

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the Administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public. Finally, the Attorney General intends, at the earliest possible opportunity, to make these public documents available on the Internet on the Department of Justice World Wide Web site.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant BARIBOUR GRIFFITH & ROGERS, INC. 1275 PENNSYLVANIA AVE, NW, 10TH FLOOR WASHINGTON, DC 20004	2. Registration No. 5430
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3. Name of foreign principal EMBASSY OF THE REPUBLIC OF MEXICO	4. Principal address of foreign principal 1911 PENNSYLVANIA AVE, NW WASHINGTON, DC 20006
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5. Indicate whether your foreign principal is one of the following:

Foreign government

Foreign political party

Foreign or domestic organization: If either, check one of the following:

<input type="checkbox"/> Partnership	<input type="checkbox"/> Committee
<input type="checkbox"/> Corporation	<input type="checkbox"/> Voluntary group
<input type="checkbox"/> Association	<input type="checkbox"/> Other (specify) _____

Individual-State nationality _____

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6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant. MINISTRY OF FOREIGN AFFAIRS.

b) Name and title of official with whom registrant deals. EMBASSY OF THE REPUBLIC OF MEXICO
JAVIER MEDINA, MINISTER

7. If the foreign principal is a foreign political party, state:

a) Principal address.

b) Name and title of official with whom registrant deals.

c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

b) Is this foreign principal

Supervised by a foreign government, foreign political party, or other foreign principal Yes No

Owned by a foreign government, foreign political party, or other foreign principal Yes No

Directed by a foreign government, foreign political party, or other foreign principal Yes No

Controlled by a foreign government, foreign political party, or other foreign principal Yes No

Financed by a foreign government, foreign political party, or other foreign principal Yes No

Subsidized in part by a foreign government, foreign political party, or other foreign principal Yes No

9. Explain fully all items answered "Yes" in Item 8(b). *(If additional space is needed, a full insert page must be used.)*

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Date of Exhibit A	Name and Title	Signature
AUGUST 10, 2001	LANNY GRIFFITH CHIEF OPERATING OFFICER	

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements, or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. One original and two legible photocopies of this form shall be filed for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

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Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

1. Name of Registrant <u>BARBORN GRIFFIN & ROGERS, INC.</u>	2. Registration No. <u>#5430</u>
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3. Name of Foreign Principal
EMBASSY OF THE REPUBLIC OF MEXICO

Check Appropriate Boxes:

- 4. The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach a copy of the contract to this exhibit.
- 5. There is no formal written contract between the registrant and the foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach a copy of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- 6. The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and expenses, if any, to be received.

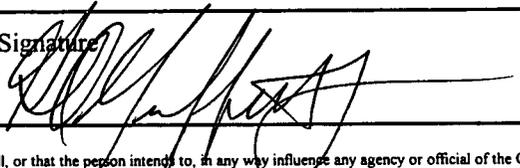
7. Describe fully the nature and method of performance of the above indicated agreement or understanding.

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8. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

9. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act and in the footnote below? Yes No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Date of Exhibit B AUGUST 10, 2001	Name and Title LANNY GRIFFIN CHIEF OPERATING OFFICER	Signature 
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Footnote: Political activity as defined in Section 1(o) of the Act means any activity which the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political interests, policies, or relations of a government of a foreign country or a foreign political party.



ADDENDUM TO EXHIBIT "B" OF THE REGISTRATION STATEMENT

7. The nature and method of performance of the contract between the Registrant and foreign principal will include arranging meetings with executive and legislative branch officials; arranging interviews for the foreign principals with the American and Mexican media; and, advising the foreign principal on the interplay between the executive and legislative branches in the formulation of US policy in Latin America.

8. In general, the Registrant will seek to engage in activities, such as meeting with executive branch and legislative branch officials, in order to brief them with information regarding the challenges and opportunities in the bi-lateral relationship between the United States and Mexico.

