

Furnish this exhibit for EACH foreign principal listed in an initial statement  
and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant  WEST GLEN COMMUNICATIONS	2. Registration No.  4191
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3. Name of foreign principal  GERMAN INFORMATION CENTER	4. Principal address of foreign principal  950 Third Avenue New York, NY 10022
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5. Indicate whether your foreign principal is one of the following type:

- Foreign government
- Foreign political party
- Foreign or  domestic organization: If either, check one of the following:
  - Partnership
  - Corporation
  - Association
  - Committee
  - Voluntary group
  - Other (specify) \_\_\_\_\_
- Individual—State his nationality \_\_\_\_\_

6. If the foreign principal is a foreign government, state:

- a) Branch or agency represented by the registrant. German Information Center  
950 Third Avenue, New York, NY 10022
- b) Name and title of official with whom registrant deals. Dr. Gisela Libal

7. If the foreign principal is a foreign political party, state:

- a) Principal address
- b) Name and title of official with whom the registrant deals.
- c) Principal aim

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8. If the foreign principal is not a foreign government or a foreign political party,

- a) State the nature of the business or activity of this foreign principal

N/A

b) Is this foreign principal

- Owned by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Directed by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Controlled by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Financed by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Subsidized in part by a foreign government, foreign political party, or other foreign principal ..... Yes  No

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

The above is subsidized by the government, but supervised and operated by the New York office.

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

N/A

Date of Exhibit A  
November 9, 1988

Name and Title  
Arthur Lester, VP  
Operations

Signature  
*Arthur Lester*

**INSTRUCTIONS:** A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant

WEST GLEN COMMUNICATIONS

Name of Foreign Principal

GERMAN INFORMATION CENTER

Check Appropriate Boxes:

1.  The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
2.  There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
3.  The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Distribute informational films and cassettes

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5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Promotion of their films through catalogs and mailings.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?<sup>1</sup>  
Yes  No

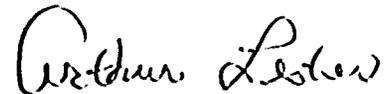
If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

N/A

Date of Exhibit B  
November 9, 1988

Name and Title  
Arthur Lester, VP  
Operations

Signature



<sup>1</sup>Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

# West Glen

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Dr. Gisela Libal  
Consul  
German Information Center  
950 Third Avenue  
New York, NY 10022

Dear Gisela:

This is in response to your request regarding the new budget for September 1, 1988 through August 31, 1989. The budget should be no less than \$265,000. This is for general and television distribution and will also include the distribution of the "Germany Today" series and 1999 Perma-new.

The rates for general and television will remain the same through 1988. January 1989 will show a slight increase of less than 6%. This increase has been included in the total budget.

### General Distribution

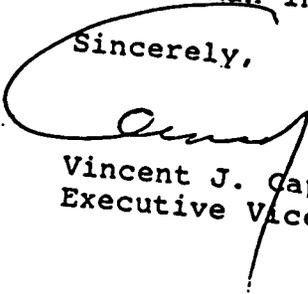
9/1/88 - 12/31/88		1/1/89 - 8/31/89
\$5.60 plus outgoing UPS	to	\$5.92 plus outgoing postage
<u>Regular titles for TV</u>		
Telecasts - \$26.50	to	\$28.00
Cable - \$14.25	to	\$14.50
<u>German Scene</u>		
Telecasts - \$26.50	to	\$28.00
Cable - \$14.25	to	\$14.50
<u>Germany Today - 2nd Issues</u>		
Cable - \$26.50	to	\$28.00

Dr. Gisela Libal  
July 15, 1988  
Page Two

In September, I will give you a list of titles that are completely booked, and additional prints that are needed.

The new brochure for the sale of VHS tapes on the 12 titles will be done at no cost to the German Information Center.

Sincerely,



Vincent J. Capuzzi  
Executive Vice President

VJC/lp