

6210



February 25, 2016

Lydia Borland, President
LB International Solutions, LLC
1325 13th Street, N.W.
Suite 24
Washington, D.C. 20005

Dear Lydia:

Gephardt Group Government Affairs, LLC ("Gephardt Government Affairs") has been engaged by the Government of the Republic of Turkey ("Turkey") to provide, as an independent contractor, lobbying and government relations services to Turkey, in accordance with the provisions of an agreement between Turkey and Gephardt Government Affairs ("Services Agreement. "). An executed copy of the Services Agreement is attached as Appendix 1. The provisions of the Services Agreement are incorporated herein and made a part hereof.

At the request of Turkey, Lydia Borland at LB International Solutions, LLC ("LB Solutions") continues to be engaged by Gephardt Government Affairs to provide, as a subcontractor to Gephardt Government Affairs, certain of the services that are to be provided by Gephardt Government Affairs to Turkey in accordance with the provisions of the Services Agreement. The services to be provided by Lydia Borland shall consist of the services identified and described in Appendix 2 and such other services as Gephardt Government Affairs and you may agree from time to time.

The term of LB Solutions' engagement as a subcontractor is February 1, 2016 until December 31, 2016. The engagement may be terminated by Gephardt Government Affairs or by LB Solutions at any time by notice delivered to the other 14 days in advance of the effective date of termination.

As compensation for the services rendered by LB Solutions during the period of your engagement, Gephardt Government Affairs will pay LB Solutions \$180,000 in four equal installments as specified in the attached Services Agreement. The amount of the fees payable to LB Solutions in or for the month in which the termination of the engagement occurs will be prorated on the basis of the number of days in that month prior to the effective date of termination.

Gephardt Government Affairs and Turkey, in accordance with the provisions of the Services Agreement, have agreed the amounts due as fees for services performed by Gephardt Government Affairs and by LB Solutions as a subcontractor to Gephardt Government Affairs will be paid to Gephardt Government Affairs by Turkey in four installments. The fees due LB Solutions as compensation for the services rendered in each period or portion thereof in the

period of LB Solutions' engagement will be paid to you by Gephardt Government Affairs not more than ten days after the receipt by Gephardt Government Affairs from Turkey of the amount due as fees for services rendered by Gephardt Government Affairs and by LB Solutions in that period.

Unless and except as Gephardt Government Affairs and LB Solutions otherwise agree, all costs and expenses incurred by LB Solutions in the performance of the services to be provided by LB Solutions in the period of your engagement will be borne and paid by LB Solutions.

The relationship between Gephardt Government Affairs and LB Solutions will be that of independent contractor and not that of partners, joint venturers, principal and agent or otherwise. Without the prior consent of the other, neither will be authorized to bind or obligate the other or, except as provided herein and in the Services Agreement, to act for or on behalf of the other.

LB Solutions has represented to Gephardt Government Affairs that LB Solutions' engagement by Gephardt Government Affairs, and the performance of the services to be rendered by LB Solutions as a subcontractor, do not and will not constitute a default or breach of the provisions of any agreement or contract between LB Solutions and any other person or a violation of any fiduciary or other obligation or duty of LB Solutions to any other person.

LB Solutions agrees to comply with and to be bound by all of the provisions of the Services Agreement that are applicable to LB Solutions as a subcontractor to Gephardt Government Affairs.

All notices, consents, and other communications by, to and between Gephardt Government Affairs and LB Solutions hereunder will be in writing and will be deemed to have been given or delivered and received when personally delivered, or when delivered, and receipt confirmed, by a nationally recognized overnight courier service, when mailed by certified mail, postage prepaid and return receipt requested, or when transmitted, and receipt confirmed, by facsimile or electronic mail to Gephardt Government Affairs at 1101 K Street, N.W., Suite 310, Washington, D.C. 20005, Facsimile Number (202) 403-2048 or Email Address: tomodonnell@gephardt.com, Attention: Thomas J. O'Donnell, Managing Partner and to LB Solutions c/o Lydia Borland, LB International Solutions, LLC at 1325 13th Street, NW, Suite 24, Washington DC 20005, or to either at such other address, facsimile number or email address as may be specified by notice to the other.

Neither Gephardt Government Affairs nor LB Solutions may assign the agreements contained herein or any interest therein without the consent of the other.

This letter contains all of the agreements between Gephardt Government Affairs and LB Solutions with respect to LB Solutions' engagement as a subcontractor to Gephardt Government Affairs.

