

For Six Month Period Ending June 30, 1989
(Insert date)

Name of Registrant

Registration No.

BERMUDA DEPARTMENT OF TOURISM

430

Business Address of Registrant

310 Madison Avenue, -Suite 201, New York, NY 10017
44 School Street, Suite 1010, Boston, MA 02100
130 North Wacker Drive, Suite 1070, Chicago, IL 60606
235 Peachtree St., NE, Atlanta, GA 30303

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

- | | | |
|-----------------------|------------------------------|--|
| (1) Residence address | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| (2) Citizenship | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |
| (3) Occupation | Yes <input type="checkbox"/> | No <input type="checkbox"/> |

(b) If an organization:

- | | | |
|--------------------------|------------------------------|--|
| (1) Name | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |
| (2) Ownership or control | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |
| (3) Branch offices | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |

2. Explain fully all changes, if any, indicated in item 1.

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes No

If yes, furnish the following information:

Name	Position	Date Connection Ended
Lionel J.W. WILLIAMS	Regional Sales Manager, North East Region	April 14, 1989

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?
Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
-Richard C. EVE -	26 Fawn Ct., Ossining, NY 10562	- British -	Reg. Sales Mgr Mid-Atlantic-	Mar 1/89
-Reginald C. Toby DILLAS -	1600 Mass. Ave., No. 806, Cambridge, MA 02138	- British -	Sls Mgr N.E. -	

5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal? apr 1/89
Yes No

If yes, identify each such person and describe his services.

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
-------------	-------------------------------	------------------------

7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
-------------	------------------------------	-----------------------------------	----------------------------------

II—FOREIGN PRINCIPAL

(PAGE 3)

8. Has your connection with any foreign principal ended during this 6 month reporting period? Yes No

If yes, furnish the following information:

Name of foreign principal

Date of Termination

-
9. Have you acquired any new foreign principal¹ during this 6 month reporting period? Yes No

If yes, furnish following information:

Name and address of foreign principal

Date acquired

-
10. In addition to those named in Items 8 and 9, if any, list the foreign principals¹ whom you continued to represent during the 6 month reporting period.

BERMUDA DEPARTMENT OF TOURISM

III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes No

If yes, identify each such foreign principal and describe in full detail your activities and services:

SEE ATTACHED

¹The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).
A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity² as defined below?
Yes No

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

-
13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes No

If yes, describe fully.

²The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV—FINANCIAL INFORMATION

14. (a) RECEIPTS—MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.³

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
-------------	------------------	----------------	---------------

PLEASE SEE SCHEDULE A, hereto annexed.

Total

(b) RECEIPTS—THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁴ other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes No

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
--------------------------------------	--------------------------	--	----------------

³A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).

⁴Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS—MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes No

(2) transmitted monies to any such foreign principal? Yes No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
-------------	----------------	----------------	---------------

PLEASE SEE ANNEXED SCHEDULE A AND SCHEDULE B FOR LIST OF OPERATIONAL EXPENDITURES.

Tot

15. (b) DISBURSEMENTS—THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value⁵ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?
Yes No

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
----------------------	-------------------------------------	--	--------------------------------------	----------------

(c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value⁵ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?
Yes No

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
-------------	---------------------------------	---------------------------------------	--------------------------

V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes No

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

⁵Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes No

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

- Radio or TV broadcasts
- Magazine or newspaper articles
- Motion picture films
- Letters or telegrams
- Advertising campaigns
- Press releases
- Pamphlets or other publications
- Lectures or speeches
- Other (specify) NONE

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

- Public Officials
- Newspapers
- Libraries
- Legislators
- Editors
- Educational institutions
- Government agencies
- Civic groups or associations
- Nationality groups
- Other (specify) NONE

21. What language was used in this political propaganda:

- English
- Other (specify) NONE

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes No

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes No

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes No

VI—EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

(a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

- Exhibit A⁶ Yes No
- Exhibit B⁷ Yes No

If no, please attach the required exhibit.

(b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes No

If yes, have you filed an amendment to these exhibits? Yes No

If no, please attach the required amendment.

⁶The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

⁷The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

If you have previously filed an Exhibit C³, state whether any changes therein have occurred during this 6 month reporting period. Yes No

If yes, have you filed an amendment to the Exhibit C? Yes No

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement? Yes No

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

Paul L. Zar
PAUL L. ZAR
Director of Sales, NA

Subscribed and sworn to before me at New York, New York

this 28th day of July, 19 89

DOREEN B. ANDERSEN
Notary Public, State of New York
No. 24-4869047
Qualified in Kings County
Commission Expires Aug. 18, 1990

Doreen Andersen
(Signature of notary or other officer)

³The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

III - ACTIVITIES

January - June 1989

JANUARY

- Jan. 10 Participated in Hudson Valley N.Y. ASTA Meeting, Mount Kisco, NY by J. Brimmer. 88 people attended. Literature disseminated.
- Jan. 12 Participated in ASTA Midwest Annual Conference at Hyatt Regency Milwaukee, WI by D. Ming. 300 people attended. Literature disseminated.
- Jan. 17 Participated in GoGo Tours Bermuda Presentation in East Hartford, CT by G. Bean. 12 people attended. Film "Our Bermuda" shown, literature disseminated.
- Jan. 18 Participated in Haley Travel Agent Seminar at Holiday Inn Crown Plaza in Natick, MA by A. Capstick. 50 travel agents attend. Literature disseminated.
- Jan. 19 Participated in Haley Travel Agent Seminar at Towne Lyne House, Lynnfield, MA by A. Capstick. 70 travel agents attended. Literature disseminated.
- Jan. 23 Participated in Bermuda Briefing Seminar at Four Seasons Hotel, Newport Beach CA by J. Welch, G. Pedro, P. Zar, R. Eve, R. Cassidy. 201 travel agents attended. Audiovisual presentation to travel agents co-sponsored by the airlines, steamships companies and hotel representatives servicing Bermuda. Film "Bermuda Dream" shown, literature disseminated.
- Jan. 24 Participated in Bermuda Briefing Seminar at Valley Hilton Hotel, Sherman Oaks, CA by J. Welch, G. Pedro, P. Zar, R. Eve, R. Cassidy. 157 travel agents attended. Audiovisual presentation to travel agents co-sponsored by the airlines, steamships companies and hotel representatives servicing Bermuda. Film "Bermuda Dream" shown, literature disseminated.
- Jan. 25 Participated in Bermuda Briefing Seminar, Beverly Hills Hilton Hotel, Beverly Hills, CA by J. Welch, G. Pedro, P. Zar, R. Eve, R. Cassidy. 193 travel agents attended. Audiovisual presentation to travel agents co-sponsored by the airlines, steamships companies and hotel representatives servicing Bermuda. Film "Bermuda Dream" shown, literature disseminated.