9. The political activities that Barbour Griffith & Rogers, Inc. (Registrant) will engage in on behalf of the Government of Mexico (Foreign Principal) include seeking continued implementation of the NAFTA trade agreement and enactment of legislation relating to the status of Mexican nationals currently residing the United States. The Registrant will seek to resolve differences between the Mexican and US Governments with regard to the annual drug certification process mandated by US law, and the Registrant will attempt to foster greater cooperation and consensus between our two government with regard to energy and environmental issues.

The registrant shall attempt to affect these goals by meeting with and briefing Executive Branch officials, Members of Congress and their staff. The Registrant and Foreign principal may work to encourage visits to Mexico by Congressional Delegations.

The registrant will be also be engaging in political activities defined in Section 1(o) of the act when it will work with the Embassy of Mexico in helping arrange and coordinate the Mexican President's and Foreign Minister's upcoming visit to Washington, DC.

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BARBOUR GRIFFITH & ROGERS, INC.

TENTH FLOOR
1275 PENNSYLVANIA AVE. NW
WASHINGTON, DC 20004
(202) 333•4936
FAX (202) 833•9392

Washington, D.C. August 15, 2001

His Excellency
Ambassador Juan José Bremer
Embassy of Mexico
1911 Pennsylvania Ave., NW
Washington, DC 20006

Dear Ambassador Bremer:

We are delighted that Embassy of Mexico has decided to retain Barbour Griffith & Rogers, Inc. (BG&R), and we are pleased to submit a proposed working relations plan for your review and approval.

Scope of Work: Upon execution of this agreement, in coordination with the Embassy of Mexico and the other consultants, BG&R will work to develop a comprehensive strategy to represent Mexico before various government officials and entities to broaden and deepen US-Mexican bilateral relations. BG&R will also advise and support the Embassy of Mexico with regard to its activities with the Executive and Legislative branches of the US government, as well as the media, various think-tanks and other academic institutions.

It is understood and fully agreed by both parties, that the services to be performed by BG&R will be of support and advice to the functions of the Embassy and under its coordination and in no way will surrogate the contacts that the Embassy will maintain with official of the US administration, members of Congress and members of other public institutions.

Key Issues: In consultation with the Embassy, we have highlighted five key issues areas where BG&R will assist the Embassy of Mexico:

1. Trade – NAFTA implementation. Initially with emphasis on the issue of Mexican trucks entering the US;
2. Immigration/human capital. Treatment of Mexican citizens who cross the border;
3. Border cooperation. Increased cooperation in building and maintaining the infrastructure necessary to manage the flow of cross-border traffic in people, goods and services;
4. Drug trafficking. Seeking a balance between Mexico's sovereignty and dignity, with regard to the annual certification process;

5. Energy and Environment. Encouraging consensus and cooperation between the two countries with regard to these issues.

BG&R Team: All resources of our firm will be available to you, but we have designated a team of professionals who will concentrate on your work. Haley Barbour and I will lead the BG&R team, while Keith Schuette will manage day-to-day responsibility for your work. In addition, Loren Monroe will be part of your core team. From time to time, you may need to access the expertise of Bill Himpler, who works on tax and trade matters, and Carl Biersack, whose work is largely focused on transportation, telecommunications and the environment.

BG&R's lobbyists have decades of experience dealing with Congress and the Executive Branch, as well as think tanks, special interest groups and state governments. BG&R's professionals know decision-makers and the decision making process. Our experience is in determining the best way to present our message and promote the interests of our clients in ways consistent with Administration and Congressional policy.

You likely know of my background working in the last Bush Administration and leading our international practice here at BG&R. However, I want to give you some more detailed background on the other members of our team.

- *Haley Barbour* – From 1993 to January 1997, Haley served two terms as Chairman of the Republican National Committee. In November 1994, under Haley's chairmanship, Republicans won the greatest midterm majority sweep of the Twentieth Century, winning GOP control of both houses of Congress for the first time in forty years. In 1996, Republicans maintained their majorities in both the House and Senate, winning control of Congress in back-to-back elections for the first time in 68 years.

