

Furnish this exhibit for EACH foreign principal listed in an initial statement  
and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant Robinson, Lake, Lerer & Montgomery 1667 K Street, N.W., #900 Washington, D.C. 20006	2. Registration No. 3911
3. Name of foreign principal Embassy of Papua New Guinea	4. Principal address of foreign principal 1330 Connecticut Avenue, N.W. Washington, D.C. 20036

5. Indicate whether your foreign principal is one of the following type:

- Foreign government
- Foreign political party
- Foreign or  domestic organization: If either, check one of the following:
  - Partnership
  - Corporation
  - Association
  - Committee
  - Voluntary group
  - Other (specify) \_\_\_\_\_
- Individual—State his nationality \_\_\_\_\_

6. If the foreign principal is a foreign government, state:

- a) Branch or agency represented by the registrant. Embassy
- b) Name and title of official with whom registrant deals. Ambassador Margaret Taylor

7. If the foreign principal is a foreign political party, state:

- a) Principal address ---N/A---
- b) Name and title of official with whom the registrant deals.
- c) Principal aim

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8. If the foreign principal is not a foreign government or a foreign political party,

- a) State the nature of the business or activity of this foreign principal ---N/A---

b) Is this foreign principal

- Owned by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Directed by a foreign government, foreign political party, or other foreign principal..... Yes  No
- Controlled by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Financed by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes  No
- Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes  No

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

--N/A--

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

--N/A--

Date of Exhibit A

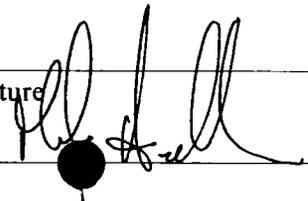
9/28/90

Name and Title

Mark Helmke

Executive Vice President and  
General Manager

Signature



**INSTRUCTIONS:** A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in triplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

**Privacy Act Statement.** Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, dissemination report, copy of political propaganda or other document or information filed with the Attorney General under this act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, DC. One copy is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of such documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. Finally, the Attorney General transmits an annual report to the Congress on the Administration of the Act which lists the names of all agents and the nature, sources and content of the political propaganda disseminated or distributed by them. This report is available to the public.

**Public Reporting Burden.** Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, DC. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC. 20503.

Name of Registrant  
Robinson, Lake, Lerer & Montgomery

Name of Foreign Principal  
Embassy of Papua New Guinea

Check Appropriate Boxes:

1.  The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach three copies of the contract to this exhibit.
2.  There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach three copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
3.  The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Explain to the news media through written and oral communications developments in Papua New Guinea and assist the Embassy of Papua New Guinea in developing a series of meetings with the American business community designed to encourage foreign investment in Papua New Guinea.

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Explain to the news media through written and oral communications developments in Papua New Guinea and assist the Embassy of Papua New Guinea in developing a series of meetings with the American business community designed to encourage foreign investment in Papua New Guinea.

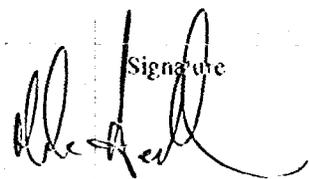
6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?  
Yes  No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Various federal officials can possibly take actions that could affect the interests of Papua New Guinea. Although it is not in the nature of Robinson, Lake, Lerer & Montgomery's activities to have an impact on this decision making, the Act seems unclear on this point, but caution dictates for Robinson, Lake, Lerer & Montgomery to respond this way.

Date of Exhibit B  
September 28, 1990

Name and Title  
Mark Helmke  
Executive Vice President  
and General Manager

Signature  


\*Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

**Robinson, Lake, Lerer & Montgomery**  
Strategic Communications

Robinson, Lake, Lerer & Montgomery  
Strategic Communications  
1667 K Street Northwest, Suite 900  
Washington, DC 20006-1605  
202-457-9270

19 September 1990

Her Excellency  
Margaret Taylor  
Ambassador  
Embassy of Papua New Guinea  
1330 Connecticut Avenue, NW  
Washington, DC

Dear Ambassador Taylor:

This letter, when signed by both yourself on behalf of the Embassy of Papua New Guinea and Robinson, Lake, Lerer & Montgomery, Inc., will constitute the agreement between us with regard to our appointment by the embassy as a consultant to the embassy for strategic communications work.

As described in our proposal to you, our work will entail planning and executing the communications component of the upcoming investment promotion tour for Papua New Guinea. We will work with the embassy to develop the materials to be used in getting out PNG's story as well as providing ongoing media relations consultation and assistance, both in advance of and during the tour.

1. The term of this contract is for not less than eight months, beginning September 15, 1990 and ending on the 15th of the month following the completion of the investment promotion tour, unless and until terminated in writing by either party on not less than thirty days notice.

2. For our services and outlays on your behalf, you agree to pay us compensation as follows:

a. The sum of \$10,000 per month for six months, for the professional consulting services of Robinson, Lake, Lerer & Montgomery and the sum of \$20,000 per month for the final two months of our agreement for professional consulting services. Charges for services shall be made at our standard hourly rates.

b. Professional fees will be billed monthly, at the rates above, on the 1st of each of the eight months following the execution of this contract.

c. In addition, the embassy shall reimburse Robinson, Lake, Lerer & Montgomery for reasonable, actual out-of-pocket expenditures upon receipt of itemization

thereof. We estimate that the expenses for this project will be approximately \$30,000, not including the proposed video. While we will make all reasonable efforts to keep within these figures, we must emphasize that this figure is only an estimate of expenses.

Major expenditures, such as video projects or publications, will be subject to prior discussion with and approval by the embassy.

3. We agree that any and all contracts, correspondence, books, accounts and other sources of information relating to your accounts shall be available for inspection at our office by your authorized representatives during ordinary business hours upon reasonable notice to us.

4. Upon termination of this agreement, if requested, we shall transfer and make available to you or your representatives all property and materials in our possession or control which belong to you.

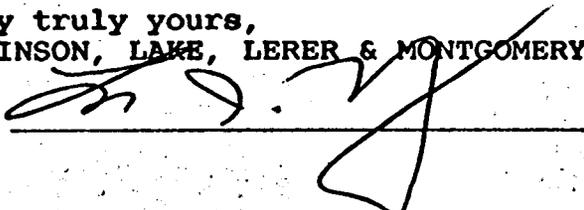
5. Robinson, Lake, Lerer & Montgomery, Inc. and the Company agree that, in the process of providing professional services to the embassy, the embassy may provide sensitive confidential information, the disclosure of which would be to the detriment of the embassy. Robinson, Lake, Lerer & Montgomery, Inc. represents that it will not use any of such information for any purpose except for the benefit of the embassy under the professional services to be performed by Robinson, Lake, Lerer & Montgomery, Inc. under this agreement.

6. You agree to indemnify us and hold us harmless from and against any claim or action brought against us which is based upon materials supplied by you to us on your behalf.

7. This agreement shall be construed in accordance with the laws of the District of Columbia.

If the above meets with your approval, we would appreciate your so indicating by signing the enclosed copy of this letter where indicated and returning it to us.

Very truly yours,  
ROBINSON, LAKE, LERER & MONTGOMERY

By 

ACCEPTED AND AGREED:  
Embassy of Papua New Guinea

By 