- Jan. 25 Participated in Tour Travel/Goodwill Merger Presentation at Holiday Inn Hotel in Kingston, NY by J. Brimmer. 150 people attended. Literature disseminated.
- Jan. 26 Participated in Halmar Travel Seminar at Holiday Inn, in Norwal, CT by J. Brimmer. 33 people attended. Literature disseminated.
- Participated in Bermuda Briefing Seminar, Four Seasons Clift Hotel, San Francisco, CA by J. Welch, G. Pedro, P. Zar, R. Eve, R. Cassidy. 237 travel agents attended. Audiovisual presentation to travel agents co-sponsored by the airlines, steamships companies and hotel representatives servicing Bermuda. Film "Bermuda Dream" shown, literature disseminated.
- Jan. 29 Participated in Stewart Travel Tennis Tournament, Franklin Field, Dorchester, MA by A. Capstick. 20 people attended. Film "Our Bermuda" shown, literature disseminated.
- Jan. 31 Participated in Bermuda Briefing Seminar, Four Seasons Olympic Hotel, Seattle, WA by J. Welch, G. Pedro, P. Zar, R. Eve, R. Cassidy. 127 travel agents attended. Audiovisual presentation to travel agents co-sponsored by the airlines, steamships companies and hotel representatives servicing Bermuda. Film "Bermuda Dream" shown, literature disseminated.
- A.M. - Participated in Halmar Travel Seminar at Amber Lantern, Queens, NY by J. Brimmer. 27 people attended. Literature disseminated.
- P.M. - Participated in Halmar Travel Seminar at Holiday Inn, Crowne Plaza Hotel, White Plains, NY by J. Brimmer. 56 people attended. Literature disseminated.
- Feb. 1 Participated in Halmar Travel Seminar at Bavarian Inn, Suffolk County, NY by J. Brimmer. 29 people attended. Literature disseminated.
- Participated in Halmar Travel Seminar at Governor Morris Inn, Morristown, NJ by L. Woolridge. 75 people attended. Literature disseminated.
- Participated in Bermuda Briefing Seminar, Hyatt Regency Tech. Center, Denver, CO by J. Welch, G. Pedro, P. Zar, R. Eve, R. Cassidy. 167 travel

agents attended. Audiovisual presentation to travel agents co-sponsored by the airlines, steamships companies and hotel representatives servicing Bermuda. Film "Bermuda Dream" shown, literature disseminated.

Feb. 2 Participated in Bermuda Briefing Seminar, Double Tree Hotel, Dallas, TX by J. Welch, G. Pedro, P. Zar, R. Eve, R. Cassidy. 147 travel agents attended. Audiovisual presentation to travel agents co-sponsored by the airlines, steamships companies and hotel representatives servicing Bermuda. Film "Bermuda Dream shown, literature disseminated.

Participated in Halmar Travel Seminar at Ramada Inn, Montvale, NJ by L. Woolridge. 65 people attended. Literature disseminated.

Feb. 7 Participated in Halmar Travel Seminar at Holiday Inn, King of Prussia, PA by M. Outerbridge. 20 people attended. Literature disseminated.

Participated in Travel Industry Associations of Georgia Seminar at Tower Place Hotel, Atlanta, GA by G. Pedro. 250 people attended. Literature disseminated.

Feb. 8 Participated in Halmar Travel Seminar at Ramada Inn, Rockville, MD by M. Outerbridge. 15 people attended. Literature disseminated.

Feb. 9 Participated in TTRA College/Spring Break Trade Show, UMASS, Amherst, MA by A. Capstick. 800 college students attended. Literature disseminated.

Participated in Halmar Travel Seminar at Holiday Inn, Fair Oaks, VA by M. Outerbridge. 20 people attended. Literature disseminated.

Participated in Travel Agents of the Carolinas Convention at Sheraton Hotel, Columbia, SC by J. Welch, & G. Pedro. 200 travel agents attended. Literature disseminated.

Feb. 10 Participated in American Society of Travel Agents Convention at Hyatt Regency, Savannah, GA by G. Pedro. 650 travel agents attended. Literature disseminated.

