxpayers. The U.S. International Trade Commission estimates that KORUS FTA will increase U.S. exports to Korea by \$11 billion and decrease the U.S. deficit by \$4 billion by reducing Korean tariffs on most American products.

KORUS FTA will create U.S. jobs by opening the one trillion-dollar South Korean economy to American manufacturers, farmers and small- and medium-sized companies. The Commerce Department estimates that KORUS FTA will lead to the creation of 70,000 additional jobs here in the U.S.

Korea is a vibrant democracy, a staunch ally of the U.S., and a major commercial center in Asia. KORUS FTA will provide the U.S. with a strong partner in East Asia and enable America to reassert its strategic presence in the region, an increasingly important engine of growth in the global economy.

KORUS FTA has broad bipartisan support in Congress and across the business community. There is no better time for the U.S. to solidify our strong and lasting economic relationship with South Korea, with an agreement that is good for the American economy and for American job creation. For these reasons, I respectfully ask you to support KORUS FTA and help to move it to the top of the Congressional agenda.

Sincerely,

Your name
Your street address
City, State Zip

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PRIVACY POLICY

A Commitment to Privacy

The mission of Grassroots Enterprise, a division of Daniel J. Edelman, Inc., is to empower our clients to communicate, advocate or market with impact through our suite of cutting-edge Internet-based products. We share the paramount concern that our clients have with protecting the integrity of information gathered on their behalf. Since privacy is of the greatest importance to us, Grassroots Enterprise has created this privacy policy to communicate our practices regarding personal information that can be linked to a specific individual, such as a name, address, phone number or e-mail address.

Client Ownership of All Personal Information Collected

Grassroots Enterprise hosts Web pages and databases on behalf of organizations and other entities ("Clients") to communicate with and mobilize their members and other visitors ("End Users"). Our Clients collect and own information provided by End Users at Grassroots Enterprise-hosted Web pages. This information, which is then stored for our Clients on Grassroots Enterprise-hosted databases, may include, but is not limited to, an End User's name, e-mail, other personal contact information, and responses to specific inquiries by a Client. We will not sell, share, trade, rent, distribute or otherwise disclose personal information provided by End Users to any third party other than the Client on whose behalf the information is collected, except as provided in the Grassroots Enterprise Terms and Conditions, or as may be required by law.

At times, Grassroots Enterprise may view or access individual records for the purpose of resolving a problem, support issue, or suspected violation of the Grassroots Enterprise Terms and Conditions. Certain information such as Internet addresses may also be used to help diagnose technical problems and to improve the quality of Grassroots Enterprise products. We may also track and analyze aggregate usage and volume statistical information from our Clients and End Users and provide such information to third parties; however, such information will not identify specific Clients or End Users.

We remind all End Users that a Client may have a privacy policy that differs from the Grassroots Enterprise privacy policy. While we strongly encourage our Clients to abide by the highest privacy standards, we cannot control our Clients and cannot be responsible for the use of information owned by our Clients. All End Users should consult the privacy policies of our Clients before providing personal information.

Security

Grassroots Enterprise uses security measures to protect against the loss, misuse, and alteration of information under our control. We store information in databases located in secured data centers with five personnel monitoring 24 hours a day, 7 days a week. We use reasonable technological measures, such as Secure Socket Layer encryption and firewalls, to enhance our security and the confidentiality of personal information. Also, Grassroots Enterprise requires unique names and passwords that must be entered each time a Client logs on. These safeguards help prevent unauthorized access, maintain data integrity, and ensure appropriate use of data. Each Client will own the information collected about its End Users, and is responsible for maintaining the confidentiality and security of its Grassroots Enterprise Client administration user name and password.

Cookies, Click-Throughs, and Log Files

Like many Internet companies, Grassroots Enterprise uses "cookies" with some of its Web-hosted products and services for its Clients. A cookie is a small piece of data that is stored on an End User's hard drive but does not itself contain any personal information. Cookies enhance an End User's experience by saving the End User the effort of having to log in or provide information each time he or she re-visits a Grassroots Enterprise-hosted Web page and by customizing content based on an End User's interests. An End User can configure his or her browser to be alerted when a site is attempting to send a cookie and refuse the cookie.

Grassroots Enterprise will track End User click-through behavior on behalf of a Client. This tracking will provide an End User with more personalized e-mail alerts and a more personalized experience while visiting a Client's Grassroots Enterprise-hosted Web pages. Grassroots Enterprise may provide a Client with this information in individual and aggregate form.

Grassroots Enterprise uses IP addresses to analyze trends, administer the site, track user movement and gather broad demographic information for aggregate use.

Forward to a Friend

If an End User visits a Grassroots Enterprise-hosted Web page and uses a Grassroots Enterprise referral feature to inform a friend about the Web page, we ask for that friend's e-mail address. Grassroots Enterprise automatically sends that friend a one-time e-mail inviting him or her to visit the Web page. The e-mail addresses of friends will not be provided to a Client unless a friend affirmatively chooses to register with the Client, and such e-mail addresses will not be sold, shared, traded, rented, distributed or otherwise disclosed to any other third party.

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PRIORITY ACTIONS

- [Urge Your Representatives to Support the Korea-U.S. Free Trade Agreement \(KORUS FTA\)](#)

OTHER IMPORTANT ACTIONS

- [Pledge Your Support for KORUS FTA](#)
- [Help Get Others Involved](#)
- [Make Personal Contact with Your Legislators](#)
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Updating Information, Opting-out, and Permission-Based Communications

End Users will have the opportunity to opt-in to receive future communications from a Client, from coalitions, organizations and other entities with interests and missions similar to that of Client, and from Grassroots Enterprise. End Users can update their personal information and unsubscribe (opt-out) from receiving future communications from Grassroots Enterprise on behalf of a Client by following the instructions at the end of any e-mail sent through the Grassroots Enterprise platform by a Client.

Grassroots Enterprise strongly encourages our Clients to employ best practices in permission-based communications and marketing. Such practices include, but are not limited to, the following: communicating only with End Users who have expressly shared their information for the purpose of receiving a future communication; communicating with a personalized message that indicates a pre-existing relationship with an End User; and not selling, sharing, trading, renting, distributing, or otherwise disclosing personal information from individuals to third parties without first receiving an individual's explicit consent. However, while we strongly encourage our Clients to employ best practices, we cannot control our Clients' business practices and cannot be responsible for their practices or the use of information owned by our Clients.

If you have received an unwanted, unsolicited e-mail sent via the Grassroots Enterprise system or purporting to be sent via Grassroots Enterprise, please forward the e-mail with your comments to sbuse@grassroots.com for our review.

Third Party Sites

Web pages hosted by Grassroots Enterprise for our Clients may contain links to other websites. Grassroots Enterprise is not responsible for the privacy policies or the content of these other websites. Clients and End Users should review the policy statements of these other websites to understand their policies before disclosing personal information.

Information Collected from Visitors to the Grassroots Enterprise Corporate Website We make the same commitment to privacy for visitors to our corporate website located at www.grassroots.com as we do for our Clients and End Users who use our Web-hosted services. The following also applies to visitors to our corporate website.

Our website's optional information request forms ask for your name, e-mail address, phone number, company name, mailing address and other related information. Grassroots Enterprise uses this information to contact individuals to respond to their inquiries, discuss their interest in our company, its products and services and to send information about our company upon request. Such information will not be sold, shared, traded, rented, distributed or otherwise disclosed to any third party.

Web pages at our corporate website may contain links to other websites. Grassroots Enterprise is not responsible for the privacy policies or the content of these other websites. End Users should review the policy statements of these other websites to understand their policies before disclosing personal information.

We may disclose personal information when required by law or in the good-faith belief that such action is necessary in order to conform to the edicts of the law or comply with a legal process served on us or otherwise protect the rights of Edelman/Grassroots Enterprise, our clients or individuals.

International Users

This website is hosted in the United States. In the event that this website is accessed from outside of the United States, any information provided to or through this website will be processed in the United States, and by providing the information the user consents to such transfer and processing.

Transfer upon sale

In the event that the all or substantially all of assets or capital stock of Daniel J. Edelman, Inc. or Grassroots Enterprise is acquired by a third party entity, we reserve the right, in any of these circumstances, to transfer or assign the information we have collected from Clients and End Users as part of such acquisition, sale, or other change of control.

Notification of Changes to the Privacy Policy

If at some point in the future there is a change in how Grassroots Enterprise handles personal information, we will notify our Clients of such changes and request that each Client notify its End Users. Any new policy will be posted on this website at least one week prior to its effective date.

Contacting Us

If you have any questions about this privacy policy or about Grassroots Enterprise, please contact us, as follows: info@grassroot.com.

Join the Korea-US Partnership Action Network (Conference 9.24.10) - Thank You:
<http://act.koreauspartnership.org/join/thankyou/>

KOREA-U.S. TRADE PARTNERSHIP
KORUS FTA: Working Together for Growth and Job Creation

ABOUT KOREA-US TRADE PARTNERSHIP FACTS AND FIGURES RESOURCES NEWSROOM TAKE ACTION 지금 참여해주세요 CONTACT US

THANK YOU FOR JOINING THE KOREA-U.S. TRADE PARTNERSHIP ACTION NETWORK

This page will refresh momentarily, so others can join. Thank you again.

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<http://act.koreauspartnership.org/join/>

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JOIN THE KOREA-U.S. TRADE PARTNERSHIP ACTION NETWORK

By joining, you'll receive alerts and updates with information about the latest developments on many issues, most prominently the Korea-U.S. Free Trade Agreement (KORUS FTA) for now. This information will allow you to stay current on important issues and provide you with the opportunity to participate in the American political decision making process, thereby contributing to the best interests of the Korean-American community.

In addition, you will be connected with an on-line network of like-minded Korean-Americans across the country who also wish to take part in the political decision making process. The political impact of the Korean-American community will grow as this network expands.

Join Now

* required

Email Address *

First Name *

Last Name *

City *

State *

JOIN

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Pledge Your Support for KORUS FTA - Thank You: <http://act.koreauspartnership.org/pledge/thank-you/>

KOREA-U.S. TRADE PARTNERSHIP

KORUS FTA: Working Together for Growth and Job Creation



[ABOUT KOREA-US TRADE PARTNERSHIP](#) [FACTS AND FIGURES](#) [RESOURCES](#) [NEWSROOM](#) [TAKE ACTION](#) [가급 참여해주세요](#) [CONTACT US](#)

[Home](#) | [Take Action](#) | [Thank You](#)

THANK YOU

Thank you for pledging your support of the Korea-U.S. Free Trade Agreement.

Don't stop there! There are more ways to be involved. We encourage you to:

- [Urge Your Representatives to Support the Korea-U.S. Free Trade Agreement \(KORUS FTA\)](#)
- [Pledge Your Support for KORUS FTA](#)
- [Sign Up for Email Updates](#)
- [Help Get Others Involved](#)
- [Make Personal Contact with Your Legislators](#)

Show your support by spreading the word to your friends and family by sending them an email, tweet your support, or sharing KoreaUSPartnership.org on Facebook. To make it easy, we've provided you with some sample text below, but you may edit it as you wish.

Send a Custom Email

* required

Your Email Address *

Your First Name *

Your Last Name *

Enter a personal message (optional)

Hi, I just signed a pledge to support the pending Korea-U.S. Free Trade Agreement (KORUS FTA). KORUS FTA is critical to growing our economy, creating new jobs and strengthening the bond between the U.S. and Korea. It's easy for you to show your support.

Enter one or more email addresses below (separated by commas, semi-colons, or hard returns)

Note that this field has a limit of 20 recipients.

SEND NOW

Post to Your Favorite Social Network

Tweet Your Support for the KORUS FTA

We must act to help pass the Korea-US Free Trade Agreement. I did - will you? Learn why at [#KORUSFTA](http://bit.ly/by5awt)

[Tweet Now >](#)

Post Your Support on Facebook

Help grow the economy and create jobs, support the pending Korea-U.S. Free Trade Agreement. Find out how. Visit KoreaUSPartnership.org.

[Post Now >](#)

Connect with Us

Follow Ambassador Han Duk-soo on Twitter

We respond to Lori Wallach's HuffPost claims about KORUS FTA
koreauspartnership.org/newsroom/facts-of-the-week
1 hour ago

I attended President Obama's speech today at US Chamber of Commerce. Afterward, we talked about KORUS FTA and he said, "We've got to do it."
1 week ago

[Go to Twitter Now >](#)

View Our Flickr Photostream



[Go to Flickr Now >](#)

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Help Get Others Involved - Thank You: <http://act.koreauspartnership.org/share/thank-you/>

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THANK YOU

Thank you for sharing KoreaUSPartnership.org.

Don't stop there! There are more ways to be involved. We encourage you to:

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한글 웹사이트로 가기

PRIORITY ACTIONS

- Urge Your Representatives to Support the Korea-U.S. Free Trade Agreement (KORUS FTA)

OTHER IMPORTANT ACTIONS

- Pledge Your Support for KORUS FTA
- Help Get Others Involved
- Make Personal Contact with Your Legislators
- Sign Up for Email Updates

F2F Default Thank You: <http://act.koreauspartnership.org/f2f/thank-you/>

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THANK YOU FOR SHARING KOREAUSPARTNERSHIP.ORG

Your support of the KORUS FTA is truly appreciated. This page will redirect you back to the main Action Center momentarily. Thank you again.

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한글 웹사이트로 가기

PRIORITY ACTIONS

- Urge Your Representatives to Support the Korea-U.S. Free Trade Agreement (KORUS FTA)

OTHER IMPORTANT ACTIONS

- Pledge Your Support for KORUS FTA
- Help Get Others Involved
- Make Personal Contact with Your Legislators
- Sign Up for Email Updates

Korean Action Center:

Korean Language Action Center Homepage:
<http://act.koreauspartnership.org/korean/>

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방문으로 거기 | 지금 참여해주세요

지금 참여해주세요

최우선 요청 사항

여러분의 지역구 연방 상하원 의원에게 **관미 FTA를 지지하도록** 촉구해주세요.

관미 FTA는 일자리를 창출하고, 경제 성장을 이루며 관미 통일을 앞당기는 데 기여할 것입니다. 하지만 여러분의 지역구 연방 상하원 의원에게 여러분이 관미 FTA를 지지한다는 사실을 알리지 않으면 통과될 수 없습니다. 바로 지금, 여러분의 지역구 의원에게 관미 FTA를 지지하는 서한을 보내주세요.

[지금 서한 보내기 >](#)

추가적으로 할 수 있는 일들

- 관미 FTA 지지 서명운동에 동참하기**
 관미 FTA는 말과 행동으로 지지하고 결과를 촉성할 수 있습니다. 관미 FTA 지지 서명운동에 지금 동참해주세요.
[지금 서명하기 >](#)
- 이메일 인터미트 수신 받기**
 관미 FTA와 관련된 중요한 뉴스와 인터미트를 이메일로 받으실 수 있습니다.
[지금 등록하기 >](#)
- 주변에 알리기**
 관미 FTA는 일자리 창출과 관미 통일을 앞당기는 데 모두에게 이익이 됩니다. 관미 FTA의 혜택과 여러분이 관미 FTA를 지지한다는 사실을 가족과 친구들에게 알리주세요.
[지금 알리기 >](#)
- 지역구 연방 상하원 의원 검색**
 여러분의 지역구 연방 상하원 의원이 누구인지, 어떻게 연락해야 하는지에 대해 의문사항이 있으신가요? 저희가 도와드리겠습니다. 본인 주소 등을 입력하시면 지금 바로 지역구 의원에게 연락하실 수 있도록 도와드립니다.
[지역구 의원 검색하기 >](#)
- 관미FTA가 주는 혜택에 대해 더 알아보세요.**
 관미FTA는 여러분에게 다양한 혜택을 제공할 것입니다. 지금 관미FTA에 대해 더 알아보세요.
[관미FTA가 주는 혜택에 대해 더 알아보세요 >](#)

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여러분의 지지를 보여주세요

관미 FTA를 트위터로 지지하기

우리 함께 관미 FTA 인포를 쓰는 일에 동참합시다. 다음 링크에서 지침 이유를 확인해주세요.
[#KORUSFTA](http://bit.ly/by5swt)

[지금 트위터로 보내기 >](#)

Facebook으로 지지하기

여러분이 관미 FTA를 지지하는 이유를 Facebook 친구들에게 알려주세요. 이 페이지에 링크를 붙여서 친구들도 함께 참여할 수 있도록 도와주세요.

[지금 공유하기 >](#)

우리 함께해요

트위터에서 한국어 기사를 팔로우하기

I attended President Obama's speech today at US Chamber of Commerce. Afterward, we talked about KORUS FTA and he said, "We've got to do it."
1 week ago

Thank you, NY Times, for a right-on-the-money editorial about the KORUS FTA!
<http://tinyurl.com/4c3n8rg>
1 week ago

[지금 Twitter로 가기 >](#)

Flickr에서 사진보기



[지금 Flickr로 가기 >](#)

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최우선 요청 사항

- 여러분의 지역구 연방 상하원 의원에게 관미 FTA를 지지하도록 촉구해주세요.

추가적으로 할 수 있는 일들

- 주변에 알리기
- 관미 FTA 지지 서명운동에 동참하기
- 이메일 인터미트 수신 받기
- 지역구 연방 상하원 의원 검색
- 관미FTA가 주는 혜택에 대해 더 알아보세요.

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영문으로 보기 | 지금 참여해주세요 |

우리가 FTA를 지지 하는 이유가 있습니다.

첫째, 고용창출 효과가 큼입니다.

- ◆ 한국 관성의 대부분의 인력은 한미간 연간 교역액 1163억불 증가 할 것으로 예상 됩니다.
- ◆ 고용 기업인들여과 새로운 사업기회가 제공되며, 우리 제품들이 많고 한국과 교역이 활발한 제품 지역 경쟁에 많은 영력이 기대됩니다.

둘째, 한국 관련 일자리 확대를 가져옵니다.

- ◆ 미 정부부는 수출 확대 효과가 미국에 약 7만개의 새로운 일자리를 창출 것으로 전망하고 있습니다.
- ◆ 법률 · 회계 · 금융 분야 등 한국 서비스 시장 개방으로 전문직 출사 창세기 제품들이 한국에서 생산할 수 있는 기회가 커집니다..

셋째, 한국 수입을 가져 인플레이션 압력 완화 효과가 나타납니다.

- ◆ 한국 자동차, 가전제품, 식음료 등 한국산 수입품의 가격 인하 효과가 있습니다.

넷째, 미국 사회에서 우리 제품들의 위상이 강화됩니다

- ◆ 한국은 미국이 동북아 국가 등 앞으로 FTA를 체결한 나라가 되며, 한미 FTA로 미국과 경제 협력을 더욱 강화시킵니다.

여러분의 도움 없이 한미FTA는 체결될 수 없습니다. 지금 참여해주세요. 한미FTA에 대해 더 알기 원하시면 여기 를 클릭해주세요.



여러분의 지지가 필요합니다.

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최우선 요청 사항

- 여러분의 지역구 연방 상원의원 리빙까지 한미 FTA 를 지지하 드는 촉구해주세요.

추가적으로 할 수 있는 일들

- 쪽지에 일하기
- 한미 FTA 지지 서명운동에 동참하기
- 이메일 캠페인에 수신 받기
- 지역구 연방 상원의원 리빙 발송
- 한미FTA가 주는 혜택에 대한 것 알려주세요.

한미 FTA를 지지하세요.

* 필수

이메일 주소 *

이름 *

성 *

주 *

지금 지지해주세요

* 이메일 주소, 이름, 성은 꼭 필수로 작성해주세요.

"Korea-U.S. Trade Partnership"는 자선단체로서 한국과 미국의 협력을 증진하는 사명이 존재합니다. 이 사이트를 통해 한미FTA에 대한 정보를 얻으실 수 있고, 중요한 정보와 캠페인 소식을 알 수 있습니다. 또한 한미FTA에 대해 더 많은 것을 알 수 있고, 한미FTA가 주는 혜택을 더 많이 알 수 있습니다.

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마음으로 가기 | 지름 찾아주세요 | 한미FTA가 주는 혜택이 더할 데 있어주세요.

재미동포들이 왜 한미 FTA 인준을 지지해야 하나요?

- 1. 무역상의 경쟁 출생지**
 - ◆ 무역 경쟁의 대국적인 인력*은 한미간 연간 교역액 160억불 증가 예상
 - 상품분야 경쟁 출생: 81% 미국, 94% 3년내, 99% 10년내
 - 농산물 경쟁은 우리 측의 민락성을 고려, 경쟁력 출생 (일 등 제외)
 - 한미간 교역액: 경쟁 수출 110억불, 수입 70억불 증가 예상
 - 미국 비자면제가 관광과 출생은 상품 경쟁에 기여할 것과 같이 한미 FTA에 상품 기업인들에게 새로운 사 영거의 장을 열어줄 수 있는 기회가 될 것
- 2. 무역 경쟁 입지 확대**
 - ◆ 미 상품부는 수출 확대 목표를 미국내 약 7만개의 신규 입지 확대 출생 목표 → 양국의 언어 경쟁을 이겨내는 편인 상품 입 지에 따라 수출 확대 예상
 - ◆ **반도체** 경쟁 분야 등 무역 서비스 시장 개방으로 경쟁의 출생 경쟁에 상품들의 경쟁력 확대 기회 확대 경쟁
 - **반도체** 서비스 공급자여자 (미국내 우수) 및 (한미간 우수) 및 (시장 관련 정보) 제공
 - **반도체** 서비스
 1. 경쟁 발표 출시: 미국반 및 경쟁분야에 대한 지원과 미국 경쟁의 사무스 개선 허용
 2. 경쟁 발표 2년내: 경쟁 분야에 대한 경쟁의 경쟁 지원
 3. 경쟁 발표 5년내: 경쟁 분야에 대한 경쟁의 경쟁 지원 (일 사영청의 경쟁분야에 대한 지원)
 - **외국** 서비스
 1. 경쟁 발표 출시: 미국 외국-사무스 지원 및 미국 외국-사무스분야의 사무스 개선 허용
 2. 경쟁 발표 5년내: 미국 외국-사무스분야에 대한 미국 외국-사무스 지원
 - **금융** 서비스: 경쟁력 금융서비스 개방으로 경쟁 금융기관이 우리나라에 지원 및 경쟁분야의 경쟁력이 인력 및 수출 인수를 확대 투자지원, 무역관련 정보 등 일부 금융 서비스를 경쟁 지원 가능
- 3. 무역 수입을 위한 인력 스프레드 (출생지) 확대**
 - ◆ 무역 지원, 지원, 수출 등 무역 수입을 위한 인력 출생
 - **대미** 수출 30대 농산품의 대부분 (수출액 비중 52%) 경쟁 출시 출생
 - **김치**(11.2%), **라면**(6.4%), **김밥**(6.4%), **김치**(3%), **미**(0.2%) 등
 - **자동차** 및 부품류: 3000= 이하(2.5% 출시), 3000= 초과(3%), **자동차** 부품류 (1.3~10.2% 출시), **타이어** (4%, 5년내)
 - **국산** 농산물 경쟁 출시 출생
 - **쌀** TV & LCD 모니터(5%), **참깨**(2.1%), **커피** 콩(5.5%), **가공된**(9%), **농산물** (28%), **바나나**(7%), **브라운**(27%), **스펙터**(32%), **플라스틱** 섬유(4%) 등
- 4. 미국 시장에서 우리 상품들의 경쟁 강화**
 - ◆ **한국**은 미국이 **미국**이 가장 경쟁력 FTA를 체결한 나라 → 한미 FTA는 한미 경쟁 강화 및 우리 상품사회의 미국내 경쟁 강화 기대
 - ◆ 한미 FTA는 양국간 경쟁 경쟁을 더욱 강화 → 경쟁력적으로 미국의 인력과 경쟁에 경쟁 기여 경쟁.

지금 등록하세요

* 필수 (이메일 주소, 이름, 성을 꼭 입력하셔서주세요.)

이메일 주소 *

이름 *

성 *

시 *

주 *

이메일 업데이트 받기

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최우선 요청 사항

- 여러분의 지역구 연방 상원의원 의뢰하여 한미 FTA를 지지할 것을 촉구해주세요.

추가적으로 할 수 있는 일들

- 출생지 알리기
- 한미 FTA 지지 서명운동에 동참하기
- 이메일 업데이트 수신 받기
- 지역구 연방 상원의원 의뢰 발송
- 한미FTA가 주는 혜택이 더할 데 있어주세요.

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여러분의 지지 | 지금 참여해주세요

우리가 FTA를 지지 하는 이유가 있습니다.

첫째, 일자리 창출에 도움이 됩니다.

- 한국 경제의 지속적인 성장을 위한 연간 교육비 183억을 증가 할 것으로 예상 됩니다.
- 글로벌 기업인들에게 새로운 사업 기회가 제공되며, 우리 제품들이 많고 한국과 교역이 활발한 글로벌 시장 진출에 많은 도움이 됩니다.

둘째, 한국 무역 및 일자리를 가꿉니다.

- 이 상류층은 수출 확대 효과를 더욱더 약 7만개의 새로운 일자리를 창출 할 것으로 전망하고 있습니다.
- 법률 · 회계 · 금융 분야 등 한국 서비스 시장 개방으로 경쟁력 증가 추세다 제품들이 한국에서 구현할 수 있는 기회가 커질 것이다.

셋째, 한국 수입품 가격 인하를 위한 수출비 경쟁 효과가 나타납니다.

- 한국 자동차, 가전제품, 식음료 등 한국산 수입품의 가격 인하 효과가 있습니다.

넷째, 미국 사회에서 우리 제품들의 위상이 높아집니다

- 한국은 미국이 북미에 국가 중 최초로 FTA를 체결한 나라가 되며, 한미 FTA를 포함한 경쟁 강국을 더욱 앞장서고 있습니다.

여러분의 드음 있어 한미FTA는 그날을 수 있습니다. 지금 참여해주세요. 한미FTA에 대해 더 알고 싶하시면 여기 를 클릭해주세요.



여러분의 지지가 필요합니다.

VIEW IN ENGLISH

최우선 요청 사항

- 여러분의 지역구 연방 상원의원 의원에게 한미 FTA 를 지지하도록 촉구해주세요.

추가적으로 할 수 있는 일들

- 주변에 알리기
- 한미 FTA 지지 서명운동에 동참하기
- 이메일 캠페인을 수신 받기
- 지역구 연방 상원의원 의원 일석
- 한미FTA에 관는 연설에 대해 더 알아보세요.

한미 FTA를 지지하세요.

* 필수

이메일 주소 *

이름 *

성 *

주 *

지금 지지해주세요

* 이메일 주소, 이름, 성은 꼭 필요으로 작성해주세요.

"Korea-U.S. Trade Partnership"는 기업인들 및 한미 양국의 협력을 위한 사설단체로 운영되고 있습니다. 이 단체를 통해 한미FTA에 대한 지지 의사를 표명 할 수 있고, 양국 정부 기관에 정책제안서를 보낼 수 있습니다. 또한 한미 FTA 지지 서명운동에 동참할 수 있으며, 한미FTA의 혜택을 더 많은 기업이 모두 누리게 할 수 있습니다.

KOREA-U.S. TRADE PARTNERSHIP

KORUS FTA: Working Together for Growth and Job Creation



ABOUT KOREA-US TRADE PARTNERSHIP FACTS AND FIGURES RESOURCES NEWSROOM TAKE ACTION 가끔 읽어주세요 CONTACT US

머뭇머뭇하기 | 지금 읽어주세요 | 여러분의 지역구 연방 상하원 의원에게 한미 FTA를 지지하도록 촉구해주세요.

여러분의 지역구 연방 상하원 의원들에게 한미 FTA를 지지하도록 촉구하세요!

지금 지역구 의원에게 서한 보내기

여러분의 지역구 의원에게 여러분이 한미FTA를 지지한다는 사실을 알려 주십시오! 이를 바탕으로 의원하원 선출, 지역구 의원들에게 한미 양국의 경제 성장, 일자리 창출, 통상 관계 강화에 기여하는 한미 FTA 인준을 지지할 것을 촉구하는 서한을 보내주세요.

원래 본인의 연락처를 제공하신 후 "지금 보내기"를 누르시면 자동적으로 여러분의 지역구 의원에게 오른쪽과 같은 내용의 짧은 이메일 서한이 발송됩니다.

본인의 연락처는 반드시 절대로 제공하지 않습니다. 의뢰한 서한을 보내기 위해서는 미국내 주소를 정확히 기입하십시오.

• 이메일 서한 내용은 수정 하시기를 권장하지만 발송 플랫폼에서는 발송되지 않습니다.

• 필수 (이메일 주소, 이름, 성을 꼭 넣으십시오)

직업 *

이름 *

성 *

이메일 주소 *

주소 *

주소 2

도시 *

주 *

우편번호 *

네, 한미FTA와 관련된 정보를 수신하겠습니다.

지금 보내기

이 서한은 다음 사람 (들)에게 전송됩니다:

귀하 지역구 연방 상하원 의원

참고: "지금 보내기"를 누르시면 이 메시지는 자동으로 발송되어 지역구 의원 상하원 의원에게 전송됩니다.

서한 발송은 미국 시민권자에 한해 적용이 가능합니다.

This website was created and managed by CIS, Inc. on behalf of the Embassy of the Republic of Korea. Additional information is available at the Department of Justice, Washington, D.C.

VIEW IN ENGLISH

최우선 요청 사항

- 여러분의 지역구 연방 상하원 의원에게 한미 FTA를 지지하도록 촉구해주세요.

추가적으로 할 수 있는 일들

- 후원회 알리기
- 한미 FTA 지지 서명운동에 동참하기
- 이메일 연대미팅 수신 받기
- 지역구 연방 상하원 의원 발송
- 한미FTA가 주는 혜택에 대해 더 알아보십시오.

칭찬하는 의원님께

의원님께서 가장 더 의뢰해서 인준이 지연되고 있는 한미 FTA를 적극 지지하여 주실 것을 요청합니다. 한미 FTA는 미국의 경제를 활성화하고 일자리를 창출할 뿐만 아니라 세계 경제의 순순기를 부양하고 있는 지역여서 미국의 위상을 강화할 것입니다.

대한민국은 아시아에서 변방국을 경제 규모가 커져, 세계에서 가장 역동적인 국가 중 하나입니다. 미국과 한국간의 교류를 확대시키는 것은 미국 시민들에게 추가적인 세금 부담없이 미국 경제를 다시 활성화시키는 기회를 제공할 것입니다. 미국 국제 무역위원회(U.S. International Trade Commission)는 한미 FTA가 한국에 대한 미국의 수출을 110억을 증가시킬 뿐만 아니라 대부분의 미국 상품에 대한 한국 관세를 철폐함으로써 미국 국자를 약 40억을 감소시킬 것이라고 평가했습니다.

한미 FTA는 1조불 규모의 한국 경제에 미국 자동차, 농업 및 중소기업의 성장을 촉진하며, 이는 미국 내 일자리 창출에 기여할 것입니다. 미국 상무부는 한미 FTA가 7만개의 추가적인 일자리를 창출할 것으로 예상하고 있습니다.

한국은 역동적인 민주주의 국가이자, 미국의 중요한 동반자이며 아시아의 주요 경제거점 중 하나입니다. 한미 FTA는 미국에게 아시아에서 강력한 파트너를 확보하도록 해주며, 세계 경제 성장의 중요한 동력이 되고 있는 한국 지역에서 미국의 경제적 인지를 강화하는데 기여할 것입니다.

한미 FTA는 미국 의회에서 승달적인 지지를 받고 있으며, 미국 경제의 촉진을 지지하고 있습니다. 지금이 바로 미국 경제에도 유익하며 미국내 일자리를 창출하는 한미 FTA 인준을 통한 한국과 협력하고 지속적인 경제 관계를 다질 수 있는 가장 좋은 시점입니다. 이러한 이유로 본인을 의뢰하여 한미 FTA를 지지할 것과, 한미 FTA가 더 의뢰해서 주선 처리될 수 있도록 지원해 주실 것을 강력하게 부탁드립니다. 감사합니다.

성명
주소
도시, 주, 우편번호

KOREA-U.S. TRADE PARTNERSHIP

KORUS FTA: Working Together for Growth and Job Creation



ABOUT KOREA-US TRADE PARTNERSHIP FACTS AND FIGURES RESOURCES NEWSROOM TAKE ACTION 지금 참여해주세요 CONTACT US

머릿으로 가기 | 지금 참여해주세요 |

우리가 FTA를 지지 하는 이유가 있습니다.

성장, 고용사회 협력이 활성화 됩니다.

- 한국 관세의 대폭적인 인하로 한미간 연간 교역액 4163억을 증가 할 것으로 예상 됩니다.
- 동북 기인인들에게 새로운 사업기회가 창출되며, 우리 중소기업이 많고 한국과 교역이 활발한 동북 지역 협력이 많은 편익이 거머잡니다.

성장, 한국 관련 일자리 확대를 가져옵니다.

- 더 많은부는 수출 확대 효과가 미국에 약 7만개의 새로운 일자리를 창출 것으로 전망하고 있습니다.
- 법률, 환경, 금융 분야 등 한국 서비스 시장 개방으로 관련의 일자리 창출이 한국에서 실현할 수 있는 기회가 커집니다..

성장, 한국 수입을 가격 인하로 인한 생활비 절감 효과가 나타납니다.

- 한국 자동차, 가전제품, 식료품 등 한국산 수입품 의 가격 인하 효과가 있습니다.

성장, 미국 사회에서 우리 중소기업의 역할이 확대됩니다

- 한국은 미국이 좋아해 국가 및 중소기업 FTA를 체결한 나라가 되며, 한미 FTA로 일국간 협회 협조를 더욱 강화시킵니다.

여러분의 드음 없이 한미FTA는 불발될 수 있습니다. 지금 참여해주세요. 한미FTA에 대해 더 깊이 생각하시면 여기 를 클릭해주세요.



VIEW IN ENGLISH
최우선 요청 사항

- 여러분의 지역구 연방 상원의원에게 한미 FTA 를 지지하 드를 촉구해주세요.

추가적으로 할 수 있는 일들

- 주연방 일터기
- 한미 FTA 지지 서명운동에 동참하기
- 이메일 연마에를 수신 받기
- 지역구 연방 상원의원 의원 필선
- 한미FTA에 주는 공백이 더하여 알려주세요.

한미 FTA를 지지하세요.

* 필수

이메일 주소 *

이름 *

성 *

주 *

지금 지지해주세요

* 이메일 주소, 이름, 성은 꼭 영문으로 작성해주세요.

*Korea-U.S. Trade Partnership"는 기업으로부터 한국 인구의 협조를 위한 시범적인 공개 의견 설문조사입니다. 이 설문조사를 통해 한미FTA에 대한 국민의 의견과 요구를 파악하고, 기업-정부-시민사회 협력이 어떻게 실현될 수 있는지, 또한 한미 FTA가 기업에서 어떻게 실현될 수 있는지, 한미FTA가 어떻게 실현될 수 있는지 등을 조사할 수 있습니다.

F2F Default Thank You: <http://act.koreauspartnership.org/korean/f2f/thank-you/>

KOREA-U.S. TRADE PARTNERSHIP

KORUS FTA: Working Together for Growth and Job Creation



ABOUT KOREA-US TRADE PARTNERSHIP FACTS AND FIGURES RESOURCES NEWSROOM TAKE ACTION **지금 참여해주세요** CONTACT US

동참해 주셔서 감사합니다.

한국 FTA 지지에 대해 감사드립니다. 동서북 Action Center의 미인 회원으로 되어 있습니다. 다시 한번 감사드립니다.

VIEW IN ENGLISH

최우선 요청 사항

- 여러분의 지역구 연방 상하원 의원에게 한국 FTA를 지지하도록 촉구하십시오.

추가적으로 할 수 있는 일들

- 주변에 알리기
- 한국 FTA 지지 서명운동에 동참하기
- 이메일 연대어록 수신 받기
- 지역구 연방 상하원 의원 방문
- 한국(FTA)에는 연하여 대해 더 읽어보십시오.

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KOREA-U.S. TRADE PARTNERSHIP

KORUS FTA: Working Together for Growth and Job Creation



ABOUT KOREA-US TRADE PARTNERSHIP | FACTS AND FIGURES | RESOURCES | NEWSROOM | TAKE ACTION | 지금 참여해주세요 | CONTACT US

여러분의 의견이 | 지금 참여해주세요 | 감사드립니다

감사합니다.

지역구 의정당 서한 발송을 통해 한미FTA에 대한 지지를 표명해 주심에 대해 감사드립니다.

여기에 멈추지 마세요! 참여할 수 있는 방법은 더 있습니다. 좀더 시간을 내어 친구들과 가족들에게도 서한을 보내도록 권해주세요. 무엇이든 할 수 있습니다. 서한을 많이 보내면 브로셔를 의뢰가 가능할 수 있습니다.

이메일 보내기

* 필수 (이메일 주소, 이름, 성은 꼭 영문으로 표기해주세요.)

이메일 주소 *

이름 *

성 *

이메일 본문을 써주세요. (첨가하는 대로 아래 본문을 수정하실 수 있습니다.)

Hi, I just sent a letter to my representatives urging them to support the pending Korea-U.S. Free Trade Agreement (KORUS FTA). KORUS FTA is critical to growing our economy, creating new jobs and strengthening the bond between the U.S. and Korea. It's easy for you to show

이메일을 받으실 보의 주소를 가만해주세요. (이메일 주소 2개 이상은 가만 시, 선택 또는 세미블록으로 보내주세요.)

최대 수신자 수: 20.

지금 보내기

여러분이 좋아하는 소셜 네트워크를 통해 다른 사람들과 관계 공유하세요.

한미 FTA를 트위터로 지지하기

우리 함께 한미 FTA 인준을 드는 일에 동참합니다. 다른 영국에서 동참 이유를 확인해주세요. <http://bit.ly/bySawt> #KORUSFTA

지금 트위터로 보내기 >

Facebook 으로 지지하기

우리 함께 한미 FTA인준을 지지함으로써, 경제 성장과 일자리 창출을 드는 일에 동참합니다. 다른 영국을 방문해주세요. KoreaUSPartnership.org.

지금 공유하기 >

우리 함께해요

트위터에서 한덕수 메시지를 팔로우하기

I attended President Obama's speech today at US Chamber of Commerce. Afterward, we talked about KORUS FTA and he said, "We've got to do it."
1 week ago

Thank you, NY Times, for a right-on-the-money editorial about the KORUS FTA! <http://nytimes.com/4c3hng>
1 week ago

지금 Twitter로 가기 >

Flickr에서 사진보기



지금 Flickr로 가기 >

VIEW IN ENGLISH

최우선 요청 사항

- 여러분의 지역구 연방 상원의원 의정당에 한미 FTA에 지지해달라고 촉구해주세요.

