

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, dissemination report, copy of political propaganda or other document or information filed with the Attorney General under this act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of such documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. Finally, the Attorney General transmits an annual report to the Congress on the Administration of the Act which lists the names of all agents and the nature, sources and content of the political propaganda disseminated or distributed by them. This report is available to the public.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

*Furnish this exhibit for EACH foreign principal listed in an initial statement
and for EACH additional foreign principal acquired subsequently.*

1. Name and address of registrant Strategic Policy, Inc. 1615 L Street, NW, Suite 650 Washington, DC 20036		2. Registration No. 4206
3. Name of foreign principal Canadian Steel Producers Association	4. Principal address of foreign principal 50 rue O'Connor Street Suite 1425 Ottawa, Ontario CANADA K1P6L2	

5. Indicate whether your foreign principal is one of the following type:

- Foreign government
- Foreign political party
- Foreign or domestic organization: If either, check one of the following:
 - Partnership
 - Corporation
 - Association
 - Committee
 - Voluntary group
 - Other (specify) _____
- Individual—State his nationality _____

6. If the foreign principal is a foreign government, state:

- a) Branch or agency represented by the registrant.
- b) Name and title of official with whom registrant deals.

7. If the foreign principal is a foreign political party, state:

- a) Principal address
- b) Name and title of official with whom registrant deals.
- c) Principal aim

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8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

Non-profit association of Canadian steel companies.

b) Is this foreign principal

- Owned by a foreign government, foreign political party, or other foreign principal Yes No
- Directed by a foreign government, foreign political party, or other foreign principal..... Yes No
- Controlled by a foreign government, foreign political party, or other foreign principal Yes No
- Financed by a foreign government, foreign political party, or other foreign principal..... Yes No
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes No
- Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes No

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

The Canadian Steel Producers Association is financed and directed by the 14 principal steel producers in Canada.

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Date of Exhibit A

8/10/94

Name and Title

WILLIAM S. MERKIN
Senior Vice President

Signature



INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in triplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

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Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

Name of Registrant	Name of Foreign Principal
STRATEGIC POLICY, INC.	CANADIAN STEEL PRODUCERS ASSOCIATION

Check Appropriate Boxes:

1. The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach three copies of the contract to this exhibit.
2. There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach three copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
3. The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Strategic Policy, Inc. will monitor the activities of Congress and the Administration relating to legislation to implement the Uruguay Round GATT Agreement.

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Strategic Policy may contact by telephone, written correspondence or personal visit appropriate officials of the Executive Branch or Congress in representing the interests of the Brewers Association of Canada.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?¹
Yes No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Date of Exhibit B	Name and Title	Signature
8/10/94	William S. Merkin Senior Vice President	

¹Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.



Canadian Steel Producers Association
L'Association canadienne des producteurs d'acier

July 6, 1994

Mr. William S. Merkin,
Senior Vice President,
Strategic Policy Inc.,
1615 L Street, N.W., Suite 650,
Washington, D.C. 20036

Post-it FAX TRANSMITTAL MEMO		NO. DE PAGES
FEUILLETS POUR FAC-SIMILÉ 7671B		1
TO: William Merkin	FROM: Jean Van Loon	
CO: CSPA	CC: CIE:	
DEPT:	PHONE #:	
SERVICE:	N° CÉTEL:	
FAX #:	FAX #:	
N° DE TELECO:	N° DE TELECO:	
RE: SERVICE PROPOSAL		

Dear Bill:

This is to confirm on behalf of the Canadian Steel Producers Association that we accept your proposal of July 6 to provide services to the Association in Washington in relation to trade policy issues.

As we agreed by telephone, please submit your accounts directly to the Association, to my attention.

I will be on vacation for three weeks starting July 18. Please get in touch with Don Belch on Association issues during that period.

Yours sincerely,

(Mrs.) Jean Van Loon,
President

cc. Don Belch, Stelco

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STRATEGIC POLICY, INC.
1615 L STREET, N.W., SUITE 650
WASHINGTON, D.C. 20036

(202) 659-0878
FACSIMILE: (202) 659-3010

July 6, 1994

Ms. Jean Van Loon
President
Canadian Steel Producers Association
50 O'Connor Street
Suite 1425
Ottawa, Ontario K1P 6L2

Dear Jean:

In response to your request, I have prepared the following proposal for the Canadian Steel Producers Association (CSPA).

1. Closely monitor consideration by the Administration and Congress of proposals to modify U.S. antidumping and countervailing duty law in the context of legislation to implement the Uruguay Round GATT Agreement.

2. Provide an "early warning" system to CSPA as developments unfold in the Administration and Congress which could have an adverse impact on U.S.-Canada steel trade.

3. Provide analysis and strategic advice to CSPA on how to address provisions being considered by Congress which could have an adverse impact on U.S.-Canada steel trade.

4. As appropriate, represent interests of CSPA before the Administration and Congress as agreed by CSPA.

5. In return for providing the above services, I will require a monthly retainer of \$7500 (U.S.) plus necessary and related expenses such as long distance telephone calls, faxes, and copying. My normal hourly rate is \$250 per hour. I have conservatively calculated that it will require a minimum of 30 hours per month to provide these services.

5. The term of this arrangement will be three months, commencing on July 1, 1994 and terminating on September 30, 1994. If necessary, it can be extended beyond this date upon the agreement of both parties.

Ms. Jean Van Loon
July 6, 1994
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If you have any questions regarding this proposal, I would be pleased to discuss them with you.

Sincerely,

Bill

William S. Merkin
Senior Vice President