- Feb. 11 Participated in SATO Travel Consumer Trade Fair, U.S. Military Academy, West Point, NY by J. Brimmer. 1500 people attended. Literature disseminated
- Feb. 13 Participated in Bermuda Briefing Seminar, North Raleigh Hilton Hotel, Raleigh, NC by P. Zar, J. Welch, G. Pedro, C. Flores, D. Adams, D. Carlson, R. Cassidy, W. Gutteridge, H. Harris, A. Lugo, D. Ming, M. Outerbridge. 163 travel agents attended. Audiovisual presentation to travel agents co-sponsored by the airlines, steamships companies and hotel representatives servicing Bermuda. Film "Bermuda Dream" shown, literature disseminated.
- Feb. 14 Participated in Bermuda Briefing Seminar, Sheraton Grand Hotel, Tampa, FL by J. Welch, G. Pedro, C. Flores, D. Adams, D. Carlson, P. Zar, R. Cassidy, V. Harris, W. Gutteridge, A. Lugo, D. Ming, M. Outerbridge. 163 travel agents attended. Audiovisual presentation to travel agents co-sponsored by the airlines, steamships companies and hotel representatives servicing Bermuda. Film "Bermuda Dream" shown, literature disseminated.
- Participated in Hudson Valley ASTA Meeting, Antun's Restaurant, Elmsford, NY. by J. Brimmer. 85 people attended. Literature disseminated.
- Feb. 15 Participated in Bermuda Briefing Seminar, Marriott Hotel, Ft. Lauderdale, FL by J. Welch, G. Pedro, C. Flores, D. Adams, P. Zar, D. Carlson, R. Cassidy, W. Gutteridge, V. Harris, A. Lugo, D. Ming, M. Outerbridge. 51 travel agents attended. Audiovisual presentation to travel agents co-sponsored by the airlines, steamships companies and hotel representatives servicing Bermuda. Film "Bermuda Dream" shown, literature disseminated.
- Feb. 16 Participated in Bermuda Briefing Seminar, Radisson Inn Hotel, Atlanta, GA by J. Welch, G. Pedro, C. Flores, D. Adams, P. Zar, D. Carlson, R. Cassidy, W. Gutteridge, V. Harris, A. Lugo, D. Ming, M. Outerbridge. 108 travel agents attended. Audiovisual presentation to travel agents co-sponsored by the airlines, steamships companies and hotel representatives servicing Bermuda. Film "Bermuda Dream" shown, literature disseminated.
- Feb. 21 Participated in Maritime Seminar, The Prince George Hotel, Halifax N.S. Canada by W.K. Gutteridge. 55 people attended. Literature disseminated.

- Feb. 22 Participated in Maritime Seminar, Cy's Seafood Rest., Monoton, N.B. Canada by W. K. Gutteridge. 15 people attended. Literature disseminated.
- Participated in Maritime Seminar, Victoria & Albert Rest., Fredericton, N.C., Canada by W. K. Gutteridge. 14 people attended. Literature disseminated.
- Feb. 23 Participated in Maritime Seminar, LaBelle Vie Rest., St. John, N.B., Canada by W. K. Gutteridge. 16 people attended. Literature disseminated.
- Feb. 23 Participated in Travel Unlimited Travel Fair, Newark, NJ by L. Woolridge. 400 people attended. Literature disseminated.
- Feb. 24-26 Participated in Detroit Metro Golf Show, Hyatt Regency, Dearborn, MI by D. Ming. 25,000 people attended. Literature disseminated.
- Feb. 26 Participated in Anderson Travel Expo '89 at Hyatt Hotel, Winston-Salem, NC by G. Pedro. 1,050 people attended. Literature disseminated.
- Feb. 27 Participated in Bermuda Briefing Seminar, Omni Shoreham Hotel, Washington, DC by M. Outerbridge, J. Brimmer, L. Woolridge, P.J. Pitt, P. Zar, D. Carlson, A. Lugo, D. Ming, G. Bean, R. Cassidy. 240 travel agents attended. Audiovisual presentation to travel agents co-sponsored by the airlines, steamships companies and hotel representatives servicing Bermuda. Film "Bermuda Dream" shown, literature disseminated.
- Feb. 28 Participated in Bermuda Briefing Seminar, Wyndham Franklin Plaza Hotel, Philadelphia, PA by P. Pitt, M. Outerbridge, J. Brimmer, L. Woolridge, P. Zar, D. Carlson, A. Lugo, D. Ming, G. Bean, R. Cassidy. 338 travel agents attended. Audiovisual presentation to travel agents co-sponsored by the airlines, steamships companies and hotel representatives servicing Bermuda. Film "Bermuda Dream" shown, literature disseminated.
- Participated in Pal Travel Trade Show, Pensacola Hilton Hotel, Pensacola FL by J. Welch. 80 people attended. Literature disseminated.
- Mar. 1 Participated in Pal Travel Trade Show, Holiday Inn, Tallahassee, FL by J. Welch. 65 people attended. Literature disseminated.

- Mar. 1 Participated in Bermuda Briefing Seminar, Glenpoint Hotel, Teaneck, NJ by M. Outerbridge, J. Brimmer, L. Woolridge, P.J. Pitt, P. Zar, R. Cassidy, G. Phillips, D. Carlson, R. Eve, A. Lugo, D. Ming. 245 travel agents attended. Audiovisual presentation to travel agents co-sponsored by the airlines, steamships companies and hotel representatives servicing Bermuda. Film "Bermuda Dream" shown, literature disseminated.
- Mar. 2 Participated in Bermuda Briefing Seminar, Garden City Hotel, Garden City, NY by M. Outerbridge, J. Brimmer, L. Woolridge, P. Pitt, P. Zar, R. Cassidy, A. Lugo, D. Carlson. 240 travel agents attended. Audiovisual presentation to travel agents co-sponsored by the airlines, steamships companies and hotel representatives servicing Bermuda. Film "Bermuda Dream" shown, literature disseminated.
- Mar. 2 Participated in Pal Travel Trade Show, Holiday Inn, Jacksonville, FL by J. Welch. 95 people attended. Literature disseminated.
- Mar. 3 Participated in Bermuda Briefing Seminar, The Copa, Toronto, Canada by L. Woolridge, P. Zar, R. Eve, R. Cassidy, M. Outerbridge, V. Harris, J. Garca, W. Gutteridge. 396 travel agents attended. Audiovisual presentation to travel agents co-sponsored by the airlines, steamships companies and hotel representatives servicing Bermuda. Film "Bermuda Dream" shown, literature disseminated.
- Mar. 6 Participated in Bermuda Briefing Seminar, Michigan Inn, Southfield, MI by M. Outerbridge, P. Zar, D. Carlson, V. Harris, L. Woolridge, A. Lugo, J. Garca, D. Ming, W. Gutteridge, R. Cassidy. 136 travel agents attended. Audiovisual presentation to travel agents co-sponsored by the airlines, steamships companies and hotel representatives servicing Bermuda. Film "Bermuda Dream" shown, literature disseminated.
- Mar. 7 Participated in Bermuda Briefing Seminar, Holiday Inn, Independence, OH by M. Outerbridge, P. Zar, D. Carlson, V. Harris, L. Woolridge, A. Lugo, J. Garca, D. Ming, W. Gutteridge, R. Cassidy. 158 travel agents attended. Audiovisual presentation to travel agents co-sponsored by the airlines, steamships companies and hotel representatives servicing Bermuda. Film "Bermuda Dream" shown, literature disseminated.

