

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, dissemination report, copy of political propaganda or other document or information filed with the Attorney General under this act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of such documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. Finally, the Attorney General transmits an annual report to the Congress on the Administration of the Act which lists the names of all agents and the nature, sources and content of the political propaganda disseminated or distributed by them. This report is available to the public.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant Warren and Company 2001 Pennsylvania Avenue, NW Suite 600 Washington, DC 20006	2. Registration No. 4545
3. Name of foreign principal The Government of the Republic of Greece Subcontractor of The Schmertz Company, Inc.	4. Principal address of foreign principal 2221 Massachusetts Avenue, NW Washington, DC 20008

5. Indicate whether your foreign principal is one of the following type:

- Foreign government
- Foreign political party
- Foreign or  domestic organization: If either, check one of the following:
  - Partnership
  - Corporation
  - Association
  - Individual—State his nationality
- Other (specify)

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6. If the foreign principal is a foreign government, state:

- a) Branch or agency represented by the registrant. Foreign Ministry
- b) Name and title of official with whom registrant deals. Ambassador Chriscos Zacharakis

7. If the foreign principal is a foreign political party, state:

- a) Principal address Not Applicable
- b) Name and title of official with whom registrant deals.
- c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal **Not Applicable**

b) Is this foreign principal

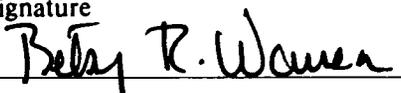
- Owned by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Directed by a foreign government, foreign political party, or other foreign principal..... Yes  No
- Controlled by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Financed by a foreign government, foreign political party, or other foreign principal..... Yes  No
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes  No
- Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes  No

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

Not Applicable

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Not Applicable

Date of Exhibit A	Name and Title	Signature
July 23, 1991	Betsy R. Warren, President	

U.S. Department of Justice  
Washington, DC 20530

Exhibit B  
To Registration Statement  
Under the Foreign Agents Registration Act of 1938, as amended

OMB No. 1105-0007  
Approval Expires Nov. 30, 1993

**INSTRUCTIONS:** A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in triplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

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**Public Reporting Burden.** Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

Name of Registrant	Name of Foreign Principal
Warren and Company	The Government of the Republic of Greece Subcontractor of The Schmertz Co., Inc.

Check Appropriate Boxes:

- 1.  The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach three copies of the contract to this exhibit.
- 2.  There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach three copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- 3.  The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

Subcontractor to The Schmertz Company, Inc.  
Registration No. 4161.

Contract is not yet signed. Signed contract will be submitted when received.  
Unsigned copy of contract is attached.

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4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Consultant in federal government affairs.

It is anticipated that these activities will include personal contacts and written correspondence.

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

I propose to engage in activities with the Congress and the Executive Branch regarding issues of importance to Greek-U.S. relations with the objective of achieving better understanding in the United States of the nature and importance of these issues.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?<sup>1</sup>

Yes  No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

I anticipate activities which will address the following issues and policies:

1. Foreign aid to Greece - H.R. 2621.
2. Resolution of the situation in Cyprus.
3. A better understanding of the objectives and achievements of the current Government of Greece.

Date of Exhibit B

July 23, 1991

Name and Title

Betsy R. Warren  
President

Signature

Betsy R. Warren

<sup>1</sup>Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

**WARREN AND COMPANY**  
2001 PENNSYLVANIA AVENUE, N. W.  
SUITE 600  
WASHINGTON, D. C. 20006  
(202) 466-3916

BETSY R. WARREN

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July 23, 1991

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Dear Herb:

Following up on our conversation, I am writing to set forth the understanding upon which **Warren and Company** will represent the Government of the Republic of Greece on behalf of **The Schmertz Company, Inc.**, as a consultant in federal government affairs.

**Warren and Company** will concentrate on issues of interest to Greek-U.S. relations with the objective of achieving a better understanding in the United States of the nature and importance of these issues. Specifically, **Warren and Company's** activities will focus on the Congress and Executive Branch and will address the following issues:

1. Foreign Aid to Greece - H.R. 2621.
2. Resolution of the situation in Cypress.
3. A better understanding of the objectives and achievements of the current Government of Greece.

**Warren and Company** will represent the Government of the Republic of Greece on behalf of **The Schmertz Company, Inc.**, on a monthly basis beginning July 23, 1991 for a fee of \$6,000 per month. This agreement is expected to conclude December 31 of this year unless additional arrangements are made. **Warren and Company** will bear responsibility for all normal expenses incurred in its representation and will not incur any extraordinary and reimbursable expenses without prior authorization.

Since it is clear that my efforts will be in furtherance of the interest of a foreign principal, I will be registering under the Foreign Agents Registration Act of 1938 as amended. In addition, since my efforts will extend to influencing legislation within the meaning of the Federal Regulation of Lobbying Act (60 Stat. 839), I will be registering with and reporting to the Congress under the provisions of that Act or of any successor legislation.

Mr. Herb Schmertz  
The Schmertz Company, Inc.  
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If this understanding is in keeping with our conversation and otherwise meets with your approval, please sign and return the original copy of this letter to me.

Sincerely,



Betsy R. Warren

Mr. Herb Schmertz  
The Schmertz Company, Inc.  
230 Park Avenue  
Suite 805  
New York, NY 10169

Accepted by: \_\_\_\_\_

Date: \_\_\_\_\_