

30 JUN 1995

For Six Month Period Ending _____
(Insert date)

Name of Registrant DEPARTMENT OF TOURISM

Registration No. 00430

Business Address of Registrant 310 Madison Avenue, Suite 210, New York, NY 10017
44 School Street, Suite 1010, Boston, MA. 02108
150N. Wacker Drive, Suite 1070, Chicago, IL. 60606
245 Peachtree Center Avenue, Suite 803, Atlanta, GA. 30303

I-REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

- (1) Residence address Yes No
- (2) Citizenship Yes No
- (3) Occupation Yes No

(b) If an organization:

- (1) Name Yes No
- (2) Ownership or control Yes No
- (3) Branch offices Yes No

2. Explain fully all changes, if any, indicated in item 1.

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes No

If yes, furnish the following information:

Name

Position

Date Connection Ended

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4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?
Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
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5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?
Yes No

If yes, identify each such person and describe his services.

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6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
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7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
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II—FOREIGN PRINCIPAL

(PAGE 3)

8. Has your connection with any foreign principal ended during this 6 month reporting period? Yes No

If yes, furnish the following information:

Name of foreign principal

Date of Termination

-
9. Have you acquired any new foreign principal¹ during this 6 month reporting period? Yes No

If yes, furnish following information:

Name and address of foreign principal

Date acquired

-
10. In addition to those named in Items 8 and 9, if any, list the foreign principals¹ whom you continued to represent during the 6 month reporting period.

III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes No

If yes, identify each such foreign principal and describe in full detail your activities and services:

SEE ATTACHED

¹The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity² as defined below?
Yes No

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

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13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes No

If yes, describe fully.

²The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV—FINANCIAL INFORMATION

14. (a) RECEIPTS—MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.³

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
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PLEASE SEE ATTACHED SCHEDULE "A"

Total

(b) RECEIPTS—THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁴ other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal?
Yes No

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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³A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).
⁴Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS—MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes No

(2) transmitted monies to any such foreign principal? Yes No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
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PLEASE SEE ATTACHED SCHEDULES FOR LIST OF OPERATIONAL EXPENSES

Total

15. (b) **DISBURSEMENTS—THINGS OF VALUE**

During this 6 month reporting period, have you disposed of anything of value⁵ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes No

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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(c) **DISBURSEMENTS—POLITICAL CONTRIBUTIONS**

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value⁵ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes No

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes No

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

⁵Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes No

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

- Radio or TV broadcasts
- Magazine or newspaper articles
- Motion picture films
- Letters or telegrams
- Advertising campaigns
- Press releases
- Pamphlets or other publications
- Lectures or speeches
- Other (specify) _____

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

- Public Officials
- Newspapers
- Libraries
- Legislators
- Editors
- Educational institutions
- Government agencies
- Civic groups or associations
- Nationality groups
- Other (specify) _____

21. What language was used in this political propaganda:

- English
- Other (specify) _____

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes No

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes No

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes No

VI—EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

(a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

- Exhibit A⁶ Yes No
- Exhibit B⁷ Yes No

If no, please attach the required exhibit.

(b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes No

If yes, have you filed an amendment to these exhibits? Yes No

If no, please attach the required amendment.

⁶The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

⁷The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

If you have previously filed an Exhibit C⁸, state whether any changes therein have occurred during this 6 month reporting period. Yes No

If yes, have you filed an amendment to the Exhibit C? Yes No

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements been filed by all of the persons named in Items 5 and / of the supplemental statement? Yes No

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

Paul Zar

PAUL ZAR,

DIRECTOR OF SALES, N.A.

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

Subscribed and sworn to before me at 310 Madison Ave, New York, New York

this 17th day of August

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LINDA MOTTELER
Notary Public, State of New York
No. 014930099
Qualified in Kings County
Commission Expires May 9, 19....

LINDA MOTTELER
Notary Public, State of New York
No. 014930099
Qualified in Kings County
Commission Expires May 9, 1996

Linda M. Mottelet

(Signature of notary or other officer)

⁸The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

UNITED STATES DEPARTMENT OF JUSTICE
REGISTRATION UNIT
CRIMINAL DIVISION
WASHINGTON, D.C. 20530

NOTICE

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form CRM-154, formerly Form OBD-64 - Supplemental Statement):

Yes _____ or No _____

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

Yes _____ or No _____

(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

Paul Zar
Signature

8/17/95
Date

PAUL ZAR

Please type or print name of signatory on the line above

DIRECTOR OF SALES, N.A.

