

U.S. Department of Justice  
Washington, DC 20530

**Exhibit A to Registration Statement**  
**Pursuant to the Foreign Agents Registration Act of 1938, as amended**

**INSTRUCTIONS.** Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently. The filing of this document requires the payment of a filing fee as set forth in Rule (d)(1), 28 C.F.R. § 5.5(d)(1). Compliance is accomplished by filing an electronic Exhibit A form at <http://www.fara.gov>.

**Privacy Act Statement.** The filing of this document is required by the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, for the purposes of registration under the Act and public disclosure. Provision of the information requested is mandatory, and failure to provide this information is subject to the penalty and enforcement provisions established in Section 8 of the Act. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, DC. Statements are also available online at the Registration Unit's webpage: <http://www.fara.gov>. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public in print and online at: <http://www.fara.gov>.

**Public Reporting Burden.** Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Counterespionage Section, National Security Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

1. Name and Address of Registrant  Glover Park Group 1025 F St NW, 9th Floor, Washington, DC 20004	2. Registration No.  5666
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3. Name of Foreign Principal Salome Zourabichvili Initiative Group	4. Principal Address of Foreign Principal Barnovi Street 56 Tbilisi Georgia
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5. Indicate whether your foreign principal is one of the following:

- Foreign government
- Foreign political party
- Foreign or domestic organization: If either, check one of the following:
  - Partnership
  - Corporation
  - Association
  - Committee
  - Voluntary group
  - Other (*specify*) \_\_\_\_\_
- Individual-State nationality \_\_\_\_\_

6. If the foreign principal is a foreign government, state:

- a) Branch or agency represented by the registrant  
n/a
- b) Name and title of official with whom registrant deals  
n/a

7. If the foreign principal is a foreign political party, state:

- a) Principal address  
n/a
- b) Name and title of official with whom registrant deals n/a
- c) Principal aim n/a

8. If the foreign principal is not a foreign government or a foreign political party:

a) State the nature of the business or activity of this foreign principal.

Salome Zourabichvili Initiative Group is an entity seeking to successfully register Salome Zourabichvili as a candidate for President of the Republic of Georgia.

b) Is this foreign principal:

Supervised by a foreign government, foreign political party, or other foreign principal Yes  No

Owned by a foreign government, foreign political party, or other foreign principal Yes  No

Directed by a foreign government, foreign political party, or other foreign principal Yes  No

Controlled by a foreign government, foreign political party, or other foreign principal Yes  No

Financed by a foreign government, foreign political party, or other foreign principal Yes  No

Subsidized in part by a foreign government, foreign political party, or other foreign principal Yes  No

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page must be used.)

n/a

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Salome Zourabichvili

**EXECUTION**

In accordance with 28 U.S.C. § 1746, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this Exhibit A to the registration statement and that he/she is familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her knowledge and belief.

Date of Exhibit A	Name and Title	Signature
August 30, 2013		/s/ Joel Johnson

eSigned

U.S. Department of Justice

Washington, DC 20530

**Exhibit B to Registration Statement****Pursuant to the Foreign Agents Registration Act of 1938, as amended**

**INSTRUCTIONS.** A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements, or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. Compliance is accomplished by filing an electronic Exhibit B form at <http://www.fara.gov>.

**Privacy Act Statement.** The filing of this document is required for the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, for the purposes of registration under the Act and public disclosure. Provision of the information requested is mandatory, and failure to provide the information is subject to the penalty and enforcement provisions established in Section 8 of the Act. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, DC. Statements are also available online at the Registration Unit's webpage: <http://www.fara.gov>. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public in print and online at: <http://www.fara.gov>.

**Public Reporting Burden.** Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Counterespionage Section, National Security Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

1. Name of Registrant  Glover Park Group	2. Registration No.  5666
3. Name of Foreign Principal  Salome Zourabichvili Initiative Group	

Check Appropriate Box:

4.  The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach a copy of the contract to this exhibit.
5.  There is no formal written contract between the registrant and the foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach a copy of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
6.  The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and expenses, if any, to be received.
7. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Registrant's duties under the above indicated agreement will consist of government and public relations outreach and strategic communications counsel in the United States.

8. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Registrant's duties under the above indicated agreement will consist of government and public relations outreach and strategic communications counsel in the United States.

9. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act and in the footnote below? Yes  No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Registrant's duties under the above indicated agreement will consist of government and public relations outreach and strategic communications counsel in the United States.

**EXECUTION**

In accordance with 28 U.S.C. § 1746, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this Exhibit B to the registration statement and that he/she is familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her knowledge and belief.

Date of Exhibit B	Name and Title	Signature
August 30, 2013		/s/ Joel Johnson <span style="float: right;">eSigned</span>

Footnote: Political activity as defined in Section 1(o) of the Act means any activity which the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.



August 28, 2013

Salome Zourabichvili  
Salome Zourabichvili Initiative Group  
Barnovi Street 56  
Tbilisi  
Georgia

Dear Ms. Zourabichvili:

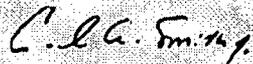
This letter will serve as the formal Letter of Agreement ("Agreement") under which The Glover Park Group, LLC ("GPG") will represent the Salome Zourabichvili Initiative Group ("Client") as a government affairs and communications consultant. The terms and conditions of the Agreement are stated below and supersede any prior terms and conditions.