추가적으로 할 수 있는 일들

- 주변에 알리기
- 한미 FTA 지지 서명운동에 동참하기
- 이메일 연대어든 수신 받기
- 지역구 연방 상원의원 의원 캠페인
- 한미FTA에 관한 유력한 매체에 참여하세요.

Korean Action Center: Sign up for email updates – Thank You:
<http://act.koreauspartnership.org/korean/support-korus-fta/thank-you/>

KOREA-U.S. TRADE PARTNERSHIP

KORUS FTA: Working Together for Growth and Job Creation



ABOUT KOREA-US TRADE PARTNERSHIP | FACTS AND FIGURES | RESOURCES | NEWSROOM | TAKE ACTION | 지금 참여하세요 | CONTACT US

이메일 뉴스 | 지금 참여하세요 | 645-2110

감사합니다.

이메일 캠페인 신청 및 반미 FTA 지지에 대해 감사드립니다.

여기서 멈추지 마세요! 참여하실 수 있는 다양한 이메일 캠페인이 있습니다:

- 이메일로 미국군 연방 상과의 석회에게 반미 FTA를 지지하도록 촉구해주세요.
- 반미 FTA 지지 서명운동에 동참하기
- 이메일 캠페인도 수신 받기
- 주연에 참여하기
- 미국군 연방 상과의 석회 검색
- 반미 FTA가 주는 혜택에 대해 더 알아보세요.

가문과 친구들에게 이메일을 보내거나, 트위터를 사용하거나, Facebook를 통해서 이메일이 반미 FTA를 지지하고 있다는 것을 보여주세요. 이메일의 수고를 덜어드리기 위해 아래와 같은 샘플 이메일을 준비했습니다. 골라라던지 하시든 대로 영감되어 사용하실 수 있습니다.

이메일 보내기

* 필수 (이메일 주소, 이름, 성을 꼭 반드시 입력하십시오.)

이메일 주소 *

이름 *

성 *

이메일 단락을 남겨주세요. (원하시는 모든 이메일 단락을 수락하실 수 있습니다.)

Hi, I know we can all agree that our economy needs a boost, our communities need more jobs and our nation needs more strategic international alliances. The Korea-U.S. Free Trade Agreement (KORUS FTA) will give us all of these things - and more. Will you stand with me in support of it?

이메일을 받으실 분의 주소도 기재해주세요. (이메일 주소 2개 이상을 기재 시, 최대 500명까지 등록하실 수 있습니다.)

최대 수신인 수: 20.

지금 보내기

이러분이 좋아하는 소셜 네트워크를 통해 다른 사람들과 국제 공유하세요.

📧 반미 FTA를 트위터로 지지하기

우리 함께 반미 FTA 리트윗을 하는 일에 동참합니다. 다른 블로그에서 통합 이목을 끌으려주세요.
<http://bit.ly/byBswt#KORUSFTA>

📧 트위터로 보내기 *

📘 Facebook 으로 지지하기

우리 함께 반미 FTA 리트윗을 지지함으로써, 국제 연합과 같이 활동을 하는 일에 동참합니다. 다른 블로그를 방문해보세요. KoreaUSpartnership.org.

📧 공유하기 *

📰 우리 국제매요

📰 트위터에서 관객수 대사는 곧 이루어지

I attended President Obama's speech today at US Chamber of Commerce. Afterward, we talked about KORUS FTA and he said, "We've got to do it."
 1 week ago

Thank you, NY Times, for a righteous/Germoney editorial about the KORUS FTA! <http://nytimes.com/403886>
 1 week ago

📧 Twitter로 가지 *

📷 Flickr 에서 사진 보기



📧 Flickr로 가지 *

VIEW IN ENGLISH

최우선 요청 사항

- 이메일의 정기적 발송을 신청할 때 꼭 반미 FTA를 지지하도록 승인하십시오.

추가적으로 할 수 있는 일들

- 미국의 헌정회
- 한국 FTA 지지 세력들을 응원하기
- 이메일 캠페인 수신 받기
- 후원회 또는 후원회 방문하기
- 반미 FTA가 주는 혜택에 대해 더 알아보세요.

* 지금 보내기를 누르면 이메일이 다른 이메일로 전송됩니다. 이것은 개인적인 정보입니다, 공표된 이름, 직업, 직업, 이메일 주소입니다.

Pledge Your Support for KORUS FTA - Thank You:
<http://act.koreauspartnership.org/korean/pledge/thank-you/>

KOREA-U.S. TRADE PARTNERSHIP

KORUS FTA: Working Together for Growth and Job Creation



ABOUT KOREA-US TRADE PARTNERSHIP FACIS AND FIGURES RESOURCES NEWSROOM TAKE ACTION 지금 참여하세요 CONTACT US

여러분의 참여가 지금 중요합니다!

감사합니다.

반미 FTA를 지지하는 서명운동에 참여해주셔서 감사합니다.

여기서 멈추지 마세요! 참여하실 수 있는 다양한 여의 가지가 있습니다!

- 여의부의 지지구 연합 온라인 의회연계 반대 FTA를 지지하도록 촉구해주세요.
- 반미 FTA 지지 서명운동에 동참하기
- 여의부 연대카드 수신 받기
- 후원회 만들기
- 지지구 연합 온라인 의회연계
- 반미 FTA가 주는 혜택에 대해 더 알아보세요.

가만과 친구들에게 이대입을 보내거나, 트위터를 사용하거나, Facebook을 통해서 여러분이 반미 FTA를 지지하고 있다는 것을 보여주세요. 여러분의 수고를 알려드리기 위해 여의와 같은 실용 이대입을 준비했습니다. 필요하다면 복사해서 다른 방법으로 사용하실 수 있습니다.

이대입 보내기

* 필수 (이메일 주소, 이름, 성을 필수 항목으로 표시했습니다.)

이대입 주소 *

이름 *

성 *

이대입 내용을 첨부하세요. (복사하신 다른 이대입 내용을 첨부하실 수 있습니다.)

Hi, I just want a pledge to support the pending Korea-U.S. Free Trade Agreement (KORUS FTA). KORUS FTA is critical to growing our economy, creating new jobs and strengthening the bond between the U.S. and Korea. It's easy for you to show your support.

이대입을 발송할 목적 주소를 알려주세요. (이대입 주소 2개 이상을 기재 시, 필요하면 서로 다른 주소로 보내주세요.)

최대 수신인 수: 20.

지금 보내기

여러분이 좋아하는 소셜 네트워크를 통해 다른 사람들과 관계 공유하세요.

반미 FTA를 트위터로 지지하기

추천 해시태그 반미 FTA 리우를 쓰는 일에 동참하세요. 다른 링크에서 통합 이대입을 송신해주세요.
[#KORUSFTA](http://bit.ly/bySewt)

지금 트위터로 보내기 >

Facebook 으로 지지하기

추천 해시태그 반미 FTA 리우를 지지함으로써, 결국 성공과 입법까지 성공을 쓰는 일에 동참하세요. 다른 링크를 방문하세요. KoreaUSpartnership.org.

지금 공유하기 >

우리 관계해요

트위터에서 관공수 대사를 꼭 공유하기

지금 Twitter로 가지 >

Flickr에서 사진보기



지금 Flickr로 가지 >

VIEW IN ENGLISH

최우선 요청 사항

- 여의부의 지원금 또는 후원회 설립을 위해 한미 자유 무역 협정 반대 서명 운동입니다.

추가적으로 할 수 있는 일들

- 후원회 만들기
- 반미 FTA 지지 서명운동에 동참하기
- 이대입 연대카드 수신 받기
- 지원금 또는 후원회 설립을 위해 한미 자유 무역 협정 반대 서명 운동입니다.

* "지금 보내기"를 누르면 이메일 주소와 성을 필수 항목으로 표시합니다. 이대입을 작성하는 데 필요한, 필요한 정보, 이메일 주소입니다.

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KORUS FTA: Working Together for Growth and Job Creation



ABOUT KOREA-US TRADE PARTNERSHIP FACTS AND FIGURES RESOURCES NEWSROOM TAKE ACTION 지금 참여해주세요 CONTACT US

여러분의 가치 | 지금 참여해주세요 | 주변에 알리기

주변 분들도 동참하도록 해주세요

관미 FTA는 여러분의 지역사회의 모든 분들에게 영향을 미칩니다. 가족과 친구들에게 여러분의 이야기를 들려주거나, 트위터를 사용하거나, Facebook을 통해서 여러분이 관미 FTA를 지지하고 있다는 사실을 알려주세요. 여러분의 수고를 알려드리고자 여러분의 말이 넓은 여지를 준비했습니다. 본인의 의사에 따라 자유롭게 관련하여 사용하실 수 있습니다.

이메일 보내기

* 필수 (이메일 주소, 이름, 성은 꼭 입력으로 꼭 입력해주세요.)

이메일 주소 *

이름 *

성 *

이메일 본문을 써주세요. (원하시는 대로 아래 본문을 수정하실 수 있습니다.)

Hi, I know we can all agree that our economy needs a boost, our communities need more jobs and our nation needs more strategic international alliances. The Korea-U.S. Free Trade Agreement (KORUS FTA) will give us all of those things - and more. Will you stand with me in support of it?

이메일을 발송할 보의 주소를 기입해주세요. (이메일 주소 2개 이상을 기입 시, 선택 혹은 세미콜론으로 분리해주세요.)

최대 수신자 수: 20.

지금 보내기

여러분이 좋아하는 소셜 네트워크를 통해 다른 사람들과 함께 공유하세요.

Tweet FTA를 트위터로 지지하기

우리 함께 관미 FTA 인조를 돕는 일에 동참합시다. 다음 링크에서 tweet 이유를 알려주세요. <http://bit.ly/by5swt> #KORUSFTA

지금 트위터로 보내기 >

Facebook 으로 지지하기

우리 함께 관미 FTA인조를 지지함으로써, 경제 성장과 일자리 창출을 돕는 일에 동참합시다. 다음 링크를 방문해주세요. KoreaUSPartnership.org.

지금 공유하기 >

우리 참여해요

Tweet에서 한덕수 대사의 말을 무라기

I attended President Obama's speech today at US Chamber of Commerce. Afterward, we talked about KORUS FTA and he said, "We've got to do it."
1 week ago

Thank you, NY Times, for a right-on-the-money editorial about the KORUS FTA! <http://tinyurl.com/4a3nng>
1 week ago

▶ Twitter로 가기 >

Flickr에서 사진보기



▶ Flickr로 가기 >

VIEW IN ENGLISH

최우선 요청 사항

- 여러분의 지역구 연방 상원의원 의원에게 관미 FTA를 지지하도록 촉구해주세요.

추가적으로 할 수 있는 일들

- 주변에 알리기
- 관미 FTA 지지 서명운동에 동참하기
- 이메일 연이어보 수신 받기
- 지역구 연방 상원의원 의원에게 관미 FTA에 대한 공약에 대해 물어보세요.

KOREA-U.S. TRADE PARTNERSHIP

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ABOUT KOREA-US TRADE PARTNERSHIP FACTS AND FIGURES RESOURCES NEWSROOM TAKE ACTION 지금 참여해주세요. CONTACT US

데인으로 가기 | 지금 참여해주세요 | 한미 FTA 지지 서명운동에 동참하기

한미 FTA 지지 서명운동에 동참하기

한미 FTA의 즉각적인 효과를 지지하는 서명자 명단이 빠르게 늘어나고 있습니다. 여러분도 동참해주세요.

본인은 다음과 같은 이유로 한미 FTA를 지지합니다:

- 한미 FTA는 미국의 수출을 110억을 증가시키고 미국의 GDP를 120억을 증가시킴으로써 미국 경제를 성장시킬 것입니다.
- 미국 상투부에 따르면 한미 FTA는 미국 내에서 70,000개의 새로운 일자리를 창출하는 효과를 낼 것입니다.
- 미국 내 농업, 제조업, 서비스 분야의 수많은 일자리는 미국과 한국간 무역거래 및 투자에 의해 위협받고 있습니다.
- 한미 FTA는 미국 크루저, 제조업자 및 농업 종사자들이 한국 시장에서 경쟁하게 경쟁할 수 있도록 하며, 이는 새로운 사업 기회를 창출할 것입니다.
- 한미 FTA가 통과된 지 않은 상태에서 유엔연합, 캐나다와 한국과 FTA를 체결할 경우 미국에서 345,017개의 일자리, 351억을 규모 수출 감소가 예상되며, 미국 내 생산을 404억을 증가시킬 수 있는 기회를 상실하게 될 것입니다.
- 대우련의 관세는 10년 내로 철폐될 것이며 소비자 상품 및 산업 제품에 대한 관세 약 94%도 3년 내 철폐됩니다.
- 한국은 최근 유엔연합과 FTA 협정을 체결하였습니다. 유럽 기업들은 한-EU FTA를 위해 그 한미 FTA협정을 기다리던 미국 기업들에 비해 상당한 경쟁력을 확보하게 되었습니다.

본인은 서명 운동을 참여, 지역구 연방의원들한테서 한미 FTA에 대한 소식 알리기를 통해 한미 FTA를 지지하겠습니다.

* 필수 (이메일 주소, 이름, 성은 꼭 입력으로 작성해주세요.)

이메일 주소 *

이름 *

성 *

도시 *

주 *

네, 한미 FTA와 관련된 정기적인 업데이트를 받겠습니다.

지금 서명하기

VIEW IN ENGLISH

최우선 요청 사항

- 여러분의 지역구 연방 상하원의원에 한미 FTA를 지지하도록 촉구해주세요.

추가적으로 할 수 있는 일들

- 주변에 알리기
- 한미 FTA 지지 서명운동에 동참하기
- 이메일 업데이트 수신 받기
- 지역구 연방 상하원의원들한테서
- 한미 FTA가 주는 혜택에 대해 더 알아볼까요.

Pledge Your Support for KORUS FTA (Korean Language): <http://act.koreauspartnership.org/pledge-korean/>

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Home | Take Action | 한미 FTA 지지 서명운동에 동참하기

한미 FTA 지지 서명운동에 동참하기

한미 FTA의 효과적인 성과를 지지하는 서명자 열만에 합수족 늘어나고 있습니다. 여러분도 동참해주세요.

본인은 다음과 같은 이유로 한미 FTA를 지지합니다:

- 한미 FTA는 미국의 수출을 \$110억으로 증가시키고 미국의 GDP를 \$120억 증가시킴으로써 미국 경제를 성장시킬 것입니다.
- 미국 상무부에 따르면 한미 FTA는 미국 내에서 70,000개 새로운 일자리의 창출하는 효과를 낼 것입니다.
- 미국 내 농업, 제조업, 서비스 분야의 수 만개 일자리는 미국과 한국간 무역거래 및 투자에 의해 뒷받침되고 있습니다.
- 한미 FTA는 미국 근로자, 제조업자 및 농업 종사자들이 한국 시장에서 경쟁하게 경쟁할 수 있도록 하며, 이는 새로운 사업 기회를 창출할 것입니다.
- 한미 FTA가 통과되지 않은 상태에서 유럽연합, 캐나다와 한국과 FTA를 체결할 경우 미국에서 345,017개의 일자리, 203억 달러 수출 감소가 예상되며, 미국 내 생산은 404억 달러 저하될 것입니다.
- 대부분의 관세는 10년 내로 철폐될 것이며 소비자 상품 및 산업 제품에 대한 관세 약 95%는 3년 내 철폐됩니다.
- 한국은 최근 유럽연합과 FTA 협정을 체결하였습니다. 유럽 기업들은 한-EU FTA로 인해 또한 한미 FTA발효를 기다리던 미국 기업들에 비해 상당한 경쟁력을 확보하게 되었습니다.

본인은 서명자를 용여, 지역구 연방의원들한테서 발송, 가족 및 주변에 한미 FTA에 대한 소식 알리기를 통해 한미 FTA를 지지하겠습니다.

*필수

이메일 주소 *

이름 *

성 *

도시 *

주 *

네, 한미 FTA와 관련된 정기적인 업데이트를 받겠습니다.

지금 서명하기

한글 웹사이트로 가기

PRIORITY ACTIONS

- Urge Your Representatives to Support the Korea-U.S. Free Trade Agreement (KORUS FTA)

OTHER IMPORTANT ACTIONS

- Pledge Your Support for KORUS FTA
- Help Get Others Involved
- Make Personal Contact with Your Legislators
- Sign Up for Email Updates

Sign Up for Email Updates: <http://act.koreauspartnership.org/korean/sign-up/>

KOREA-U.S. TRADE PARTNERSHIP

KORUS FTA: Working Together for Growth and Job Creation

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메인으로 가기 | [지금 참여해주세요](#) | 이메일 업데이트 수신 받기

이메일 업데이트 수신 받기

이메일 업데이트에 등록하시면, 한미FTA 등 한미 양국의 중요한 이슈에 대한 최신 정보를 받아보실 수 있습니다. 또한, 이러한 사안에 관련된 지역사회 활동에 참여할 수 있는 기회를 얻으실 수 있습니다.

지금 등록하세요

* 필수 (이메일 주소, 이름, 성은 꼭 영문으로 작성해주세요.)

이메일 주소 *

이름 *

성 *

시 *

주 *

이메일 업데이트 받기

VIEW IN ENGLISH

최우선 요청 사항

- 여러분의 지역구 연방 상하원 의원에게 한미 FTA를 지지하도록 촉구해주세요.

추가적으로 할 수 있는 일들

- 주변에 알리기
- 한미 FTA 지지 서명운동에 동참하기
- 이메일 업데이트 수신 받기
- 지역구 연방 상하원 의원 검색
- 한미FTA가 주는 혜택에 대해 더 알아보세요.

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KOREA-U.S. TRADE PARTNERSHIP

KORUS FTA: Working Together for Growth and Job Creation



ABOUT KOREA-US TRADE PARTNERSHIP FACTS AND FIGURES RESOURCES NEWSROOM TAKE ACTION 자주 참여해주세요 CONTACT US

머릿으로 가기 | 자주 참여해주세요 | 관세(FTA) 주는 혜택에 대해 더 알아보세요.

재미동포들이 왜 한미 FTA 인준을 지지해야 하나요?

1. 글로벌 경제 활성화

- ◆ 미국 경제의 강력한 인력*을 한미간 연간 교역액 180억불 증가 예상
 - 상품분야 경제 효과: 81% 증가, 94% 3년내, 99% 10년내
 - 농산물 경제는 우리 속의 민생경제 고려, 공정한 경쟁 (반덤핑 제외)
- 한미간 교역액: 관세 수입 110억불, 수입 70억불 확대 예상
- 미국 투자업체가 관세와 통관을 통해 경쟁에 기여한 효과 믿어 한미 FTA도 글로벌 기업들에게 새로운 사업기회 제공-글로벌 시장 확대 기대 가능

2. 한국 경제 일자리 확대

- 미 상품부는 수출 확대 효과로 미국내 약 7만개의 신규 일자리 창출 전망 - 미국의 영아-문장을 여망하는 한인 들표인 분야 또한 수출 확대 예상
- 금융-외국-금융 분야 등 한국 서비스 시장 개발으로 영문적 일자 창출-다 글로벌의 한국에 대한 기대 확대 전망
 - 상품과 서비스 금융분야 (내국인 다우) 및 (외국인 다우 포함) 및 (시장 관련 기관 조직 포함)
 - 금융 서비스
 - 1. 금융 발전 효과: 미국발 및 국제금융에 대한 자본과 미국 금융의 사무스 개발 가능
 - 2. 금융 발전 2년내: 중-고급과 국내 금융의 업무 창출 가능
 - 3. 금융 발전 5년내: 중-고급과 국내 금융의 한국시장 진출 (특히 사외청의 국내진출사 고출 가능)
 - 외화 서비스
 - 1. 금융 발전 효과: 미국 외화-사무스 관련 및 미국 외화-사무스 관련인의 사무스 개발 가능
 - 2. 금융 발전 5년내: 국내 외화-사무스 관련인에 대한 미국 외화-사무스 출자 가능
 - 금융 서비스: 국외간 금융서비스 개발으로 중-고급기관이 우리나라에 지역 및 국제적인 발전에 있어 인턴십 등 인수를 통해 투자자, 무역관련 기관 등 일부 금융 서비스를 위한 전문 인력 가능

지금 등록하세요

* 필수 (이메일 주소, 이름, 성을 꼭 입력으로 꼭 입력해주세요.)

이메일 주소 *

이름 *

성 *

시 *

주 *

이메일 언테이트 받기

This website was created and managed by GIB, Inc. on behalf of the Embassy of the Republic of Korea. Additional information is available at the Department of Justice, Washington, D.C.

VIEW IN ENGLISH

최우선 요청 사항

- 여러분의 지역구 연방 상원의원 의원에게 한미 FTA를 지지하도록 촉구해주세요.

추가적으로 할 수 있는 일들

- 후원회 합체하기
- 한미 FTA 지지 서명본들이 들어올리기
- 이메일 언테이트 수신 받기
- 지역구 연방 상원의원 의원에게 한미 FTA를 지지하는 편지 보내기
- 한미 FTA를 주는 혜택에 대해 더 알아보세요.

Make Personal Contact with Your Legislators: <http://act.koreauspartnership.org/korean/leg-look-up/>

KOREA-U.S. TRADE PARTNERSHIP

KORUS FTA: Working Together for Growth and Job Creation

ABOUT KOREA-US TRADE PARTNERSHIP FACTS AND FIGURES RESOURCES NEWSROOM TAKE ACTION 지금 참여해주세요 CONTACT US

메인으로 가기 | 지금 참여해주세요 | 지역구 연방 상하원 의원 검색

지역구 연방 상하원 의원들에게 직접 연락하기

여러분의 지역구 연방 상하원 의원이 누구인지, 그리고 어떻게 연락해야 하는지 잘 모르시겠나요? 저희가 도와드리겠습니다. 연락처를 입력하시면 지금 바로 지역구 의원들에게 연락할 수 있도록 해드립니다.

지역구 의원 검색하기

* 필수 (이메일 주소, 이름, 성 등 꼭 입력으로 작성해주세요.)

이메일 주소 *

이름 *

성 *

주소 1 *

주소 2

시 *

주 *

우편번호 *

네, 관미FTA와 관련된 정기적인 업데이트를 보냈습니다.

지역구 의원 검색하기

VIEW IN ENGLISH

최우선 요청 사항

- 여러분의 지역구 연방 상하원 의원에게 관미 FTA를 지지하도록 촉구해주세요.

추가적으로 할 수 있는 일들

- 주요에 출석하기
- 관미 FTA 지지 서명 운동에 동참하기
- 이메일 캠페인을 수신 받기
- 지역구 연방 상하원 의원 검색
- 관미FTA가 무슨 의미에 대해 더 알아보세요.

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Make Personal Contact with Your Legislators – Information:
<http://act.koreauspartnership.org/korean/leg-look-up/info/>

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메인으로 가기 | 지금 참여해주세요 | 지역구 연방 상하원 의원들에게 직접 연락하기

지역구 연방 상하원 의원들에게 직접 연락하기

지역구 의원의 연락처가 확인이 안되실 경우 미국 내 주소를 정확히 입력하셨는지 다시 한번 확인해주세요. 계속해서 지역구 의원 확인이 안되실 경우에는 다음 신청서를 이용해주세요.

VIEW IN ENGLISH

최우선 요청 사항

- 여러분의 지역구 연방 상하원 의원에게 한미 FTA를 지지하도록 촉구해주세요.

추가적으로 할 수 있는 일들

- 주변에 알리기
- 한미 FTA 지지 서명운동에 동참하기
- 이메일 업데이트 수신 받기
- 지역구 연방 상하원 의원 검색
- 한미FTA가 주는 혜택에 대해 더 알아보세요.

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Help Get Others Involved - Thank You: <http://act.koreauspartnership.org/korean/share/thank-you/>

KOREA-U.S. TRADE PARTNERSHIP

KORUS FTA: Working Together for Growth and Job Creation

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메인으로 가기 | 지금 참여주세요 | 감사합니다

감사합니다.

동참해주셔서 감사합니다.

여기서 멈추지 마세요! 참여할 수 있는 방법은 여러 가지가 있습니다:

- 여러분의 지역구 연방 상하원 의원에게 한미 FTA를 지지하도록 촉구해주세요.
- 한미 FTA 지지 서명운동에 동참하기
- 이메일 업데이트 수신 받기
- 주변에 알리기
- 지역구 연방 상하원 의원 검색
- 한미FTA가 주는 혜택에 대해 더 알아보세요.

VIEW IN ENGLISH

최우선 요청 사항

- 여러분의 지역구 연방 상하원 의원에게 한미 FTA를 지지하도록 촉구해주세요.

추가적으로 할 수 있는 일들

- 주변에 알리기
- 한미 FTA 지지 서명운동에 동참하기
- 이메일 업데이트 수신 받기
- 지역구 연방 상하원 의원 검색
- 한미FTA가 주는 혜택에 대해 더 알아보세요.

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Home | Take Action | Urge Your Representatives to Support the Korea-U.S. Free Trade Agreement

URGE YOUR REPRESENTATIVES TO SUPPORT THE PENDING KOREA-U.S. FREE TRADE AGREEMENT (KORUS FTA)

Write a Letter to Your Representatives Today

Your representatives need to know that you support KORUS FTA. Please fill out the form below, and write a letter to your representatives, urging them to support this common sense measure that will grow our economy, increase jobs and strengthen the critical bond between the United States and the Republic of Korea.

* required

Email Address *

Prefix *

First Name *

Last Name *

Address 1 *

Address 2

City *

State *

Postal Code *

Yes, I would like to receive periodic updates regarding KORUS FTA.

SEND NOW

중요하는 의회보좌

의회보좌에서 최근 미 의회에서 인준이 지연되고 있는 한미 FTA를 적극 지지하여 주실 것을 요청합니다. 한미 FTA는 미국의 경제를 활성화하고 일자리를 창출할 뿐만 아니라 세계 경제의 요구를 충족시키고 있는 지점에서 미국의 위상을 강화할 것입니다.

대한민국은 아시아에서 비관적으로 경제 규모가 커져, 세계에서 가장 역동적인 경제 국가로 부상했습니다. 미국과 한국의 경제교류를 확대시키는 것은 미국 서민들에게 추가적인 세금 부담 없이 미국 경제를 다시 활성화시키는 기회를 제공할 것입니다. 미국 국경을 활성화시키는 한미 FTA가 한국에 대한 미국의 수출을 110억을 증가시킬 뿐만 아니라 대부분의 미국 상품에 대한 한국 관세를 한 달 이상으로 미루 관세를 약 40억을 감소시킬 것이라고 평가됩니다.

한미 FTA는 1조 2천억 규모의 한국 경제에 미국 제조업, 농업 및 서비스업의 이익을 창출해 하며, 이는 미국 내 일자리 창출에 기여할 것입니다. 미국 상무부는 한미 FTA가 7만 개의 추가적인 일자리를 창출할 것으로 예상하고 있습니다.

한국은 역동적인 민주주의 국가이자, 미국의 중요한 동맹국이며 아시아의 주요 경제거점 중 하나입니다. 한미 FTA는 미국에게 동아시아에서 강력한 파트너를 확보하도록 해주며, 세계 경제 성장의 중요한 동력이 되고 있는 한국 지점에서 미국의 경제적 인지를 강화하는데 기여할 것입니다.

한미 FTA는 미국 의회에서 중대한 지지를 받고 있으며, 미국 경제계의 큰 힘을 받고 있습니다. 지금이 바로 미국 경제에 유익하며 미국 내 일자리를 창출하는 한미 FTA 인준을 통한 한국과 관련된 지속적인 경제 관계를 마련할 수 있는 가장 좋은 시점입니다. 이러한 이유로 본인은 의회보좌가 한미 FTA를 지지할 것과, 한미 FTA가 미 의회에서 주된 처리를 수 있도록 지원해 주실 것을 강력하게 부탁드립니다. 감사합니다.

한글 웹사이트로 가기

PRIORITY ACTIONS

- Urge Your Representatives to Support the Korea-U.S. Free Trade Agreement (KORUS FTA)

OTHER IMPORTANT ACTIONS

- Pledge Your Support for KORUS FTA
- Help Get Others Involved
- Make Personal Contact with Your Legislators
- Sign Up for Email Updates

By clicking "Send Now," you agree to these terms and conditions. Note that your information is protected, and will never be sold or rented.

KOREA-U.S. TRADE PARTNERSHIP

KORUS FTA: Working Together for Growth and Job Creation



ABOUT KOREA-US TRADE PARTNERSHIP FACTS AND FIGURES RESOURCES NEWSROOM TAKE ACTION 지금 참여해주세요 CONTACT US

Home | Take Action | 주변 분들을 동참하도록 해주세요

주변 분들도 동참하도록 해주세요

한국 FTA는 여러분의 지역사회 모든 분들에게 열광을 이끕니다. 가족과 친구들에게 이메일을 보내거나, 트위터를 사용하거나, Facebook을 통해서 여러분이 한국 FTA를 지지하고 있다는 사실을 알려주세요. 여러분의 수고를 얻어드리고자 여러분의 힘이 많은 이메일을 준비했습니다. 본인 의사에 따라 자유롭게 관련하여 사용하실 수 있습니다.

이메일 보내기

필수

이메일 주소 *

이름 *

성 *

Enter a personal message (optional)

우리는 공짜로 번역이 필요하고, 지역사회에 알지리가 필요하며, 국가적으로 경제권의 독립을 필요로 하는 일을 하고 있다는 사실에 모두 동의하고 있습니다. 한국 FTA는 이 모든 것을 가져다줄 것입니다. 귀하의 공짜 한국 FTA를 지지하시겠습니까?

Enter one or more email addresses below (separated by commas, semi-colons, or hard returns)

Note that this field has a limit of 20 recipients.

지금 보내기

여러분이 좋아하는 소셜 네트워크를 통해 다른 사람들과 관계 공유하세요.

한국 FTA를 트위터로 지지하기

우리 공짜 한국 FTA의 찬을 지지함으로써, 정치 영향과 지지 활동을 돕는 일에 동참합니다. 다음 링크에서 이유를 확인하세요. [#KORUSFTA](http://bit.ly/by5swt)

지금 트위터로 보내기 >

Facebook으로 지지하기

우리 공짜 한국 FTA의 찬을 지지함으로써, 정치 영향과 지지 활동을 돕는 일에 동참합니다. 다음 링크를 방문하십시오. KoreaUSPartnership.org.

지금 공유하기 >

Connect with Us

Follow Ambassador Han Duk-soo on Twitter

I attended President Obama's speech today at US Chamber of Commerce. Afterward, we talked about KORUS FTA and he said, "We've got to do it."

1 week ago

Thank you, NY Times, for a right-on-the-money editorial about the KORUS FTA! <http://tinyurl.com/4q3hng>

1 week ago

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한글 웹사이트로 가기

PRIORITY ACTIONS

- Urge Your Representatives to Support the Korea-U.S. Free Trade Agreement (KORUS FTA)

OTHER IMPORTANT ACTIONS

- Pledge Your Support for KORUS FTA
- Help Get Others Involved
- Make Personal Contact with Your Legislators
- Sign Up for Email Updates

Urge Your Representatives to Support the Korea-U.S. Free Trade Agreement (Korean Language):
<http://act.koreauspartnership.org/support-korus-fta-korean/>

KOREA-U.S. TRADE PARTNERSHIP

KORUS FTA: Working Together for Growth and Job Creation



ABOUT KOREA-US TRADE PARTNERSHIP FACTS AND FIGURES RESOURCES NEWSROOM TAKE ACTION 지금 참여해주세요 CONTACT US

Home | Take Action | Urge Your Representatives to Support the Korea-U.S. Free Trade Agreement

여러분의 지역구 연방 상하원 의원들에게 한미 FTA 를 지지하도록 촉구하세요!

지금 지역구 의원에겐 서한 보내기

여러분의 지역구 의원에게 여러분이 한미FTA를 지지한다는 사실을 알려 주십시오! 여러 사람을 만족하신 후, 지역구 의원들에게 한미 양국의 경제 성장, 일자리 창출, 수입 증가를 위하여 기여하는 한미 FTA 인준을 지지할 것을 촉구하는 서한을 보내주세요.

원래 본인의 연락처를 제공하신 후 "지금 보내기"를 누르시면 자동으로 여러분의 지역구 의원에게 의원명과 같은 내용의 영문 이메일 서한이 발송됩니다.

본인의 연락처는 반드시 영문으로 작성하셔야 합니다. 의원명 서한을 보내기 위해서는 미국내 주소를 정확하게 기입하셔야 합니다.

*이메일 서한 내용을 수정 하시기를 원하시면 영문 홈페이지를 방문해주세요.

*필수

직업 *

이름 *

성 *

이메일 주소 *

주소 *

주소 2

도시 *

주 *

우편번호 *

예, 한미FTA와 관련된 정보를 수신하겠습니다.

지금 보내기

이 서한은 다른 사람 (들)에게 전송됩니다:

Your members of the U.S. House of Representatives and Senate

참고: '전송하기'를 누르시면 이 메시지는 자동으로 영문으로 번역되어 지역구 의원 상하원 의원들에게 전송됩니다.

참여하는 의원들과

의원들과서 현재 미 의회에서 인준이 지연되고 있는 한미 FTA를 적극 지지하여 주실 것을 요청합니다. 한미 FTA는 미국의 경제를 활성화하고 일자리를 창출할 뿐만 아니라 세계 경제의 성장을 촉진하고 있는 지역에서 미국의 위상을 강화할 것입니다.

대한민국은 아시아에서 개방을 경험 규약가 국대, 세계에서 가장 역동적인 경제 국가를 하나입니다. 미국과 미국인의 경제효과를 확대시키는 것은 미국 시민들에게 추가적인 세금 부담 없이 미국 경제를 다시 활성화시키는 기회를 제공할 것입니다. 미국과 경제 통합되는 한미 FTA가 관하여 대한 미국의 수출은 110%를 증가시킬 뿐만 아니라 대부분의 미국 상품에 대한 한국 관세를 철폐함으로써 미국 국장을 약 40억을 감소시킬 것이라고 평가됩니다.

한미 FTA는 1조억을 규모의 한국 경제에 미국 경제, 농업 및 중소기업의 성장을 촉진하여, 이는 미국내 일자리 창출을 이어갈 것입니다. 미국 상무부는 한미 FTA가 7만 개의 추가적인 일자리를 창출할 것으로 예상하고 있습니다.

한국은 역동적인 민주주의 국가이자, 미국의 중요한 동맹국이며 아시아의 주요 경제거점 중 하나입니다. 한미 FTA는 미국에서 아시아에서 강력한 파트너를 확보하도록 해주며, 세계 경제 성장의 중요한 동력이 되고 있는 한국 지역에서 미국의 경제적 인지를 강화하는 데 기여할 것입니다.

한미 FTA는 미국 의회에서 중요한 지지를 받고 있으며, 미국 경제의 성장을 지지해 주고 있습니다. 지금이 바로 미국 경제에도 유익하며 미국내 일자리를 창출하는 한미 FTA 인준을 통한 한국과 협력하고 지속적인 경제 관계를 마련할 수 있는 가장 좋은 시점입니다. 이러한 이유로 본인은 의원님께서 한미 FTA를 지지할 것과, 한미 FTA가 미 의회에서 우선 처리될 수 있도록 지원해 주실 것을 강력하게 부탁드립니다. 감사합니다.

성명

주소

도시, 주, 우편번호

한글 웹사이트로 가기

PRIORITY ACTIONS

- Urge Your Representatives To Support the Korea-U.S. Free Trade Agreement (KORUS FTA)

OTHER IMPORTANT ACTIONS

- Pledge Your Support for KORUS FTA
- Help Get Others Involved
- Make Personal Contact with Your Legislators
- Sign Up for Email Updates

Action Alerts

Subject Line: Welcome to the Korea-U.S. Partnership Network
From: Korea-U.S. Partnership, koreausactioncenter@gmail.com

KOREA-U.S. TRADE PARTNERSHIP
KORUS FTA: Working Together for Growth and Job Creation



Dear friend,

[이메일을 한글로 보기](#)

Welcome to the Korea-U.S. Partnership Network! Korean Americans and friends of Korea are joining together across America, united by our common interest in strengthening the bond between the United States and Korea.



Nothing is more important to that relationship today than the Korea-U.S. Free Trade Agreement (KORUS FTA), a critical agreement that has great implications for American jobs, the U.S. economy and the alliance between the U.S. and Korea.

Through this network, you'll receive updates on the agreement's progress and alerts on ways you can help move the agreement forward. You'll have access to tools that allow you to contact your elected leaders about KORUS FTA and connect with other supporters of U.S.-Korea free trade.

With your help, we can pass KORUS FTA and:

- Bring 70,000 jobs to the U.S., according to the Commerce Department
- Expand the U.S. economy by boosting U.S. exports by up to \$11 billion and U.S. GDP by nearly \$12 billion
- Build a stronger alliance between the U.S. and Korea while solidifying a critical U.S. partner in Asia

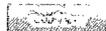
These are just some of the benefits of KORUS FTA. But they won't happen unless you lend your voice in support of U.S.-Korea free trade today.

This is an important time in the relationship between Korea and the U.S., and as an engaged citizen, you are uniquely positioned to have great influence.

So get involved today! And thanks again for joining.

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Subject Line: Time to help move U.S.-Korea trade forward
From: Korea-U.S. Partnership, koreausactioncenter@gmail.com

KOREA-U.S. TRADE PARTNERSHIP

KORUS FTA: Working Together for Growth and Job Creation



Dear friend,

이메일을 한글로 보기

The recent meetings in Seoul between President Obama and President Lee Myung-bak of South Korea made important progress and created new momentum for the passage of the U.S.-Korea Free Trade Agreement. It also means now is the time for all friends of Korea to get involved. We are approaching the finish line!

This is a critical moment for the agreement – and for the relationship between the two nations.

You've already helped by lending your voice in support of the Korea-US Partnership Network. Now imagine how much stronger your voice would be if multiplied by five – or ten.



We know that U.S.-Korea free trade will mean more jobs here in the United States, a growing economy through increased exports, and a strengthened relationship between the U.S. and South Korea.

But do your friends, family and neighbors?

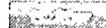
Here are three simple ways you can help spread the word right now:

- Email at least 5 friends to share the news and encourage them to get involved
- Spread the word on Twitter and Facebook
- Tell your neighbors, family, friends and fellow church members to visit the Action Center at act.koreauspartnership.org

To keep the momentum going, all U.S. citizens who support Korea free trade must get involved today. Please help spread the word now.

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Subject Line: The Presidents agree: we need U.S.-Korea free trade
From: Korea-U.S. Partnership, koreausactioncenter@gmail.com

KOREA-U.S. TRADE PARTNERSHIP

KORUS FTA: Working Together for Growth and Job Creation



Dear friend,

[이메일을 한글로 보기](#)

Did you hear the news? U.S. President Barack Obama and South Korean President Lee Myung-bak announced a final agreement on U.S.-Korea Free Trade! The new agreement addresses long standing concerns among U.S. auto industry toward the Korean auto market and put in place mechanisms to safeguard U.S. auto market from an import surge.