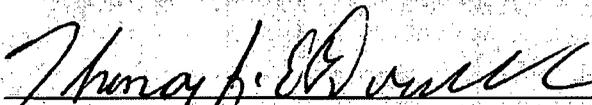
The invalidity or unenforceability of any provision of any of the agreements contained herein will not affect the validity or enforceability of any other provision.

These agreements will be performed in the District of Columbia and will be construed and enforced in accordance with the laws thereof than its rules with respect to conflicts of law.

The foregoing agreements and the rights and obligations of each of Gephardt Government Affairs and LB Solutions thereunder will survive the termination of LB Solutions' engagement as a subcontractor to the Gephardt Group and will be binding upon and inure to the benefit of each of Gephardt Government Affairs and LB Solutions and its respective affiliates, successors and assigns.

Please acknowledge your approval and acceptance of the foregoing agreements by executing and returning to me one of the enclosed copies of this letter. This letter, when executed by you and returned to me, will constitute a binding agreement between Gephardt Government Affairs and you that will be enforceable in accordance with its terms and that cannot be modified or amended or terminated except by written instrument executed by Gephardt Government Affairs and you.

Very truly yours,



Thomas J. O'Donnell

Managing Partner

Gephardt Group Government Affairs, LLC

Lydia Borland, President of LB Solutions, hereby acknowledges her approval and acceptance of the foregoing agreements between LB Solutions and Gephardt Group Government Affairs, LLC.

Date: _____

By: _____

Lydia Borland

President

Appendix 1

SERVICES AGREEMENT

THIS AGREEMENT is made between the Government of the Republic of Turkey ("Turkey"), a foreign sovereign, and the Gephardt Group Government Affairs LLC, a Delaware Limited Liability Company ("Gephardt Group").

1. **Term:** This Agreement shall be for eleven months, commencing 1 February 2016 and expiring 31 December 2016. Its terms may be renewed upon the explicit written assent of both parties.

2. **Services:** The Gephardt Group agrees to provide lobbying and government relations services to Turkey, which shall consist of those services ordinarily and customarily provided in representing a foreign sovereign before the United States Congress and Executive Branch. These services shall include, but not be limited to:

- (a) Proposing and pursuing passage of legislation and other U.S. government action that promotes Turkey's interests and provides a positive image of Turks, Turkey and the United States-Turkey relationship,
- (b) Preserving and enlarging the Congressional Caucus on Turkey and Turkish Americans,
- (c) Educating members of Congress and the Administration on issues of importance to Turkey,
- (d) Promptly notifying Turkey of any action in Congress or the Executive Branch on issues of importance to Turkey,
- (e) Preparing brief analyses of developments in Congress and the Executive Branch on particular issues of concern to Turkey,
- (f) Identifying official gatherings and social events to which Embassy personnel ought, in the Gephardt Group's opinion, attend, including to the extent possible, obtaining the necessary invitations,
- (g) Identifying and/or arranging speaking engagements locally and nationally for Embassy personnel or their appointed or suggested proxies in fora that will improve Turkey's image and advance its causes on Capitol Hill. Such would be, if so directed by Turkey, coordinated with Turkey's existing public relations service provider[s], and

- (h) Maintaining and forging alliances with other interest groups whose goals are similar to or shared by Turkey.

3. Personnel and Other Service Providers:

- (a) Except as noted below, the Gephardt Group shall compose its own team to achieve the best possible results in providing the services described above. It will provide Turkey at the earliest possible date a list of personnel, including an indication of their areas of expertise and/or how they will be utilized. This list will be updated from time to time as required.
- (b) The Gephardt Group will retain the services of Capitol Counsel, LLC to serve as a subcontractor on this matter according to the following terms:
 - i. Term of Subcontract: The subcontract shall commence on 1 February 2016 and expire 31 December 2016, subject to subsequent renewal upon the mutual assent of the parties.
 - ii. Fees for Subcontractor: Capitol Counsel, LLC shall be paid a monthly fee of \$ 32,000.00 for the term. The fees of the subcontractor shall be borne by Turkey and provided for in the fees remitted to the Gephardt Group (clause 4 below). The Gephardt Group is responsible for disbursing the fees to Capitol Counsel LLC on a regular basis.
 - iii. It is understood that Capitol Counsel, LLC shall have the same obligations as the Gephardt Group in this Agreement and that the Gephardt Group and Capitol Counsel, LLC have pledged to work together amicably.
- (c) The Gephardt Group will retain the services of Brian Forni to serve as a subcontractor on this matter according to the following terms:
 - i. Term of Subcontract: The subcontract shall commence on 1 February 2016 and expire 31 December 2016, subject to subsequent renewal upon the mutual assent of the parties.
 - ii. Fees for Subcontractor: Brian Forni shall be paid a monthly fee of \$7,500.00 for the term. The fees of the subcontractor shall be borne by Turkey and provided for in the fees remitted to the Gephardt Group (clause 4 below). The Gephardt Group is responsible for disbursing the fees to Brian Forni on a regular basis.
 - iii. It is understood that Brian Forni shall have the same obligations as the Gephardt Group in this Agreement and that the Gephardt Group and Brian Forni have pledged to work together amicably.