- Mar. 8 Participated in Bermuda Briefing Seminar, Ramada Hotel, O'Hare, Rosemont, IL by M. Outerbridge, P. Zar, W. Gutteridge, D. Carlson, L. Williams, V. Harris, D. Ming, A. Lugo, R. Cassidy. 329 travel agents attended. Audiovisual presentation to travel agents co-sponsored by the airlines, steamships companies and hotel representatives servicing Bermuda. Film "Bermuda Dream" shown, literature disseminated.
- Mar. 9 Participated in Bermuda Briefing Seminar, Providence Marriott Hotel, Providence, RI by M. Outerbridge, A. Capstick, H. Cronis, G. Bean, L. Williams, P. Zar, R. Cassidy, T. Dillas, V. Harris, D. Ming, J. Garca. 196 travel agents attended. Audiovisual presentation to travel agents co-sponsored by the airlines, steamships companies and hotel representatives servicing Bermuda. Film "Bermuda Dream" shown, literature disseminated.
- Mar. 9 Participated in All Seasons Travel Bermuda Seminar, Birminham, AL by G. Pedro. 16 people attended. Literature disseminated.
- Participated in American Airlines Travel Supermarket Travel Show, North Carolina State Fairgrounds, Raleigh, NC by J. Welch. 2,500 people attended. Literature disseminated.
- Mar. 10 Participated in Bermuda Briefing Seminar, Marriott Hotel, Newton, MA by M. Outerbridge, A. Capstick, H. Cronis, G. Bean, L. Williams, P. Zar, R. Cassidy. 311 travel agents attended. Audiovisual presentation to travel agents co-sponsored by the airlines, steamships companies and hotel representatives servicing Bermuda. Film "Bermuda Dream" shown, literature disseminated.
- Mar. 11-15 Participated in ASAE 1989 Spring Convention & Exposition & East Central Regional Conference, Cincinnati Convention Center, Cincinnati, OH by D. Carlson and A. Lugo. 200 meeting planners visited booth. Literature disseminated.
- Mar. 14 Participated in Sunrise Travel Seminar, Rod's Irish Tavern, Sea Girt, NJ by L. Woolridge. 40 people attended. Literature disseminated.
- Mar. 16 Participated in Chicago Tribune Trade Show, Holiday Inn, Rosemont, IL by D. Ming. 450 people attended. Literature disseminated.

- Mar. 7 Participated in ASTA TrainingFest, Hyatt Hotel, New Orleans, LA by J. Welch, G. Pedro. 375 people attended. Literature disseminated.
- Mar. 18-19 Participated in C.I. Travel Showcase, Norfolk Scope Pavilion, Norfolk, VA by M. Outerbridge. 12,000 people attended. Literature disseminated.
- Mar. 20 Participated in National Trade Show, Holiday Inn, Roswell, GA by J. Welch. 80 people attended. Literature disseminated.
- Mar. 21 Participated in National Trade Show, Embassy Suites, Columbia, SC by J. Welch. 80 people attended. Literature disseminated.
- Mar. 21 Participated in M.P.I. Reception/Presentation at Westin Lenox Hotel-Buckhead, Atlanta, GA by G. Pedro. 40 people attended. Literature disseminated.
- Participated in Women in Travel by Jetmore Tours, Holiday Inn, Plainview, NY by J. Brimmer. 41 people attended. Literature disseminated.
- Participated in Bermuda Night, Glastonbury High School, Glastonbury, CT by G. Bean. 30 people attended. Film "Our Bermuda" shown, literature disseminated.
- Mar. 22 Participated in LITAA Travel Trade Show, Eisenhower, Park, Uniondale, NY by J. Brimmer. 950 people attended. Literature disseminated.
- Participated in National Trade Show, Hyatt Hotel, Greenville, SC by J. Welch. 85 people attended. Literature disseminated.
- Mar. 23 Participated in National Trade Show, Airport Hilton, Greensboro, NC by J. Welch. 65 people attended. Literature disseminated.
- Participated in G.S.A.E./M.P.I. Travel Show, Marriott Marquis, Atlanta, GA by G. Pedro. 300 people attended. Literature disseminated.
- Mar. 27 Participated in National Trade Show, Pittsburgh, PA by L. Woolridge. 109 people attended. Literature disseminated.
- Mar. 28 Participated in National Trade Show, Harrisburgh, PA by L. Woolridge. 120 people attended. Literature disseminated.