Title

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January 1, 1995 - January 1, 1995

January 4, 1995 - January 4, 1995

Presented Bermuda seminar at Executive Travel, Atlanta, GA, by Garth Peters, 15 agents attended, literature disseminated.

January 18, 1995

Attended Central Atlantic ASTA Allied Appreciation Dinner and Trade Show at The Willard Intercontinental Hotel, Washington, DC by M. Outerbridge.
180 agents attended, literature disseminated.

January 20, 1995

Participated in Travel Network Trade Show, Central General Hospital, Plainview, NY by P.J. Pitt. 200 people attended, literature disseminated.

January 23, 1995

Presented a Bermuda Educational Seminar at Thomas Cook Travel Education Center, Cambridge, MA by R. T. Dillas, 25 agents attended literature disseminated, slide presentation.

January 25, 1995 - January 25, 1995

Presented Bermuda seminar at Lady Anderson Ship, St. Petersburg, FL, by Marshalle Hale, 130 consumers attended, literature disseminated.

Participated in trade show at Omni Europa, Chapel Hill, NC by Jerry Welch, 225 agents attended, literature disseminated.

January 27, 1995 - January 27, 1995

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January 27, 1995 - January 27, 1995

Presented Bermuda seminar at Sheraton Hotel, Research Triangle Park, NC by Jerry Welch, 262 agents attended, literature disseminated.

January 28, 1995 - January 28, 1995

Participated in a trade show at Sheraton Century Hotel, Raleigh, NC by Jerry Welch, 352 agents attended, literature disseminated.

Participated in trade show at Sheraton Imperial Hotel, Research Triangle Park, NC, by Jerry Welch, 350 agents attended, literature disseminated.

January 30, 1995

am--Presented a Bermuda Education Seminar at Delta Air Lines Sales office, East Boston, MA by R. T. Dillas & D. Adams. 20 Sales Reps attended. literature disseminated, slide presentation.

pm--Hosted a Bermuda Day Aquarius Travel at the Copley Plaza Hotel, Boston, MA by D. Adams. 174 consumers attended, literature disseminated, video "In your Life" viewed.

February 1, 1995

Participated in Bermuda Home Tourist Mini Trade Show, Elmsford, NY by P.J. Pitt. 150 people attended, literature disseminated.

February 3, 1995 - February 5, 1995

Participated in Vacation World at the Bayside Expo Center, Boston, MA by R.T.Dillas & D.Adams. 150 consumers attended, literature disseminated.

February 6, 1995 - February 6, 1995

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February 6, 1995 - February 6, 1995

Participated in trade show at Columbia Convention Center in Columbia, SC by Jerry Welch, 150 agents attended, literature disseminated.

Attended travel cruise show, Columbus, OH, by L. Woolridge. 600 Consumers attended, literature disseminated.

February 7, 1995 - February 7, 1995

Participated in trade show at Buckhead Club, Buckhead, GA by Garth Peters, 118 agents attended, literature disseminated.

February 8, 1995

Participated in New's Travels, Travel Show in Sudbury, MA by D. Adams. 125 consumers attended, literature disseminated.

February 10, 1995

Hosted a Bermuda Night with AAA Travel at the Kennebunk, ME. Roatry Club by D. Adams, 106 consumers attended, literature disseminated, video "In Your Life" viewed.

February 12, 1995 - February 12, 1995

Participated in trade show at Holiday Inn Four Seasons, Greensboro, NC by Jerry Welch, 670 agents attended, literature disseminated.

February 14, 1995

Presented a Bermuda Seminar at Middlesex College in Burlington, MA by D. Adams. 12 agent/students attended, literature disseminated, slide presentation.

Presented Bermuda seminar at Southport Travel, Ft. Lauderdale, FL by Garth Peters & Marshalle Hale, 15 agents attended, literature disseminated.

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February 14, 1995 - February 14, 1995

Participated in trade show at Hilton Hotel, Sunrise, FL by Garth Peters & Marshalle Hale, 110 agents attended, literature disseminated.

February 15, 1995 - February 15, 1995

Presented Bermuda seminar at Up Up & Away Travel, Ft. Lauderdale, FL, by Garth Peters & Marshalle Hale, 20 agents attended, literature disseminated.

Participated in trade show at Hilton Hotel, W. Palm Beach, FL by Garth Peters & Marshalle Hale, 110 agents attended, literature disseminated.

