

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, dissemination report, copy of political propaganda or other document or information filed with the Attorney General under this act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of such documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. Finally, the Attorney General transmits an annual report to the Congress on the Administration of the Act which lists the names of all agents and the nature, sources and content of the political propaganda disseminated or distributed by them. This report is available to the public.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

*Furnish this exhibit for EACH foreign principal listed in an initial statement
and for EACH additional foreign principal acquired subsequently.*

1. Name and address of registrant Keith E. Schuette 1156 15th St. NW #550 Washington, D.C. 20005	2. Registration No. 4503
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3. Name of foreign principal President of Guatemala, H.E. Jorge Serrano Elias Director of Tourist Commission, Alfonso Reimers	4. Principal address of foreign principal Presidential House, Guat. City Civic Center, Guat. City
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5. Indicate whether your foreign principal is one of the following type:

Foreign government

Foreign political party

Foreign or domestic organization: If either, check one of the following:

<input type="checkbox"/> Partnership	<input type="checkbox"/> Committee
<input type="checkbox"/> Corporation	<input type="checkbox"/> Voluntary group
<input type="checkbox"/> Association	<input type="checkbox"/> Other (specify) _____

Individual—State his nationality _____

6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant. **Office of the President/Tourist Commission**

b) Name and title of official with whom registrant deals. **Bernardo Neumann, Advisor to the President**

7. If the foreign principal is a foreign political party, state:

a) Principal address

b) Name and title of official with whom registrant deals.

c) Principal aim

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 Not Applicable

8. If the foreign principal is not a foreign government or a foreign political party, **Not Applicable**

a) State the nature of the business or activity of this foreign principal

b) Is this foreign principal

Owned by a foreign government, foreign political party, or other foreign principal Yes No

Directed by a foreign government, foreign political party, or other foreign principal Yes No

Controlled by a foreign government, foreign political party, or other foreign principal Yes No

Financed by a foreign government, foreign political party, or other foreign principal Yes No

Subsidized in whole by a foreign government, foreign political party, or other foreign principal Yes No

Subsidized in part by a foreign government, foreign political party, or other foreign principal Yes No

9. Explain fully all items answered "Yes" in Item 8(b). *(If additional space is needed, a full insert page may be used.)*

Not Applicable

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Not Applicable

Date of Exhibit A

22 April 1991

Name and Title

Keith E. Schuette

Signature



U.S. Department of Justice
Washington, DC 20530

Exhibit B
To Registration Statement
Under the Foreign Agents Registration Act of 1938, as amended

OMB No. 1005-0007
Approval Expires Nov. 30, 1993

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in triplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

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Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

Name of Registrant	Name of Foreign Principal
Keith E. Schuette	President of Guatemala, Jorge Serrano Elias Director, Tourist Commision, Alfonso Reimers

Check Appropriate Boxes:

1. The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach three copies of the contract to this exhibit.
2. There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach three copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
3. The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.
(See Accompanying Letter of Explanation)

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5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

- Dissemination of information regarding the activities of the Government of Guatemala.
- Lobbying Congressional & Executive Branch officials on issues of concern to the Government of Guatemala.
- Organization of Press and other Public Activities for the President of Guatemala.
- Providing information on U.S. policy developments to the Government of Guatemala.
- Tracking legislation for the Government of Guatemala.
- Seeking opportunities to expand U.S. tourism in Guatemala.
- Similar activities in other countries.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?¹

Yes No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

- Attempts will be made to persuade U.S. policymakers to adopt more favorable trade and economic assistance programs for Guatemala.
- Attempts will be made to explain to U.S. policymakers the development of new policies in Guatemala in the areas of human rights, social policy, and economic policy.
- Primarily written and oral presentations will be made to appropriate officials.
- Some public activities, such as seminars and press events, will be held in furtherance of the project.

Date of Exhibit B

22 April 1991

Name and Title

Keith E. Schuette

Signature

¹Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country, or a foreign political party.

Schuette & Associates International

1156 15th St. N.W. #550

Washington, D.C. 20005

(202) 223-0804

22 April 1991

Registration Unit
Internal Security Section
Criminal Division
Department of Justice
Washington, D.C. 20530

Dear Sirs:

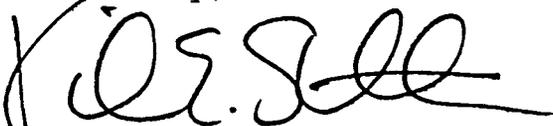
Enclosed please find my registration forms for filing under the Foreign Agents Registration Act. I wish to make the following clarifications on several items on the forms, and ask that this letter be kept as an attachment to the package.