- Mar. 28 Participated in AWTA Trade Travel Show, Marriot Hotel, Tarrytown, NY by J. Brimmer. 750 people attended. Literature disseminated.
- Participated in Minneapolis Star Tribune Trade Show, Radisson Hotel South, Minneapolis, MN by D. Ming. 600 people attended. Literature disseminated.
- Participated in Travel Seminar with Royal Viking, Holiday Inn Crossings, Warwick, RI by G. Bean. 60 people attended. Literature disseminated.
- Mar. 29 Participated in Travel Seminar with Royal Viking, Sheraton Tara, Braintree, MA by G. Bean. 50 people attended. Literature disseminated.
- Participated in Travel Market Place Trade Show, Orlando Twin Towers, Orlando, FL by J. Welch,. 1,000 people attended. Literature disseminated.
- Participated in National Trade Show, Ft. Washington, PA by L. Woolridge. 115 people attended. Literature disseminated.
- Mar. 30 Participated in Travel Market Place Trade Show, Radisson, Inn, Atlanta, GA by J. Welch,. 1,500 people attended. Literature disseminated.
- Participated in National Trade Show, Allentown, PA by L. Woolridge. 128 people attended. Literature disseminated.
- Participated in Cleveland Plain Dealer Trade Show, Holiday Inn Independence, Independence, OH by D. Ming. 500 people attended. Literature disseminated.
- Apr. 1 Participated in Marion/Bermuda Race meeting at MIT, Cambridge, MA by A. Capstick. 250 people attended. Literature disseminated.
- Apr. 2 Participated in Breakfast Seminar, The First Baptist Church, Griffin, GA by G. Bean. 60 people attended, film "Our Bermuda" shown, literature disseminated.
- Apr. 3-7 Participated in Joint Sales Calls with American Airlines by A. Lugo. Visited 18 meeting planners in Raleigh/Durham, NC area. Literature disseminated.

- Apr. 4 Participated in Educational Seminar, Uniglobe Travel, E. Brunswick, NJ by L. Woolridge, 20 people attended. Literature disseminated.
- Apr. 4-6 Participated in American Airlines Sales Blitz, Charlotte, NC by J. Brimmer, 22 travel agencies were visited. Literature disseminated.
- Apr. 5 Participated in Hickory Bee Line Travel Seminar, Raleigh, NC by G. Pedro. 13 travel agents attended. Literature disseminated.
- Apr. 6 Participated in Baltimore County Travel Consumer Show, Parksville, MD by M. Outerbridge. 500 people attended. Literature disseminated.
- Apr. 7 Participated in Maridian Travel Consumer Show, Stouffer Hotel, Cleveland, OH by D. Ming. 96 people attended. Literature disseminated.
- Apr. 8 Participated in L.I.M.R.A. - Home Service Conference, Doral Hotel on the Ocean, Miami, FL by D. Carlson. 10 meeting planners visited booth. Literature disseminated.
- Apr. 10-14 Participated in Bermuda Theme Week, Going Place Travel, Staten Island, NY by L. Woolridge. 200 people attended. Literature disseminated.
- Apr. 15 Participated in Fortunoff's Bridal Show, Fortunoff's Store, Westbury, NY by J. Brimmer and P. Pitt. 50 people attended. Literature disseminated.
- Apr. 17 Participated in Bermuda Presentation at Travalot, Winthrop, MA by T. Dillas and A. Capstick. 10 travel agents attended. Film "Our Bermuda" shown, literature disseminated.
- Apr. 18 Participated in Brian Moore Int'l Seminar, Marriott Hotel, Andover, MA by T. Dillas and A. Capstick. 69 travel agents attended. Literature disseminated.
- Participated in Brian Moore Int'l Seminar, Sheraton Hotel, Bedford, NH by T. Dillas and A. Capstick. 60 travel agents attended. Literature disseminated.
- Participated in Capital Travel Bermuda Night, Ramada Hotel, Annapolis, MD by M. Outerbridge. 24 people attended. Literature disseminated.

- Apr. 19 Participated in Brian Moore Int'l Seminar, Sheraton Tara Hotel, Braintree, MA by T. Dillas. 70 travel agents attended. Literature disseminated.
- Participated in Brian Moore Int'l Seminar, Sonesta Hotel, Portland, ME by A. Capstick. 60 travel agents attended. Literature disseminated.
- Apr. 20 Participated in Brian Moore Int'l Seminar, Hyannis Tara Hotel, Hyannis, MA by A. Capstick. 65 travel agents attended. Literature disseminated.
- Participated in Travel Market Place Trade Show, Fairlane Club & Manor, Dearborn, MI by D. Ming. 2000 people attended. Literature disseminated.
- Apr. 25 Participated in Brian Moore Int'l Seminar, Log Cabin Restaurant, Holyoke, MA by G. Bean. 54 travel agents attended. Literature disseminated.
- Participated in Brian Moore Int'l Seminar, Marriott, Worcester, MA by A. Capstick. 65 people attended. Literature disseminated.
- Participated in Educational Seminar, Airport Sheraton Hotel, Rochester, NY by J. Brimmer. 114 people attended. Literature disseminated.
- Apr. 27 Participated in AT&T Tennis Challenge Trade Show, Horseshow Bend Country Club, Roswell, GA by G. Welch, G. Pedro, C. Flores. 2,000 people attended. Literature disseminated.
- Apr. 30 Participated in Your Peninsula Travel Consumer Show, Patrick Henry Airport, Newport News, VA by M. Outerbridge. 3700 people attended. Literature disseminated.
- May 1 Participated in Saga Holidays Travel Consumer Show, Trevoise, PA by L. Woolridge. 900 people attended. Literature disseminated.
- May 2 Participated in Educational Seminar, Avalon Inn, Warren, OH by L. Woolridge and D. Ming. 100 people attended. Literature disseminated.
- Participated in Bermuda Presentation, Middlesex Community College, Burlington, MA by A. Capstick. 25 students attended. Film "Our Bermuda" shown, literature disseminated.