February 16, 1995 - February 16, 1995

Presented Bermuda seminar at Aloha Travel, Ft. Lauderdale, FL by Garth Peters & Marshalle Hale, 15 agents attended, literature disseminated.

Hosted a Bermuda Presentation to Lake Forest Travel by L. Woolridge. 8 people attended, literature disseminated.

February 19, 1995 - February 21, 1995

Participated in the Multiple Line/Home Service Conference (L.I.M.R.A.) New Orleans Hyatt, New Orleans, LA by Dianne Carlson. 2 insurance executives visited booth, literature disseminated.

February 22, 1995

Presented a Bermuda Educational Seminar at The Towne Point Club, Norfolk, VA by M. Outerbridge. 122 agents attended, literature disseminated.

February 23, 1995

Presented a Bermuda Seminar at The Hyatt Richmond, Richmond, VA by M. Outerbridge. 66 agents attended, literature disseminated.

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February 24, 1995 - February 25, 1995

Presented Bermuda seminar at Bradenton Inn, Bradenton, FL, by Marshalle Hale, 130 consumers attended, literature disseminated.

Presented Bermuda seminar at Bradenton Inn, Bradenton, FL by Marshalle Hale, 130 consumers attended, literature disseminated.

February 27, 1995 - February 27, 1995

Participated in trade show at Wilson World Hotel, Memphis, TN, by Jerry Welch, 110 agents participated, literature disseminated.

Participated in trade show at Wilson World Hotel, Memphis, TN by Jerry Welch, 110 agents attended, literature disseminated.

February 28, 1995 - February 28, 1995

Presented Bermuda seminar at Marriott Hotel, Orlando, FL, by Garth Peters, 30 agents attended, literature disseminated.

Participated in trade show at Holiday Inn, Nashville, TN by Jerry Welch, 120 agents attended, literature disseminated.

Presented a Bermuda Educational Seminar at the Westin Hotel, Cincinnati, OH by L. Woolridge & T. Mac Donald. 87 travel agents attended, literature disseminated/video shown.

March 1, 1995

Presented a Bermuda Seminar at Marion College, Swampscott, MA by D. Adams. 23 agent/students attended, literature disseminated, video "In Your Life" viewed.

Participated in trade show at Radisson Hotel, Birmingham, AL by Garth Peters, 110 agents attended, literature disseminated.

Presented a Bermuda Educational Seminar at the Brown Hotel, Louisville, KY by L. Woolridge & T. Mac Donald. 87 travel agents attended, literature/video shown.

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March 1, 1995

March 2, 1995

Hosted a Bermuda Day at B&B Travel, Middleton, MA by D. Adams. 26 consumers attended, literature disseminated, video "In Your Life" viewed.

Presented a Bermuda Educational Seminar at the Hilton Suites, Lexington, KY by L. Woolridge & T. Mac Donald. 50 travel agents attended, literature disseminated/ video shown.

March 6, 1995 - March 7, 1995

Participated in the Resorts Show/Corporate Travel World, NY Hilton Hotel, New York by Karin Darrell. 100 meeting planners and travel agents visited booth, literature disseminated.

Presented a Bermuda Educational Seminar at the Sheraton Bradley Hotel, Windsor Locks, CT, by R.T.Dillas, G.Bean, D.Adams & H. Cronis. 140 agents attended, literature disseminated, slide presentation.

March 7, 1995

Presented a Bermuda Educational Seminar at the Marriott Hotel, Providence RI by R.T.Dillas, G.Bean, D.Adams & H. Cronis. 146 agents attended, literature disseminated, slide presentation.

March 8, 1995

Presented a Bermuda Educational Seminar at the Hilton Hotel, Dedham, MA by R.T.Dillas, D.Adams, G.Bean, H.Cronis & M. O'Brien. 162 agents attended, literature disseminated, slide presentation.

March 9, 1995

Presented a Bermuda Educational Seminar at the Colonial Hilton Hotel, Wakefield, MA by R.T. Dillas, D.Adams, G.Bean, H. Cronis & M. O'Brien. 190 agents attended, literature disseminated, slide presentation.

March 10, 1995

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March 10, 1995

Hosted In-House Presentation to Days Travel, Eastchester, NY, by P.J. Pitt. 14 people attended, literature disseminated.