We know the benefits of U.S.-Korea free trade: at least 70,000 new jobs. New economic opportunities. A strengthening of the 60-year bond that ties our nations together.



Now, with the final agreement in place, it's your turn to act. Congress still must ratify the agreement, and your members of Congress need to hear a loud and clear message of support.

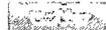
Do all your friends know about U.S.-Korea free trade? Tell them! Here's how:

- Forward this email to them to share the news and encourage them to act
- Spread the word on Twitter and Facebook
- Tell your neighbors, family, friends and fellow church members – everyone you know – to visit the Action Center at act.koreauspartnership.org and sign up for updates.

The presidential announcement was an important milestone toward passing the agreement, and now we need your help to keep the momentum going. Help get others involved today!

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Subject Line: With your help, 2011 will be a great year for the U.S.-Korea partnership
From: Ambassador Han, Duk-soo, koreausactioncenter@gmail.com

KOREA-U.S. TRADE PARTNERSHIP
KORUS FTA: Working Together for Growth and Job Creation



Dear friend,

Greetings and best wishes for a happy, healthy and prosperous New Year. As 2011 marks the Year of the Rabbit according to the Chinese Zodiac, I am confident that you will find great fortune and blessings in all your endeavors.

In the same vein, this year marks an important turning point for the U.S.-Korea partnership. We continue to be confronted with the many challenges of maintaining peace and stability on the Korean Peninsula, but we also have exciting opportunities to grow and strengthen the alliance between Korea and the United States.

In particular, I want to update you on the ongoing efforts to ratify the Korea-U.S. Free Trade Agreement (KORUS FTA). Let me start by saying thank you for getting involved in the process and showing your support for the KORUS FTA; your efforts are making a difference!



As you may know, it is widely recognized that the KORUS FTA will benefit the U.S. economy. In fact, the International Trade Commission, an independent U.S. government agency, estimated that the trade agreement would increase U.S. merchandise exports to Korea by \$11 billion and add \$12 billion to the U.S. economy.

Particularly for the Korean American community, the KORUS FTA would provide tangible benefits through greater market access. Ratification of the agreement would add more than \$20 billion in increased annual bilateral trade volume. Furthermore, the KORUS FTA stipulates a gradual opening of Korea's growing services market, such as legal and accounting services, which will provide great job opportunities for younger Korean Americans. All this portends significant gains for Korean Americans and the community's businesses.

I'm writing to you today for a simple reason: to ask for your help in moving the KORUS FTA forward. It is critical that the Korean American community be actively engaged in the legislative process to ratify the agreement. There are several simple yet important ways you can help:

- First, you can contact your Members of Congress directly and convey the importance of prompt action on the agreement.
- Second, after you've sent a letter to Congress, you can encourage your friends and colleagues to do the same by joining the effort today at <http://act.koreauspartnership.org>.

It is my sincere hope that you will take these actions as a way to voice your support for ratification of the KORUS FTA. The agreement's passage will be a hallmark and milestone in not only the history of the Korea-U.S. alliance but also in terms of Korean American political participation. We need your help, and I respectfully call on you, as well as your friends and your colleagues, to get involved.

Again, I send my most heartfelt best wishes to you and your family in the New Year. Thanks in advance for your help.

Sincerely,

Han, Duk-Soo
Ambassador, Republic of Korea

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MSD/CES/REGISTRATION UNIT
2011 MAR 14 PM 12:09

Subject Line: Don't let the momentum from the State of the Union fade
From: Korea-U.S. Partnership, koreausactioncenter@gmail.com

KOREA-U.S. TRADE PARTNERSHIP

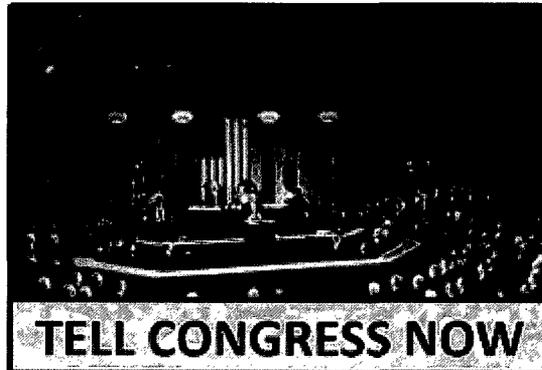
KORUS FTA: Working Together for Growth and Job Creation



Dear friend,

Last night, on this country's most prominent stage, President Obama delivered a very strong message about the critical importance of U.S.-Korea trade to the American economy. In making the point, the president said:

"I made it clear that I would only sign deals that keep faith with American workers, and promote American jobs. That's what we did with Korea... This agreement has unprecedented support from business and labor, Democrats and Republicans, and I ask this Congress to pass it as soon as possible."



We know that the president, leaders of both political parties and countless businesses—from Boeing to Ford to Microsoft to UPS—all support this economically crucial package.

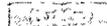
But does *your* member of Congress?

Your Representative and Senators need to understand that their constituents (yes, that's you!) expect them to support U.S.-Korea trade when it comes up for a vote this year. You can help move the agreement forward by writing your representatives and telling them that you want the tens of thousands of jobs and stronger economy that U.S.-Korea free trade will bring.

Don't let the momentum from the State of the Union fade. Write Congress right now to tell them it's time to create jobs and pass U.S.-Korea trade. You can make a big impact today.

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ASTRONergy
We Do Quality

Astronergy will increase capacity to 75 MW in early 2011 with plans to reach 400 MW in the near future

Astronergy Jump Starts Expansion with New Thin Film Silicon Equipment from Oerlikon Solar

Trübbach (Switzerland)/Hangzhou (China), August 9, 2010 – Astronergy and Oerlikon Solar jointly announced a follow-up purchase agreement for Oerlikon Solar's thin film equipment. With this order, Astronergy will increase its production capacity from 30 megawatts (MW) today to 75 MW in 2011. The purchase is a key element in the expansion plan of Astronergy's thin film solar photovoltaic (PV) modules of up to 400 MW within the near future. "We are committed to taking the thin film route as a direction for growth," said Dr. Liyou Yang, Astronergy CEO. "We are pleased to see that we can contribute with our technology to a continuous increase of the thin film silicon market," states Dr. Michael Buscher, CEO of Oerlikon.

As the first large-scale manufacturer of high-efficiency, tandem-junction Amorphous and Micromorph® thin film modules in mainland China, Astronergy has been able to offer its products to customers in varied regions for a wide variety of applications, including a facade at its headquarters in Hangzhou.

"By focusing our efforts on thin film products and diligently working to strengthen our core competencies, we will maintain our reputation as a firstclass PV enterprise. We are highly confident that continued collaboration will enable both of our companies to extend our leadership in the thin film solar industry," said Dr. Liyou Lang, CEO of Astronergy.

MSD/CES/REGISTRATION UNIT
2011 MAR 14 PM 12:09



The expanded capacity will incorporate new module materials and the latest innovations in thin film technology into the production process. The agreement details an expansion plan that will bring Astronergy's total thin film module capacity to at least 75 MW by early 2011, the first phase of a 400 MW thin film expansion plan.

"We let our customers benefit from technology innovations that lead to cost reductions. By continuously doing so, we help them stay on track on their cost and technology roadmaps. Astronergy represents another milestone on our way to demonstrating that thin film silicon technology leads to the lowest module production cost per watt," said Jurg Henz, CEO of Oerlikon Solar.

For further information please contact:

Brunhilde Mauthe Manager Public Relations Oerlikon Solar Tel. +41 81 784 8040 Fax +41 81 784 6544 communications.solar@oerlikon.com	Wanshu Hu Marketing Communication Dept. Astronergy Tel. +86 571 5603 2340 pr@astronergy.com www.astronergy.com
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About Astronergy

Founded in 2006, Astronergy is a trusted provider of monocrystalline and polycrystalline PV modules. It is also the first Chinese company, and one of the first companies worldwide, to bring mass production of a-Si/ μ c-Si thin film to the market. Astronergy has one of the most complete PV product lines in mainland China.

For more information, please visit Astronergy's website: www.astronergy.com

About Oerlikon

Oerlikon (SIX: OERL) is a leading high-tech industrial group specializing in machine and plant engineering. The Company is a provider of innovative industrial solutions and cutting-edge technologies for textile manufacturing, thin-film coating, drive, vacuum, solar energy systems and advanced nanotechnology. A Swiss company with a tradition going back 150 years, Oerlikon is a global player with around 16,000 employees at over 150 locations in 36 countries and sales of CHF 2.9 billion in 2009. The Company invests more than CHF 200 million annually in R&D, with over 1,200 specialists working on future products and services. The operative businesses rank either first or second in their respective global markets.



About Oerlikon Solar

Oerlikon Solar designs and manufactures field-proven equipment and end-to-end manufacturing lines for the mass production of environmentally sustainable thin film silicon solar modules. With its amorphous and high-efficiency Micromorph[®] tandem technology, Oerlikon has dramatically increased the efficiency of thin film silicon and created innovative end-to-end manufacturing solutions for thin film PV, enabling new entrants in the fast-growing, global PV manufacturing business. Oerlikon Solar leads the thin film solar equipment sector with 12 factories in production in seven countries, more than 2.5 million modules produced and 450 MW of capacity produced worldwide.

Oerlikon Solar has Micromorph[®] patents dating back to 1993, was the first to integrate the high-efficiency Transparent Conductive Oxide (TCO) layer, and the first to commercialize the high-efficiency Micromorph[®] process and support the majority of its customers in migrating to it. To date it is the only proven end-to-end Micromorph[®] solution available on the market, offering lowest cost of electricity \$/kWh, and proving highest future cost reduction potential.

Oerlikon Solar thin film silicon modules are produced with non-toxic materials, and they are ideal for semi-transparent glass and other building-integrated PV (BIPV) applications. Thin film modules perform well in diffuse or lower light, and are best suited for high temperature climates. Its production lines are complete systems, yet modular and upgradeable, so customers have the capability to scale up rapidly with the latest technology to meet fast-growing demand for solar PV, demand that will accelerate as the cost of PV energy approaches grid parity.

Oerlikon Solar is headquartered in Switzerland, has about 700 employees in 13 locations worldwide, a number of factories in production around the globe and maintains sales and service centers in the USA, Europe, China, Taiwan, Korea, Singapore and Japan.

For more information, please visit www.oerlikon.com/solar

Oerlikon Solar Joins Global Zero Emissions Race

Oerlikon Solar demonstrates energy efficient transportation and Swiss engineering excellence around the world in 80 days

TRUBBACH, Switzerland--(BUSINESS WIRE)—August 11, 2010 -- ***Oerlikon Solar, the world's leading supplier of thin film silicon photovoltaic (PV) production equipment, is the main sponsor of the Oerlikon Solar Racing Team participating in the Zero Emissions Race with its Zerotracer electric vehicle. The Zero Emissions Race promotes sustainable mobility and transport, and aims to generate popular enthusiasm for the use of renewable energy sources for vehicles and set the highest environmental standards for the future. The competing teams will race around the globe in 80 days.***

“Our objective in being part of this effort is to demonstrate that a new form of mobility based on solar energy is not only possible, but in fact already suitable for everyday use”

“The goal of the race for Oerlikon Solar is to spread the message that there is progress in innovation for more efficient and sustainable mobility for the future,” says Jürg Henz, CEO of Oerlikon Solar. “Run by Oerlikon Solar’s innovative, Swiss engineering thin film silicon solar technology, the Zerotracer is a perfect example of how electric vehicles can be fun to drive, desirable in design and sporty in performance, all while fighting global warming.”

Mobility with zero emissions

The Zero Emissions Race is the brainchild of Louis Palmer, the first person to circle the globe in a solar-powered vehicle. Palmer’s aim with the Zero Emissions Race, which is being held under the auspices of the United Nations Environmental Program (UNEP), is to present emissions-free mobility solutions. The Zerotracer, sponsored by Oerlikon Solar under the auspices of Cleantech Switzerland, is one of these solutions. The Zero Emissions Race will start on August 16, 2010 at the United Nations office in Geneva and will continue for 80 days, heading eastward through 16 countries and passing through more than 150 cities, including Berlin, Munich, Moscow, Shanghai, Vancouver, Los Angeles, Cancun (World Climate Conference), Lisbon and Madrid. It will conclude on January 22, 2011 in Geneva.

As the main sponsor of the Swiss team, Oerlikon Solar is responsible for generating the environmentally friendly solar energy. This energy is produced with thin film silicon modules that are non-toxic materials, and powers the Zerotracer at 2,400 kilowatts/hour (kWh) for the 30,000 kilometers (km) trip around the world. The Zerotracer is the product of a four-man team of young engineers and designers who work on similar vehicles in order to fashion new mobility concepts for tomorrow. Oerlikon Solar and the

team are both pioneering work in the area of environmentally sustainable thin film silicon solar technology, and in the future mobility with zero carbon dioxide emissions.

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“Swiss engineering excellence”

In addition to the concept of zero emissions, Oerlikon Solar is committed to Swiss engineering excellence. The Zerotracer is a demonstration of Swiss engineering ingenuity and communicates the "high tech made in Switzerland" message around the world. As the main sponsor, Oerlikon Solar makes a significant contribution to this message with environmentally sustainable thin film silicon technology from Switzerland. Technology partners Oerlikon Mechatronics supplied tailored gearbox components and Oerlikon Graziano supplied a high-torque drive system. The electric motors, gearwheels and additional components originated from Swiss technology enterprises.

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Photos/Multimedia Gallery Available: <http://www.businesswire.com/cgi-bin/mmq.cgi?eid=6391669&lang=en>

Oerlikon Solar introduces ahead of its technology roadmap the new production line "ThinFab"

**Oerlikon Solar Breaking Two World Records:
Lowest Module Production Cost and Highest Lab Cell Efficiency**

Valencia (Spain), 7 September 2010 – Oerlikon Solar launched today the new production line "ThinFab" for manufacturing of thin film silicon modules, which will achieve record breaking production costs of € 0.50 per Watt peak (Wp). Furthermore, Oerlikon Solar developed a new champion Micromorph® lab cell in cooperation with Corning Incorporated with 11.9 percent stabilized efficiency confirmed by the honorable U.S. National Renewable Energy Laboratory (NREL). The two world records boost the competitiveness of Oerlikon Micromorph® thin film silicon technology and demonstrate its future potential. "Our achievements could become a breakthrough for thin film silicon technology," says Michael Buscher, Oerlikon Group CEO. "We are proud that our new ThinFab offers a highly competitive production line to the solar market and that we could verify further potential of our technology."

The new ThinFab incorporates a wide range of improvements ahead of the Oerlikon Solar technology roadmap:

- New generation of the core equipments PECVD, TCO and Laser
- Thinner cell structures with reduced degradation and reduced gas consumption
- Stabilized module efficiency of 10 percent (143 Wp per module)
- New low voltage module design, based on a simplified new backend equipment

The ThinFab reduces the energy payback-time of thin film silicon modules below one year, with the lowest energy consumption for photovoltaic production plants in the industry.

"Our extraordinary competencies are embedded in our new ThinFab and will change the perception of thin film silicon technology. The 10 percent efficiency of our non-toxic, environmentally friendly modules, combined with the lowest production costs ever, provides the solar industry with completely new opportunities. On top of that our new champion cell with 11.9 percent stabilized

efficiency demonstrates even further potential of the thin film silicon technology”, states Dr. Jurg Henz, Oerlikon Solar CEO. Furthermore “our technology offers the lowest energy payback time compared to other crystalline technologies and is not based on limited resources.”

Oerlikon Solar’s existing customers can as well benefit from many technical improvements. Oerlikon Solar will gradually introduce upgrade packages, enabling better performance, higher output, and improved efficiencies of their existing production lines.

The Oerlikon Solar ThinFab was presented to the public with the kind support of Robby Naish, who won his first windsurfing world championship in 1977 at the age of 13. Thereafter he led the world championship for 23 years in a row due to his extraordinary competencies and his innovative drive.

You will find us at the 25th European Photovoltaic Solar Energy Conference and Exhibition (EU PVSEC) in Valencia in hall 2, on level 2, booth B8.

For more detailed information about the new ThinFab visit www.oerlikon.com/solar/thinfab or contact:

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Oerlikon Solar Announces Next Key Customer Win in China

Oerlikon Solar Receives Order for 40 MW Turnkey Production Line From China

Truebbach, (Switzerland) Oct. 19, 2010 – Oerlikon Solar, the world's leading supplier of thin film silicon photovoltaic (PV) production equipment, announced its latest customer order from Hunan Gongchuang Photovoltaic Science & Technology Co. Ltd. The Hengyang City based company ordered a 40 MW Micromorph® turnkey production line, known as the FAB 1200. The production line will be in mass production by the end of 2011, producing approximately 330,000 solar modules per year.

Oerlikon Solar's customer contract with Gongchuang, which was signed in August at a Sino-Swiss conference in Beijing as part of a commemoration of 60 years of commercial ties between China and Switzerland, has now gone into effect. In attendance at the signing in August were Swiss Confederation President Doris Leuthard and Chen Deming, minister of commerce of the People's Republic of China. "We are very proud to bring Swiss engineering excellence from Oerlikon Solar to Hunan Province," said Xie Hui, president of Gongchuang.

Gongchuang ordered the turnkey line "FAB 1200", which won an award by the prestigious VLSI Research Inc. in 2009. With upgrade packages for better performance, higher output and improved efficiencies customers such as Gongchuang can also benefit from the brand new "ThinFab" production line, which Oerlikon Solar just recently launched at the 25th European Photovoltaic Solar Energy Conference and Exhibition (EU PVSEC) in Valencia.

"The combination of our ThinFab launch last month and our latest order from Gongchuang is very encouraging for the future development of our company," said Dr. Juerg Henz, CEO of

Oerlikon Solar. "It is a clear sign that Oerlikon Solar's thin film silicon technology is seen as a highly competitive, clean and sustainable solution for the PV industry."

For further information please contact:

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Press information

Demonstrating Energy Efficient Transportation And Swiss Engineering Excellence
around the World in 80 Days

Oerlikon Solar Racing Team Continues on Global Zero Emissions Race through North America

Trubbach (Switzerland), November 10, 2010 – Oerlikon Solar, the world's leading supplier of thin film silicon photovoltaic (PV) production equipment, is the main sponsor of the Oerlikon Solar Racing Team participating in the Zero Emissions Race with its Zerotracer electric vehicle. The Zero Emissions Race promotes sustainable mobility and transportation, aims to generate popular enthusiasm for the use of renewable energy sources for vehicles, and sets the highest environmental standards for the future. The competing teams will race around the globe in 80 days. After having crossed the Pacific Ocean, the teams will continue their race in Vancouver, Canada on Friday, November 12, and will head to San Francisco, Los Angeles and Austin, Texas. From there, they will pass through Mexico City and arrive in Cancun, Mexico for the United Nations Climate Change Conference.

"The goal of the race for Oerlikon Solar is to spread the message that there is progress in innovation for more efficient and sustainable mobility for the future," says Jürg Henz, CEO of Oerlikon Solar. "Powered by the electricity generated from Oerlikon Solar's innovative Swiss engineering thin film silicon solar technology, the Zerotracer is a perfect example of how electric vehicles can be fun to drive, desirable in design and sporty in performance, all while fighting global warming."

Mobility with zero emissions

The Zero Emissions Race is the brainchild of Louis Palmer, the first person to circle the globe in a solar-powered vehicle. Palmer's aim with the Zero Emissions Race, which is being held under the auspices of the United Nations Environmental Program (UNEP), is to present emissions-free mobility solutions. The Zerotracer, sponsored by Oerlikon Solar under the auspices of Cleantech Switzerland, is one of these solutions. The Zero Emissions Race began on August 16, 2010 at the United Nations



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office in Geneva and continues for 80 days, heading eastward through 16 countries and passing through more than 150 cities, including Berlin, Munich, Moscow, Shanghai, Vancouver, Los Angeles, Cancun (World Climate Conference), Lisbon and Madrid. It will conclude on January 22, 2011 in Geneva.

Before setting out to cross the Pacific Ocean, the Zerotracer arrived in Shanghai according to the original schedule, leading the race with 165 points out of 190, ahead of Germany and Australia. So far, the team has won several individual competitions for reliability, acceleration and top speeds. In North America, the teams will continue to compete and be evaluated for vehicle reliability, energy efficiency, utility to everyday life, and design and safety. Meanwhile, the South Korean team has dropped out of the race due to technical difficulties.

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Reducing Costs in PV Manufacturing

Why less is more: how thin-film manufacturing is finding momentum

Chris O'Brien, Oerlikon Solar, Trübbach, Switzerland

DECK: A new generation of thin-film silicon technology is regaining cost and performance leadership with key innovations helping to drive down cost and increase energy output and reliability to make solar power competitive.

Cost reduction is the key objective of the photovoltaics (PV) industry as it strives to position solar power as a low-cost choice for new energy capacity. Three years ago, silicon wafer prices were high and PV modules were in short supply. With crystalline silicon cells making up ~80% [1] of the PV energy capacity produced annually, fluctuations in supply and cost of polysilicon [2] in recent years created a window of opportunity for thin film technology innovation, driven by manufacturing equipment suppliers seeking new high-growth business opportunities and by module manufacturers looking for ways to diversify and/or enter a fast-growing world PV market. Within a short period, many existing and new PV manufacturers began choosing thin-film silicon technology to reduce their strategic dependence on polysilicon and to capitalize on new innovations in thin film technologies promising an advantageous manufacturing cost.

Then the world PV market changed in 2009. Today, silicon wafers and PV modules are in more ample supply, and negotiating power has shifted back to the buyer, though the near term outlook for c-Si components is somewhat uncertain because of accelerating demand. With cost leadership now a matter of survival in a tight PV market, the competitiveness of thin-film technologies has been challenged. However a new generation of thin-film silicon technology is poised to regain cost leadership within the industry. Key innovations are helping to drive down cost and increase efficiency and reliability to reinforce thin film's competitive advantages in end user markets.

The fundamental advantages of thin-film silicon have not changed. Thin-film silicon PV modules require far less silicon than traditional methods (less than 1/100th of a wafer thickness) and use widely available, comparatively inexpensive materials. Thin-film silicon technology is inherently suitable for achieving very low manufacturing cost because the entire manufacturing process from bare glass to a complete PV module requires significantly fewer manufacturing steps than conventional crystalline technologies. Another key positive factor is that thin-film silicon technology uses only environmentally friendly, non-toxic substances. Finally, thin-film silicon panels have an inherent advantage in real energy performance, due primarily to the fact that thin-film silicon has a temperature coefficient "penalty" that is almost 50% lower than most

conventional crystalline. In hot climates, this advantage results in 5% to 10% higher output per installed watt compared to crystalline silicon.

We recently announced that our Thin Fab manufacturing line design has improved productivity, reducing the expected cost of production to € 0.50/Wp and at the same time, a 100% increase in the output capacity and a 50% reduction in the capex per Watt. Together with improved stabilized lab cell efficiency of 11.9% for our Micromorph technology and a 10% stabilized module efficiency, these achievements are the result of innovations in cell and module design, equipment and facilities, silicon and TCO depositions, laser tools, and materials. Each of these is discussed below.

Thin-film cell/module design innovation

The efficiency of Micromorph cells and modules is the result of a combination of interrelated design innovations that significantly lower manufacturing costs. Improved transparent conductive oxide glass-coating (TCO) increases the transmissivity of the front glass and also enhances light scattering, increasing light capture (**Fig. 1**). Thinner amorphous and microcrystalline silicon “absorber layers” increase stabilized efficiency while reducing material costs and increasing manufacturing throughput. Finally, a new highly reflective white lamination foil enhances light capture and efficiency by reflecting photons back into the absorber layers of the cell. Figure 2 illustrates the dramatic improvement in reflectance that is achieved by using a white lamination foil instead of a layer of white paint. The introduction of a white lamination foil also helped to accelerate manufacturing productivity, as previously two manufacturing steps (applying white paint, then adding a transparent lamination foil) were replaced by one simpler manufacturing step (applying a white lamination foil). The combined effect of all of these improvements is a dramatically lowered production cost, now estimated to be €0.50/W with the new equipment. Also, the capital expenditure for Watt-peak power (W_p) is significantly reduced, largely as a result of increased equipment productivity. Finally, these changes have improved module performance with the new design yielding an expected production average module efficiency of 10% (stabilized). This new efficiency standard for thin film silicon will result in additional cost savings for installed PV systems.

Equipment and facility innovation

In addition to cell and module improvements, new advances in manufacturing equipment and manufacturing processes also play a critical role in reducing the cost of thin film silicon technology. Over the past year there has been significant progress in accelerating throughput and increasing expected reliability and yield for several key manufacturing tools used in the production of Micromorph thin film silicon panels.

Silicon deposition. A new design for silicon-deposition PECVD tool, the KAI MT, was announced earlier in 2010. This tool builds on a well-proven KAI design, including a high-frequency 40MHz Plasmabox reactor design that enables comparatively faster and uniform silicon deposition. The new KAI MT design incorporates two significant changes that result in increased capacity and reduced footprint. First, the new design incorporates three deposition chambers per KAI tool, with each deposition chamber capable of handling 10 modules at a time. The new configuration can be seen in Figure 3a, where “PM” refers to deposition chambers. Previously the KAI had just two deposition chambers per tool. This new design provides a 50%

increased glass coating area and throughput, with no significant increase in equipment cost. Productivity is further enhanced by a modification in the silicon deposition itself, whereby both the a-Si top cell and the microcrystalline bottom cell are deposited in the same KAI chamber, eliminating the need to expose the glass to atmosphere in between deposition processes and improving overall deposition speed and quality. Finally, the configuration of the deposition tools has been made significantly more compact by shifting the location of auxiliary equipment (e.g. vacuum pumps) to a mezzanine above the KAI MT, resulting in a 50% reduction in footprint (see Figure 3b).

TCO deposition. A second example of significant equipment performance and production cost improvements is seen with the equipment used for deposition of “transparent conducting oxide” (TCO). This deposition is done in a low-pressure chemical vapor deposition (LPCVD) process and toolset. The integration of this TCO deposition tool into the thin film silicon manufacturing process allows for two key advantages over the use of pre-coated glass. First, on-site TCO deposition allows for the use of zinc oxide (ZnO) for the TCO layer, a material that yields a significantly higher performance than commercially-coated glass (which uses tin-oxide). Second, including the TCO deposition tool in the thin film silicon manufacturing line allows for optimization of the interface between the TCO and silicon absorber layers, resulting in enhanced light scattering, which results in increased light capture and higher module efficiency. . Furthermore, the integration of TCO deposition into the thin film silicon manufacturing line allows manufacturers to use plain uncoated glass as a feedstock, resulting in a cost savings of €10 per panel or more compared with the cost of using pre-coated glass.

The most current version of Oerlikon Solar’s TCO deposition tool (an integral component of the company’s ThinFab manufacturing line design), incorporates several significant improvements. For example, optimized shields allow significantly stretched cleaning intervals. the deposition rate has been improved substantially’ and the back transport of the glass has been changed for easier maintenance. As a result, the tool achieves higher uptime and throughput in the field.

Laser tool. The third example of “core” manufacturing equipment used in the production of thin film silicon PV modules is the laser tool, used to sculpt the thin film silicon and TCO layer stacks to form interconnected PV cells. Two key laser performance parameters that help to drive down production cost are the laser accuracy and the laser tool’s processing speed / throughput. Improved laser accuracy results in a reduced “dead zone” between cells resulting from laser scribes. Figures 4a and 4b show the dramatic progress that has been made in this area by Oerlikon Solar to reduce the losses resulting from laser scribing processes in its most recent ThinFab design. The laser tools included in this manufacturing line are now capable of producing Micromorph modules with a dead zone of approximately 200µm, roughly half of the dead zone thickness that was typical for production just two years ago (and that is still typical for many thin film module manufacturers today). The result is a reduction in the area loss within the module and higher module power. Furthermore, Oerlikon Solar’s newest laser tool (LSS) has doubled the number of laser heads, resulting in a 100% increase in throughput compared with previous generation tools, with increased reliability and uptime.

In sum, the changes outlined above to the “core” manufacturing equipment tools have resulted in substantially increased performance and productivity with 1) a more than 50% throughput

increase, 2) a more than 50% module cost reduction, 3) a 100% increase in output capacity, and 4) overall fab line yields of ~97%.

Materials innovation

In thin-film silicon manufacturing, materials (e.g., glass, lamination foil, junction box, etc.) represent over 50% of the total cost of a thin-film silicon PV module. Reduction in the amount and price of key materials is a major factor in driving down the total cost of module production. Technology providers can greatly reduce the expected cost of module manufacturing by optimizing the design of the module itself, while aggressively working with suppliers of key materials to qualify several competing vendors of key materials for the modules. We have achieved a 50% reduction of material cost over the last three years, thanks in part to qualification of new suppliers and optimizing the minimum requirement specifications. In addition to the white lamination foil example described above, other significant material cost reductions have been achieved in the junction box, contacts, encapsulants, and the front glass.

Thin-film manufacturing equipment leaders are demonstrating tremendous potential to accelerate the pace of PV performance improvements and cost reductions, helping to position thin film silicon PV manufacturers to be competitive with other PV industry cost leaders, helping to make solar power economically viable.

Acknowledgment

Micromorph and Plasmabox are trademarks of Oerlikon Solar.

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Biography

Chris O'Brien received his A.B. and B.E degrees from Dartmouth College, and his M.B.A. from Stanford University and is Head of Market Development, Oerlikon Solar, Trübbach, Switzerland. Chris is based in Washington, DC - 700 12th Street NW, Suite 700, Washington, DC 20005; ph.: 205-558-5177; email chris.obrien@oerlikon.com.

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**PANAMA CANAL AUTHORITY SIGNS FIRST-EVER
PARTNERSHIP AGREEMENT WITH THE
MISSISSIPPI STATE PORT AUTHORITY AT GULFPORT**

***STRATEGIC ALLIANCE AIMS TO INCREASE ECONOMIC GROWTH,
SPUR INTERNATIONAL TRADE AND PROMOTE THE
“ALL-WATER ROUTE”***

PANAMA CITY, Panama, August 2, 2010 – Panama Canal Authority (ACP) Administrator/CEO Alberto Alemán Zubieta and Mississippi State Port Authority at Gulfport (MSPA) Executive Director/CEO Donald R. Allee launched a strategic partnership today in Panama by signing a Memorandum of Understanding (MOU) to increase economic growth, spur international trade and promote the “All-Water Route” (the route from Asia to the U.S. East and Gulf Coasts via the Panama Canal).



During an official ceremony, both parties, joined by Mississippi Governor Haley Barbour, affirmed their commitment to mutual growth and cooperation. Renewable after five years, the first-ever ACP-MSPA agreement will allow for joint marketing ventures, information sharing and technological exchange.

“Today’s MOU signing represents a great opportunity for Panama and Mississippi to build upon our existing

-more-

offerings and trade relationship through a mutually beneficial alliance,” said Mr. Alemán Zubieta. “One of the primary tenets of the ACP is to continually look for creative approaches to boost trade flows and provide safe, reliable and efficient service to the international maritime community. This agreement is one way that we can help achieve this goal.”

Both the ACP and the Port are dedicated to further increasing capacity and fostering business development. In 2009, Panama was Mississippi’s third largest trading partner, in terms of exports, after Canada and Mexico.

“For four decades, the Mississippi State Port Authority has focused on growth prospects in the Western Hemisphere, but the expanded Panama Canal will afford the Port of Gulfport new opportunities to be more competitive in shipping between North America and both Asia and the West Coast of South America,” said Mr. Allee. “This agreement between the MSPA and the ACP will provide a framework for our two entities to work together to pursue new business opportunities that will result from an expanded Panama Canal.”

The Panama Canal is currently undergoing its historic \$5.25 billion expansion project which will double the waterway’s capacity and build a new lane of traffic through the construction of a new set of locks. Scheduled for completion in 2014, the project will allow more ships and the passage of longer and wider vessels through the Canal.

Receiving \$570 million in federal Community Development Block grants for restoration projects, the MSPA continues to refurbish the Port from Hurricane Katrina damage. Development plans include elevating the Port’s West Pier to 25 feet above sea level, returning to pre-Katrina storage capacities and preparing for increased operations once the Panama Canal expansion project is completed.

“Maritime commerce is vital to Mississippi’s economy, and the expansion of the Panama Canal provides the state with considerable opportunities for increased trade and worldwide shipping,” said Governor Barbour. “Through the partnership with the Panama Canal Authority, the Port of Gulfport will be able to offer even more businesses quick, affordable access to nearly three-quarters of American consumers. Our nation’s ports are overcapacity, and the current restoration of the Port of Gulfport will accommodate increased container traffic that will be entering the U.S. as a result of the Panama Canal expansion.”

About the Mississippi State Port Authority at Gulfport (MSPA)

The MSPA is an Enterprise Agency of the State of Mississippi and is responsible for the daily operations of the Port of Gulfport. MSPA’s mission is to be a profitable, self-sufficient Port providing world class maritime terminal service to present and future customers and to facilitate the economic growth of Mississippi through the promotion of international trade.

About the Panama Canal Authority (ACP)

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PANAMA CANAL RECEIVES BIDS FOR PACIFIC ACCESS CHANNEL ENTRANCE EXPANSION PROJECT

PROJECT REPRESENTS LAST MAJOR EXPANSION CONTRACT TO BE AWARDED

PANAMA CITY, Panama, August 6, 2010 – The Panama Canal Authority (ACP) received three bids today from international firms vying to dredge and excavate the Pacific Access Channel (PAC) entrance. This project represents the last major Expansion Program contract to be awarded and once completed, will allow larger ships to successfully enter the new access channel and reach the new Pacific Locks. Of note, the access channel will link the new Pacific locks with the Gaillard Cut (the narrowest stretch of the Panama Canal).

The ACP will award the contract to the firm with the lowest-priced bid that meets all of the terms and conditions stated by the tender in the request for proposals. The contractor then has a 90-day procurement and mobilization period before receiving the notice to proceed.

Below are the companies that submitted bids and the corresponding bid prices.

COMPANY	BID PRICE
Jan De Nul	\$54,550,647.00
International Underground Corporation	\$55,329,492.00
BKI-MECO	\$71,344,784.00

(Note: All prices in U.S. dollars.)

“Today’s bid opening is an important step for this project and we look forward to awarding the contract,” said ACP Executive Vice President of Engineering and Program Management Jorge L. Quijano. “In addition, we are happy to have reached this phase, where we will award the last major contract under the Canal’s Expansion Program. Each day, we continually gain momentum and are well on our way to meeting the deadline and staying on track for expansion’s completion in 2014.”

The scope of work for the contract will include an estimated 4 million cubic meters of dredging and excavation of the PAC entrance.

Moreover, the ACP will ensure all of the work meets specific environmental requirements.

Expansion will build a new lane of traffic along the Panama Canal through the construction of a new set of locks, which will double capacity and allow more traffic and longer, wider ships.

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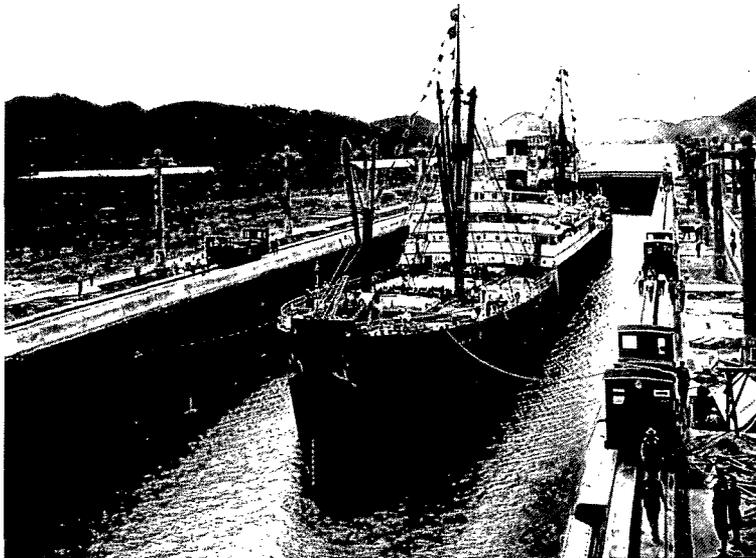
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PANAMA CANAL CELEBRATES 96 YEARS OF SERVICE TO GLOBAL TRADE

PANAMA CITY, Panama, August 13, 2010 – This Sunday, August 15, the Panama Canal will celebrate 96 years of safe, reliable and efficient service to global trade.



The SS Ancon, pictured left, officially inaugurated the waterway on its first transit August 15, 1914.

Today, the Canal continues as a viable global transportation and logistics leader, connecting more than 144 different trade routes and uniting the world.

As the historic \$5.25 billion Expansion Program continues as planned, the Panama Canal Authority looks optimistically forward to the future and remains committed to providing top-notch service for years to come.

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PANAMA CANAL AUTHORITY RELEASES FISCAL YEAR 2010 THIRD QUARTER METRICS

CANAL WATERS TIME FOR BOOKED TRANSITS DOWN

GENERAL CARGO AND VEHICLE CARRIER TRANSITS UP

PANAMA CITY, Panama, August 17, 2010 – The Panama Canal Authority (ACP) released third quarter (Q3) operational metrics today for fiscal year 2010. In Q3, Canal Waters Time (CWT), the average time it takes a vessel to transit the Canal (including waiting time for passage) for booked transits decreased. While total transits and net tonnage declined marginally, there was growth in some key segments. The metrics are based on operations from April through June 2010, the third quarter of the ACP's 2010 fiscal year, and are compared with Q3 of fiscal year 2009.

Overall CWT increased 5.8 percent – to 21.12 hours from 19.96 hours. CWT for booked vessels, those ships holding reservations, experienced a decline in time – to 13.10 hours from 14.53 hours, or a 9.9 percent reduction.

Total Canal transits slightly declined 2.8 percent – to 3,476 transits from 3,576. Transits of supers, larger ships that require greater time and navigation skills to transit the Canal, decreased 3.1 percent – to 1,758 transits from 1,815.

With regard to key segments, general cargo and vehicle carrier transits increased, while transits of dry bulk, containers, refrigerated cargo (reefers), tankers and passenger vessels decreased.

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“In Q3 of 2010, we saw minor fluctuations in overall transits and tonnage when compared to Q3 of 2009, an indicator that we are experiencing some signs of stability. We also saw growth in a few key segments, namely general cargo and vehicle carriers,” said ACP Executive Vice President of Operations Manuel Benítez. “We expect to see these same trends into the last quarter of this fiscal year and will continue to monitor global markets and their impact on the waterway. The ACP remains wholly committed to providing the most safe, reliable and efficient service for our customers.”

Panama Canal/Universal Measurement System (PC/UMS) tonnage dropped 3.5 percent – to 71.08 million PC/UMS tons from 73.68 million PC/UMS tons.