- May 3 Participated in Saga Holiday Trade Show, Hollywood, Beach Hilton, Hollywood, FL by J. Welch. 1,000 people attended. Literature disseminated.
- May 4 Participated in Saga Holiday Trade Show, Hyatt Hotel, Tampa, FL by J. Welch. 1,200 people attended. Literature disseminated.
- Participated in Bermuda Educational Seminar, Sheraton Tara, Springfield, MA by G. Bean. 80 travel agents attended. Sile presentation and "Our Bermuda" film shown, literature disseminated.
- May 4-7 Participated in ASTA Eastern Regional Conference, Freeport, Bahamas by R. Eve, M. Outerbridge, J. Brimmer, L. Woolridge. 600 people attended, literature disseminated.
- May 8 Participated in Bermuda Educational Seminar, Sheraton Norwich, CT by G. Bean. 75 people attended, slide presentation and film "Our Bermuda" shown, literature disseminated.
- May 9 Participated in US Air Presentation, Gran Hyatt, Washington, DC by L. Woolridge and M. Outerbridge. 500 people attended, literature disseminated.
- May 10 Participated in US Air Presentation, The Power Plant, Baltimore, MD by L. Woolridge and M. Outerbridge. 800 people attended, literature disseminated.
- Participated in Educational Seminar, with Piedmont, Utica, NY by J. Brimmer and J. Garca. 214 people attended. literature disseminated.
- Participated in Bermuda Educational Seminar, The Summit Hotel, Hartford, CT. by G. Bean. 99 travel agents attended, slide presentation, film "Our Bermuda" shown, literature disseminated.
- May 11 Participated in Bermuda Educational Seminar, Sheraton Waterbury, Waterbury, CT by G. Bean. 70 travel agents attended, slide presentation, film "Our Bermuda" shown, literature disseminated.
- Participated in Bermuda Educational Seminar, US Air, Syracuse, NY by J. Brimmer and J. Garca. 158 people attended, literature disseminated.

- May 14 Participated in Bermuda Educational Seminar, Royal Viking Star (Cruise Ship) by L. Woolridge. 75 people attended, literature disseminated.
- May 17 Participated in Friendly Holidays Travel Trade Show, Radisson Hotel, Newark, NJ by L. Woolridge. 900 people attended, literature disseminated.
- May 19 Participated in Bermuda presentation to Delta Airlines Sales & Marketing staff, at Delta, East Boston, MA by T. Dillas. 16 people attended. Film "Bermuda High" shown, literature disseminated.
- Participated in Uniglobe Travel Seminar, Uniglobe Travel, Tampa, FL by G. Pedro and J. Welch. 12 Travel Managers attended, literature disseminated.
- May 25 Participated in Devine Travel Consumer Show, Albany, NY by P. Pitt. 300 people attended, literature disseminated.
- Participated in GWSAE - Springtime in the Park, Sheraton Washington Hotel, Washington DC by D. Carlson and A. Lugo. 200 people visited booth, literature disseminated.
- Noon - Attended Cocktail Reception and Luncheon Presentation to Association Members of the Foundation for International Meetings in Conjunction to Sonesta Beach Hotel, Ritz Carlton Hotel, Washington, DC by A. Lugo. 26 people attended, literature disseminated.
- P.M. - Participated in Bermuda Reception and Presentation for Gannett/USA Today Employees at their offices, Arlington, VA by A. Lugo. 100 people attended, literature disseminated.
- May 31 Participated in Elbow Beach Hotel Seminar, Marriott Hotel, Morrisville, NC by G. Pedro and J. Welch. 60 people attended, literature disseminated.
- Participated in Bermuda Educational Seminar, Omni Richmond Hotel, Richmond, VA by R. Eve, P.J. Pitt, M. Outerbridge, L. Woolridge, J. Brimmer. 45 people attended, literature disseminated.
- Jun. 5 Participated in Bermuda presentation to American Airlines, East Boston, MA by T. Dillas. 13 Sales and Marketing Representatives attended, film "Bermuda High" shown, literature disseminated.

- Jun. 6 Participated in Bermuda Night, Greenwich Chamber of Commerce, Greenwich, CT by G. Bean. 70 people attended, film "Our Bermuda" shown, literature disseminated.
- Jun. 7 Participated in Piedmont/US Air Seminars at Piedmont Airlines, Winston-Salem, NC by G. Pedro & J. Welch. 100 people attended, literature disseminated.
- Jun. 8 Participated in Bermuda Educational Seminar, Baltimore Marriott Hotel, Baltimore, MD by R. Eve, M. Outerbridge, L. Woolridge, P. Pitt. 95 people attended, literature disseminated.
- Jun. 11-14 Participated in Meeting Planners International 17th Annual Conference, Orange County Convention & Civic Center, Orlando FL by D. Carlson and G. Pedro. 30 people visited booth, literature disseminated.
- Jun. 12 Participated in MPI Conference for Meeting Planners, Buena Vista Palace, Lake Buena Vista, FL by G. Pedro. 500 people attended, literature disseminated.
- Jun. 13 Participated in Bermuda Educational Seminar, Trumbull Marriott, Trumbull, CT by M. Outerbridge, R. Eve, L. Woolridge, P. Pitt, J. Brimmer. 40 people attended, literature disseminated.
- Jun. 14 Participated in Bermuda Educational Seminar, Stamford Marriott, Stamford, CT by M. Outerbridge, R. Eve, L. Woolridge, P. Pitt, J. Brimmer. 47 people attended, literature disseminated.
- Jun. 19 Participated in Albany's Women in Travel Rep. Night, Albany Marriott Hotel, Albany, NY by J. Brimmer. 185 people attended, literature disseminated.
- Participated in Dinner Meeting After Golf Outing for Travel Consultants, Rockford Country Club, Rockford, IL by D. Ming. 75 people attended, literature disseminated.
- Jun. 20 Participated in Bermuda Coffee Seminar, Raymond & Whitcomb Travel, Boston, MA by T. Dillas. 10 travel agents attended. Film "Bermuda High" shown, literature disseminated.