In 1997, Haley rejoined the BG&R, the firm he started in 1987. In 1985 Haley served Ronald Reagan for two years as Director of the White House Office of Political Affairs. In 2000, Haley chaired the Bush for President Washington, DC Campaign Advisory Committee. He was also one of ten members of Governor Bush's National Presidential Exploratory Committee in 1999. Recently, the Republican leadership in the Senate asked Haley to serve as Chairman of the Finance Committee for the National Republican Senatorial Committee in the 2002 election cycle.

Haley Barbour's leadership extends into international affairs as well. He serves as Vice Chairman of the International Democrat Union (IDU), the organization founded by President Reagan and Prime Minister Margaret Thatcher, which unites center-right, free-enterprise, democratic parties around the world. In addition, Haley is Chairman of the Union for Freedom and Democracy in the Americas (ADU), which is the regional organization of IDU in the Western Hemisphere.

- *Keith Schuette* – Keith is one of the Republican Party's most accomplished foreign affairs professionals. His expertise in advising and representing international clients has been developed over nearly fifteen years in the field.

Keith serves as Secretary-General of the ADU, and has traveled to more than 75 nations around the world. Prior to joining BG&R, Keith was a partner in the firm of Oldaker & Harris, LLP handling the firm's international clients, including the governments of Bolivia, Grenada, Guatemala and St. Vincent & the Grenadines.

From 1984 to 1990, Keith was the founding President of the International Republican Institute (IRI), which was created by the Republican Party and funded by the Congress to provide political training and support to emerging democratic institutions overseas. Keith built IRI into a leading institutional player in Republican foreign policy circles with an annual budget in excess of six million dollars and on-site programs in more than 50 nations around the world.

Prior to his service at IRI, Keith worked in a senior capacity at the State Department (1981-82) as a Special Assistant to Secretary of State Alexander Haig. His responsibilities included policy development, speech-writing and inter-department liaison.

- *Loren Monroe* serves as Vice President & Director of Federal Affairs for BG&R. In addition to lobbying on behalf of clients, Loren manages the firm's federal practice and political fundraising activities. Loren previously served as Business Development Coordinator for the public affairs firm of Cassidy & Associates, where he managed the firm's government relations marketing and research activities. He served as a legislative aide to Senator Pete Domenici (R-NM), specializing in energy and environmental issues.
- *Carl Biersack* is the Director of Government Affairs for BG&R. Carl previously worked for Senator Trent Lott for nearly nine years. This Congressional experience started as a Legislative Assistant and culminated as the Legislative Director to the Senate Majority Leader. During his tenure, Carl was directly associated with 25 bills which eventually became public laws. Although his duties required monitoring the legislative efforts for eleven committees, Carl was closely involved with legislation and nominations under the jurisdiction of the following committees: Energy and Natural Resources, Environment and Public Works, Government Affairs and Commerce.
- *Bill Himpler* is the Director of Legislative Affairs for BG&R. Bill most recently served as Legislative Director and Tax Counsel for Congressman Jerry Weller (R-IL), capping a 10 years of experience on Capitol Hill. Through his work with Congressman Weller, who served on the powerful Ways & Means Committee, Bill gained extensive experience in tax and trade issues.

Fees & Expenses: As compensation for our services, we will be paid a fee in the amount of \$35,000 per month, beginning August 15th, 2001 and ending December 31st, 2001, to coincide with the end of the Mexican fiscal year.

Such payment will include honoraries, telecommunications, printing, photocopies, research, local transportation and other incidental expenses. BG&R will also be reimbursed for non-local transportation; however, these will be authorized by the Embassy of Mexico in advance.

Payment for the first one and a half months in the amount of \$52,500 will be payable upon signing of this agreement. The first invoice for fees will be sent to the Embassy on October 1st, 2001. As is our usual practice, monthly fees will be invoiced in advance, while expenses will be invoiced for the previous month.

