

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, dissemination report, copy of political propaganda or other document or information filed with the Attorney General under this act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of such documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. Finally, the Attorney General transmits an annual report to the Congress on the Administration of the Act which lists the names of all agents and the nature, sources and content of the political propaganda disseminated or distributed by them. This report is available to the public.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

*Furnish this exhibit for EACH foreign principal listed in an initial statement  
and for EACH additional foreign principal acquired subsequently.*

1. Name and address of registrant <b>William D. Harris &amp; Associates, Inc.</b> <b>1156 15th Street, N.W., Suite 550, Washington, D.C. 20005</b>	2. Registration No.  <b>4518</b>
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3. Name of foreign principal <b>President of the Republic of Bulgaria, Zhelyo Zhelev</b> <b>Director, Agency for International Assistance, Petko Simeonov</b>	4. Principal address of foreign principal <b>Presidential Palace</b> <b>2 Dondoukov Str, Sofia, Bulgaria</b>
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5. Indicate whether your foreign principal is one of the following type:

Foreign government

Foreign political party

Foreign or  domestic organization: If either, check one of the following:

Partnership

Corporation

Association

Individual—State his nationality \_\_\_\_\_

Committee

Voluntary group

Other (specify) \_\_\_\_\_

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6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant. **Office of the President**

b) Name and title of official with whom registrant deals.  
**Zhelyo Zhelev, President of the Republic of Bulgaria**  
**Petko Simeonov, Director, Agency for International Assistance**

7. If the foreign principal is a foreign political party, state:

a) Principal address

**Not Applicable**

b) Name and title of official with whom registrant deals.

c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

**Not Applicable**

b) Is this foreign principal

Owned by a foreign government, foreign political party, or other foreign principal ..... Yes  No

Directed by a foreign government, foreign political party, or other foreign principal..... Yes  No

Controlled by a foreign government, foreign political party, or other foreign principal ..... Yes  No

Financed by a foreign government, foreign political party, or other foreign principal..... Yes  No

Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes  No

Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes  No

9. Explain fully all items answered "Yes" in Item 8(b). *(If additional space is needed, a full insert page may be used.)*

**Not Applicable**

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

**Not Applicable**

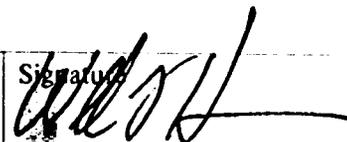
Date of Exhibit A

5/24/91

Name and Title

William D. Harris  
President

Signature



U.S. Department of Justice  
Washington, DC 20530

Exhibit B  
To Registration Statement  
Under the Foreign Agents Registration Act of 1938, as amended

OMB No. 1105-0007  
Approval Expires Nov. 30, 1993

**INSTRUCTIONS:** A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in triplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

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Name of Registrant	Name of Foreign Principal
William D. Harris & Associates, Inc.	President of the Republic of Bulgaria, Zhelyo Zhelev Director, Agency for International Assistance, Petko Simeonov

Check Appropriate Boxes:

- 1.  The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach three copies of the contract to this exhibit.
- 2.  There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach three copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- 3.  The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

(See accompanying letter of explanation)

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5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

- o designing and implementing strategies that foster a mutually beneficial relationship with the United States Government
- o developing and initiating programs to present Bulgaria's needs to the United States Government;
- o devising strategies to take advantage of the aid packages offered by the United States Government;
- o advising the President and the Government of Bulgaria of policy, political and Congressional developments in the United States and how these developments affect Bulgaria and United States trade and foreign policy;
- o advising and assisting the Bulgarian Embassy in the United States in presenting its interest to the United States Government and in integrating Bulgaria into the U.S. diplomatic community;
- o arranging meetings between Bulgarian officials and the appropriate United States officials;
- o promoting investment and trade opportunities in Bulgaria;
- o recruiting U.S. businesses to take advantage of the emerging business opportunities in Bulgaria;
- o acting as liaison between the U.S. business community and the President of Bulgaria;
- o identifying prospective investors for Bulgaria's privatization; and
- o arranging meetings between potential United States investors and Bulgaria.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?<sup>1</sup>  
Yes  No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Date of Exhibit B	Name and Title	Signature
5/24/91	William D. Harris President	

<sup>1</sup>Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.



