

Furnish this exhibit for EACH foreign principal listed in an initial statement
and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant Daniel J. Edelman, Inc. 1775 Broadway New York, NY 10019 212/757-9100	2. Registration No. pending assign- ment of number 3657
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3. Name of foreign principal Interwerbung (an element of the Ministry of Foreign Trade of the German Democratic Republic)	4. Principal address of foreign principal Herman Duncker Strasse 87 Berlin, GDR
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5. Indicate whether your foreign principal is one of the following type:

Foreign government

Foreign political party

Foreign or domestic organization: If either, check one of the following:

Partnership

Committee

Corporation

Voluntary group

Association

Other (specify) _____

Individual—State his nationality _____

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6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant. an element of the Ministry of Foreign Trade

b) Name and title of official with whom registrant deals. Dr. Walter Anders, Acting General Director

7. If the foreign principal is a foreign political party, state:

a) Principal address

b) Name and title of official with whom the registrant deals.

c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

b) Is this foreign principal

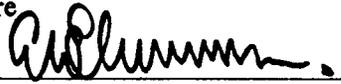
- Owned by a foreign government, foreign political party, or other foreign principal Yes No
- Directed by a foreign government, foreign political party, or other foreign principal..... Yes No
- Controlled by a foreign government, foreign political party, or other foreign principal Yes No
- Financed by a foreign government, foreign political party, or other foreign principal Yes No
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes No
- Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes No

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

Interwerbung GmbH is an element of the Ministry of Foreign Trade of the German Democratic Republic. It maintains a staff to service the advertising and public relations needs of government owned combines and their foreign trade offices, supporting these combines by acting as their agent for the placing of advertising in foreign publications, and as the channel for which payments out of the GDR can be made for such purposes. Interwerbung prepares educational publications on such subjects as the Leipzig Trade Fair, and disseminates these publications in various countries for purposes of creating awareness of the Trade Fair, and the economy of the GDR. Interwerbung does not perform public relations functions, though it retains Daniel J. Edelman, Inc. for the performance of such functions in the United States. Interwerbung's mission, summed up, is to help promote the foreign trade of the German Democratic Republic.

Since the GDR is a socialist state, Interwerbung is owned, directed, controlled, financed, thus subsidized in whole by State -- the German Democratic Republic.

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Date of Exhibit A 2/28/85	Name and Title Eric W. Ehrmann Account Supervisor	Signature 
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INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
Daniel J. Edelman, Inc.	Interwerbung

Check Appropriate Boxes:

- The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
- There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Edelman should advise Interwerbung as to the type of information which should be disseminated in the USA on behalf of the GDR -- collect and disseminate same -- aim for placement in publications -- collect clips and supply to Interwerbung -- that a staffer should attend the Spring and Fall Leipzig Fairs to collect the information and report results.

The fee and expenses, currently combined at \$4,500 per month, are negotiated as appropriate.

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5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Collect information at Leipzig Trade Fairs from which press releases can be made for US trade media. Advise and assist with trade media advertising and invitations for trade media journalists to visit Leipzig Fairs. Present report with clippings of our press release activities every six months.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?¹

Yes No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Date of Exhibit B

2/28/85

Name and Title

John A Ogilvie
Managing Director

Signature



¹Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.