(d) The Gephardt Group will retain the services of Lydia Borland to serve as a subcontractor on this matter according to the following terms:

- i. Term of Subcontract: The subcontract shall commence on 1 February 2016 and expire 31 December 2016, subject to subsequent renewal upon the mutual assent of the parties.
- ii. Fees for Subcontractor: Lydia Borland shall be paid a monthly fee of \$15,000.00 for the term. The fees of the subcontractor shall be borne by Turkey and provided for in the fees remitted to the Gephardt Group (clause 4 below). The Gephardt Group is responsible for disbursing the fees to Lydia Borland on a regular basis.
- iii. It is understood that Lydia Borland shall have the same obligations as the Gephardt Group in this Agreement and that the Gephardt Group and Lydia Borland have pledged to work together amicably.

(e) The Gephardt Group will retain the services of Greenberg Traurig, LLP to serve as a subcontractor on this matter according to the following terms:

- i. Term of Subcontract: The subcontract shall commence on 1 February 2016 and expire 31 December 2016, subject to subsequent renewal upon the mutual assent of the parties.
- ii. Fees for Subcontractor: Greenberg Traurig, LLP shall be paid a monthly fee of \$40,000.00 for the term. The fees of the subcontractor shall be borne by Turkey and provided for in the fees remitted to the Gephardt Group (clause 4 below). The Gephardt Group is responsible for disbursing the fees to Greenberg Traurig, LLP on a regular basis.
- iii. It is understood that Greenberg Traurig, LLP shall have the same obligations as the Gephardt Group in this Agreement and that the Gephardt Group and Greenberg Traurig, LLP have pledged to work together amicably.

(f) The Gephardt Group may retain the services of additional subcontractors and consultants as deemed necessary to assist the firm, in such a way as not to bring additional financial burden on Turkey. Such additional subcontractors and consultants may be retained and terminated at the Gephardt Group's discretion. The Gephardt Group shall be solely responsible for compensating any such additional subcontractors and consultants.

- (g) Should for any reason Turkey request that the Gephardt Group discontinue the services of any subcontractor named in this Agreement, the Gephardt Group shall immediately terminate the relevant subcontract, applying the same terms described in Item 6 below.
- (h) The Gephardt Group agrees to share information and work amicably with Turkey's other service providers as identified by the Turkish Embassy.

4. Fees: Turkey agrees to pay the Gephardt Group a total of \$1,700,000.00 in US dollars for the services described in this Agreement to be performed by the Gephardt Group, the subcontractors listed above, and any additional subcontractors that it may retain. The payments to the Gephardt Group shall be made in the following installments: \$425,000 no later than 31, March 2016; \$425,000 no later than 30 June 2016; \$425,000 no later than 30 September 2016; and \$425,000 no later than 31 December 2016. Prior to these payments, the Gephardt Group shall submit a written report to Turkey about its work during the preceding period as described in Section (7) below.

5. Additional Costs and Expenses: Should the Gephardt Group incur extraordinary costs and expenses on Turkey's behalf that are not otherwise contemplated in the fees described above, Turkey shall reimburse these costs provided that Turkey gives explicit advance approval.

6. Termination:

- (a) This Agreement shall terminate upon its natural expiration if not renewed.
- (b) Either party may terminate this Agreement at any time prior to its natural expiration subject to fourteen (14) days advance written notice. In this event, Turkey shall pay Gephardt Group its pro-rata share of earned fees apportioned on a daily basis through the end of the notice period.
- (c) Should this Agreement terminate prior to its natural expiration, any fees paid to the Gephardt Group by Turkey that exceed the pro-rata share of earned fees apportioned on a daily basis up to the date of termination shall be refunded by the Gephardt Group to Turkey.

7. Monthly Reporting and Quarterly Performance Assessment: The Gephardt Group shall provide monthly a written report to Turkey succinctly describing its work on Turkey's behalf. Such reports need not include calculations of the time spent by the individual members of the Gephardt Group team. Further, every three months, or as often as Turkey may desire, the Gephardt Group shall present to Turkey a written assessment of its performance during the preceding period. If, upon reviewing the assessment, Turkey is not satisfied with the Gephardt Group's performance, Turkey may, at its sole discretion, terminate this Agreement according to the terms stated herein.

