

Furnish this exhibit for EACH foreign principal listed in an initial statement  
and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant WEST GLEN COMMUNICATIONS 1430 Broadway, New York, NY 10018	2. Registration No. 4191
3. Name of foreign principal Japan Airlines	4. Principal address of foreign principal 655 Fifth Avenue New York, NY 10022

5. Indicate whether your foreign principal is one of the following type:

- Foreign government
- Foreign political party
- Foreign or  domestic organization: If either, check one of the following:
  - Partnership
  - Corporation
  - Association
  - Committee
  - Voluntary group
  - Other (specify) \_\_\_\_\_
- Individual—State his nationality \_\_\_\_\_

6. If the foreign principal is a foreign government, state:

- a) Branch or agency represented by the registrant. Japan Airlines, 655 Fifth Ave. New York, NY 10022
- b) Name and title of official with whom registrant deals. Mr. Jerry Molinelli

7. If the foreign principal is a foreign political party, state:

- a) Principal address
- b) Name and title of official with whom the registrant deals.
- c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

- a) State the nature of the business or activity of this foreign principal

N/A

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N/A

b) Is this foreign principal

- Owned by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Directed by a foreign government, foreign political party, or other foreign principal..... Yes  No
- Controlled by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Financed by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes  No
- Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes  No

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

The above is subsidized by the government, but supervised and operated by the New York office.

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

N/A

Date of Exhibit A November 9, 1988	Name and Title Arthur Lester, <sup>VP</sup> Operations	Signature <i>Arthur Lester</i>
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INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant

WEST GLEN COMMUNICATIONS

Name of Foreign Principal

JAPAN AIRLINES

Check Appropriate Boxes:

1.  The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
2.  There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
3.  The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Distribution of 16mm prints and cassettes to promote travel.

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5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Promotion of their films through catalogs and mailings.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?<sup>1</sup>  
Yes  No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

N/A

Date of Exhibit B	Name and Title	Signature
November 9, 1988	Arthur Lester, VP Operations	

<sup>1</sup>Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

# West Glen

July 13, 1987

*to Janet Maris*

Mr. Jerry Molinelli  
Japan Airlines  
655 Fifth Avenue  
New York, NY 10022

Dear Jerry:

It's almost a year since WEST GLEN started to serve you and your library. I'm sure you'll agree our service has been exemplary, with a host of industry-leading advances.

WEST GLEN agreed to honor the rates you were paying to RHR Filmedia for a year, even though the rates were considerably under industry norms.

There'll be an adjustment in those rates effective September 1. I don't believe the new rates will have more than a negligible effect on your total budget. Further, you'll find the new rates are still below those charged to other clients. (A rate sheet is enclosed.)

A word about the new administration charges. They were designed six years ago to replace large increases in the basic booking charges. The monthly administration charges cover computer time paper storage and reports. In some cases, administration are based on the number of titles, prints and cassettes in a library; in other cases, the charges are a flat fee.

The new rates are:

Administration:	25 titles, @\$5/month	-- \$125/month
	239 prints/cassettes,	
	@\$.85/month	-- 203.15/month

Per booking:	Total:	-- \$328.15/month
		-- \$ 7.50

We're looking forward to being of continued service. Please call if there are questions.

Sincerely,

*Vincent J. Capuzzi*  
Vincent J. Capuzzi  
Executive Vice President

VJC/lp

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