Presented an Educational Seminar at Thomas Cook Education center, Cambridge, MA by R.T. Dillas. 25 agents attended, literature disseminated, slide presentation.

Presented Bermuda seminar at Marriott Hotel, San Juan, Puerto Rico, by Garth Peters, 310 agents attended, literature disseminated.

March 12, 1995 - March 15, 1995

Participated in L.I.M.R.A. Agency Management, New Orleans Hyatt, New Orleans, LA by Dianne Carlson. 5 insurance executives visited booth, literature disseminated.

March 13, 1995

Participated in National Trade Show, Tysons Corner Holiday Inn, McLean, VA by M. Outerbridge. 107 agents attended, literature disseminated.

March 14, 1995

Presented a Bermuda Educational Seminar (morning) at Ethan Allen Inn, Danbury, CT by P.J. Pitt. 44 agents attended, literature disseminated.

Participated in National Trade Show, Hilton Hotel, Pikesville, MD by M. Outerbridge. 119 agents attended, literature disseminated.

Hosted a Bermuda Educational Seminar at The Chart House, Cos Cob, CT, 93 people attended by Patti Pitt, literature disseminated.

Presented a Bermuda Educational Seminar at the Ritz Carlton, Clayton, MO by L. Woolridge & T. Mac Donald. 150 travel agents attended, literature disseminated/video shown.

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March 15, 1995

Presented a Bermuda Educational Seminar at The Sheraton Hotel, Poughkeepsie, NY by P.J. Pitt. 105 agents attended, literature disseminated.

Attended the Long Island Travel Agents Association Trade Show at The Marriott Melville, Melville, NY by P.J. Pitt. 375 people attended, literature disseminated.

Participated in National Trade Show, Radisson Hotel, Wilmington, DE by M. Outerbridge. 127 agents attended, literature disseminated.

Presented a Bermuda Educational Seminar at the Ritz Carlton, Cleveland, OH by L. Woolridge & T. Mac Donald. 150 travel agents attended, literature disseminated/video shown.

March 16, 1995

Participated in National Trade Show, Sheraton Poste Inn, Cherry Hill, NJ by M. Outerbridge. 116 agents attended, literature disseminated.

Presented a Bermuda seminar at Arizona Rib House, Birmingham, AL, by Garth Peters, 42 agents attended, literature disseminated.

Presented a Bermuda Educational Seminar at the Hyatt on Capitol Square, Columbus, OH by L. Woolridge & T. Mac Donald. 65 travel agents attended, literature disseminated/video shown.

March 20, 1995

Participated in National Trade Show, Hilton Inn Grand Rapids Airport Hotel, Grand Rapids, MI by T. Mac Donald. 126 people attended, literature disseminated.

March 21, 1995 - March 26, 1995

Attended the American Society of Travel Agents Eastern Regional Conference at The Greenbrier, Lewisburg, VA by P.J. Pitt, M. Outerbridge, J. Guishard, R. Eve - 600 people attended, literature disseminated.

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March 21, 1995 - March 21, 1995

Presented a Bermuda seminar at Atlanta Company Travel, Atlanta, Atlanta, GA by Garth Peters, 15 agents attended, literature disseminated.

Participated in National Trade Show, Sheraton Inn Fashion Square, Saginaw, MI by T. Mac Donald. 94 people attended, literature disseminated.

March 22, 1995

Participated in National Trade Show, Fairlane Club, Dearborn, MI by T. Mac Donald. 111 people attended, literature disseminated.

March 23, 1995

Participated in National Trade Show, Clarion Hotel Westgate, Toledo, OH by T. Mac Donald. 125 people attended, literature disseminated.

March 25, 1995

Attended the Marion-Bermuda race promotion at MIT, Cambridge, MA by D. Adams. 230 consumers attended, literature disseminated.

March 27, 1995 - March 27, 1995

Presented a Bermuda seminar at Orlando Twin Towers, Orlando, FL by Jerry Welch, 60 agents attended, literature disseminated.

Participated in trade show at Orlando Twin Towers, Orlando, FL by Jerry Welch, 128 agents attended, literature disseminated.

March 28, 1995

Hosted a Bermuda night at AAA Travel, Bangor Maine by D. Adams. 37 consumers attended, literature disseminated, video "In Your Life" viewed.

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March 28, 1995

Presented a Bermuda Educational Seminar at the Westin O'Hare, Rosemont, IL by L. Woolridge & T. Mac Donald. 174 travel agents attended, literature disseminated/video shown.