The official accident rate increased to 2.59 accidents per 1,000 transits from 1.96. An official accident is one in which a formal investigation is requested and conducted.

Utilization of the booking system for the Canal decreased 18.8 percent – to 43.21 percent utilization from 53.19 percent.

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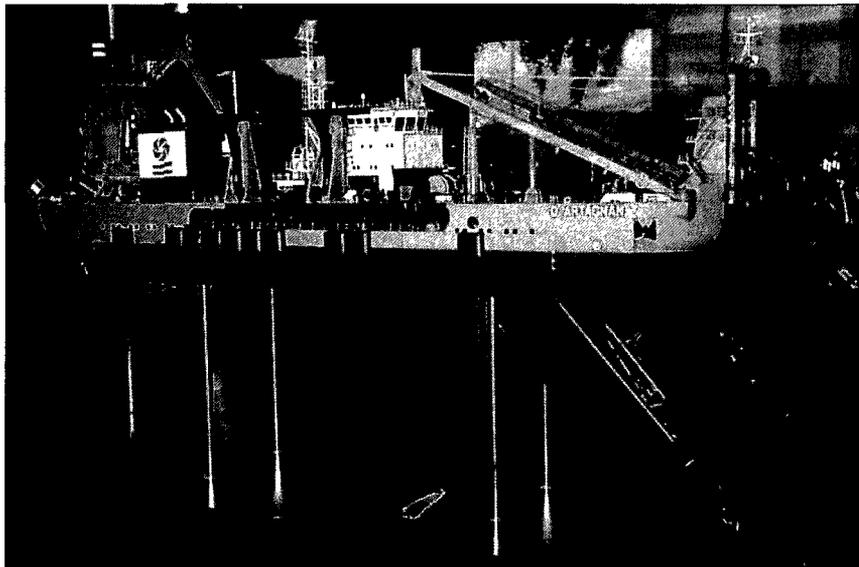
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IMAGE OF THE MONTH: PANAMA CANAL AUTHORITY UNVEILS MODEL OF THE D'ARTAGNAN DREDGER

D'ARTAGNAN WILL BE USED IN CANAL'S HISTORIC EXPANSION



PANAMA CITY, Panama, August 20, 2010 – Panama Canal Authority (ACP) Administrator/CEO Alberto Alemán Zubieta, joined by DEME Group CEO Alain Bernard, recently unveiled a model of the D'Artagnan dredger during a ceremony at the Panama Canal's Miraflores Visitors' Center.

The D'Artagnan is the most powerful self-propelled heavy duty cutter suction dredger in the world, with its special design for cutting rocks and sand dredging. Owned by Belgian company Dredging

International (part of the DEME group), the D'Artagnan will be used in the expansion of the Panama Canal.

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PANAMA CANAL AUTHORITY RECOGNIZED AS LEADER FOR SECOND YEAR IN A ROW

PANAMA CANAL AUTHORITY PLACES FIRST AMONG MORE THAN 300 COMPANIES IN SUMMA MAGAZINE AND HAY GROUP STUDY

PANAMA CITY, Panama, August 23, 2010 – The Panama Canal Authority (ACP) has been recognized, for the second year in a row, as the leading organization among more than 300 companies in Central America and the Dominican Republic according to an annual study conducted by *Summa* magazine and the management consultancy firm Hay Group.

The award presented this year to Panama Canal Administrator/CEO Alberto Alemán Zubieta, evaluates companies on management practices, financial performance, operations, products and services, human resources, image and reputation, social responsibility and customer service. This year, the study evaluated companies from Costa Rica, the Dominican Republic, Guatemala, El Salvador, Honduras, Nicaragua and Panama.

“I am very honored to receive this recognition from *Summa* Magazine and Hay Group,” said Mr. Alemán Zubieta. “Everyone at the ACP works hard to ensure that the Panama Canal provides safe, reliable and efficient service and I accept this award on behalf of the entire organization.”

Results of the study were evaluated based on a survey administered to one thousand executives and owners of more than 300 local, regional and multinational companies headquartered in Central America and the Dominican Republic.

About the Panama Canal Authority

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PANAMA CANAL AUTHORITY SIGNS PARTNERSHIP AGREEMENT WITH THE TENNESSEE-TOMBIGBEE WATERWAY

ALLIANCE AIMS TO FOSTER ECONOMIC GROWTH, SPUR INTERNATIONAL TRADE AND PROMOTE THE "ALL-WATER ROUTE"

Point Clear, Alabama, August 26, 2010 – Panama Canal Authority (ACP) Administrator/CEO Alberto Alemán Zubieta and Tennessee-Tombigbee Waterway (TTW) Administrator Michael D. Tagert signed a Memorandum of Understanding (MOU) yesterday to foster economic growth, spur international trade and promote the "All-Water Route" (the route from Asia to the U.S. East and Gulf Coasts via the Panama Canal).

During an official ceremony in Point Clear, Alabama, both parties affirmed their commitment to mutual growth and cooperation. Renewable after two years, the ACP-TTW agreement will allow for joint marketing ventures, information sharing and technological interchange.

"Today's MOU signing is significant for both of our organizations as we look ahead to a rapidly changing business landscape," said Mr. Alemán Zubieta. "Our partnership with the Tennessee-Tombigbee Waterway will be mutually beneficial and we look forward to our close collaboration."

Based in Columbus, Mississippi, the TTW is a four-member interstate compact consisting of the States of Alabama, Kentucky, Mississippi, and Tennessee. It serves 17 states, 14 river systems, and more than half the nation's population. Opened to commercial traffic in January 1985, the TTW ships as much as 1.2 billion ton-miles of commerce each year with an annual savings of nearly \$100 million in transportation costs.

"It is increasingly important that we recognize the 'All-Water Route' to include the navigable inland systems such as the Tennessee-Tombigbee Waterway," said Mr. Tagert. "We are pleased that the Canal Authority, such a major component of the global supply chain system, recognizes the value and potential of the inland waterway system."

The ACP-TTW agreement builds upon previously signed pacts between the ACP and the Alabama State Port Authority, as well as the Mississippi State Port Authority at Gulfport. Now, two new states will be engaged in the Panamanian economic partnership.

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About the Tennessee-Tombigbee Waterway (TTW)

The Tennessee-Tombigbee Waterway is an interstate compact ratified by Congress to promote the development of the Waterway and its economic and trade potential. The compact consists of the States of Alabama, Kentucky, Mississippi and Tennessee. For more information, please refer to the TTW's website: <http://www.tenntom.org/>. You can also follow the TTW on Twitter: <http://twitter.com/TennTomWaterway>.

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PANAMA CANAL AUTHORITY AND ANTWERP PORT AUTHORITY SIGN IMPORTANT PARTNERSHIP AGREEMENT

FIRST OF ITS KIND AGREEMENT WITH A EUROPEAN PORT

***AIMS TO FOSTER COMMERCIAL ACTIVITY AND ENABLE EXCHANGE OF BEST
PRACTICES FOR LARGE VESSEL HANDLING***

ANTWERP, Belgium, September 7, 2010 – Today, Panama Canal Authority (ACP) Administrator/CEO Alberto Alemán Zubieta and Antwerp Port Authority CEO Eddy Bruyninckx signed an important Memorandum of Understanding (MOU) to jointly help foster commercial activity between the two authorities.

The first of its kind between the ACP and a European port, the MOU will increase cooperation, such as joint marketing and coordination on modernization and expansion projects, and help boost trade between the Port of Antwerp and the West Coast of South America via the Panama Canal.

Additionally, the Port of Antwerp is equipped with a post-Panamax locks system that operates with rolling gates (similar to the ones that will be built with the expanded Panama Canal) and uses tugboats to position the vessels instead of locomotives.

“This MOU differs from previously signed port agreements, because it allows us to exchange information with the Port of Antwerp regarding ship handling techniques for larger vessels that are unique to both the Port and the expanded Panama Canal,” said Mr. Alemán Zubieta. “We share a common interest in researching the proper use of tugboats, ensuring safe and efficient lockage operations without the use of locomotives, as well as carrying out cross-training activities for pilots and tugboat captains on large vessels and extensive ship simulation exercises.”

The MOU between the ACP and the Antwerp Port Authority may also include exchange of market studies and technological interchange of advanced capabilities and programs.

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"The Port of Antwerp, the second port in Europe, has regular connections with more than 500 ports around the world, 300 of them on a weekly basis. Antwerp has strong maritime links with the West Coast of South America," said Mr. Bruyninckx. "More than 3 million tons of cargo and eight weekly liner services pass through the Canal. The widening of the waterway is of great importance, and a substantial growth in trade with the Americas is expected. This MOU intends to support this growth by mutual exchange of knowhow and expertise."

Today's partnership launch reinforces the mutual commitment to excellence in service and to continued measureable benefits for both Panama and Belgium.

About the Port of Antwerp

The Antwerp Port Authority is an independent, municipally owned company with its own powers of decision-making and personnel policy, able to enter collaboration with other companies and government departments. For more information visit: www.portofantwerp.com.

About the Panama Canal Authority (ACP)

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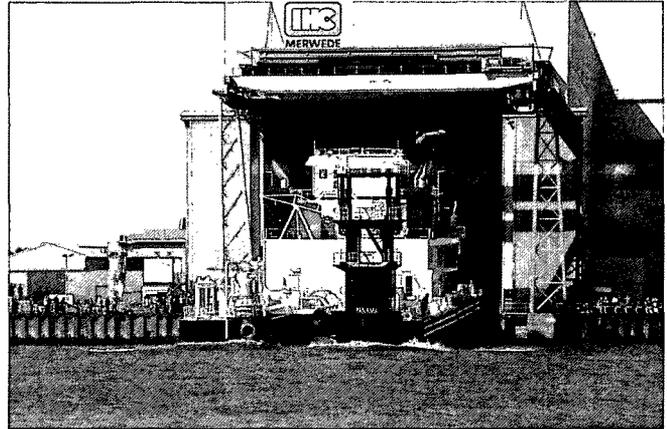
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PANAMA CANAL AUTHORITY CEO ALBERTO ALEMÁN ZUBIETA AND HIS WIFE LAUNCH NEW CANAL DREDGE IN THE NETHERLANDS



SLIEDRECHT, Netherlands, September 8, 2010 – On Monday, September 6, Panama Canal Authority (ACP) Administrator/CEO Alberto Alemán Zubieta, and his wife Ana Matilde Alemán launched the QUIBIÁN I, a new cutter suction dredge custom-built by IHC Beaver Dredgers for the Panama Canal's expansion.

The QUIBIÁN I, named after a 15th century indigenous Panamanian leader whose name signifies resolution and unity, is expected to arrive in Panama City by the second quarter of 2011.

The ceremony took place at the Sliedrecht shipyard in the Netherlands, where the QUIBIÁN I was built. The dredge will be used in the Panama Canal's expansion project until its completion in 2014. Subsequent usage will include maintenance and other modernization projects for the waterway.

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About IHC Merwede

IHC Merwede is focused on the continuous development of design and construction activities for the specialist maritime sector. It is the global market leader for efficient dredging and mining vessels and equipment – with vast experience accumulated over decades – and a reliable supplier of custom-built ships and supplies for offshore construction.

IHC Merwede has more than 3,000 employees based at various locations in The Netherlands, China, Croatia, France, India, the Middle East, Nigeria, Russia, Serbia, Singapore, Slovakia, South Africa, the United Kingdom and the United States.

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SOUTH CAROLINA OFFICIALS RECEIVE WARM WELCOME AT THE PANAMA CANAL

PANAMA CITY, Panama, September 27, 2010 – Panama Canal Authority (ACP) Administrator/CEO Alberto Alemán Zubieta welcomed officials from South Carolina last Thursday, including state legislative and port representatives. The delegation, which visited the Panama Canal and the Pacific side expansion site, arrived in Panama September 22.



The initial meeting, as shown at right, included (from left to right) South Carolina State Ports Authority (SCSPA) Board of Directors Chairman Bill Stern; South Carolina State Senator Larry Grooms; Rockefeller Group Development Corporation Executive Vice President, Development, Leslie E. Smith, Jr.; and Mr. Alemán Zubieta. Afterward, the delegation members took a VIP tour of the Miraflores Locks and a local port.

The ACP currently has an active Memorandum of Understanding (MOU) with the SCSPA, which will be up for renewal next year.

About the Panama Canal Authority (ACP)

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PANAMA CANAL AUTHORITY AND THE ALGECIRAS BAY PORT AUTHORITY IN SPAIN LAUNCH STRATEGIC PARTNERSHIP

ALLIANCE WILL PROMOTE INTERNATIONAL COMMERCE AND LOGISTIC ACTIVITIES



Panama City, Panama, October 5, 2010 – Continuing to strengthen its alliances in Europe and the reliable and cost-effective route through the Panama Canal, the Panama Canal Authority (ACP) and the Algeciras Bay Port Authority (APBA) signed a memorandum of understanding (MOU) today to establish a strategic partnership to promote international commerce and logistic activities.

The MOU was signed by ACP Administrator/CEO Alberto Alemán Zubieta and APBA General Director José Luis Hormaechea Escós.

The MOU is renewable after two years and will allow for technological and data exchange between the two parties, as well as opportunities for joint marketing activities and modernization efforts. For example, the two entities will collaborate on joint training programs, promotion of the route from Europe to the West Coast of South America via the Panama Canal and the exchange of data regarding types of commodities, cargo tonnage, and liner services.

“This new partnership will continue to strengthen our alliances in Europe and deepen Panama-Spain relations. Both our nations are committed to providing our business communities with the tools they need to achieve economic growth and sustainable development,” said Mr. Alemán Zubieta.

“We are both leading institutions in two logistics hubs of the world. Without a doubt, the collaboration between our entities, as underscored in this agreement, will increase the value of our relationship and will reinforce the commercial relationship between our two business communities,” said Mr. Hormaechea.

The Port of Algeciras is located on the Spanish border of the Bay of Gibraltar. Algeciras is Spain's number one port, with annual transits of more than 70 million tons and 3 million TEUs.

Algeciras also has a maritime bridge with Morocco, with hourly departures headed to the Port of Tangier-Mediterranean. This route is used by 200,000 trucks a year carrying goods for import and export into both ports.

Currently, the ACP is undergoing a historic expansion of the Canal. The waterway's expansion project will build a new lane of traffic through the construction of a new set of locks, which will double Canal capacity and allow the passage of longer and wider ships. Overall, expansion is estimated at \$5.25 billion, with completion anticipated in 2014.

About the Panama Canal Authority (ACP)

The ACP is the autonomous agency of the Government of Panama in charge of managing, operating and maintaining the Panama Canal. The operation of the ACP is based on its organic law and the regulations approved by its Board of Directors. For more information, please refer to the ACP's Web site: www.pancanal.com. You can also follow the ACP on Twitter: <http://twitter.com/thepanamacanal>.

About the Port Authority of Algeciras Bay (APBA)

The Port Authority of Algeciras Bay (APBA) is a public institution, which is part of the Ministry of Development of the Spanish Government. The APBA administers the ports of Algeciras and Tarifa. For more information, visit www.apba.es.

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This material is distributed by DJE, Inc. on behalf of the Panama Canal Authority. Additional information is available at the Department of Justice, Washington, D.C.

FOR IMMEDIATE RELEASE

Contacts: Teresa Arosemena
(Panama) 507.272.1873
Roqueña Domingo
(U.S.) 202.326.1720

ONE MILLION AND COUNTING: PANAMA CANAL AUTHORITY COMMEMORATES HISTORY-MAKING TRANSIT THROUGH CANAL

PANAMA CITY, Panama, October 14, 2010 – Panama Canal Authority (ACP) Operations Executive Vice President Manuel Benítez awarded the vessel *Fortune Plum* with a plaque yesterday, commemorating the ship as the one-millionth transit through the Panama Canal since its inauguration in 1914.

The ceremony, held at the Miraflores Locks, included Canal staff that worked September 4, the day of the historic transit, and also recognized the ship's operator STX Pan Ocean.

"We are extremely honored to commemorate the one-millionth transit through the Panama Canal," said Mr. Benítez. "For more than 96 years, this vital waterway has served world trade, and we will continue this tradition of safe, reliable and efficient service. Today, we also honor the hard work of every ACP employee, whose dedication has helped make this one million mark a reality. We are proud to be a part of this moment and look forward to many more milestones to come."

As the Panama Canal celebrates one million transits, the ACP continues to forge ahead with the historic expansion of the waterway, which continues to progress as planned.

Expansion will build a new lane of traffic along the Panama Canal through the construction of a new set of locks, which will double capacity and allow more traffic and longer, wider ships.



About the Panama Canal Authority (ACP)

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approved by its Board of Directors. For more information, please refer to the ACP's Web site: www.pancanal.com. You can also follow us on Twitter: <http://twitter.com/thepanamacanal>.

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FOR IMMEDIATE RELEASE

Contacts: Teresa Arosemena
(Panama) 507.272.1873
Roqueña Domingo
(U.S.) 202.326.1720

**ANOTHER EXPANSION MILESTONE REACHED:
CANAL OFFICIALS INSPECT PHYSICAL MODEL OF NEW LOCKS**



Panama City, October 20, 2010 - Steadily moving forward with expansion, the Panama Canal Authority (ACP) reached another milestone. Monday, the Canal's Advisory Board and Board of Directors inspected the physical model of the new set of locks in Lyon, France. Built by Compagnie National du Rhône's (CNR) Hydraulic Laboratory, the functional model used a ship that is 12.2 meters long to perform the lock filling and emptying tests. The new locks will include side basins that reuse 60 percent of the water in every lockage of a vessel.

"We have reached a significant phase in the Canal's Expansion Program. We are pleased to see that Grupo Unidos por el Canal and their subcontractor, CNR, are now closer to finalizing the configuration and dimensions of the locks' hydraulic system so that the construction stage can begin soon," said ACP Administrator/CEO Alberto Alemán Zubieta.



Grupo Unidos por el Canal (GUPC) is the international consortium responsible for the design and construction of the new locks. They selected CNR to build the 1:30 scale physical model to perform water flow tests through its complex arrangement of culverts and valves in order to ensure that the locks will meet the minimum performance requirements set forth in the contract.

-more-



The inspection by Canal officials enabled them to visualize how the locks' hydraulics work in terms of filling and emptying the locks' chambers with water when raising or lowering a vessel.

To date, overall expansion work is 15 percent complete - with work underway on the dredging, dry excavation and digging for the locks.

Lyon is one of the locations where contractors are performing design work for the new Canal locks. Other cities include Chicago, and Bellevue, Washington, United States; Papendrecht, Holland; Buenos Aires, Argentina; Milan, Italy, and Panama City, Panama.

About the Panama Canal Authority (ACP)

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Press Release

Press Office
Panama Canal Administration Building, Balboa, Ancón

T. (507) 272-7602/ 7677
E. info@pancanal.com
www.pancanal.com

FOR IMMEDIATE RELEASE

Contacts: Teresa Arosemena
(Panama) 507.272.1873
Chris Hayes
(U.S.) 202.326.1768

PANAMA CANAL AUTHORITY SIGNS PARTNERSHIP AGREEMENT WITH THE PORT OF GALVESTON

***ALLIANCE AIMS TO FOSTER INTERNATIONAL TRADE AND GENERATE NEW
BUSINESS BY PROMOTING THE "ALL-WATER ROUTE"***



Panama City, Panama, October 27, 2010 – Panama Canal Authority (ACP) Administrator/CEO Alberto Alemán Zubieta and Port of Galveston Director Steven M. Cernak signed a Memorandum of Understanding (MOU) during an official ceremony in Panama City, Panama today. Held at the ACP Administration Building and attended by senior officials, the event marked the beginning of a new partnership between the two entities. The MOU aims to facilitate international trade and generate new business by promoting the “All-Water Route,” the route from Asia to the U.S. East and Gulf Coasts via the Panama Canal.

“Today’s MOU signing further emphasizes our commitment to provide quality service and meet the demands of the global trade and cruise industries,” said Mr. Alemán Zubieta. “We look forward to building upon our existing relationship with the Port of Galveston, which is a strategic geographic partner located only nine miles from the open Gulf of Mexico. We will work to maximize this agreement to continue providing innovative solutions for our customers and promoting growth for our respective regions.”

The MOU includes initiatives in joint marketing, data interchange, market studies, modernization and improvements, training and technological interchange. Collaborative activities could include joint advertising, cross-training, or information-sharing regarding select trade-related data and forecasting.

In an effort to sustain economic growth and generate new business and job opportunities, the ACP and the Port of Galveston, which is situated on the Gulf Intracoastal Waterway, will undertake a series of activities aimed at improving customer service and business practices.

“As the ‘Gateway to the Gulf,’ the Port of Galveston facilitates the movement of a varied mix of domestic and international cargo, generating an economic impact of more than \$1 billion annually to the State of Texas,” said Mr. Cernak. “We, too, look forward to this new partnership with the ACP and the opportunities it will bring for continued fiscal growth and viability for both Panama and Texas.”

This strategic alliance is valid for two years and is renewable upon mutual agreement.

The Panama Canal, which recently commemorated its one-millionth transit, is currently undergoing a historic \$5.25 billion expansion. The project will add a new lane of traffic with the construction of a new set of locks, doubling the capacity of the waterway and allowing for the transit of longer, wider ships.

-more-

Often called "The Cruise Capital of Texas," the Port of Galveston serves as the primary point of embarkation for cruises to the western Caribbean and welcomes nearly 800 thousand cruise passengers each year. Current average annual cargo volumes at the Port total approximately 508 million short tons.

About the Port of Galveston

The Port of Galveston is Texas' gateway for cruise sailings and international trade. The Galveston Island operations are a diversified mix of traditional and non-traditional cargo operations including roll-on/roll-off cargo, dry bulk, export grain, refrigerated fruit, general cargo and project cargo. For more information please visit www.portofgalveston.com.

About the Panama Canal Authority (ACP)

The ACP is the autonomous agency of the Government of Panama in charge of managing, operating and maintaining the Panama Canal. The operation of the ACP is based on its organic law and the regulations approved by its Board of Directors. For more information, please visit www.panacanal.com. You can also follow us on Twitter at [Twitter.com/thepanamacanal](https://twitter.com/thepanamacanal).

###

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Lianne Elliott
News Producer
CBCNews.ca
250 Front Street West
Toronto, Ontario
Canada MSV 3G5

November 30, 2010

Dear Ms. Elliott,

I am writing in response to the November 18 article titled, "Earthquake risk high in Panama, data suggests," published on *CBCNews.ca*. Your readers may want to know that the interpretation/analysis provided by geologist Tom Rockwell, and by which you based your reporting, is both flawed and highly editorialized.

I was quite disappointed that your publication neglected to contact the Panama Canal Authority (ACP) for comment on this story. Your readers deserve the facts based on proven data, not subjective conclusions.

Foremost, Tom Rockwell and his colleagues from Earth Consultants International have worked for the ACP as research consultants since 2005. The ACP tasked the team with conducting research to identify earthquake activities in the past 2,000 years in and around the Canal.

The ACP has known about the fault lines and the potential risks involved based on its own research and studies, prior to contracting Earth Consultants International. The ACP has taken every appropriate measure regarding the waterway's expansion and the design of the new locks to safeguard the Canal and its structures from any potential hazard related to these earthquakes. In addition, the ACP has been working with a group of eminent experts from different well-known institutions including Dr. Robert Wesson of the U.S. Geological Survey as part of its Seismic Advisory Board.

Furthermore, there is no validity behind the danger that exists to Panama City structures. There have been building/structural codes in place since 1976, which include seismic considerations for design and construction to protect against structural instability during earthquakes. When a six-magnitude earthquake hit the isthmus last year, Panama City was spared any major damage or reports of serious injuries.

Unfortunately, the journal article which was published in the *Bulletin of the Seismological Society of America*, by Mr. Rockwell and his colleagues, provides an erroneous, alarmist and editorialized analysis of the sound research that has been conducted regarding the risk of earthquakes around the Canal and Panama City.

We appreciate the opportunity to clarify these mischaracterizations and your attention to this matter.

Sincerely,

Teresa Arosemena
International Communications
Panama Canal Authority

Lori Cuthbert
Editor-In-Chief
Discovery News
1 Discovery Place
Silver Spring, MD 20910

November 30, 2010

Dear Ms. Cuthbert,

I am writing in response to the November 22 article titled, "Earthquakes Threaten Panama Canal and City," published on *Discovery News*. Your readers may want to know that the interpretation/analysis provided by geologist Tom Rockwell, and by which you based your reporting, is both flawed and highly editorialized.

I was quite disappointed that your publication neglected to contact the Panama Canal Authority (ACP) for comment on this story. Your readers deserve the facts based on proven data, not subjective conclusions.

Foremost, Tom Rockwell and his colleagues from Earth Consultants International have worked for the ACP as research consultants since 2005. The ACP tasked the team with conducting research to identify earthquake activities in the past 2,000 years in and around the Canal.

The ACP has known about the fault lines and the potential risks involved based on its own research and studies, prior to contracting Earth Consultants International. The ACP has taken every appropriate measure regarding the waterway's expansion and the design of the new locks to safeguard the Canal and its structures from any potential hazard related to these earthquakes. In addition, the ACP has been working with a group of eminent experts from different well-known institutions including Dr. Robert Wesson of the U.S. Geological Survey as part of its Seismic Advisory Board.

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Unfortunately, the journal article which was published in the *Bulletin of the Seismological Society of America*, by Mr. Rockwell and his colleagues, provides an erroneous, alarmist and editorialized analysis of the sound research that has been conducted regarding the risk of earthquakes around the Canal and Panama City.

We appreciate the opportunity to clarify these mischaracterizations and your attention to this matter.

Sincerely,

Teresa Arosemena
International Communications
Panama Canal Authority

Sara Cirujano
Europa Press
La Castellana 210
Madrid, España
28046

30 de noviembre 2010

Estimada Señora Cirujano,

Le escribo acerca del artículo que se publicó en *Europa Press* el 19 de noviembre, titulado “El Canal De Panamá, en riesgo de fuerte terremoto.” Sus lectores quizás están interesados de saber que el análisis escrito por el geólogo Tom Rockwell, el cual ustedes usaron para su reporte, es defectuoso y editorializado.

Estaba desilusionada que su organización no se comunicó con la Autoridad del Canal de Panamá (ACP) para comentario acerca de este artículo. Sus lectores deben saber lo hecho según los datos probados, no conclusiones subjetivas.

Desde el 2005, Tom Rockwell y sus colegas de Earth Consultants International han trabajado para la ACP como consultores de investigación. La ACP encargó este equipo con investigaciones para identificar actividades de terremotos durante los pasados 2,000 años en y alrededor del Canal.

La Autoridad del Canal de Panamá supo de las fallas y riesgos potenciales antes de nuestros propios estudios, que se realizaron antes de contratar a Earth Consultants International. La ACP ha tomado las medidas apropiadas sobre la ampliación del canal y el diseño de las esclusas para salvaguardar el Canal y las estructuras de potenciales peligros relacionados con estos terremotos. Adicionalmente, la ACP continúa a trabajar con un grupo de expertos de varias instituciones bien conocidas incluyendo Dr. Robert Wesson del United States Geological Survey como parte de nuestro Comité Consultivo Sísmico.

Además, el riesgo que existe a las estructuras de la ciudad de Panamá no tiene validez. Desde el 1976, existen códigos de construcción para estructuras y edificios que son diseñados para proteger contra inestabilidad estructural durante terremotos. Cuando un terremoto de magnitud seis ocurrió en el istmo el año pasado, la ciudad de Panamá no vio mayor daño o reportes de heridas serias.

Desafortunadamente, el artículo, escrito por Mr. Rockwell y sus colegas, que fue publicado en el *Bulletin of the Seismological Society of America* provee un análisis erróneo, editorializado y alarmista de las investigaciones que se han realizados acerca de los riesgos de terremotos alrededor del Canal y la ciudad de Panamá.

Apreciamos la oportunidad de clarificar estas caracterizaciones falsas y su atención a esta situación.

Sinceramente,

Teresa Arosemena
Comunicación Internacional
La Autoridad del Canal de Panamá

Mr. Nosh Nalavala
Executive Director and Bureau Chief
MediaGlobal
United Nations
Dag Hammarskjold Library,
L-221 K
New York, NY 10017

November 11, 2010

Dear Mr. Nalavala,

I am requesting your immediate attention in issuing corrections to a story posted this weekend about the expansion of the Panama Canal. This article, which includes **several errors outlined below**, is being picked up by additional media outlets, continuing the spread of misinformation.

Upon reading the article by Amanda Wheat titled "The Panama Canal expansion: economics trumps environment," I found several errors and mischaracterizations about the Canal. **I am requesting that MediaGlobal correct Ms. Wheat's article to reflect accurate information and an unbiased characterization of the project.**

- **In her fourth paragraph**, Ms. Wheat writes that "the main concern is the effect the project will have on Gatun Lake, which supplies drinking water for 50 percent of Panamanians. Without proper caution, Gatun Lake could be infiltrated with ocean salt."

I'd like to make it clear that we did take proper caution to ensure that salinisation would not be an issue before any work on expansion began, consulting with experts in the field and issuing studies on the water in Gatun Lake. In fact, Gatun Lake will conserve its fresh water tropical condition with stable ecosystems and the water will remain within the levels of quality and standards appropriate for human consumption.

- **The third paragraph states that** "then existing locks will be widened to allow larger ships to pass through."

This is incorrect; existing locks will not be widened. Please delete this sentence.

In responses that I provided to Ms. Wheat a few weeks ago, I clearly stated that a new lane of traffic would be constructed to expand the Canal.

- **The second to last paragraph** references a "tax" that customers of the Canal pay to Panama.

In fact, there is not a "tax," but a toll paid by all customers to transit the Canal. The toll is used to maintain the Canal, fund modernization projects, and provide resources and revenue to the government of Panama to help the Panamanian people and the country.

Please correct this sentence to state that a toll is paid by all customers of the Canal.

- **In her first paragraph**, Ms. Wheat writes that “as plans to widen the canal are underway, the original dredgers that were abandoned by the French over a century ago are being revisited.”

I would like to clarify that the United States, not the French, first began expansion work on the Canal.

- **Moreover**, expansion of the Canal will benefit more than just “the economies of large cargo-carrying freights,” as Ms. Wheat writes.

I had previously informed Ms. Wheat, in my written responses to her questions, that the primary goal of expansion is first and foremost, the people of Panama.

- **Lastly**, Ms. Wheat writes that “...it is difficult for local Panamanians to forget the last time governmental studies and simulations predicted such a low impact. In 1914 when the Canal was first constructed, governments that promised limited impact managed to displace 50,000 people and submerged 150 square miles of jungle under what is now Gatun Lake.”

Since the original construction of the Canal, numerous strides have been made in engineering and technology. The expansion of the Panama Canal brings together innovations in engineering, technology and sustainability to ensure that the surrounding areas are not harmed and that it serves as a model project around the world.

I request a correction regarding the aforementioned issues and appreciate your prompt attention to this matter. If you have any questions, I can be reached at 507.272.1873 or TArosemena@pancanal.com. You can also visit www.pancanal.com for more information on the Canal and Expansion Program.

Sincerely,

Teresa Arosemena
International Communications
Panama Canal Authority

Andy Coghlan
Senior Reporter
New Scientist
Lacon House
84 Theobalds Road
London, UK, WC1X8NS

Dear Mr. Coghlan,

I am writing in response to your November 18 article titled, "Panama canal is due a big earthquake," published in *New Scientist*. Your readers may want to know that the interpretation/analysis provided by geologist Tom Rockwell, and by which you based your reporting, is both flawed and highly editorialized.

I was quite disappointed that your publication neglected to contact the Panama Canal Authority (ACP) for comment on this story. Your readers deserve the facts based on proven data, not subjective conclusions.

Foremost, Tom Rockwell and his colleagues from Earth Consultants International have worked for the ACP as research consultants since 2003. The ACP tasked the team with conducting research to identify earthquake activities in the past 2,000 years in and around the Canal.

The ACP has known about the fault lines and the potential risks involved based on its own research and studies, prior to contracting Earth Consultants International. The ACP has taken every appropriate measure regarding the waterway's expansion and the design of the new locks to safeguard the Canal and its structures from any potential hazard related to these earthquakes. In addition, the ACP has been working with a group of eminent experts from different well-known institutions including Dr. Robert Wesson of the U.S. Geological Survey as part of its Seismic Advisory Board.

Furthermore, there is no validity behind the danger that exists to Panama City structures. There have been building/structural codes in place since 1976, which include seismic considerations for design and construction to protect against structural instability during earthquakes. When a six-magnitude earthquake hit the isthmus last year, Panama City was spared any major damage or reports of serious injuries.

Unfortunately, the journal article which was published in the *Bulletin of the Seismological Society of America*, by Mr. Rockwell and his colleagues, provides an erroneous, alarmist and editorialized analysis of the sound research that has been conducted regarding the risk of earthquakes around the Canal and Panama City.

We appreciate the opportunity to clarify these mischaracterizations and your attention to this matter.

Sincerely,

Teresa Arosemena
International Communications
Panama Canal Authority

Andrea Mustain
Staff Writer
Our Amazing Planet

November 30, 2010

Dear Ms. Mustain,

I am writing in response to your November 18 article titled, "Is a Major Earthquake Looming for Panama and its Canal," published on *Our Amazing Planet*. Your readers may want to know that the interpretation/analysis provided by geologist Tom Rockwell, and by which you based your reporting, is both flawed and highly editorialized.

I was quite disappointed that your publication neglected to contact the Panama Canal Authority (ACP) for comment on this story. Your readers deserve the facts based on proven data, not subjective conclusions.

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We appreciate the opportunity to clarify these mischaracterizations and your attention to this matter.

Sincerely,

Teresa Arosemena

International Communications
Panama Canal Authority

Melisse Hinkle
Reporter
United Press International
1133 19th Street, NW
Suite 800
Washington, D.C. 20036

November 30, 2010

Dear Ms. Hinkle,

I am writing in response to your November 18 article titled, "Panama Canal said at earthquake risk," published on *UPI.com*. Your readers may want to know that the interpretation/analysis provided by geologist Tom Rockwell, and by which you based your reporting, is both flawed and highly editorialized.

I was quite disappointed that your publication neglected to contact the Panama Canal Authority (ACP) for comment on this story. Your readers deserve the facts based on proven data, not subjective conclusions.

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We appreciate the opportunity to clarify these mischaracterizations and your attention to this matter.

Sincerely,

Teresa Arosemena
International Communications
Panama Canal Authority

FOR IMMEDIATE RELEASE

Contacts: Teresa Arosemena
(Panama) (507) 272-1873
Roquena Domingo
(U.S.) (202) 326-1720

PANAMA CANAL AUTHORITY SIGNS HISTORIC PARTNERSHIP AGREEMENT WITH THE PORT OF LONG BEACH

***STRATEGIC ALLIANCE AIMS TO INCREASE ECONOMIC GROWTH,
PROMOTE INTERNATIONAL TRADE AND ENVIRONMENTAL BEST PRACTICES***



PANAMA CITY, Panama, December 7, 2010
– Panama Canal Authority (ACP) Administrator/CEO Alberto Alemán Zubieta and Port of Long Beach (POLB) Executive Director Richard D. Steinke signed a Memorandum of Understanding (MOU) today in Panama aimed at generating new business and economic growth and promoting international trade between Long Beach and the East Coast of Latin America via the Panama Canal.

Both parties asserted their commitment to mutual cooperation at the official ceremony, which took place at the ACP's Administration Building. The MOU is renewable after two years

and will allow for technological and data interchange between the two parties, as well as opportunities for joint marketing activities and modernization efforts.

For example, the two entities may work to promote best practices in the areas of engineering, dredging or the environment, with an emphasis on programs that help reduce CO2 emissions. Collaborative efforts could also include joint advertising or opportunities in training to encourage economic growth.

"The ACP looks forward to entering into this partnership with the Port of Long Beach," said Mr. Alemán Zubieta. "This MOU is the first of its kind between the ACP and a U.S. West Coast port and will allow both entities to strengthen trade flows throughout the region. We, at the ACP, continuously seek new and innovative ways to serve the ever-changing needs of global trade. This agreement will allow the Panama Canal to further reinforce its role as a regional logistics leader."

Since 2007, the Panama Canal has provided a passageway for close to 21 million metric tons of trade between the Port of Long Beach and trading partners on the East Coast of South America.

"This partnership will help increase our reach to Latin America, an emerging trade partner for our region," said Port of Long Beach Executive Director Richard D. Steinke.

"This accord expands the global network of port authorities, like the Port of Long Beach and the ACP, which are dedicated to green, sustainable and efficient development," added Port of Long Beach Harbor

Commissioner Mario Cordero, who also attended the MOU signing. "The Port of Long Beach is dedicated to growing that network and has signed similar agreements with several ports in China, Europe and Mexico."

With a commitment to unparalleled service and best practices, both the waterway and the POLB have embarked upon landmark programs to increase efficiency.

The Panama Canal is currently undergoing an historic \$5.25 billion expansion, set to be completed in 2014, which will double the waterway's capacity and allow more traffic and longer, wider ships.

The POLB is a world leader in environmentally friendly technology, having cut diesel pollution from drayage trucks by 80 percent in two short years under the award winning Clean Trucks Program.

About the Panama Canal Authority (ACP)

The ACP is the autonomous agency of the Government of Panama in charge of managing, operating and maintaining the Panama Canal. The operation of the ACP is based on its organic law and the regulations approved by its Board of Directors. For more information, please refer to the ACP's Web site: www.pancanal.com. You can also follow the ACP on Twitter: <http://twitter.com/thepanamacanal>.

About the Port of Long Beach (POLB)

The POLB is one of the biggest ports on the Western seaboard of the United States, and the nation's second biggest port overall. In 2005, the Port adopted the Green Port Policy, an aggressive, comprehensive and coordinated approach to reduce the impact of Port operations on nearby communities and the environment. For more information, please refer to the POLB's website: www.polb.com.

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This material is distributed by DJE, Inc. on behalf of the Panama Canal Authority. Additional information is available at the Department of Justice, Washington, D.C.

From: Maya, Raquel
Sent: Thursday, December 09, 2010 5:58 PM
To: mbeneteau@thestar.canwest.com
Subject: Panama Canal Reopened at 5am on 12/9

Dear Mary,

My name is Raquel Maya and I work on behalf of the Panama Canal Authority regarding its international communications. I am writing to inform you that the Panama Canal reopened this morning after the ACP temporarily suspended transits due to historic rainfall at noon yesterday (December 8).

The temporary suspension was due to weather conditions in Panama City and along the Canal watershed. The ACP took these measures to guarantee a safe transit through the waterway. The Gatun and Alhajuela Lakes reached historic levels due to heavy rains on the Alhajuela watershed, which required the opening of the Gatun and Madden floodgates.