- Jun. 20 Participated in Educational Seminar, Sheraton Poste Inn, Cherry Hill, NJ by M. Outerbridge, R. Eve, L. Woolridge, P. Pitt. 66 people attended, literature disseminated.
- Participated in Syracuse Women in Travel Rep. Night, Drumlin Country Club, Syracuse, NY by J. Brimmer. 66 people attended, literature disseminated.
- Jun. 21 participated in Educational Seminar, Sheraton Eatontown Hotel, Eatontown, NJ by M. Outerbridge, R. Eve, L. Woolridge, P. Pitt. 90 people attended, literature disseminated.
- Participated in Rochester Women in Travel Rep. Night, Burgandy Basin, Pittsford, NY by J. Brimmer. 132 people attended, literature disseminated.
- Jun. 22 Participated in Educational Seminar, Radisson Hotel, Newark, NJ by M. Outerbridge, R. Eve, P. Pitt, L. Woolridge. 86 people attended, literature disseminated.
- Participated in Bermuda Coffee Seminar, Going Places Travel, Boston, MA by T. Dillas, 15 travel agents attended, slide presentation, literature disseminated.
- Jun. 26 Participated in Bermuda Night, Boston Magazine, Horticultural Hall, Boston, MA by R. Dillas, G. Bean, A. Capstick. 150 people attended, film "Life in a Day" shown, literature disseminated.
- Participated in Bermuda Seminar to Delta Airlines and Bermuda Hoteliers, Ritz Carlton Hotel, Atlanta, GA by G. Pedro. 23 people attended, literature disseminated.
- Jun. 26-30 Participated in Joint Sales Calls with Delta Airlines in Atlanta, GA by A. Lugo. Eight Meeting Planners visited, literature disseminated.
- Jun. 27 Participated in Interaction/Dialogue at the Atlanta Marriot Marquis, Atlanta, GA by A. Lugo. 21 Meeting Planners visited booth, literature disseminated.

SCHEDULE "A"

NEW YORK OFFICE

BALANCE ON HAND AS OF JANUARY 1, 1989	\$ 381798
FUNDS RECEIVED FROM BERMUDA (OPERATIONS, TRAVEL, RENT, ADVERTISEMENTS, SALARIES)	<u>\$1934825</u>
	\$2316623

EXPENDITURES

OPERATIONS	\$1797332	
SALARIES	\$ 300037	
TRAVEL	\$ 69269	
RENT	\$ 97607	\$2264245

BALANCE ON HAND AS OF JUNE 30, 1989	\$ 52378
-------------------------------------	----------

81180 1-1 W 88.

200000

SCHEDULE "B"

NEW YORK OFFICE

LOCAL TRANSPORTATION	\$ 14090
TELEPHONE/TEL4XES	\$ 40174
POSTAGE	\$149190
TRAVEL LITERATURE PRINTING	\$100365
TRAVEL LITERATURE DISTRIBUTION	\$147119
ADVERTISING TELEPHONE DIRCTORY	\$ 8128
CUSTOMS CLEARANCE	\$ 5730
MESSENGER SERVICE	\$ 1015
OFFICE EQUIPMENT RENTALS	\$ 11018
MAINTENANCE/SERVICE	\$ 17678
OFFICE INSURANCE	\$ 0
ELECTRICITY	\$ 0
STATIONERY/SUPPLIES	\$ 1972
PROMOTION OF SALES ENTERTAINMENT	\$ 1826
TRAVEL ORGANIZATIONS	\$ 14608
SPECIAL SALES PROMOTIONS	\$ 27492
GIFTS/TIPS	\$ 132

SCHEDULE "A"

CHICAGO OFFICE

BALANCE ON HAND AS OF JANUARY 1, 1989	\$ 24924
FUNDS RECEIVED FROM BERMUDA (OPERATIONS, TRAVEL, RENT, ADVERTISEMENTS, SALARIES)	\$186950
	<u>\$211874</u>
EXPENDITURES	
OPERATIONS \$ 90393	
SALARIES \$ 45792	
TRAVEL \$ 22238	
RENT \$ 10652	\$169075
<hr/>	
BALANCE ON HAND AS OF JUNE 30, 1989	\$ 42799

SCHEDULE "B"

CHICAGO OFFICE

LOCAL TRANSPORTATION	\$3327
TELEPHONE/TELEXES	\$6627
POSTAGE	\$ 701
TRAVEL LITERATURE PRINTING	\$1637
TRAVEL LLITERATURE DISTRIBUTION	\$ 697
ADVERTISING TEEPHONE DIRECTORY	\$ 0
CUSTOMS CLEARANCE	\$ 248
MESSENGER SERVICE	\$ 18
OFFICE EQUIPMENT RENTALS	\$ 112
MAINTENANCE/SERVICE	\$ 247
OFFICE INSURANCE	\$ 0
ELECTRICITY	\$ 393
STATIONERY/SUPPLIES	\$1578
PROMOTION OF SALES ENTERTAINMENT	\$1423
TRAVEL ORGANIZATIONS	\$ 605
SPECIAL SALES PROMOTIONS	\$ 433
GIFTS/TIPS	\$ 0

SCHEDULE "A"

ATLANTA OFFICE

BALANCE ON HAND AS OF JANUARY 1, 1989	\$ 42465
FUNDS RECEIVED FROM BERMUDA (OPERATIONS, TRAVEL, RENT, ADVERTISEMENTS, SALARIES)	\$222700
	<u>\$265165</u>

EXPENDITURES

OPERATIONS	\$149454	
SALARIES	\$ 58731	
TRAVEL	\$ 35563	
RENT	\$ 6558	\$250306

BALANCE ON HAND AS OF JUNE 30, 1989	\$ 14859
-------------------------------------	----------

SCHEDULE "B"