March 29, 1995

Presented a Bermuda Educational Seminar at Syracuse Marriott, Syracuse, NY by P.J. Pitt. 51 agents attended, literature disseminated.

Presented a Bermuda Educational Seminar at Holiday Inn, Binghamton, NY by P.J. Pitt. 41 agents attended, literature disseminated.

Hosted a Bermuda Night at AAA Travel, Augusta, ME by D. Adams. 18 consumers attended, literature disseminated, video "In Your Life" viewed.

Presented a Bermuda Educational Seminar at the Chicago Marriot, Chicago, IL by L. Woolridge & T. Mac Donald. 101 travel agents attended, literature disseminated/video shown.

March 30, 1995

Presented a Bermuda Educational Seminar at the Ritz Carlton, Dearborn, MI by L. Woolridge & T. Mac Donald. 200 travel agents attended, literature disseminated/video shown.

March 31, 1995

Presented a Bermuda Educational Seminar, for AAA Travel group leaders, by Glenn Bean at the Ramada Hotel, Bristol, CT. 80 agents attended, literature disseminated.

April 1, 1995 - April 2, 1995

Participated in C.I. Travel Showcase, Virginia Beach, VA by M. Outerbridge. 300 agents and 13,000 consumers attended, literature disseminated.

April 2, 1995

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April 2, 1995

Participated in Austin Travel Family Expo at the Huntington Hilton, Melville, NY by P.J. Pitt. 50 people attended, literature disseminated.

April 3, 1995

Participated in the Association of Westchester Travel Agents Travel Show, Westchester Marriott, Tarrytown, NY by P.J. Pitt. 600 people attended, literature disseminated.

April 4, 1995

Participated in National Trade Show, Sheraton Inn Harrisburg, Harrisburg, PA by J. Guishard. 151 agents attended. Literature disseminated.

April 5, 1995

Participated in National Trade Show, Holiday Inn, Ft. Washington, PA by J. Guishard. 133 agents attended, literature disseminated.

Participated in TNT travel agent seminar, Sheraton, Windsor Locks, CT. by R.T.Dillas & G. Bean. 180 travel agents attended, literature disseminated.

Presented a Bermuda Educational Seminar at the Oakbrook Marriott Hotel, Oakbrook, IL by L. Woolridge & T. Mac Donald. 65 agents attended, literature disseminated/video shown.

April 6, 1995

Participated in National Trade Show, Holiday Inn Conference Center, Allentown, PA by J. Guishard. 139 agents attended, literature disseminated.

Presented a Bermuda Educational Seminar at the Oaklawn Hilton, Oaklawn, IL by L. Woolridge & T. Mac Donald. 87 travel agents attended literature disseminated/video shown.

April 11, 1995

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April 11, 1995

Hosted a Bermuda Night at AAA Travel in South Portland, ME by D. Adams. 37 consumers attended, literature disseminated, video, "In Your Life" viewed.

April 12, 1995

am--Presented a Bermuda Seminar at Boston University School of Hospitality & Tourism, Boston, MA by R.T. Dillas. 30 students attended. literature disseminated, slide presentation.

pm--Hosted a Bermuda Night with AAA Travel, Brunswick, ME by D. Adams. 38 consumers attended, literature disseminated, video "In Your Life" viewed.

Participated in Star Tribune Trade Show, Radisson South Hotel, Bloomington, MN by T. Mac Donald. 1800 people attended, literature disseminated.

April 13, 1995

Hosted a Bermuda Night at AAA Travel in Auburn, ME, by D. Adams. 32 consumers attended, literature disseminated, video, "In Your Life" viewed.

April 14, 1995

April 18, 1995 - April 18, 1995

Participated in trade show at Hyatt Hotel, New Orleans, LA by Marshalle Hale, 200 agents attended, literature disseminated.

April 19, 1995

Participated in Certified Vacations Product Launch at the Sheraton, Braintree, MA by Glenn Bean. 20 travel agents attended, literature disseminated.

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April 19, 1995

Hosted a Bermuda Presentation to Apple Vacation by L. Woolridge. 65 people attended, literature disseminated.

April 20, 1995 - April 20, 1995

Participated in NEMICE '95, Hynes Veterans Memorial Convention Center, Boston, MA by Karin Darrell. 27 meeting planners visited booth, literature disseminated.

April 22, 1995

Participated in MAST Conference, Grand Geneva Resort, Lake Geneva, WI by T. Mac Donald. 185 people attended, literature disseminated.

