

REVISED

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in triplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, dissemination report, copy of political propaganda or other document or information filed with the Attorney General under this act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of such documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. Finally, the Attorney General transmits an annual report to the Congress on the Administration of the Act which lists the names of all agents and the nature, sources and content of the political propaganda disseminated or distributed by them. This report is available to the public.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

<p>Name of Registrant Robinson, Lake, Lerer & Montgomery/ The Sawyer Miller Group</p>	<p>Name of Foreign Principal Presidencia de la Republica of Colombia</p>
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Check Appropriate Boxes:

- 1. The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach three copies of the contract to this exhibit.
- 2. There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach three copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- 3. The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

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 SECTION
 REGISTRATION UNIT

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Robinson, Lake, Lerer & Montgomery/The Sawyer Miller Group's objectives are to help promote and improve Colombia's overall image in the U.S. through strategic communications support. Specifically, this includes public relations, advertising, polling, media/press contacts, monitoring U.S. political and business activities and trends, media, and organizing trade and investment events.

REVISED

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Robinson, Lake, Lerer & Montgomery/The Sawyer Miller Group will engage in a full range of activities designed to improve Colombia's image in the U.S., including public relations, advertising, polling, media/press contacts, academic contacts, conferences, monitoring U.S. political and business activities and trends, and organizing trade and investment events.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?
Yes No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Various U.S. federal agencies could possibly take actions on matters relating to the Presidency's interests in promoting Colombia's image. Consequently, RLLM/SMG's activities would communicate the Presidency's position on such matters and explain the possible impact that any such government decisions have on the issues involved.

Date of Exhibit B 4/22/94	Name and Title Mark Helmke President	Signature 
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Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

April 22, 1994

Registration Unit
Internal Security Section
Criminal Division
Department of Justice
Washington, D.C. 20530

Gentlemen:

RE: Robinson, Lake, Lerer & Montgomery/The
Sawyer Miller Group
Registration No. 3911

Presidencia de la Republica of Colombia

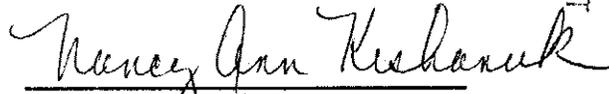
This is to certify that the attached is a true and complete translation of the original contract filed with Exhibit B.



John Roberts

District of Columbia:

Sworn to before me this 22nd day of April, 1994.



Nancy Ann Kishanuk
Notary Public

Commission Expires 10/31/96

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Page No. 1 of the contract of services between THE NATION - ADMINISTRATIVE DEPARTMENT OF THE PRESIDENCY OF THE REPUBLIC and ROBINSON LAKE LERER MONTGOMERY SAWYER MILLER GROUP.

The undersigned MIGUEL SILVA PINZON, having attained the age of majority and residing in the city of Santafe de Bogota, Colombia, identified with national citizenship card number 79'157.497 of Usaquen, in his capacity of Director of the Administrative Department of the Presidency of the Republic (DAPRE) working in the name of THE NATION - ADMINISTRATIVE DEPARTMENT OF THE PRESIDENCY OF THE REPUBLIC in conformity with Decrees 1680 and 1684 of 1991, and with the delegated powers conferred by the Decree 1789 of 1991, and for the purposes of this contract referred to hereinafter as THE NATION as party of the first part, with MARK MALLOCH BROWN, party of the second part, who is identified by United States Passport No. _____, and who serves as Vice President of ROBINSON LAKE LERER MONTGOMERY SAWYER MILLER GROUP, a corporation legally constituted in accordance with the laws of the State of Delaware, United States of America, whose existence and representation has been established in the form of the accompanying documents, and who will hereinafter be referred to as THE CONTRACTOR, according to the following CONSIDERATIONS:

A - For the development of good relations between Colombia in the world market it is necessary to establish a good image of the country abroad, supporting the policies of an economic opening and a new economic order and foreign policy.

B - That THE NATION-ADMINISTRATIVE DEPARTMENT OF THE PRESIDENCY OF THE REPUBLIC needs to contract specialized professional services from a consulting and political advisory and strategic communications firm which provides advice and services for the promotion of the image of the Republic of Colombia in the world, especially in the United States.

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C- That THE CONTRACTOR possesses the technical capability, professional resources, and understanding of the country and its relations with the USA, necessary to complete the objectives of this contract.

Therefore, we have convened to complete this contract for provision of services as outlined in the following CLAUSES:

1 - OBJECTIVE -- The provision, on the part of THE CONTRACTOR and to THE NATION, of its professional services of technical advice and strategic communications, based on the specific instructions given by THE NATION, to develop a promotional campaign for the image of the Republic of Colombia in the world, especially in the United States.

