

Furnish this exhibit for EACH foreign principal listed in an initial statement  
and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant <b>Thompson &amp; Company, 529 14th St., NW, #425, Washington, DC 20045</b>		2. Registration No. <b>4094</b>
3. Name of foreign principal <b>Theodoros Anagnostopoulos</b>	4. Principal address of foreign principal <b>Patriarchou Ioakim 58 Athens, Greece</b>	

5. Indicate whether your foreign principal is one of the following type:

Foreign government

Foreign political party

Foreign or  domestic organization: If either, check one of the following:

Partnership

Committee

Corporation

Voluntary group

Association

Other (specify) \_\_\_\_\_

Individual—State his nationality Greek

6. If the foreign principal is a foreign government, state: **N/A**

a) Branch or agency represented by the registrant.

b) Name and title of official with whom registrant deals.

7. If the foreign principal is a foreign political party, state: **New Democracy Party**

a) Principal address **Rigillis Street, Athens, Greece**

b) Name and title of official with whom the registrant deals. **Theodoros Anagnostopoulos, Member of Parliament**

c) Principal aim  
**Exchange views on U.S./Greece and U.S./EEC Relations**

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

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b) Is this foreign principal

- Owned by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Directed by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Controlled by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Financed by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Subsidized in part by a foreign government, foreign political party, or other foreign principal ..... Yes  No

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

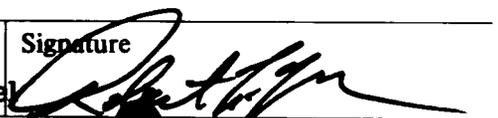
**Mr. Anagnostopoulos is directed by the party to which he belongs (New Democracy Party), in terms of general policy guidelines and targets in all important issues pertaining to foreign policy, economic affairs, national health and educational systems.**

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Date of Exhibit A  
November 21, 1988

Name and Title  
Robert L. Meuser  
Vice President & Gen. Counsel

Signature



**INSTRUCTIONS:** A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
Thompson & Company	Theodoros Anagnostopoulos

Check Appropriate Boxes:

- The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
- There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Thompson & Company will arrange an itinerary of meetings for Mr. Anagnostopoulos with government officials and Members of Congress to exchange views on U.S.-Greek relations.

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5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.  
**Escort foreign principal to meetings with government officials and Members of Congress arranged by the registrant.**

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?  
Yes  No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

**Foreign Principal will meet with Members of Congress and government officials to exchange views on a wide range of issues involved in United States-Greece relations, including trade, agriculture and finance.**

Date of Exhibit B	Name and Title	Signature
11-21-88	Robert L. Meuser Vice President & General Counsel	

<sup>1</sup>Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

*Paul Della Tolla*

*Athens*

*Tel. 3634.238*

*Fax 3647.430*

Athens, 2/11/1988

By FAX No. 001202-783.1014

to : Thompson & Company

attn. Mrs. Margaret Shean

Your October 31, 1988

Noted. No revisions are needed, in the form, and you are correct in your assumption that the visitor is the employer of Thompson & company.

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# THOMPSON & COMPANY

SUITE 425  
520 HILL STREET, N.W.  
WASHINGTON, D.C. 20045

TELEPHONE (202) 383-5590  
FAX (202) 783-1014

October 20, 1988

## PERSONAL AND CONFIDENTIAL

To: Mr. Paul Della Tolla  
From: Bob Thompson  
Re: Your Fax Message of October 20, 1988

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Thank you for your fax of October 20 regarding our billing procedures. I am pleased to respond to each of your questions as follows:

1. We agree that Thompson & Company total hourly billings will not exceed \$20,000.00.
2. We understand and agree that the visitor will take care of his own expenses.
3. I believe it necessary that one of my staff accompany the visitor, and, therefore, would anticipate expenses to consist primarily of meals and transportation during the time the visitor is in Washington, D.C. If you wish us to travel outside of Washington, then expenses would, of course, include air fare, hotel and meals during that travel. Finally, if we are engaged to retain subcontract services, such as interpreters or translators, the cost of those services would be passed through as expenses.
- 4a. Based on your description of the work involved, we agree to a maximum fee of \$20,000.00. We will, of course, charge you only for the hours my staff and I spend on your behalf; i.e., if the hours total less than \$20,000.00, then we will charge you the lesser amount. We will document all of our time expended on behalf of the visitor so that you will have a detailed accounting.