April 25, 1995

Presented a Bermuda Educational Seminar, Holiday Inn Concord, NH by D. Adams & R. T. Dillas. 67 travel agents attended, literature disseminated, slide presentation.

Presented Bermuda seminar at Charlotte Marriott, Charlotte, NC by Garth Peters, Jerry Welch & Marshalle Hale, 84 agents attended, literature disseminated.

April 26, 1995

Presented a Bermuda Educational Seminar at the Princeton Marriott, Princeton, NJ by J. Guishard. 50 agents attended, literature disseminated.

Presented Bermuda seminar at Sheraton Imperial Hotel in Raleigh, NC by Garth Peters, Jerry Welch & Marshalle Hale, 130 agents attended, literature disseminated.

Participated in Certified Vacations Trade Show, Southfield Marriott, MI by L. Woolridge. 80 people attended, literature disseminated.

April 27, 1995

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April 27, 1995

Presented a Bermuda Educational Seminar at the Travel Education Center, Cambridge, MA by R.T. Dillas. 21 agents attended, literature disseminated, slide presentation.

Presented Bermuda seminar at Doubletree Hotel in Atlanta, GA by Garth Peters & Jerry Welch, 185 agents attended, literature disseminated.

Participated in Certified Vacations Trade Show, Schaumburg Marriott, Schaumburg, IL by T. Mac Donald. 42 people in attended, literature disseminated.

April 30, 1995

Presented a Bermuda Educational Seminar at the Ritz Carlton, Dearborn, MI by L. Woolridge & T. Mac Donald. 200 travel agents attended, literature disseminated/video shown.

May 3, 1995

Participated in a Bermuda Day Promotion with Sonesta Beach and OK Travel, Bank of Boston, Boston, MA, by R.T. Dillas. 400 consumers attended, literature disseminated.

May 9, 1995

Presented a Bermuda Educationa Seminar at the Northbrook Hilton, Northbrook, IL by L. Woolridge and T. MacDoanld. 38 travel agents attended, literature disseminated, video shown.

May 15, 1995

Hosted a Bermuda Day with AAA Travel at the Ridder Country Club in Whitman, MA by D. Adams, 174 consumers attended, literature disseminated.

May 16, 1995

Hosted in-house Bermuda Presentation to Kiwi Airlines, Newark, NJ by Patti Pitt. 100 reservationists attended, literature disseminated.

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May 16, 1995

Hosted a Bermuda Night with Rekap Travel, Norwich CT. by G. Bean. 50 consumers attended, literature disseminated, video " In Your Life" viewed.

May 23, 1995

Attended Women In Travel Show, Howard Johnson's, Albany, NY by Patti Pitt. 250 people attended, literature disseminated.

Hosted in-house Bermuda Presentation at Kiwi Airlines, Newark, NJ by Michael Outerbridge, 100 reservationist attended, literature disseminated.

May 24, 1995

Hosted Bermuda Night AAA Travel Camillus, NY by Patti Pitt. 42 people attended, literature disseminated.

May 30, 1995 - May 30, 1995

Presented Bermuda seminar at Kabuto's, Charlotte, NC, by Garth Peters, 12 agents attended, literature disseminated.

May 31, 1995

Hosted a Bermuda Day Promotion with AAA Travel, Certified Vacations & TNT/Haley, 125 High Street, Boston, MA, by R. Toby Dillas. 200 consumers attended, literature disseminated.

June 2, 1995

Hosted in-house Bermuda presentation to Days Travel - Eastchester, NY by Patti Pitt. 11 people attended, literature disseminated.

June 8, 1995 - June 8, 1995

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June 8, 1995 - June 8, 1995

Presented Bermuda seminar at Benihana Restaurant, Stuart, FL, by Marshalle Hale, 52 agents attended, literature.

Presented Bermuda seminar at Benihana Restaurant, Stuart, FL, by Marshalle Hale, 52 agents attended, literature disseminated.

June 10, 1995

Participated in Bermuda Bowl Promotion with Robustelli Tours, Holy Cross College, Worcester, MA by R. T. Dillas. 5,000 consumers attended, literature disseminated.

June 13, 1995 - June 13, 1995

Presented Bermuda seminar at GoGo Tours, Charlotte, NC, by Jerry Welch, 38 agents attended, literature disseminated.