May we request that you please update your story regarding the Canal's temporary closing, to inform your readers that the Panama Canal is indeed open and resumed normal operations beginning at 5am today.

Thank you,

Raquel Maya

Edelman | Account Executive
1875 I St NW, 9th Floor | Washington, DC 20006
P 202.350.6681
raquel.maya@edelman.com

From: Maya, Raquel
Sent: Thursday, December 09, 2010 5:59 PM
To: xhszbs@xinhuanet.com
Subject: Panama Canal Reopened at 5am on 12/9

Dear Xinhua,

My name is Raquel Maya and I work on behalf of the Panama Canal Authority regarding its international communications. I am writing to inform you that the Panama Canal reopened this morning after the ACP temporarily suspended transits due to historic rainfall at noon yesterday (December 8).

The temporary suspension was due to weather conditions in Panama City and along the Canal watershed. The ACP took these measures to guarantee a safe transit through the waterway. The Gatun and Alhajuela Lakes reached historic levels due to heavy rains on the Alhajuela watershed, which required the opening of the Gatun and Madden floodgates.

May we request that you please update your story regarding the Canal's temporary closing, to inform your readers that the Panama Canal is indeed open and resumed normal operations beginning at 5am today.

Thank you,

Raquel Maya
Edelman | Account Executive
1875 I St NW, 9th Floor | Washington, DC 20006
P 202.350.6681
raquel.maya@edelman.com

From: Maya, Raquel
Sent: Thursday, December 09, 2010 6:00 PM
To: geordie.greig@standard.co.uk
Subject: Panama Canal Reopened at 5am on 12/9

Dear Geordie,

My name is Raquel Maya and I work on behalf of the Panama Canal Authority regarding its international communications. I am writing to inform you that the Panama Canal reopened this morning after the ACP temporarily suspended transits due to historic rainfall at noon yesterday (December 8).

The temporary suspension was due to weather conditions in Panama City and along the Canal watershed. The ACP took these measures to guarantee a safe transit through the waterway. The Gatun and Alhajuela Lakes reached historic levels due to heavy rains on the Alhajuela watershed, which required the opening of the Gatun and Madden floodgates.

May we request that you please update your story regarding the Canal's temporary closing, to inform your readers that the Panama Canal is indeed open and resumed normal operations beginning at 5am today.

Thank you,

Raquel Maya

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raquel.maya@edelman.com

From: Maya, Raquel
Sent: Thursday, December 09, 2010 6:03 PM
To: pgiussani@ap.org
Subject: Panama Canal Reopened at 5am on 12/9

Dear Pablo,

My name is Raquel Maya and I work on behalf of the Panama Canal Authority regarding its international communications. I am writing to inform you that the Panama Canal reopened this morning after the ACP temporarily suspended transits due to historic rainfall at noon yesterday (December 8).

The temporary suspension was due to weather conditions in Panama City and along the Canal watershed. The ACP took these measures to guarantee a safe transit through the waterway. The Gatun and Alhajuela Lakes reached historic levels due to heavy rains on the Alhajuela watershed, which required the opening of the Gatun and Madden floodgates.

May we request that you please update the story regarding the Canal's temporary closing ("Flooding closes Panama Canal, forces evacuations"), to inform your readers that the Panama Canal is indeed open and resumed normal operations beginning at 5am today.

Thank you,

Raquel Maya

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Press Release

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FOR IMMEDIATE RELEASE

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Tamika Hawkins
(U.S.) 202.350.6648

PANAMA CANAL AUTHORITY AND NORTH CAROLINA STATE PORTS AUTHORITY ESTABLISH PARTNERSHIP

STRATEGIC AGREEMENT AIMS TO GENERATE NEW BUSINESS AND PROMOTE "ALL-WATER ROUTE"



Panama City, Panama, December 14, 2010 – Panama Canal Authority (ACP) Administrator/CEO Alberto Alemán Zubieta and North Carolina State Ports Authority CEO Thomas J. Eagar signed a Memorandum of Understanding (MOU) during an official ceremony in Panama City, Panama today.

The ACP and the North Carolina State Ports Authority will work together to generate new business through the promotion of the "All-Water Route," the route between Asia and the U.S. East Coast via the Panama Canal.

Joint collaboration between the organizations may include marketing activities such as joint press conferences or exhibits at maritime events; exchange of data on the forecasting of future trade trends; information sharing on modernization and improvements to increase customer service; and, joint training seminars.

"Today's MOU signing reaffirms our staunch commitment to high-quality service and the promotion of the increasingly important 'All-Water Route'," said Mr. Alemán Zubieta. "We look forward to establishing a strong alliance with the North Carolina State Ports Authority, which is a strategic U.S. East Coast partner, and sharing best practices to generate new business for both Panama and North Carolina."

Currently, 65 percent of the container volume at the Port of Wilmington and 60 percent of the breakbulk volume at the Port of Morehead City arrives via the Canal.

"Access to global commerce is critical for North Carolina's business community. The expansion of the Panama Canal will dramatically alter the maritime transportation system as we know it today by providing liner shipping companies and cargo interests unrestricted access to the U.S. East Coast. This expansion is a game-changer," said Mr. Eagar.

The Panama Canal is currently undergoing a historic \$5.25 billion expansion which will add a new lane of traffic, doubling the capacity of the waterway and allowing for the transit of longer, wider ships.

Improvement projects are underway at North Carolina's ports. These projects will further North Carolina's competitive position among major U.S. East Coast ports as a key player in international trade and positively impact job growth and the economy of the state.

The enhancement and improvement initiatives will help jointly ensure safe, reliable and efficient service for a new era of post-Panamax ships.

About the Panama Canal Authority (ACP)

The ACP is the autonomous agency of the Government of Panama in charge of managing, operating and maintaining the Panama Canal. The operation of the ACP is based on its organic law and the regulations approved by its Board of Directors. For more information, please visit www.pancanal.com. You can also follow us on Twitter at twitter.com/thepanamacanal.

About the North Carolina State Ports Authority

North Carolina's Ports in Wilmington and Morehead City, plus inland terminals in Charlotte and the Piedmont Triad in Greensboro, link the State's consumers, businesses and industry to world markets, and serve as magnets to attract new business and industry. Port activities contribute statewide to 85,000 jobs and \$299 million each year in state and local tax revenues. www.ncports.com.

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This material is distributed by DJE, Inc. on behalf of the Panama Canal Authority. Additional information is available at the Department of Justice, Washington, D.C.



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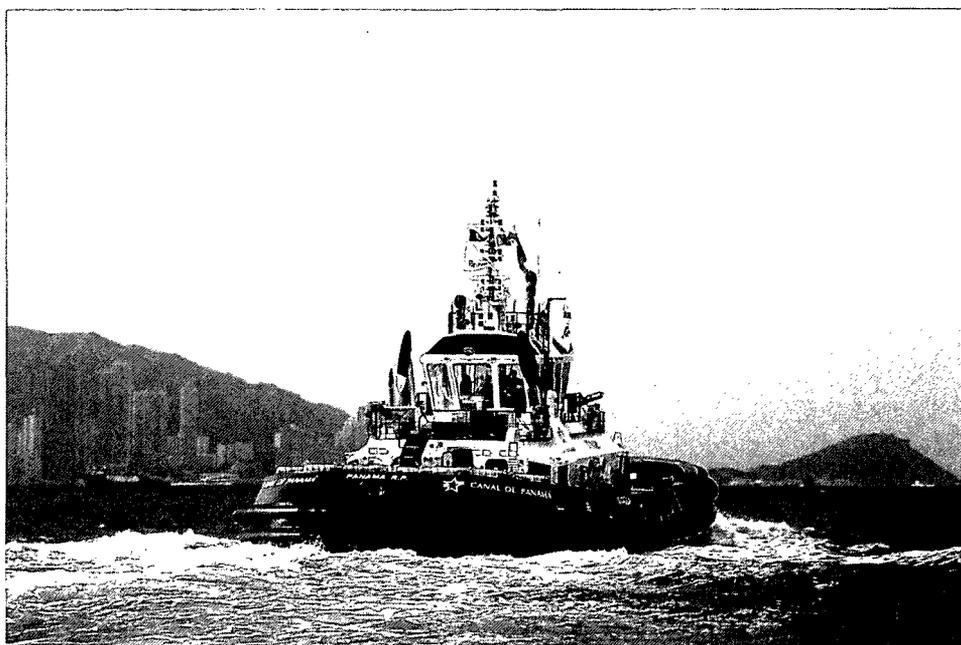
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(U.S.) 202.350.6648

LATEST IN NEW FLEET OF TUGBOATS HEADS TO THE PANAMA CANAL

PANAMA CITY, Panama, December 28, 2010 – On December 4, the third in a fleet of 13 new tugboats purchased by the Panama Canal Authority (ACP) began making its way from Hong Kong to Panama. The *Sixaola* is expected to arrive at the Panama Canal in mid-February.

The new fleet of tugboats, which will all be named after rivers in Panama, were built by Cheoy Lee Shipyards, Ltd. in China. They are equipped with General Electric 12V 228 main engines, TWIN DISC MCD 3000-8 HD clutches and SCHOTTEL SRP 1515 FP propulsion units.



These new units, that will assist ships transiting the waterway, have an award-winning design, superior components, stronger engines, better clutches and advanced propulsion systems. These tugboats have an output capacity of 5,844 horsepower and a bollard pull of more than 65 metric tons.

Once in Panama, the *Sixaola* will join the *Calovebora* and the *Changuinola*, two recently arrived tugs. The additional tugs are expected to be delivered every 45 days following the *Sixaola*.

As part of the completed Expansion Program, the ACP plans to have a total fleet of 46 tugs by 2014. These new tugboats will both augment the existing fleet and replace those with more than 35 years of service.

Expansion will build a new lane of traffic along the Panama Canal through the construction of a new set of locks, doubling the capacity and allowing for the transit of longer, wider ships.

About the Panama Canal Authority (ACP)

The ACP is the autonomous agency of the Government of Panama in charge of managing, operating and maintaining the Panama Canal. The operation of the ACP is based on its organic law and the regulations approved by its Board of Directors. For more information, please refer to the ACP's Web site: www.pancanal.com. You can also follow us on Twitter: <http://twitter.com/thepanamacanal>.

###

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From: Raquel Maya [raquel.maya=edelman.com@mail10.us2.mcsv.net] on behalf of Raquel Maya [raquel.maya@edelman.com]
Sent: Wednesday, December 29, 2010 10:58 AM
To: Maya, Raquel
Subject: Update on Expansion from the Panama Canal Authority

The latest news on the Panama Canal and the Expansion Program.

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**THE NEW PANAMA CANAL
A BETTER WAY TO GO**

CANAL DE PANAMA

Expansion Notes - December 2010

The latest news on the Panama Canal and the Expansion Program

2011 is anticipated to hold several milestones for the Canal's Expansion Program. In the first quarter, construction of the new set of locks is expected to begin with concrete pouring. In addition, steady progress will continue on the deepening of Gatun Lake and the Gaillard Cut and the dredging of the Atlantic and Pacific entrance channels. The third contract for the access channels, which includes additional dry excavation to help create an access channel linking the new Pacific locks with the Gaillard Cut, will near completion and work will begin on increasing the maximum level of Gatun Lake.

Physical Model of New Locks Inspected



Bringing the finalized design for the new locks one step closer, the Canal's Advisory Board and Board of Directors inspected a physical model in Lyon, France this past October. The functioning model, built by Compagnie National du Rhône's (CNR) Hydraulic Laboratory, used a ship that is 12.2 meters long to perform the lock filling and emptying tests. The new locks will include side basins that reuse 60 percent of the water in every lockage of a vessel.

Grupo Unidos por el Canal (GUPC), the consortium awarded the contract to design and build the new locks, selected CNR to build the 1:30 scale physical model to perform water flow tests through its complex arrangement of culverts and valves in order to ensure that the locks will meet the minimum performance requirements set forth in the contract.

The inspection by Canal officials enabled them to visualize how the locks' hydraulics work in terms of filling and emptying the locks' chambers with water when raising or lowering a vessel. To date, overall expansion work is 15 percent complete – with work underway on the dredging, dry excavation and digging for the locks.

Prepping for Canal Expansion

In September, the Panama Canal Authority (ACP) unveiled two new dredgers for the Expansion Program, the D'Artagnan and the QUIBIÁN I.

D'Artagnan Dredger

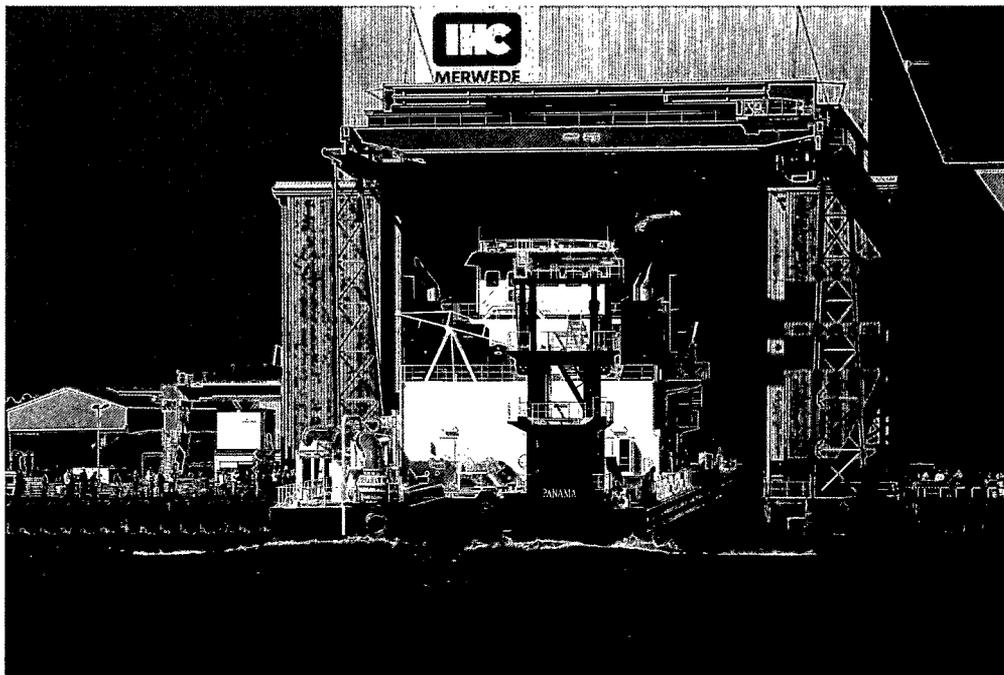


ACP Administrator/CEO Alberto Alemán Zubieta and DEME Group CEO Alain Bernard revealed a model of the D'Artagnan, the world's largest and most powerful self-propelled heavy duty cutter suction dredger, during a brief ceremony at the Miraflores Visitors' Center.

The dredger, owned by Belgian company Dredging International (part of the DEME Group), is expected to arrive at the Canal later this month. The D'Artagnan is able to dredge hard rock locations that previously required the use of the drilling and blasting technique.

The D'Artagnan will play an integral role in the Expansion Program and be used to complete the dredging of the remaining 5.5 kilometers of the navigation channel at the Canal's Pacific entrance. The D'Artagnan will widen the existing channel from 192 meters to 255 meters and deepen it to 15.5 meters below the mean water springs.

QUIBIÁN I Dredger



The QUIBIÁN I, a cutter suction dredger built by IHC Beaver Dredges was unveiled at the Sliedrecht shipyard in the Netherlands, where the dredger was built.

The dredger is expected to arrive at the Canal by the second quarter of 2011. As part of the Expansion Program, the QUIBIÁN I will be used to dredge along the entire Canal (including the Gaillard Cut), Gatun Lake, and both the Atlantic and Pacific entrances.

After the waterway's expansion is complete, the ACP will continue to use the dredger for maintenance and other modernization projects.

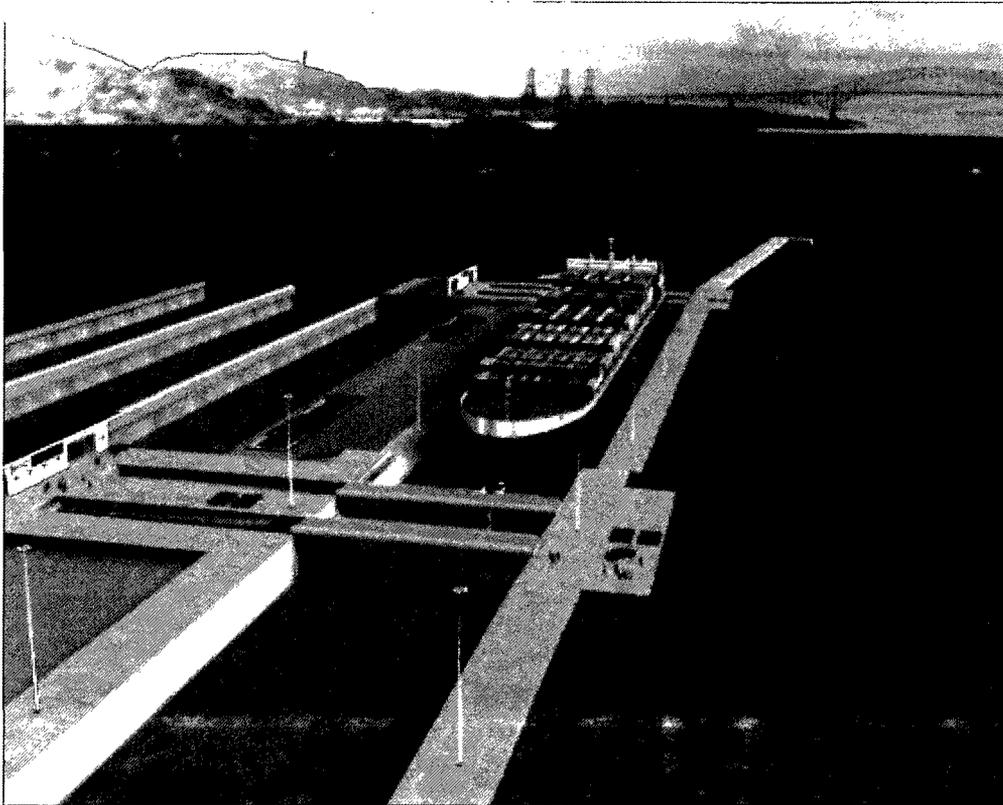
Canal Commemorates One-Millionth Transit



On September 4, the vessel *Fortune Plum*, made a historic voyage through the Panama Canal as the one-millionth ship to transit through the waterway since it began operations in 1914.

On October 13, the ACP presented the ship's captain, Ji Jian, shipping agent, Boyd Steamship and operator STX Pan Ocean, with a commemorative plaque at the Miraflores Locks. As the Canal celebrates its one-millionth transit, the ACP continues to forge ahead with the historic expansion of the waterway, which continues to progress as planned

A Closer Look at Expansion



Water-Saving Basins

Not only will expansion increase efficiency for transiting vessels, but also for water and energy efficiency of the Canal itself. As part of the Expansion Program, three water-saving basins will be installed within each chamber of each new set of locks, for a total of 18 basins throughout the new lane of traffic. The basins will allow for 60 percent of the water used for each transit to be recycled, and decrease the amount of water used per transit by seven percent.

Memorandums of Understanding

To spur international trade, promote economic growth and increase strategic partnerships, the ACP signed Memorandums of Understanding with the **Mississippi State Port Authority at Gulfport**, the **Antwerp Port Authority**, the **Tennessee-Tombigbee Waterway**, the **Port Authority of Algenciras Bay**, the **Port of Galveston**, the **Port of Long Beach** and the **North Carolina State Ports Authority**.

As the Canal continues to undergo its historic expansion, the ACP looks forward to building upon its relationships with ports around the world and promoting the "All-Water Route" (the route from Asia to the U.S. East and Gulf Coasts via the Panama Canal).

Collaborative activities with these ports may include joint marketing efforts, training, technological interchange and market studies.

Panama Canal in the News



“Moreover, we congratulate the Panama Canal Authority for its prompt action in reopening after just 17 hours. Being based in a country that grinds to a halt when it experiences what politicians refer to as “an extreme weather event” and the rest of us call snow, we can only look on with admiration. When the U.S. handed control of the key waterway over to Panama on the final day of the last millennium, fears were expressed that the small Latin American country might not be able to run the facility in an efficient manner. If anything, standards may even have risen.”

- ***Lloyd's List, December 10, 2010***

“For tourism the most popular form of travel along the Canal is cruising. It's really the best way to experience the canal from one end to the other. From the cruise ship you can arrange different activities to experience the Canal to its fullest...And at the Miraflores Locks on the Pacific side and the Gatun Locks on the Atlantic, you can observe the working of the Canal from well-placed balconies and it's an amazing sight to see!”

- ***Weekly Travel Review, October 23, 2010***

“Sabonge said the new, larger locks now under construction, which are designed to accommodate much bigger ships than the current infrastructure can handle, will fundamentally change the way carriers deploy their vessels. He predicted that some would adopt a ‘reverse intermodal’ approach, skipping calls on the U.S. West Coast and funneling containers destined for other U.S. markets through transshipment hubs in Panama. That route will be cheaper than intermodal moves via West Coast ports, particularly for 53-foot containers, he asserted. Furthermore, carriers will see financial benefit in picking up backhauls from the U.S. East and Gulf coasts and Central and South America, and feeding them into east-west routes served by the new class of giant post-Panamax vessels, he added.”

- ***DC Velocity, October 5, 2010***

Expansion Program in the News



“Using the original Canal as a basis of success, there is little doubt over the economic

progress that such an essential and historic trade route has brought to this country. Experts project the new expansion to be so successful that Panamanians see an overall poverty decrease of 30 percent.”

- ***Dredging Today, November 10, 2010***

“Economic growth in Panama is expected to be just under 5 percent in 2010, on the back of a large increase in public investment, principally from the Panama Canal expansion project...According to the International Monetary Fund, in its latest review of the country’s economy, growth is projected to rise to 6.5 percent by 2012, as the Panama Canal expansion works peak and private demand recovers fully.”

- ***Lloyd’s List, October 21, 2010***

“At minimum, post-Panamax ships need 40 feet of draft to enter a harbor. Charleston, which leads the Southeast with a 45-foot-deep shipping channel, can accommodate up to 48 feet, depending on the tide. Port leaders say that’s Charleston’s primary advantage as the Panama Canal prepares to expand.”

- ***Charleston Regional Business Journal, October 19, 2010***

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THE PANAMA CANAL AUTHORITY TO SPONSOR RETAIL CONFERENCE (RILA) IN ORLANDO AND HOST MAJOR RETAILERS IN PANAMA

IN PANAMA, RETAILERS TO LEARN ABOUT PANAMA'S ROLE AS THE TRANSPORTATION AND LOGISTICS HUB OF THE AMERICAS

PANAMA CITY, Panama, January 24, 2011 – The Panama Canal Authority (ACP) will sponsor the Retail Industry Leaders Association (RILA) Logistics Conference in Orlando, Florida February 20-23, 2011. The conference will bring together representatives of all major retail and consumer product segments, along with relevant solutions providers.

In addition, the ACP will host a select number of representatives from major retails on a post-conference trip to Panama.

As part of the ACP trip, retailers will have the opportunity to visit Panama alongside ACP leaders to learn about the various advantages and opportunities that Panama has to offer.

Panama is fast becoming the transportation and logistics hub of the Americas with its unmatched regional connectivity, strategic location, world-famous Canal that joins more than 144 trade routes across the globe, and strong economy. All of these things, combined with its dollarized economy, make Panama an attractive location for foreign companies to establish their Latin American headquarters.

The country offers unparalleled special incentives for multinational companies doing business abroad, such as tax exemptions and flexible relocation procedures for executives in managerial positions and their families.

Today's supply chain leaders rely on safe, reliable and efficient service to get their goods to market and recognize the added value when doing business in Panama. As a result, multinational corporations like Maersk Central America, VF Corporation, Procter & Gamble, LG Consulting, Roche, Caterpillar, Nestlé Central America, Phillips, Hyundai Heavy Industries, Cemex, Dell, 3M and Heineken, among many others, have all established their regional headquarters in Panama.

These companies have come to the Isthmus to capitalize on a myriad of benefits including economies of scale in shipping, a dollarized economy, specially tailored tax incentives and ready access to more than 470 million consumers in North, South and Central America and the Caribbean.

This trip will occur February 23-25, and will include meetings with key government officials and business leaders, including Panamanian Vice Minister of Foreign Trade José Domingo Arias. In addition, tours to the country's logistics facilities will include the Manzanillo International Terminal Port, Colon Free Zone, Panama Canal Railway, Panama Pacific Special Economic Area and the Panama Canal expansion site.

For more information about Panama's advantages for retailers and the ACP's post-RILA Panama trip, please contact Autumn Lotze at 703-600-2027 or autumn.lotze@rila.org.

About the Panama Canal Authority (ACP)

The ACP is the autonomous agency of the Government of Panama in charge of managing, operating and maintaining the Panama Canal. The operation of the ACP is based on its organic law and the regulations approved by its Board of Directors. For more information, please refer to the ACP's Web site: www.pancanal.com. You can also follow us on Twitter: <http://twitter.com/thepanamacanal>.

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Investment Banking
and Securities

Religare Capital Markets Agrees to acquire Asian Equities Specialist Central Joint Enterprises (Trading as Aviate Global (Asia))

Significant proposed addition to its emerging markets investment banking platform

London/New Delhi/Hong Kong, 30th June 2010: Religare Capital Markets Limited (RCML), the Investment Banking and Institutional Securities arm of global financial services group, Religare Enterprises Limited, today announces its intention to acquire Central Joint Enterprise (CJE) that trades as Aviate Global (Asia), a unique, ideas-driven Asia equities franchise headquartered in Hong Kong.

A significant step in advancing its drive to become the world's first integrated platform for emerging markets investment banking and institutional securities, the deal, which remains subject to regulatory approval, adds 30 professionals to RCML's team in Asia and delivers on its commitment to develop a full service equities and investment banking business in the region.

Led by Credit Suisse veteran Jonty Edgar, Central Joint Enterprises, that trades as Aviate Global (Asia,) has offices in Hong Kong, Singapore and Melbourne. It has grown quickly since inception in 2008 through differentiated, ideas-led trading strategies and the long-standing buy-side relationships of the team. In line with RCML's strategy to add stock coverage in other emerging markets, the Aviate team will provide significant coverage of equities across China, Hong Kong and Singapore.

Commenting on the acquisition Martin Newson, CEO, Religare Capital Markets said, "I am delighted to be bringing such an impressive team into Religare and add considerable depth to our Asia equities business. Consistent with our view that high-growth developing markets represent the overwhelming opportunity in terms of business flows, we are quickly positioning ourselves to provide the advice and distribution capability that our global investor and corporate client base will require. CJE absolutely stands out for its innovative investment research and exceptional execution capabilities."

Jonty Edgar, Managing Director of CJE added, "Combining CJE's unique approach to delivering results for clients with Religare's scale and ambition makes perfect sense. As a team we're excited to become part of Religare's carefully-conceived vision to create a pan-emerging markets investment bank and to give our client base access to the wealth of opportunities that it provides."

The agreement to acquire CJE follows a string of senior appointments to RCML's management team since Martin Newson's arrival in late 2009, after a long career with Credit Suisse, Goldman Sachs and Deutsche Bank among others.

Notes to Editors:

Central Joint Enterprises which trades as Aviate Global (Asia) is an entirely separate entity to Aviate London LLP

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Investment Banking
and Securities

About Religare Capital Markets - www.religarecm.com

Religare Capital Markets (RCML) is part of Religare Enterprises Limited (REL) – a global financial services group. REL is committed to creating in RCML a global emerging markets focused Investment Banking and Institutional Securities business. RCML is continually adding to its suite of products and strengthening its team. RCML comprises Religare Capital Markets plc (authorised and regulated by the Financial Services Authority, Member of the London Stock Exchange and NASDAQ Dubai, broker for companies traded on the main and AIM UK Markets, and a PLUS Markets Corporate Adviser) and RCML (UK) Limited which is authorised and regulated by the Financial Services Authority and is able to act as Sponsor to companies on the Official List of the UK Listing Authority and as Nominated Adviser to AIM Companies. Currently, the principal areas of activity for RCML globally are Institutional Broking and Research, Equity Capital Markets and M&A.

About Religare Enterprises Limited (Religare) – www.religare.in

Religare is a global financial services group with a presence across Asia, Africa, Middle East, Europe and the Americas. In India, Religare's largest market, the group offers a wide array of products and services ranging from Insurance, Asset Management, Broking and Lending Solutions to Investment Banking and Wealth Management. The group has also pioneered the concept of investments in alternative asset classes such as arts and films. With over 10,000 employees across multiple geographies, Religare serves over a million clients, including corporates and institutions, high net worth families and individuals, and retail investors.

For Further Information, please contact

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Religare Capital Markets appoints Nalin Nayar as Head of India Investment Banking

New Delhi, August 26, 2010: Religare Capital Markets Limited (RCML), the Investment Banking and Institutional Securities arm of global financial services group, Religare Enterprises Limited (REL), is pleased to announce the appointment of Nalin Nayar as head of Investment Banking for its Indian businesses.

Nalin joins from Citibank where he was Managing Director responsible for key relationships in the industrials, mining and metals and capital goods sectors. Prior to Citibank, Nalin was with Lehman Brothers in India and London. Nalin brings a combined nineteen years of investment banking experience. Nalin will report to Tarun Kataria, CEO India and to Sutha Kandiah, Global Head of Investment Banking.

Nalin is the latest in a string of power hires to grow and drive the Investment Banking and Institutional Securities business of Religare globally. Prior to the addition of Nalin, RCML to drive its vision has added a wealth of experience and talent through the appointments of industry experts such as, Martin Newson as Global CEO, Rob Munro as Global COO, Nick Holtby as Global Head of Equities, Rob Flynn as CEO Asia Region, Sutha Kandiah as Global Head of investment banking and Tarun Kataria as CEO RCML India

Commenting on the appointment, **Tarun Kataria, India CEO, Religare Capital Markets Limited**, said; *"We are delighted to have Nalin join the team as the head of investment banking of our Indian businesses. At RCML, we are confident that he will provide the leadership required to build out and drive our rapidly growing Investment Banking business in India. Nalin's experience together with the global investment team will allow us provide significant value to our clients as they look to acquire offshore assets and raise growth capital in the global markets. The addition of Nalin to our team is a significant step in reaffirming our commitment to create a market leading emerging markets focused global Investment Banking and Institutional Securities business."*

Speaking on the new hire, **Mr. Sutha Kandiah, Global Head of investment banking, RMCL** said, *"We welcome Nalin to the RCML family and are excited with wealth of experience he brings to the table. His addition to the team will be invaluable as he will play a key role in steering our investment banking franchise to a leadership position in India. The appointment of Nalin to helm our Indian investment banking team, following the quality of senior hires that we have made globally in the past year, underscores our commitment to developing a world-class emerging markets focused global investment banking franchise."*

About Religare Capital Markets

Religare Capital Markets (RCML) is part of Religare Enterprises Limited (REL) – a global financial services group. REL is committed to create in RCML a global emerging markets focussed Investment banking and Institutional Securities business. RCML is continually adding to its suite of products and strengthening its team.

RCML comprises Religare Capital Markets plc (which is authorised and regulated by the Financial Service Authority and is a Member of the London Stock Exchange and the NASDAQ Dubai and acts as an broker for companies traded on the main and AIM UK Markets, and is a PLUS Markets Corporate Adviser) and RCML (UK) Limited which authorised and regulated by the Financial Services Authority and is able to act as Sponsor to companies on the Official List of the UK Listing Authority and as Nominated Adviser to AIM Companies. Currently, the principal areas of activity for RCML globally are Institutional broking and research, Equity Capital Market and M&A. In UK, the firm also offers broking services to UK Mid caps, contracts for difference and operates a London listings and broking business.

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FOR IMMEDIATE RELEASE

Religare Capital Markets Appoints Jason Todd as Global Head of Equity Strategy

London/New Delhi, 8 September, 2010: Religare Capital Markets Limited (RCML), the Investment Banking and Institutional Securities arm of global financial services group, Religare Enterprises Limited, is pleased to announce the appointment of Jason Todd as Global Head of Equity Strategy.

Jason joins RCML from Morgan Stanley where he was latterly their US and Global Equity Strategist, based in New York. Jason will underpin the group's emerging markets equities platform through incisive analysis of factors driving the world's most dynamic and complex growth markets.

Jason brings 15 years of global strategy experience to RCML, 12 of which were spent at J.P. Morgan. Initially working in his native New Zealand as a highly-rated Australian & New Zealand Equity and Quantitative Strategist, he then moved to the pan-Asian equity sales desk in London. Jason moved to New York in 2005, where he was primarily responsible for J.P. Morgan's US and global strategy teams, a role he held for over two years before moving to Morgan Stanley.

Commenting on the appointment, Nick Holtby, RCML's Global Head of Equities said; "I'm delighted to secure a global equity strategist of Jason's calibre for RCML's growing team, after a careful search for the right candidate. His sophisticated analysis of the macro-economic and fundamental drivers of emerging market equities will be a considerable asset to the team and our institutional client base."

Jason's arrival follows a string of senior appointments to RCML's management team since Martin Newson's arrival as Global CEO in late 2009. Recently, and still subject to regulatory approvals, RCML acquired Central Joint Enterprises, the Hong Kong-based ideas-led research platform trading as Aviate Global (Asia).

Religare Capital Markets Hires Abrar Mir as Global Head of Healthcare Investment Banking

New Delhi, September 15, 2010: Religare Capital Markets Limited (RCML), the Investment Banking and Institutional Securities arm of global financial services group, Religare Enterprises Limited (REL), today announced the appointment of Abrar Mir, who is currently based in London, as Global Head of Healthcare Investment Banking.

Abrar brings with him over twenty years of experience in healthcare investment banking and private equity. Abrar commenced his investment banking career with Citigroup in London, after which he moved to Bank of America ("BoA") where he was responsible for building BOA's European and Emerging Market Healthcare Investment Banking business and played a leadership role in developing its private equity investment business. Prior to joining Religare Capital Markets, Abrar founded and acted as managing partner for NBD Sana Capital, which is one of the largest Shari'a compliant private equity funds in the Middle East. He brings with him a strong knowledge of the sector and a deep client base.

Commenting on the appointment, Sutha Kandiah, Global Head of Investment Banking, Religare Capital Markets said, "We are delighted to have Abrar on board. Religare Capital Markets is committed to building an Emerging Markets focused investment bank that has a leadership position in India and is highly regarded by clients globally for delivering specialized and dedicated expertise in sectors such as Healthcare and Natural Resources. Abrar will be responsible for the build out of our Healthcare Investment Banking practice and we are delighted to have an individual of his calibre and experience leading the effort."

About Religare Capital Markets

Religare Capital Markets (RCML) is part of Religare Enterprises Limited (REL) – a global financial services group. REL is committed to create in RCML a global emerging markets focussed Investment Banking and Institutional Securities business. RCML is continually adding to its suite of products and strengthening its team.

RCML comprises Religare Capital Markets plc (which is authorised and regulated by the Financial Services Authority and is a Member of the London Stock Exchange and the NASDAQ Dubai and acts as a broker for companies traded on the main and AIM UK Markets and is a PLUS Markets Corporate Adviser) and RCML (UK) Limited which is authorised and regulated by the Financial Services Authority and is able to act as Sponsor to companies on the Official List of the UK Listing Authority and as Nominated Adviser to AIM Companies. Currently, the principal areas of activity for RCML globally are institutional broking and research, Equity Capital Markets and M&A. In UK, the firm also offers broking services to UK mid-caps and contracts for difference.

About Religare Enterprises Limited (Religare) –www.religare.in

Religare is a global financial services group with a presence across Asia, Africa, Middle East, Europe and the Americas. In India, Religare's largest market, the group offers a wide array of products and services ranging from insurance, asset management, broking and lending solutions to investment banking and wealth management. The group has also pioneered the concept of investments in alternative asset classes such as arts and films. With over 10,000 employees across multiple geographies, Religare serves over a million clients, including corporates and institutions, high net worth families and individuals, and retail investors.

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RELIGARE
Values that bind

Investment
Banking

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Religare Enters Sri Lanka's Financial Markets

Joins hands with leading Sri Lankan stock broking firm – Bartleet Mallory Stock Brokers (BMS)

New Delhi/Colombo, September 15, 2010: Religare Enterprises Limited (REL), a global financial services group, today announced its intention to acquire a 50% stake in leading Sri Lankan Stock broking firm Bartleet Mallory Stock Brokers (BMS) which is engaged into stock broking, online trading, and investment advisory. The transaction is subject to regulatory approvals in India and Sri Lanka.

Over the last few years, the economic and capital markets indicators in Sri Lanka are indicating an upward growing trend. With this tie-up, Religare makes a significant addition to its emerging market pan-Asian vision, while setting its foot print in Sri Lanka. The transaction takes forward Religare's strategy of creating an emerging market focussed investment banking platform and would be able to leverage its strength of retail stock broking in India to expand the leading position of BMS in retail broking as well.

Led by industry veteran, Mr. Eraj Wijesinghe (Former Chairman of Colombo Stock Exchange), Bartleet Mallory Stockbrokers (Pvt.) Limited was established in 1989. It is one of the pioneering members of Colombo Stock Exchange. With staff strength of around 50, the company has a large retail base of registered CDS accounts. It is ranked among the top few stock broking firms in Sri Lanka by market share and has a well spread network across the island country.

Commenting on the acquisition, Mr. Shachindra Nath, Group CEO, REL said, "With the upsurge in economic and capital markets indicators over the last one year, Sri Lanka is positioned as an attractive frontier market and this addition would give strength to our Emerging Market Investment Banking platform. BMS would be able to leverage Religare's strong operating skill set in the retail broking business and would be able to further consolidate its market leading position. Bartleet absolutely stands out for its reputation and trustworthiness in the Sri Lankan financial sector and the Religare management team is very excited with this partnership."

Mr. Eraj Wijesinghe, Chairman of Bartleet Group, said, "Integrating Bartleet Mallory Stockbrokers' presence and reach in Sri Lanka in delivering results for clients with Religare's scale and ambition makes perfect sense. As a team, we're excited to become part of Religare's carefully-conceived vision to create a pan-emerging markets fully integrated financial services group with focus on investment banking and to give our client base access to the wealth of opportunities that provides."

Notes to Editors:

[About Religare Enterprises Limited \(Religare\) – www.religare.in](http://www.religare.in)

Religare is a global financial services group with a presence across Asia, Africa, Middle East, Europe and the Americas. In India, Religare's largest market, the group offers a wide array of products and services ranging from insurance, asset management, broking and lending solutions to investment banking and wealth management. The group has also pioneered the concept of investments in alternative asset classes, such as arts and films. With over 10,000 employees across multiple geographies, Religare

serves over a million clients, including corporates and institutions, high net worth families and individuals, and retail investors.