(1) As noted on all forms and exhibits, the major foreign principal in this representation will be the President of Guatemala, with the Director of Tourist Commission being secondary. However, the Office of the President has chosen to have the initial contract written by the Guatemalan Tourist Commission (INGUAT). The INGUAT contract included in the package deals solely with the issues of tourism promotion. I have been advised that a clarifying letter from the President of Guatemala to the Director of INGUAT will be sent within the next few weeks. The President's letter will follow the terms established in my letter to him dated 17 April 1991, agreeing to serve as his agent and act on his behalf (also included in this package).

(2) I have thus filled out the registration forms on the basis of my 4/17/91 correspondence with the President although the Guatemalan contractual process is not yet completed. On the basis of a conversation with one of your attorneys, Ms. Heather Hunt, I understand that I will have to file an amendment when the final letter/contract arrives from Guatemala. This letter will also clarify the fee arrangements, as the INGUAT contract is expenses only.

Thank you for your consideration, and please advise me should you require anything further.

Sincerely,



Keith E. Schuette

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Schuette & Associates International

1156 15th St. N.W. #550

Washington, D.C. 20005

(202) 223-0804

17 April 1991

H.E. Jorge Serrano Elias
President of the Republic of Guatemala
Casa Presidencial
Guatemala City, Guatemala

Dear Mr. President:

At your request this letter defines the further services which I will provide to your office through the contract with INGUAT in addition to matters of tourist promotion.

Public Relations/Communication: Devise and implement a strategy of information and communication designed to assist the Government of Guatemala in more effectively explaining its policies and programs to the outside world. This strategy will focus on Governmental policy in the areas of the Peace Process, Human Rights, Economic Policy, and Trade and Investment. Activities in this area will be conducted in the United States, and other countries as directed by your office.

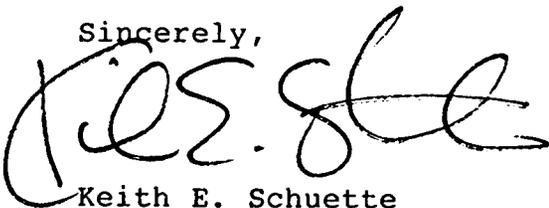
Lobbying: Identify individuals, institutions, and interest groups which can be influenced to adopt more favorable attitudes and policies toward Guatemala. Develop and implement strategies to persuade these individuals and groups to support the Government of Guatemala. Activities in this area will be conducted in the United States and other countries as directed by your office.

Outreach: Design and implement strategies which will take advantage of the close relations which you have established in the past among center-right political parties especially where these parties are in government, or in positions of influence.

This project will be closely coordinated with the Office of the President through your intermediaries; specific action plans will be developed for your approval; regular reports will be prepared on the progress of the work; and recommendations will be made regarding further activities in each of the countries. It should be noted that these activities will make it necessary for me to register as a Foreign Agent for the Government of Guatemala in the United States, pursuant to the Foreign Agents Registration Act of 1938.

I look forward with enthusiasm to a successful project. With warmest personal regards, I remain.

Sincerely,



Keith E. Schuette

Instituto Guatemalteco de Turismo

Guatemala Tourist Commission

ACUERDO No. 54-91-D

EL DIRECTOR DEL INSTITUTO GUATEMALTECO DE TURISMO, "INGUAT"

CONSIDERANDO:

Que el desarrollo de la actividad turística debe llevarse a cabo en forma integral dentro del proceso de planificación del desarrollo económico, social y cultural del país, dado a los múltiples beneficios que la misma aporta en dichos campos;

CONSIDERANDO:

Que dentro del actual Plan de Trabajo del Instituto Guatemalteco de Turismo se ha previsto la apertura de nuevas delegaciones de turismo en el extranjero y en este caso se ha considerado como mercado turístico, - el distrito central de Washington, Estados Unidos de Norteamérica dado - el potencial turístico con que cuenta el mismo;

CONSIDERANDO:

Que el señor KEITH SCHUETTE ha dado muestras de solidaridad con los propósitos del Gobierno Constitucional y de este Instituto, manifestando también su interés en promover corrientes de turismo en el distrito central de Washington, Estados Unidos de Norteamérica, con lo cual se hace digno de que se le confiera la designación correspondiente para que promueva la promoción de Guatemala en el extranjero;

POR TANTO:

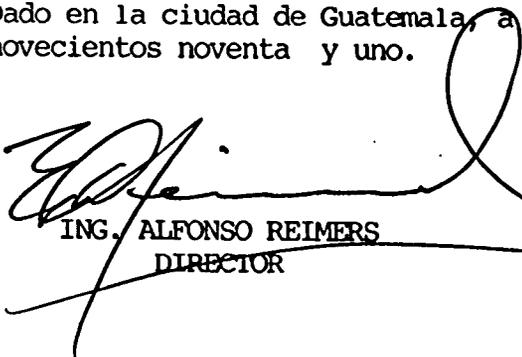
Con base en lo considerado y en lo que precisan los artículos 10., 6o. y 17 del Decreto 1701 del Congreso de la República y Ley Orgánica del INGUAT y sus Reformas;

ACUERDA:

ARTICULO 1o. Designar el carácter de Delegado del Instituto Guatemalteco de Turismo en el distrito central de Washington, Estados Unidos de Norteamérica, al señor KEITH SCHUETTE, con calidad de AD-HONOREM.

ARTICULO 2o. El presente Acuerdo surte sus efectos inmediatamente.

Dado en la ciudad de Guatemala, a los cuatro días del mes de abril de mil novecientos noventa y uno.


ING. ALFONSO REIMERS
DIRECTOR



GMPA/AIGGdeB/*eugálv.



INGUAT

Instituto Guatemalteco de Turismo

Guatemala Tourist Commission

ACUERDO No. 055-91-D

EL DIRECTOR DEL INSTITUTO GUATEMALTECO DE TURISMO,

CONSIDERANDO:

Que dentro del programa de trabajo del Instituto Guatemalteco de Turismo, se contempla la creación de mecanismos prácticos para su adecuada coordinación, que redunde y facilite un desarrollo turístico integral, así como ordenar, dirigir y estimular las actividades que se encaminen al incremento de la corriente turística hacia Guatemala.

CONSIDERANDO:

Que el desarrollo de la industria turística significa para Guatemala, el incremento de fuentes de trabajo, ingreso de divisas y mayor captación de impuestos, por lo que es de conveniencia nacional, tomar las medidas para impulsar tal desarrollo.

CONSIDERANDO:

Que de conformidad al Acuerdo No. 054-91, la Dirección del INGUAT nombró al señor Keith Schuette como Delegado de Turismo en la ciudad de Washington, D.C., Estados Unidos de Norte América; por lo que es necesario cancelar los gastos de instalación y operación de esa Delegación.

POR TANTO:

En uso de las facultades que le confiere el Artículo 17 del Decreto 1701 del Congreso de la República, modificado por el Artículo 9o. del Decreto 22-71 del Congreso de la República.

ACUERDA:

Artículo Primero:

Erogar la cantidad de TREINTA MIL DOLARES EXACTOS (US\$30,000.00) a nombre del señor Keith Schuette, Delegado de INGUAT en Washington, D.C., Estados Unidos de Norte América, para cancelar los gastos de instalación y operación de la Delegación, que corresponden al período de abril a septiembre de 1,991.



Instituto Guatemalteco de Turismo

Guatemala Tourist Commission

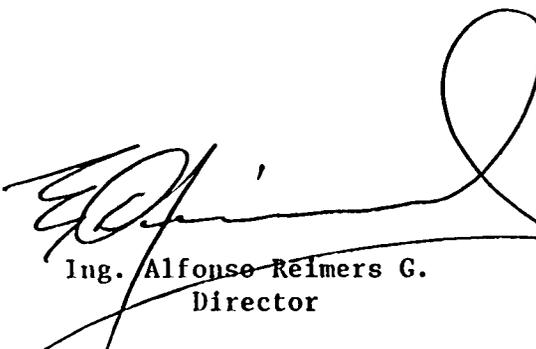
Hoja No. 2
Acuerdo No. 055-91-D
4 de abril de 1991

Artículo Segundo: El señor Delegado, liquidará los gastos efectuados con la presentación de los documentos legales, cada tres meses.

Artículo Tercero: Se ordena al Departamento Financiero, para que a través de la Sección de Caja, se emita el cheque respectivo a nombre del Banco de Guatemala.

Artículo Cuarto: Este Acuerdo surte efecto inmediatamente.

Dado en la ciudad de Guatemala, el cuatro de abril de mil novecientos noventa y uno.


Ing. Alfonso Reimers G.
Director



c.c. archivo
ARG/vmdem


INGUAT

Centro Cívico, Ciudad de Guatemala - Guatemala, C. A. - Teléfonos: 311333 PBX - Cable: ONT - Telex: 5532 Inguat TELEFAX: 502 2 318893