June 14, 1995

Presented a Bermuda Educational Seminar at the Travel Education Center, Thomas Cook, Cambridge, MA by R. T. Dillas. 16 agents attended, literature disseminated, slide presentation.

Attended Bermuda Day at Hub Travel, Chicago, IL by L. Woolridge and T. MacDonald. 25 travel agents attended, literature disseminated.

June 20, 1995 - June 20, 1995

Attended Syracuse Women in Travel Trade Show, Holiday Inn, Syracuse, NY by P. Pitt. 100 people attended, literature disseminated.

Presented Bermuda seminar at GoGo Tours, Charlotte, NC, by Garth Peters, 38 agents attended, literature disseminated.

Presented Bermuda seminar to GoGo Tours, Charlotte, NC, by Garth Peters, 38 agents attended, literature disseminated.

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June 20, 1995 - June 20, 1995

June 21, 1995

Attended Rochester Women in Travel Trade Show, Burgandy Basin Inn, Pittsford, NY by Patti Pitt. 75 people attended, literature disseminated.

Hosted a Bermuda Night with Church Travel at Johnson & Wales College, Providence, RI, by G. Bean. 20 consumers attended, literature disseminated.

June 22, 1995

Attended Buffalo Women in Travel Trade Show, Radisson Hotel, Cheektowaga, NY by Patti Pitt. 75 people attended, literature disseminated.

June 25, 1995 - June 27, 1995

Participated in MPI Annual Conference, Sheraton Chicago Hotel & Towers, Chicago, IL by Dianne Carlson and Mary Castro. 28 meeting planners visited booth, literature disseminated.

SCHEDULES A & B

NEW YORK OFFICE

SCHEDULE "A"

OPENING BALANCE JANUARY 1, 1995	\$257,499.17	
FUNDS RECEIVED FROM BERMUDA	\$1,338,815.00	
		\$1,596,314.17

SCHEDULE "B"

SALARIES	\$20,034.00	
OTHER PERSONNEL COSTS	\$73,570.00	
TRAINING	\$48,477.00	
TRAVEL & ENTERTAINMENT	\$106,588.00	
TELEPHONE/POSTAGE/SHIPPING	\$213,224.00	
PRINTING	\$157,633.00	
PROFESSIONAL SERVICES	\$309,309.00	
OFFICE & EQUIPMENT RENTALS	\$124,833.00	
OFFICE & EQUIPMENT REPAIRS	\$5,399.00	
OFFICE & PROPERTY INSURANCE	\$0.00	
ELECTRICITY	(\$4,135.00)	
OFFICE SUPPLIES & EQUIPMENT	\$3,516.00	
SPECIAL SALES PROMOTIONS	\$57,544.00	
TOTAL OPERATIONS		\$1,115,992.00
BALANE ON HAND JUNE 30, 1995		\$480,322.17

SCHEDULES A & B

BOSTON OFFICE

SCHEDULE "A"

OPENING BALANCE JANUARY 1, 1995	\$53,994.00	
FUNDS RECEIVED FROM BERMUDA	\$198,299.00	
		\$252,293.00

SCHEDULE "B"

SALARIES	\$4,425.00	
OTHER PERSONNEL COSTS	\$52,464.00	
TRAINING	\$0.00	
TRAVEL & ENTERTAINMENT	\$45,038.00	
TELEPHONE/POSTAGE/SHIPPING	\$19,426.00	
PRINTING	\$1,489.00	
PROFESSIONAL SERVICES	\$5,626.00	
OFFICE & EQUIPMENT RENTALS	\$21,859.00	
OFFICE & EQUIPMENT REPAIRS	\$1,640.00	
OFFICE & PROPERTY INSURANCE	\$0.00	
ELECTRICITY	\$973.00	
OFFICE SUPPLIES & EQUIPMENT	\$3,105.00	
SPECIAL SALES PROMOTIONS	\$30,777.00	
TOTAL OPERATIONS		\$186,822.00
BALANE ON HAND JUNE 30, 1995		\$65,471.00

SCHEDULES A & B

CHICAGO OFFICE

SCHEDULE "A"

OPENING BALANCE JANUARY 1, 1995	\$63,586.00	
FUNDS RECEIVED FROM BERMUDA	\$181,419.00	
		\$245,005.00

SCHEDULE "B"