Notes to Editors:

About Bartleet Trans Capital – www.bartleetranscapital.com

Bartleet TransCapital is a financial services group set up to synergize and maximize the potency of its subsidiaries, associates and alliances through professional investment and advisory services to customers. The group offers corporate as well as individuals a portfolio of services and products that encompasses all their finance-related requirements, with the advantages of greater synergy, faster service and optimum costs.

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Press Release

Religare Capital Markets appoints Shehzad Farid Anwar as Head of Middle East

London/New Delhi, [●] November, 2010: Religare Capital Markets Limited (RCML), the Investment Banking and Institutional Securities arm of global financial services group, Religare Enterprises Limited, is pleased to announce the appointment of Shehzad Farid Anwar as Head of Middle East.

Shehzad joins RCML with 16 years of experience in Middle Eastern and Asian equity markets and brings strong relationships with sovereign wealth funds, institutional investors, banks and large family offices. He was formerly with CLSA in Dubai as Head of Middle East, having also launched BMA's retail brokerage business and spent a decade in emerging markets equity sales.

Commenting on this latest appointment to RCML's senior team, Nick Holtby, Global Head of Equities said: "We are delighted to welcome Shehzad to the RCML team. Sitting as it does at the nexus of many of the world's key growth markets, the Middle East is a significant area of opportunity for our global emerging markets investment banking proposition. In Shehzad we have secured someone with the right experience and depth of relationships to lead our efforts to success in the region."

Shehzad Farid Anwar said: "I'm glad to be joining Religare at such an opportune moment in the evolution of global markets. Increasingly investors in the Middle East are seeking a specialist partner to identify and provide access to the most dynamic emerging markets opportunities. RCML's ability to combine world-class origination with global execution is a compelling offer for my clients."

As part of an ambitious strategy to replicate its client-driven relationship banking model across the world's high-potential markets, RCML recently announced its entry into South Africa through the acquisition of the UK operations of Barnard Jacobs Mellet. It has also signaled its intention to acquire, subject to regulatory approvals, Central Joint Enterprises (trading as Aviate Global (Asia)), the Hong Kong-based ideas-led research platform. In September, Religare also acquired a 50% stake in leading Sri Lankan Stock broking firm Bartleet Mallory Stock Brokers.

ENDS

About Religare Capital Markets

Religare Capital Markets (RCML) is part of Religare Enterprises Limited (REL) – a global financial services group. REL is committed to create in RCML a global emerging markets focussed Investment Banking and Institutional Securities business. RCML is continually adding to its suite of products and strengthening its team.

RCML comprises Religare Capital Markets plc (which is authorised and regulated by the Financial Services Authority and is a Member of the London Stock Exchange and the NASDAQ Dubai and acts as a broker for companies traded on the main and AIM UK Markets and is a PLUS Markets Corporate Adviser) and RCML (UK) Limited which is authorised and regulated by the Financial Services Authority and is able to act as Sponsor to companies on the Official List of the UK Listing Authority and as Nominated Adviser to AIM Companies. Currently, the principal areas of activity for RCML globally are institutional broking and research, Equity Capital Markets and M&A. In UK, the firm also offers broking services to UK mid-caps and contracts for difference.

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PRESS RELEASE

Religare announces strategic investment in Landmark Partners

New Delhi, Simsbury, CT, and New York, Dec 3, 2010 –Religare Enterprises Limited (Bloomberg: RELG@IN), an emerging markets financial services group, listed on the BSE and NSE in India, today announced a strategic investment, through its wholly owned subsidiary Religare Global Asset Management (RGAM) Inc., in Landmark Partners, a private equity and real estate fund-of-funds asset manager focused on secondary transactions.

The parties have signed a definitive agreement for Religare to acquire a 55% stake in the business of Landmark Partners for a consideration of up to US \$171.5 Million. Landmark Partners' entire management team has made long-term commitments to its business as part of this transaction and will retain a significant equity stake in the business. The management team will continue to run the day-to-day operations without any change and be responsible for all investment decisions. The transaction is subject to customary closing conditions and regulatory approvals.

Religare's asset management strategy is to partner with "best-of-breed" asset management firms from around the world operating within a variety of asset classes and investment disciplines. Religare provides strategic support and capital to help facilitate responsible growth of its affiliated firms, while leaving the existing investment professionals in charge of day-to-day operations. This strategic transaction represents a clear opportunity for Landmark to expand its secondary investment activity into countries where Religare's broader financial services platform has a global presence. In addition, Religare's access to capital and global reach provide Landmark the opportunity to continue to consistently create value for its investors with its unique and distinctive products in both existing and new markets.

Landmark Partners manages 27 private equity and real estate secondary funds-of-funds with more than \$8.3 billion of committed capital. A pioneer in the private equity and real estate secondaries markets, Landmark was established in 1989 and executed its first significant secondary PE transaction in the same year. In 1996, Landmark Partners made its entry into the real estate secondary market. Over the last decade, Landmark has also established investment programs with specialized fund-of-funds, co-investment, and direct investment strategies. With a total of 52 investment professionals and support personnel led by 14 management partners and principals, Landmark Partners possesses the most experienced secondaries investment team in the industry. Landmark's investor base is comprised of a diverse range of U.S. and international institutional investors that include public and private pension plans, insurance companies, foundations, endowments, and family offices.



Landmark Partners is headquartered in Simsbury, Connecticut, and also has offices in Boston, Massachusetts, and London, U.K.

Mr. Shachindra Nath, Group CEO, Religare Enterprises Limited, commented, "Religare's strategic alliance with Landmark Partners is the next step for us as we continue to build out and expand our global asset management footprint. We are in the process of creating a multi-discipline affiliate structure for our Global Asset Management business, and are bringing only proven asset managers with differentiating strategies on to our platform and helping our affiliates get access to emerging market alpha and also look at capital introduction from new markets. As we continue to build our global asset management portfolio, we will seek similar partnerships in other asset classes, including both alternatives and traditional assets, in developed and emerging markets."

Timothy L. Haviland, Landmark's president and managing partner, stated, "Based on my 25 years with Landmark, it is fair to say that the partnership being formed with Religare is clearly an extraordinary event. The opportunity to expand our ownership for future generations, and to enhance our global market presence and knowledge, will allow Landmark to continue to be the premier secondaries investment firm well into the future, which bodes well for the development of our firm, our team, and, most importantly, our investors."

Francisco L. Borges, Landmark's chairman and managing partner, commented, "With Religare, we and our investors gain a strong global partner, with knowledge and relations in regions where attractive secondary acquisitions are clearly becoming bigger and more prevalent, while maintaining autonomy regarding investment decisions and day-to-day management of the firm."

Jeffries and Religare Capital Markets Limited were the financial advisors to Religare Enterprises Limited in this transaction. Paul, Weiss acted as transaction counsel to Religare, while Ropes & Gray was counsel for Landmark.

About Religare Enterprises Limited – <http://www.religare.in>

Religare is an emerging markets financial services group with a presence across Asia, Africa, Middle East, Europe, and the Americas. In India, Religare's largest market, the group offers a wide array of products and services including securities broking, insurance, asset management, lending solutions, investment banking and wealth management. With 10,000-plus employees across multiple geographies, Religare serves over a million clients, including corporate and institutions, high net worth families and individuals, and retail investors.

About Landmark Partners – <http://www.landmarkpartners.com/default.asp>

Landmark is a private equity and real estate fund-of-funds asset manager focusing on secondary transactions. Formed in 1989, the firm has one of the longest track records in the industry and is a leading source of liquidity to owners of interests in venture, mezzanine, buyout, and real estate limited partnerships. Landmark has formed 27 funds focused on venture capital, buyout, mezzanine, and real estate partnerships over the last 20 years. These funds have been capitalized at more than \$8.3 billion of investor capital commitments, which has been deployed across over



1,100 partnerships that comprise over 13,000 underlying company and property investments. Landmark's team brings the philosophy, process, and knowledge to successfully execute sophisticated investment strategies. Our name, Landmark, signifies the many historical firsts our firm has achieved in the private equity and real estate investment arena. Landmark is headquartered in Simsbury, Connecticut, and has offices in Boston, Massachusetts, and London, England.

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Religare Coverage Report

Friday, December 03, 2010

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Articles

Wall Street Journal

A Match Made in Private Equity Heaven?

3 December 2010

By Laura Kreutzer

Although spring may be the season of love, winter weddings appear to be popular for some private equity advisers, following announcements yesterday from two firms that have tied the knot with larger financial institutions.

Landmark Partners, a Simsbury, Conn.-based secondary firm, announced that it agreed to sell a 55% stake in its firm to India's Religare Enterprises Ltd for a cool \$171.5 million.

Also, New York Life Investment Management LLC announced that it had acquired a 60% stake in Richmond, Va.-based fund-of-funds manager Private Advisors LLC, although it did not disclose the price tag for the acquisition.

In part, sales like these may be driven by a desire among firms' founders to monetize the equity that they've built up in their businesses. However, in the face of a tougher fund-raising environment, partnering with a larger financial institution can also provide firms with new distribution channels for their products as well as new avenues for accessing investments.

The deal with Religare, for example, will enable Landmark to expand its secondary investment activity into countries where Religare's broader financial services platform has a presence, according to a press release. Religare has been on a acquisition binge this year, after snapping up stakes in Danville, Calif.-based fund-of-funds manager Northgate Capital LLC, along with other asset managers.

Meanwhile, Private Advisors expects to receive a \$50 million commitment from New York Life for its latest small buyout fund of funds, which will take the offering closer to its \$200 million target.

Certainly, it remains to be seen whether these partnerships will ultimately bear fruit. As with many mergers, corporate cultures don't always mesh. At the same time, if professionals feel that they're sacrificing too much of their potential revenue to their new corporate parent, they may jump ship.

However, despite these challenges, a tougher fund-raising environment, particularly for funds of funds, is likely to push more firms into the arms of financial suitors for some time to come.

The Deal

Religare gets Landmark deal

3 December 2010

Indian financial services company Religare Enterprises Ltd. has agreed to acquire a majority stake in private equity and real estate fund-of-funds manager Landmark Partners for up to \$171.5 million.

The transaction adds a second asset management company to the New Delhi firm's Religare Global Asset Management Inc. division, launched late last year.

Religare will acquire a 55% stake in the Simsbury, Conn., target, the companies said Thursday, Dec. 2. Landmark's partners will retain the remaining 45%.

The transaction consists of an up-front cash payment, with a smaller unspecified portion to be paid later contingent upon Landmark's "achievement of certain targets," said Matt Mongia, managing director of Religare Global Asset Management.

The price was based on a multiple of Landmark's run-rate Ebitda, which Mongia did not disclose.

Religare aims to build its fledgling asset management business by acquiring majority stakes in a mix of alternative and more traditional asset managers such as private equity funds, hedge funds, and long-only investment managers.

In February Religare bought a majority interest in Northgate Capital, a San Francisco- and London-based private equity and venture capital firm. It acquired an unspecified majority stake in the roughly \$3 billion asset manager for an undisclosed sum.

Before buying Northgate, Religare considered acquiring American International Group Inc.'s asset management unit, PineBridge Investments. It initially lobbed a standalone offer, then teamed with Macquarie Group Ltd. in mid-2009. The two firms, which have a joint venture wealth management business, launched a revised bid but decided not to proceed, Mongia said.

He declined to discuss the offer price, but reports pegged it at about \$500 million.

Religare plans to spend a total of about \$1 billion on acquisitions for the unit, Mongia said.

In the early stages at least, Religare's preference is to build out the "alternative side," such as private equity funds, which have mid- to long-term lockup periods. "As a buyer of those kinds of business you get a higher degree of predictability around future cash flows," he said.

Next on its agenda are asset managers "on the more liquid side," including hedge funds and long-only equity and fixed-income managers with \$5 billion to \$25 billion in managed assets.

The subsidiary will not manage any of its own funds, but rather continue to acquire majority stakes in other managers.

Mongia said Landmark was attractive because of its consistent performance record over its 21-year history. It also has a large team of investment professionals focusing on the secondary private equity market and a "blue-chip roster" of limited partners, he added.

Landmark, a secondary private equity market specialist with \$8.5 billion under management, has reported overall net returns of about 22% from 27 funds over the past two decades, according to Landmark chairman and managing partner Francisco Borges.

Landmark hopes to leverage Religare's global footprint throughout Asia, Africa, the Middle East, Europe and the Americas to boost its global capital sourcing and add investments overseas, particularly in Asia, Borges said.

Currently, 15% to 20% of the fund manager's investments are abroad, principally in Europe and Asia, he added.

Religare wants to expand its sales and distribution network in "key money centers throughout the world," Mongia said.

Its global asset management subsidiary opened its first distribution office in Tokyo in early 2010, and is looking next to Sydney, Mongia said.

The Landmark acquisition is subject to customary closing conditions and regulatory approvals.

Jefferies & Co. and Religare Capital Markets are Religare's financial advisers, with Paul, Weiss, Rifkind, Wharton & Garrison LLP's Robert Goldbaum and Steven Williams as attorneys. Ropes & Gray LLP is Landmark's legal counsel.

Private Equity International

Religare buys majority stake in Landmark

By Christopher Witkowski

2 December 2010 (Update)

Religare Enterprises, an Indian financial services company, has agreed to pay up to \$171.5 million to buy a 55 percent stake in secondaries firm Landmark Partners.

Landmark's management team has made "long-term commitments" to the business and will continue to run daily operations and be responsible for all investment decisions, Religare and Landmark said in a statement. The firm's managers will retain a substantial equity stake in the business, according to the statement.

Landmark earlier this year closed its 14th secondaries fund reportedly on about \$1.9 billion.

The Landmark deal marks the second major private equity purchase the firm has made since commencing its plan to spend \$1 billion on investments in asset management businesses. The target amount includes firms outside of private equity.

Earlier this year, Religare bought a majority stake in fund of funds Northgate Capital. Under that deal, Northgate's five partners retained a controlling interest in the fund of fund's general partner entities and a significant stake in the fund management company.

At the time, Religare and Northgate said the fund of funds would see no changes to its management team, investment staff, investment committee and investment strategy.

RTT News

Religare Enterprises To Buy 55% Stake In Landmark Partners For \$171.5 Mln.

3 December 2010

(RTTNews) - Financial services group Religare Enterprises Ltd. said it is acquiring 55% stake in the business of Landmark Partners, a private equity

and real estate fund-of-funds asset manager focused on secondary transactions, for a consideration of up to \$171.50 million.

Religare unveiled that it is making a strategic investment in Connecticut-based Landmark through its wholly owned subsidiary Religare Global Asset Management Inc. Landmark Partners will retain a significant equity stake in the business.

The transaction is subject to customary closing conditions and regulatory approvals.

This deal would help Landmark to expand its secondary investment activity into countries where Religare's financial services platform has a global presence. In addition, Religare's access to capital and global reach provide Landmark the opportunity to continue to consistently create value for its investors with its unique and distinctive products in both existing and new markets.

Landmark Partners manages 27 private equity and real estate secondary fund-of-funds with more than \$8.3 billion of committed capital. Its investor base comprises a diverse range of U.S. and international institutional investors that include public and private pension plans, insurance companies, foundations, endowments and family offices.

Religare CEO Shachindra Nath, said in a statement, "Religare's strategic alliance with Landmark Partners is the next step for us as we continue to build out and expand our global asset management footprint. As we continue to build our global asset management portfolio, we will seek similar partnership in other asset classes, including both alternatives and traditional assets, in developed and emerging markets."

In a separate communique, Religare said its U.S. subsidiary Religare Global Asset Management has acquired controlling stake each in Northgate Capital LLC and Northgate Capital LP upon receipt of requisite regulatory approvals, and both these entities have become subsidiaries of the company.

At the BSE, Religare Enterprises shares are being traded at Rs.505, up by 0.47% from the previous close. The scrip touched an intraday high of Rs.524.45 and a low of Rs.507

My Iris

Religare Enterprises buys 55% stake in Landmark Partners

3 December 2010

Religare Enterprises, an Indian emerging-markets financial services group, said that its unit Religare Global Asset Management (RGAM) has agreed to buy a 55% stake in Landmark Partners for up to USD 171.5 million.

Landmark Partners is a private equity and real estate fund-of-funds asset manager focused on secondary transactions. Its entire management team will retain a significant equity stake in the business and will continue to run the day-to-day operations.

“Religare’s strategic alliance with Landmark Partners is the next step for us as we continue to build out and expand our global asset management footprint,” Shachindra Nath, Group CEO of Religare Enterprises (Q,N,C,F)* said.

“We are in the process of creating a multi-discipline affiliate structure for our Global Asset Management business, and are bringing only proven asset managers with differentiating strategies on to our platform and helping our affiliates get access to emerging market alpha and also look at capital introduction from new markets.”

The transaction also allows Landmark to expand its secondary investment activity into countries where Religare’s broader financial services platform has a global presence, Religare said.

In India, Religare’s largest market, the group offers products and services including securities broking, insurance, asset management, lending solutions, investment banking and wealth management.

Simsbury, Conn.-based Landmark Partners manages 27 private equity and real estate secondary funds-of-funds with more than USD 8.3 billion of committed capital.

Landmark was established in 1989 and made its entry into the real estate secondary market in 1996. In the last decade, Landmark has also established investment programs with specialized fund-of-funds, co-investment, and direct investment strategies

Shares of Religare Enterprises gained Rs 8.35, or 1.66%, to trade at Rs 511.00. The total volume of shares traded was 17,643 at the BSE (9.48 a.m., Friday).

Hindu Business Line

Religare buys 55% in US asset manager for Rs 772 cr
3 December 2010

New Delhi, Dec. 3 - Financial services group Religare Enterprises on Friday said it will acquire 55 per cent stake in US-based asset manager Landmark Partners for up to \$171.5 million (about Rs 772 crore).

This marks Religare's second buy in the US this year. In February, the company had bought majority stake in private equity firm Northgate Capital.

The strategic investment in Landmark Partners will be routed through Religare's wholly owned subsidiary, Religare Global Asset Management Inc.

The transaction is subject to regulatory nod. Landmark Partners will retain a significant equity stake in the business. “The management team will continue to run the day-to-day operations without any change and be responsible for all investment decisions,” Religare said in a notice to the BSE.

This deal represents an opportunity for Landmark to expand its secondary investment activity into countries where Religare's broader financial services platform has a presence, the statement said.

Landmark Partners manages 27 private equity and real estate secondary funds-of-funds with over \$8.3 billion of committed capital.

Starting-off with secondary PE transactions in 1989, Landmark Partners made its debut into the real estate secondary market in 1996.

Over the last decade, Landmark has also established investment programmes with specialised fund-of-funds, co-investment and direct investment strategies. Landmark's investor base comprises US and global institutional investors that include public and private pension plans, insurance companies, foundations, endowments and family offices.

Financial Express

Religare strikes second US asset manager deal

3 December 2010

Financial Services firm Religare Enterprises said its arm has acquired 55 per cent stake in US-based assets manager Landmark Partners for USD 171.5 million (about Rs 772 crore).

The company has entered into a strategic investment agreement with Landmark Partners, which is a private equity and real estate asset management firm, through its wholly owned subsidiary Religare Global Asset Management Inc, Religare said in a filing to the Bombay Stock Exchange.

As per the transaction, which is subject to regulatory approvals, Landmark Partners will retain a significant equity stake in the business and its management team will continue to run the day-to-day operations without any change, the filing added.

Bolstered by the development, shares of Religare Enterprises jumped by 4.33 per cent to an early high of Rs 524.45 per piece on BSE.

This is Religare's second acquisition in the US this year. In February, the company had bought a majority stake in US-based private equity firm Northgate Capital. Also, Religare said that its board has approved a commitment of USD 1 billion (about Rs 4500 crore) for global acquisitions.

Hindustan Times

Religare buys 55% in US asset mgmt firm for Rs 770 cr

3 December 2010

Financial Services firm Religare Enterprises on Friday said that its arm has acquired 55 per cent stake in US-based private equity and real estate fund-of-funds asset manager Landmark Partners for \$172 million (about Rs 770 crore). Landmark has total assets under management worth \$8.3 billion and the deal values the company at 3.8% of its total assets.

“The parties have signed a definitive agreement for Religare to acquire a 55% stake in the business of Landmark Partners for a consideration of up to \$172 million,” said the company in a statement.

With the acquisitions of Northgate (earlier this year) and Landmark Partners now, Religare expects to garner a total revenue of \$70 million in 2010-11 and an EBIDTA of \$35 million.

The company, which had earmarked funds of \$1 billion for buying asset managers still has a large portion of it left.

“Of the \$300-million equity portion, we still have 60-70% left for more acquisitions,” said Shachindra Nath, group CEO, Religare Enterprises.

Nath, who is busy building a global asset management business for the company, sees this as a game changer, which will take the total assets under management of the group to \$15 billion.

“In our journey, Landmark is a game changer because its size and pedigree would allow the world to look at a company from India,” said Nath, who now plans to target traditional asset classes and will continue to build a portfolio of companies.

Indian Express

Religare strikes second US asset manager deal

3 December 2010

Financial Services firm Religare Enterprises said its arm has acquired 55 per cent stake in US-based assets manager Landmark Partners for USD 171.5 million (about Rs 772 crore).

The company has entered into a strategic investment agreement with Landmark Partners, which is a private equity and real estate asset management firm, through its wholly owned subsidiary Religare Global Asset Management Inc, Religare said in a filing to the Bombay Stock Exchange.

As per the transaction, which is subject to regulatory approvals, Landmark Partners will retain a significant equity stake in the business and its management team will continue to run the day-to-day operations without any change, the filing added.

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This is Religare's second acquisition in the US this year. In February, the company had bought a majority stake in US-based private equity firm Northgate Capital. Also, Religare said that its board has approved a commitment of USD 1 billion (about Rs 4500 crore) for global acquisitions.

Money Control

Religare arm acquires 55% stake in Landmark Partners

3 December 2010

Religare Enterprises touched an intraday high of Rs 524.45 and an intraday low of Rs 508.30. At 09:24 hrs the share was quoting at Rs 514.00, up Rs 11.35, or 2.26%.

The company's arm has acquired 55% stake in Landmark Partners for USD 170 million, reports CNBC-TV18.

It was trading with volumes of 10,508 shares. Yesterday the share closed up 2.58% or Rs 12.65 at Rs 502.65.

Deal Curry

Religare Acquires 55% Stake In US-Based Landmark Partners For \$171.5 Mn

3 December 2010

Religare Enterprises Ltd has bought 55% stake in Simsbury, Connecticut-based private equity and real estate investment company Landmark Partners for \$171.5 Mn through its US-based wholly owned subsidiary Religare Global Asset Management Inc.

As part of its expansion plan in US, Religare will get access to several institutional investors in the US and Europe that invest in Landmark's funds through this deal.

The transaction also allows Landmark to expand its secondary investment activity into countries where Religare's broader financial services platform has a global presence.

Religare is likely to finance the purchase of the deal through proceeds received from a proposed preferential allotment of shares to the promoters of the company and also through a combination of debt and internal accruals.

Established in 1989, Landmark Partners manages close to \$8.5 Bn in assets under management across 27 funds and has offices in Boston, Massachusetts as well as in London, United Kingdom.

Landmark Partners specialises in secondary market deals where they help investors that are already invested in private equity and real estate funds to trade their holdings before the funds reach maturity. They also operate 7 fund-of-funds.

Jefferies & Co and Religare Capital Markets advised Religare on the Landmark deal.

Religare operates across businesses in the financial services space including asset management, retail broking, investment banking and institutional equities, life insurance and wealth management. The company also has a large lending business and is keen for a banking licence in India.

The diversified financial services group promoted by brothers Malvinder and Shivinder Mohan Singh has outlined a strategy to build a global asset management business with close to \$100 Bn in assets under management. Religare has created a US-holding company which will be the vehicle for its expansion in this segment of the business.

Religare has made several acquisitions both large and small overseas in the past few years. These include the acquisition of a London-based stock broking firm called Hitchens Harrison and Company in 2008. The company also made a bid for AIG's asset management arm with \$100 billion in assets under management in 2008 but lost out to Hong Kong-based billionaire Richard Li's Pacific Century group.

Recently, it acquired the UK operations of South Africa-based financial services firm Barnard Jacobs Mellet (BJM). In February this year, Religare had bought US-based Northgate Capital, a private equity and venture for around \$200 Mn.

As part of its ambitious growth strategy, RCML had recently announced plans to acquire the Hong- Kong-based research platform Central Joint Enterprises (Aviate Global - Asia) after it acquired a 50% stake in a Sri Lankan stock broking firm Bartleet Mallory Stock Brokers in September this year.

IndiaInfoline

Religare Enterprises capitalises on US acquisition

3 December 2010

Religare Enterprises rose 1.26% to Rs. 509 at 10:13 IST after the company struck a deal to buy a majority stake in US-based Landmark Partners for up to \$171.5 million.

The deal was announced before trading hours today, 3 December 2010. Meanwhile, the BSE Sensex was up 45.80 points, or 0.23%, to 20,038.50.

On BSE, 25,000 shares were traded in the counter compared with average volume of 41,000 shares over the past two weeks.

The stock hit a high of Rs. 524.45 and a low of Rs. 508 so far during the day.

Religare Enterprises said it will buy 55% stake in the business of Landmark Partners for up to \$171.5 million in its second US deal. Landmark Partners established in 1989, manages 27 private equity and real estate secondary funds-of-funds with more than \$8.3 billion of committed capital. Its management team will continue to run the operations and be responsible for all investment decisions.

Religare announced its first US asset manager deal in February 2010, when it agreed to take a controlling stake in private equity firm Northgate Capital.

On a consolidated basis, Religare Enterprises reported a net loss of Rs. 24.23 crore in Q2 September 2010 compared with a net profit of Rs. 29.71 crore in Q2 September 2009. Total income rose 51.2% to Rs. 627.39 crore in Q2 September 2010 over Q2 September 2009.

VCCircle

Religare Picks 55% In Landmark Partners For \$171.5M
3 December 2010

The US-based firm is a PE and real estate fund-of-funds asset manager focussed on secondary deals.

As a part of its strategy to acquire global assets in the financial sector, Religare Enterprises Ltd, promoted by Malvinder Singh and Shivinder Singh, today announced yet another transaction by acquiring 55% stake in US-based Landmark Partners, a private equity and real estate fund-of-funds asset manager focused on secondary transactions, for a consideration of \$171.5 million.

Only in February this year, Religare made its entry into the US by acquiring a majority stake in US-based Northgate Capital LLC, a private equity and venture capital firm that manages about \$3 billion in assets for over 400 institutional and high net worth families and individuals. Unconfirmed reports peg the deal valuations at about \$200 million for a 65% stake (10% of the total assets under management).

According to the agreement with Landmark, Religare Enterprises Ltd will acquire a 55% stake in the business of Landmark Partners for a consideration of up to \$171.5 million through its wholly owned subsidiary Religare Global Asset Management (RGAM) Inc.

Landmark Partners' entire management team has made long-term commitments to its business as part of this transaction and will retain a significant equity stake in the business. The management team will continue to run the day-to-day operations (without any change) and be responsible for all investment decisions.

"Religare's strategic alliance with Landmark Partners is the next step for us as we continue to build out and expand our global asset management footprint," said Shachindra Nath, Group CEO, Religare Enterprises Limited.

“We are in the process of creating a multi-discipline affiliate structure for our Global Asset Management business, and are bringing only proven asset managers with differentiating strategies on to our platform and helping our affiliates get access to emerging market alpha and also look at capital introduction from new markets,” he said.

He further said that the company will seek similar partnerships in other asset classes, including both alternatives and traditional assets, in developed and emerging markets.

Landmark Partners, headquartered in Connecticut. US with offices in Boston, Massachusetts, and London, manages 27 private equity and real estate secondary funds-of-funds with more than \$8.3 billion of committed capital. A pioneer in the private equity and real estate secondaries markets, Landmark was established in 1989 and executed its first significant secondary PE transaction in the same year.

In 1996, Landmark Partners made its entry into the real estate secondary market. With a total of 52 investment professionals and support personnel led by 14 management partners and principals, Landmark Partners possesses the most experienced secondaries investment team in the industry. Landmark's investor base is comprised of a diverse range of US and international institutional investors that include public and private pension plans, insurance companies, foundations, endowments, and family offices.

Jeffries and Religare Capital Markets Limited were the financial advisors to Religare Enterprises Limited in this transaction. Paul, Weiss acted as transaction counsel to Religare, while Ropes & Gray was counsel for Landmark.

Recently Religare Capital Markets (RCML), the investment banking and institutional securities arm of Religare Enterprises, announced the acquisition of the UK operations of Barnard Jacobs Mellet (BJM UK), a highly-rated distribution platform for South African equities in the UK, serving over 100 institutional clients. The business will operate under the Religare brand and will be integrated into RCML's rapidly expanding emerging markets platform.

As part of its ambitious growth strategy, RCML recently announced its intention to acquire, Central Joint Enterprises (Aviate Global (Asia)), the Hong Kong-based ideas-led research platform. In September, Religare also acquired a 50% stake in leading Sri Lankan Stock broking firm Bartleet Mallory Stock Brokers.



Religare Coverage Report

Monday, December 6, 2010

Headlines

- **The Times of India** - Religare's fin arm buys US co for \$172m
- **Invest in India** - Religare Enterprises Ltd 55% stake in Simsbury through Religare Global Asset Management Inc
- **Mergers & Acquisitions Report** - Religare Buys Landmark Partners Stake
- **Asia Pulse** – India's Religare Global Buys 55% Stake in Landmark Partners [no link available – full article below]
- **Financial Express** - Landmark buy puts Religare among India's top four AMCs
- **Asian Investor** - Religare acquires US secondaries investor Landmark
- **Private Equity Real Estate** - Landmark sells 55% stake to Religare

Articles

Times of India

Religare's firm arm buys US cos for \$172m

4 December 2010

MUMBAI: Financial Services firm Religare Enterprises' arm has acquired 55% stake in US-based assets manager Landmark Partners for \$171.5 million (about Rs 772 crore).

The company has entered into a strategic investment agreement with Landmark Partners, which is a private equity and real estate asset management firm, through its wholly owned subsidiary Religare Global Asset Management , Religare said in a filing to the BSE on Thursday.

According to the transaction , which is subject to regulatory approvals, Landmark Partners will retain a significant equity stake in the business and its management team will continue to run the day-to-day operations without any change, the filing said.

This is Religare's second acquisition in the US this year. In February, the company had bought a majority stake in private equity firm Northgate Capital. Religare said its board has approved a commitment of \$1 billion for global acquisitions.

Invest in India

Religare Enterprises Ltd 55% stake in Simsbury through Religare Global Asset Management Inc

5 December 2010

Religare Enterprises Ltd has bought 55% stake in Simsbury, Connecticut-based private equity and real estate investment company Landmark Partners for \$171.5 million through its US-based wholly owned subsidiary Religare Global Asset Management Inc.

As part of its expansion plan in US, Religare will get access to several institutional investors in the US and Europe that invest in Landmark's funds through this deal.

The transaction also allows Landmark to expand its secondary investment activity into countries where Religare's broader financial services platform has a global presence.

Religare is likely to finance the purchase of the deal through proceeds received from a proposed preferential allotment of shares to the promoters of the company and also through a combination of debt and internal accruals.

Established in 1989, Landmark Partners manages close to \$8.5 Bn in assets under management across 27 funds and has offices in Boston, Massachusetts as well as in London, United Kingdom.

Landmark Partners specialises in secondary market deals where they help investors that are already invested in private equity and real estate funds to trade their holdings before the funds reach maturity. They also operate 7 fund-of-funds.

Jefferies & Co and Religare Capital Markets advised Religare on the Landmark deal.

Religare operates across businesses in the financial services space including asset management, retail broking, investment banking and institutional equities, life insurance and wealth management. The company also has a large lending business and is keen for a banking licence in India.

The diversified financial services group promoted by brothers Malvinder and Shivinder Mohan Singh has outlined a strategy to build a global asset management business with close to \$100 Bn in assets under management. Religare has created a US-holding company which will be the vehicle for its expansion in this segment of the business.

Religare has made several acquisitions both large and small overseas in the past few years. These include the acquisition of a London-based stock broking firm called Hitchens Harrison and Company in 2008. The company also made a bid for AIG's asset management arm with \$100 billion in assets under management in 2008 but lost out to Hong Kong-based billionaire Richard Li's Pacific Century group.

Recently, it acquired the UK operations of South Africa-based financial services firm Barnard Jacobs Mellet (BJM). In February this year, Religare had bought US-based Northgate Capital, a private equity and venture for around \$200 Mn.

Mergers & Acquisitions Report

Religare Buys Landmark Partners Stake

By Jonathan Marino

6 December 2010

Religare Enterprises Ltd., the Indian investment group, is spending \$171 million to take a stake in Landmark Partners, a Connecticut-based private equity and real estate fund-of-funds manager.

Religare will get a 55% stake in Landmark as part of its strategic investment in the firm. The private equity firm operates 27 PE and real estate secondary fund-of-funds with \$8.3 billion under management.

Landmark also has offices in the UK and in Boston. Jefferies and Religare Capital Markets were advisors to the buyer; Paul Weiss worked as legal counsel to the buyer and Ropes and Gray was counsel to Landmark.

Religare's US subsidiary, Religare Global Asset Management, has also acquired a stake in Northgate Capital LLC and Northgate Capital LP, based in the UK and US alike. Terms of that transaction were not publicized.

M&A among asset managers has also been increasingly prevalent. In February, Affiliated Managers Group acquired Pantheon Ventures.

Asia Pulse

INDIA'S RELIGARE GLOBAL BUYS 55% STAKE IN LANDMARK PARTNERS

6 December 2010

MUMBAI, Dec 6 Asia Pulse - India-based financial services firm Religare Enterprises (BSE:532915) last Friday said its arm has acquired 55 per cent stake in US-based assets manager Landmark Partners for US\$171.5 million.

The company has entered into a strategic investment agreement with Landmark Partners, which is a private equity and real estate asset management firm, through its wholly owned subsidiary Religare Global Asset Management Inc, Religare said in a filing to the Bombay Stock Exchange.

As per the transaction, which is subject to regulatory approvals, Landmark Partners will retain a significant equity stake in the business and its management team will continue to run the day-to-day operations without any change, the filing added.

This is Religare's second acquisition in the US this year. In February, the company had bought a majority stake in US-based private equity firm Northgate Capital.

Religare said that its board has approved a commitment of US\$1 billion for global acquisitions.

Financial Express (India)

Landmark buy puts Religare among India's top four AMCs

6 December 2010

Group CEO of Religare Enterprises Shachindra Nath has claimed the acquisition of Landmark Partners in the \$171.5 million deal on Friday has pushed his company to the fourth position among India's asset management companies. It now manages assets of over \$ 15 billion.

Speaking to FE, he said Religare plans to reach a turnover of \$70 billion in the next two years globally. That should position it as a leading emerging markets financial services group. The approximately Rs 772 crore deal will give the company a strong presence in the secondary transactions market in the US, as Landmark is a private equity and real estate fund-of-funds asset manager, specialising in that market.

A release issued by Religare said, "The parties have signed a definitive agreement for Religare to acquire a 55% stake in the business of Landmark Partners. Landmark Partners' entire management team has made long-term commitments to its business as part of this transaction and will retain a significant equity stake in the business. The management team will continue to run the day-to-day operations without any change and be responsible for all investment decisions. The transaction is subject to customary closing conditions and regulatory approvals."

Landmark Partners manages 27 private equity and real estate secondary funds-of-funds with more than \$8.3 billion of committed capital. Its headquarter is in Simsbury, Connecticut, and also has offices in Boston, Massachusetts and London. Nath said Religare has consistently focussed on building capacity abroad, especially in the US market as that still accounts for over 60% of the total capital flow in the world. He said as global capital moves towards the east, Religare is positioning itself as the company of choice for small and mid level AMCs from the US and European markets to tie up with.

"This transaction represents a clear opportunity for Landmark to expand its secondary investment into countries where Religare's broader financial services platform has a global presence," he added.

Asian Investor

Religare acquires US secondaries investor Landmark

By Jame DiBiasio

6 December 2010

Religare Enterprises, an Indian financial services group with a global emerging-market footprint, has announced it will acquire Landmark Partners, a pioneer in the US secondary private-equity market, for \$171 million.

The announcement comes the same week as Religare Global Asset Management closed its first acquisition, Northgate Capital, another US firm.

That deal was first announced in February but took a long time to close because it was the first such outbound M&A deal from India, and the local regulators needed time to digest the process, says Shachindra Nath, group CEO at Religare in New Delhi.

Religare Enterprises has three legs to its business: an Indian integrated financial services business that includes brokerage, life insurance, mutual funds and non-commercial banking; an emerging-markets investment bank; and Religare Global Asset Management.

The company's family owner, Malvinder Singh, has committed up to \$1 billion to acquire asset-management boutiques in order to build a global multi-asset platform.

Religare's first foray abroad came amid the 2008 crisis, when in early 2009 it bid to acquire AIG Investments. It also made bids for over 30 other asset managers that were in a position of distress, says Nath.

These attempts to buy a troubled but established major founder for several reasons. First, the sellers or the companies in question weren't keen to have an unknown name from India come in as the parent. Second, Religare's management realised that it would struggle to turn these companies around; they were in distress for a reason.

Therefore the company changed tack and decided to build a multi-asset platform based around healthy, medium-sized specialists. Instead of trying to play the white knight, its approach is around partnering with these boutiques to give them the access to emerging-market capital and growth.

It is therefore looking for asset managers in the \$3 billion to \$25 billion AUM range with established track records. In other words, companies that are well regarded but which lack the scale to set up the infrastructure in emerging markets.

For example, Religare is helping Northgate open an office in Hong Kong and hire investment professionals from AIG Investments' fund of private-equity funds. Northgate is also using Religare to open an office in India, and to source capital from Japan, where Religare has a distribution team.

Religare Global Asset Management is building distribution teams in Hong Kong, Singapore and Dubai. Its investment-bank affiliate has operations in Hong Kong, Singapore, Indonesia, Malaysia, Brazil and South Africa.

For a firm like Landmark Partners, the other option for fast growth would be a deal with a bigger rival, which would result in the firm being swallowed.

Religare takes majority stakes but leaves plenty of equity on the table for the existing partners. Nath says in the case of Landmark, Religare will take 55%. Moreover the transaction also sees the remaining

45% redistributed among the firm's 14 partners (until now, the founders owned most of it) so that they are all incentivised to remain on board for seven years or more.

Nath says the strategy of going after a venture capital fund of funds (Northgate) and secondary PE (Landmark) was deliberate. These are illiquid investment strategies in which the limited partners are committed for many years.

Religare has a chance to now speak with these LPs (basically the LPs are a captive audience) and make them comfortable with it and its strategy.

From here it becomes much easier to acquire managers of liquid pools, including hedge funds, long-only equities and fixed income, says Nath.