2- OBLIGATIONS OF CONTRACTOR -- THE CONTRACTOR is obliged to place at the service of LA NACION its professional understanding and capacity, technical and administrative, for the completion of the contractual objective in accordance with the instructions given on behalf of the THE NATION by the Director of the Administrative Department of the Presidency of the Republic or the Ambassador of Colombia to the United States, and to recommend additional actions and communications strategies which it considers necessary to complete the objective. In any event, it is understood that the obligations of the contractor are of efforts and not of results. The following will be special obligations of THE CONTRACTOR: 1) To present monthly reports to THE NATION regarding the evolution of this contract and the activities of THE CONTRACTOR. 2) To employ capable personnel, knowledgeable about political relations between the USA and Colombia and the realities of this country, in the execution of this contract. 3) To safeguard any classified information of which, in the execution of the contract, it becomes aware. 4) All of the foregoing by their nature are inherently understood or derive from this contract.

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3. - OBLIGATIONS OF THE NATION - To instruct THE CONTRACTOR in the political and communications strategies which need to be adopted for the execution of this contract, through the Director of the Administrative Department of the Presidency of the Republic or the Ambassador of Colombia to the United States, to supervise the execution of the contract, to pay in a timely fashion the stipulated fees to THE CONTRACTOR, to facilitate the flow of adequate and timely information for the completion of the contract, and whatever additionally is required by the nature of the contract.

4. - IMPUTATION AND SUBJECTION OF THE APPROPRIATED BUDGET -- Payment of the funds obligated by THE NATION is subordinated to the appropriations for the budget of THE NATION-ADMINISTRATIVE DEPARTMENT OF THE PRESIDENCY OF THE REPUBLIC, accordingly: 1) THREE HUNDRED MILLION PESOS M/CTE (\$300.000.000.00) for the fiscal year 1993, principal section 0201 Presidency of the Republic, executive unit 01 superior direction, article 1017, budget 01, according to certificate of funds availability 761 of the 28th of December, 1993, issued by the chief of the budget of DAPRE; and 2) the settlement of the value of the contract with future budgetary authority, in accordance with the authorizations issued by CONFIS.

5 - DURATION - The contract will be in force until August 31, 1994, beginning from the date of signing, but its execution shall begin when the requirements of the last clause have been met. The parties, by common written agreement, may extend the duration of this contract.

6- VALUE AND FORM OF PAYMENT - The value of this contract will be the sum of SEVEN-HUNDRED AND FIFTY THOUSAND DOLLARS (US \$750.000.00), which THE NATION will pay THE CONTRACTOR in the following manner: 1) in the form of retainer, a fixed monthly fee of SEVENTY-FIVE THOUSAND DOLLARS (US\$75,000.00), upon presentation of invoices approved by the signatory or the Ambassador of Colombia to the United States; 2) the sum of ONE HUNDRED AND FIFTY THOUSAND DOLLARS (\$150.000.00) will be reserved to reimburse THE CONTRACTOR for expenses incurred, which THE NATION will pay to the contractor on

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a monthly basis, upon presentation of corresponding bills and approval of the same on the part of the signatory or the Ambassador of Colombia in Washington.

7 - PRESENTATION OF REPORTS - The reports which THE CONTRACTOR submits to THE NATION must be sent to the signatory at the Administrative Department of the Presidency of the Republic in Colombia, after being submitted to the Ambassador of Colombia in Washinton.

8 - INEXISTENCE OF LABOR RELATION -- Between the NATION and the CONTRACTOR or those who carry out the terms of this contract no legal subordination in the form of an employer-employee relationship exists. The foregoing understanding does not prohibit THE NATION from asking THE CONTRACTOR to replace any officer or employee charged with carrying out the terms of this contract or working on matters related to the contract.

9 - ASSIGNMENT - THE CONTRACTOR may not assign this contract in part or in its entirety, nor contract or subcontract professionals or advisors outside the company without prior written authorization and approval of THE NATION.

10 - PLACE OF RENDERING OF SERVICES - The execution of the services under this contract will be conducted entirely by THE CONTRACTOR in its principal business premises in Washington, D.C. , USA. Both the creation and the editing, printing, and distribution of documents which are issued in execution of the contract will be done in the USA and not in Colombia, and in consequence, because the services rendered are abroad by a corporation which has neither offices nor residency in Colombia, the payments to THE CONTRACTOR will not be subject to Colombian taxes on the sale or products or services.

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11 - GUARANTEES - THE CONTRACTOR will provide to THE NATION - ADMINISTRATIVE DEPARTMENT OF THE PRESIDENCY OF THE REPUBLIC, through a company legally established in Colombia: 1) a bank guarantee or securities to insure completion of the obligations of THE CONTRACTOR, equivalent of 10% of the total value of the contract with a duration until September 30, 1994; 2) a bank guarantee or securities to insure the quality of the services rendered, equivalent of 5% of the total value of the contract with a duration until September 30, 1994.