8. Privileged Information: The Gephardt Group will use all permissible efforts to protect privileged communications or other confidential information developed by it or

provided to it by Turkey during the term of this Agreement. This obligation shall survive the termination of this Agreement and any renewals for a period of not less than two years. Upon the termination of this Agreement and any renewals Turkey may request from the Gephardt Group the return of any documents or other information provided by Turkey.

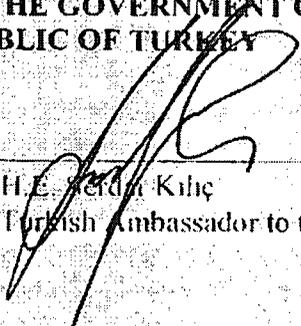
9. Registration and Disclosure: The Gephardt Group and any subcontractors it may employ shall separately and individually comply with any and all restrictions and requirements, including filing and other disclosure, of the Foreign Agents Registration Act, the Lobbying Disclosure Act, the Ethics Reform Act of 1989, the Foreign Corrupt Practices Act, the Honest Leadership and Open Government Act, and other applicable laws and regulations of the United States and the District of Columbia.

11. Conflicts: Turkey acknowledges Gephardt Group's breadth of practice, which give rise to the potential that it may represent clients in unrelated matters whose interests are contrary to Turkey's. Nonetheless, even the appearance of a conflict could render unproductive the relationship contemplated by this Agreement. Therefore, the Gephardt Group shall endeavor not only to avoid actual conflicts, but the appearance of conflicts as well. To that end, the Gephardt Group shall comply with all applicable provisions of the District of Columbia Bar Code of Professional Conduct. It shall also immediately assess whether it represents any clients whose interests are contrary to Turkey. If so, then it shall inform Turkey and then Turkey and the Gephardt Group shall work together to determine whether and how to resolve any apparent or actual conflict. Only on a case-by-case basis will Turkey acknowledge that a concurrent representation in an unrelated matter is appropriate. In order to assist in the process of identifying potential conflicts, the Gephardt Group shall consult with the Turkish Embassy's legal counsel in identifying those issues, which, if addressed in other client matters, may present a conflict.

12. Choice of Law: This Agreement shall be governed by, and construed in accordance with, the laws of the Republic of Turkey. The Turkish Republic courts located in Ankara, Turkey shall be the venue for resolving any dispute related to the interpretation and application of this Agreement that cannot otherwise be settled amicably by the parties.

13. Power to Bind: Absent the express written consent of Turkey, neither the Gephardt Group nor its consultants and subcontractors have authority to bind Turkey in any manner whatsoever.

**FOR THE GOVERNMENT OF THE
REPUBLIC OF TURKEY**


By: H.E. Feridun Kılıç
Turkish Ambassador to the United States

2/23/2016
Date

FOR GEPHARDT GROUP GOVERNMENT AFFAIRS, LLC


By: Thomas O'Donnell
Managing Partner

2/23/16
Date

Appendix 2 – Services to be Provided by Lydia Borland, LB International Solutions LLC

As a Subcontractor to
Gephardt Group Government Affairs ("GGA") in its
Representation of the Government of Turkey
February 1, 2016

For the duration of the contract period, the subcontractor agrees to perform the following services at the direction of and in coordination with the Embassy of Turkey ("Embassy") and GGA (Team Leader):

1. Participate in weekly strategic planning sessions with GGA, other subcontractors and the Embassy to develop and fine tune an advocacy plan for the Executive and Legislative Branches in support of the Government of Turkey.
2. Carry out assignments, as directed, to educate and reeducate elected and appointed policymakers and opinion leaders about the Republic of Turkey, its strong friendship and continued support of United States diplomatic, foreign policy and military efforts, and the important strategic bilateral relationship between the United States and Turkey.
3. Solicit additional membership participation in the Congressional Caucus on Turkey.
4. Gather information about legislative activities and oversight hearings in the House and Senate and report back regularly to the Embassy through Team Leader.
5. Identify legislators and opportunities for positive congressional activities in support of Turkey's strategic relationship.
6. Develop and utilize contacts at the State and Defense Departments, and the National Security Council to convey the seriousness of the genocide issue and the potential threat it poses to the U.S./Turkey relationship.
7. Propose and participate in events at the Embassy and other venues, as directed, in support of the advocacy plan.
8. Work with the Embassy's public relations team (Fleishman-Hillard) to identify opportunities for participation by the Ambassador and Embassy staff in conferences, speaking engagements, policy discussions, and other events to project Turkey's image and interests in Washington, DC.