"Over the next three years we are going to use the multi-asset platform to capture the shift of capital from West to East," says Nath.

Landmark Partners manages 27 private-equity and real-estate secondary funds of funds, with \$8.3 billion of committed capital. It is based in Simsbury, Connecticut.

Private Equity Real Estate

Landmark sells 55% stake to Religare

3 December 2010

The Indian financial services firm will pay \$171.5m for a majority stake in the private equity and real estate fund of funds manager. Religare bought a stake in multi-manager Northgate Capital earlier this year.

Religare, an Indian financial services company, has agreed to pay up to \$171.5 million to buy a 55 percent stake in fund of funds and secondaries firm Landmark Partners.

Landmark's management team has made "long-term commitments" to the business and will continue to run daily operations and be responsible for all investment decisions, Religare and Landmark said in a statement. The firm's managers will retain a substantial equity stake in the business, according to the statement.

The private equity and real estate investment firm is currently raising its latest real estate vehicle, Landmark Real Estate Fund VI, targeting \$750 million. The firm is believed to have held a first close. Earlier this year, Landmark closed its 14th private equity secondaries fund, reportedly on about \$1.9 billion.

The Landmark deal marks the second major private equity purchase Religare has made since commencing its plan to spend \$1 billion on investments in asset management businesses. The target amount includes firms outside of private equity.

Earlier this year, Religare bought a majority stake in fund of funds firm, Northgate Capital. Under that deal, Northgate's five partners retained a controlling interest in the fund of fund's general partner entities and a significant stake in the fund management company.

At the time, Religare and Northgate said the fund of funds would see no changes to its management team, investment staff, investment committee and investment strategy.

In June, Landmark partner Chad Alfeld told PERE the market for secondaries was similar to a "rising tide of deal activity", rather than a tidal wave of investors looking for liquidity. During 2009, he said, only \$1.2 billion of secondary transactions were completed.

Landmark currently manages 27 private equity and real estate secondary funds-of-funds with more than \$8.3 billion of committed capital, the statement added.

Jeffries and Religare Capital Markets Limited were the financial advisors to Religare, while law firms Paul, Weiss acted as transaction counsel to Religare, with Ropes & Gray acting as counsel for Landmark.

Global Innovation Partnerships

2010 Silicon Valley
Trade Delegation to Russia



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Media information

Results of Global Innovation Partnerships Forum

The Global Innovation Partnerships Forum, featuring a high-profile Silicon Valley Trade Delegation headed by California Governor **Arnold Schwarzenegger**, was held in Russia on October 10-14, 2010.

RUSNANO, Russian Venture Company and Skolkovo Foundation with the participation of Global Technology Symposium, Investment and Venture Fund of the Republic of Tatarstan and Silicon Valley Bank organized the visit of Silicon Valley Trade Mission to Russia and Global Innovation Partnerships Forum.

Russia's President **Dmitry MEDVEDEV** participated in the Forum.

Addressing the Global Innovation Partnerships Forum's participants President of Russia Dmitry Medvedev emphasized the importance of making personal contacts with the Silicon Valley venture investors and highlighted how crucial it is for Russia to create favorable conditions for innovation centers similar to Skolkovo: *"It is very important for people to be interested in creating and introducing new technology and to be motivated to start a business from scratch. Unfortunately, far from everyone in the Russian business community is ready to start up this kind of risky venture. In this respect we can learn from the enthusiasts who perhaps invest not always such large amounts of money but create completely new products."*

The U.S. trade delegation included top managers of Microsoft, Google and Oracle as well as CEOs of more than 20 of the largest Silicon Valley venture funds with **\$100** billion in assets under management. The Silicon Valley participants included such top-tier venture investment gurus as **Franklin "Pitch" Johnson**, Asset Management Company founder and Draper and Johnson Investment Company co-founder, **Dixon Doll**, DCM Co-Founder and General Partner and **Dick Kramlich**, New Enterprise Associates Co-Founder and Managing Director.

"The goal of the government is to work for business, support it in the domestic market and promote it globally," said **Governor Arnold Schwarzenegger** addressing U.S. delegation members at the Forum's opening ceremony at the Ritz-Carlton Hotel. *"In this respect I am at your service, I am the servant of Silicon Valley business. That is why I am now here with you, in Russia."*

Global Innovation Partnerships

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The Russian side was deeply interested in the immense U.S. experience in venture investment and commercialization of innovative technologies. The Silicon Valley delegation members sought to estimate potential of innovative and technological business in Russia.

* * *

The Forum's highly topical event program

Russia's Minister of Economic Development Elvira Nabiullina and Minister of Education & Science Andrey Fursenko were responsible for presentation of Russia's economic and education potential. In an in-depth and transparent conversation with the Forum's participants the Ministers answered questions and exchanged opinions on how to make venture investments into the Russian innovation industry more comfortable for both foreign investors and local market players. The U.S. delegation members raised the issue of adopting laws that would regulate venture investments.

In addition to visiting the Skolkovo Moscow School of Management, RUSNANO headquarters and Russian Venture Company the delegation was invited by Investment and Venture Fund of the Republic of Tatarstan to visit the city of Kazan in Tatarstan. The U.S. participants looked through 150 Russian project cases which can potentially receive venture investment. In total the Forum events attracted over 1,000 Russian entrepreneurs, CEOs and owners of Russia's largest companies.

One of the key Forum highlights was a presentation of the Skolkovo innovation project. Viktor Vekselberg, President of the Skolkovo Foundation, said it would cost between RUB180 and 200 billion to finance the Skolkovo Project over the next three years with the cost being shared equally by the state and private enterprise.

Investors were invited by the Russian Venture Company to visit the Moscow International Business Center, where a panel discussion "**Silicon Valley Venture Investors visiting the Russian Venture Company**" was held on the 62nd floor of the Federation tower. Representatives of the most successful Russian venture and financial institutions, including the VTB Venture Capital Fund, Maxwell Biotech, Almaz Capital Partners, ABRT Venture, Bioprocess Capital Ventures, participated in the discussion with U.S. investors. The event also showcased several startups with a great potential for development in international markets, such as Russian Navigation Technologies, Spectralus, Innalabs, Nano-Optic Devices and more.

The panel discussion hosted by the Russian Venture Company was aimed not only at highlighting the young Russian venture industry, and providing potential partners a platform for starting a dialogue. Russian innovators from over a hundred participating companies had an opportunity to present in front of the global venture industry pioneers.

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The RUSNANO State Corporation invited the U.S. delegation to visit its office to discuss potential joint projects with Silicon Valley investors. After a large-scale presentation on RUSNANO, the participants discussed projects.

“These were substantive and encouraging meetings,” said RUSNANO CEO Anatoly Chubais. “We looked at several types of collaboration. Project companies of American investors could be interested in developing business in Russia for which we would be interested in acting as coinvestor. And there is the possibility of joint venture funds; our partners have superior knowledge of global nanotechnology markets and may be able to provide a flow of competitive projects, a factory, in the best sense, of new technological businesses. Finally, RUSNANO has 93 projects at the moment, and it is entirely possible that some of our guests will be interested in a role as coinvestor and developer of those businesses in international markets, including the United States.”

The U.S. participants were also interested to see how Russian regions are building an innovative economy. The delegation visited the city of Kazan, where a round table was held with participation of the President of the Republic of Tatarstan. Another round table featured a presentation on Tatarstan’s investment potential and startups supported by the Investment and Venture Fund of the Republic of Tatarstan. Participants noted that Silicon Valley companies and the Investment and Venture Fund of the Republic of Tatarstan are actively cooperating and are now ready to take their joint projects to the next level.

* * *

During the visit it was announced that Russia and California are planning to develop cooperation.

“The Global Innovation Partnerships forum was certainly a success for us. In Moscow and Kazan, the two most ancient Russian cities, the energy of the young Russian innovative industry met the experience of high-tech entrepreneurs of the Silicon Valley,” said Russian Venture Company General Manager Igor Agamirzian. “Several innovative projects showcased by Russian companies sparked interest of our U.S. guests. I’m confident that these projects will have a global success. It is also remarkable that while we were here at the forum our portfolio company BrightSource Energy Inc. won approval for construction of Ivanpah Solar Electric Generating System in California, the largest complex in the world. This is a great example of how cooperation between the Russian Venture Company and U.S. colleagues to develop innovative high-tech entrepreneurship was brought to a new level. Only a few years ago we could only dream about such positive results.”

“The investors who visited Russia saw great investment opportunities in the country,” said Viktor Vekselberg, President and Co-Chairman of the Skolkovo Foundation. “We are already

Global Innovation Partnerships

2010 Silicon Valley
Trade Delegation to Russia



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seeing the first results achieved by our colleagues from RUSNANO and the Russian Venture Company. I hope that our Foundation will also make a major contribution into building efficient ties between Russian innovative startups and the U.S. and global investment community. We will always seek to attract as much potential partners as we can.”

In Tatarstan the U.S. investors visited the Idea technopark. Several companies saw the potential for investment and development in Kazan.

*“We have a lot to learn from U.S. investors,” said **Rustam Minnikhanov**, the President of the Republic of Tatarstan. “It was a great pleasure to show foreign guests our Republic, research centers, educational institutions, as well as to discuss how to use the potential we have. I’m confident that Tatarstan will be among the Russian pilot regions for implementing high-tech cooperation projects.”* Rustam Minnikhanov was invited by investors to visit Silicon Valley to continue the dialogue started in Tatarstan.

“The innovative projects developed in Tatarstan are becoming increasingly attractive. On their trip to Tatarstan, businessmen from the Silicon Valley delegation saw that our region has the necessary infrastructure for developing innovations,” said **Ainur Aideldinov**, Director of the Investment and Venture Fund of the Republic of Tatarstan.

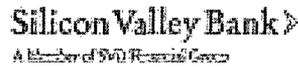
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Forum participants noted that while Russia is only starting to build an innovative socially-oriented economy, it has made great progress over the last two years by establishing contacts between Russian development institutes and Western partners resulting in the visit of the Silicon Valley Trade Delegation to Russia.

The main goal of the International Forum of the Global Innovative Partnerships was to build trust and personal relationships between Russian innovative and technology businesses and the “cornerstones” of the U.S. venture business. All Forum participants agree that the goal was achieved.

The Forum will be held regularly.

For details please visit the Global Innovation Partnerships Forum website at <http://www.globalinnovationpartnerships.ru>



FOR IMMEDIATE RELEASE

**Russian Innovation Takes Off:
Global Innovation Partnerships Announces
2010 Silicon Valley Trade Delegation to Russia**

PALO ALTO, Calif., September 15, 2010 – Global Innovation Partnerships announced that a high-profile Silicon Valley trade delegation to Russia will be held on October 9-14, 2010.

The trade delegation, which will coincide with California Gov. Arnold Schwarzenegger's upcoming official visit to Russia, will consist of many Silicon Valley luminaries, including:

- Former Intel chairman Craig Barrett;
- DCM Co-Founder and General Partner Dixon Doll;
- DFJ Managing Director Tim Draper;
- Hummer Winblad Managing Director Mark Gorenberg;
- DFJ-VTB Aurora Managing Director Alexandra Johnson;
- Asset Management Company founder Franklin "Pitch" Johnson;
- Silicon Valley Bank chairman Harry Kellogg; and
- New Enterprise Associates Co-Founder and Managing Director Dick Kramlich.

In Russia, the delegation will meet with President Dmitry Medvedev, Minister of Education & Science Andrey Fursenko, Minister of Economic Development Elvira Nabiullina, Tatarstan President Rustam Minnikhanov, Russian Venture Company General Director Igor Agamirzian, Russian Corporation of Nanotechnologies (RUSNANO) Chairman Anatoly Chubays, and Skolkovo Innovation City Co-Chairman Viktor Vekselberg, as well as with many of Russia's most innovative companies.

In addition to visiting Skolkovo, Russia's newly-created "innovation city" and answer to Silicon Valley, the delegation will visit Kazan, Tatarstan, which is a regional center for technology and innovation. Members of the delegation will share their insights into how to nurture start-ups into global technology companies.

Alexandra Johnson, President of the Global Technology Symposium, said, "As the technology industry matures, Silicon Valley investors have begun searching for the Next Big Thing in emerging markets. We hope that this mission convinces them that the Next Big Thing may come from Russia."

Evgeny Kuznetsov, Director of Communication at Russian Venture Company, commented, "Russia is actively developing a network of innovation centers and institutes. We seek to achieve in several years what it took Silicon Valley decades to achieve. To this end, nothing is more valuable than the expertise of Silicon Valley's key business leaders. We will collaborate on specific investment projects to promote Russian companies in the global market."

Mikhail Chuchkevich, Director of RUSNANO's Project Office, added, "Global Innovation Partnership trade delegations will be a key component of efforts to accelerate the development of innovative businesses, especially in the nanotechnology sector."

The October delegation will be the first in a series of several trade missions.

Global Innovation Partnerships is a joint venture of the Global Technology Symposium, RUSNANO, Russian Venture Company, Silicon Valley Bank, and Skolkovo Innovation City and is supported by the U.S.-Russia Business Council.

About the organizers

Global Technology Symposium

The Global Technology Symposium (www.GlobalTechSymposium.com) is the leading investment conference on venture capital, technology, and entrepreneurship in emerging markets. Each year, the Symposium brings more than 300 selected opinion leaders in business, finance, technology, and policymaking to Silicon Valley, where they share insights into the opportunities and challenges of globalization. The next Symposium will take place on March 23-25, 2011.

RUSNANO

The Russian Corporation of Nanotechnologies (RUSNANO) (www.rusnano.com) coordinates the Russian Federation's innovation agenda to commercialize promising research and development in nanotechnology. RUSNANO co-invests in nanotechnology projects likely to make a significant economic or social contribution to Russia. In addition, RUSNANO develops partnerships with the world's leading nanotechnology centers and organizes the annual International Nanotechnology Forum in Russia.

As of September 2010, RUSNANO has approved the financing of 90 projects. Collectively, these projects have attracted a total of RUB 302 billion (USD 9.9 billion) in funding, of which RUSNANO expects to invest RUB 123 billion (USD 4.0 billion).

Russian Venture Company

Russian Venture Company (RVC) (www.rusventure.ru) is a government fund of venture funds. RVC's mission is to promote Russia's domestic venture capital industry by capitalizing venture funds, most of them privately-owned. In addition, RVC acts as a "think tank" for the Russian venture capital industry to originate public policy ideas for the benefit of the venture capital sector.

As of September 2010, RVC has backed ten funds with a capitalization, collectively, of RUB 22 billion (USD 710 million). RVC's stake in these funds is, collectively, RUB 12 billion (USD 383 million). These funds collectively have backed 31 companies in which they had invested RUB 4.5 billion (USD 143 million).

Silicon Valley Bank

SVB Financial Group (www.svb.com) provides diversified financial services to emerging, growth and established technology companies and the life science, venture capital and premium wine markets.

U.S.-Russia Business Council

The U.S.-Russia Business Council (www.usrbc.org) is a Washington-based trade association that provides significant business development, dispute resolution, government relations, and market intelligence services to its American and Russian member companies.

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Suzlon Commends Renewed Bi-Partisan Effort to Advance a Federal Renewable Electricity Standard (RES)

CHICAGO, Sept. 21 /PRNewswire/ -- "We commend the efforts of Senators Bingaman and Brownback to advance a stand-alone federal Renewable Electricity Standard (RES) bill with the goal of passing legislation this year," said Andris Cukurs, chief executive officer of Suzlon Wind Energy Corporation. "A swift passage of a bill is essential to the continued growth of the U.S. wind energy industry. Quite simply, the U.S. cannot afford to wait any longer."

"If passed, this bi-partisan legislation will help diversify our energy portfolio, improving our energy security and creating green jobs. A national RES is essential to foster stable, long-term investment in wind energy in this country," said Cukurs.

About Suzlon Wind Energy Corporation (SWECO)

Suzlon Wind Energy Corporation focuses on the North American market and is a subsidiary of Suzlon Energy Limited of Pune, India, the third largest global wind turbine supplier.* The headquarters for North America is based in Chicago, Illinois, with sales and service offices located across the U.S.

Suzlon Wind Energy Corporation, when combined with REpower,** is ranked fourth in U.S. market share for 2009, according to the American Wind Energy Association (AWEA). Together, our sites include more than 700 turbines installed in the U.S. and totaling 1,750 megawatts (MW) of capacity across 20 states. Suzlon also manufactures wind turbine blades for its S88-2.1 MW machine in Pipestone, Minnesota.

NOTES:

* Suzlon and REpower, if taken together, stand as the world's third leading wind turbine supplier group in terms of market share. Market share of 9.8% is derived from BTM consult ApS World Market Update 2009, ranking Suzlon with 6.4% of global market share and REpower with 3.4% of global market share.

** Suzlon owns more than 90 per cent of REpower Systems AG, based in Hamburg, Germany.

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Could wind push energy bill to fruition?

Aug 27, 2010 09:58 EDT

Reuters

Andy Cukurs

<http://blogs.reuters.com/environment/2010/08/could-wind-push-energy-bill-to-fruition/>
[environment](#) | [green business](#) | [green energy](#)



—Andris (Andy) E. Cukurs is chief executive officer of North American operations of India-based Suzlon Energy Ltd., the world's third-largest wind turbine manufacturer. Any views expressed here are his own.—

The climate bill may have stalled and, with it, a renewable electricity standard that would promote wind and other renewable-energy sources. But at the same time, wind energy continues to make strong strides.

Just look at the commitment of large corporations, like Google, purchasing 20 years of wind-generated electricity in Iowa, ostensibly to operate its huge data centers. Or SC Johnson & Son, installing turbines at its Wisconsin headquarters and putting up a windmill at its largest European manufacturing plant – in addition to nearly half its Ziploc plant in Michigan powered with wind.

Is this how the use of wind and other renewables will play out in the States, with corporations leading the way?

Major electric utilities ramp up wind energy gradually alongside long-term incentives, but corporations like Google and SC Johnson are using wind turbines right where they're needed.

The company I work for, Suzlon, started this way in India – by bringing clean, reliable power to businesses that needed it.

What is preventing even broader growth of wind power in the U.S.?

Billions of dollars were spent building our wind capacity over the past decade, yet wind energy still generated just 1.25 percent of our electricity in 2008 (although that's up from 0.4 percent just four years earlier).

The 1.25 percentage is a far cry from the 20 percent goal the U.S. Energy Department set for wind's share of the U.S. electric supply by 2030. It also falls far below the Energy Information Agency's projection in May 2009 that by 2012 – less than 18 months away – wind energy will generate 5 percent of electricity.

Much more recently, the U.S. added only 1239 megawatts of wind power installations in the first half of 2010, dropping such installations to the lowest level since 2007. Manufacturing investment in wind also continues to lag below levels in the 2008-2009 period.

As for the benefits of wind, they're indisputable.

Wind promotes national security because it diversifies our energy portfolio. It also has the tremendous potential to create jobs — jobs that deliver clean, affordable, reliable domestic energy to promote economic vitality and environmental quality besides our national security.

Wind-power projects created 35,000 new jobs in 2008, estimates the American Wind Energy Association. And in one state, Illinois, each new wind-turbine project generates 1,473 new jobs during construction, a new Illinois State University study found.

As for clean energy, wind produces no emissions and no dangerous radioactive waste.

Wind-energy generation also doesn't consume any non-renewable resources, such as oil, natural gas or coal.

Wind is free and with today's technology advances, it can be captured efficiently, at about one-quarter the cost of solar power. Further, wind turbines come in a wide array of sizes. This means that a range of people and businesses can use them on a self-reliant basis – from single households and businesses to small towns and villages.

Besides, strong consumer support exists for wind.

A survey released in June 2010 by Applied Materials, a capital-equipment maker serving the solar industry among others found that three-quarters of Americans feel that increasing renewable energy and decreasing U.S. dependence on foreign oil are the nation's top energy priorities.

As for wind alone, an April 2010 survey by AWEA found that 89 percent of respondents – 84 percent of Republicans, 93 percent of Democrats and 88 percent of Independents – believe increasing the amount of energy the nation gets from wind is a good idea.

Wind energy faces challenges, of course; all energy sources do. It's true that wind can't provide all of our nation's energy supply, but that's why the U.S. requires a portfolio of energy sources, especially of renewable forms. And it's possible to generate a significant portion of energy from renewable sources.

Already, wind power supplies more than 20 percent of the energy consumed in Denmark and more than 11 percent in Spain and Portugal.

Many of the perceived disadvantages are just myths. Wind energy isn't universally more expensive; it's very competitive with fossil sources of generation.

While the upfront capital cost of wind energy is more expensive than some traditional power sources, such as natural gas, there are no fuel costs with wind. Further, in good locations, the cost of capital and other "levelized" costs are now very competitive with other energy sources, research studies show.

It's a myth, too, that insurmountable transmission issues emerge trying to get wind energy from remote areas to customers elsewhere.

A recent Stanford University study found that about one-third of the electricity that wind farms generate will become a reliable source of around-the-clock power to customers in various U.S. regions through electricity grid interconnections.

Another myth concerns the dependability of wind – that it may not blow during periods of peak demand and it's difficult to store. It's true that wind turbines generate electricity 65 percent to 80 percent of the time, so the output amount is variable. But no power plant generates at its maximum 100 percent potential. Because of the electricity grid's intelligent design, no need exists to back up every megawatt of wind energy with a megawatt of fossil fuel or dispatchable power. The reality is that while wind energy is naturally variable, it's not unreliable. In addition, wind won't supply all of our electricity anyway; that's the reason wind should serve as one portion of a diversified energy portfolio.

Let's discard several other untruths. *Wind turbines are noisy.* A Lawrence Technological University study found that it's difficult to distinguish the sound of a turbine from the rustling of corn stalks.

Wind turbines kill birds. Yes, an estimated 28,500 a year – while buildings kills 550 million; power lines, 130 million; cats, 100 million; autos, 80 million; and pesticides, 67 million, estimates the U.S. Forest Service.

Wind projects require more concrete and steel than other power sources. Wind towers do need concrete and steel for their foundations, but simply consider the gargantuan amount of concrete and steel required for a nuclear plant or a hydroelectric power plant.

Add up the scorecard and it's hard to question that the advantages of wind far outweigh the negatives. That's why it's disheartening to see such a dark political climate for renewable energy in general and wind specifically.

The U.S. needs a national renewable-electricity standard that would set a percentage, say 15 percent by 2020, of electricity generated for utilities that would have to come from wind and other renewable energy sources.

A growing number of major countries in Europe, Asia and elsewhere, as well as several states in the U.S. such as California and Texas, already have set ambitious standards. For the U.S., a national RES is essential to foster stable, long-term investment in wind energy.

Tom Friedman of the New York Times contends that if Congress doesn't pass a serious energy bill, "we may not have another shot until ... we get a "perfect storm" – a climate or energy crisis that is awful enough to finally end our debate on these issues but not so awful as to end the world."

Will it take another crisis before we wake up to the clear value of wind energy? Let's not find out. It's time to re-energize the broader growth of wind energy in America.

Photo shows a state-of-the-art wind turbine at the U.S. National Renewable Energy Laboratory's (NREL) National Wind Technology Center (NWTC) spins on a sunny day near Boulder, Colorado July 21, 2010. REUTERS/Rick Wilking

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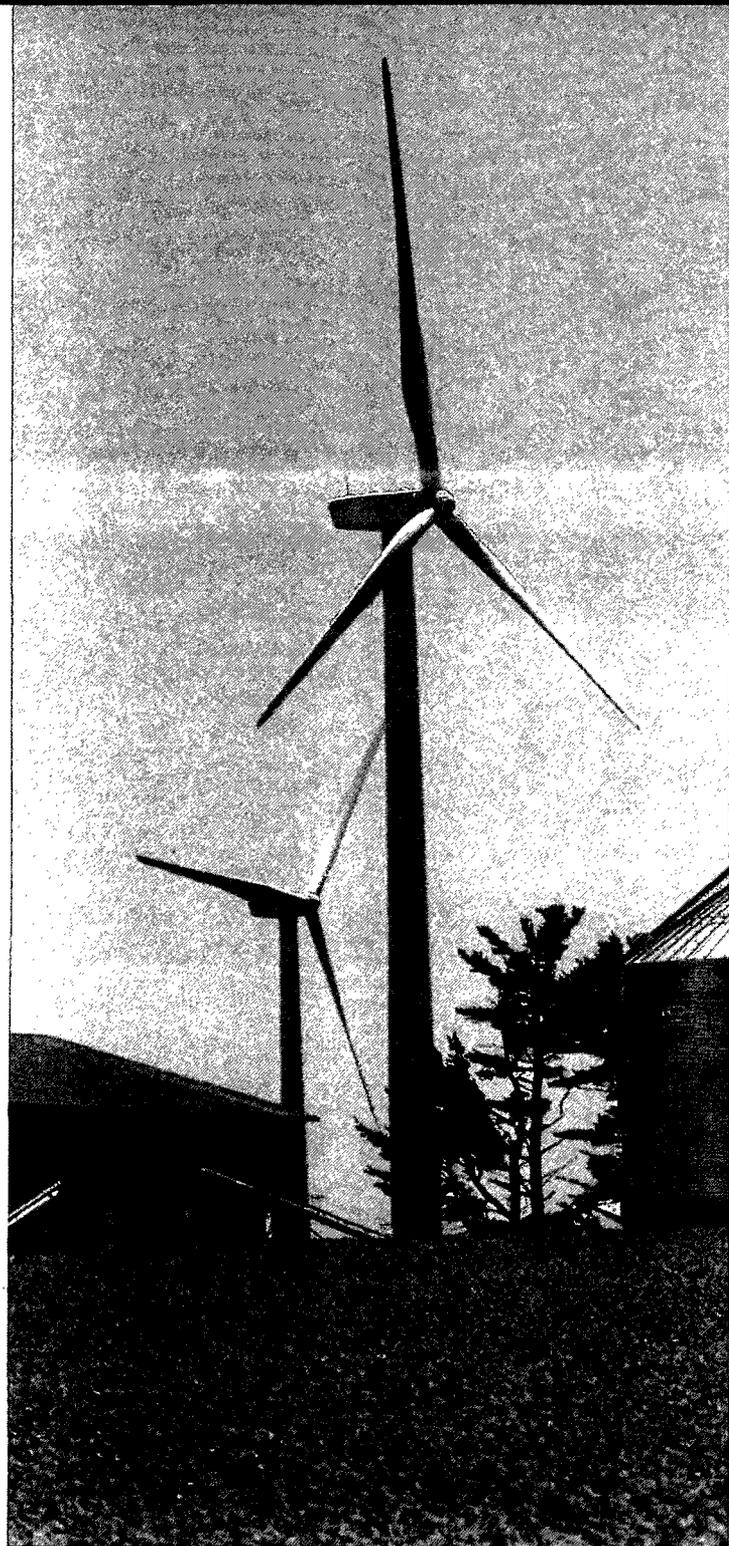


Photo courtesy of Wisconsin Public Service

U.S. Market Factors Squeeze Turbine Vendors For 2011

Manufacturers are refocusing operations and looking at additional markets to hedge against tepid times.

BY MARK DEL FRANCO

The U.S. wind market is most likely headed for a slowdown next year, as low natural-gas prices and the uncertainty surrounding federal policy will make it difficult to equal – much less surpass – the growth the wind industry had enjoyed through 2009. And, in turn, many of the major turbine manufacturers are bolstering development elsewhere, such as in China, Europe or South America.

According to the American Wind Energy Association (AWEA), the U.S. market added just 395 MW of capacity in the third quarter of 2010, making it the lowest quarter since 2007. Year-to-date installations stood at 1,634 MW, down 72% compared with 2009, and the lowest level since 2006. In 2010, according to AWEA, wind projects in the U.S. are being installed at half of the rate as in Europe and one-third of the rate as in China.

Looking forward, Chicago-based research firm MAKE Consulting says U.S. turbine sales could fall by as much as 23% over the next five years. In fact, many industry participants have already been feeling the effects of a market slowdown.

“Over the past 12 months, industry orders are down significantly, and the outlook for new projects is under pressure due to reduced power demand, lower natural-gas prices, transmission constraints and the lack of a long-term renewable energy policy,” says Dan Shreve, a principal at MAKE Consulting.

Naturally, a slowdown in the world’s largest wind market affects all turbine manufacturers, forcing some to shift focus to other areas, such as China, the world’s second-largest wind market.

GE, which accounted for 40% of all new capacity in the U.S. in 2009, has steadily been refocusing its global wind business, including a renewed focus on China.

For example, in October, GE entered into a joint venture with China-based Harbin Power Equipment Co. to manufacture and supply turbines for China’s onshore

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12 CRANE CREEK

The 99 MW Crane Creek Wind Farm (pictured at left) was developed by California-based enXco before being purchased by utility Wisconsin Public Service (WPS) to help WPS meet Wisconsin’s renewable portfolio standard. The project, which achieved commercial operation in December 2009, represents the most recent wind project built in Iowa.

continued from page 1

and offshore wind markets. Harbin, which has been manufacturing gas turbines for GE since 2004, will own 51% of the joint venture, with GE owning 49%.

For GE, the venture in China – the world's fastest-growing wind market – comes at a time when it sees the U.S. market under pressure.

"The U.S. wind industry is in the middle of a reset," says Matt Guyette, GE's wind development strategy leader, adding that the roller-coaster cycle of wind capacity installations over the past few years has created a poor environment for long-term investment decisions, particularly in manufacturing.

What's more, GE says it is well-insulated against a prolonged U.S. slump because it has enjoyed success globally in Brazil, where it has secured more than 1 GW of new orders in three recent wind auctions, as well as in Thailand, Turkey and Romania.

Despite orders in other markets, Shreve says those orders fail to compensate for what GE has traditionally done in the U.S.

"A fundamental downturn in the U.S. market, coupled with explosive growth in China, will have a greater impact on GE's global market share than [on] other manufacturers," he explains, noting that GE's order intake in Europe and China is limited. Also, competition in the Chinese market is fierce, as leading players such as Goldwind, Sinovel and Dongfang are well established.

GE will still have a large presence

in the U.S. market, as evidenced by its \$1.4 billion contract with Caithness Energy to supply turbines and maintenance services for the 845 MW Shepherds Flat wind farm in Oregon. GE also hopes to compete for turbine orders in the growing North American offshore wind market.

Another player that stands to lose is Carpinteria, Calif.-based Clipper Windpower, which manufactures the 2.5 MW Liberty turbine. According to Shreve, virtually all of Clipper's

global sales are tied to the U.S. market. Clipper and parent United Technologies Corp. did not respond to requests for interviews.

While a slowdown will affect all manufacturers, some will be less affected. For instance, Siemens Energy has growing business units in the European and North American offshore markets, as well as strong Canadian orders.

"We don't foresee a slowdown for Siemens in 2011," reports Jan Kjaersgaard, vice president and general manager at Siemens Energy's North American wind power business. "Siemens has seen year-on-year installation growth in North America."

Kjaersgaard says Siemens holds offshore contracts totaling more than 3 GW in Europe and, earlier this year,

entered into an agreement to supply Cape Wind with 130 turbines.

Other manufacturers, such as Vestas, Mitsubishi Power Systems and Nordex, have focused on retrenching and solidify their U.S. positions.

In an interview with Bloomberg, Vestas CEO Ditlev Engel said the company will expand its U.S. head count to 4,000 from about 2,300, primarily for its four Colorado-based plants.

Vestas has spent more than \$1 billion building four factories in

der backlog is certainly not where you'd like it to be." However, he adds that 2011 looks to be on par with 2010, "maybe even a little better."

By virtue of it opening its first U.S. nacelle facility in Fort Smith, Ark., in October, Mitsubishi sees an opportunity to grab market share by lowering its cost of goods. By locating manufacturing in the U.S., Thompson explains, Mitsubishi is not subject to the pricing challenges that come with a weakening dollar.

"If you look at the exchange rate two years ago, it was roughly 120 yen to the dollar. It is now roughly 85 yen to the dollar," Thompson says. "So, solely based upon the exchange rate, imported goods from Japan today cost 40 percent more than they used to, in terms of dollars. By manufacturing in the U.S., we can avoid the currency exchange risk. The same argument applies to the rest of the supply chain, such as gearboxes, controls, towers and blades."

Nordex is another manufacturer counting on the U.S. market.

"No one doubts that the U.S. wind market will see a downturn next year in the absence of green-light policies that give investors the confidence they need to finance projects. In fact, China is the only market where we see level growth," said Thomas Richter, CEO at Nordex SE in a statement to NAW.

However, despite the current downturn, he said, the U.S. will be a key growth market for Nordex, adding that the company is competitively positioned in the U.S. market.

"With our new manufacturing plant in Jonesboro and our localization strategy, we are in a good position to increase market share, even during tough times, and our performance this year seems to validate this view," said Richter.

Nordex says new orders in the U.S. grew six-fold in the first nine months, and the company expects an increase in new installations from 17.5 MW in 2009 to more than 150 MW in 2010.

Langhorne, Pa.-based turbine maker Gamesa says long-term agreements with the U.S. subsidiary of its major shareholder Iberdrola and key accounts, as well as developments in the Mexican market, will help limit exposure.

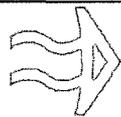
Gamesa has been refocusing its U.S. operations over the past year. Although the company would not reveal numbers related to its order book, the expected slowdown in the U.S. has not diminished the company's outlook. "Gamesa is bullish on the U.S. market for the long term," explains Dirk Mat-

'No one doubts that the U.S. wind market will see a downturn next year in the absence of green-light policies.'

Colorado to replace turbine imports in the U.S. This year, Vestas opened a nacelle-manufacturing plant in Brighton. It also built the world's largest tower factory in Pueblo and added to its blade-manufacturing plant in Windsor. Another blade plant is due to open next year in Brighton. Vestas said it will eliminate 3,000 jobs in Europe.

Although Mitsubishi Power Systems also has a presence in China, it is focusing on the U.S. market, even as market predictions suggest 2011 will be less than stellar, reports Paul Thompson, a director at Mitsubishi Power Systems Americas. For example, virtually all global sales are tied to the U.S. market.

"2011 will be a tough year for the industry," Thompson says. "Our or-



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Cover Story

ths, chairman and CEO for Gamesa's North American unit.

"In difficult times, you need to prepare," Matthys says, adding that although power purchase agreements (PPAs) have been difficult for Gamesa's customers to obtain – which have an effect on the amount of turbines ordered – the company is looking at ways to be creative to weather the storm. For example, Gamesa is exporting U.S.-built turbines to Honduras, supported by the Export-Import Bank of the United States.

Although it has enjoyed a resurgence in the Indian market, turbine manufacturer Suzlon has already been affected by the U.S. slowdown. In November, the company laid off 110 workers at its Pipestone, Minn., plant. The company's rotor-blade manufacturing facility was commissioned in 2006 and once employed 500 people. The U.S. represents the core market for Suzlon outside of India.

"In 2011, if you look at the major players, such as Iberdrola and MidAmerican Energy, many of those players are planning fewer develop-

ments," admits Andris Cukers, president of Suzlon North America.

At its peak, the U.S. represented 20% of Suzlon's business, Cukers says. But things are changing. "India is booming," he says. "We also see South America breaking through in places such as Chile and Brazil."

So, as the U.S. turbine market slows, could that mean that wind developers stand to benefit from a buyer's market? Maybe so. However, Shreve warns that it may be overly simplistic to suggest that wind developers could benefit from increased competition.

"Developers definitely stand to benefit from enhanced competition," Shreve explains, especially considering how turbine prices have dropped. "However, it is a double-edged sword, as the drop in electricity demand also reduces the availability of PPAs, and as such, power pricing is down. That lower power pricing negatively impacts projects' individual rate of return, so developers could suffer as projects get postponed due to unfavorable economics." **ENR**

PEOPLE

Bergman Joins Deutsche Bank

Adam Bergman has joined Deutsche Bank as a director in the firm's global cleantech corporate coverage group. Bergman is based in San Francisco and reports to Chris Colpitts, global head of technology corporate coverage.

Bergman's appointment is part of a broad initiative to increase clean technology coverage capabilities across multiple sectors, including the technology, industrial, energy and consumer sectors, according to Deutsche.

Bergman was most recently a senior vice president in the cleantech group at Jefferies & Co., leading that institution's West Coast and Israel cleantech banking efforts.

Sara Eisenstat Joins GCube Insurance

GCube Insurance Services Inc., a global insurer of renewable energy technologies, has appointed Sara Eisenstat vice president.

Eisenstat will be responsible for product development and new business growth initiatives targeted at the company's renewable energy offerings. Ultimately, she will attain underwriting authority for a number of key product areas for the organization.

For the past three years, she has worked in the environmental division of Chartis/AIG, where she most recently was assistant vice president for product development.

Previously, Eisenstat worked at ICF Consulting, where she wrote environmental-impact statements for the Missile Defense Agency and the Federal Aviation Administration.

Westwood Adds Staff To Wind Group

Westwood Professional Services Inc., a national land and energy development consultant, has announced that Steve Battaglia has joined the firm's wind energy engineering group.

Battaglia's road-design and construction-observation experience will contribute to Westwood's involvement in wind project planning, design and construction, according to the company. He will assist in the design of wind turbine access

roads, crane paths, laydown yards, traffic-control plans, existing road-condition plans and drainage studies for projects throughout the country.

Kyle Rush Joins Trans-United

Kyle Rush has joined Trans-United Inc., a specialized hauling company that serves the wind industry, as account manager. He will cover northcentral Indiana and southwestern Michigan and concentrate on the transportation of wind energy components.

Michael Toke Named Cannon Power CEO

Cannon Power Group has named Michael Toke CEO. He served as senior vice president and general counsel for the company for eight years and has over 13 years of experience in the wind energy industry.

Before joining the company in 2001, Toke was affiliated with several major law firms, where he specialized in energy law and project and corporate finance.

Cannon Power Group developed the Windy Point/Windy Flats project in Washington.

Pioneer Wind Names President

Pioneer Power Solutions Inc., a manufacturer of electrical equipment for utility, industrial, commercial and wind energy applications, has appointed Daniel Charette president of its subsidiary, Pioneer Wind Energy Systems Inc.

Charette was previously vice president of sales and business development of AAER Inc., a company acquired by Pioneer in August and now doing business as Pioneer Wind Energy Systems.

In his new role, Charette will focus primarily on expanding the company's sales and distribution network, contracting new community wind projects and completing existing proposals undertaken by AAER prior to its acquisition by Pioneer Power Solutions.

While at AAER, Charette helped expand the company's sales channels and geographical reach, resulting in the deployment of the company's first



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Illinois Lures Wind Farm Away from Missouri with Bold Energy Policy Affinity Wind is building its first wind farm in Illinois, not home state Missouri, because of a wind-friendly RPS there — and it's not alone

By Maria Gallucci

Jan 28, 2011

When St. Louis University (SLU) business professor Trey Goede and his students sought to turn their plan for a \$250 million wind facility into reality, they headed to neighboring Illinois, where the wind is powerful and so is clean power demand.

