

**INSTRUCTIONS:** A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in triplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

**Privacy Act Statement.** Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, dissemination report, copy of political propaganda or other document or information filed with the Attorney General under this act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of such documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. Finally, the Attorney General transmits an annual report to the Congress on the Administration of the Act which lists the names of all agents and the nature, sources and content of the political propaganda disseminated or distributed by them. This report is available to the public.

**Public Reporting Burden.** Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

Name of Registrant	Name of Foreign Principal
INTERNATIONAL TRADE & DEVELOPMENT AGENCY, INC.	CHINA EXTERNAL TRADE DEVELOPMENT COUNCIL <i>Reg # 3690 Jp</i>

Check Appropriate Boxes:

- The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach three copies of the contract to this exhibit.
- There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach three copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

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SECTION  
REGISTRATION UNIT

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.  
Registrant will compile, analyze and interpret political, financial, commercial and sociological developments in the United States.

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Registrant will act as a public relations and trade promotions consultant and will initiate research, conduct opinion polling, and analyze all available data. Registrant will advise the foreign principal as to proposed courses of action which tend to increase trade and improve commerce.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?<sup>1</sup>

Yes  No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Registrant will, when necessary, prepare and disseminate press releases in the furtherance of greater trade and economic activity between the United States and the Republic of Indonesia. Registrant will, when necessary, meet with various business, trade and professional leaders to discuss possibilities of improved trade relations.

Date of Exhibit B August 10, 1993	Name and Title Lester L. Wolff, Pres. By: Dominic L. Addabbo Attorney	Signature <i>Lester L. Wolff Pres.</i> <i>D. Addabbo attorney</i>
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<sup>1</sup>Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

# International Trade and Development Agency Inc.

The China External Trade Dev. Council  
333 Keelung Road, Section 1  
Taipei, Taiwan, Republic of China

• 2111 JEFF DAVIS HWY.  
ARLINGTON, VA 22202  
• 5 NORTH DRIVE  
GREAT NECK, NY 11021

Dear Sirs:

April 26, 1993

This is to confirm our understanding that you have engaged The International Trade and Development Agency, Inc. (ITDA) as public relations and trade promotion consultants beginning May 1, 1993 for a period of one year, ending April 30, 1994.

We agree to render such services as are usually performed by a public relations consulting organization, and will generally assist you in such activities as we may be called upon to undertake, consistent with our obligations as citizens of the United States.

We understand that the ultimate objective of this campaign is to build greater trade and economic activity between the Republic of China and the United States of America.

In this connection, we shall furnish you with our analyses and interpretations of political, financial, commercial and sociological developments in the United States and advise you as to actions you may take to further improve the climate of opinion in both countries.

All reports, recommendations, materials, analyses, and other documents we prepare under this agreement shall become the property of your agency, and we hereby agree that you may make use thereof, without incurring any obligation for compensation other than as set forth in the following paragraph.

In payment for these services, ITDA is to receive an annual retainer of \$60,000.00 (Sixty Thousand Dollars) for the period delineated in paragraph 1. Additional special projects will be assigned and decided upon every three months. For these special projects, ITDA is to be compensated at a mutually agreed upon fee not to exceed \$50,000.00 (Fifty Thousand Dollars) in the contract period.

If the foregoing is in accordance with your understanding of our agreement, please indicate your approval below.

Very Truly Yours,

INTERNATIONAL TRADE AND DEVELOPMENT AGENCY, INC.

*L. L. Wolff*  
Lester L. Wolff  
President

8/5/93  
Date

*[Signature]*  
Approved (CETRA)

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INTERNATIONAL TRADE AND DEVELOPMENT AGENCY, INC.  
REGISTRATION SECTION