Mr. Paul Della Tolla  
October 20, 1988  
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Expenses will be detailed as well. Although we don't expect expenses to be significant, expenses will be in addition to the hours billed and will not be covered by the \$20,000.00 fee cap. We cannot specify expenses until they are incurred, but may be able to provide an estimate as the details of our work are clarified.

4b. No other expenses will accrue than those incurred directly in connection with our work on your behalf.

5. I understand the burden of weekly invoices, and propose the following arrangement: please send \$7,500.00 now; payment for hours and expenses incurred to date to be paid at the time the visitor arrives; additional fees and expenses to be paid at the time the visitor departs; and any final balance (associated with follow-up, etc.) to be paid on receipt of our statement.

I hope this meets with your approval.

Paul Della Tolla

Athens

Tel. 3634.838

Fax 3647.430

Athens, 20/10/1988

By FAX No. 00202-783-1014

to : Thomson & Company

attn. Mr. Bob Thompson,

I acknowledge with thanks receipt of your October 18, 1988 fax.  
Please clarify following points.

- 1) Per our conversation, the estimated fees figure which was indicated ranged from USD 15 - 20.000, depending on the actual amount of hours spent. Your fax suggests the upper limit of this indication goes to USD 22.500.  
I would like to keep a maximum limit on the expected hours spent which should not exceed your initial indication i.e. USD 20.000.
- 2) Visitor's expenses will be covered by himself.
- 3) What is your budget for Thompson & Company various expenses surrounding the trip. Please be more specific along with a maximum limit indication.
- 4) a. It is my understanding that both maximum limits set under (1) and (3) will then be subject to actual count either for the hours spent - and from whom i.e. yourself or associate and for what specific action - or for the documented disbursements surrounding the trip.  
b. Furthermore should be working on the basis that USD figures set under (1) and (3) are defined in an exhaustive fashion and no other expenses, of whatever nature will accrue.
- 5) a. Having your precise feedback along above lines will enable us to forward check to the name of Thompson & Company to your address (att. Diane Prunetti).  
b. Weekly invoices is a burdensome procedure. If you require 100% advance payment - before visitors arrival - please advise and we may perhaps consider this option, depending on the total package.

# THOMPSON & COMPANY

SUITE 425

529 14TH STREET, N.W.

WASHINGTON, D. C. 20045

TELEPHONE (202) 383-5590

FAX (202) 783-1014

October 18, 1988

PERSONAL & CONFIDENTIAL

TO: Paul Della Tolla  
FROM: Bob Thompson *BT*  
SUBJECT: Advance Payment

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Per our conversation today, please either air express \$7,500.00 to our Washington address, which is indicated above, to the attention of Diane Prunetti, or wire the funds directly to our account at the Federal City National Bank in Washington, D.C. (account #01-010328-01) on Wednesday, October 19th.

Please respond by fax (202-783-1014) as to whether you are air expressing the check or wiring the funds, and let me know when I can expect the funds.

I am also expecting a biography of the gentleman who will be visiting the United States.

Tomorrow, I will send you a draft of suggested meetings that I believe will make sense for the visitor. As I explained, my hourly rate is \$300.00 per hour, and all other associates in my firm are billed at \$150.00 to \$175.00 per hour. Therefore, the average of the hourly fees will be approximately \$200.00 to \$225.00 per hour. My early estimate is that it will take 75 to 100 hours to put together and implement this program. This does not include expenses surrounding the trip, either for the visitor or Thompson & Company personnel.

I would appreciate being paid weekly. Therefore, I will fax you the amount of time with a general description of work which will account for the time billed every Tuesday prior to the gentleman's arrival. As I said, I would appreciate the funds being wired or air expressed each Tuesday.

Please find attached some information regarding myself and my company which you might find useful. I very much appreciate your confidence and I look forward to working with you.