

Furnish this exhibit for EACH foreign principal listed in an initial statement
and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant Gold and Liebengood, Inc. 1455 Pennsylvania Avenue, N.W., Suite 950 Washington, D.C. 20004	2. Registration No. 3700
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3. Name of foreign principal Fiat Washington, Inc.	4. Principal address of foreign principal 1776 Eye Street, N.W. Suite 775 Washington, D.C. 20006
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5. Indicate whether your foreign principal is one of the following type:

Foreign government

Foreign political party

Foreign or domestic organization: If either, check one of the following:

<input type="checkbox"/> Partnership	<input type="checkbox"/> Committee
<input checked="" type="checkbox"/> Corporation	<input type="checkbox"/> Voluntary group
<input type="checkbox"/> Association	<input type="checkbox"/> Other (specify) _____

Individual—State his nationality _____

6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant. N/A

b) Name and title of official with whom registrant deals.

7. If the foreign principal is a foreign political party, state:

a) Principal address N/A

b) Name and title of official with whom the registrant deals.

c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

Fiat Washington, Inc., is a subsidiary of Fiat, S.p.A. Fiat, S.p.A. is a corporation engaged in the manufacture of automobile, defense systems, space boosters, heavy machinery, chemicals, and related products.

b) Is this foreign principal

- Owned by a foreign government, foreign political party, or other foreign principal Yes No
- Directed by a foreign government, foreign political party, or other foreign principal..... Yes No
- Controlled by a foreign government, foreign political party, or other foreign principal Yes No
- Financed by a foreign government, foreign political party, or other foreign principal..... Yes No
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes No
- Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes No

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

Fiat Washington, Inc., is wholly owned by Fiat U.S.A., Inc., which is wholly owned by Fiat, S.p.A. Fiat, S.p.A. is a publicly traded company.

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

N/A

Date of Exhibit A November 8, 1989	Name and Title Howard S. Liebengood Vice President	Signature <i>Howard S. Liebengood</i>
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INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant

Name of Foreign Principal

Gold and Liebengood, Inc.

Fiat Washington, Inc.

Check Appropriate Boxes:

1. The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
2. There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
3. The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

The registrant has been retained by Fiat Washington, Inc., to provide government relations expertise with regard to the Senate, House and Administration. Appropriate and necessary contacts will be made with certain government officials in support of Fiat programs.

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5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

The registrant will contact Members and staff of the U.S. Congress and the Administration on behalf of Fiat Washington, Inc. In addition, registrant will prepare position papers, letters and draft legislation.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?¹
Yes No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

The registrant has been retained to present the views of Fiat Washington, Inc., in relation to defense authorization and appropriation bills, trade legislation and export licensing issues.

Date of Exhibit B	Name and Title	Signature
November 8, 1989	Howard S. Liebengood Vice President	<i>Howard S. Liebengood</i>

¹Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

GOLD AND LIEBENGGOOD, INC.
SUITE 950
1455 PENNSYLVANIA AVENUE, N. W.
WASHINGTON, D. C. 20004
(202) 639-8899

November 2, 1989

Mr. Mario Locatelli
Fiat Washington, Inc.
1776 Eye Street, N.W.
Suite 775
Washington, D.C. 20006

Dear Mario:

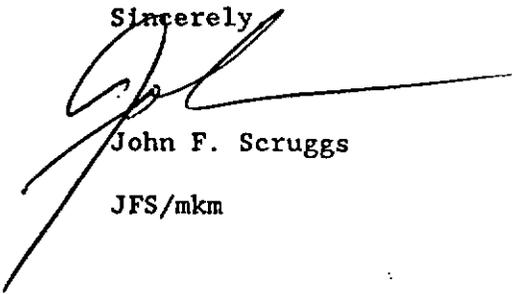
Pursuant to our discussion on this date, this document will serve to continue through December 31, 1989, the memorandum of agreement between Fiat and Gold and Liebengood, Inc., executed November 14, 1988. All terms and conditions contained within that document will remain the same throughout the period of this extension.

Please note that as of October 31, 1989, Gold and Liebengood invoices for services rendered in May and August of this year remain unpaid. Your attention to this matter would be greatly appreciated.

Thank you for taking the time from your busy schedule to discuss the relationship between Gold and Liebengood and Fiat with Howard and me. We appreciate your frankness and will endeavor to construct an agreement which you and your colleagues will find reasonable and valuable. Thanks again.

With best regards,

Sincerely



John F. Scruggs

JFS/mkm

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