1. Advisory Duties. GPG shall devote such time and effort in performance of its duties as may reasonably be requested by Client. GPG shall be available to consult with Client or its representatives on a regular basis. GPG's duties under this Agreement shall include government and public relations outreach and strategic communications counsel in the United States.
2. Term. GPG's duties under this Agreement shall commence on August 28, 2013 and continue until September 9, 2013; *provided* that the parties may renew this Agreement for an additional time period as may be further agreed.
3. Compensation.
  - a. Fees. In complete consideration for the services to be rendered under this Agreement, Client shall pay GPG according to its standard hourly rates, as set forth in Exhibit A. GPG shall track the time spent on the services and submit to Client an invoice detailing hours worked during the term of this Agreement, and Client shall pay GPG for actual hours and costs incurred, upon receipt of invoice.
  - b. Expenses. Client shall also reimburse GPG for out-of-pocket expenses, such as: travel, meals, accommodations, conference calls, international wire fees, courier and shipping at cost as incurred, and any sales and use taxes related to those out-of-pocket expenses.
  - c. Not-to-Exceed Amount. Total amounts due to GPG for services performed and expenses incurred under this Agreement shall not exceed \$10,000 total without Client's written approval.
4. Disclosure and Confidentiality. GPG shall treat information relating to the activities of Client in these matters as private and confidential and shall not disclose such information to any other party unless asked to do so by Client. This covenant shall survive the termination of this Agreement.

5. Independent Contractor Status. It is understood and agreed that the operations of GPG are those of an independent contractor, and that GPG has the authority to control and direct the performance of the details of the services to be rendered and performed. It is further agreed that GPG, its officers, and employees are not employees of Client, and GPG is not, except as herein provided, subject to control by Client.
6. No Solicitation. During the term of this Agreement and for a period of one year after its termination, Client will not for its purposes or on behalf of any party or any of its affiliates, employ, take away or attempt to employ or take away any GPG employee or contractor, unless Client has received the prior written approval of GPG.
7. Termination of Agreement. Notwithstanding the terms of this Agreement, either party may terminate this Agreement upon written notice to the other, with no further obligation other than for Client to pay GPG such fees and expenses which would have accrued up to and through the notice period.
8. Legal Filings. It is understood that GPG may be required to register under Title 22, Chapter 11 of the United States Code pertaining to the Foreign Agents Registration Act ("FARA"), on behalf of Client and thereafter will be required to file the reports required by FARA, detailing its lobbying activities on Client's behalf. It is further understood that GPG will comply with all Federal statutes, regulations and ethics rules, governing its activities on behalf of Client, with the United States Congress and Federal Executive Branch departments and agencies.

If the foregoing accurately reflects the understanding reached by GPG and Client, please sign this letter in the space indicated below and return an executed copy to Erin Arrison at GPG for our records.

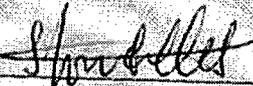
Sincerely,



Carl A. Smith Jr.  
Chief Executive Officer

Agreed to and accepted this 29 day of August, 2013  
on behalf of Salome Zourabichvili Initiative Group

By



Name:

Salome Zourabichvili

**EXHIBIT A**  
**The Glover Park Group, LLC**

2013 Hourly Rate Card

Position	Rate
Managing Director A*	\$680
Managing Director B*	\$570
Senior Vice President	\$485
Vice President	\$430
Director	\$380
Senior Associate	\$245
Associate	\$190
Assistant/Intern	\$125

\*Depending on the individual

**Section 11**

Registrant will provide public relations counsel to the Abu Dhabi Investment Authority regarding communications and media strategy targeted to the general public of the United States. Registrant will provide advice and support to the Abu Dhabi Investment Authority relating to their communications efforts directed toward executive and legislative branch officials of the US Government.

Registrant will provide public relations counsel to the Taipei Economic and Cultural Representative Office regarding communications and media strategy targeted to the general public of the United States. Registrant will provide advice and support to the Taipei Economic and Cultural Representative Office relating to their communications efforts directed toward executive and legislative branch officials of the US Government.

Registrant will provide public relations counsel to the Embassy of the Republic of Nigeria regarding communications and media strategy targeted to the general public of the United States. Registrant will provide advice and support to the Abu Dhabi Investment Authority relating to their communications efforts directed toward executive and legislative branch officials of the US Government.

Registrant will act as an advisor to the Ministry of Presidential Affairs, Republic of Somaliland on communications and government relations matters. Registrant will conduct these services associated with Somaliland's bilateral relations with the United States.

Registrant's duties under the agreement with Salome Zourabichvili Initiative Group will consist of government and public relations outreach and strategic communications counsel in the United States.

**Section 12**

Registrant will provide public relations counsel to the Abu Dhabi Investment Authority regarding communications and media strategy targeted to the general public of the United States. Registrant will provide advice and support to the Abu Dhabi Investment Authority relating to their communications efforts directed toward executive and legislative branch officials of the US Government.

Registrant will provide public relations counsel to the Taipei Economic and Cultural Representative Office regarding communications and media strategy targeted to the general public of the United States. Registrant will provide advice and support to the Taipei Economic and Cultural Representative Office relating to their communications efforts directed toward executive and legislative branch officials of the US Government.

Registrant will provide public relations counsel to the Embassy of the Republic of Nigeria regarding communications and media strategy targeted to the general public of the United States. Registrant will provide advice and support to the Abu Dhabi Investment Authority relating to their communications efforts directed toward executive and legislative branch officials of the US Government.

Registrant will act as an advisor to the Ministry of Presidential Affairs, Republic of Somaliland on communications and government relations matters. Registrant will conduct these services associated with Somaliland's bilateral relations with the United States.

Registrant's duties under the agreement with Salome Zourabichvili Initiative Group will consist of government and public relations outreach and strategic communications counsel in the United States.