They aren't alone. Once known only for coal and nuclear, a robust renewable energy policy is making Illinois a magnet for commercial wind farm developers of all stripes.

The SLU classroom project, which became Affinity Wind, LLC in 2007, will break ground this spring on the first 36 megawatts of a 150 megawatt-plan. The second phase is slated for 2012. The 75-turbine project in the state's western Pike County is on par with other utility-scale wind farms cropping up across the industrial Midwest.

Goede, Affinity Wind's founder and CEO, said his decision to set up the facility out of state was fairly simple.

"At the time, Illinois had a renewable portfolio standard (RPS), and Missouri did not," Goede told SolveClimate News. "Illinois has been the benefactor of a strong RPS."

In its 2007 Illinois Power Agency Act, the state ordered utility companies to purchase 25 percent of energy from renewable sources in 2025, an aggressive rate compared with the 10 to 15 percent targets of neighboring states.

Aggressive RPS, Transmission Lures Developers

Particularly enticing to Goede, however, was that 18 percent of Illinois' 25 percent mandate must be from wind, a move that is spurring demand for the renewable resource.

The state is already outperforming others in supply. While Illinois ranks 14 among states for potential wind capacity, it is sixth nationwide in installed wind power for 2010, with nearly 2,000 megawatts, according to the American Wind Energy Association.

Unlike its windier and sparsely populated Midwest counterparts, such as North and South Dakota, high-voltage transmission lines already crisscross Illinois to service its vast energy industry, which counts more nuclear power plants than any other state and has the third-largest coal reserves nationwide.

The lines are also closer to major cities like Chicago and could reach up to 50 million people in a dozen East Coast states on a shared electric grid run by PJM Interconnection, a regional transmission organization.

"This is another reason why we're seeing Illinois move forward a lot faster" than other states in wind energy development, said Kevin Borgia, executive director of the Illinois Wind Energy Association, which is not affiliated with the national organization.

Barry Matchett, a co-legislative director at the Environmental Law & Policy Center in Chicago, said that Illinois ranks among the top five states for both electricity production and consumption in the country, signaling a large market for renewable energy.

"This is a big state to have an RPS in," he said.

To Goede, the state's policies and well-developed infrastructure spelled opportunity for his students' business plan.

Landowners, Utilities Eager for Wind's Arrival

The project started as a field trip nearly four years ago, when the SLU professor began taking students on the one-and-a-half-hour drive to Pike County to meet with landowners, local utilities and farmers to learn what needed to be done to carry out a large-scale wind project.

The first step was finding transmission lines there with enough space to carry power generated by a new wind farm.

The next was garnering local support, which was relatively easy to achieve. Projects in more populated counties usually face opposition from residents concerned about wind turbines generating noise and blocking towns' potential expansion. But Pike County, a division of around 17,000 people spread over 500,000 acres, was eager for wind development to bring money to the area, said Blake Roderick of the Pike County Farm Bureau.

"Everybody has been waiting with great anticipation for wind projects to get off the ground," he said.

The county passed a zoning ordinance in 2006 to facilitate land use by wind developers. Unlike other counties, where conditional ordinances require a lengthy permit review process, Pike's permitted use ordinance means that developers meeting minimal requirements can breeze past the red tape. The farm bureau has worked closely with Goede to find landowners to lease their properties for wind turbines.

Prairie Power Inc., a local electric generation and transmission cooperative, was the first to jump on board in Pike County. The co-op proposed building a \$66 million, 20-turbine wind farm in 2008, but the project was put on hold because of the global economic downturn.

That same year, the SLU initiative officially became Affinity Wind LLC, an independent, utility-scale wind energy developer. As the St. Louis-based firm collected \$1.15 million in capital investments for its proposed Illinois wind farm, Prairie Power saw an opportunity to hand off to Goede the transmission lines and landowner lease agreements it had already secured.

Wind Giant Suzlon Enters the Picture

The biggest boost for the project, however, came on Jan. 14, when Goede announced that Affinity Wind entered into a joint venture agreement with Chicago-based Suzlon Wind Energy Corp., a subsidiary of Suzlon Energy Limited in Pune, India.

Suzlon ranked third among the world's leading wind turbine suppliers in terms of market share in 2009, with 15,000 megawatts of installed wind energy capacity in 25 countries.

"We felt this was a sound value investment that could offer a solid return, which we would expect to lead to new business opportunities for Suzlon," said Andy Cukurs, the subsidiary's CEO, in an email to SolveClimate News. "Due to the high load demand and favorable market conditions in Illinois, and particularly the Chicago area, this wind power plant makes for an interesting investment."

In the 50-50 partnership, which is called Surity Wind, Suzlon will provide the 75 turbines plus additional financial backing, although Goede did not specify the amount. He said that the project was not receiving any federal or state incentives, but that Surity would apply for state investment tax credits, employee tax credits and possible property tax abatement in the next few years.

The CEO expects the classroom-turned-real world enterprise to bring economic benefits to Pike County residents.

Using the U.S. Department of Energy's latest Jobs and Economic Development Impacts (JEDI) Wind Energy Model, Affinity Wind estimates that the wind farm could create some \$44 million in local spending during construction and \$3 million per year once completed. More than \$1 million in annual property taxes and several hundred thousand dollars in lease payments to landowners could be generated, along with 600 new jobs.

A 30-year forecast predicts more than \$175 million for the county will come from direct spending and property tax assessment.

10,000 Jobs, \$3.2 Billion in Economic Benefits

Since 2003, Illinois has leaped from 50 megawatts in wind farms to nearly 2,000 megawatts from 21 projects this year, with 85 percent coming online in 2007 and beyond.

According to a June 2010 economic impact study by the Center for Renewable Energy at Illinois State University, wind farm development has created about 10,000 full-time jobs during construction periods and nearly 500 permanent jobs in rural Illinois, totaling \$509 million and \$25 million in payroll, respectively.

Annual property taxes generate \$18 million for local economies, while landowners see \$8.3 million each year in extra income through leases to wind farm developers. Overall, the center expects the projects to generate \$3.2 billion in economic benefits over the life of the projects.

Borgia of the Illinois Wind Energy Association said the state could do even more.

To meet RPS requirements, Illinois utility companies are mostly purchasing renewable energy certificates (RECs) rather than actual electricity generated by wind farms. But to secure financing for projects,

developers first need power-purchase agreements (PPAs), in which utilities or companies agree in advance to buy electricity once the wind farm operates.

"Illinois has been held back a little bit by relying too much on tradable RECs," he said, noting that bundled power agreements – a mix of RECs and PPAs – have met with success. Bundled procurements last year ushered in the 200-megawatt Bishop Hill Wind Energy Center by Invenergy Wind and the 106.5-megawatt Shady Oaks wind farm from China's Goldwind Science and Technology Company, and Ireland-based Mainstream Renewable Power.



Elgin

Wind energy company chooses Elgin

Melissa Jenco, TribLocal reporter

Aug. 27, 2010

Elgin is welcoming another wind energy company to the city.

India-based Suzlon will open a 65,000-square foot distribution center and training facility in Northwest Corporate Park near Randall Road just north of Interstate 90.

The company, which is the world's third largest wind turbine supplier, chose Elgin over finalists Kansas City, Denver and Minneapolis.

"This is a huge coup for Elgin and continues to establish Elgin as a place people are looking to for growing alternative energy businesses," Mayor Ed Schock said.

Suzlon will bring 20 people to Elgin every two weeks for training, which Schock said will benefit the city's hotels and restaurants.

Company officials cited logistics and the cost of transportation as being reasons they chose Elgin. Duncan Koerbel, president of global services, said the Chicago area is "logistically an excellent place for us to provide spare parts and stocking services for our ever-expanding fleet."

The company's North American headquarters is in Chicago. One of its suppliers, Siemens Energy Automation, Inc., which produces wind turbine gear drives, has plants in Elgin.

Suzlon's new facility is expected to open Oct. 4.

Suzlon opens Illinois distribution centre

Mark Anderson, Windpower Monthly, 17 November 2010, 3:21pm

UNITED STATES: Suzlon has expanded its US logistical operations with the launch of a 20,000-sq-metre distribution centre in Elgin, Illinois.

The new facility, near the company's North American headquarters in Chicago, is intended to reduce transportation costs and provide shorter transit times for turbines and related equipment.

Suzlon expects to save money by employing a "milk-run" model that includes shipping on regularly scheduled dates using pre-planned outbound and returning freight lines.

The Elgin facility will also house a new training programme with on-site access to Suzlon components. Close proximity to O'Hare airport will also provide easy access for training and customer visits.

Suzlon Wind Energy CEO Andy Cukurs said: "In addition to giving us the edge in transportation costs and logistics for turbine components, the facility will become home to our new world-class training programme for wind technicians in 2011."

Last month Suzlon and developer Affinity Wind revealed a joint venture for building a two-phase 150MW wind project in west-central Illinois, with the first phase expected online next year.

But earlier this month Suzlon announced 110 layoffs, effective in December, at its blade factory in Pipestone, Minnesota. Roughly three dozen employees will be retained to re-tool the plant for larger blades in anticipation of a US market recovery.

Suzlon, the world's fourth-largest wind energy company, has a presence in 25 countries across five continents.

Published December 13 2010

Andris Cukurs, Chicago, letter: How Congress can support wind power

Creating jobs and revving the economy will be top priorities in Congress when the new lawmakers take office, including North Dakota Rep. Rick Berg and Sen. John Hoeven.

By: Andris Cukurs

CHICAGO — Creating jobs and revving the economy will be top priorities in Congress when the new lawmakers take office, including North Dakota Rep. Rick Berg and Sen. John Hoeven.

The growth of America's wind energy industry has been a bright spot in the economy across the country. In fact, of all the new energy capacity installed in 2009 in the U.S., 50 percent came from renewables. We urge Berg and Hoeven to help continue that strong growth.

Thirty-seven states now have wind turbines generating tens of thousands of megawatts of electricity and millions of dollars in local and state tax revenues and lease payments. In addition, these wind projects have produced 85,000 manufacturing jobs at more than 400 factories, with new jobs created in every state.

North Dakota is a key state for wind energy growth. Google invested in wind projects in the state. Already, two wind farms have been built with potential for additional renewable energy projects.

Foremost, current congressional members have a chance to make an important decision that immediately would benefit the wind energy sector in the new year. The Section 1603 Treasury Grant Program, part of last year's stimulus plan, will expire at the end of 2010. These tax provisions are vital to the continued growth of renewable energy. Last year, the cash grants helped sustain the wind industry during a time when the tax equity market vanished.

Without this legislation, the wind sector will lose development and production incentives.

In addition to the Section 1603 provision extension, the freshman class of 2011 is positioned to lead the charge to pass a national renewable electricity standard soon after Congress convenes in January.

Thirty states already have their own standard, which sets a percentage of electricity that must come from wind and other renewable energy sources by a certain date — say, 2020. And the 30 governors in those states are backing a national standard to stimulate new investment in renewable-energy projects.

But governors aren't the only backers of wind power. A recent Rasmussen Report finds that 60 percent of voters believe investing in wind and other renewable energy sources offers a better long-term investment than in investing in fossil-fuel energy.

Wind is a proven energy technology, and its costs often are competitive with energy generated from fossil fuels. And a bipartisan group of four Republicans and four Democrats have introduced a national renewable energy standard that they hope will get clearance early in the next session if lawmakers don't approve it in the current lame-duck session.

But it's the new members of Congress, familiar with how wind power supports job creation and the economy in their states, who can spark a call to action among their fellow lawmakers to pass a national renewable energy standard. We welcome their action.

Andris Cukurs

Cukurs is CEO of North American operations of Suzlon Energy, the world's third-largest wind turbine maker.



We are at an interesting time in the energy industry. The gulf spill and the recent natural gas pipeline explosion serve as reminders that we need to focus our attention on the bigger energy-policy picture. We are also in the midst of campaign season and what will likely be a potential shake up within Congress. It has become increasingly more important for our government officials to be able to support proven solutions and this stands true for the energy industry.

Contemporary energy security demands a mixed basket of energy sources. A move to a more balanced energy portfolio will deliver the security we require. It also will increase the number of business opportunities and open a pathway to creating thousands of green jobs. I wrote about the need for energy security and a diversified portfolio for an opinion article that can be seen at [Reuters](#).

As for the latest Suzlon developments, October will prove a busy month for us. On Oct. 12, Suzlon customer Iberdrola Renewables will dedicate its Rugby Wind Farm, a \$300 million, 149-megawatt wind power project comprised of seventy-one Suzlon turbines near Rugby, North Dakota. The wind farm can create enough electricity for more than 52,000 homes in 60 member communities in the states of Iowa, Minnesota, North Dakota and South Dakota.

On Thursday, Oct. 14, we will host a grand opening of a new 65,000-square-foot distribution and training center in Elgin, Illinois. This facility, which will train 20 people every two weeks on how to maintain Suzlon wind turbines, will also significantly improve our business efficiency by centralizing our parts warehousing. Its location near our Chicago headquarters makes it ideal from a logistics and distribution standpoint. Naturally, I'm open to any questions you might have regarding Suzlon, and invite you to see our new facility in Elgin, Illinois or our impressive 24/7 monitoring center located at our corporate headquarters in Chicago.

Best wishes,
Andris Cukurs

Suzlon Wind Energy Corporation
8750 West Bryn Mawr Avenue
Chicago, IL 60631

Let's Seize the Opportunity to Pass a Renewable Electricity Standard This Year



Tulsi Tanti

Founder, Suzlon Energy Limited

Posted: October 4, 2010 11:11 AM

Let's hope that a bipartisan group of six U.S. senate visionaries can accomplish what so far has eluded those of us hoping to bring more clean energy to the U.S. That is to prod federal lawmakers into passing a national renewable electricity standard this year yet. Our world needs the U.S. to adopt such a standard to help solve our planet's long-term energy puzzle.

The senators, led by Democrat Jeff Bingaman of New Mexico and Republican Sam Brownback of Kansas, introduced in September a stand-alone bill that would require utilities to purchase at least 15 percent of their electric supplies by 2021 from renewable-energy resources such as wind, solar, geothermal and hydropower. Their surprise move came as it appeared such a national RES vote was dead for this year in Congress.

And it is far from certain that anything will happen. For the proposed legislation to move forward, Senate Majority Leader Harry Reid will need to let it come up for a floor vote. Then at least 60 Senators must vote in favor of it. Still, we applaud the efforts of the senators, who also include Democrats Tom Udall of New Mexico, Mark Udall of Colorado, Byron Dorgan of North Dakota and Republican Susan Collins of Maine. As Sen. Brownback put it when he introduced the measure, "A sensible and modest renewable energy standard will help encourage home-grown supplies like wind in Kansas and help diversify our nation's energy sources." It will help move the Smart Grid forward, making the nation's electrical infrastructure smarter. And it also will improve energy security in the U.S. and create plenty more - and very much needed - clean-energy jobs.

As for renewables such as wind energy, a national RES is essential. Why? Without it, utilities lack the business incentive to sign long-term deals for renewable energy. While banks have begun again to do some project financing and the Energy Department is awarding grants for renewable-energy companies, those efforts aren't sufficient to jump start the alternative-energy sector hit badly during the recession and the aftermath of the financial-markets crisis.

As for jobs, a national RES would spark plenty of new green jobs. A study early this year by Navigant Consulting, a major global energy consultancy, estimated that a national RES of 20 percent by 2020 would generate 191,000 more jobs. While the new Senate bill seeks a smaller 15 percent mandate by 2021, it would still create a significant number of much-needed jobs. These jobs would come in the wind, solar, biomass, waste-to-energy and hydropower industries that particularly benefit U.S. manufacturing states, the Southeastern U.S., and rural America hard-hit by the recent recession.

Still, a much more fundamental and broader reason exists for U.S. Congressional action. A renewable electrical standard in the world's leading superpower would have a profound world impact - now and in the future. Many countries - and, indeed, many U.S. states - already have such a standard. But a U.S. standard would send a message to the rest of the world that America's leaders are serious about clean energy and enhancing alternatives to fossil fuels. Already, in survey after survey, Americans themselves overwhelmingly favor development of renewables to reduce or eliminate U.S. dependence on foreign oil and to create green jobs.

And with the U.S. economy on the rebound, the timing couldn't be better. While the demand for electricity has temporarily declined in the U.S., economic growth will very quickly drive that demand back up. The time to put incentives in place for more renewable capacity is now. In today's interconnected world, we must consider the effects of what we do in each of our countries on the larger world community. Our

planet's greener future depends on nurturing our natural and abundant renewable resources. And a renewable electricity standard in the U.S. would be a step in the right direction. We fervently hope that their colleagues will follow the example of the six stalwart senators and clear the proposed legislation this year.

Tulsi R Tanti is founder, chairman and managing director of Suzlon Limited. Suzlon is the majority shareholder in German-based REpower and the largest shareholder in Belgium engineering firm Hansen.

Jobs and the Illinois Elections

By Andris E. Cukurs

With just days until the Nov. 2 election, creating jobs continues to rank as the No. 1 issue in Illinois. But how will Chicago and Illinois *specifically* generate the hundreds of thousands of new jobs needed to propel us forward? And what are our major party candidates for the U.S. senate and governor proposing in terms of innovative approaches and programs to spur jobs for the 671,000 people in Illinois who were unemployed as of August? Voters must seek out the answers to those questions before Election Day – and then base their ballot-box choices on the candidates' answers.

For instance, what are the candidates advocating for the clean-energy industry – a prime area for new, high-paying jobs and investment in Illinois? The Political Economy Research Institute at the University of Massachusetts-Amherst estimates that Illinois could gain 70,000 jobs and see a net increase of about \$6.6 billion in investment revenue based on its share of clean-energy investments annually across the country.

Indeed, with its strong attributes in the clean-energy area, why shouldn't Chicago and Illinois become the Midwest's centers of renewable energy technology and investment? Are any of the candidates pushing that objective? One fledgling non-profit organization – the Clean Energy Trust – wants to achieve that goal.

This group of influential "green" business leaders and the Chicagoland Chamber of Commerce are identifying promising entrepreneurs and scientists working on clean-energy projects in a variety of clean-tech sectors. Already, it has raised more than \$2.5 million in cash and in-kind services to help as seed money. That initiative promises to spur new jobs in clean technology – from renewable energy, next-generation transportation, the smart grid electrical-transmission system and energy efficiency programs, among others. For every \$1 million in spending, clean-energy investments create 16.7 jobs, while spending on fossil fuels, by contrast, generates only 6.3 jobs, estimates the Political Economy Research Institute.

Consider what wind-energy projects alone contribute to creating jobs. Illinois had 22 such projects as of July 20, 2010, ranking 6th in the U.S. in existing electrical capacity of more than 1,800 megawatts. They generate jobs for machinists, sheet-metal workers, truck drivers and the like. A recent Illinois State University study found that in Illinois, each new wind-turbine project generates 1,473 new jobs during construction.

Illinois State University Economics Professor Dave Loomis cites the states good wind resource and relatively unconstrained transmission. He also says Illinois' Renewable Portfolio Standard has stimulated wind-energy projects. That standard, cleared by state lawmakers, requires utilities to buy one-quarter of their electric generation from renewable-energy sources, such as wind farms, by 2025.

As for clean energy, wind produces no emissions. Additionally, wind-energy generation doesn't

Chicago Op-Ed Draft2

consume any non-renewable resources, such as oil, natural gas or coal. Wind is free and, with today's technology advances, it can be captured efficiently, at one-quarter the cost of solar power. In addition, the U.S. has enough wind resources to generate electricity for every home and business in the nation. Further, wind turbines come in a wide array of sizes. This means that a range of people and businesses can use them on a self-reliant basis – from single households and businesses to small towns and villages.

Besides, strong consumer support exists for wind. An October 2010 survey by Rasmussen Reports, found that 58 percent of U.S. voters think finding new sources of energy is more important than reducing the amount of energy Americans now consume. Politicians are taking heed and at the state-level are putting structure in place to encourage renewable energy growth. Just like Illinois, more than half of the states and the District of Columbia have passed a renewable-energy standard.

Still, Illinois' clean-energy jobs future will be even more promising if Congress passes its own National Renewable Electricity Standard. The House already has passed such a measure but it has languished in the Senate. This National Standard would trigger more renewable-energy investments from banks and private investors who need the requirement for utilities before they will loosen the loan-and-investment.

Certainly, other major job-creation initiatives are being advanced. But renewable energy constitutes such a promising area that it serves as a good starting point to judge Illinois' candidates for U.S. senate and governor. It's up to Illinois voters to insist that the candidates, before Election Day, be as specific as possible about how they would create new jobs for the state. As a starting point, let's ask them how they would spark clean-energy jobs.

Andris (Andy) E. Cukurs is chief executive of the North American operations of India-based Suzlon Energy Ltd., the world's third-largest wind turbine manufacturer.

EnergyBiz op-ed

Topic: "A way forward for the US wind industry amidst uncertainty about continued level of government subsidies."

Deadline: January 12, 2011

Word count: 600-650

Author: Andris E. Cukurs, CEO of North American operations of Suzlon Energy Ltd., the world's third-largest wind turbine maker

The Opportunity for Economic Growth and Solid Job Creation Through Wind Energy

Before easing in 2010, the growth of America's renewable energy industry was a bright spot in the national economy. In fact, according to the UN [Renewable 2010 Global Status Report](#), of all the new energy capacity installed in 2009 in the United States, 50 percent came from renewables.

Wind energy has had a significant role in the green energy expansion. Thirty-seven states now have wind turbines generating tens of thousands of megawatts of electricity and millions of dollars in local and state tax revenues and lease payments. In addition, these wind projects have produced 85,000 manufacturing jobs at more than 400 factories, with new jobs created in every state.

As the economy struggles to recover, the wind industry might not bounce back rapidly – much like many other manufacturing industries – but the opportunity in wind energy development and the country's need for diversified energy sources will certainly move wind forward.

In December 2010, Congress successfully passed the Section 1603 investment tax credit extension. The Section 1603 Treasury Grant Program, part of last year's American Recovery and Reinvestment Act, provided cash grants that helped sustain the wind industry during a time when the tax equity market softened. The program has already provided more than 1,450 renewable energy projects with funding in excess of \$5.5 billion. This legislation will continue to create development and production incentives in the wind sector and other renewable energies through 2011.

In addition to the Section 1603 provision extension, wind project developers can receive the renewable energy production tax credit (PTC). This is a federal incentive for wind energy, offering a credit of 2.1 cents per kilowatt-hour. Last year, the stimulus bill extended the PTC for wind power facilities beginning construction through December 31, 2011.

This year also brings a new political environment and opportunity for federal energy leadership. As the economy improves and energy demand begins to rise again, meeting that demand with renewables will continue to be a big issue.

The freshman legislative class of 2011 is positioned to lead the charge to pass a national renewable electricity standard (RES). Thirty states already have their own RES, which sets a percentage of electricity that must come from wind and other renewable energy sources according to a specific timeline. The governors from these states are backing a national standard to stimulate new investment in renewable-energy projects.

Governors aren't the only backers of wind power either. A recent Rasmussen Report finds that 60 percent of voters believe investing in wind and other renewable energy sources offers a better long-term investment than in investing in fossil-fuel energy. Wind is a proven energy technology, and its costs often are competitive with energy generated from fossil fuels. Fossil fuel prices can be volatile, but creating a diversified energy infrastructure that incorporates renewables with traditional energy will help ease the cost fluctuations as economic factors change.

Late last year, a bipartisan group of four Republicans and four Democrats introduced a national RES bill independent of other energy policy efforts. Though the bill did not progress in 2010, these legislators

hope to get clearance this year. Creating a federal RES policy like this will help drive the growth of wind energy in the long run while project developers can still reap the benefits of short-term tax incentives.

This would position the wind industry for sustained growth in the U.S., maintaining manufacturing and creating construction and maintenance jobs and helping boost the local economies in which wind projects are developed.

I am optimistic about the future of wind in America. In the 10 years that Suzlon Wind Energy Corp. has been operating here, we've already installed more than 1,250 wind turbines producing thousands of megawatts of clean power. Having immediate tax incentives, political leadership on energy and climate issues, public support for renewables and the need for an improved energy structure will lay the groundwork for more wind projects and further underscore wind as a practical, sustainable and beneficial energy source.

Nov. 11, 2010

To the Letters to the Editor:

Your Nov. 8 article "Cost of Green Power Makes Projects Tougher" really underscores the need for Congress to adopt a national renewable electricity standard. Thirty states already have such a standard, which sets a percentage of electricity that must be purchased by utilities from wind and other renewable energy sources by a certain deadline, say 2020. And the governors of those 30 states back a national standard to stimulate new investment in renewable-energy projects.

Renewables need this standard so that they don't have to face the roller-coaster effects that prices of various energy sources are having on state utility regulators. Today, as an abundant supply of natural gas (among other factors) keeps energy prices below that for renewables, state regulators are nixing contracts that include higher-priced wind and solar sources. Regulators should look out for ratepayers' long-term interests and not just focus on short-term costs, especially if renewables are to play a solid role in our energy future.

The wind-energy industry doesn't want to raise anyone's utility bills, even the 0.7 percent the article mentions (which would represent \$1.40 more on a consumer's \$200 electric bill). But if regulators find that rate-payers are comfortable with a small increase for renewables, it may be acceptable.

And Americans certainly seem to favor that. The most recent Rasmussen Report finds that 60 percent of voters believe investing in wind and other renewable-energy sources offers a better long-term investment than in investing in fossil-fuel energy.

- Andris Cukurs, Suzlon Wind Energy Co.

Cost of Green Power Makes Projects Tougher Sell

New York Times

November 8, 2010

By MATTHEW L. WALD and TOM ZELLER Jr.

Michael Polsky's wind farm company was doing so well in 2008 that banks were happy to lend millions for his effort to light up America with clean electricity.

But two years later, Mr. Polsky has a product he is hard-pressed to sell.

His company, Invenergy, had a contract to sell power to a utility in Virginia, but state regulators rejected the deal, citing the recession and the lower prices of natural gas and other fossil fuels.

"The ratepayers of Virginia must be protected from costs for renewable energy that are unreasonably high," the regulators said. Wind power would have increased the monthly bill of a typical residential customer by 0.2 percent.

Even as many politicians, environmentalists and consumers want renewable energy and reduced dependence on fossil fuels, a growing number of projects are being canceled or delayed because governments are unwilling to add even small amounts to consumers' electricity bills.

Deals to buy renewable power have been scuttled or slowed in states including Florida, Idaho and Kentucky as well as Virginia. By the end of the third quarter, year-to-date installations of new wind power dropped 72 percent from 2009 levels, according to the American Wind Energy Association, a trade group. Mr. Polsky calls the focus on short-term costs short-sighted.

"They have to look for the ratepayers' long-term interest," he said, "not just the bills this year."

Electricity generated from wind or sun still generally costs more — and sometimes a lot more — than the power squeezed from coal or natural gas. Prices for fossil fuels have dropped in part because the recession has reduced demand. In the case of natural gas, newer drilling techniques have opened the possibility of vast new supplies for years to come.

The gap in price can pit regulators, who see their job as protecting consumers from unreasonable rates, against renewable energy developers and utility companies, many of which are willing to pay higher prices now to ensure a broader energy portfolio in the future.

In April, for example, the state public utilities commission in Rhode Island rejected a power-purchase deal for an offshore wind project that would have cost 24.4 cents a kilowatt-hour. The utility now pays about 9.5 cents a kilowatt hour for electricity from fossil fuels.

The state legislature responded by passing a bill allowing the regulators to consider factors other than price. The commission then approved an agreement to buy electricity from a smaller wind farm, although that decision is being challenged in the courts.

Similarly, in Kentucky this year, the public service commission voted down a contract for a local utility, Kentucky Power, to buy electricity from NextEra Energy Resources in Illinois.

According to the commission, Kentucky Power argued that the contract would position the utility “to better meet growing environmental requirements and impending government portfolio mandates for renewable energy” and that it would benefit customers.

But Kentucky’s attorney general, Jack Conway, joined by business and industrial electricity users, opposed the deal, contending that it would have increased a typical residential customer’s rates by about 0.7 percent and was “a discretionary expense” that the utility’s customers could ill afford.

Commissioner James W. Gardner, the lone dissenting commissioner, protested that “there is a necessity for this power” and said that “there are great pressures nationally and in Kentucky to increase renewables.”

Companies that make solar cells and wind machines argue that a national energy policy is needed to guarantee them a market that will allow their industry to develop. Clean power will be an important industry globally for years, they say, and if the United States does not subsidize renewable energy now, it risks falling far behind other countries.

They point to China, which is rapidly increasing the amount of electricity it generates from renewable sources. In its most recent quarterly assessment of the renewable energy sector, the accounting and consulting firm Ernst & Young identified China as the most attractive market for investment in renewable energy.

In part, the analysis suggested, this reflected the failure of American lawmakers to pass a national renewable energy standard and the looming expiration of a Treasury program that allowed renewable developers to receive cash grants in lieu of tax credits.

In Europe, many national governments have guaranteed prices for energy from sun or wind. As a result, renewable advocates say, many countries are on track to meet the European Union’s goal of 20 percent of energy from renewable sources by 2020.

The United States has relied on a combination of state renewable energy mandates and federal tax credits to encourage greater reliance on energy from renewable sources. Legislation that would have set a price on carbon-dioxide emissions and included a standard for increasing the share of clean energy in the nation’s electricity portfolio failed in Congress this year.

"Our investors tell us they're nervous about all the uncertainty," said John Cusack, the president of Gifford Park Associates, a sustainability management and investment consulting firm in Eastchester, N.Y. "They don't know what's going to happen."

To be sure, a lot of renewable power development is still going forward. The American Wind Energy Association estimates that wind farms capable of producing 6,300 megawatts of wind power are under construction, and that a busy second half of 2010 would leave installations about 50 percent behind last year. Solar power is becoming less expensive, and its use is expanding rapidly. But it still accounts for less than 1 percent of the nation's electricity needs, providing enough to serve about 350,000 homes.

Renewable energy supporters argue that higher fossil fuel prices will eventually make renewable energy more competitive — and at times over the last two decades, when the price for natural gas has spiked, wind power in particular has been a relative bargain. Advocates also argue that while the costs might be higher now, as the technology matures and supply chains and manufacturing bases take root, clean sources of power will become more attractive.

Fold in the higher costs of extracting and burning fossil fuels on human health, the climate and the environment, many advocates argue, and renewable technologies like wind power are already cheaper. "One of the problems in the United States is that we haven't been willing to confront the tough questions," said Paul Gipe, who sits on the steering committee of the Alliance for Renewable Energy, a group advocating energy policy reform.

"We have to ask ourselves, 'Do we really want renewables?'" he said. "And if the answer to that is yes, then we're going to have to pay for them."

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Making a Case for Wind, a Solid Jobs & Economic Growth Engine

Creating jobs and revving the economy will be top priorities in Congress when the new lawmakers take office, including California Representatives Jeff Denham, Andy Vidak and Karen Bass. The growth of America's wind energy industry has been a bright spot in the economy across the country. In fact, of all the energy generated in 2009 in the U.S., 50 percent came from renewables. We urge these new House members to help continue that strong growth.

Thirty-seven states now have wind turbines generating tens of thousands of megawatts of electricity and millions of dollars in local and state tax revenues and lease payments. In addition, these wind projects have produced 85,000 manufacturing jobs at more than 400 factories, with new jobs created in every state. California is a leading wind state in the U.S. with 2,739 MW of wind energy. Recently, the Alta Wind Energy Center broke ground for the largest wind power project in the country. The turbines will supply more than 600,000 homes in Southern California with electricity.

Foremost, current Congressional members have an opportunity to make an important decision that would immediately benefit the wind energy sector in the new year. The Section 1603 Treasury Grant Program, part of last year's stimulus plan, will expire at the end of 2010. These tax provisions are vital to the continued growth of renewable energy. Last year, the cash grants helped sustain the wind industry during a time when the tax equity market vanished. Without this legislation, the wind sector will lose development and production incentives.

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But it's the new members of Congress, familiar with how wind power supports job creation and the economy in their states, who can spark a call to action among their fellow lawmakers to pass a national RES. We welcome their action.

Sincerely,

Andris E. Cukurs

CEO of North American operations of Suzlon Energy Ltd., the world's third-largest wind turbine maker.

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Making a Case for Wind, a Solid Jobs & Economic Growth Engine

Creating jobs and revving the economy will be top priorities in Congress when the new lawmakers take office, including Colorado Representatives Scott Tipton and Cory Gardner. The growth of America's wind energy industry has been a bright spot in the economy across the country. In fact, of all the energy generated in 2009 in the U.S., 50 percent came from renewables. We urge Reps. Tipton and Gardner to help continue that strong growth.

Thirty-seven states now have wind turbines generating tens of thousands of megawatts of electricity and millions of dollars in local and state tax revenues and lease payments. In addition, these wind projects have produced 85,000 manufacturing jobs at more than 400 factories, with new jobs created in every state. Colorado is a prime state for wind energy with 1,248 MW of wind energy in the grid as well as being home to production and research facilities for a major wind turbine manufacturer.

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Creating jobs and revving the economy will be top priorities in Congress when the new lawmakers take office, including Illinois Representatives Joe Walsh, Robert Dold, Adam Kinzinger, Randy Hultgren and Bobby Schilling and Senator Mark Kirk. The growth of America's wind energy industry has been a bright spot in the economy across the country. In fact, of all the energy generated in 2009 in the U.S., 50 percent came from renewables. We urge these new Congressional members to help continue that strong growth.

Thirty-seven states now have wind turbines generating tens of thousands of megawatts of electricity and millions of dollars in local and state tax revenues and lease payments. In addition, these wind projects have produced 85,000 manufacturing jobs at more than 400 factories, with new jobs created in every state. Illinois is a leading state for wind energy. According to the Illinois Wind Working Group, there are at least 27 wind farms completed, three under construction, 16 permitted and 59 proposed. Together, these projects will create 10,000 MW of wind energy.

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Creating jobs and revving the economy will be top priorities in Congress when the new lawmakers take office, including Indiana Representatives Marlin Stutzman, Rodd Rokita, Larry Bucshon and Todd Young. The growth of America's wind energy industry has been a bright spot in the economy across the country. In fact, of all the energy generated in 2009 in the U.S., 50 percent came from renewables. We urge these new House members to help continue that strong growth.

Thirty-seven states now have wind turbines generating tens of thousands of megawatts of electricity and millions of dollars in local and state tax revenues and lease payments. In addition, these wind projects have produced 85,000 manufacturing jobs at more than 400 factories, with new jobs created in every state. Indiana has a growing wind energy industry and stands to benefit from additional growth. According to a Renewable Energy Policy Project analysis, potential component manufacturers could create 25,180 new jobs in the state.

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Creating jobs and revving the economy will be top priorities in Congress when the new lawmakers take office, including Minnesota Representative Chip Cravaack. The growth of America's wind energy industry has been a bright spot in the economy across the country. In fact, of all the energy generated in 2009 in the U.S., 50 percent came from renewables. We urge Rep. Cravaack to help continue that strong growth.

Thirty-seven states now have wind turbines generating tens of thousands of megawatts of electricity and millions of dollars in local and state tax revenues and lease payments. In addition, these wind projects have produced 85,000 manufacturing jobs at more than 400 factories, with new jobs created in every state. Minnesota is a leading wind energy state in the U.S. with 1,817 MW of wind energy.

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Creating jobs and revving the economy will be top priorities in Congress when the new lawmakers take office, including New York Representatives Mike Grimm, Nan Hayworth, Christopher Gibson, Richard Hanna, Ann Marie Buerkle and Thomas Reed. The growth of America's wind energy industry has been a bright spot in the economy across the country. In fact, of all the energy generated in 2009 in the U.S., 50 percent came from renewables. We urge these new House members to help continue that strong growth.

Thirty-seven states now have wind turbines generating tens of thousands of megawatts of electricity and millions of dollars in local and state tax revenues and lease payments. In addition, these wind projects have produced 85,000 manufacturing jobs at more than 400 factories, with new jobs created in every state. New York has a strong wind energy presence in the U.S. with potential to increase wind capacity by 600 percent by 2018. Already, energy companies have submitted proposals to the New York ISO to build more than 7,000 MW of wind projects, which would provide power for about 2.3 million New York households.

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Creating jobs and revving the economy will be top priorities in Congress when the new lawmakers take office, including North Dakota Representative Rick Berg and Senator John Hoeven. The growth of America's wind energy industry has been a bright spot in the economy across the country. In fact, of all the energy generated in 2009 in the U.S., 50 percent came from renewables. We urge Rep. Berg and Sen. Hoeven to help continue that strong growth.

Thirty-seven states now have wind turbines generating tens of thousands of megawatts of electricity and millions of dollars in local and state tax revenues and lease payments. In addition, these wind projects have produced 85,000 manufacturing jobs at more than 400 factories, with new jobs created in every state. North Dakota is a key state for wind energy growth. Google invested in wind projects in the state; already two wind farms have been built with potential for additional renewable energy projects.

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Creating jobs and revving the economy will be top priorities in Congress when the new lawmakers take office, including Oregon Senator Kitzhaber. The growth of America's wind energy industry has been a bright spot in the economy across the country. In fact, of all the energy generated in 2009 in the U.S., 50 percent came from renewables. We urge Sen. Kitzhaber to help continue that strong growth.

Thirty-seven states now have wind turbines generating tens of thousands of megawatts of electricity and millions of dollars in local and state tax revenues and lease payments. In addition, these wind projects have produced 85,000 manufacturing jobs at more than 400 factories, with new jobs created in every state. Oregon is a leading wind state in the U.S. and has potential capacity to install more than 27,000 MW of on-shore wind power. In 2012, the state will be home to the largest wind farm in the U.S.

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Creating jobs and revving the economy will be top priorities in Congress when the new lawmakers take office, including Texas Representatives Bill Flores, Quico Canseco and Blake Farenthold. The growth of America's wind energy industry has been a bright spot in the economy across the country. In fact, of all the energy generated in 2009 in the U.S., 50 percent came from renewables. We urge these new House members to help continue that strong growth.

Thirty-seven states now have wind turbines generating tens of thousands of megawatts of electricity and millions of dollars in local and state tax revenues and lease payments. In addition, these wind projects have produced 85,000 manufacturing jobs at more than 400 factories, with new jobs created in every state. Texas boasts the most wind power of all states, with 9,728 MW in wind capacity. Nineteen percent of the state's electricity on its main grid is supplied by wind turbines.

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Thirty-seven states now have wind turbines generating tens of thousands of megawatts of electricity and millions of dollars in local and state tax revenues and lease payments. In addition, these wind projects have produced 85,000 manufacturing jobs at more than 400 factories, with new jobs created in every state. Washington is a leading wind state in the U.S. With already 1,964 MW of wind energy in place, the state has approved more wind projects that will use a total of 1,128 wind turbines.

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