REPUBLIC OF BULGARIA  
PRESIDENT OF THE REPUBLIC

№.....  
Sofia..... 15. III ..... 1991

Mr. William D. Harris  
President  
William D. Harris & Associates  
1156 15th Street, NW  
Suite 550  
Washington, D.C. 20005

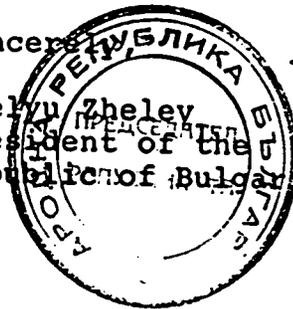
March 15, 1991

Dear Mr. Harris:

The Office of the President of the Republic of Bulgaria hereby authorizes, that William D. Harris & Associates (herein referred to as WDH&A) act as advisor and representative in the United States for the Government of Bulgaria for the purpose of providing for the procurement of development packages and the representation of Bulgaria to United States entities.

WDH&A will provide these services at a no-cost basis for a 60-day period with the understanding that at the end of the 60-day period the Government of Bulgaria will enter into negotiation with WDH&A for the contracting of representation services.

Sincerely,  
Zhelev Zhelev  
President of the  
Republic of Bulgaria



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SECTION  
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**WILLIAM D. HARRIS & ASSOCIATES, INC.**

May 14, 1991

President Zhelyo Zhelev  
Sofia, Bulgaria  
Fax 359-287-5601

Dear Mr. President:

Per our discussion of April 20, this letter fully defines the services William D. Harris & Associates will provide the Government of Bulgaria as it relates to your March 15 letter. Upon your receipt of this letter, I will assume that the 60-day period will commence.

**OBJECTIVES**

The primary objectives of William D. Harris & Associates activities will be to:

1. communicate Bulgaria's concerns and aspiration to the United States government;
2. establish closer and mutually beneficial relationships with the United States;
3. promote Bulgaria's business opportunities; and
4. take full advantage of the assistance offered by the United States business and government communities.

## **GENERAL REPRESENTATION**

The goals of WDH&A activities are to: 1) foster stronger ties between the United States and Bulgaria by promoting Bulgaria as a "new partner" in Eastern Europe, and 2) solicit expanded support from the United States Government for Bulgaria's efforts to become a strong democratic nation. In particular, WDH&A will assist the President and Bulgaria by:

- o designing and implementing strategies that foster a mutually beneficial relationship with the United States Government;
- o developing and initiating programs to present Bulgaria's needs to the United States Government and Congress;
- o devising strategies to take advantage of the aid packages offered by the United States Government;
- o advising the President and the Government of Bulgaria of policy, political, and Congressional developments in the United States and how these developments affect Bulgaria and United States trade and foreign policy;
- o advising and assisting the Bulgarian Embassy in the United States in presenting its interest to the United States Government and in integrating Bulgaria into the U.S. diplomatic community;
- o arranging meetings between Bulgarian officials and the appropriate United States officials; and
- o providing briefings for Bulgarian officials prior to meetings with United States officials.

## **COMMERCIAL REPRESENTATION**

WDH&A will assist Bulgaria in attracting United States participation in the Bulgarian marketplace. The goals of WDH&A activities are to: 1) ensure that Bulgaria has the necessary support and investment from the United States to continue its economic and political reforms, and 2) demonstrate to the United States business and government communities that Bulgaria is committed to continual economic and political reform. In particular, WDH&A will assist Bulgaria by:

- o promoting investment and trade opportunities in Bulgaria;
- o recruiting U.S. businesses to take advantage of the emerging business opportunities in Bulgaria;
- o acting as a liaison between the U.S. business community and the President of Bulgaria;
- o identifying prospective investors for Bulgaria's privatization; and
- o arranging meetings between potential United States investors and Bulgaria.

I look forward to working with you as we pursue this project. If you need further clarification of the service we will provide, please do not hesitate to call.

Sincerely,

A handwritten signature in black ink, appearing to read 'W.D.H.', with a long horizontal flourish extending to the right.

William D. Harris