

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, dissemination report, copy of political propaganda or other document or information filed with the Attorney General under this act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of such documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. Finally, the Attorney General transmits an annual report to the Congress on the Administration of the Act which lists the names of all agents and the nature, sources and content of the political propaganda disseminated or distributed by them. This report is available to the public.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant APCO Associates Inc., 1155 21st Street, NW, Washington, DC 20036	2. Registration No. 4561
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3. Name of foreign principal Kim & Chang	4. Principal address of foreign principal Seyang Building 223, Naeja-Dong, Chongro-Ku Seoul, Korea
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5. Indicate whether your foreign principal is one of the following type:

Foreign government

Foreign political party

Foreign or domestic organization: If either, check one of the following:

<input checked="" type="checkbox"/> Partnership	<input type="checkbox"/> Committee
<input type="checkbox"/> Corporation	<input type="checkbox"/> Voluntary group
<input type="checkbox"/> Association	<input type="checkbox"/> Other (specify) _____

Individual—State his nationality _____

6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant. N/A

b) Name and title of official with whom registrant deals. N/A

7. If the foreign principal is a foreign political party, state:

a) Principal address N/A

b) Name and title of official with whom registrant deals. N/A

c) Principal aim N/A

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 REGISTRATION UNIT
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 CRIMINAL DIVISION
 U.S. DEPARTMENT OF JUSTICE

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

We understand that the foreign principal is a law firm which represents various clients, including Minister Chulsu Kim of the Republic of Korea.

b) Is this foreign principal

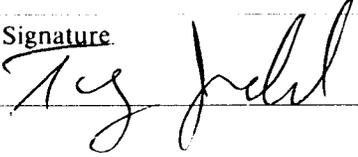
- Owned by a foreign government, foreign political party, or other foreign principal Yes No
- Directed by a foreign government, foreign political party, or other foreign principal..... Yes No
- Controlled by a foreign government, foreign political party, or other foreign principal Yes No
- Financed by a foreign government, foreign political party, or other foreign principal..... Yes No
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes No
- Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes No

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

We understand that the foreign principal receives a fee for providing services to Minister Chulsu Kim of the Republic of Korea.

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

We understand that the foreign principal is a law firm owned and controlled by its partners.

Date of Exhibit A	Name and Title	Signature
3-31-93	Terry W. Judd, Senior Associate	

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in triplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

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Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

Name of Registrant	Name of Foreign Principal
APCO Associates Inc.	Kim & Chang

Check Appropriate Boxes:

1. The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach three copies of the contract to this exhibit.
2. There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach three copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
3. The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

20 19 18 17 16 15 14 13 12 11 10 9 8 7 6 5 4 3 2 1
 OCT 1993
 FBI
 WASHINGTON, DC
 REGISTRATION UNIT
 CRIMINAL DIVISION
 1000 PENNSYLVANIA AVENUE, N.W.
 WASHINGTON, DC 20530
 TEL: (202) 512-2400
 FAX: (202) 512-2400

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

The Registrant will assist the foreign principal in arranging meetings between Minister Chulsu Kim of the Republic of Korea and U.S. officials and media representatives.

As described in the attached agreement, the fee is \$27,400, plus out-of-pocket expenses. The duration of the agreement is approximately one month.

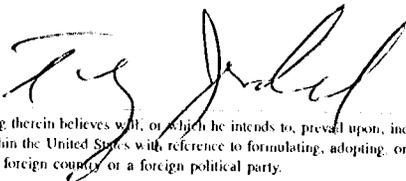
5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

The Registrant will assist the foreign principal in arranging meetings between Minister Chulsu Kim of the Republic of Korea and U.S. officials and media representatives.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?¹
Yes No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

The Registrant may engage in political activities on behalf of the foreign principal. The Registrant's activities may, on occasion, include communications on behalf of the foreign principal with Executive Branch officials, officials of government agencies, members of the U.S. Senate and House of Representatives and their staffs, and representatives of the media relating to arranging meetings between Minister Chulsu Kim of the Republic of Korea and U.S. officials and media representatives.

Date of Exhibit B	Name and Title	Signature
3-31-93	Terry W. Judd Senior Associate	

¹Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

March 30, 1993

S. Chull Junn, Esq.
Kim & Chang
Seyang Building
223, Naeja-Dong, Chongro-Ku
Seoul, Korea

Margery Kraus
President and
Chief Executive Officer

Dear Mr. Junn:

On behalf of APCO Associates ("APCO"), I am pleased to confirm by this letter the basis upon which APCO will assist Kim & Chang ("K&C") in supporting Minister Chulsu Kim's trip to the United States.

SCOPE OF WORK

Specifically, our activities will take place from April 14 to April 20 and will include the following:

- o Develop and execute a congressional dinner and/or other meetings to be determined on a discussion basis. Guests to include members of the relevant committees of the House of Representatives, especially the Ways and Means Committee.
- o Conduct the following media activities:
 - o Plan and execute a private breakfast for high-level trade journalists.
 - o Seek an editorial board meeting at the *Washington Post*.
 - o Plan and execute a news conference to discuss Korean trade policies.
 - o Seek an interview or coverage on C-Span.

- o Seek an interview on MacNeil-Lehrer news hour.
- o Conduct a variety of New York media activities, including possible interviews with *Business Week*, the *New York Times*, *Journal of Commerce*, *Wall Street Journal*, nightly business news on CNN, CNBC, etc.

In conjunction with these activities, APCO will develop necessary press releases and background information and will assist in the development of appropriate remarks, speeches and talking points. We will also print a white paper to be provided by you and the press kit folder for the meetings.

APCO also will provide PR support for the Minister's visit to San Jose and will employ a subcontractor for that purpose.

BUDGET

According to our understanding, we will charge a fee of \$27,400 for services in conjunction with the activities in Washington and New York. We will also charge you for substantiated out-of-pocket expenses, including secretarial overtime, telephone and facsimile, duplicating, travel, postage and delivery services, printing and copying and other appropriate out-of-pocket expenses. These expenses will not exceed \$5,000 without your permission and will be appropriately documented.

The fees and expenses for San Jose will be \$5,000.

It is expected that if, for some reason, we are asked to cease work before completion of the contract, K&C will pay the hourly charges and out-of-pocket expenses incurred. Payment for services will be due upon completion of the work outlined.

S. Chull Junn, Esq.
March 30, 1993
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If the activities and terms described in this letter reflect your understanding of our scope of work and compensation, please sign in the designated space below and return one original copy to APCO.

We are delighted to have this opportunity to be of service and look forward to working very closely with you during the next few weeks.

Sincerely,

APCO Associates



By: Margery Kraus
President and CEO

AGREED TO AND ACCEPTED:

Kim & Chang

By: Chull Junn

Title: Partner

Date: 3/31/1993