SALARIES	\$0.00	
OTHER PERSONNEL COSTS	\$29,925.00	
TRAINING	\$4,207.00	
TRAVEL & ENTERTAINMENT	\$60,535.00	
TELEPHONE/POSTAGE/SHIPPING	\$15,263.00	
PRINTING	\$5,548.00	
PROFESSIONAL SERVICES	\$11,889.00	
OFFICE & EQUIPMENT RENTALS	\$10,254.00	
OFFICE & EQUIPMENT REPAIRS	\$71.00	
OFFICE & PROPERTY INSURANCE	\$835.00	
ELECTRICITY	\$1,500.00	
OFFICE SUPPLIES & EQUIPMENT	\$5,621.00	
SPECIAL SALES PROMOTIONS	\$38,367.00	
TOTAL OPERATIONS		\$184,015.00
BALANE ON HAND JUNE 30, 1995		\$60,990.00

SCHEDULES A & B

ATLANTA OFFICE

SCHEDULE "A"

OPENING BALANCE JANUARY 1, 1995	\$4,936.00	
FUNDS RECEIVED FROM BERMUDA	\$222,250.00	
		\$227,186.00

SCHEDULE "B"

SALARIES	\$11,907.00	
OTHER PERSONNEL COSTS	\$23,742.00	
TRAINING	\$310.00	
TRAVEL & ENTERTAINMENT	\$51,807.00	
TELEPHONE/POSTAGE/SHIPPING	\$24,670.00	
PRINTING	\$2,134.00	
PROFESSIONAL SERVICES	\$13,441.00	
OFFICE & EQUIPMENT RENTALS	\$17,981.00	
OFFICE & EQUIPMENT REPAIRS	\$477.00	
OFFICE & PROPERTY INSURANCE	\$0.00	
ELECTRICITY	\$0.00	
OFFICE SUPPLIES & EQUIPMENT	\$4,267.00	
SPECIAL SALES PROMOTIONS	\$16,788.00	
TOTAL OPERATIONS		\$167,524.00
BALANE ON HAND JUNE 30, 1995		\$59,662.00



Bermuda

Department of Tourism

Publications Distributed By The Bermuda Department of Tourism January - June 1995

<u>Publications</u>	<u>Prepared & Printed By</u>	
148,145	Where To Stay in Bermuda	Acme Printing, MA
16,613	Bermuda Nov-March Brochure	PBM Graphics, NC
110,690	Travel Tips	Island Press, Bermuda
53,847	Bermuda Golf Guide	Acme Printing, MA
95,261	Summer Rate Sheets	Island Press, Bermuda
15,796	Fall to Spring Rate Sheets	Island Press, Bermuda
6,002	1995/96 Bermuda Blue Books	Bermuda Press, Bermuda
162,330	Handy Reference Map	Bermuda Press, Bermuda
58,780	Bermuda Sand Bags	Kinney Associates, NJ
1,100	Large Map Posters	Allan O'Keefe Group, CT
2,200	Golf Posters	Allan O'Keefe Group, CT
2,100	Large Tennis Posters	Continental Litho, OH
2,300	Bermuda Beach Posters	Donihe Graphics, TN
50	Flora & Fauna Poster	Aardvark, Canada
85,850	Bermuda Shell Brochures	Island Press, Bermuda
27,620	Bermuda Letterheads	Sims Brecher Service, NY
1,091	Bermuda Window Displays	Allan O'Keefe Group, CT
665	Special Group Incentive Service Kits	Bermuda Press, Bermuda
66,891	Bermuda Secrets	Bermuda Press, Bermuda
72,200	Bermuda Postcards	Island Press, Bermuda
22,195	Bermuda Plastic Bags	Amco Plastics, NY
20,342	Important Notice Flyers	Metro Seliger Industries, NY
3,000	Hotel Representative List	Hart Multi-Copy, NY
175	Nov-Mar Travel Agents Guide	Rapp, Collins, Marcoa, NY
76,270	What To Do Rate Sheet	Island Press, Bermuda
170,117	What To Do In Bermuda	Acme Printing, MA
4,499	Group Advertising Fulfilment Brochure	Rapp, Collins, Marcoa, NY
3,500	Calendar of Events '94 - 95	Bermuda Press, Bermuda
1,200	Natural & Cultural Heritage Guide	Bermuda Press, Bermuda
90,707	Honeymoon Guide '95	Conde Naste Publications, NY
17,167	Bermuda - Where To Dive	BDOT, Bermuda
13,139	Bermuda Family Guide 1995	The Lane Press, VT