12 - POWERS OF REVIEW - The authority to review the contract will fall under the Sub-Director of the Administrative Department of the Presidency of the Republic or to whichever person shall be designated such powers, with the requirement that THE CONTRACTOR shall be informed of such designation.

13 - INABILITY AND INCOMPATIBILITY - THE CONTRACTOR affirms, under the penalty of judicial process, that by signing this contract, that it can comply fully with all of the legal clauses of this contract.

14 - EXCLUSIVITY AND REPRESENTATION -- This contract does not confer powers of representation and as such, THE NATION will not be represented by THE CONTRACTOR. Likewise, this contract does not refer exclusivity to THE CONTRACTOR with regard to consulting for THE NATION which, whenever it may choose, can contract in the United States or any other place, with whomever it so desires, the rendering of services similar to those elaborated in this contract.

15 - TERMINATION - At any time THE NATION may unilaterally terminate this contract, upon prior notice to THE CONTRACTOR of fifteen days in advance, when in the judgement of THE NATION, verified in writing by the signatory of this contract and the Ambassador of Colombia in Washington, the quality of services or the execution of the contract does not meet its requirements.

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16 - MODIFICATIONS - Without prejudice to the rights established by law for THE NATION, all modifications, clarifications or additions which affect the contract, particularly those which refer to obligations, places, and value, must be adopted by joint written agreement between the parties and in compliance with corresponding legal requisites.

17 - JURISDICTION AND ARBITRATION - The contract will be subject in its entirety to Colombian national jurisdiction. Disputes which arise in relation to the contract will be resolved by an arbitration panel composed of three arbitrators, unless both parties agree in each dispute to submit the arbitration decision to only one arbitrator. Appointment of the arbitrators or arbitrator, as the case may be, must be agreed upon by both parties, and in the case of a lack of consensus, the appointment will be made by the President of the Chamber of Commerce of Bogota upon petition by either of the parties. The decision will be made in conformity with Colombian law and the arbitrators must be citizens of Colombia and attorneys at law. The cost of arbitration may assigned to either of the parties but the losing party will be required to pay all the costs of the arbitration panel. The site of the arbitration panel will be the city of Santafe de Bogota, in Colombia.

18 -- WAIVER OF DIPLOMATIC CLAIMS - Expressly, THE CONTRACTOR waives any type of diplomatic claim regarding the rights and obligations of this contract, with the exception of denial of justice.

19 - PENALTIES -- In the case of late or partial compliance with the obligations under this contract, THE NATION may impose on THE CONTRACTOR pending resolution, penalties equal to a sum of ten percent (10%) of the total value of the contract, a sum imputed to be equal to the injuries sustained by THE NATION for the lack of compliance. The purpose of these penalties is to threaten THE CONTRACTOR so that it completes its obligations which it has undertaken by means of this contract and consequently, the

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imposition of these penalties does not free THE CONTRACTOR from completing its obligations under the contract.

20 - DECREPITUDE AND ITS RESULTS : THE NATION may declare the administrative expiration of the contract, pending resolution of any of the following clauses: a) the legal dissolution of the CONTRACTOR as a corporate entity; b) the financial inability of the CONTRACTOR to complete the contract; c) in the case of the failure of the CONTRACTOR to meet its obligations in the judgement of THE NATION, it becomes impossible to execute the contract or damages are caused to THE NATION; d) in the case of THE CONTRACTOR paying ransom in the event of the hostage-taking or kidnapping of its employees; e) for poor quality of services rendered. The declaraton of expiration yields the following results: 1) Unilateral termination of the contract in its present stage of work; 2) Liquidation of the contract. 3) Payment of the proportional amount for work correctly executed under the contract. 4) Exigibility of the financial penalty clause of the contract.

21 - FINANCIAL PENALTY - In the event of failure to comply with the obligations of THE CONTRACTOR or the declaration of decrepitude of the contract, THE NATION may impose on THE CONTRACTOR, in the form of a penalty, a sum equivalent to ten percent (10%) of the value of the present contract. This sum will be partial payment in relation to the damages received by THE NATION.

22 - TERMINATION, MODIFICATION, AND UNILATERAL INTERPRETATION - With prejudice to the rights established in this contract, THE NATION maintains rights to terminate, modify, or interpret this contract unilaterally, subject to existing law.

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23 - EXECUTION - The contract is duly executed and in force upon signature by both parties, subject to compliance with the following requirements: 1) subject to payment of the tax stamp by THE CONTRACTOR; 2) publication in the Official Gazette by THE CONTRACTOR, which will be met by presentation of the official receipt for publication, 3) upon presentation of the guarantees required of THE CONTRACTOR, 4) upon approval of such guarantees by THE NATION, 5) and budgetary registration by THE NATION.

In witness thereof, this agreement is signed by each of the parties.

FOR THE NATION

FOR THE CONTRACTOR

MIGUEL SILVA PINZON

MARK MALLOCH BROWN