ATLANTA OFFICE

LOCAL TRANSPORTATION	\$3513
TELEPHONE/TELEXES	\$9939
POSTAGE	\$6571
TRAVEL LITERATURE PRINTING	\$1225
TRAVEL LITERATURE DISTRIBUTION	\$ 222
ADVERTISING TELEPHONE DIRECTORY	\$ 734
CUSTOMS CLEARANCE	\$ 43
MESSENGER SERVICE	\$6571
OFFICE EQUIPMENT RENTALS	\$ 219
MAINTENANCE/SERVICE	\$2134
OFFICE INSURANCE	\$ 0
ELECTRICITY	\$ 0
STATIONERY/SUPPLIES	\$6926
PROMOTION OF SALES ENTERTAINMENT	\$5790
TRAVEL ORGANIZATIONS	\$3856
SPECIAL SALES PROMOTIONS	\$9991
GIFTS/TIPS	\$ 356

SCHEDULE "A"

BOSTON OFFICE

BALANCE ON HAND AS OF JANUARY 1, 1989	\$ 20837
FUNDS RECEIVED FROM BERMUDA (OPERATIONS, TRAVEL, RENT, ADVERTISEMENTS, SALARIES)	\$191250
	<u>\$212087</u>

EXPENDITURES

OPERATIONS	\$114341	
SALARIES	\$ 68403	
TRAVEL	\$ 9025	
RENT	\$ 12902	\$204671

BALANCE ON HAND AS OF JUNE 30, 1989	\$ 7416
-------------------------------------	---------

SCHEDULE "B"

BOSTON OFFICE

LOCAL TRANSPORTATION	\$1346
TELEPHONE/TELEXES	\$6266
POSTAGE	\$2270
TRAVEL LITERATURE PRINTING	\$1408
TRAVEL LITERATURE DISTRIBUTION	\$ 0
ADVERTISING TELEPHONE DIRCTORY	\$ 0
CUSTOMS CLEARANCE	\$ 0
MESSENGER SERVICE	\$ 83
OFFICE EQUIPMENT RENTALS	\$3814
MAINTENANCE/SERVICE	\$1463
OFFICE INSURANCE	\$ 0
ELECTRICITY	\$ 249
STATIONERY/SUPPLIES	\$2333
PROMOTION OF SALES ENTERTAINMENT	\$ 660
TRAVEL ORGANIZATIONS	\$ 506
SPECIAL SALES PROMOTIONS	\$3536
GIFTS/TIPS	\$ 0

PUBLICATIONS DISTRIBUTED BY THE BERMUDA DEPARTMENT OF TOURISM

JANUARY 1 - JUNE 30, 1989

PUBLICATIONS:

PREPARED AND PRINTED BY:

66,625	Sportsman's Guide to Bermuda	Donihe Graphics, TN
311,965	Where to Stay in Bermuda	York Litho Ltd., CANADA
200,449	Travel Tips	Island Press, Bermuda
125,200	Bride's Honeymoon Brochure	Conde Nast, NY
52,825	Bermuda 12-Panel Brochure	Island Press, Bermuda
73,775	Bermuda Golfer's Guide	Donihe Graphics, TN
147,570	Fall/Winter Rate Sheets	Island Press, Bermuda
282,300	Spring/Summer Rate Sheets	Island Press, Bermuda
8,035	Meeting & Incentive Travel Guide	Sterling Regal, NY
200	1988 Bermuda Blue Books	Bermuda Press, Bermuda
337,854	Handy Reference Map	Bermuda Press, Bermuda
0	Bermuda Festival Brochure	Island Press, Bermuda
197,300	Rendezvous Season Brochures	Donihe Graphics, TN
3,700	Bermuda College Weeks Brochure	Bermuda Press, Bermuda
20,000	Bermuda Representative Sheets	Sims Brecher Service, NY
340,000	Immigration Notice Flyers	Metro Selinger Indus. NY
54,975	Bermuda Sand Bags	Kinney Associates, NJ
1,400	Large Map Posters	Allan O'Keefe Group, CT
2,720	Golf Posters	Allan O'Keefe Group, CT
3,620	Springfield Somerset Poster	Island Press, Bermuda
2,400	Shell Posters	Island Press, Bermuda
3,500	Large Tennis Psters	Continental Litho, OH
10,000	Golf Shells	Island Press, Bermuda
65,380	Summer Shells	Island Press, Bermuda
93,000	Bermuda Letterheads	Sims Brecher Service, NY
14,520	Bermuda Plastic Bags	PAK 2000, NH
8,000	Bermuda Napkins	Bermuda Press, Bermuda
6	Bermuda Window Displays	Allan O'Keefe Group, CT
10,360	Small Cottage & Guest Houses Broch.	Pictorial Offset Corp., NJ
10,710	BDA Calenda or Events	Island Press, Bermuda
2,000	Video Cassette Mailers	LaSalle Industries, NY
52,215	Rendezvous Select Package Flyers	Metro Selinger Indus. NY
60,350	Bermuda Shoppers Guide	Island Press, Bermuda
4,660	Sightseeing In Bermuda	Sims Brecher Service, NY
6,940	Special Meetings Destination Guide	Hughes Printing Co., NY

1-58
1-58
1-58

UNITED STATES DEPARTMENT OF JUSTICE
REGISTRATION UNIT
CRIMINAL DIVISION
WASHINGTON, D.C. 20530

NOTICE

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form OBD-64 - Supplemental Statement):

Yes _____ or No XXX

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

Yes XXX or No _____

(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

Paul Zar
Signature

28 JUL 89
Date

PAUL L. ZAR

Please type or print name of signatory on the line above

DIRECTOR OF SALES, NA
Title

68.
1-1
P374