Confidentiality: BG&R recognizes that in the course of our representation of the Embassy of Mexico, we may become aware of information, practices, or policies which you may wish to keep confidential. Our firm agrees to maintain that confidentiality and not disclose to any outside party any information either during the period of this contract or thereafter, to the extent allowed by law.

Jurisdiction: This Agreement shall be governed by and construed in accordance with the laws of the District of Columbia and nothing herein shall be construed as a waiver of the sovereign immunity of the Embassy of Mexico.

Declaration of the Embassy of Mexico: In accordance with the Acquisitions Law, the Embassy of Mexico underscores that it has received the corresponding budget expenditure authorization to pay BG&R the retainer.

Additionally, in compliance with the Acquisitions Law, the Embassy of Mexico indicates that before retaining BG&R, the Acquisitions, Leasing Agreements and Services Committee, and the *Oficialia Mayor* of the Secretariat of Foreign Affairs of Mexico have duly authorized it to sign this document.

The Acquisitions, Leasing Agreements and Services Committee of the Secretariat of Foreign Affairs of Mexico authorized the retaining of BG&R to provide the above-described services through a restricted invitation process followed by direct adjudication. This method was used due to the fact that making public the nature of the requested services could compromise confidential information for the Embassy of Mexico. The selection process of BG&R, took place over several months during which the Embassy of Mexico carried out a thorough research to identify consulting firms in the United States, which could comply with the Embassies needs concerning legal advise, strategic communication, public policies analysis and lobbying.

After the identification of several consulting firms, the Embassy of Mexico was able to verify their reputation and their professional backgrounds. The Embassy of Mexico paid special attention to verify that the identified consulting firms complied with the legal, technical and financial conditions required for the timely fulfillment of the scope of the engagement, with high professional standards under the strict surveillance of the Embassy of Mexico .

The Embassy of Mexico carried out a thorough search on the capabilities of each identified consulting firm, taking into account the following criteria:

1. The consulting firms give the Embassy of Mexico's account a special specific weight among their clients;
2. The consulting firms' structures facilitate the application of a nationwide strategy;

3. The consulting firms have experts on the most relevant aspects of the bilateral agenda;
4. The associates and partners of the consulting firm were able to establish contacts at the highest level in the U.S. Congress, the Administration and interests groups;
5. That the highest ranking partners and associates of the consulting firm directly participate and get involved in the performance of the scope of engagement for the services to be provided.

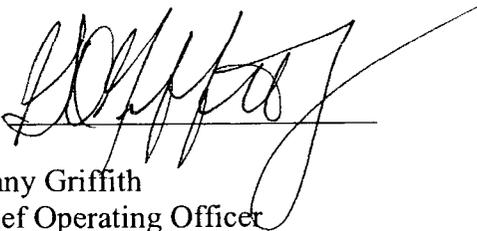
BG&R agrees that the Embassy of Mexico will invariably be the only holder of all copyrights and all other exclusive rights deriving from the services, analyses, researches and memoranda prepared by BG&R, within the scope of engagement of this Agreement.

Finally, the Embassy of Mexico underscores that the Ambassador of Mexico in the US is empowered to sign this Agreement.

By signing below the parties are agreeing to the terms and conditions set out herein and binding ourselves contractually to each other.

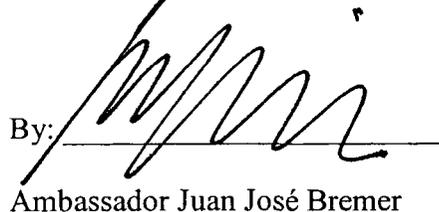
We are looking forward to a long and productive relationship with the Embassy of Mexico, and we are eager to start working on your behalf. I have enclosed two signed copies of this agreement. If this letter comports with your understanding of our agreement, please execute both copies and return one to me for our records. Should you have any questions, please do not hesitate to contact me.

Barbour Griffith & Rogers, Inc.

By: 
Lanny Griffith
Chief Operating Officer

Date: 8.15.2001

Embassy of Mexico

By: 

Ambassador Juan José Bremer

Date: 8.15.2001